## MARKET DOMINANT PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 FISCAL YEAR 2018 (Apr. 1, 2018-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017

	REVENUE 6/					PIECES 6			WEIGHT (Pounds) 6/				
Service Category	Qua FY 2018	rter 3 FY 2017	Chan FY 2018 ove Amount	ge r FY 2017 Percent	Quar FY 2018		Entering Chang FY 2018 over Amount	e FY 2017 Percent	Qua FY 2018	rter 3 FY 2017	Chan FY 2018 ove Amount	ge	
First-Class Mail:													
Single-Piece Letters	1,972,425	2,037,891	(65,466)	(3.2)	3,910,864	4,142,436	(231,572)	(5.6)	116.254	126,129	(9,875)	(7.8)	
Single-Piece Cards	52,784	53,591	(807)	(1.5)	147,126	154,062	(6,936)	(4.5)	944	987	(43)	(4.3)	
Total Single-Piece Letters and Cards	2,025,209	2.091.483	(66,273)	(3.2)	4,057,990	4,296,498	(238,508)	(5.6)	117,198	127.116	(9,918)	(7.8)	
Presort Letters	3,316,847	3,341,888	(25,042)	(0.7)	8,580,390	8,779,664	(199,273)	(2.3)	469,514	483,632	(14,118)	(2.9)	
Presort Cards	130,322	129,611	712	0.5	498,543	502,278	(3,736)	(0.7)	4,073	4,103	(30)	(0.7)	
Total Presort Letters and Cards	3,447,169	3,471,499	(24,330)	(0.7)	9,078,933	9,281,942	(203,009)	(2.2)	473,587	487,735	(14,148)	(2.9)	
Flats	458,200	471,628	(13,428)	(2.8)	328,812	343,309	(14,497)	(4.2)	63,743	66,927	(3,183)	(4.8)	
Parcels 4/	400,200	145,572	(145,572)	(100.0)	020,012	50,779	(50,779)	(100.0)	00,740	15,896	(15,896)	(100.0)	
Domestic Negotiated Serv. Agreement Mail	0	143,372	(143,372)	(100.0)	0	0	(30,773)	(100.0)	0	10,000	(13,030)	(100.0)	
Outbound First-Class Mail International	41,223	55,214	(13,991)	(25.3)	27,076	35,910	(8,833)	(24.6)	1,516	2,021	(505)	(25.0)	
Inbound Intl. Letter-Post Single-Piece & NSA Mai	,	179,304	27,973	15.6	150,970	158,327	(7,357)	(4.6)	56,040	56,668	(628)	(23.0)	
First-Class Mail Fees	29,743	32,283	(2,540)	(7.9)	-	130,327	(7,337)	(4.0)	50,040	- 50,000	(020)	(1.1)	
First-Class Dom. NSA Mail Fees	29,745	52,205	(2,340)	(7.5)	-	-	-	-	-	-	-	-	
Total First-Class Mail	- 6,208,822	- 6,446,982	- (238,160)	(3.7)	- 13,643,782	- 14,166,766	- (522,984)	(3.7)	- 712,084	- 756,363	- (44,278)	- (5.9)	
	0,200,022	0,440,302	(200,100)	(0.7)	13,043,702	14,100,700	(322,304)	(0.7)	712,004	750,505	(++,270)	(0.0)	
USPS Marketing Mail:													
High Density and Saturation Letters	279,622	264,361	15,261	5.8	1,746,208	1,701,653	44,555	2.6	58,565	58,466	99	0.2	
High Density and Saturation Flats & Parcels	520,368	482,742	37,626	7.8	2,950,760	2,753,616	197,144	7.2	540,161	521,803	18,358	3.5	
Carrier Route	400,384	412,556	(12,172)	(3.0)	1,518,469	1,585,546	(67,077)	(4.2)	305,671	340,314	(34,643)	(10.2)	
Letters	2,364,633	2,327,476	37,157	1.6	11,214,143	11,229,701	(15,558)	(0.1)	541,557	549,879	(8,321)	(1.5)	
Flats	376,290	377,157	(867)	(0.2)	926,166	931,571	(5,405)	(0.6)	233,610	234,420	(810)	(0.3)	
Parcels	9,499	11,906	(2,407)	(20.2)	7,631	10,368	(2,736)	(26.4)	3,032	4,097	(1,065)	(26.0)	
Every Door Direct Mail Retail	33,916	34,958	(1,042)	(3.0)	190,539	197,501	(6,962)	(3.5)	24,168	25,051	(883)	(3.5)	
Domestic Negotiated Serv. Agreement Mail	(837)	11,722	(12,559)	(107.1)	0	48,297	(48,297)	(100.0)	0	10,476	(10,476)	(100.0)	
USPS Marketing Mail Fees	7,937	9,101	(1,164)	(12.8)	-	-	-	-	-	-	-	-	
USPS Marketing Mail Dom. NSA Fees	-	-	-	-	-	-	-	-	-	-	-	-	
Total USPS Marketing Mail	3,991,812	3,931,978	59,834	1.5	18,553,916	18,458,252	95,664	0.5	1,706,764	1,744,505	(37,741)	(2.2)	
Periodicals Mail:													
In-County	14,553	14,877	(324)	(2.2)	132,135	134,952	(2,817)	(2.1)	35,210	37,379	(2,169)	(5.8)	
Outside County	323,814	329,232	(5,418)	(1.6)	1,223,025	1,228,518	(5,493)	(0.4)	429,012	446,080	(17,068)	(3.8)	
Periodicals Mail Fees	1,521	3,006	(1,485)	(49.4)	-	-	(0,100)	-	-	-	-	(0:0)	
Total Periodicals Mail	339,889	347,116	(7,227)	(2.1)	1,355,160	1,363,470	(8,309)	(0.6)	464,223	483,459	(19,237)	(4.0)	
Dockago Sanvigoo Mail:													
Package Services Mail:	7 015	8.228	(114)	(5.0)	297	318	(04)	(6.6)	19.968	21.404	(1 426)	(6.7)	
Alaska Bypass	7,815	-, -	(414)	(5.0)			(21) 478	(6.6)	- ,		(1,436)	(6.7)	
Bound Printed Matter Flats	44,116	44,337	(220)	(0.5)	59,395	58,918		0.8	101,192	98,162	3,030	3.1	
Bound Printed Matter Parcels	71,427	58,649	12,778	21.8	66,828	56,004	10,824	19.3	136,374	113,118	23,256	20.6	
Media and Library Mail	65,350	66,282	(932)	(1.4)	18,514	19,032	(518)	(2.7)	42,671	44,375	(1,703)	(3.8)	
Package Services Mail Fees	754	707	47	6.6	-	-	-	-	-	-	-	-	
Total Package Services Mail	189,461	178,203	11,258	6.3	145,035	134,272	10,763	8.0	300,205	277,059	23,146	8.4	

