

FY 2012 Financial Results

November 15, 2012



2012 Financial Results

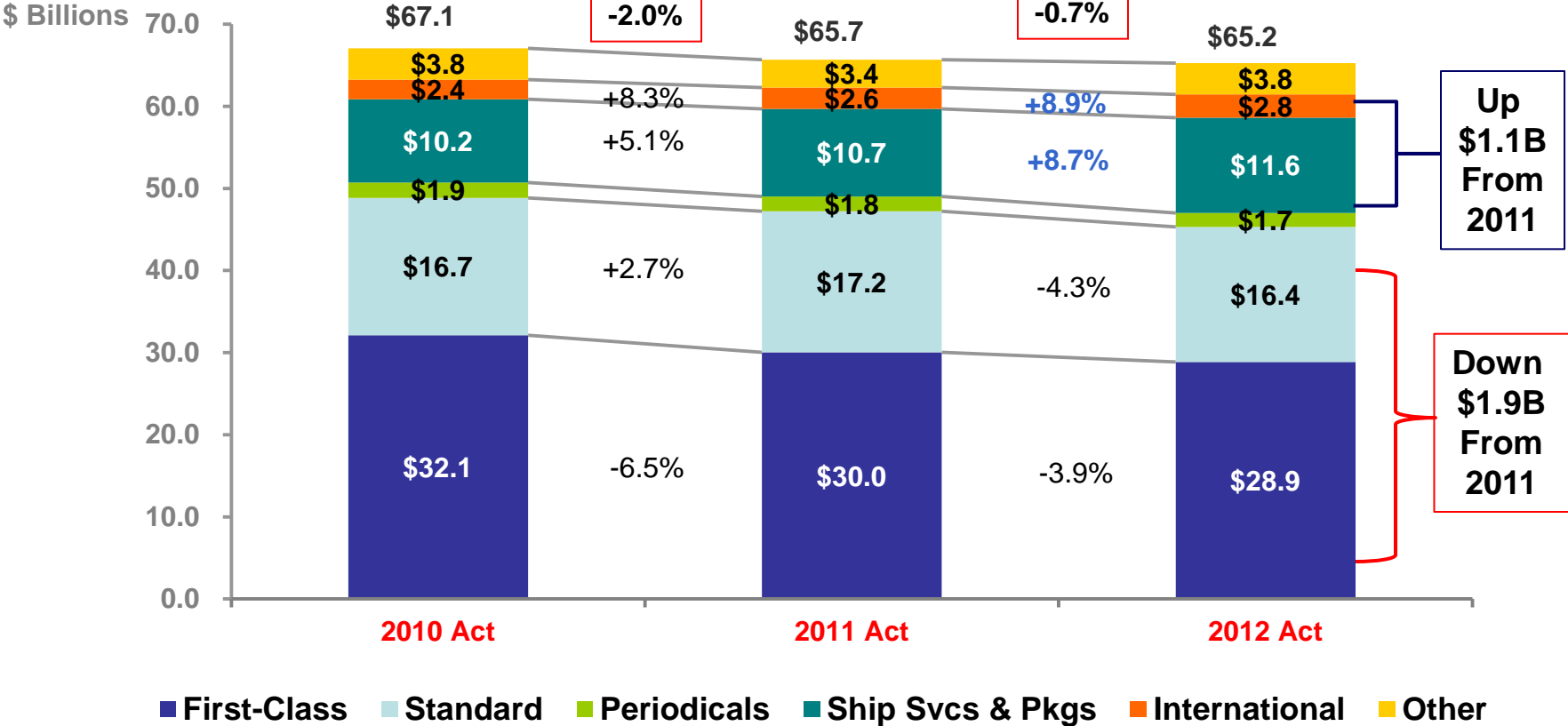
Full Year ended Sept. 30	FY	FY
(Billions)	2012	2011
Revenue	\$65.2	65.7
Expenses *	67.5	68.4
Separation Costs	<u>0.1</u>	<u>-</u>
Operating Income (Loss)*	(2.4)	(2.7)
Retiree Health Benefits Pre-Funding **	(11.1)	-
Workers' Comp. Fair Value Adj.	(0.4)	(1.0)
Workers' Comp. Other Non Cash Adj.	<u>(2.0)</u>	<u>(1.4)</u>
Net Income (Loss)	<u>(\$15.9)</u>	<u>(\$5.1)</u>
Volume (Pieces)	159.9	168.3

* Before RHB pre-funding and non-cash adjustments to workers' compensation liabilities.

