

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2018 (Jan. 1, 2018-Mar. 31, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,060,315	2,147,800	(87,485)	(4.1)	4,123,877	4,403,609	(279,733)	(6.4)	119,976	128,715	(8,740)	(6.8)
Single-Piece Cards	52,248	58,206	(5,957)	(10.2)	147,208	166,076	(18,868)	(11.4)	946	1,064	(118)	(11.0)
Total Single-Piece Letters and Cards	2,112,563	2,206,005	(93,442)	(4.2)	4,271,085	4,569,685	(298,600)	(6.5)	120,922	129,779	(8,857)	(6.8)
Presort Letters	3,691,840	3,725,698	(33,858)	(0.9)	9,578,561	9,732,114	(153,553)	(1.6)	521,140	533,884	(12,744)	(2.4)
Presort Cards	130,878	141,957	(11,079)	(7.8)	501,579	549,000	(47,422)	(8.6)	4,097	4,484	(387)	(8.6)
Total Presort Letters and Cards	3,822,718	3,867,655	(44,937)	(1.2)	10,080,140	10,281,115	(200,975)	(2.0)	525,237	538,368	(13,131)	(2.4)
Flats	487,648	514,783	(27,135)	(5.3)	350,788	370,659	(19,871)	(5.4)	68,692	74,631	(5,939)	(8.0)
Parcels	0	142,372	(142,372)	(100.0)	0	49,506	(49,506)	(100.0)	0	15,604	(15,604)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Outbound First-Class Mail International	47,459	55,505	(8,046)	(14.5)	31,356	36,030	(4,674)	(13.0)	1,751	2,078	(327)	(15.7)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	232,765	156,868	75,897	48.4	175,424	154,273	21,152	13.7	62,446	56,579	5,868	10.4
First-Class Mail Fees	36,502	37,738	(1,237)	(3.3)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	6,739,655	6,980,927	(241,272)	(3.5)	14,908,793	15,461,268	(552,475)	(3.6)	779,049	817,041	(37,991)	(4.6)
USPS Marketing Mail:												
High Density and Saturation Letters	284,922	278,470	6,452	2.3	1,791,279	1,802,124	(10,845)	(0.6)	59,762	61,962	(2,200)	(3.6)
High Density and Saturation Flats & Parcels	483,191	459,473	23,718	5.2	2,779,967	2,641,327	138,640	5.2	505,343	483,452	21,891	4.5
Carrier Route	432,737	445,303	(12,566)	(2.8)	1,621,212	1,682,325	(61,113)	(3.6)	337,891	375,507	(37,616)	(10.0)
Letters	2,337,916	2,313,707	24,209	1.0	11,251,913	11,303,463	(51,550)	(0.5)	556,544	567,529	(10,985)	(1.9)
Flats	406,768	449,391	(42,623)	(9.5)	977,222	1,111,895	(134,673)	(12.1)	251,419	288,491	(37,072)	(12.9)
Parcels	10,263	10,602	(339)	(3.2)	8,459	9,314	(856)	(9.2)	3,291	3,062	229	7.5
Every Door Direct Mail Retail	32,342	34,686	(2,343)	(6.8)	181,918	196,215	(14,297)	(7.3)	23,074	24,888	(1,813)	(7.3)
Domestic Negotiated Serv. Agreement Mail	0	11,271	(11,271)	(100.0)	0	45,681	(45,681)	(100.0)	0	9,650	(9,650)	(100.0)
USPS Marketing Mail Fees	11,494	11,561	(67)	(0.6)	-	-	-	-	-	-	-	-
USPS Marketing Mail Dom. NSA Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	3,999,634	4,014,464	(14,830)	(0.4)	18,611,971	18,792,344	(180,374)	(1.0)	1,737,323	1,814,540	(77,217)	(4.3)
