



**PUBLIC COST SEGMENTS AND COMPONENTS  
FISCAL YEAR 2011**

**FINANCE**

---

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment Summary**

<b>Component Name</b>		C/S 1 Postmasters	C/S 2 Supervisors and Technicians	C/S 3 Clerks and Mailhandlers – CAG A-J Offices	C/S 4 Clerks – CAG K Offices	C/S 6 City Delivery Carriers – Office Activity	C/S 7 City Delivery Carriers – Street Activity	C/S 8 Vehicle Service Drivers	C/S 10 Rural Carriers	C/S 11 Custodial and Maintenance Services
<b>Component Number</b>		(251)	(284)	(478)	(254)	(256)	(257)	(258)	(260)	(359)
<b>Cost Segment</b>										
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	71,076	363,588	2,336,301	695	629,310	1,025,137	39,555	201,619	485,009
Single Piece Cards	4	2,406	18,794	103,885	30	44,306	58,614	1,160	16,319	19,561
Total Single Piece Letters and Cards	5	73,482	382,382	2,440,186	725	673,616	1,083,751	40,715	217,938	504,570
Presort Letters	8	94,487	238,113	1,448,771	455	464,262	702,616	25,525	307,371	301,620
Presort Cards	9	3,790	10,842	55,921	17	23,444	38,609	1,496	20,649	11,164
Total Presort Letters and Cards	10	98,277	248,955	1,504,693	472	487,706	741,225	27,021	328,020	312,785
Flats	14	17,857	97,610	741,793	231	197,417	92,233	18,916	42,264	109,208
Parcels	15	8,150	52,927	438,989	134	42,960	72,480	17,162	58,054	55,210
<b>Total First-Class</b>	<b>100</b>	<b>197,766</b>	<b>781,874</b>	<b>5,125,661</b>	<b>1,562</b>	<b>1,401,699</b>	<b>1,989,689</b>	<b>103,814</b>	<b>646,276</b>	<b>981,772</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	4,873	18,478	69,382	15	37,715	97,666	1,238	59,648	17,413
High Density and Saturation Flats and Parcels	22	11,933	37,949	93,302	19	96,639	220,066	3,541	201,757	19,365
Carrier Route	23	14,148	80,863	296,908	67	370,450	215,256	11,755	227,759	61,935
Letters	25	61,771	267,704	1,598,711	365	465,468	890,262	23,373	410,584	351,751
Flats	26	15,825	161,424	1,070,365	254	525,749	156,545	23,827	150,477	186,754
Not Flat-Machinables and Parcels	27	4,129	38,064	272,586	64	49,771	84,356	7,665	63,697	38,696
<b>Total Standard Mail</b>	<b>105</b>	<b>112,678</b>	<b>604,483</b>	<b>3,401,253</b>	<b>784</b>	<b>1,545,791</b>	<b>1,664,150</b>	<b>71,399</b>	<b>1,113,922</b>	<b>675,915</b>
<b>Periodicals</b>										
In County	31	439	4,580	21,684	17	13,646	13,149	45	16,316	2,614
Outside County	32	11,063	121,380	774,600	616	323,764	127,505	33,921	158,213	116,794
<b>Total Periodicals</b>	<b>110</b>	<b>11,502</b>	<b>125,960</b>	<b>796,284</b>	<b>633</b>	<b>337,410</b>	<b>140,653</b>	<b>33,966</b>	<b>174,528</b>	<b>119,408</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	4,648	25,412	229,666	0	5,834	21,093	19,385	8,517	35,002
Bound Printed Matter Flats	42	1,296	5,611	40,249	0	10,919	6,632	4,139	6,007	7,130
Bound Printed Matter Parcels	43	1,965	15,266	108,216	0	10,544	43,642	3,144	16,283	17,206
Media and Library Mail	44	2,106	16,200	141,028	0	7,119	19,739	8,392	8,184	24,358
<b>Total Package Services</b>	<b>115</b>	<b>10,014</b>	<b>62,490</b>	<b>519,158</b>	<b>0</b>	<b>34,416</b>	<b>91,106</b>	<b>35,060</b>	<b>38,991</b>	<b>83,696</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>22,933</b>	<b>187,856</b>	<b>0</b>	<b>51,385</b>	<b>7,358</b>	<b>3,180</b>	<b>4,721</b>	<b>21,556</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>2,367</b>	<b>19,094</b>	<b>0</b>	<b>3,884</b>	<b>2,391</b>	<b>829</b>	<b>2,325</b>	<b>3,147</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>331,961</b>	<b>1,600,107</b>	<b>10,049,306</b>	<b>2,979</b>	<b>3,374,585</b>	<b>3,895,348</b>	<b>248,248</b>	<b>1,980,764</b>	<b>1,885,494</b>
<b>Special Services</b>										
<b>Ancillary Services</b>										
Certified	51	4,497	29,588	167,358	28	40,903	87,157	0	146,818	11,813
COD	52	42	162	1,056	0	121	396	0	1,398	80
Insurance	54	740	5,554	45,520	0	2,558	3,784	0	7,119	2,351
Registered Mail	55	287	2,095	19,581	5	935	1,083	0	1,438	3,480
Stamped Envelopes	56	68	382	3,513	0	0	0	0	0	170
Stamped Cards	57	10	0	0	0	0	0	0	0	1
Other Ancillary Services	58	4,897	37,996	244,461	34	18,754	124,017	0	77,827	23,635
Address Management Services	61	0	0	0	0	0	0	0	0	0
Caller Service	62	585	959	8,863	0	0	0	0	0	4,061
Money Orders	73	1,096	8,246	75,801	0	0	0	0	734	3,652
Post Office Box Service	74	5,088	3,223	29,139	0	0	0	0	0	151,692
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>17,310</b>	<b>88,204</b>	<b>595,290</b>	<b>67</b>	<b>63,270</b>	<b>216,438</b>	<b>0</b>	<b>235,334</b>	<b>200,935</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>349,271</b>	<b>1,688,311</b>	<b>10,644,596</b>	<b>3,046</b>	<b>3,437,855</b>	<b>4,111,786</b>	<b>248,248</b>	<b>2,216,098</b>	<b>2,086,429</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment Summary**

<b>Component Name</b>		C/S 1 Postmasters	C/S 2 Supervisors and Technicians	C/S 3 Clerks and Mailhandlers – CAG A-J Offices	C/S 4 Clerks – CAG K Offices	C/S 6 City Delivery Carriers – Office Activity	C/S 7 City Delivery Carriers – Street Activity	C/S 8 Vehicle Service Drivers	C/S 10 Rural Carriers	C/S 11 Custodial and Maintenance Services
<b>Component Number</b>		(251)	(284)	(478)	(254)	(256)	(257)	(258)	(260)	(359)
<b>Cost Segment</b>										
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	45,531	182,375	1,564,682	261	89,749	227,214	106,471	117,868	187,931
<b>Total Domestic Competitive Attributable Costs</b>	178	45,531	182,375	1,564,682	261	89,749	227,214	106,471	117,868	187,931
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	7,733	41,409	388,539	0	17,125	28,741	7,158	28,567	44,994
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	402,535	1,912,095	12,597,817	3,307	3,544,729	4,367,740	361,877	2,362,533	2,319,354
<b>OTHER COSTS</b>	199	1,863,154	1,567,144	2,253,102	978	506,262	7,383,814	236,860	4,265,933	943,903
<b>TOTAL COSTS</b>	200	2,265,689	3,479,239	14,850,919	4,285	4,050,991	11,751,554	598,737	6,628,465	3,263,257

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment Summary**

<b>Component Name</b>		C/S 12 Motor Vehicle Service	C/S 13 Miscellaneous Local Operations	C/S 14 Transportation	C/S 15 Building Occupancy	C/S 16 Supplies and Services	C/S 17 Research and Development	C/S 18 Administration and Area Operations	C/S 19 General Management Systems	C/S 20 Other Accrued Expenses (Servicewide)
<b>Component Number</b>		(262)	(263)	(264)	(289)	(490)	(267)	(459)	(269)	(475)
<b>Cost Segment</b>										
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	61,719	15,515	312,410	198,900	214,985	0	607,168	0	285,222
Single Piece Cards	4	3,413	673	5,244	8,437	10,472	0	31,238	0	11,883
Total Single Piece Letters and Cards	5	65,132	16,188	317,654	207,336	225,458	0	638,406	0	297,105
Presort Letters	8	46,907	1,520	482,610	125,607	101,417	0	409,869	0	212,208
Presort Cards	9	2,772	55	14,963	5,176	4,344	0	19,058	0	7,931
Total Presort Letters and Cards	10	49,679	1,576	497,573	130,783	105,761	0	428,927	0	220,139
Flats	14	11,034	3,255	240,036	56,544	39,361	0	150,876	0	127,766
Parcels	15	10,815	2,722	216,717	39,241	21,451	0	85,451	0	46,510
<b>Total First-Class</b>	<b>100</b>	<b>136,659</b>	<b>23,740</b>	<b>1,271,980</b>	<b>433,905</b>	<b>392,030</b>	<b>0</b>	<b>1,303,659</b>	<b>0</b>	<b>691,519</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	6,612	65	3,692	8,694	8,008	0	35,283	0	11,466
High Density and Saturation Flats and Parcels	22	18,144	210	10,693	20,047	15,375	0	78,849	0	23,635
Carrier Route	23	21,547	242	54,358	43,896	30,987	0	145,974	0	71,683
Letters	25	57,854	3,012	198,158	143,162	126,583	0	466,033	0	223,763
Flats	26	19,442	618	182,352	98,614	66,231	0	260,363	0	224,022
Not Flat-Machinables and Parcels	27	8,672	234	56,260	30,711	14,865	0	63,654	0	33,875
<b>Total Standard Mail</b>	<b>105</b>	<b>132,270</b>	<b>4,380</b>	<b>505,513</b>	<b>345,124</b>	<b>262,049</b>	<b>0</b>	<b>1,050,155</b>	<b>0</b>	<b>588,445</b>
<b>Periodicals</b>										
In County	31	1,239	6	115	2,603	1,613	0	8,268	0	2,915
Outside County	32	21,591	607	218,514	69,094	45,141	0	189,617	0	128,353
<b>Total Periodicals</b>	<b>110</b>	<b>22,830</b>	<b>613</b>	<b>218,629</b>	<b>71,698</b>	<b>46,754</b>	<b>0</b>	<b>197,886</b>	<b>0</b>	<b>131,269</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	7,387	1,881	361,881	22,374	10,338	0	39,902	0	27,799
Bound Printed Matter Flats	42	1,764	9	18,437	3,863	2,371	0	9,331	0	7,661
Bound Printed Matter Parcels	43	4,394	126	36,886	11,703	5,913	0	24,661	0	14,611
Media and Library Mail	44	3,929	873	132,823	14,292	6,929	0	25,901	0	19,194
<b>Total Package Services</b>	<b>115</b>	<b>17,473</b>	<b>2,889</b>	<b>550,027</b>	<b>52,232</b>	<b>25,551</b>	<b>0</b>	<b>99,796</b>	<b>0</b>	<b>69,266</b>
<b>U.S. Postal Service</b>										
<b>Free Mail</b>	<b>130</b>	<b>1,396</b>	<b>1,277</b>	<b>43,502</b>	<b>13,986</b>	<b>8,365</b>	<b>0</b>	<b>33,878</b>	<b>0</b>	<b>17,299</b>
		429	9	7,552	1,778	1,009	0	3,870	0	2,428
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>311,059</b>	<b>32,909</b>	<b>2,597,203</b>	<b>918,723</b>	<b>735,758</b>	<b>0</b>	<b>2,689,244</b>	<b>0</b>	<b>1,500,226</b>
<b>Special Services</b>										
<b>Ancillary Services</b>										
Certified	51	9,813	5,837	0	15,204	10,709	0	55,414	0	14,190
COD	52	79	6	0	106	69	0	370	0	488
Insurance	54	473	3,165	0	3,213	2,447	0	7,667	0	18,821
Registered Mail	55	126	441	0	4,016	975	0	3,332	0	5,015
Stamped Envelopes	56	0	251	0	232	117	0	468	0	190
Stamped Cards	57	0	0	0	1	807	0	1	0	1
Other Ancillary Services	58	8,102	10,131	0	20,626	15,944	0	60,344	0	20,165
Address Management Services	61	0	0	0	828	7,865	0	1,233	0	876
Caller Service	62	0	610	0	5,641	676	0	1,732	0	4,659
Money Orders	73	33	5,412	0	4,992	5,649	0	13,722	0	4,102
Post Office Box Service	74	0	2,073	0	211,192	19,670	0	25,278	0	183,943
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>18,626</b>	<b>27,926</b>	<b>0</b>	<b>266,050</b>	<b>64,928</b>	<b>0</b>	<b>169,561</b>	<b>0</b>	<b>252,449</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>329,684</b>	<b>60,835</b>	<b>2,597,203</b>	<b>1,184,773</b>	<b>800,686</b>	<b>0</b>	<b>2,858,805</b>	<b>0</b>	<b>1,752,675</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment Summary**

<i>Component Name</i>		C/S 12 Motor Vehicle Service	C/S 13 Miscellaneous Local Operations	C/S 14 Transportation	C/S 15 Building Occupancy	C/S 16 Supplies and Services	C/S 17 Research and Development	C/S 18 Administration and Area Operations	C/S 19 General Management Systems	C/S 20 Other Accrued Expenses (Service-wide)
<i>Component Number</i>		(262)	(263)	(264)	(289)	(490)	(267)	(459)	(269)	(475)
<i>Cost Segment</i>										
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	49,682	11,507	1,846,713	141,748	369,620	0	287,442	0	159,960
<b>Total Domestic Competitive Attributable Costs</b>	178	49,682	11,507	1,846,713	141,748	369,620	0	287,442	0	159,960
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	4,931	4,631	1,103,383	29,639	51,937	0	84,474	22	49,925
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	384,298	76,973	5,547,298	1,356,160	1,222,243	0	3,230,721	22	1,962,559
<b>OTHER COSTS</b>	199	1,026,934	429,452	841,908	518,416	1,338,328	14,401	5,156,324	61,499	744,910
<b>TOTAL COSTS</b>	200	1,411,232	506,425	6,389,206	1,874,576	2,560,571	14,401	8,387,046	61,521	2,707,469