# MARKET DOMINANT PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 FISCAL YEAR 2018 (Apr. 1, 2018-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017

		REVEN				PIECES 6			WEIGHT (Pounds) 6/				
Service Category	Qu: FY 2018	arter 3 FY 2017	Cha FY 2018 ov Amount	nge er FY 2017 Percent	Quar FY 2018	ter 3 FY 2017 =======	Chang FY 2018 over Amount =======	e FY 2017 Percent		rter 3 FY 2017 ========	Chan FY 2018 ove Amount	ge	
U.S. Postal Service Mail	-	-	-	-	85,736	98,595	(12,859)	(13.0)	26,278	23,194	3,084	13.3	
Free Mail	-	-	-	-	10,518	11,279	(761)	(6.7)	3,950	4,972	(1,022)	(20.6)	
Total Market Dominant Mail	10,729,983	10,904,279	(174,295)	(1.6)	33,794,147	34,232,632	(438,486)	(1.3)	3,213,504	3,289,551	(76,047)	(2.3)	
Ancillary Services: Certified Mail Collect on Delivery Delivery Confirmation Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Total Ancilliary Services	163,603 1,000 215 18,243 6,882 85,568 2,718 20,219 12,502 310,949	175,725 1,099 154 17,383 7,874 89,705 3,641 22,708 9,046 327,335	(12,122) (99) 61 860 (993) (4,137) (923) (2,490) 3,456 (16,386)	(6.9)(9.0)40.04.9(12.6)(4.6)(25.4)(11.0)38.2(5.0)	47,063 89 1,268,511 3,353 430 37,072 6,772 6,074 1,369,365	52,093 103 1,173,159 3,344 519 38,294 - 8,182 6,678 1,282,371	(5,030) (13) 95,353 9 (90) (1,222) - (1,410) (604) 86,994	(9.7) (12.9) 8.1 0.3 (17.3) (3.2) (17.2) (9.0) 6.8					
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services	38,891 72,414 23,690 0 134,995 445,944 11,175,927	38,489 68,815 24,661 0 131,965 459,300 11.363,579	401 3,599 (971) 3,030 (13,356) (187,652)	1.0 5.2 (3.9) - 2.3 (2.9) (1.7)	21,473 5,753 217 0 27,443 1,396,808	22,162 5,841 431 0 28,435 1,310,806	(689) (88) (214) - (992) 86,002	(3.1) (1.5) (49.7) - (3.5) 6.6		Service Transa U.S. Postal Ser Quarter 3, FY 2	vice Mail		
Other Market Dominant Revenue Total Market Dominant Revenue	352,848 11,528,775	373,041 11,736,619	(20,193) (207,844)	(5.4)								3,611 195 3,806	

