

Quarter 1 of Fiscal Year 2018

Financial Results

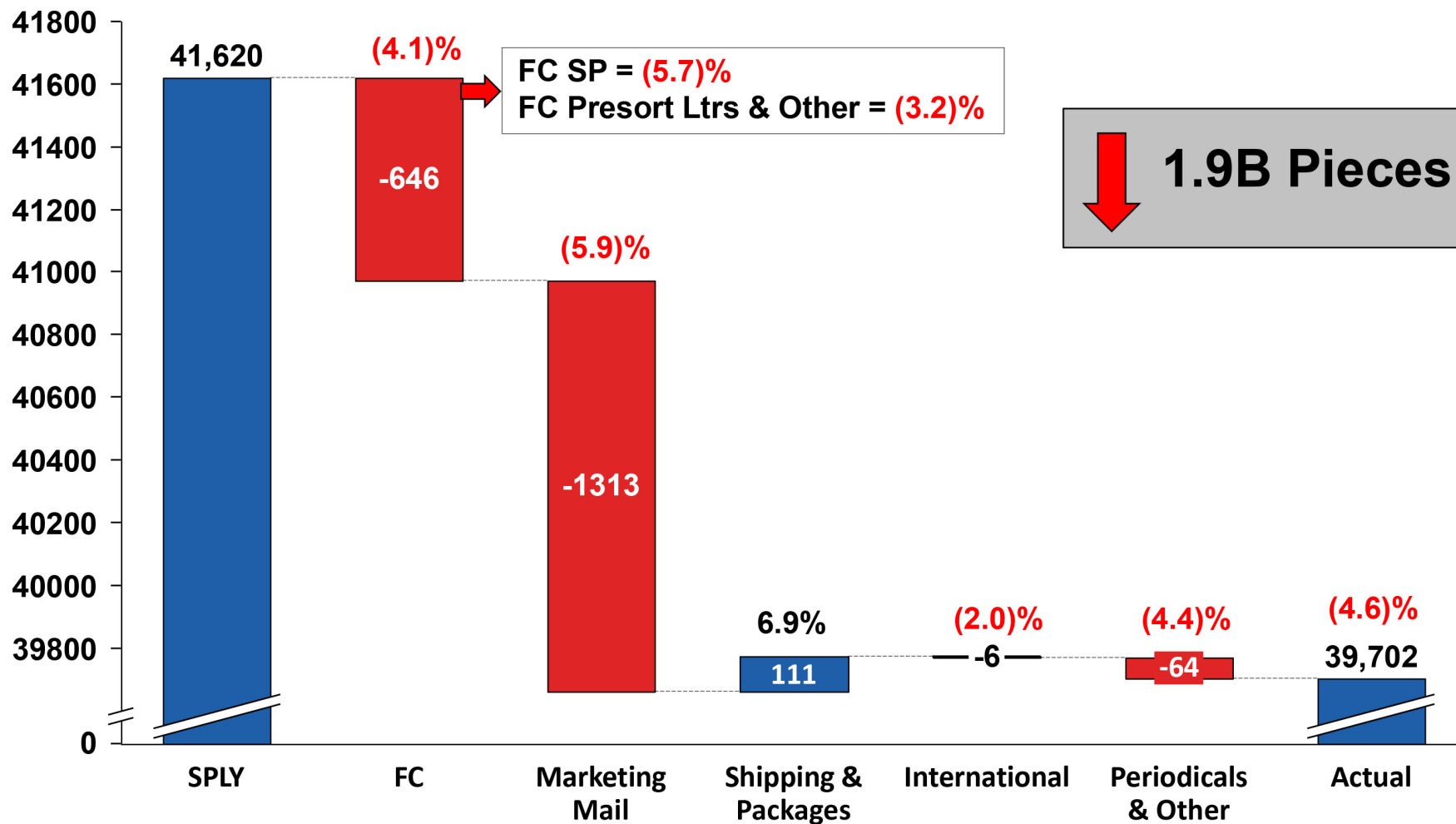
December YTD (3 Months) (Billions)	FY 2018	FY 2017
Total Revenue¹	\$19.2	\$19.2
Controllable Expenses^{1, 2}	<u>18.8</u>	<u>18.7</u>
Controllable Income (Loss)^{1, 2}	0.4	0.5
RHB Unfunded Liability Amortization³	(0.3)	(0.2)
Workers' Comp. Fair Value Adj. and Other Non-Cash Adj.	-	1.5
FERS Unfunded Liability Amortization³	(0.2)	(0.1)
CSRS Unfunded Liability Amortization³	<u>(0.4)</u>	<u>(0.3)</u>
Net Income (Loss)¹	<u>\$ (0.5)</u>	<u>\$ 1.4</u>

1 - December YTD has one less delivery day and 0.5 more retail day as compared to SPly.

2 - Before RHB amortization, FERS and CSRS unfunded liability amortization, and non-cash adjustments to workers' compensation liabilities.

3 - This represents the OPM amortization expense related to the Federal Employee Retirement System (FERS), Civil Service Retirement System (CSRS), and Postal Service Retiree Health Benefit Fund (PSRHBf) liabilities. These are based on OPM's latest updates.