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment Summary**

<i>Component Name</i>		Total Attributable
<i>Component Number</i> <i>Cost Segment</i>		(460)
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>		
<b>First-Class Mail</b>		
Single Piece Letters	3	6,848,209
Single Piece Cards	4	336,435
Total Single Piece Letters and Cards	5	7,184,644
Presort Letters	8	4,963,359
Presort Cards	9	220,231
Total Presort Letters and Cards	10	5,183,590
Flats	14	1,946,399
Parcels	15	1,168,973
<b>Total First-Class</b>	<b>100</b>	<b>15,483,607</b>
<b>Standard Mail</b>		
High Density and Saturation Letters	21	380,246
High Density and Saturation Flats and Parcels	22	851,525
Carrier Route	23	1,647,827
Letters	25	5,288,554
Flats	26	3,142,862
Not Flat-Machinables and Parcels	27	767,298
<b>Total Standard Mail</b>	<b>105</b>	<b>12,078,311</b>
<b>Periodicals</b>		
In County	31	89,250
Outside County	32	2,340,774
<b>Total Periodicals</b>	<b>110</b>	<b>2,430,024</b>
<b>Package Services</b>		
Single Piece Parcel Post	41	821,119
Bound Printed Matter Flats	42	125,417
Bound Printed Matter Parcels	43	314,562
Media and Library Mail	44	431,068
<b>Total Package Services</b>	<b>115</b>	<b>1,692,165</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>418,695</b>
<b>Free Mail</b>	<b>130</b>	<b>51,111</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>32,153,911</b>
<b>Special Services</b>		
Ancillary Services		
Certified	51	599,328
COD	52	4,373
Insurance	54	103,411
Registered Mail	55	42,809
Stamped Envelopes	56	5,390
Stamped Cards	57	820
Other Ancillary Services	58	666,933
Address Management Services	61	10,803
Caller Service	62	27,785
Money Orders	73	123,438
Post Office Box Service	74	631,297
Other Special Services	76	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>2,216,389</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>34,370,300</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment Summary**

<i>Component Name</i>		Total Attributable
<i>Component Number</i> <i>Cost Segment</i>		(460)
<b>DOMESTIC COMPETITIVE PRODUCTS</b>		
<b>Total Domestic Competitive Mail and Services</b>	175	5,388,753
<b>Total Domestic Competitive Attributable Costs</b>	178	5,388,753
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	1,893,208
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	41,652,261
<b>OTHER COSTS</b>	199	29,153,321
<b>TOTAL COSTS</b>	200	70,805,583

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 01 - Postmasters**

<i>Component Name</i>		Postmasters EAS 23 & Below	Postmasters EAS 24 & Above	C/S 1 Postmasters
<i>Component Number</i>		(1)	(2)	(251)
<i>Cost Segment</i>		1.1	1.2	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>				
<b>First-Class Mail</b>				
Single Piece Letters	3	71,076	0	71,076
Single Piece Cards	4	2,406	0	2,406
Total Single Piece Letters and Cards	5	73,482	0	73,482
Presort Letters	8	94,487	0	94,487
Presort Cards	9	3,790	0	3,790
Total Presort Letters and Cards	10	98,277	0	98,277
Flats	14	17,857	0	17,857
Parcels	15	8,150	0	8,150
<b>Total First-Class</b>	<b>100</b>	<b>197,766</b>	<b>0</b>	<b>197,766</b>
<b>Standard Mail</b>				
High Density and Saturation Letters	21	4,873	0	4,873
High Density and Saturation Flats and Parcels	22	11,933	0	11,933
Carrier Route	23	14,148	0	14,148
Letters	25	61,771	0	61,771
Flats	26	15,825	0	15,825
Not Flat-Machinables and Parcels	27	4,129	0	4,129
<b>Total Standard Mail</b>	<b>105</b>	<b>112,678</b>	<b>0</b>	<b>112,678</b>
<b>Periodicals</b>				
In County	31	439	0	439
Outside County	32	11,063	0	11,063
<b>Total Periodicals</b>	<b>110</b>	<b>11,502</b>	<b>0</b>	<b>11,502</b>
<b>Package Services</b>				
Single Piece Parcel Post	41	4,648	0	4,648
Bound Printed Matter Flats	42	1,296	0	1,296
Bound Printed Matter Parcels	43	1,965	0	1,965
Media and Library Mail	44	2,106	0	2,106
<b>Total Package Services</b>	<b>115</b>	<b>10,014</b>	<b>0</b>	<b>10,014</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>331,961</b>	<b>0</b>	<b>331,961</b>
<b>Special Services</b>				
Ancillary Services				
Certified	51	4,497	0	4,497
COD	52	42	0	42
Insurance	54	740	0	740
Registered Mail	55	287	0	287
Stamped Envelopes	56	68	0	68
Stamped Cards	57	10	0	10
Other Ancillary Services	58	4,897	0	4,897
Address Management Services	61	0	0	0
Caller Service	62	585	0	585
Money Orders	73	1,096	0	1,096
Post Office Box Service	74	5,088	0	5,088
Other Special Services	76	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>17,310</b>	<b>0</b>	<b>17,310</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>349,271</b>	<b>0</b>	<b>349,271</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 01 - Postmasters**

<i>Component Name</i>		Postmasters EAS 23 & Below	Postmasters EAS 24 & Above	C/S 1 Postmasters
<i>Component Number</i>		(1)	(2)	(251)
<i>Cost Segment</i>		1.1	1.2	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>				
<b>Total Domestic Competitive Mail and Services</b>	175	45,531	0	45,531
<b>Total Domestic Competitive Attributable Costs</b>	178	45,531	0	45,531
<b>INTERNATIONAL MAIL AND SERVICES</b>				
	185	7,733	0	7,733
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	402,535	0	402,535
<b>OTHER COSTS</b>	199	1,805,555	57,599	1,863,154
<b>TOTAL COSTS</b>	200	2,208,090	57,599	2,265,689

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 02 - Supervisors and Technicians**

<i>Component Name</i>		Mail Processing	Central Mail Mark-up	Supervision of Mail Processing	Window Service	Supervision of Admin. and Support Activities	Supervision of City Delivery Carriers	Rural Delivery Carriers	Vehicle Service	Supervision of Collection and Delivery
<i>Component Number</i>		(4)	(677)	(820)	(7)	(483)	(20)	(674)	(675)	(821)
<i>Cost Segment</i>		2.1.1	2.1.2	2.1	2.2	2.3	2.4.1	2.4.2	2.4.3	2.4
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	123,335	1,515	124,850	16,552	2,356	89,437	2,516	2,610	94,564
Single Piece Cards	4	5,473	164	5,637	709	121	5,564	204	77	5,844
Total Single Piece Letters and Cards	5	128,807	1,679	130,486	17,261	2,477	95,001	2,720	2,687	100,408
Presort Letters	8	82,146	1,823	83,969	1,372	1,639	63,080	3,836	1,684	68,600
Presort Cards	9	3,081	210	3,291	45	76	3,355	258	99	3,711
Total Presort Letters and Cards	10	85,227	2,033	87,260	1,417	1,715	66,434	4,094	1,783	72,311
Flats	14	41,063	2,365	43,428	3,473	602	15,658	527	1,248	17,434
Parcels	15	23,611	348	23,959	2,947	341	6,241	725	1,132	8,098
<b>Total First-Class</b>	<b>100</b>	<b>278,708</b>	<b>6,425</b>	<b>285,133</b>	<b>25,098</b>	<b>5,136</b>	<b>183,334</b>	<b>8,066</b>	<b>6,850</b>	<b>198,250</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	3,713	0	3,713	39	141	7,318	744	82	8,145
High Density and Saturation Flats and Parcels	22	4,607	22	4,629	156	315	17,121	2,518	234	19,872
Carrier Route	23	16,560	331	16,891	98	586	31,663	2,843	776	35,281
Letters	25	89,298	460	89,758	2,966	1,863	73,289	5,124	1,542	79,956
Flats	26	62,343	1,540	63,883	468	1,046	36,884	1,878	1,572	40,334
Not Flat-Machinables and Parcels	27	15,872	259	16,131	223	256	7,251	795	506	8,551
<b>Total Standard Mail</b>	<b>105</b>	<b>192,394</b>	<b>2,612</b>	<b>195,006</b>	<b>3,949</b>	<b>4,206</b>	<b>173,526</b>	<b>13,902</b>	<b>4,711</b>	<b>192,139</b>
<b>Periodicals</b>										
In County	31	1,233	115	1,348	0	33	1,449	204	3	1,655
Outside County	32	44,861	7,537	52,398	529	763	24,395	1,975	2,238	28,608
<b>Total Periodicals</b>	<b>110</b>	<b>46,094</b>	<b>7,652</b>	<b>53,746</b>	<b>529</b>	<b>796</b>	<b>25,844</b>	<b>2,178</b>	<b>2,241</b>	<b>30,263</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	12,008	201	12,209	2,050	160	1,456	106	1,279	2,841
Bound Printed Matter Flats	42	2,361	63	2,424	5	38	949	75	273	1,297
Bound Printed Matter Parcels	43	6,257	320	6,577	127	99	2,929	203	207	3,340
Media and Library Mail	44	7,626	84	7,710	948	104	1,452	102	554	2,108
<b>Total Package Services</b>	<b>115</b>	<b>28,252</b>	<b>668</b>	<b>28,920</b>	<b>3,130</b>	<b>401</b>	<b>6,786</b>	<b>487</b>	<b>2,314</b>	<b>9,586</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>9,862</b>	<b>319</b>	<b>10,181</b>	<b>1,377</b>	<b>136</b>	<b>3,176</b>	<b>59</b>	<b>210</b>	<b>3,444</b>
<b>Free Mail</b>	<b>130</b>	<b>1,112</b>	<b>0</b>	<b>1,112</b>	<b>8</b>	<b>16</b>	<b>339</b>	<b>29</b>	<b>55</b>	<b>423</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>556,422</b>	<b>17,676</b>	<b>574,098</b>	<b>34,092</b>	<b>10,690</b>	<b>393,004</b>	<b>24,721</b>	<b>16,381</b>	<b>434,106</b>
<b>Special Services</b>										
Ancillary Services										
Certified	51	4,897	0	4,897	6,349	224	6,923	1,832	0	8,755
COD	52	56	0	56	7	1	28	17	0	45
Insurance	54	54	0	54	3,458	31	343	89	0	432
Registered Mail	55	797	0	797	481	13	109	18	0	127
Stamped Envelopes	56	0	0	0	274	2	0	0	0	0
Stamped Cards	57	0	0	0	0	0	0	0	0	0
Other Ancillary Services	58	5,954	75	6,029	11,043	243	7,718	971	0	8,689
Address Management Services	61	0	0	0	0	0	0	0	0	0
Caller Service	62	19	0	19	667	7	0	0	0	0
Money Orders	73	0	0	0	5,915	41	0	9	0	9
Post Office Box Service	74	0	0	0	2,265	84	0	0	0	0
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>11,777</b>	<b>75</b>	<b>11,852</b>	<b>30,459</b>	<b>646</b>	<b>15,121</b>	<b>2,937</b>	<b>0</b>	<b>18,058</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>568,199</b>	<b>17,751</b>	<b>585,950</b>	<b>64,551</b>	<b>11,336</b>	<b>408,125</b>	<b>27,658</b>	<b>16,381</b>	<b>452,164</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 02 - Supervisors and Technicians**

<i>Component Name</i>		Mail Processing	Central Mail Mark-up	Supervision of Mail Processing	Window Service	Supervision of Admin. and Support Activities	Supervision of City Delivery Carriers	Rural Delivery Carriers	Vehicle Service	Supervision of Collection and Delivery
<i>Component Number</i>		(4)	(677)	(820)	(7)	(483)	(20)	(674)	(675)	(821)
<i>Cost Segment</i>		2.1.1	2.1.2	2.1	2.2	2.3	2.4.1	2.4.2	2.4.3	2.4
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	82,965	495	83,460	12,506	1,155	17,135	1,471	7,026	25,631
<b>Total Domestic Competitive Attributable Costs</b>	178	82,965	495	83,460	12,506	1,155	17,135	1,471	7,026	25,631
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	18,965	105	19,070	5,036	258	2,479	357	472	3,308
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	670,129	18,351	688,480	82,093	12,748	427,739	29,485	23,879	481,103
<b>OTHER COSTS</b>	199	38,909	15	38,924	107,312	8,560	426,526	46,323	15,630	488,479
<b>TOTAL COSTS</b>	200	709,038	18,366	727,404	189,405	21,308	854,265	75,808	39,509	969,582

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 02 - Supervisors and Technicians**

<b>Component Name</b>		Employee & Labor Relations	Higher Level Supervisors	General Supervision of Mail Processing	General Supervision of Collection & Delivery	Supervisor Training	Quality Control/Revenue Protection	Joint Supervision Clerks & Carriers	Product Specific and Other S & T	Tech. Personnel & Other Sup. Activities
<b>Component Number</b>		(528)	(30)	(31)	(32)	(601)	(676)	(678)	(33)	(822)
<b>Cost Segment</b>		2.5.1	2.5.2	2.5.3	2.5.4	2.5.5	2.5.6	2.5.7	2.5.8	2.5
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	0	11,323	0	0	1,031	4,433	108,479	0	125,266
Single Piece Cards	4	0	589	0	0	53	220	5,621	0	6,483
Total Single Piece Letters and Cards	5	0	11,912	0	0	1,084	4,653	114,100	0	131,750
Presort Letters	8	0	7,799	0	0	674	3,016	71,044	0	82,532
Presort Cards	9	0	364	0	0	31	121	3,203	0	3,718
Total Presort Letters and Cards	10	0	8,163	0	0	705	3,137	74,246	0	86,251
Flats	14	0	2,881	0	0	277	1,472	28,044	0	32,674
Parcels	15	0	1,625	0	0	150	744	15,063	0	17,583
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>24,581</b>	<b>0</b>	<b>0</b>	<b>2,216</b>	<b>10,006</b>	<b>231,453</b>	<b>0</b>	<b>268,257</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	0	680	0	0	52	157	5,551	0	6,440
High Density and Saturation Flats and Parcels	22	0	1,518	0	0	106	261	11,093	0	12,978
Carrier Route	23	0	2,834	0	0	228	1,002	23,943	0	28,007
Letters	25	0	8,965	0	0	757	3,215	80,224	0	93,161
Flats	26	0	5,044	0	0	458	2,559	47,631	0	55,693
Not Flat-Machinables and Parcels	27	0	1,221	0	0	108	528	11,046	0	12,903
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>20,262</b>	<b>0</b>	<b>0</b>	<b>1,709</b>	<b>7,722</b>	<b>179,489</b>	<b>0</b>	<b>209,182</b>
<b>Periodicals</b>										
In County	31	0	161	0	0	13	55	1,314	0	1,543
Outside County	32	0	3,682	0	0	345	1,762	33,292	0	39,082
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>3,843</b>	<b>0</b>	<b>0</b>	<b>358</b>	<b>1,817</b>	<b>34,607</b>	<b>0</b>	<b>40,625</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	0	753	0	0	72	356	6,971	0	8,153
Bound Printed Matter Flats	42	0	179	0	0	16	84	1,569	0	1,848
Bound Printed Matter Parcels	43	0	473	0	0	43	195	4,413	0	5,124
Media and Library Mail	44	0	492	0	0	46	231	4,561	0	5,330
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>1,896</b>	<b>0</b>	<b>0</b>	<b>177</b>	<b>866</b>	<b>17,514</b>	<b>0</b>	<b>20,454</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>660</b>	<b>0</b>	<b>0</b>	<b>65</b>	<b>360</b>	<b>6,709</b>	<b>0</b>	<b>7,795</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>75</b>	<b>0</b>	<b>0</b>	<b>7</b>	<b>38</b>	<b>689</b>	<b>0</b>	<b>809</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>51,319</b>	<b>0</b>	<b>0</b>	<b>4,533</b>	<b>20,809</b>	<b>470,461</b>	<b>0</b>	<b>547,121</b>
<b>Special Services</b>										
Ancillary Services										
Certified	51	0	1,089	0	0	83	196	7,993	0	9,362
COD	52	0	7	0	0	0	2	42	0	52
Insurance	54	0	148	0	0	16	5	1,410	0	1,579
Registered Mail	55	0	58	0	0	6	24	588	0	676
Stamped Envelopes	56	0	9	0	0	1	0	96	0	106
Stamped Cards	57	0	0	0	0	0	0	0	0	0
Other Ancillary Services	58	0	1,177	0	0	108	193	10,515	0	11,992
Address Management Services	61	0	0	0	0	0	0	0	0	0
Caller Service	62	0	22	0	0	3	1	241	0	267
Money Orders	73	0	194	0	0	24	0	2,064	0	2,281
Post Office Box Service	74	0	74	0	0	9	0	790	0	873
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>2,779</b>	<b>0</b>	<b>0</b>	<b>250</b>	<b>421</b>	<b>23,738</b>	<b>0</b>	<b>27,188</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>0</b>	<b>54,098</b>	<b>0</b>	<b>0</b>	<b>4,782</b>	<b>21,231</b>	<b>494,199</b>	<b>0</b>	<b>574,310</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 02 - Supervisors and Technicians**