## COMPETITIVE PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 FISCAL YEAR 2018 (Apr. 1, 2018-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017 (Data in Thousands)

	REVENUE 6/					PIECES 6			WEIGHT (Pounds) 6/				
	Qua	arter 3	Change FY 2018 over FY 2017		Quai		Change FY 2018 over	e FY 2017	Quarter 3		Chang FY 2018 over	je FY 2017	
Service Category	FY 2018 =======	FY 2017 =======	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017 =======	Amount	Percent	
Priority Mail Express: Total Priority Mail Express Mail	190,581	191,812	(1,231)	(0.6)	7,230	7,498	(268)	(3.6)	7,133	7,569	(436)	(5.8)	
First-Class Package Service: Total First Class Package Service 4/	978,506	696,114	282,391	40.6	321,112	237,247	83,865	35.3	120,461	96,554	23,906	24.8	
USPS Retail Ground Mail: Total USPS Retail Ground	55,365	67,074	(11,709)	(17.5)	2,551	3,332	(781)	(23.4)	18,735	22,956	(4,221)	(18.4)	
Priority Mail: Total Priority Mail	2,168,206	2,015,811	152,395	7.6	258,623	248,953	9,670	3.9	646,540	571,729	74,811	13.1	
Parcel Select Mail: Total Parcel Select Mail	1,527,716	1,336,864	190,853	14.3	706,072	655,706	50,366	7.7	1,703,796	1,457,787	246,009	16.9	
Parcel Return Service Mail: Total Parcel Return Service Mail	57,176	46,997	10,179	21.7	23,341	18,002	5,339	29.7	55,602	46,549	9,053	19.4	
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail	88,302 25,833 181,799 58,628 1 354,564	96,525 28,403 195,683 58,975 1 379,588	(8,223) (2,570) (13,884) (347) 0 (25,024)	(8.5) (9.0) (7.1) (0.6) 1.8 (6.6)	1,512 306 38,269 3,785 - 43,872	1,712 329 41,731 3,718 - 47,490	(200) (23) (3,462) 67 - (3,618)	(11.7) (7.1) (8.3) 1.8 - (7.6)	10,065 1,744 20,695 26,541 - 59,045	11,429 1,873 20,873 26,281 - 60,457	(1,364) (129) (178) 259 - (1,412)	(11.9) (6.9) (0.9) 1.0 - (2.3)	
Total Competitive Mail	5,332,114	4,734,259	597,854	12.6	1,362,801	1,218,228	144,572	11.9	2,611,311	2,263,600	347,711	15.4	

# COMPETITIVE PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 FISCAL YEAR 2018 (Apr. 1, 2018-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017 (Data in Thousands)