Periodicals Mail:												
In-County	13,198	13,585	(387)	(2.8)	123,818	127,063	(3,245)	(2.6)	30,159	32,053	(1,894)	(5.9)
Outside County	289,367	324,027	(34,660)	(10.7)	1,063,163	1,188,143	(124,981)	(10.5)	375,718	430,359	(54,642)	(12.7)
Periodicals Mail Fees	2,583	3,042	(459)	(15.1)	-	-	-	-	-	-	-	-
Total Periodicals Mail	305,149	340,654	(35,506)	(10.4)	1,186,980	1,315,206	(128,226)	(9.7)	405,877	462,412	(56,536)	(12.2)
Package Services Mail:												
Alaska Bypass	8,173	8,397	(224)	(2.7)	313	325	(12)	(3.7)	21,056	21,903	(847)	(3.9)
Bound Printed Matter Flats	48,380	48,098	281	0.6	61,555	60,307	1,248	2.1	103,214	100,396	2,818	2.8
Bound Printed Matter Parcels	81,582	78,274	3,308	4.2	74,677	71,840	2,837	3.9	164,641	165,195	(554)	(0.3)
Media and Library Mail	66,970	67,079	(109)	(0.2)	19,331	19,487	(157)	(0.8)	42,568	44,357	(1,789)	(4.0)
Package Services Mail Fees	664	675	(11)	(1.7)	-	-	-	-	-	-	-	-
Total Package Services Mail	205,768	202,523	3,245	1.6	155,876	151,960	3,916	2.6	331,479	331,852	(372)	(0.1)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2018 (Jan. 1, 2018-Mar. 31, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	188,635	189,714	(1,079)	(0.6)	6,965	7,366	(402)	(5.5)	7,553	7,794	(242)	(3.1)
First-Class Package Service:												
Total First Class Package Service	912,530	678,741	233,789	34.4	296,614	233,586	63,028	27.0	115,480	95,401	20,079	21.0
USPS Retail Ground Mail:												
Total USPS Retail Ground	66,029	80,163	(14,134)	(17.6)	3,369	4,281	(912)	(21.3)	21,745	26,360	(4,615)	(17.5)
Priority Mail:												
Total Priority Mail	2,219,935	2,017,448	202,487	10.0	262,298	248,684	13,614	5.5	629,437	600,008	29,430	4.9
Parcel Select Mail:												
Total Parcel Select Mail	1,494,032	1,339,785	154,247	11.5	702,123	667,076	35,047	5.3	1,620,689	1,454,650	166,039	11.4
Parcel Return Service Mail:												
Total Parcel Return Service Mail	55,253	45,457	9,796	21.6	22,320	16,899	5,420	32.1	58,826	50,677	8,149	16.1
International Mail:												
Outbound Priority Mail International	94,092	100,824	(6,732)	(6.7)	1,580	1,770	(190)	(10.7)	10,507	11,456	(949)	(8.3)
Outbound International Expedited Services	83,681	48,875	34,806	71.2	979	680	299	44.0	8,153	4,420	3,733	84.5
Other Outbound International Mail	202,112	210,031	(7,919)	(3.8)	42,679	47,789	(5,110)	(10.7)	22,358	21,964	394	1.8
Inbound International	60,537	54,357	6,180	11.4	3,814	3,622	192	5.3	26,548	25,179	1,370	5.4
International Mail Fees	1	2	(1)	(38.6)	-	-	-	-	-	-	-	-
Total International Mail	440,424	414,090	26,334	6.4	49,052	53,861	(4,809)	(8.9)	67,567	63,018	4,549	7.2
Total Competitive Mail	5,376,838	4,765,397	611,441	12.8	1,342,741	1,231,754	110,988	9.0	2,521,297	2,297,908	223,389	9.7