<i>Component Name</i>		Employee & Labor Relations	Higher Level Supervisors	General Supervision of Mail Processing	General Supervision of Collection & Delivery	Supervisor Training	Quality Control/Revenue Protection	Joint Supervision Clerks & Carriers	Product Specific and Other S & T	Tech. Personnel & Other Sup. Activities
<i>Component Number</i>		(528)	(30)	(31)	(32)	(601)	(676)	(678)	(33)	(822)
<i>Cost Segment</i>		2.5.1	2.5.2	2.5.3	2.5.4	2.5.5	2.5.6	2.5.7	2.5.8	2.5
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	0	5,443	0	0	518	2,530	51,132	0	59,623
<b>Total Domestic Competitive Attributable Costs</b>	178	0	5,443	0	0	518	2,530	51,132	0	59,623
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	0	1,224	0	0	118	579	11,809	7	13,737
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	0	60,766	0	0	5,418	24,339	557,140	7	647,669
<b>OTHER COSTS</b>	199	0	151,636	0	0	4,146	1,452	274,479	492,157	923,870
<b>TOTAL COSTS</b>	200	0	212,402	0	0	9,564	25,791	831,619	492,164	1,571,540

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 02 - Supervisors and Technicians**

<i>Component Name</i>		C/S 2 Supervisors and Technicians
<i>Component Number</i>		(284)
<i>Cost Segment</i>		
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>		
<b>First-Class Mail</b>		
Single Piece Letters	3	363,588
Single Piece Cards	4	18,794
Total Single Piece Letters and Cards	5	382,382
Presort Letters	8	238,113
Presort Cards	9	10,842
Total Presort Letters and Cards	10	248,955
Flats	14	97,610
Parcels	15	52,927
<b>Total First-Class</b>	<b>100</b>	<b>781,874</b>
<b>Standard Mail</b>		
High Density and Saturation Letters	21	18,478
High Density and Saturation Flats and Parcels	22	37,949
Carrier Route	23	80,863
Letters	25	267,704
Flats	26	161,424
Not Flat-Machinables and Parcels	27	38,064
<b>Total Standard Mail</b>	<b>105</b>	<b>604,483</b>
<b>Periodicals</b>		
In County	31	4,580
Outside County	32	121,380
<b>Total Periodicals</b>	<b>110</b>	<b>125,960</b>
<b>Package Services</b>		
Single Piece Parcel Post	41	25,412
Bound Printed Matter Flats	42	5,611
Bound Printed Matter Parcels	43	15,266
Media and Library Mail	44	16,200
<b>Total Package Services</b>	<b>115</b>	<b>62,490</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>22,933</b>
<b>Free Mail</b>	<b>130</b>	<b>2,367</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>1,600,107</b>
<b>Special Services</b>		
Ancillary Services		
Certified	51	29,588
COD	52	162
Insurance	54	5,554
Registered Mail	55	2,095
Stamped Envelopes	56	382
Stamped Cards	57	0
Other Ancillary Services	58	37,996
Address Management Services	61	0
Caller Service	62	959
Money Orders	73	8,246
Post Office Box Service	74	3,223
Other Special Services	76	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>88,204</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>1,688,311</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 02 - Supervisors and Technicians**

<i>Component Name</i>		C/S 2 Supervisors and Technicians
<i>Component Number</i> <i>Cost Segment</i>		(284)
<b>DOMESTIC COMPETITIVE PRODUCTS</b>		
<b>Total Domestic Competitive Mail and Services</b>	175	182,375
<b>Total Domestic Competitive Attributable Costs</b>	178	182,375
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	41,409
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	1,912,095
<b>OTHER COSTS</b>	199	1,567,144
<b>TOTAL COSTS</b>	200	3,479,239

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 03 - Clerks and Mailhandlers – CAG A-J Offices**

<b>Component Name</b>		Mail Processing	Window Services	Administrative Clerks	Time & Attendance	Product Specific	Administrative Support & Miscellaneous	C/S 3 Clerks and Mailhandlers – CAG A-J Offices
<b>Component Number</b>		(35)	(40)	(476)	(477)	(227)	(824)	(478)
<b>Cost Segment</b>		3.1	3.2	3.3.1	3.3.2	3.3.3	3.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>								
<b>First-Class Mail</b>								
Single Piece Letters	3	2,029,268	208,346	94,864	3,823	0	98,688	2,336,301
Single Piece Cards	4	90,042	8,927	4,719	197	0	4,916	103,885
Total Single Piece Letters and Cards	5	2,119,311	217,273	99,583	4,020	0	103,603	2,440,186
Presort Letters	8	1,351,580	17,270	77,261	2,660	0	79,921	1,448,771
Presort Cards	9	50,690	570	4,537	123	0	4,661	55,921
Total Presort Letters and Cards	10	1,402,271	17,840	81,798	2,783	0	84,582	1,504,693
Flats	14	675,617	43,716	21,484	976	0	22,460	741,793
Parcels	15	388,472	37,099	12,864	554	0	13,418	438,989
<b>Total First-Class</b>	<b>100</b>	<b>4,585,670</b>	<b>315,928</b>	<b>215,729</b>	<b>8,333</b>	<b>0</b>	<b>224,063</b>	<b>5,125,661</b>
<b>Standard Mail</b>								
High Density and Saturation Letters	21	61,097	495	7,562	228	0	7,790	69,382
High Density and Saturation Flats and Parcels	22	75,796	1,959	15,036	510	0	15,546	93,302
Carrier Route	23	272,473	1,230	22,255	951	0	23,206	296,908
Letters	25	1,469,252	37,338	89,098	3,023	0	92,121	1,598,711
Flats	26	1,025,753	5,887	37,026	1,698	0	38,724	1,070,365
Not Flat-Machinables and Parcels	27	261,153	2,804	8,214	415	0	8,629	272,586
<b>Total Standard Mail</b>	<b>105</b>	<b>3,165,524</b>	<b>49,713</b>	<b>179,190</b>	<b>6,825</b>	<b>0</b>	<b>186,015</b>	<b>3,401,253</b>
<b>Periodicals</b>								
In County	31	20,294	0	1,337	54	0	1,391	21,684
Outside County	32	738,114	6,664	28,584	1,237	0	29,821	774,600
<b>Total Periodicals</b>	<b>110</b>	<b>758,408</b>	<b>6,664</b>	<b>29,921</b>	<b>1,291</b>	<b>0</b>	<b>31,212</b>	<b>796,284</b>
<b>Package Services</b>								
Single Piece Parcel Post	41	197,565	25,804	6,037	260	0	6,296	229,666
Bound Printed Matter Flats	42	38,842	67	1,279	61	0	1,340	40,249
Bound Printed Matter Parcels	43	102,954	1,593	3,509	161	0	3,670	108,216
Media and Library Mail	44	125,473	11,935	3,452	169	0	3,620	141,028
<b>Total Package Services</b>	<b>115</b>	<b>464,833</b>	<b>39,399</b>	<b>14,276</b>	<b>650</b>	<b>0</b>	<b>14,926</b>	<b>519,158</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>162,263</b>	<b>17,329</b>	<b>8,043</b>	<b>221</b>	<b>0</b>	<b>8,264</b>	<b>187,856</b>
<b>Free Mail</b>	<b>130</b>	<b>18,296</b>	<b>103</b>	<b>669</b>	<b>25</b>	<b>0</b>	<b>695</b>	<b>19,094</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>9,154,994</b>	<b>429,136</b>	<b>447,829</b>	<b>17,346</b>	<b>0</b>	<b>465,175</b>	<b>10,049,306</b>
<b>Special Services</b>								
<b>Ancillary Services</b>								
Certified	51	80,576	79,921	6,497	363	0	6,861	167,358
COD	52	927	84	42	2	0	44	1,056
Insurance	54	895	43,528	1,047	50	0	1,097	45,520
Registered Mail	55	13,109	6,059	392	21	0	413	19,581
Stamped Envelopes	56	0	3,451	59	3	0	62	3,513
Stamped Cards	57	0	0	0	0	0	0	0
Other Ancillary Services	58	97,958	139,001	7,107	395	0	7,502	244,461
Address Management Services	61	0	0	0	0	0	0	0
Caller Service	62	312	8,391	149	11	0	159	8,863
Money Orders	73	0	74,457	1,277	66	0	1,344	75,801
Post Office Box Service	74	0	28,516	486	137	0	623	29,139
Other Special Services	76	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>193,777</b>	<b>383,408</b>	<b>17,057</b>	<b>1,049</b>	<b>0</b>	<b>18,105</b>	<b>595,290</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>9,348,771</b>	<b>812,544</b>	<b>464,886</b>	<b>18,395</b>	<b>0</b>	<b>483,280</b>	<b>10,644,596</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 03 - Clerks and Mailhandlers – CAG A-J Offices**

<i>Component Name</i>		Mail Processing	Window Services	Administrative Clerks	Time & Attendance	Product Specific	Administrative Support & Miscellaneous	C/S 3 Clerks and Mailhandlers – CAG A-J Offices
<i>Component Number</i>		(35)	(40)	(476)	(477)	(227)	(824)	(478)
<i>Cost Segment</i>		3.1	3.2	3.3.1	3.3.2	3.3.3	3.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>								
<b>Total Domestic Competitive Mail and Services</b>	175	1,365,056	157,419	39,932	1,874	401	42,207	1,564,682
<b>Total Domestic Competitive Attributable Costs</b>	178	1,365,056	157,419	39,932	1,874	401	42,207	1,564,682
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	312,031	63,395	10,003	418	2,691	13,113	388,539
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	11,025,859	1,033,358	514,821	20,687	3,092	538,600	12,597,817
<b>OTHER COSTS</b>	199	640,178	1,350,795	248,240	13,889	0	262,129	2,253,102
<b>TOTAL COSTS</b>	200	11,666,037	2,384,153	763,061	34,576	3,092	800,729	14,850,919

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 04 - Clerks – CAG K Post Offices**

<i>Component Name</i>		Clerks CAG K Offices (42) 4.1	C/S 4 Clerks – CAG K Offices (254)
<i>Component Number</i>			
<i>Cost Segment</i>			
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>			
<b>First-Class Mail</b>			
Single Piece Letters	3	695	695
Single Piece Cards	4	30	30
Total Single Piece Letters and Cards	5	725	725
Presort Letters	8	455	455
Presort Cards	9	17	17
Total Presort Letters and Cards	10	472	472
Flats	14	231	231
Parcels	15	134	134
<b>Total First-Class</b>	<b>100</b>	<b>1,562</b>	<b>1,562</b>
<b>Standard Mail</b>			
High Density and Saturation Letters	21	15	15
High Density and Saturation Flats and Parcels	22	19	19
Carrier Route	23	67	67
Letters	25	365	365
Flats	26	254	254
Not Flat-Machinables and Parcels	27	64	64
<b>Total Standard Mail</b>	<b>105</b>	<b>784</b>	<b>784</b>
<b>Periodicals</b>			
In County	31	17	17
Outside County	32	616	616
<b>Total Periodicals</b>	<b>110</b>	<b>633</b>	<b>633</b>
<b>Package Services</b>			
Single Piece Parcel Post	41	0	0
Bound Printed Matter Flats	42	0	0
Bound Printed Matter Parcels	43	0	0
Media and Library Mail	44	0	0
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>0</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>2,979</b>	<b>2,979</b>
<b>Special Services</b>			
Ancillary Services			
Certified	51	28	28
COD	52	0	0
Insurance	54	0	0
Registered Mail	55	5	5
Stamped Envelopes	56	0	0
Stamped Cards	57	0	0
Other Ancillary Services	58	34	34
Address Management Services	61	0	0
Caller Service	62	0	0
Money Orders	73	0	0
Post Office Box Service	74	0	0
Other Special Services	76	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>67</b>	<b>67</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>3,046</b>	<b>3,046</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 04 - Clerks – CAG K Post Offices**

<i>Component Name</i>		Clerks CAG K Offices (42) 4.1	C/S 4 Clerks – CAG K Offices (254)
<b>DOMESTIC COMPETITIVE PRODUCTS</b>			
<b>Total Domestic Competitive Mail and Services</b>	175	261	261
<b>Total Domestic Competitive Attributable Costs</b>	178	261	261
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	0	0
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	3,307	3,307
<b>OTHER COSTS</b>	199	978	978
<b>TOTAL COSTS</b>	200	4,285	4,285

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 06 - City Delivery Carriers – Office Activity**

