

SUPPLY MANAGEMENT

USPS | Re:Supply

# NEWSLETTER



Mark Guilfoil  
Vice President, Supply Management

**ISSUE 33 March 2021**

***A Special Message From:***

*Steve Monteith, Chief Customer and Marketing Officer/Executive Vice President*

## **Delivering for America**

Our Vision and Ten-Year Plan to Achieve Financial Sustainability  
and Service Excellence

To Our Trusted Suppliers:

Today, the Postal Service launched its new 10-year plan – [Delivering for America](#).

We are excited about the vision our plan lays out for financial stability, service excellence, and opportunities to grow the marketplace. We invite you to spend some time reviewing the Plan as we see the ability to work together to offer greater value to the mail. With this Plan, we intend to enhance the role and relevance of the Postal Service at every residence and business, and to better support every American business and community.

Our plan will create a modernized Postal Service capable of providing world class service reliability at affordable prices. It's a plan that maintains six-day delivery and seven-day package delivery and one that invests in our people, tools, training and infrastructure. Importantly, the Plan fosters financial stability to fund Universal Service Obligations.

We are optimistic about the future of the Postal Service and are confident that, with this Plan, we will deliver the reliable service that you – our valued suppliers - and American people expect and deserve.

We look forward to collaborating with you and working with you, and your customers to achieve a vision that delivers on today's and tomorrow's future customer needs.

See attached Delivering for America Fact Sheet and Plan-at-a glance.

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## **ARE YOU REGISTERED TO DO BUSINESS WITH THE U.S. POSTAL SERVICE?**

All suppliers interested in doing business with the U.S. Postal Service should register their company in the Postal Service Supplier Registration system.

For more information, please go to <http://about.usps.com/suppliers/becoming/registration.htm>

## **Save and Grow with the USPS® Loyalty Program**

The U.S. Postal Service has introduced USPS® Loyalty, a new program designed to reward small businesses and frequent users of Click-N-Ship with incentives for dollars spent on Priority Mail® and Priority Mail Express. To learn more about the USPS Loyalty Program go to <https://www.usps.com/business/loyalty.htm?utm>

Or contact [USPSLoyaltyProgram@usps.com](mailto:USPSLoyaltyProgram@usps.com) for questions or assistance.

## **CONTACT US!**

We value your questions and feedback to this newsletter. Please feel free to reply to this message with your feedback or mail to:

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