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## Postal Service Honors Suppliers for Outstanding Performance

*Nine Companies Recognized for Delivering Optimum Solutions*



*Back row (left to right): Susan M. Brownell, vice president, Supply Management, U.S. Postal Service; Randy Davies, president & chief operating officer, Wheeler Bros., Supplier Performance Award; Timothy Pals, president & CEO, Eagle Express Lines, Supplier Performance Award; Susan Rapp, director, EMCOR Customer Solutions Center, Supplier Excellence Award; Michael Jones, president, Carolina Cabinet Company, Supplier Sustainability Excellence Award; Ron Stroman, Deputy Postmaster General, U.S. Postal Service; Front row (left to right): Barry Scribner, managing director, Public Institutions, Jones Lang LaSalle, Supplier Innovation Award; Oded Barlev, vice president, National Operations, ABM Security Services, Supplier Performance Award; Rob Hale, president & CEO, Granite, Supplier Excellence Award; Mary Ann Hopkins, executive vice president, for Global Business Development, Parsons Corporation, Supplier Diversity Award; Scott Figiel, sales manager and Luke Bawel, general manager, Jasper Innovative Solutions, Supplier Excellence Award.*

WASHINGTON — The U.S. Postal Service has honored nine companies for superior supply chain performance and delivering optimum solutions that reduce costs, enhance performance, maintain high levels of service and provide innovative and sustainable solutions.

At a recent ceremony at Postal Service headquarters in Washington, the 2011 winning companies received awards in five categories: Supplier Performance, Supplier Excellence, Supplier Innovation, Supplier Diversity and Supplier Sustainability Excellence.

"From thousands of Postal Service suppliers, only nine companies are being recognized for outstanding performance," said Deputy Postmaster General Ronald A. Stroman. "Your continued innovative ideas will help the Postal Service grow the business, improve the customer experience and help make us leaner, faster, smarter and greener. Your partnership has enabled us to accomplish good things and I appreciate that you've given your best to the Postal Service and to the American people."

Susan Brownell, vice president, Supply Management, hosted the ceremony. "This event highlights the power of collaboration," said Brownell. "Working together with our suppliers, we have expanded and strengthened our capabilities across the value chain. You are the cream of the crop and serve as role models to thousands of suppliers. You help us deliver excellent service to our customers each day."

The 2011 winners are:

**ABM Security Services**, New York, NY  
Supplier Performance Award

ABM provides unarmed security personnel at Postal Service facilities nationwide.

Chris Hansen, president

"ABM is extremely pleased and honored to receive the USPS Supplier Performance Award for the outstanding work provided by ABM security officers nationwide. This award highlights ABM's positive ongoing relationship with USPS and underscores the traditional values we share with our valued customers, and the mutual benefits of visionary thinking leading to innovative solutions. ABM and all of our employees are proud to support USPS in its critical mission to constantly improve the process of mail delivery to homes and businesses. We are grateful for this recognition."

**Eagle Express Lines**, South Holland, IL  
Supplier Performance Award

Eagle Express provides highway mail transportation services.

Timothy R. Pals, president and CEO

"On behalf of the associates of Eagle Express Lines, we would like to thank the United States Postal Service for recognizing our commitment to service with this 2011 Supplier Performance Award. Our first highway delivery contract was awarded to us in 1976 and over the last 36 years we have worked diligently to become the Postal Service's most dependable and cost effective logistics partner. Through attention to detail we have accomplished this objective by not only fulfilling the obligation of our contracts but also offering innovative and cost effective solutions to the most complex logistics situations in North America. We remain committed to the continued success of United States Postal Service and look forward to a long and mutually beneficial business partnership."

**Wheeler Bros.**, Somerset, PA  
Supplier Performance Award

Wheeler Bros. supplies vehicle parts and inventory management solutions to USPS Vehicle Maintenance Facilities nationwide.

Randy A. Davies, president and COO

"Wheeler Bros. is honored to win its sixth U.S. Postal Service Supplier Performance Award. This recognition is a result of our dedicated employees and the excellent partnership that the U.S. Postal Service and WBI have formed over the past 23 years. Our commitment to extending the life of the Postal Service's vehicle fleet through quality products and supply chain services has truly been a cooperative effort resulting in a win-win for everyone involved."

**EMCOR Customer Solutions Center**, Downers Grove, IL  
Supplier Excellence Award

EMCOR provides facility repair and alteration diagnostic tools and solutions.