<b>Component Name</b>		In-Office Direct Labor	In-Office Support Overhead	In-Office Support Other	In-Office Support	C/S 6 City Delivery Carriers – Office Activity
<b>Component Number</b>		(43)	(44)	(604)	(837)	(256)
<b>Cost Segment</b>		6.1	6.2.2	6.2.3	6.2	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>						
<b>First-Class Mail</b>						
Single Piece Letters	3	480,408	86,139	62,763	148,902	629,310
Single Piece Cards	4	34,243	6,140	3,924	10,064	44,306
Total Single Piece Letters and Cards	5	514,651	92,279	66,687	158,966	673,616
Presort Letters	8	355,794	63,795	44,673	108,468	464,262
Presort Cards	9	17,868	3,204	2,372	5,576	23,444
Total Presort Letters and Cards	10	373,662	66,999	47,045	114,044	487,706
Flats	14	157,842	28,302	11,273	39,575	197,417
Parcels	15	32,761	5,874	4,325	10,199	42,960
<b>Total First-Class</b>	<b>100</b>	<b>1,078,916</b>	<b>193,453</b>	<b>129,330</b>	<b>322,783</b>	<b>1,401,699</b>
<b>Standard Mail</b>						
High Density and Saturation Letters	21	27,623	4,953	5,139	10,092	37,715
High Density and Saturation Flats and Parcels	22	71,732	12,862	12,045	24,907	96,639
Carrier Route	23	294,790	52,857	22,804	75,660	370,450
Letters	25	350,866	62,911	51,691	114,602	465,468
Flats	26	423,072	75,858	26,819	102,677	525,749
Not Flat-Machinables and Parcels	27	37,917	6,799	5,055	11,854	49,771
<b>Total Standard Mail</b>	<b>105</b>	<b>1,205,999</b>	<b>216,239</b>	<b>123,553</b>	<b>339,792</b>	<b>1,545,791</b>
<b>Periodicals</b>						
In County	31	10,695	1,918	1,033	2,951	13,646
Outside County	32	259,559	46,540	17,665	64,205	323,764
<b>Total Periodicals</b>	<b>110</b>	<b>270,254</b>	<b>48,457</b>	<b>18,698</b>	<b>67,156</b>	<b>337,410</b>
<b>Package Services</b>						
Single Piece Parcel Post	41	4,164	747	923	1,670	5,834
Bound Printed Matter Flats	42	8,687	1,558	674	2,231	10,919
Bound Printed Matter Parcels	43	7,339	1,316	1,889	3,205	10,544
Media and Library Mail	44	5,224	937	959	1,896	7,119
<b>Total Package Services</b>	<b>115</b>	<b>25,414</b>	<b>4,557</b>	<b>4,445</b>	<b>9,002</b>	<b>34,416</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>41,600</b>	<b>7,459</b>	<b>2,327</b>	<b>9,786</b>	<b>51,385</b>
<b>Free Mail</b>	<b>130</b>	<b>3,086</b>	<b>553</b>	<b>244</b>	<b>797</b>	<b>3,884</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>2,625,269</b>	<b>470,719</b>	<b>278,597</b>	<b>749,316</b>	<b>3,374,585</b>
<b>Special Services</b>						
Ancillary Services						
Certified	51	30,551	5,478	4,873	10,351	40,903
COD	52	86	15	19	35	121
Insurance	54	1,965	352	241	593	2,558
Registered Mail	55	730	131	75	206	935
Stamped Envelopes	56	0	0	0	0	0
Stamped Cards	57	0	0	0	0	0
Other Ancillary Services	58	11,364	2,038	5,353	7,390	18,754
Address Management Services	61	0	0	0	0	0
Caller Service	62	0	0	0	0	0
Money Orders	73	0	0	0	0	0
Post Office Box Service	74	0	0	0	0	0
Other Special Services	76	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>44,695</b>	<b>8,014</b>	<b>10,561</b>	<b>18,575</b>	<b>63,270</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>2,669,964</b>	<b>478,733</b>	<b>289,158</b>	<b>767,891</b>	<b>3,437,855</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 06 - City Delivery Carriers – Office Activity**

<i>Component Name</i>		In-Office Direct Labor	In-Office Support Overhead	In-Office Support Other	In-Office Support	C/S 6 City Delivery Carriers – Office Activity
<i>Component Number</i>		(43)	(44)	(604)	(837)	(256)
<i>Cost Segment</i>		6.1	6.2.2	6.2.3	6.2	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>						
<b>Total Domestic Competitive Mail and Services</b>	175	66,596	11,941	11,212	23,153	89,749
<b>Total Domestic Competitive Attributable Costs</b>	178	66,596	11,941	11,212	23,153	89,749
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	13,097	2,348	1,680	4,028	17,125
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	2,749,657	493,023	302,049	795,072	3,544,729
<b>OTHER COSTS</b>	199	181,582	32,558	292,121	324,680	506,262
<b>TOTAL COSTS</b>	200	2,931,240	525,581	594,170	1,119,751	4,050,991

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 07 - City Delivery Carriers – Street Activity**

<i>Component Name</i>		Network Travel	Delivery Activities	Delivery Support	C/S 7 City Delivery Carriers – Street Activity
<i>Component Number</i>		(54)	(46)	(280)	(257)
<i>Cost Segment</i>		7.1	7.2	7.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>					
<b>First-Class Mail</b>					
Single Piece Letters	3	0	909,309	115,828	1,025,137
Single Piece Cards	4	0	52,022	6,592	58,614
Total Single Piece Letters and Cards	5	0	961,331	122,420	1,083,751
Presort Letters	8	0	627,386	75,230	702,616
Presort Cards	9	0	34,477	4,132	38,609
Total Presort Letters and Cards	10	0	661,863	79,362	741,225
Flats	14	0	81,819	10,414	92,233
Parcels	15	0	63,658	8,823	72,480
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>1,768,671</b>	<b>221,018</b>	<b>1,989,689</b>
<b>Standard Mail</b>					
High Density and Saturation Letters	21	0	87,219	10,447	97,666
High Density and Saturation Flats and Parcels	22	0	196,527	23,540	220,066
Carrier Route	23	0	192,197	23,059	215,256
Letters	25	0	794,864	95,398	890,262
Flats	26	0	139,686	16,858	156,545
Not Flat-Machinables and Parcels	27	0	74,469	9,887	84,356
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>1,484,961</b>	<b>179,189</b>	<b>1,664,150</b>
<b>Periodicals</b>					
In County	31	0	11,727	1,422	13,149
Outside County	32	0	113,714	13,791	127,505
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>125,440</b>	<b>15,213</b>	<b>140,653</b>
<b>Package Services</b>					
Single Piece Parcel Post	41	0	17,684	3,409	21,093
Bound Printed Matter Flats	42	0	5,808	823	6,632
Bound Printed Matter Parcels	43	0	37,074	6,568	43,642
Media and Library Mail	44	0	16,900	2,839	19,739
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>77,467</b>	<b>13,639</b>	<b>91,106</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>6,571</b>	<b>787</b>	<b>7,358</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>2,135</b>	<b>256</b>	<b>2,391</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>3,465,246</b>	<b>430,102</b>	<b>3,895,348</b>
<b>Special Services</b>					
Ancillary Services					
Certified	51	0	77,806	9,351	87,157
COD	52	0	352	45	396
Insurance	54	0	3,357	428	3,784
Registered Mail	55	0	932	151	1,083
Stamped Envelopes	56	0	0	0	0
Stamped Cards	57	0	0	0	0
Other Ancillary Services	58	0	110,645	13,372	124,017
Address Management Services	61	0	0	0	0
Caller Service	62	0	0	0	0
Money Orders	73	0	0	0	0
Post Office Box Service	74	0	0	0	0
Other Special Services	76	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>193,092</b>	<b>23,346</b>	<b>216,438</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>0</b>	<b>3,658,338</b>	<b>453,448</b>	<b>4,111,786</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 07 - City Delivery Carriers – Street Activity**

<i>Component Name</i>		Network Travel	Delivery Activities	Delivery Support	C/S 7 City Delivery Carriers – Street Activity
<i>Component Number</i>		(54)	(46)	(280)	(257)
<i>Cost Segment</i>		7.1	7.2	7.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>					
<b>Total Domestic Competitive Mail and Services</b>	175	0	192,811	34,403	227,214
<b>Total Domestic Competitive Attributable Costs</b>	178	0	192,811	34,403	227,214
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	0	24,766	3,974	28,741
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	0	3,875,915	491,825	4,367,740
<b>OTHER COSTS</b>	199	1,428,050	5,130,453	825,310	7,383,814
<b>TOTAL COSTS</b>	200	1,428,050	9,006,368	1,317,136	11,751,554

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 08 - Vehicle Service Drivers**

<i>Component Name</i>		Vehicle Service Drivers (57) 8.1	C/S 8 Vehicle Service Drivers (258)
<i>Component Number</i>			
<i>Cost Segment</i>			
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>			
<b>First-Class Mail</b>			
Single Piece Letters	3	39,555	39,555
Single Piece Cards	4	1,160	1,160
Total Single Piece Letters and Cards	5	40,715	40,715
Presort Letters	8	25,525	25,525
Presort Cards	9	1,496	1,496
Total Presort Letters and Cards	10	27,021	27,021
Flats	14	18,916	18,916
Parcels	15	17,162	17,162
<b>Total First-Class</b>	<b>100</b>	<b>103,814</b>	<b>103,814</b>
<b>Standard Mail</b>			
High Density and Saturation Letters	21	1,238	1,238
High Density and Saturation Flats and Parcels	22	3,541	3,541
Carrier Route	23	11,755	11,755
Letters	25	23,373	23,373
Flats	26	23,827	23,827
Not Flat-Machinables and Parcels	27	7,665	7,665
<b>Total Standard Mail</b>	<b>105</b>	<b>71,399</b>	<b>71,399</b>
<b>Periodicals</b>			
In County	31	45	45
Outside County	32	33,921	33,921
<b>Total Periodicals</b>	<b>110</b>	<b>33,966</b>	<b>33,966</b>
<b>Package Services</b>			
Single Piece Parcel Post	41	19,385	19,385
Bound Printed Matter Flats	42	4,139	4,139
Bound Printed Matter Parcels	43	3,144	3,144
Media and Library Mail	44	8,392	8,392
<b>Total Package Services</b>	<b>115</b>	<b>35,060</b>	<b>35,060</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>3,180</b>	<b>3,180</b>
<b>Free Mail</b>	<b>130</b>	<b>829</b>	<b>829</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>248,248</b>	<b>248,248</b>
<b>Special Services</b>			
Ancillary Services			
Certified	51	0	0
COD	52	0	0
Insurance	54	0	0
Registered Mail	55	0	0
Stamped Envelopes	56	0	0
Stamped Cards	57	0	0
Other Ancillary Services	58	0	0
Address Management Services	61	0	0
Caller Service	62	0	0
Money Orders	73	0	0
Post Office Box Service	74	0	0
Other Special Services	76	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>248,248</b>	<b>248,248</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 08 - Vehicle Service Drivers**

<i>Component Name</i>		Vehicle Service Drivers (57) 8.1	C/S 8 Vehicle Service Drivers (258)
<b>DOMESTIC COMPETITIVE PRODUCTS</b>			
<b>Total Domestic Competitive Mail and Services</b>	175	106,471	106,471
<b>Total Domestic Competitive Attributable Costs</b>	178	106,471	106,471
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	7,158	7,158
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	361,877	361,877
<b>OTHER COSTS</b>	199	236,860	236,860
<b>TOTAL COSTS</b>	200	598,737	598,737

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 10 - Rural Carriers**

<b>Component Name</b>		Evaluated Routes	Other Routes	Equipment Maintenance Allowance	C/S 10 Rural Carriers
<b>Component Number</b>		(69)	(70)	(73)	(260)
<b>Cost Segment</b>		10.1	10.2	10.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>					
<b>First-Class Mail</b>					
Single Piece Letters	3	189,226	12,393	0	201,619
Single Piece Cards	4	15,287	1,032	0	16,319
Total Single Piece Letters and Cards	5	204,513	13,425	0	217,938
Presort Letters	8	288,956	18,415	0	307,371
Presort Cards	9	19,378	1,271	0	20,649
Total Presort Letters and Cards	10	308,334	19,686	0	328,020
Flats	14	39,898	2,366	0	42,264
Parcels	15	54,329	3,725	0	58,054
<b>Total First-Class</b>	<b>100</b>	<b>607,074</b>	<b>39,202</b>	<b>0</b>	<b>646,276</b>
<b>Standard Mail</b>					
High Density and Saturation Letters	21	55,865	3,783	0	59,648
High Density and Saturation Flats and Parcels	22	190,492	11,265	0	201,757
Carrier Route	23	215,145	12,614	0	227,759
Letters	25	385,543	25,041	0	410,584
Flats	26	142,148	8,329	0	150,477
Not Flat-Machinables and Parcels	27	59,807	3,890	0	63,697
<b>Total Standard Mail</b>	<b>105</b>	<b>1,048,999</b>	<b>64,923</b>	<b>0</b>	<b>1,113,922</b>
<b>Periodicals</b>					
In County	31	15,409	906	0	16,316
Outside County	32	149,426	8,787	0	158,213
<b>Total Periodicals</b>	<b>110</b>	<b>164,835</b>	<b>9,693</b>	<b>0</b>	<b>174,528</b>
<b>Package Services</b>					
Single Piece Parcel Post	41	7,960	557	0	8,517
Bound Printed Matter Flats	42	5,671	336	0	6,007
Bound Printed Matter Parcels	43	15,287	996	0	16,283
Media and Library Mail	44	7,667	518	0	8,184
<b>Total Package Services</b>	<b>115</b>	<b>36,584</b>	<b>2,407</b>	<b>0</b>	<b>38,991</b>
<b>U.S. Postal Service</b>					
<b>Free Mail</b>	<b>130</b>	<b>4,430</b>	<b>291</b>	<b>0</b>	<b>4,721</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>1,864,096</b>	<b>116,667</b>	<b>0</b>	<b>1,980,764</b>
<b>Special Services</b>					
Ancillary Services					
Certified	51	137,816	9,002	0	146,818
COD	52	1,278	120	0	1,398
Insurance	54	6,679	440	0	7,119
Registered Mail	55	1,350	88	0	1,438
Stamped Envelopes	56	0	0	0	0
Stamped Cards	57	0	0	0	0
Other Ancillary Services	58	72,790	5,038	0	77,827
Address Management Services	61	0	0	0	0
Caller Service	62	0	0	0	0
Money Orders	73	670	64	0	734
Post Office Box Service	74	0	0	0	0
Other Special Services	76	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>220,582</b>	<b>14,752</b>	<b>0</b>	<b>235,334</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>2,084,678</b>	<b>131,420</b>	<b>0</b>	<b>2,216,098</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 10 - Rural Carriers**

<i>Component Name</i>		Evaluated Routes	Other Routes	Equipment Maintenance Allowance	C/S 10 Rural Carriers
<i>Component Number</i>		(69)	(70)	(73)	(260)
<i>Cost Segment</i>		10.1	10.2	10.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>					
<b>Total Domestic Competitive Mail and Services</b>	175	110,382	7,486	0	117,868
<b>Total Domestic Competitive Attributable Costs</b>	178	110,382	7,486	0	117,868
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	26,804	1,763	0	28,567
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	2,221,864	140,669	0	2,362,533
<b>OTHER COSTS</b>	199	3,465,890	245,773	554,270	4,265,933
<b>TOTAL COSTS</b>	200	5,687,754	386,441	554,270	6,628,465

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 11 - Custodial and Maintenance Services**