		REVEN				PIECES	6/		WEIGHT (Pounds) 6/					
	Quarter 3 FY 2018 FY 2017		Change FY 2018 over FY 2017		Quarter 3		Chang FY 2018 over	FY 2017	Qu	arter 3	Cha FY 2018 ov	nge er FY 2017		
Service Category	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017 =======	Amount	Percent		
Ancillary Services:														
Other Domestic Ancillary Services	2,615	2,930	(315)	(10.8)	415	485	(70)	(14.4)						
International Ancillary Services	1,163	1,357	(194)	(14.3)	1,222	1,218	4	0.3						
Total Ancilliary Services	3,778	4,287	(509)	(11.9)	1,637	1,703	(66)	(3.9)						
Special Services:														
Premium Forwarding Service	5,233	5,279	(46)	(0.9)	238	272	(34)	(12.6)						
Intl. Money Orders & Money Transfer Service	249	266	(16)	(6.1)	24	27	(4)	(13.8)						
Other Domestic Special Services	208,620	205,010	3,609	1.8	23,808	25,219	(1,412)	(5.6)						
Other International Special Services	-	-	· -	-	, _	-	-	-						
Total Special Services	214,102	210,555	3,547	1.7	24,069	25,519	(1,450)	(5.7)						
Total Competitive Services	217,880	214,842	3,038	1.4	25,706	27,222	(1,516)	(5.6)						
Total Competitive Mail and Services	5,549,994	4,949,101	600,893	12.1										
Other Competitive Revenue	31,518	6,131	25,387	414.0										
Total Competitive Revenue	5,581,512	4,955,232	626,280	12.6										

#### TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 FISCAL YEAR 2018 (Apr. 1, 2018-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017 (Data in Thousands)

			NUE 6/			PIECES			WEIGHT (Pounds) 6/				
Service Category	Quarter 3		Change FY 2018 over FY 2017		Qua	arter 3	Chang FY 2018 over		Qua	arter 3	Char FY 2018 ove	5	
	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	
Total Market Dominant and Competitive	40.000.007												
Total All Mail Total All Services	16,062,097 663,824	15,638,538 674,142	423,559 (10,318)	2.7 (1.5)	35,156,947 1,422,514	35,450,861 1,338,028	(293,914) 84,486	(0.8) 6.3	5,824,814	5,553,151	271,663	4.9	
Total All Mail and Services Total All Other Revenue	16,725,921 384,366	16,312,680 379,172	413,241 5,194	2.5 1.4									
Total All Revenue	17,110,287	16,691,852	418,436	2.5									

#### RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

4/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

4/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

# MARKET DOMINANT PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD FISCAL YEAR 2018 (Oct. 1, 2017-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017

