

Susan M. Brownell

Vice President, Supply Management

Susan M. Brownell was named vice president, Supply Management in March 2006. In this role, Ms. Brownell reports to the chief financial officer and executive vice president and is responsible for all Postal Service supply management activities. Ms. Brownell manages the Postal Service's supplier relationships with over \$12 billion in expenditures and \$6 billion of inventory.

Under Ms. Brownell's leadership, Supply Management is implementing the best practices of supply chain management including strategic planning, policy modernization, process improvement, strategic sourcing, strengthening of supplier relationships and diversity, technology enhancements and inventory management.

Earlier, Ms. Brownell served as manager, Mail Equipment Portfolio, responsible for supporting postal operations nationwide by obtaining state-of-the-art automated mail processing, material handling and mail transport equipment, including services and parts. She received the Postmaster General's Award in 2004.

Ms. Brownell came to the Postal Service in 1991 from the Department of the Navy's Naval Sea Systems Command, where she negotiated contracts for major system acquisitions in shipbuilding.

Ms. Brownell holds a Bachelor of Arts degree from the Catholic University of America and an Executive Master's of Business Administration degree with a concentration in Acquisition and Contracts Management from the Florida Institute of Technology. She is a Certified Professional Contracts Manager through the National Contract Management Association and a member of the Institute of Supply Management; the USPS Executive Diversity Council; and the Center for Advanced Procurement and Supply (CAPS) Research. She also serves on the CAPS Research Board of Trustees which provides direction for supply chain management research activities.