<b>Component Name</b>		Custodial Personnel	Contract Cleaners	Operating Equipment Maintenance	Plant & Building Equipment Maintenance	C/S 11 Custodial and Maintenance Services (359)
<b>Component Number</b>		(74)	(81)	(75)	(79)	
<b>Cost Segment</b>		11.1.1	11.1.2	11.2	11.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>						
<b>First-Class Mail</b>						
Single Piece Letters	3	102,105	9,352	329,210	44,342	485,009
Single Piece Cards	4	4,253	390	13,071	1,847	19,561
Total Single Piece Letters and Cards	5	106,358	9,742	342,281	46,190	504,570
Presort Letters	8	64,131	5,874	203,764	27,851	301,620
Presort Cards	9	2,613	239	7,177	1,135	11,164
Total Presort Letters and Cards	10	66,744	6,113	210,941	28,986	312,785
Flats	14	29,380	2,691	64,378	12,759	109,208
Parcels	15	20,456	1,874	23,997	8,884	55,210
<b>Total First-Class</b>	<b>100</b>	<b>222,938</b>	<b>20,419</b>	<b>641,597</b>	<b>96,818</b>	<b>981,772</b>
<b>Standard Mail</b>						
High Density and Saturation Letters	21	4,363	400	10,755	1,895	17,413
High Density and Saturation Flats and Parcels	22	10,099	925	3,955	4,386	19,365
Carrier Route	23	22,480	2,059	27,634	9,763	61,935
Letters	25	73,213	6,706	240,038	31,795	351,751
Flats	26	51,403	4,708	108,320	22,323	186,754
Not Flat-Machinables and Parcels	27	15,903	1,457	14,430	6,907	38,696
<b>Total Standard Mail</b>	<b>105</b>	<b>177,461</b>	<b>16,254</b>	<b>405,132</b>	<b>77,068</b>	<b>675,915</b>
<b>Periodicals</b>						
In County	31	1,331	122	582	578	2,614
Outside County	32	36,012	3,298	61,844	15,640	116,794
<b>Total Periodicals</b>	<b>110</b>	<b>37,344</b>	<b>3,420</b>	<b>62,426</b>	<b>16,218</b>	<b>119,408</b>
<b>Package Services</b>						
Single Piece Parcel Post	41	11,701	1,072	17,147	5,082	35,002
Bound Printed Matter Flats	42	2,030	186	4,033	882	7,130
Bound Printed Matter Parcels	43	6,060	555	7,959	2,632	17,206
Media and Library Mail	44	7,438	681	13,009	3,230	24,358
<b>Total Package Services</b>	<b>115</b>	<b>27,229</b>	<b>2,494</b>	<b>42,148</b>	<b>11,825</b>	<b>83,696</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>7,214</b>	<b>661</b>	<b>10,548</b>	<b>3,133</b>	<b>21,556</b>
<b>Free Mail</b>	<b>130</b>	<b>942</b>	<b>86</b>	<b>1,709</b>	<b>409</b>	<b>3,147</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>473,127</b>	<b>43,335</b>	<b>1,163,561</b>	<b>205,471</b>	<b>1,885,494</b>
<b>Special Services</b>						
Ancillary Services						
Certified	51	7,333	672	625	3,184	11,813
COD	52	49	4	5	21	80
Insurance	54	1,539	141	2	668	2,351
Registered Mail	55	2,079	190	308	903	3,480
Stamped Envelopes	56	111	10	0	48	170
Stamped Cards	57	0	0	0	0	1
Other Ancillary Services	58	10,109	926	8,210	4,390	23,635
Address Management Services	61	0	0	0	0	0
Caller Service	62	2,661	244	0	1,156	4,061
Money Orders	73	2,392	219	2	1,039	3,652
Post Office Box Service	74	99,405	9,105	13	43,170	151,692
Other Special Services	76	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>125,678</b>	<b>11,511</b>	<b>9,165</b>	<b>54,580</b>	<b>200,935</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>598,806</b>	<b>54,846</b>	<b>1,172,726</b>	<b>260,051</b>	<b>2,086,429</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 11 - Custodial and Maintenance Services**

<i>Component Name</i>		Custodial Personnel	Contract Cleaners	Operating Equipment Maintenance	Plant & Building Equipment Maintenance	C/S 11 Custodial and Maintenance Services (359)
<i>Component Number</i>		(74)	(81)	(75)	(79)	
<i>Cost Segment</i>		11.1.1	11.1.2	11.2	11.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>						
<b>Total Domestic Competitive Mail and Services</b>	175	73,935	6,772	75,115	32,109	187,931
<b>Total Domestic Competitive Attributable Costs</b>	178	73,935	6,772	75,115	32,109	187,931
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	15,288	1,400	21,666	6,639	44,994
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	688,029	63,018	1,269,507	298,799	2,319,354
<b>OTHER COSTS</b>	199	444,932	40,752	264,993	193,226	943,903
<b>TOTAL COSTS</b>	200	1,132,961	103,770	1,534,500	492,026	3,263,257

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 12 - Motor Vehicle Service**

<i>Component Name</i>		Personnel	Supplies & Materials	Vehicle Hire	C/S 12 Motor Vehicle Service
<i>Component Number</i>		(90)	(99)	(108)	(262)
<i>Cost Segment</i>		12.1	12.2	12.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>					
<b>First-Class Mail</b>					
Single Piece Letters	3	18,723	42,654	342	61,719
Single Piece Cards	4	1,061	2,332	20	3,413
Total Single Piece Letters and Cards	5	19,784	44,986	363	65,132
Presort Letters	8	14,246	32,420	240	46,907
Presort Cards	9	842	1,917	13	2,772
Total Presort Letters and Cards	10	15,088	34,338	253	49,679
Flats	14	3,008	7,958	68	11,034
Parcels	15	2,997	7,784	35	10,815
<b>Total First-Class</b>	<b>100</b>	<b>40,876</b>	<b>95,065</b>	<b>718</b>	<b>136,659</b>
<b>Standard Mail</b>					
High Density and Saturation Letters	21	2,069	4,516	27	6,612
High Density and Saturation Flats and Parcels	22	5,663	12,418	63	18,144
Carrier Route	23	6,507	14,922	118	21,547
Letters	25	17,791	39,788	276	57,854
Flats	26	5,516	13,783	143	19,442
Not Flat-Machinables and Parcels	27	2,564	6,077	31	8,672
<b>Total Standard Mail</b>	<b>105</b>	<b>40,110</b>	<b>91,503</b>	<b>658</b>	<b>132,270</b>
<b>Periodicals</b>					
In County	31	391	843	5	1,239
Outside County	32	5,939	15,543	109	21,591
<b>Total Periodicals</b>	<b>110</b>	<b>6,330</b>	<b>16,386</b>	<b>114</b>	<b>22,830</b>
<b>Package Services</b>					
Single Piece Parcel Post	41	1,853	5,514	19	7,387
Bound Printed Matter Flats	42	452	1,305	6	1,764
Bound Printed Matter Parcels	43	1,344	3,037	12	4,394
Media and Library Mail	44	1,038	2,879	11	3,929
<b>Total Package Services</b>	<b>115</b>	<b>4,688</b>	<b>12,736</b>	<b>49</b>	<b>17,473</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>357</b>	<b>1,026</b>	<b>13</b>	<b>1,396</b>
<b>Free Mail</b>	<b>130</b>	<b>114</b>	<b>313</b>	<b>2</b>	<b>429</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>92,475</b>	<b>217,030</b>	<b>1,554</b>	<b>311,059</b>
<b>Special Services</b>					
Ancillary Services					
Certified	51	3,105	6,684	24	9,813
COD	52	25	54	0	79
Insurance	54	150	322	1	473
Registered Mail	55	40	85	0	126
Stamped Envelopes	56	0	0	0	0
Stamped Cards	57	0	0	0	0
Other Ancillary Services	58	2,579	5,496	28	8,102
Address Management Services					
Caller Service	61	0	0	0	0
Money Orders	62	0	0	0	0
Post Office Box Service	73	10	23	0	33
Other Special Services	74	0	0	0	0
76	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>5,909</b>	<b>12,663</b>	<b>54</b>	<b>18,626</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>98,384</b>	<b>229,693</b>	<b>1,608</b>	<b>329,684</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 12 - Motor Vehicle Service**

<i>Component Name</i>		Personnel	Supplies & Materials	Vehicle Hire	C/S 12 Motor Vehicle Service
<i>Component Number</i>		(90)	(99)	(108)	(262)
<i>Cost Segment</i>		12.1	12.2	12.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>					
<b>Total Domestic Competitive Mail and Services</b>	175	13,123	36,421	138	49,682
<b>Total Domestic Competitive Attributable Costs</b>	178	13,123	36,421	138	49,682
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	1,390	3,528	14	4,931
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	112,896	269,642	1,760	384,298
<b>OTHER COSTS</b>	199	321,917	703,146	1,871	1,026,934
<b>TOTAL COSTS</b>	200	434,813	972,788	3,631	1,411,232

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 13 - Miscellaneous Local Operations**

<b>Component Name</b>		Contract Stations	Carfare	Driveout - City Delivery	Tolls and Ferriage	Carfare, Driveout, Tolls and Ferriage	Federal Reserve & Commercial Banks	Employee Awards	Equipment Shops	CAG L Rental Allowance
<b>Component Number</b>		(111)	(135)	(141)	(113)	(825)	(129)	(115)	(826)	(112)
<b>Cost Segment</b>		13.1	13.2.1	13.2.2	13.2.3	13.2	13.3	13.4	13.5	13.6
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	0	92	279	0	371	15,144	0	0	0
Single Piece Cards	4	0	6	18	0	24	649	0	0	0
Total Single Piece Letters and Cards	5	0	98	297	0	395	15,793	0	0	0
Presort Letters	8	0	66	199	0	265	1,255	0	0	0
Presort Cards	9	0	3	10	0	14	41	0	0	0
Total Presort Letters and Cards	10	0	69	210	0	279	1,297	0	0	0
Flats	14	0	19	58	0	77	3,178	0	0	0
Parcels	15	0	6	19	0	26	2,697	0	0	0
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>193</b>	<b>584</b>	<b>0</b>	<b>776</b>	<b>22,964</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	0	7	21	0	29	36	0	0	0
High Density and Saturation Flats and Parcels	22	0	17	51	0	68	142	0	0	0
Carrier Route	23	0	38	114	0	152	89	0	0	0
Letters	25	0	74	224	0	298	2,714	0	0	0
Flats	26	0	47	143	0	190	428	0	0	0
Not Flat-Machinables and Parcels	27	0	7	22	0	30	204	0	0	0
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>190</b>	<b>576</b>	<b>0</b>	<b>766</b>	<b>3,614</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Periodicals</b>										
In County	31	0	2	5	0	6	0	0	0	0
Outside County	32	0	30	92	0	122	484	0	0	0
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>32</b>	<b>97</b>	<b>0</b>	<b>129</b>	<b>484</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	0	1	4	0	5	1,876	0	0	0
Bound Printed Matter Flats	42	0	1	3	0	5	5	0	0	0
Bound Printed Matter Parcels	43	0	3	8	0	10	116	0	0	0
Media and Library Mail	44	0	1	4	0	5	868	0	0	0
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>6</b>	<b>19</b>	<b>0</b>	<b>26</b>	<b>2,864</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>4</b>	<b>13</b>	<b>0</b>	<b>17</b>	<b>1,260</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>426</b>	<b>1,291</b>	<b>0</b>	<b>1,716</b>	<b>31,193</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Special Services</b>										
Ancillary Services										
Certified	51	0	7	21	0	28	5,809	0	0	0
COD	52	0	0	0	0	0	6	0	0	0
Insurance	54	0	0	1	0	1	3,164	0	0	0
Registered Mail	55	0	0	0	0	0	440	0	0	0
Stamped Envelopes	56	0	0	0	0	0	251	0	0	0
Stamped Cards	57	0	0	0	0	0	0	0	0	0
Other Ancillary Services	58	0	7	20	0	27	10,104	0	0	0
Address Management Services	61	0	0	0	0	0	0	0	0	0
Caller Service	62	0	0	0	0	0	610	0	0	0
Money Orders	73	0	0	0	0	0	5,412	0	0	0
Post Office Box Service	74	0	0	0	0	0	2,073	0	0	0
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>14</b>	<b>43</b>	<b>0</b>	<b>57</b>	<b>27,869</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>0</b>	<b>440</b>	<b>1,333</b>	<b>0</b>	<b>1,773</b>	<b>59,062</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 13 - Miscellaneous Local Operations**

<i>Component Name</i>		Contract Stations	Carfare	Driveout - City Delivery	Tolls and Ferriage	Carfare, Driveout, Tolls and Ferriage	Federal Reserve & Commercial Banks	Employee Awards	Equipment Shops	CAG L Rental Allowance
<i>Component Number</i>		(111)	(135)	(141)	(113)	(825)	(129)	(115)	(826)	(112)
<i>Cost Segment</i>		13.1	13.2.1	13.2.2	13.2.3	13.2	13.3	13.4	13.5	13.6
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	0	16	49	0	65	11,442	0	0	0
<b>Total Domestic Competitive Attributable Costs</b>	178	0	16	49	0	65	11,442	0	0	0
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	0	3	8	0	10	4,608	0	13	0
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	0	458	1,390	0	1,848	75,112	0	13	0
<b>OTHER COSTS</b>	199	79,995	6,611	1,391	588	8,589	112,407	138,435	34,724	5
<b>TOTAL COSTS</b>	200	79,995	7,069	2,781	588	10,438	187,519	138,435	34,737	5

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 13 - Miscellaneous Local Operations**

<i>Component Name</i>		Other Local Operations	C/S 13 Miscellaneous Local Operations
<i>Component Number</i>		(114)	(263)
<i>Cost Segment</i>		13.7	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>			
<b>First-Class Mail</b>			
Single Piece Letters	3	0	15,515
Single Piece Cards	4	0	673
Total Single Piece Letters and Cards	5	0	16,188
Presort Letters	8	0	1,520
Presort Cards	9	0	55
Total Presort Letters and Cards	10	0	1,576
Flats	14	0	3,255
Parcels	15	0	2,722
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>23,740</b>
<b>Standard Mail</b>			
High Density and Saturation Letters	21	0	65
High Density and Saturation Flats and Parcels	22	0	210
Carrier Route	23	0	242
Letters	25	0	3,012
Flats	26	0	618
Not Flat-Machinables and Parcels	27	0	234
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>4,380</b>
<b>Periodicals</b>			
In County	31	0	6
Outside County	32	0	607
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>613</b>
<b>Package Services</b>			
Single Piece Parcel Post	41	0	1,881
Bound Printed Matter Flats	42	0	9
Bound Printed Matter Parcels	43	0	126
Media and Library Mail	44	0	873
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>2,889</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>1,277</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>9</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>32,909</b>
<b>Special Services</b>			
Ancillary Services			
Certified	51	0	5,837
COD	52	0	6
Insurance	54	0	3,165
Registered Mail	55	0	441
Stamped Envelopes	56	0	251
Stamped Cards	57	0	0
Other Ancillary Services	58	0	10,131
Address Management Services	61	0	0
Caller Service	62	0	610
Money Orders	73	0	5,412
Post Office Box Service	74	0	2,073
Other Special Services	76	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>27,926</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>0</b>	<b>60,835</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 13 - Miscellaneous Local Operations**

<i>Component Name</i>		Other Local Operations	C/S 13 Miscellaneous Local Operations
<i>Component Number</i>		(114)	(263)
<i>Cost Segment</i>		13.7	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>			
<b>Total Domestic Competitive Mail and Services</b>	175	0	11,507
<b>Total Domestic Competitive Attributable Costs</b>	178	0	11,507
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	0	4,631
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	0	76,973
<b>OTHER COSTS</b>	199	55,295	429,452
<b>TOTAL COSTS</b>	200	55,295	506,425