		REVE				PIECES 6			WEIGHT (Pounds) 6/				
Service Category	Quart FY 2018	er 3 YTD FY 2017	Chan FY 2018 ove Amount	ge er FY 2017 Percent	Quarter FY 2018	r 3 YTD FY 2017	Chang FY 2018 over Amount	e FY 2017 Percent		r 3 YTD FY 2017	Chang FY 2018 over Amount	ge	
First-Class Mail:													
Single-Piece Letters	6,535,980	6,775,206	(239,227)	(3.5)	13,132,076	13,865,903	(733,827)	(5.3)	389,951	417,399	(27,448)	(6.6)	
Single-Piece Cards	168,004	176,565	(8,561)	(4.8)	472,744	506,878	(34,135)	(6.7)	3,034	3,245	(211)	(6.5)	
Total Single-Piece Letters and Cards	6,703,984	6,951,772	(247,788)	(3.6)	13,604,820	14,372,781	(767,961)	(5.3)	392,985	420,645	(27,659)	(6.6)	
Presort Letters	10,483,340	10,696,551	(213,210)	(2.0)	27,278,161	27,956,188	(678,027)	(2.4)	1,489,408	1,538,654	(49,245)	(3.2)	
Presort Cards	416,377	418,521	(2,143)	(0.5)	1,602,631	1,624,073	(21,442)	(1.3)	13,094	13,265	(172)	(1.3)	
Total Presort Letters and Cards	10,899,718	11.115.071	(215,354)	(1.9)	28,880,793	29,580,262	(699,469)	(2.4)	1,502,502	1,551,919	(49,417)	(3.2)	
Flats	1,468,653	1,532,675	(64,023)	(4.2)	1,060,873	1,118,083	(57,210)	(5.1)	207,239	222,497	(15,257)	(6.9)	
Parcels 5/	1,400,000	448,431	(448,431)	(100.0)	1,000,070	156,787	(156,787)	(100.0)	207,205	49,187	(49,187)	(100.0)	
Domestic Negotiated Serv. Agreement Mail	0	440,431	(440,431)	(100.0)	0	130,787	(130,707)	(100.0)	0	49,107	(49,107)	(100.0)	
Outbound First-Class Mail International	160,897	183,987	- (23,091)	(12.6)	107,427	121,865	- (14,437)	- (11.8)	5.773	6,799	(1,026)	- (15.1)	
	,	,	( , ,	23.1	,	,	( , ,	( )	-, -	,		( )	
Inbound Intl. Letter-Post Single-Piece & NSA Ma		525,568	121,203		490,277	496,892	(6,615)	(1.3)	186,768	179,172	7,596	4.2	
First-Class Mail Fees	97,547	106,365	(8,818)	(8.3)	-	-	-	-	-	-	-	-	
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-	
Total First-Class Mail	19,977,569	20,863,869	(886,301)	(4.2)	44,144,190	45,846,670	(1,702,480)	(3.7)	2,295,267	2,430,218	(134,950)	(5.6)	
USPS Marketing Mail:													
High Density and Saturation Letters	870,239	829,722	40,517	4.9	5,497,682	5,422,419	75,263	1.4	183,635	183,563	71	0.0	
High Density and Saturation Flats & Parcels	1,526,518	1,500,245	26,273	1.8	8,713,278	8,510,013	203,265	2.4	1,620,520	1,565,608	54,912	3.5	
Carrier Route	1,407,223	1,402,977	4,246	0.3	5,370,941	5,403,962	(33,020)	(0.6)	1,164,181	1,141,444	22,737	2.0	
Letters	7,234,267	7,235,903	(1,635)	(0.0)	34,937,952	35,616,063	(678,111)	(1.9)	1,728,644	1,773,453	(44,810)	(2.5)	
Flats	1,238,365	1,476,985	(238,620)	(16.2)	3,053,371	3,901,539	(848,168)	(21.7)	782,062	958,170	(176,108)	(18.4)	
Parcels	31,833	36,168	(4,335)	(12.0)	26,437	32,417	(5,980)	(18.4)	9,953	11,367	(1,414)	(12.4)	
Every Door Direct Mail Retail	97,970	103,919	(5,949)	(5.7)	551,618	588,465	(36,846)	(6.3)	69,967	74.641	(4,674)	(6.3)	
Domestic Negotiated Serv. Agreement Mail	14,187	36,010	(21,824)	(60.6)	68,445	148,960	(80,516)	(54.1)	14,508	31,792	(17,284)	(54.4)	
USPS Marketing Mail Fees	28,860	34,647	(5,786)	(16.7)	-	-	-	-	-		-	-	
USPS Marketing Mail Dom. NSA Fees	-	-	-	-	-	-	-	-	-	-	-	-	
Total USPS Marketing Mail	12,449,462	12,656,577	(207,115)	(1.6)	58,219,725	59,623,837	(1,404,113)	(2.4)	5,573,471	5,740,039	(166,569)	(2.9)	
Periodicals Mail:													
In-County	42,160	42.946	(786)	(1.8)	384.836	387,443	(2,608)	(0.7)	102.310	107.331	(5,021)	(4.7)	
Outside County	933,252	996.949	(63,697)	(6.4)	3,469,556	3,660,680	(191,124)	(5.2)	1,238,688	1,353,824	(115,136)	(4.7)	
Periodicals Mail Fees	5,090	8,793	(3,704)	(42.1)	3,403,550	3,000,000	(131,124)	(0.2)	1,200,000	1,000,024	(113,130)	(0.0)	
Total Periodicals Mail	980,501	,	,	. ,	2 954 202	4 049 122	(193,732)	(4.8)	- 1,340,998	1 461 155	- (120.157)	(8.2)	
Total Periodicals Mail	960,501	1,048,688	(68,187)	(6.5)	3,854,392	4,048,123	(193,732)	(4.0)	1,340,996	1,461,155	(120,157)	(0.2)	
Package Services Mail:		a / a / -						<i>(</i> <b>a a</b> :			/	(a. );	
Alaska Bypass	24,394	24,832	(438)	(1.8)	935	964	(29)	(3.0)	62,896	64,919	(2,022)	(3.1)	
Bound Printed Matter Flats	147,526	149,291	(1,765)	(1.2)	197,703	196,734	969	0.5	327,884	320,886	6,998	2.2	
Bound Printed Matter Parcels	240,444	222,759	17,685	7.9	223,890	209,389	14,500	6.9	482,732	464,565	18,167	3.9	
Media and Library Mail	206,210	198,451	7,760	3.9	59,130	57,250	1,881	3.3	134,166	133,595	571	0.4	
Package Services Mail Fees	1,947	2,387	(441)	(18.5)	-	-	-	-	-	-	-	-	
Total Package Services Mail	620,522	597,720	22,801	3.8	481,658	464,337	17,321	3.7	1,007,679	983,964	23,714	2.4	

