

## Quarterly Performance for Package Services

### Overview

Package Services includes Media Mail®/Library Mail, Bound Printed Matter Flats, and Bound Printed Matter Parcels. Package Services includes both single-piece and presort volumes, with approximately 91 percent of the total represented by presort.

Service performance for Media Mail®/Library Mail and Bound Printed Matter Parcels is measured using an internal USPS® system, the Product Tracking and Reporting System (PTR). This system measures transit time from the time of mailing until the time of delivery to the intended recipient, on parcels for which a customer requested USPS Tracking® service. The first en route scan serves as the proxy for the time of mailing for commercial and PC Postage parcels that were not mailed over the counter. Transit time is compared to USPS® service standards to develop the measure of on-time service performance. The system measures service to and from virtually all 3-Digit ZIP Code™ areas for which Package Services volume originates or destines.

Service performance for Bound Printed Matter Flats is measured using documented arrival time at a designated postal facility to start the measurement clock, and an Intelligent Mail® barcode (IMB®) scan by an external, third-party reporter to stop-the-clock. Mail piece tracking from IMB® in-process scans is used in conjunction with the external data to extrapolate results to the entire volume of Full-Service Intelligent Mail® Bound Printed Matter Flats mail. Data collected by U.S. Postal Service® are provided to an independent, external contractor to calculate service measurement and compile the necessary reports. The system used for this reporting is called the Intelligent Mail® Accuracy and Performance System (iMAPS).

The external contractor determines service performance based on the elapsed time between the start-the-clock event recorded by U.S. Postal Service® and the stop-the-clock event recorded by anonymous households and small businesses that report delivery information directly to the contractor. The service measure consists of two parts: (1) how long mail pieces take to get through processing, and (2) how long mail takes from the last processing scan to delivery. The second portion is used as a delivery factor differential to determine the percent of all Bound Printed Matter Flats mail that is delivered on the last processing date versus the percent delivered after the last processing date. Service performance is measured by comparing the transit time to USPS® service standards to determine the percent of mail delivered on time.

The Service Performance Measurement (SPM) application of the Full-Service Seamless Acceptance and Service Performance system (SASP) serves as the data source for iMAPS. SPM captures data from all Full-Service Intelligent Mail® and applies business rules for service measurement before sending data to iMAPS.

Service performance measurement was suspended for mail originating from or destined to Caribbean District in FY 2018 Quarter 1 and FY 2018 Quarter 2 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY 2018 Quarter 3.

### Limitations

Data for the delivery factor of Bound Printed Matter Flats were comprised of Bound Printed Matter Flats and USPS Marketing Mail® Flats with IMB® received by external reporters. USPS Marketing Mail® Flats were used to supplement the very limited Bound Printed Matter Flats data available during this period. Because even the combination of those two types of mail still resulted in too little volume, External First-Class Mail® (EXFC) Measurement System flats were also used to supplement the data for calculating the delivery factor. As a result of the use of this proxy data, which may differ significantly from the actual product, the delivery factor may not be representative of the gap between estimated delivery based on the final automated processing and actual delivery for Bound Printed Matter Flats to every district.

In FY 2018 Quarter 3, the service performance results for Package Services through PTR included the data available for retail parcels mailed end-to-end from over the counter and with USPS Tracking® and End-To-End commercial and PC Postage parcels with USPS Tracking®. The first en route scan was used as the start-the-clock for the performance measurement of End-To-End parcels that were not mailed over the counter, with no adjustments for any transit time between acceptance and the first en route scan. USPS® is in the process of developing an approach to account for the period from when U.S. Postal Service® receives the mail until the first en route scan of the mail. Results for Destination Entry Bound Printed Matter parcels were also included in the measurement. While Destination Delivery Unit (DDU) Entry represented approximately 72 percent of Destination Entry Bound Printed Matter Parcels in the population, 97 percent of measured mail was DDU Entry. The results may not be representative of all parcels because of the heavy volume of DDU Entry parcels in measurement compared with the overall.

Due to the limitations of the current systems, the overall Package Services results are presented without any weighting. That is, no attempt was made to use the measured pieces to represent the entire Package Services population. These results represent the service performance for all measured Package Services pieces during the quarter.