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 14 - Transportation**

<i>Component Name</i>		Domestic Air	Domestic Alaska Air	Highway	Railroad	Domestic Water	Total Domestic	Total International	C/S 14 Transportation
<i>Component Number</i>		(142)	(681)	(143)	(144)	(145)	(542)	(828)	(264)
<i>Cost Segment</i>		14.1.1	14.1.1	14.1.2	14.1.3	14.1.4	14.1	14.2	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>									
<b>First-Class Mail</b>									
Single Piece Letters	3	89,302	10	218,701	2,879	1,518	312,410	0	312,410
Single Piece Cards	4	1,101	0	4,065	40	39	5,244	0	5,244
Total Single Piece Letters and Cards	5	90,403	10	222,766	2,918	1,557	317,654	0	317,654
Presort Letters	8	249,349	0	227,811	4,358	1,091	482,610	0	482,610
Presort Cards	9	5,329	0	9,422	157	56	14,963	0	14,963
Total Presort Letters and Cards	10	254,678	0	237,233	4,515	1,147	497,573	0	497,573
Flats	14	97,487	5	138,903	2,890	752	240,036	0	240,036
Parcels	15	90,895	6	124,181	918	716	216,717	0	216,717
<b>Total First-Class</b>	<b>100</b>	<b>533,463</b>	<b>21</b>	<b>723,083</b>	<b>11,241</b>	<b>4,173</b>	<b>1,271,980</b>	<b>0</b>	<b>1,271,980</b>
<b>Standard Mail</b>									
High Density and Saturation Letters	21	87	0	3,534	32	39	3,692	0	3,692
High Density and Saturation Flats and Parcels	22	42	0	10,418	123	109	10,693	0	10,693
Carrier Route	23	710	53	52,129	925	541	54,358	0	54,358
Letters	25	6,119	24	185,678	4,082	2,255	198,158	0	198,158
Flats	26	8,988	19	166,694	4,644	2,006	182,352	0	182,352
Not Flat-Machinables and Parcels	27	1,239	6	53,750	648	618	56,260	0	56,260
<b>Total Standard Mail</b>	<b>105</b>	<b>17,186</b>	<b>103</b>	<b>472,203</b>	<b>10,454</b>	<b>5,567</b>	<b>505,513</b>	<b>0</b>	<b>505,513</b>
<b>Periodicals</b>									
In County	31	0	0	112	1	1	115	0	115
Outside County	32	16,031	17	194,033	6,440	1,993	218,514	0	218,514
<b>Total Periodicals</b>	<b>110</b>	<b>16,031</b>	<b>17</b>	<b>194,146</b>	<b>6,441</b>	<b>1,995</b>	<b>218,629</b>	<b>0</b>	<b>218,629</b>
<b>Package Services</b>									
Single Piece Parcel Post	41	14,668	8,675	328,661	4,339	5,539	361,881	0	361,881
Bound Printed Matter Flats	42	856	3	17,074	307	197	18,437	0	18,437
Bound Printed Matter Parcels	43	1,517	9	34,233	785	343	36,886	0	36,886
Media and Library Mail	44	6,191	12	121,861	2,864	1,895	132,823	0	132,823
<b>Total Package Services</b>	<b>115</b>	<b>23,233</b>	<b>8,699</b>	<b>501,828</b>	<b>8,295</b>	<b>7,973</b>	<b>550,027</b>	<b>0</b>	<b>550,027</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>20,811</b>	<b>20</b>	<b>22,235</b>	<b>275</b>	<b>162</b>	<b>43,502</b>	<b>0</b>	<b>43,502</b>
<b>Free Mail</b>	<b>130</b>	<b>2,002</b>	<b>0</b>	<b>5,377</b>	<b>106</b>	<b>68</b>	<b>7,552</b>	<b>0</b>	<b>7,552</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>612,725</b>	<b>8,859</b>	<b>1,918,871</b>	<b>36,811</b>	<b>19,937</b>	<b>2,597,203</b>	<b>0</b>	<b>2,597,203</b>
<b>Special Services</b>									
Ancillary Services									
Certified	51	0	0	0	0	0	0	0	0
COD	52	0	0	0	0	0	0	0	0
Insurance	54	0	0	0	0	0	0	0	0
Registered Mail	55	0	0	0	0	0	0	0	0
Stamped Envelopes	56	0	0	0	0	0	0	0	0
Stamped Cards	57	0	0	0	0	0	0	0	0
Other Ancillary Services	58	0	0	0	0	0	0	0	0
Address Management Services	61	0	0	0	0	0	0	0	0
Caller Service	62	0	0	0	0	0	0	0	0
Money Orders	73	0	0	0	0	0	0	0	0
Post Office Box Service	74	0	0	0	0	0	0	0	0
Other Special Services	76	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>612,725</b>	<b>8,859</b>	<b>1,918,871</b>	<b>36,811</b>	<b>19,937</b>	<b>2,597,203</b>	<b>0</b>	<b>2,597,203</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 14 - Transportation**

<i>Component Name</i>		Domestic Air	Domestic Alaska Air	Highway	Railroad	Domestic Water	Total Domestic	Total International	C/S 14 Transportation
<i>Component Number</i>		(142)	(681)	(143)	(144)	(145)	(542)	(828)	(264)
<i>Cost Segment</i>		14.1.1	14.1.1	14.1.2	14.1.3	14.1.4	14.1	14.2	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>									
<b>Total Domestic Competitive Mail and Services</b>	175	1,194,879	441	640,819	6,418	4,155	1,846,713	0	1,846,713
<b>Total Domestic Competitive Attributable Costs</b>	178	1,194,879	441	640,819	6,418	4,155	1,846,713	0	1,846,713
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	158,231	0	55,632	819	357	215,038	888,344	1,103,383
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	1,965,835	9,300	2,615,322	44,048	24,449	4,658,954	888,344	5,547,298
<b>OTHER COSTS</b>	199	11,323	123,185	705,076	431	3,925	843,940	-2,032	841,908
<b>TOTAL COSTS</b>	200	1,977,158	132,485	3,320,398	44,479	28,374	5,502,894	886,312	6,389,206

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 15 - Building Occupancy**

<i>Component Name</i>		Rents	Fuel & Utilities	Communications and Other	C/S 15 Building Occupancy
<i>Component Number</i>		(329)	(314)	(393)	(289)
<i>Cost Segment</i>		15.1	15.2	15.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>					
<b>First-Class Mail</b>					
Single Piece Letters	3	140,125	58,775	0	198,900
Single Piece Cards	4	5,989	2,448	0	8,437
Total Single Piece Letters and Cards	5	146,114	61,223	0	207,336
Presort Letters	8	88,692	36,916	0	125,607
Presort Cards	9	3,671	1,504	0	5,176
Total Presort Letters and Cards	10	92,363	38,420	0	130,783
Flats	14	39,633	16,912	0	56,544
Parcels	15	27,466	11,775	0	39,241
<b>Total First-Class</b>	<b>100</b>	<b>305,576</b>	<b>128,329</b>	<b>0</b>	<b>433,905</b>
<b>Standard Mail</b>					
High Density and Saturation Letters	21	6,182	2,512	0	8,694
High Density and Saturation Flats and Parcels	22	14,234	5,813	0	20,047
Carrier Route	23	30,956	12,940	0	43,896
Letters	25	101,019	42,143	0	143,162
Flats	26	69,026	29,589	0	98,614
Not Flat-Machinables and Parcels	27	21,557	9,154	0	30,711
<b>Total Standard Mail</b>	<b>105</b>	<b>242,973</b>	<b>102,152</b>	<b>0</b>	<b>345,124</b>
<b>Periodicals</b>					
In County	31	1,837	766	0	2,603
Outside County	32	48,365	20,730	0	69,094
<b>Total Periodicals</b>	<b>110</b>	<b>50,202</b>	<b>21,496</b>	<b>0</b>	<b>71,698</b>
<b>Package Services</b>					
Single Piece Parcel Post	41	15,639	6,736	0	22,374
Bound Printed Matter Flats	42	2,694	1,168	0	3,863
Bound Printed Matter Parcels	43	8,215	3,488	0	11,703
Media and Library Mail	44	10,010	4,281	0	14,292
<b>Total Package Services</b>	<b>115</b>	<b>36,558</b>	<b>15,674</b>	<b>0</b>	<b>52,232</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>9,834</b>	<b>4,153</b>	<b>0</b>	<b>13,986</b>
<b>Free Mail</b>	<b>130</b>	<b>1,235</b>	<b>542</b>	<b>0</b>	<b>1,778</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>646,377</b>	<b>272,346</b>	<b>0</b>	<b>918,723</b>
<b>Special Services</b>					
Ancillary Services					
Certified	51	10,983	4,221	0	15,204
COD	52	78	28	0	106
Insurance	54	2,327	886	0	3,213
Registered Mail	55	2,819	1,197	0	4,016
Stamped Envelopes	56	168	64	0	232
Stamped Cards	57	0	0	0	1
Other Ancillary Services	58	14,806	5,819	0	20,626
Address Management Services	61	699	129	0	828
Caller Service	62	4,109	1,532	0	5,641
Money Orders	73	3,615	1,377	0	4,992
Post Office Box Service	74	153,971	57,220	0	211,192
Other Special Services	76	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>193,577</b>	<b>72,473</b>	<b>0</b>	<b>266,050</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>839,954</b>	<b>344,818</b>	<b>0</b>	<b>1,184,773</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 15 - Building Occupancy**

<i>Component Name</i>		Rents	Fuel & Utilities	Communications and Other	C/S 15 Building Occupancy
<i>Component Number</i>		(329)	(314)	(393)	(289)
<i>Cost Segment</i>		15.1	15.2	15.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>					
<b>Total Domestic Competitive Mail and Services</b>	175	99,189	42,559	0	141,748
<b>Total Domestic Competitive Attributable Costs</b>	178	99,189	42,559	0	141,748
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	20,838	8,800	0	29,639
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	959,981	396,178	0	1,356,160
<b>OTHER COSTS</b>	199	0	256,115	262,301	518,416
<b>TOTAL COSTS</b>	200	959,981	652,293	262,301	1,874,576

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 16 - Supplies and Services**

<b>Component Name</b>		Stamps & Dispensers	Money Orders	Stamped Cards & Embossed Stamped Envelopes	Stamps and Accountable Paper	Supply Personnel	Custodial and Building	Equipment	Comprehensive Tracking & Tracing	Other Miscellaneous
<b>Component Number</b>		(180)	(181)	(248)	(839)	(173)	(176)	(184)	(196)	(830)
<b>Cost Segment</b>		16.1.1	16.1.2	16.1.3	16.1	16.2	16.3.1	16.3.2	16.3.3	16.3.4
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	36,727	0	0	36,727	0	16,084	75,389	0	85,743
Single Piece Cards	4	1,977	0	0	1,977	0	670	3,331	0	4,439
Total Single Piece Letters and Cards	5	38,704	0	0	38,704	0	16,754	78,720	0	90,182
Presort Letters	8	1,436	0	0	1,436	0	10,102	28,275	0	59,832
Presort Cards	9	61	0	0	61	0	412	972	0	2,783
Total Presort Letters and Cards	10	1,497	0	0	1,497	0	10,514	29,247	0	62,615
Flats	14	601	0	0	601	0	4,628	12,227	0	21,810
Parcels	15	91	0	0	91	0	3,222	5,838	0	12,273
<b>Total First-Class</b>	<b>100</b>	<b>40,893</b>	<b>0</b>	<b>0</b>	<b>40,893</b>	<b>0</b>	<b>35,119</b>	<b>126,031</b>	<b>0</b>	<b>186,880</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	125	0	0	125	0	687	1,375	0	5,160
High Density and Saturation Flats and Parcels	22	5	0	0	5	0	1,591	909	0	11,537
Carrier Route	23	9	0	0	9	0	3,541	4,949	0	21,394
Letters	25	9,191	0	0	9,191	0	11,533	31,963	0	67,977
Flats	26	178	0	0	178	0	8,097	19,238	0	37,925
Not Flat-Machinables and Parcels	27	4	0	0	4	0	2,505	3,083	0	9,186
<b>Total Standard Mail</b>	<b>105</b>	<b>9,512</b>	<b>0</b>	<b>0</b>	<b>9,512</b>	<b>0</b>	<b>27,955</b>	<b>61,517</b>	<b>0</b>	<b>153,180</b>
<b>Periodicals</b>										
In County	31	0	0	0	0	0	210	192	0	1,211
Outside County	32	0	0	0	0	0	5,673	11,792	0	27,677
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,883</b>	<b>11,983</b>	<b>0</b>	<b>28,888</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	4	0	0	4	0	1,843	2,788	0	5,703
Bound Printed Matter Flats	42	0	0	0	0	0	320	695	0	1,356
Bound Printed Matter Parcels	43	0	0	0	0	0	955	1,397	0	3,562
Media and Library Mail	44	0	0	0	0	0	1,172	2,050	0	3,707
<b>Total Package Services</b>	<b>115</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>4,289</b>	<b>6,930</b>	<b>0</b>	<b>14,328</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,136</b>	<b>2,299</b>	<b>0</b>	<b>4,930</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>148</b>	<b>301</b>	<b>0</b>	<b>559</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>50,409</b>	<b>0</b>	<b>0</b>	<b>50,409</b>	<b>0</b>	<b>74,531</b>	<b>209,062</b>	<b>0</b>	<b>388,765</b>
<b>Special Services</b>										
<b>Ancillary Services</b>										
Certified	51	0	0	0	0	0	1,155	1,335	0	8,208
COD	52	0	0	0	0	0	8	7	0	55
Insurance	54	0	0	0	0	0	242	405	0	1,798
Registered Mail	55	0	0	0	0	0	327	207	0	441
Stamped Envelopes	56	0	0	0	0	0	18	32	0	68
Stamped Cards	57	0	0	806	806	0	0	0	0	0
Other Ancillary Services	58	0	0	0	0	0	1,593	4,624	553	9,101
Address Management Services	61	0	0	0	0	0	0	0	0	7,865
Caller Service	62	0	0	0	0	0	419	79	0	178
Money Orders	73	0	3,119	0	3,119	0	377	685	0	1,468
Post Office Box Service	74	0	0	0	0	0	15,659	262	0	637
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>3,119</b>	<b>806</b>	<b>3,925</b>	<b>0</b>	<b>19,798</b>	<b>7,637</b>	<b>553</b>	<b>29,818</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>50,409</b>	<b>3,119</b>	<b>806</b>	<b>54,334</b>	<b>0</b>	<b>94,329</b>	<b>216,698</b>	<b>553</b>	<b>418,583</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 16 - Supplies and Services**

<i>Component Name</i>		Stamps & Dispensers	Money Orders	Stamped Cards & Embossed Stamped Envelopes (248)	Stamps and Accountable Paper (839)	Supply Personnel (173)	Custodial and Building (176)	Equipment (184)	Comprehensive Tracking & Tracing (196)	Other Miscellaneous (830)
<i>Component Number</i>		(180)	(181)	(248)	(839)	(173)	(176)	(184)	(196)	(830)
<i>Cost Segment</i>		16.1.1	16.1.2	16.1.3	16.1	16.2	16.3.1	16.3.2	16.3.3	16.3.4
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	63	0	0	63	0	11,647	17,925	0	231,296
<b>Total Domestic Competitive Attributable Costs</b>	178	63	0	0	63	0	11,647	17,925	0	231,296
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	9	5	0	14	0	2,408	4,939	0	43,097
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	50,481	3,124	806	54,411	0	108,384	239,563	553	692,976
<b>OTHER COSTS</b>	199	252	0	0	252	20,058	70,089	217,043	0	1,002,149
<b>TOTAL COSTS</b>	200	50,733	3,124	806	54,663	20,058	178,473	456,606	553	1,695,126