Michael P. Bordes, president, EMCOR Facilities Services

"EMCOR and its Customer Solutions Center is very honored and takes immense pride in being recognized with this Supplier Excellence Award by USPS. We are gratified for the confidence and satisfaction shown in our services, and committed to continuing and enhancing the quality of work we provide; I need to thank our many employees, whose dedication, skills and abilities made this recognition possible."

**Granite**, Quincy, MA  
Supplier Excellence Award

Granite provides voice and broadband telecommunications and account management services.

Robert Hale, president and CEO

"We would like to thank USPS for their continued effort to make this a long term partnership. Our relationship began back in 2003 when we managed one location and now our partnership has expanded to 17,000 sites serviced. We at Granite are motivated to continue servicing and adding value to USPS for years to come. We are also extremely honored to be associated with USPS and accept this award on behalf of the dedicated Granite employees who have committed to maintain this partnership with USPS each day."

**Jasper Innovative Solutions**, Leavenworth, IN  
Supplier Excellence Award

Jasper supplies vehicle parts and consignment services to USPS Vehicle Maintenance Facilities nationwide.

Luke Bawel, general manager

"Jasper Innovative Solutions is honored to receive this award for Service Excellence. Being a 100 percent associated owned company, this award is especially important to us. This shows our dedication to service excellence is recognized. It has been our pleasure to work with such a great team in USPS. As a supplier of vehicle parts we are dedicated to keeping the Postal Service's fleet moving forward. We greatly look forward to our future, growing our relationship with USPS."

**Jones Lang LaSalle**, Chicago, IL  
Supplier Innovation Award

Jones Lang LaSalle provides integrated facility services management at four USPS sites.

Herman Bulls, CEO, Public Institutions

"Jones Lang LaSalle's strategic partnerships with our clients like the Postal Service are the foundation of our integrated service platform. It is rewarding to be recognized for delivering innovative, results-driven supply chain management solutions like the Postal Service's new service contracts that allow USPS to reapply annual cost savings back into its core business, as well as the energy savings achievements, which also help the Postal Service to deliver against its mission to provide improved mail service to the American public. We're honored to be recognized by our client for generating industry-leading results that are a hallmark of Jones Lang LaSalle's sourcing and service program."

**Parsons Corporation**, Pasadena, CA  
Supplier Diversity Award

Parsons provides design/design-build, program, and construction management services.

Todd Wager, president, Government Services

"We are honored to be recognized as a recipient of the Supplier Diversity Award as part of the 2011 USPS Supplier Performance Awards Program. Diversity is one of our six core values, and receiving this distinction validates our commitment to pursuing diversity in our workforce composition, the markets we serve, and the services we provide to customers like USPS, whom we respect as a leader and an innovator in the implementation of diversity and inclusion practices."

**Carolina Cabinet Co.**, Wilson, NC  
Supplier Sustainability Excellence Award

Carolina Cabinet designs, manufactures, and delivers casework for post office retail lobbies.

Michael Jones, president

"Carolina Cabinet Company is honored to be recognized by the United States Postal Service for the Supplier Sustainability Excellence Award. Our Green Initiative is a direction we chose to embrace years ago. We value our partnership with USPS and plan to continue this journey together for many years to come."

For more information about the Postal Service's supplier initiatives, visit  
<http://about.usps.com/suppliers/performance-awards.htm>

The Postal Service receives no tax dollars for operating expenses, and relies on the sale of postage, products and services to fund its operations.

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**Please Note:** For broadcast quality video and audio, photo stills and other media resources, visit the USPS Newsroom at <http://about.usps.com/news/welcome.htm>.

For reporters interested in speaking with a regional Postal Service public relations professional, please go to <http://about.usps.com/news/media-contacts/usps-local-media-contacts.pdf>.

A self-supporting government enterprise, the U.S. Postal Service is the only delivery service that reaches every address in the nation, 151 million residences, businesses and Post Office Boxes. The Postal Service receives no tax dollars for operating expenses, and relies on the sale of postage, products and services to fund its operations. With 32,000 retail locations and the most frequently visited website in the federal government, [usps.com](http://usps.com), the Postal Service has annual revenue of more than \$65 billion and delivers nearly 40 percent of the world's mail. If it were a private sector company, the U.S. Postal Service would rank 35th in the 2011 Fortune 500. In 2011, the U.S. Postal Service was ranked number one in overall service performance, out of the top 20 wealthiest nations in the world, Oxford Strategic Consulting. *Black Enterprise* and *Hispanic Business* magazines ranked the Postal Service as a leader in workforce diversity. The Postal Service has been named the Most Trusted Government Agency for six years and the sixth Most Trusted Business in the nation by the Ponemon Institute.  
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