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2018 (Jan. 1, 2018-Mar. 31, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent
Total Market Dominant and Competitive												
Total All Mail	16,627,044	16,303,966	323,078	2.0	36,274,225	37,025,690	(751,465)	(2.0)	5,805,882	5,753,823	52,059	0.9
Total All Services	672,489	651,473	21,016	3.2	1,438,395	1,349,740	88,655	6.6				
Total All Mail and Services	17,299,533	16,955,438	344,095	2.0								
Total All Other Revenue	230,047	324,975	(94,928)	(29.2)								
Total All Revenue	17,529,580	17,280,413	249,166	1.4								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

4/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

4/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2018 (Oct. 1, 2017-Mar. 31, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,516,363	4,722,109	(205,746)	(4.4)	9,100,882	9,693,658	(592,777)	(6.1)	269,821	290,253	(20,432)	(7.0)
Single-Piece Cards	116,758	122,478	(5,720)	(4.7)	330,968	351,380	(20,412)	(5.8)	2,123	2,249	(126)	(5.6)
Total Single-Piece Letters and Cards	4,633,121	4,844,587	(211,466)	(4.4)	9,431,849	10,045,038	(613,189)	(6.1)	271,944	292,503	(20,559)	(7.0)
Presort Letters	7,167,330	7,354,662	(187,332)	(2.5)	18,700,693	19,176,525	(475,832)	(2.5)	1,020,183	1,055,021	(34,839)	(3.3)
Presort Cards	285,063	288,910	(3,847)	(1.3)	1,100,302	1,121,795	(21,493)	(1.9)	8,990	9,163	(173)	(1.9)
Total Presort Letters and Cards	7,452,393	7,643,572	(191,179)	(2.5)	19,800,995	20,298,320	(497,325)	(2.5)	1,029,173	1,064,184	(35,011)	(3.3)
Flats	986,308	1,056,504	(70,197)	(6.6)	716,777	772,018	(55,241)	(7.2)	140,009	154,938	(14,929)	(9.6)
Parcels	0	301,957	(301,957)	(100.0)	0	105,676	(105,676)	(100.0)	0	33,186	(33,186)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	118,610	128,773	(10,164)	(7.9)	78,912	85,955	(7,043)	(8.2)	4,248	4,778	(529)	(11.1)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	464,171	342,128	122,043	35.7	352,630	331,549	21,081	6.4	135,660	122,584	13,076	10.7
First-Class Mail Fees	70,908	74,045	(3,137)	(4.2)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	13,725,509	14,391,566	(666,057)	(4.6)	30,381,164	31,638,556	(1,257,392)	(4.0)	1,581,034	1,672,173	(91,139)	(5.5)
USPS Marketing Mail:												
High Density and Saturation Letters	591,145	565,361	25,784	4.6	3,754,819	3,720,766	34,053	0.9	124,450	125,098	(647)	(0.5)
High Density and Saturation Flats & Parcels	1,005,545	1,017,504	(11,959)	(1.2)	5,758,477	5,756,397	2,080	0.0	1,072,295	1,043,805	28,490	2.7
Carrier Route	1,007,087	990,421	16,666	1.7	3,853,535	3,818,416	35,119	0.9	818,867	801,131	17,737	2.2
Letters	4,870,027	4,908,426	(38,399)	(0.8)	23,729,114	24,386,362	(657,248)	(2.7)	1,187,472	1,223,575	(36,103)	(3.0)
Flats	861,483	1,099,829	(238,345)	(21.7)	2,126,490	2,969,968	(843,479)	(28.4)	540,390	723,750	(183,360)	(25.3)
Parcels	22,334	24,262	(1,929)	(7.9)	18,814	22,050	(3,236)	(14.7)	6,922	7,270	(348)	(4.8)
Every Door Direct Mail Retail	64,054	68,962	(4,908)	(7.1)	361,079	390,964	(29,885)	(7.6)	45,799	49,590	(3,791)	(7.6)
Domestic Negotiated Serv. Agreement Mail	15,048	24,289	(9,240)	(38.0)	68,445	100,663	(32,219)	(32.0)	14,508	21,316	(6,808)	(31.9)
USPS Marketing Mail Fees	22,584	25,490	(2,906)	(11.4)	-	-	-	-	-	-	-	-
USPS Marketing Mail Dom. NSA Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	8,459,308	8,724,543	(265,236)	(3.0)	39,670,772	41,165,586	(1,494,813)	(3.6)	3,810,704	3,995,534	(184,831)	(4.6)
Periodicals Mail:												
In-County	27,606	28,069	(462)	(1.6)	252,315	252,492	(177)	(0.1)	67,217	69,952	(2,735)	(3.9)
Outside County	609,439	667,716	(58,277)	(8.7)	2,250,534	2,432,162	(181,628)	(7.5)	813,097	907,743	(94,647)	(10.4)
Periodicals Mail Fees	5,860	5,780	80	1.4	-	-	-	-	-	-	-	-
Total Periodicals Mail	642,905	701,565	(58,660)	(8.4)	2,502,848	2,684,654	(181,805)	(6.8)	880,314	977,695	(97,382)	(10.0)
Package Services Mail:												
Alaska Bypass	16,579	16,604	(25)	(0.2)	638	646	(8)	(1.2)	42,928	43,514	(587)	(1.3)
Bound Printed Matter Flats	103,409	104,954	(1,545)	(1.5)	138,307	137,817	491	0.4	226,692	222,724	3,968	1.8
Bound Printed Matter Parcels	169,023	164,110	4,913	3.0	157,061	153,385	3,676	2.4	346,360	351,447	(5,087)	(1.4)
Media and Library Mail	138,049	131,572	6,477	4.9	39,752	38,040	1,711	4.5	90,099	88,851	1,248	1.4
Package Services Mail Fees	1,493	1,674	(182)	(10.8)	-	-	-	-	-	-	-	-
Total Package Services Mail	428,553	418,915	9,638	2.3	335,758	329,887	5,870	1.8	706,079	706,536	(458)	(0.1)