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 16 - Supplies and Services**

<i>Component Name</i>		Advertising	Non-Mail Related Products	Other Supplies and Services	C/S 16 Supplies and Services
<i>Component Number</i>		(246)	(1426)	(831)	(490)
<i>Cost Segment</i>		16.3.5	16.3.6	16.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>					
<b>First-Class Mail</b>					
Single Piece Letters	3	1,042	0	178,258	214,985
Single Piece Cards	4	55	0	8,495	10,472
Total Single Piece Letters and Cards	5	1,097	0	186,754	225,458
Presort Letters	8	1,772	0	99,981	101,417
Presort Cards	9	117	0	4,283	4,344
Total Presort Letters and Cards	10	1,889	0	104,264	105,761
Flats	14	95	0	38,760	39,361
Parcels	15	27	0	21,360	21,451
<b>Total First-Class</b>	<b>100</b>	<b>3,108</b>	<b>0</b>	<b>351,137</b>	<b>392,030</b>
<b>Standard Mail</b>					
High Density and Saturation Letters	21	660	0	7,883	8,008
High Density and Saturation Flats and Parcels	22	1,333	0	15,370	15,375
Carrier Route	23	1,093	0	30,978	30,987
Letters	25	5,919	0	117,392	126,583
Flats	26	793	0	66,053	66,231
Not Flat-Machinables and Parcels	27	86	0	14,861	14,865
<b>Total Standard Mail</b>	<b>105</b>	<b>9,884</b>	<b>0</b>	<b>252,537</b>	<b>262,049</b>
<b>Periodicals</b>					
In County	31	0	0	1,613	1,613
Outside County	32	0	0	45,141	45,141
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>0</b>	<b>46,754</b>	<b>46,754</b>
<b>Package Services</b>					
Single Piece Parcel Post	41	0	0	10,334	10,338
Bound Printed Matter Flats	42	0	0	2,371	2,371
Bound Printed Matter Parcels	43	0	0	5,913	5,913
Media and Library Mail	44	0	0	6,929	6,929
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>0</b>	<b>25,547</b>	<b>25,551</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>	<b>8,365</b>	<b>8,365</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>	<b>1,009</b>	<b>1,009</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>12,992</b>	<b>0</b>	<b>685,349</b>	<b>735,758</b>
<b>Special Services</b>					
Ancillary Services					
Certified	51	11	0	10,709	10,709
COD	52	0	0	69	69
Insurance	54	1	0	2,447	2,447
Registered Mail	55	0	0	975	975
Stamped Envelopes	56	0	0	117	117
Stamped Cards	57	0	0	0	807
Other Ancillary Services	58	74	0	15,944	15,944
Address Management Services	61	0	0	7,865	7,865
Caller Service	62	0	0	676	676
Money Orders	73	0	0	2,530	5,649
Post Office Box Service	74	3,111	0	19,670	19,670
Other Special Services	76	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>3,198</b>	<b>0</b>	<b>61,003</b>	<b>64,928</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>16,189</b>	<b>0</b>	<b>746,352</b>	<b>800,686</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 16 - Supplies and Services**

<i>Component Name</i>		Advertising	Non-Mail Related Products	Other Supplies and Services	C/S 16 Supplies and Services
<i>Component Number</i>		(246)	(1426)	(831)	(490)
<i>Cost Segment</i>		16.3.5	16.3.6	16.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>					
<b>Total Domestic Competitive Mail and Services</b>	175	108,688	0	369,557	369,620
<b>Total Domestic Competitive Attributable Costs</b>	178	108,688	0	369,557	369,620
<b>INTERNATIONAL MAIL AND SERVICES</b>					
	185	1,479	0	51,923	51,937
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	126,356	0	1,167,832	1,222,243
<b>OTHER COSTS</b>	199	20,552	8,184	1,318,018	1,338,328
<b>TOTAL COSTS</b>	200	146,908	8,184	2,485,850	2,560,571

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 17 - Research and Development**

<i>Component Name</i>		Research & Development	C/S 17 Research and Development
<i>Component Number</i>		(190)	(267)
<i>Cost Segment</i>		17.1	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>			
<b>First-Class Mail</b>			
Single Piece Letters	3	0	0
Single Piece Cards	4	0	0
Total Single Piece Letters and Cards	5	0	0
Presort Letters	8	0	0
Presort Cards	9	0	0
Total Presort Letters and Cards	10	0	0
Flats	14	0	0
Parcels	15	0	0
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>0</b>
<b>Standard Mail</b>			
High Density and Saturation Letters	21	0	0
High Density and Saturation Flats and Parcels	22	0	0
Carrier Route	23	0	0
Letters	25	0	0
Flats	26	0	0
Not Flat-Machinables and Parcels	27	0	0
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>0</b>
<b>Periodicals</b>			
In County	31	0	0
Outside County	32	0	0
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>0</b>
<b>Package Services</b>			
Single Piece Parcel Post	41	0	0
Bound Printed Matter Flats	42	0	0
Bound Printed Matter Parcels	43	0	0
Media and Library Mail	44	0	0
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>0</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>0</b>
<b>Special Services</b>			
Ancillary Services			
Certified	51	0	0
COD	52	0	0
Insurance	54	0	0
Registered Mail	55	0	0
Stamped Envelopes	56	0	0
Stamped Cards	57	0	0
Other Ancillary Services	58	0	0
Address Management Services	61	0	0
Caller Service	62	0	0
Money Orders	73	0	0
Post Office Box Service	74	0	0
Other Special Services	76	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>0</b>	<b>0</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 17 - Research and Development**

<i>Component Name</i>		Research & Development	C/S 17 Research and Development
<i>Component Number</i>		(190)	(267)
<i>Cost Segment</i>		17.1	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>			
<b>Total Domestic Competitive Mail and Services</b>	175	0	0
<b>Total Domestic Competitive Attributable Costs</b>	178	0	0
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	0	0
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	0	0
<b>OTHER COSTS</b>	199	14,401	14,401
<b>TOTAL COSTS</b>	200	14,401	14,401

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 18 - Administration and Area Operations**

<b>Component Name</b>		Headquarters	Money Order Division	Area Administration	Postal Inspection Service	Administration Personnel	Supplies & Services	Miscellaneous Support	Inspection Expenses & Employee Losses	Reimbursements
<b>Component Number</b>		(191)	(192)	(193)	(832)	(833)	(210)	(211)	(212)	(213)
<b>Cost Segment</b>		18.1.1	18.1.2	18.1.3	18.1.4	18.1	18.2.1	18.2.2	18.2.3	18.2.4
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	0	0	0	4,691	4,691	20,690	2,176	0	0
Single Piece Cards	4	0	0	0	195	195	1,092	115	0	0
Total Single Piece Letters and Cards	5	0	0	0	4,886	4,886	21,782	2,290	0	0
Presort Letters	8	0	0	0	2,946	2,946	3,521	131	0	0
Presort Cards	9	0	0	0	120	120	232	9	0	0
Total Presort Letters and Cards	10	0	0	0	3,066	3,066	3,753	140	0	0
Flats	14	0	0	0	1,350	1,350	1,384	142	0	0
Parcels	15	0	0	0	940	940	524	55	0	0
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10,242</b>	<b>10,242</b>	<b>27,442</b>	<b>2,627</b>	<b>0</b>	<b>0</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	0	0	0	200	200	477	18	0	0
High Density and Saturation Flats and Parcels	22	0	0	0	464	464	964	36	0	0
Carrier Route	23	0	0	0	1,033	1,033	790	29	0	0
Letters	25	0	0	0	3,364	3,364	4,278	160	0	0
Flats	26	0	0	0	2,362	2,362	573	21	0	0
Not Flat-Machinables and Parcels	27	0	0	0	731	731	0	0	0	0
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8,153</b>	<b>8,153</b>	<b>7,081</b>	<b>264</b>	<b>0</b>	<b>0</b>
<b>Periodicals</b>										
In County	31	0	0	0	61	61	38	0	0	0
Outside County	32	0	0	0	1,655	1,655	365	0	0	0
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,716</b>	<b>1,716</b>	<b>402</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	0	0	0	538	538	0	0	0	0
Bound Printed Matter Flats	42	0	0	0	93	93	0	0	0	0
Bound Printed Matter Parcels	43	0	0	0	278	278	0	0	0	0
Media and Library Mail	44	0	0	0	342	342	0	0	0	0
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,251</b>	<b>1,251</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>331</b>	<b>331</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>43</b>	<b>43</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>21,737</b>	<b>21,737</b>	<b>34,926</b>	<b>2,892</b>	<b>0</b>	<b>0</b>
<b>Special Services</b>										
Ancillary Services										
Certified	51	0	0	0	337	337	0	0	0	0
COD	52	0	0	0	2	2	0	0	0	0
Insurance	54	0	0	0	71	71	0	0	0	0
Registered Mail	55	0	0	0	96	96	0	0	0	0
Stamped Envelopes	56	0	0	0	5	5	0	0	0	0
Stamped Cards	57	0	0	0	0	0	0	0	0	0
Other Ancillary Services	58	0	0	0	464	464	0	0	0	0
Address Management Services	61	1,079	0	0	0	1,079	33	0	0	0
Caller Service	62	0	0	0	122	122	0	0	0	0
Money Orders	73	0	3,218	0	110	3,328	0	0	0	0
Post Office Box Service	74	0	0	0	4,567	4,567	0	0	0	0
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>1,079</b>	<b>3,218</b>	<b>0</b>	<b>5,774</b>	<b>10,071</b>	<b>33</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>1,079</b>	<b>3,218</b>	<b>0</b>	<b>27,511</b>	<b>31,808</b>	<b>34,959</b>	<b>2,892</b>	<b>0</b>	<b>0</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 18 - Administration and Area Operations**

<i>Component Name</i>		Headquarters	Money Order Division	Area Administration	Postal Inspection Service	Administration Personnel	Supplies & Services	Miscellaneous Support	Inspection Expenses & Employee Losses	Reimbursements
<i>Component Number</i>		(191)	(192)	(193)	(832)	(833)	(210)	(211)	(212)	(213)
<i>Cost Segment</i>		18.1.1	18.1.2	18.1.3	18.1.4	18.1	18.2.1	18.2.2	18.2.3	18.2.4
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	0	0	0	3,397	3,397	0	0	0	0
<b>Total Domestic Competitive Attributable Costs</b>	178	0	0	0	3,397	3,397	0	0	0	0
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	13,232	169	46	719	14,166	4,595	794	3	0
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	14,311	3,387	46	31,627	49,371	39,554	3,686	3	0
<b>OTHER COSTS</b>	199	755,564	0	149,635	477,252	1,382,452	155,440	28,840	3,958	-2,129
<b>TOTAL COSTS</b>	200	769,875	3,387	149,681	508,879	1,431,823	194,994	32,526	3,961	-2,129

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 18 - Administration and Area Operations**

<b>Component Name</b>		Individual Awards	Miscellaneous Personnel Compensation	Commissions on Non-US Money Orders	Administration Support	Repriced Annual Leave	Holiday Leave	Civil Service Retirement Supplemental Liability	Workers Compensation	Unemployment Compensation
<b>Component Number</b>		(1429)	(1430)	(244)	(840)	(292)	(487)	(201)	(486)	(453)
<b>Cost Segment</b>		18.2.5	18.2.6	18.2.7	18.2	18.3.1	18.3.2	18.3.3	18.3.4	18.3.5
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>										
<b>First-Class Mail</b>										
Single Piece Letters	3	0	0	0	22,865	9,754	-1,728	0	155,348	6,677
Single Piece Cards	4	0	0	0	1,207	502	-89	0	7,997	344
Total Single Piece Letters and Cards	5	0	0	0	24,072	10,257	-1,817	0	163,344	7,021
Presort Letters	8	0	0	0	3,652	6,787	-1,202	0	108,085	4,646
Presort Cards	9	0	0	0	241	315	-56	0	5,011	215
Total Presort Letters and Cards	10	0	0	0	3,893	7,101	-1,258	0	113,096	4,861
Flats	14	0	0	0	1,526	2,491	-441	0	39,667	1,705
Parcels	15	0	0	0	579	1,413	-250	0	22,496	967
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>30,070</b>	<b>21,261</b>	<b>-3,767</b>	<b>0</b>	<b>338,603</b>	<b>14,553</b>
<b>Standard Mail</b>										
High Density and Saturation Letters	21	0	0	0	495	582	-103	0	9,270	398
High Density and Saturation Flats and Parcels	22	0	0	0	1,000	1,302	-231	0	20,741	891
Carrier Route	23	0	0	0	820	2,425	-430	0	38,627	1,660
Letters	25	0	0	0	4,438	7,712	-1,366	0	122,816	5,279
Flats	26	0	0	0	594	4,332	-767	0	68,990	2,965
Not Flat-Machinables and Parcels	27	0	0	0	0	1,059	-188	0	16,865	725
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,346</b>	<b>17,413</b>	<b>-3,085</b>	<b>0</b>	<b>277,309</b>	<b>11,919</b>
<b>Periodicals</b>										
In County	31	0	0	0	38	137	-24	0	2,190	94
Outside County	32	0	0	0	365	3,157	-559	0	50,280	2,161
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>402</b>	<b>3,295</b>	<b>-584</b>	<b>0</b>	<b>52,470</b>	<b>2,255</b>
<b>Package Services</b>										
Single Piece Parcel Post	41	0	0	0	0	662	-117	0	10,551	453
Bound Printed Matter Flats	42	0	0	0	0	155	-28	0	2,476	106
Bound Printed Matter Parcels	43	0	0	0	0	410	-73	0	6,535	281
Media and Library Mail	44	0	0	0	0	430	-76	0	6,851	294
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,658</b>	<b>-294</b>	<b>0</b>	<b>26,412</b>	<b>1,135</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>565</b>	<b>-100</b>	<b>0</b>	<b>8,991</b>	<b>386</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>64</b>	<b>-11</b>	<b>0</b>	<b>1,026</b>	<b>44</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>37,818</b>	<b>44,256</b>	<b>-7,841</b>	<b>0</b>	<b>704,811</b>	<b>30,293</b>
<b>Special Services</b>										
<b>Ancillary Services</b>										
Certified	51	0	0	0	0	927	-164	0	14,762	634
COD	52	0	0	0	0	6	-1	0	99	4
Insurance	54	0	0	0	0	128	-23	0	2,036	88
Registered Mail	55	0	0	0	0	54	-10	0	867	37
Stamped Envelopes	56	0	0	0	0	8	-1	0	124	5
Stamped Cards	57	0	0	0	0	0	0	0	0	0
Other Ancillary Services	58	0	0	0	0	1,008	-179	0	16,049	690
Address Management Services	61	0	0	0	33	2	0	0	32	1
Caller Service	62	0	0	0	0	27	-5	0	431	19
Money Orders	73	0	0	0	0	175	-31	0	2,786	120
Post Office Box Service	74	0	0	0	0	349	-62	0	5,551	239
Other Special Services	76	0	0	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>33</b>	<b>2,684</b>	<b>-475</b>	<b>0</b>	<b>42,738</b>	<b>1,837</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>37,851</b>	<b>46,939</b>	<b>-8,316</b>	<b>0</b>	<b>747,548</b>	<b>32,130</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 18 - Administration and Area Operations**