# MARKET DOMINANT PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD FISCAL YEAR 2018 (Oct. 1, 2017-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017

			NUE 6/			PIECES 6			WEIGHT (Pounds) 6/				
Service Category	Quart FY 2018	er 3 YTD FY 2017	Cha FY 2018 ov Amount	nge er FY 2017 Percent	Quarte FY 2018	r 3 YTD FY 2017	Chang FY 2018 over Amount	e FY 2017 Percent		er 3 YTD FY 2017	Chan FY 2018 ove Amount	ge	
U.S. Postal Service Mail	-	-	-	-	225,366	254,756	(29,389)	(11.5)	85,304	76,393	8,912	11.7	
Free Mail	-	-	-	-	32,606	33,780	(1,174)	(3.5)	11,397	15,114	(3,717)	(24.6)	
Total Market Dominant Mail	34,028,054	35,166,854	(1,138,800)	(3.2)	106,957,937	110,271,504	(3,313,567)	(3.0)	10,314,116	10,706,882	(392,767)	(3.7)	
Ancillary Services: Certified Mail Collect on Delivery Delivery Confirmation Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Total Ancilliary Services	465,664 2,947 780 60,901 22,060 245,601 8,766 56,913 35,217 898,849	512,632 3,163 605 57,678 22,714 258,284 9,918 75,571 27,300 967,866	(46,968) (217) 175 3,223 (655) (12,682) (1,152) (18,658) 7,917 (69,017)	(9.2) (6.8) 28.9 5.6 (2.9) (1.9) (11.6) (24.7) 29.0 (7.1)	135,974 267 4,061,726 14,024 1,379 107,015 - 19,539 19,264 4,359,187	153,440 300 3,763,790 11,576 1,488 111,747 - 25,013 20,423 4,087,778	(17,466) (33) 297,935 2,448 (109) (4,732) - (5,474) (1,159) 271,410	(11.4) (11.0) 7.9 21.1 (7.3) (4.2) - (21.9) (5.7) 6.6					
Special Services: Money Orders Post Office Box Service 3/ Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services Total Market Dominant Mail and Services	110,890 213,823 74,786 0 399,499 1,298,348 35,326,402	110,227 206,213 76,953 0 393,393 1,361,259 36,528,113	663 7,611 (2,168) - 6,106 (62,910) (1,201,711)	0.6 3.7 (2.8) - 1.6 (4.6) (3.3)	63,306 5,753 788 0 69,847 4,429,034	66,080 5,841 1,528 0 73,449 4,161,227	(2,774) (88) (741) (3,603) 267,807	(4.2) (1.5) (48.5) - (4.9) 6.4		Service Transa U.S. Postal Ser YTD, FY 2018	vice Mail		
Other Market Dominant Revenue Total Market Dominant Revenue	858,446 36,184,848	898,125 37,426,237	(39,679) (1,241,389)	(4.4) (3.3)						Ancillary Servic Other Services Total	======================================		

#### COMPETITIVE PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD FISCAL YEAR 2018 (Oct. 1, 2017-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017 (Data in Thousands)

