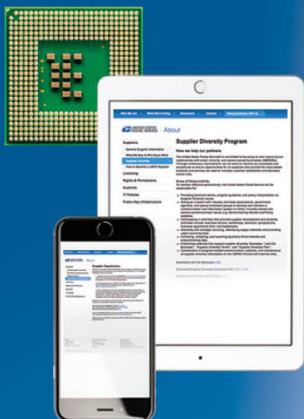


Let's Do Business



Let's Do Business



The United States Postal Service is the world's most efficient post. The Postal Service is one of the largest service organizations in the world. We deliver mail to both domestic and international markets. Supply Management spends approximately \$14 billion annually to support the delivery of over 140 billion pieces of mail to homes, businesses, and Post Offices™. We strive to provide the best value to our customers at the lowest cost.

Our universal service obligation ensures that every citizen can send and receive mail at affordable prices. To do this, we must maintain an optimal supply chain that consists of engaging suppliers who offer value-added solutions to keep our business on the path to long-term sustainability. By providing contract opportunities to small, minority, and women-owned businesses (SMWOBs), the United States Postal Service demonstrates its commitment to multicultural businesses.

The USPS Supplier Diversity Program

The vision of the Supplier Diversity Program is to develop a diverse base of suppliers who:

- Reflects the diversity of communities and customers that we serve.
- Demonstrates performance excellence.
- Provides innovative solutions to assist the Postal Service in meeting its procurement goals and objectives.

The Postal Service seeks to provide excellent service to its customers by partnering with suppliers who can provide innovative business solutions, deliver quality products and services, and demonstrate continuous improvement. We are committed to focusing on and improving our relationships with SMWOBs. These relationships are an integral part of our success in delivering excellent service to our customers.

How to do business with the United States Postal Service

1. VISIT

Visit our website at
<https://about.usps.com/what/business-services/>

<http://about.usps.com/doing-business/welcome.htm>

USPS.com® - Doing Business with Us

Who We Are - What We're Doing - Newsroom - Careers - Doing Business with Us

UNITED STATES POSTAL SERVICE | About

2. READ

Read about our purchasing commodities and what we procure.

4. REGISTER

Register your company on our eSourcing supplier portal

UNITED STATES POSTAL SERVICE® | [in uspsourcing.emplora.com](#)

Registration

Register Organization

Organization	
Company Name	
Address 1	
Address 2	
City	
State	
Postal Code	

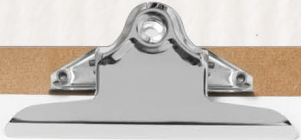
3. DETERMINE

Determine how your product and services will add value for the Postal Service.

Handwritten notes on a piece of paper:
23
+ 32

55
903
1806
+ 62

1809

- 
- Registering your company with the Postal Service will provide you with the opportunity to:
 - Receive notification of new solicitations.
 - Submit RFIs and RFQs electronically.
 - Participate in real-time bidding events in a dynamic environment.

[https://about.usps.com/
what/business-services/](https://about.usps.com/what/business-services/)



Essential Links

- To register your company with USPS: <https://about.usps.com/suppliers/becoming/registration.htm>
- To learn more about what products and services we buy: <https://about.usps.com/suppliers/buying.htm>
- To get information about current business opportunities, visit the government-wide point-of-entry at <https://beta.sam.gov/>. The USPS also publicizes business opportunities in various media including, but not limited to, local and national newspapers and trade journals.



Supply Management,
Supplier Diversity

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