** 2011 RHB pre-funding was deferred to 2012.



Revenue 2010 to 2012



2012 Financial Results

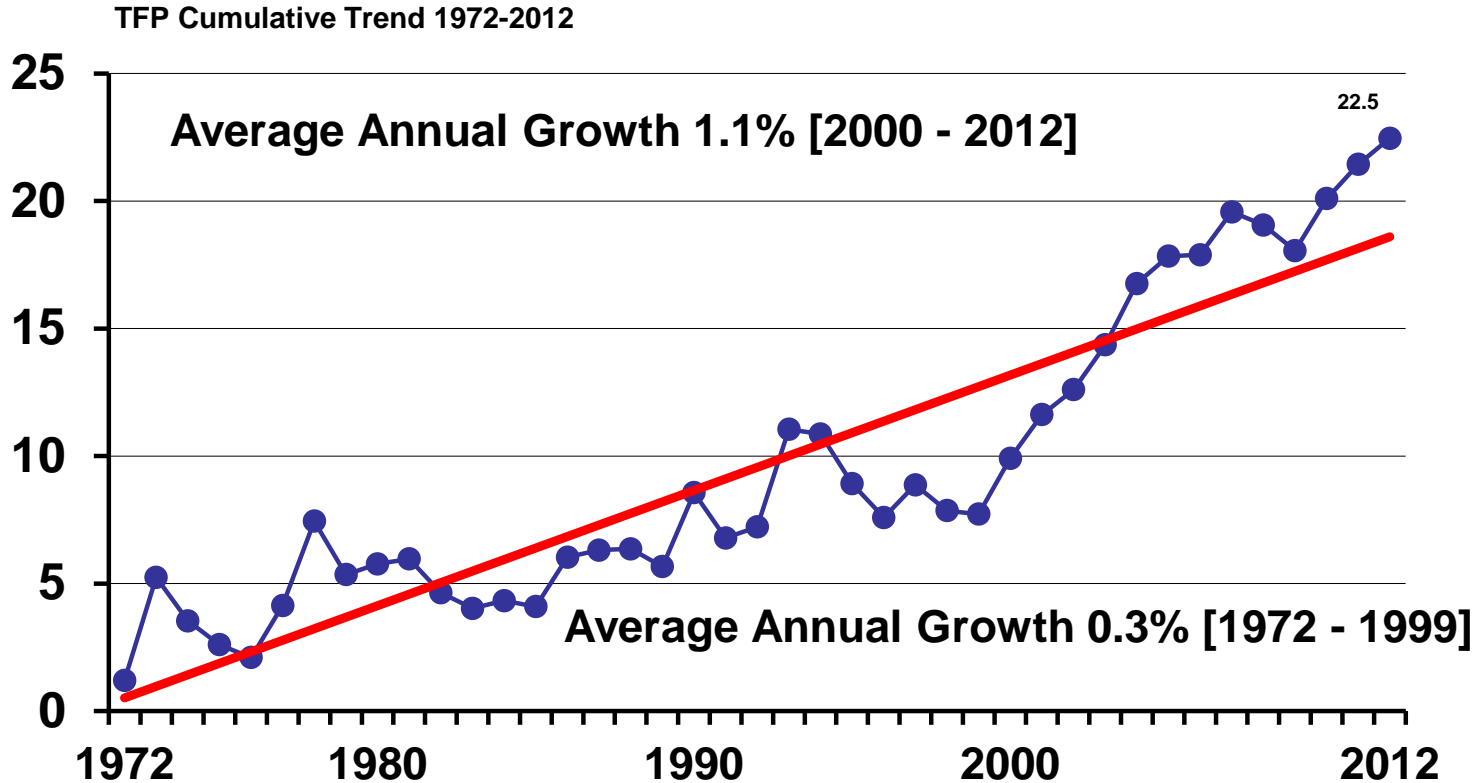
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Total Factor Productivity



Source: Christensen Associates



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Complete Financial results are in the Form 10-K:

<http://about.usps.com/who-we-are/financials/welcome.htm>.

Q & A

Additional questions can be emailed to:

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