<i>Component Name</i>		Individual Awards	Miscellaneous Personnel Compensation	Commissions on Non-US Money Orders	Administration Support	Repriced Annual Leave	Holiday Leave	Civil Service Retirement Supplemental Liability	Workers Compensation	Unemployment Compensation
<i>Component Number</i>		(1429)	(1430)	(244)	(840)	(292)	(487)	(201)	(486)	(453)
<i>Cost Segment</i>		18.2.5	18.2.6	18.2.7	18.2	18.3.1	18.3.2	18.3.3	18.3.4	18.3.5
<b>DOMESTIC COMPETITIVE PRODUCTS</b>										
<b>Total Domestic Competitive Mail and Services</b>	175	0	0	0	0	4,780	-847	0	76,130	3,272
<b>Total Domestic Competitive Attributable Costs</b>	178	0	0	0	0	4,780	-847	0	76,130	3,272
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	23	0	0	5,415	1,092	-193	0	17,393	748
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	23	0	0	43,266	52,812	-9,356	0	841,071	36,149
<b>OTHER COSTS</b>	199	396,212	45,087	0	627,407	38,163	-6,761	0	2,850,703	26,123
<b>TOTAL COSTS</b>	200	396,234	45,087	0	670,673	90,975	-16,118	0	3,691,774	62,272

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 18 - Administration and Area Operations**

<b>Component Name</b>		Annuitant Health Benefits & Earned CSRS Pensions	Annuitant Life Insurance	Annuity Protection Program	Personnel Benefits	C/S 18 Administration and Area Operations
<b>Component Number</b>		(208)	(71)	(207)	(835)	(459)
<b>Cost Segment</b>		18.3.6	18.3.7	18.3.9	18.3	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>						
<b>First-Class Mail</b>						
Single Piece Letters	3	407,958	1,602	0	579,611	607,168
Single Piece Cards	4	21,000	82	0	29,836	31,238
Total Single Piece Letters and Cards	5	428,958	1,685	0	609,447	638,406
Presort Letters	8	283,841	1,115	0	403,270	409,869
Presort Cards	9	13,160	52	0	18,697	19,058
Total Presort Letters and Cards	10	297,001	1,167	0	421,967	428,927
Flats	14	104,170	409	0	148,000	150,876
Parcels	15	59,076	232	0	83,932	85,451
<b>Total First-Class</b>	<b>100</b>	<b>889,204</b>	<b>3,493</b>	<b>0</b>	<b>1,263,347</b>	<b>1,303,659</b>
<b>Standard Mail</b>						
High Density and Saturation Letters	21	24,344	96	0	34,588	35,283
High Density and Saturation Flats and Parcels	22	54,468	214	0	77,385	78,849
Carrier Route	23	101,440	398	0	144,121	145,974
Letters	25	322,525	1,267	0	458,232	466,033
Flats	26	181,175	712	0	257,407	260,363
Not Flat-Machinables and Parcels	27	44,288	174	0	62,923	63,654
<b>Total Standard Mail</b>	<b>105</b>	<b>728,241</b>	<b>2,860</b>	<b>0</b>	<b>1,034,657</b>	<b>1,050,155</b>
<b>Periodicals</b>						
In County	31	5,750	23	0	8,170	8,268
Outside County	32	132,040	519	0	187,598	189,617
<b>Total Periodicals</b>	<b>110</b>	<b>137,791</b>	<b>541</b>	<b>0</b>	<b>195,768</b>	<b>197,886</b>
<b>Package Services</b>						
Single Piece Parcel Post	41	27,707	109	0	39,365	39,902
Bound Printed Matter Flats	42	6,502	26	0	9,238	9,331
Bound Printed Matter Parcels	43	17,162	67	0	24,383	24,661
Media and Library Mail	44	17,990	71	0	25,560	25,901
<b>Total Package Services</b>	<b>115</b>	<b>69,361</b>	<b>272</b>	<b>0</b>	<b>98,545</b>	<b>99,796</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>23,612</b>	<b>93</b>	<b>0</b>	<b>33,547</b>	<b>33,878</b>
<b>Free Mail</b>	<b>130</b>	<b>2,693</b>	<b>11</b>	<b>0</b>	<b>3,827</b>	<b>3,870</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>1,850,901</b>	<b>7,270</b>	<b>0</b>	<b>2,629,689</b>	<b>2,689,244</b>
<b>Special Services</b>						
<b>Ancillary Services</b>						
Certified	51	38,766	152	0	55,077	55,414
COD	52	259	1	0	368	370
Insurance	54	5,346	21	0	7,596	7,667
Registered Mail	55	2,278	9	0	3,237	3,332
Stamped Envelopes	56	326	1	0	463	468
Stamped Cards	57	1	0	0	1	1
Other Ancillary Services	58	42,146	166	0	59,880	60,344
Address Management Services	61	85	0	0	121	1,233
Caller Service	62	1,133	4	0	1,610	1,732
Money Orders	73	7,316	29	0	10,394	13,722
Post Office Box Service	74	14,577	57	0	20,711	25,278
Other Special Services	76	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>112,234</b>	<b>441</b>	<b>0</b>	<b>159,457</b>	<b>169,561</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>1,963,134</b>	<b>7,711</b>	<b>0</b>	<b>2,789,147</b>	<b>2,858,805</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 18 - Administration and Area Operations**

<i>Component Name</i>		Annuitant Health Benefits & Earned CSRS Pensions	Annuitant Life Insurance	Annuity Protection Program	Personnel Benefits	C/S 18 Administration and Area Operations
<i>Component Number</i>		(208)	(71)	(207)	(835)	(459)
<i>Cost Segment</i>		18.3.6	18.3.7	18.3.9	18.3	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>						
<b>Total Domestic Competitive Mail and Services</b>	175	199,924	785	0	284,045	287,442
<b>Total Domestic Competitive Attributable Costs</b>	178	199,924	785	0	284,045	287,442
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	45,675	179	0	64,893	84,474
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	2,208,733	8,676	0	3,138,085	3,230,721
<b>OTHER COSTS</b>	199	231,970	6,269	-2	3,146,465	5,156,324
<b>TOTAL COSTS</b>	200	2,440,704	14,945	-2	6,284,550	8,387,046

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 19 - General Management Systems**

<b>Component Name</b>		Maintenance Technical Support Center (219) 19.1.1	Supplies & Services (220) 19.1.2	C/S 19 General Management Systems (269)
<b>Component Number</b>				
<b>Cost Segment</b>				
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>				
<b>First-Class Mail</b>				
Single Piece Letters	3	0	0	0
Single Piece Cards	4	0	0	0
Total Single Piece Letters and Cards	5	0	0	0
Presort Letters	8	0	0	0
Presort Cards	9	0	0	0
Total Presort Letters and Cards	10	0	0	0
Flats	14	0	0	0
Parcels	15	0	0	0
<b>Total First-Class</b>	<b>100</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Standard Mail</b>				
High Density and Saturation Letters	21	0	0	0
High Density and Saturation Flats and Parcels	22	0	0	0
Carrier Route	23	0	0	0
Letters	25	0	0	0
Flats	26	0	0	0
Not Flat-Machinables and Parcels	27	0	0	0
<b>Total Standard Mail</b>	<b>105</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Periodicals</b>				
In County	31	0	0	0
Outside County	32	0	0	0
<b>Total Periodicals</b>	<b>110</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Package Services</b>				
Single Piece Parcel Post	41	0	0	0
Bound Printed Matter Flats	42	0	0	0
Bound Printed Matter Parcels	43	0	0	0
Media and Library Mail	44	0	0	0
<b>Total Package Services</b>	<b>115</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Free Mail</b>	<b>130</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Special Services</b>				
Ancillary Services				
Certified	51	0	0	0
COD	52	0	0	0
Insurance	54	0	0	0
Registered Mail	55	0	0	0
Stamped Envelopes	56	0	0	0
Stamped Cards	57	0	0	0
Other Ancillary Services	58	0	0	0
Address Management Services	61	0	0	0
Caller Service	62	0	0	0
Money Orders	73	0	0	0
Post Office Box Service	74	0	0	0
Other Special Services	76	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 19 - General Management Systems**

<i>Component Name</i>		Maintenance Technical Support Center (219) 19.1.1	Supplies & Services (220) 19.1.2	C/S 19 General Management Systems (269)
<b>DOMESTIC COMPETITIVE PRODUCTS</b>				
<b>Total Domestic Competitive Mail and Services</b>	175	0	0	0
<b>Total Domestic Competitive Attributable Costs</b>	178	0	0	0
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	0	22	22
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	0	22	22
<b>OTHER COSTS</b>	199	4,206	57,293	61,499
<b>TOTAL COSTS</b>	200	4,206	57,315	61,521

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 20 - Other Accrued Expenses (Servicewide)**

<b>Component Name</b>		Equipment Depreciation	Vehicle Depreciation	Building & Leasehold Depreciation	Indemnities	Interest Expense	Other Expenses	C/S 20 Other Accrued Expenses (Servicewide) (475)
<b>Component Number</b>		(505)	(447)	(420)	(397)	(283)	(245)	
<b>Cost Segment</b>		20.1	20.2	20.3	20.4	20.5	20.6	
<b>DOMESTIC MARKET DOMINANT PRODUCTS</b>								
<b>First-Class Mail</b>								
Single Piece Letters	3	111,057	6,685	148,007	0	19,473	0	285,222
Single Piece Cards	4	4,420	326	6,325	0	811	0	11,883
Total Single Piece Letters and Cards	5	115,477	7,011	154,332	0	20,284	0	297,105
Presort Letters	8	99,223	4,816	93,681	0	14,488	0	212,208
Presort Cards	9	3,234	277	3,878	0	541	0	7,931
Total Presort Letters and Cards	10	102,457	5,093	97,559	0	15,030	0	220,139
Flats	14	75,621	1,560	41,862	0	8,723	0	127,766
Parcels	15	12,918	1,405	29,011	0	3,175	0	46,510
<b>Total First-Class</b>	<b>100</b>	<b>306,473</b>	<b>15,069</b>	<b>322,764</b>	<b>0</b>	<b>47,213</b>	<b>0</b>	<b>691,519</b>
<b>Standard Mail</b>								
High Density and Saturation Letters	21	3,591	563	6,530	0	783	0	11,466
High Density and Saturation Flats and Parcels	22	5,550	1,437	15,034	0	1,614	0	23,635
Carrier Route	23	32,137	1,955	32,697	0	4,894	0	71,683
Letters	25	96,178	5,607	106,701	0	15,277	0	223,763
Flats	26	133,516	2,303	72,908	0	15,295	0	224,022
Not Flat-Machinables and Parcels	27	7,895	897	22,769	0	2,313	0	33,875
<b>Total Standard Mail</b>	<b>105</b>	<b>278,868</b>	<b>12,763</b>	<b>256,640</b>	<b>0</b>	<b>40,175</b>	<b>0</b>	<b>588,445</b>
<b>Periodicals</b>								
In County	31	692	84	1,940	0	199	0	2,915
Outside County	32	65,701	2,804	51,085	0	8,763	0	128,353
<b>Total Periodicals</b>	<b>110</b>	<b>66,393</b>	<b>2,888</b>	<b>53,026</b>	<b>0</b>	<b>8,962</b>	<b>0</b>	<b>131,269</b>
<b>Package Services</b>								
Single Piece Parcel Post	41	8,137	1,246	16,518	0	1,898	0	27,799
Bound Printed Matter Flats	42	4,010	283	2,846	0	523	0	7,661
Bound Printed Matter Parcels	43	4,558	378	8,677	0	998	0	14,611
Media and Library Mail	44	6,722	588	10,573	0	1,310	0	19,194
<b>Total Package Services</b>	<b>115</b>	<b>23,427</b>	<b>2,496</b>	<b>38,614</b>	<b>0</b>	<b>4,729</b>	<b>0</b>	<b>69,266</b>
<b>U.S. Postal Service</b>	<b>125</b>	<b>5,505</b>	<b>227</b>	<b>10,387</b>	<b>0</b>	<b>1,181</b>	<b>0</b>	<b>17,299</b>
<b>Free Mail</b>	<b>130</b>	<b>894</b>	<b>63</b>	<b>1,305</b>	<b>0</b>	<b>166</b>	<b>0</b>	<b>2,428</b>
<b>Total Domestic Market Dominant Mail</b>	<b>135</b>	<b>681,560</b>	<b>33,505</b>	<b>682,736</b>	<b>0</b>	<b>102,426</b>	<b>0</b>	<b>1,500,226</b>
<b>Special Services</b>								
Ancillary Services								
Certified	51	1,011	608	11,601	0	969	0	14,190
COD	52	7	4	82	387	7	0	488
Insurance	54	36	28	2,458	16,115	185	0	18,821
Registered Mail	55	185	7	2,978	1,613	232	0	5,015
Stamped Envelopes	56	0	0	177	0	13	0	190
Stamped Cards	57	0	0	1	0	0	0	1
Other Ancillary Services	58	2,525	625	15,639	0	1,377	0	20,165
Address Management Services	61	685	0	131	0	60	0	876
Caller Service	62	0	0	4,341	0	318	0	4,659
Money Orders	73	2	1	3,819	0	280	0	4,102
Post Office Box Service	74	8,753	0	162,632	0	12,558	0	183,943
Other Special Services	76	0	0	0	0	0	0	0
<b>Total Domestic Market Dominant Services</b>	<b>140</b>	<b>13,204</b>	<b>1,273</b>	<b>203,858</b>	<b>18,115</b>	<b>15,999</b>	<b>0</b>	<b>252,449</b>
<b>Total Domestic Market Dominant Attributable Costs</b>	<b>143</b>	<b>694,763</b>	<b>34,778</b>	<b>886,594</b>	<b>18,115</b>	<b>118,425</b>	<b>0</b>	<b>1,752,675</b>

**Development of Cost by Segment and Component - Fiscal Year 2011**

**Cost Segment 20 - Other Accrued Expenses (Servicewide)**

<i>Component Name</i>		Equipment Depreciation	Vehicle Depreciation	Building & Leasehold Depreciation	Indemnities	Interest Expense	Other Expenses	C/S 20 Other Accrued Expenses (Servicewide) (475)
<i>Component Number</i>		(505)	(447)	(420)	(397)	(283)	(245)	
<i>Cost Segment</i>		20.1	20.2	20.3	20.4	20.5	20.6	
<b>DOMESTIC COMPETITIVE PRODUCTS</b>								
<b>Total Domestic Competitive Mail and Services</b>	175	36,239	7,393	104,769	686	10,874	0	159,960
<b>Total Domestic Competitive Attributable Costs</b>	178	36,239	7,393	104,769	686	10,874	0	159,960
<b>INTERNATIONAL MAIL AND SERVICES</b>	185	15,972	586	22,010	8,530	2,826	0	49,925
<b>TOTAL ATTRIBUTABLE COSTS</b>	198	746,974	42,757	1,013,372	27,331	132,125	0	1,962,559
<b>OTHER COSTS</b>	199	393,800	116,438	0	89,498	91,990	53,184	744,910
<b>TOTAL COSTS</b>	200	1,140,774	159,195	1,013,372	116,829	224,116	53,184	2,707,469