### Performance Highlights

National Package Services performance was 91.6 percent, which is 0.8 points higher than the same period last year. In FY 2018 Quarter 3, 99.0 percent were delivered within the service standard plus three days, which is 0.3 points higher than the same period last year.

In FY 2018 Quarter 3, 50 districts had scores above the target of 90.0. The Western Pennsylvania District led in performance with 96.2 percent on time. The Eastern Area achieved the highest performance of the seven areas, with an on-time score of 93.7 percent.

**Quarterly Performance for Package Services**

Mailpieces Delivered Between 04/01/2018 and 06/30/2018

District	Percent On Time
<b>Capital Metro Area</b>	<b>93.4</b>
Atlanta	91.9
Baltimore	93.2
Capital	90.7
Greater South Carolina	93.3
Greensboro	94.6
Mid-Carolinas	95.9
Northern Virginia	94.3
Richmond	94.3
<b>Eastern Area</b>	<b>93.7</b>
Appalachian	94.4
Central Pennsylvania	92.4
Kentuckiana	94.6
Northern Ohio	93.3
Ohio Valley	90.8
Philadelphia Metro	93.3
South Jersey	95.1
Tennessee	94.6
Western New York	94.0
Western Pennsylvania	96.2
<b>Great Lakes Area</b>	<b>91.2</b>
Central Illinois	89.3
Chicago	89.6
Detroit	92.1
Gateway	89.4
Greater Indiana	91.9
Greater Michigan	91.7
Lakeland	91.9
<b>Northeast Area</b>	<b>89.9</b>
Albany	94.0
Caribbean	71.1
Connecticut Valley	89.3
Greater Boston	88.9
Long Island	92.8
New York	85.4
Northern New England	92.5
Northern New Jersey	89.3
Triboro	91.8
Westchester	89.6
<b>Pacific Area</b>	<b>90.5</b>
Bay-Valley	90.6
Honolulu	64.9
Los Angeles	92.0
Sacramento	87.9
San Diego	93.2
San Francisco	90.8
Santa Ana	88.7
Sierra Coastal	90.0

Service Measurement performed and calculated by IBM Corporation



**Quarterly Performance for Package Services**

Mailpieces Delivered Between 04/01/2018 and 06/30/2018

<b>District</b>	<b>Percent On Time</b>
<b>Southern Area</b>	<b>90.1</b>
Alabama	91.0
Arkansas	92.5
Dallas	86.6
Fort Worth	92.4
Gulf Atlantic	93.1
Houston	90.1
Louisiana	92.0
Mississippi	89.3
Oklahoma	94.9
Rio Grande	92.9
South Florida	83.1
Suncoast	90.8
<b>Western Area</b>	<b>93.1</b>
Alaska	86.0
Arizona	92.5
Central Plains	94.7
Colorado/Wyoming	93.2
Dakotas	91.1
Hawkeye	96.0
Mid-America	90.2
Nevada-Sierra	89.0
Northland	92.4
Portland	95.4
Salt Lake City	92.5
Seattle	94.7
<b>Nation FY2018 Q3</b>	<b>91.6</b>
<b>Nation FY2017 Q3 (SPLY)</b>	<b>90.8</b>
<b>Nation FY2009 Annual</b>	<b>73.4</b>
<b>Nation FY2010 Annual</b>	<b>79.4</b>
<b>Nation FY2011 Annual</b>	<b>76.7</b>
<b>Nation FY2012 Annual</b>	<b>87.2</b>
<b>Nation FY2013 Annual</b>	<b>87.5</b>
<b>Nation FY2014 Annual</b>	<b>86.3</b>
<b>Nation FY2015 Annual</b>	<b>84.0</b>
<b>Nation FY2016 Annual</b>	<b>82.5</b>
<b>Nation FY2017 Annual</b>	<b>89.6</b>
<b>Nation FY2018 Q1</b>	<b>87.5</b>
<b>Nation FY2018 Q2</b>	<b>88.2</b>
<b>FY2018 Annual Target</b>	<b>90.0</b>

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