	REVENUE 6/					PIECES			WEIGHT (Pounds) 6/				
	Quarte	er 3 YTD	Change FY 2018 over FY 2017		Quarte	r 3 YTD	Change FY 2018 over	e FY 2017	Quarte	r 3 YTD	Chang FY 2018 over	ge FY 2017	
Service Category	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	
Priority Mail Express: Total Priority Mail Express Mail	577,239	587,598	(10,359)	(1.8)	21,644	22,816	(1,172)	(5.1)	23,716	25,804	(2,088)	(8.1)	
First-Class Package Service: Total First Class Package Service 5/	2,886,099	2,069,727	816,372	39.4	951,295	716,827	234,468	32.7	369,808	294,274	75,533	25.7	
USPS Retail Ground Mail: Total USPS Retail Ground	230,004	281,115	(51,111)	(18.2)	11,298	15,250	(3,952)	(25.9)	76,501	92,051	(15,550)	(16.9)	
Priority Mail: Total Priority Mail	6,955,239	6,396,072	559,167	8.7	820,514	785,004	35,510	4.5	2,050,123	1,850,873	199,249	10.8	
Parcel Select Mail: Total Parcel Select Mail	4,853,921	4,273,638	580,283	13.6	2,283,334	2,120,368	162,966	7.7	5,409,473	4,754,202	655,272	13.8	
Parcel Return Service Mail: Total Parcel Return Service Mail	166,707	138,480	28,228	20.4	67,157	52,050	15,108	29.0	176,500	149,926	26,574	17.7	
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail	305,447 84,121 626,731 186,409 22 1,202,730	336,106 84,923 654,445 178,162 5 1,253,642	(30,659) (802) (27,715) 8,247 17 (50,912)	(9.1) (0.9) (4.2) 4.6 339.7 (4.1)	5,180 1,007 127,762 11,987 - 145,936	5,842 983 139,954 11,686 - 158,465	(662) 25 (12,192) 301 - (12,529)	(11.3) 2.5 (8.7) 2.6 - (7.9)	34,881 6,012 69,167 85,019 - 195,079	39,077 5,398 68,266 82,577 - 195,318	(4,196) 614 901 2,442 - (239)	(10.7) 11.4 1.3 3.0 - (0.1)	
Total Competitive Mail	16,871,940	15,000,272	1,871,668	12.5	4,301,179	3,870,780	430,399	11.1	8,301,200	7,362,449	938,751	12.8	

#### COMPETITIVE PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD FISCAL YEAR 2018 (Oct. 1, 2017-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017 (Data in Thousands)

			NUE 6/			PIECES	6/		WEIGHT (Pounds) 6/				
Service Category		======================================	Change FY 2018 over FY 2017 Amount Percent		Quarter FY 2018	r 3 YTD FY 2017	Chang FY 2018 over Amount			er 3 YTD FY 2017	EFY 2018 ove Amount	nge	
=======================================	========	===========	===========	=========	=======	=======	========	=========	=======	========	========	==========	
Ancillary Services:													
Other Domestic Ancillary Services	7,543	6,850	693	10.1	1,216	1,138	78	6.8					
International Ancillary Services	3,764	4,305	(541)	(12.6)	4,268	3,991	277	6.9					
Total Ancilliary Services	11,307	11,155	152	1.4	5,484	5,129	355	6.9					
Special Services:													
Premium Forwarding Service	20,310	20,858	(549)	(2.6)	947	1,112	(165)	(14.9)					
Intl. Money Orders & Money Transfer Service	754	741	12	1.6	76	90	(14)	(15.3)					
Other Domestic Special Services 3/	629,599	612,818	16,781	2.7	62,858	65,976	(3,118)	(4.7)					
Other International Special Services	-	-	-	-	-	-	-	-					
Total Special Services	650,662	634,418	16,245	2.6	63,880	67,177	(3,297)	(4.9)					
Total Competitive Services	661,969	645,572	16,397	2.5	69,364	72,306	(2,942)	(4.1)					
Total Competitive Mail and Services	17,533,909	15,645,845	1,888,064	12.1									
Other Competitive Revenue	107,248	110,049	(2,800)	(2.5)									
Total Competitive Revenue	17,641,157	15,755,894	1,885,264	12.0									

#### TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD FISCAL YEAR 2018 (Oct. 1, 2017-Jun. 30, 2018) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2017 (Data in Thousands)

			NUE 6/			PIECES			WEIGHT (Pounds) 6/				
Service Category	Quarter 3 YTD		Change FY 2018 over FY 2017			er 3 YTD	Chang FY 2018 over	е	Quarter 3 YTD		Chai FY 2018 ove	nge	
	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	FY 2018	FY 2017	Amount	Percent	
Total Market Dominant and Competitive													
Total All Mail	50,899,994	50,167,126	732,867	1.5	111,259,116	114,142,284	(2,883,168)	(2.5)	18,615,316	18,069,331	545,985	3.0	
Total All Services	1,960,318	2,006,831	(46,514)	(2.3)	4,498,398	4,233,533	264,865	6.3					
Total All Mail and Services	52,860,311	52,173,958	686,353	1.3									
Total All Other Revenue	965,695	1,008,173	(42,479)	(4.2)									
Total All Revenue	53,826,006	53,182,131	643,875	1.2									

#### RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

5/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

5/ First-Class Mail Parcels within this category have been shifted to the First-Class Package Service competitive product category as of September 3, 2017.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.