MARKET DOMINANT PRODUCTS
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FISCAL YEAR 2018 (Oct. 1, 2017-Mar. 31, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	139,402	154,930	(15,529)	(10.0)	55,135	52,767	2,368	4.5
Free Mail	-	-	-	-	21,226	22,321	(1,094)	(4.9)	7,146	10,060	(2,914)	(29.0)
Total Market Dominant Mail	23,256,274	24,236,589	(980,315)	(4.0)	73,051,170	75,995,934	(2,944,764)	(3.9)	7,040,411	7,414,766	(374,355)	(5.0)
Ancillary Services:												
Certified Mail	324,473	334,867	(10,394)	(3.1)	95,528	100,732	(5,204)	(5.2)				
Collect on Delivery	2,157	2,064	93	4.5	210	197	13	6.4				
Delivery Confirmation	565	452	113	25.1	2,793,214	2,590,632	202,583	7.8				
Insurance	40,265	40,288	(23)	(0.1)	10,279	8,230	2,049	24.9				
Registered Mail	14,225	14,833	(607)	(4.1)	927	968	(41)	(4.2)				
Return Receipts	168,286	167,741	545	0.3	72,935	73,146	(211)	(0.3)				
Stamped Envelopes and Cards	6,049	6,277	(229)	(3.6)	-	-	-	-				
Other Domestic Ancillary Services	42,716	52,562	(9,845)	(18.7)	14,768	16,745	(1,977)	(11.8)				
International Ancillary Services	22,471	17,324	5,147	29.7	13,334	12,657	677	5.4				
Total Ancillary Services	621,207	636,407	(15,200)	(2.4)	3,001,196	2,803,306	197,889	7.1				
Special Services:												
Money Orders	72,000	71,738	262	0.4	43,732	43,917	(186)	(0.4)				
Post Office Box Service 3/	141,409	137,398	4,011	2.9	5,749	5,846	(96)	(1.7)				
Other Domestic Special Services	51,096	52,292	(1,197)	(2.3)	571	1,097	(526)	(48.0)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	264,505	261,428	3,077	1.2	50,052	50,861	(809)	(1.6)				
Total Market Dominant Services	885,712	897,835	(12,123)	(1.4)	3,051,248	2,854,167	197,081	6.9				
Total Market Dominant Mail and Services	24,141,986	25,134,424	(992,438)	(3.9)								
Other Market Dominant Revenue 4/	471,822	530,484	(58,662)	(11.1)								
Total Market Dominant Revenue	24,613,808	25,664,908	(1,051,100)	(4.1)								
										Service Transactions		
										U.S. Postal Service Mail		
										YTD, FY 2018 1/		
										=====		
										Ancillary Services		6,449
										Other Services		516
										Total		6,965

COMPETITIVE PRODUCTS
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(Data in Thousands)

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	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent	FY 2018	FY 2017	FY 2018 over FY 2017 Amount	FY 2017 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	386,863	395,785	(8,922)	(2.3)	14,420	15,318	(899)	(5.9)	16,372	18,515	(2,142)	(11.6)
First-Class Package Service:												
Total First Class Package Service	1,881,666	1,367,222	514,444	37.6	622,266	477,386	144,880	30.3	245,602	196,809	48,794	24.8
USPS Retail Ground Mail:												
Total USPS Retail Ground	176,158	213,857	(37,699)	(17.6)	8,840	11,903	(3,063)	(25.7)	58,237	69,038	(10,800)	(15.6)
Priority Mail:												
Total Priority Mail	4,743,569	4,368,762	374,807	8.6	555,694	534,504	21,190	4.0	1,351,703	1,318,827	32,876	2.5
Parcel Select Mail:												
Total Parcel Select Mail	3,320,770	2,936,775	383,996	13.1	1,576,769	1,464,662	112,107	7.7	3,651,597	3,296,415	355,182	10.8
Parcel Return Service Mail:												
Total Parcel Return Service Mail	109,531	91,483	18,048	19.7	43,817	34,048	9,769	28.7	120,898	103,377	17,521	16.9
International Mail:												
Outbound Priority Mail International	218,675	239,581	(20,906)	(8.7)	3,682	4,130	(448)	(10.9)	24,832	27,648	(2,816)	(10.2)
Outbound International Expedited Services	172,002	99,504	72,498	72.9	2,028	1,406	622	44.3	16,709	9,122	7,587	83.2
Other Outbound International Mail	444,215	458,815	(14,600)	(3.2)	89,562	98,224	(8,663)	(8.8)	48,572	47,398	1,173	2.5
Inbound International	131,221	119,098	12,123	10.2	8,426	7,895	531	6.7	59,783	56,145	3,638	6.5
International Mail Fees	19	4	16	448.9	-	-	-	-	-	-	-	-
Total International Mail	966,133	917,002	49,131	5.4	103,698	111,655	(7,957)	(7.1)	149,896	140,314	9,583	6.8
Total Competitive Mail	11,584,691	10,290,886	1,293,805	12.6	2,925,502	2,649,475	276,027	10.4	5,594,306	5,143,293	451,013	8.8

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2018 (Oct. 1, 2017-Mar. 31, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	34,840,965	34,527,475	313,490	0.9	75,976,672	78,645,409	(2,668,737)	(3.4)	12,634,717	12,558,059	76,658	0.6
Total All Services	1,330,006	1,328,578	1,429	0.1	3,101,280	2,905,685	195,594	6.7				
Total All Mail and Services	36,170,971	35,856,052	314,919	0.9								
Total All Other Revenue	544,747	634,227	(89,480)	(14.1)								
Total All Revenue	36,715,719	36,490,279	225,439	0.6								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

5/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

5/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.