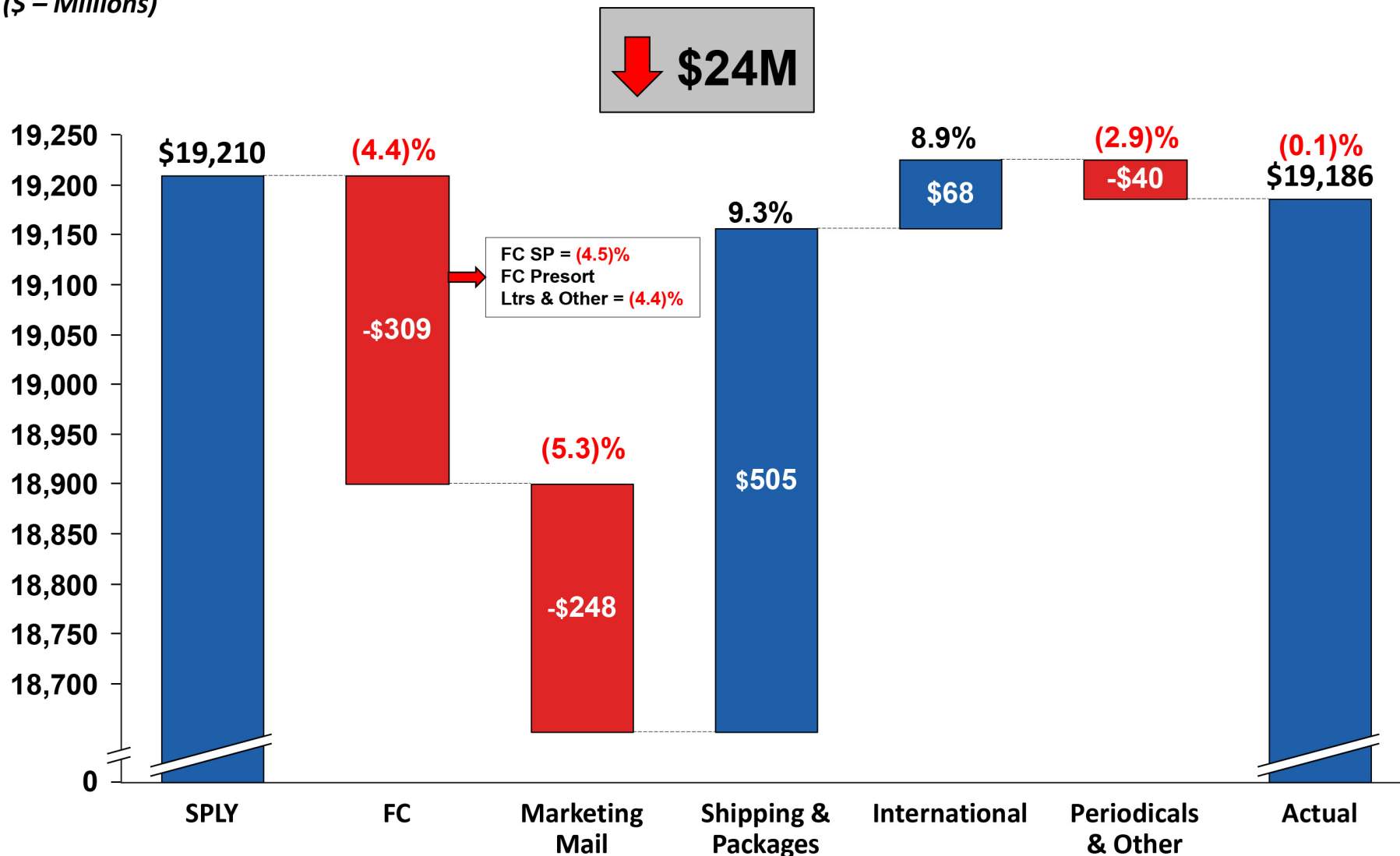
(Pieces – Millions)



December YTD has one less delivery day and 0.5 more retail day as compared to SPLY.

Actual versus SPLY FY2018 Q1 YTD Revenue

(\$ – Millions)



December YTD has one less delivery day and 0.5 more retail day as compared to SPLY.

December YTD (3 Months) (Billions)	FY 2018	FY 2017
Compensation & Benefits^{1, 2}	\$14.1	\$14.2
Transportation	2.1	2.0
Depreciation	0.4	0.4
Supplies & Services	0.8	0.8
Rent, Utilities & Other	<u>1.4</u>	<u>1.3</u>
Controllable Expenses	\$18.8	\$18.7

1 - December YTD has one less delivery day and 0.5 more retail day as compared to SPly.

2 - Before RHB amortization, FERS and CSRS unfunded liability amortization, and non-cash adjustments to workers' compensation liabilities.

Questions ?

Please Press *1 On Your
Telephone Keypad

Complete Financial results are in the Form 10-Q:
<http://about.usps.com/who-we-are/financials/welcome.htm>

Additional questions can be emailed to:
David.A.Partenheimer@usps.gov