

SUPPLY MANAGEMENT

USPS | Re:Supply

NEWSLETTER

ISSUE 45 | June 2024



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Vice President, Supply Management

To: Postal Service Suppliers and Prospective Suppliers

This monthly newsletter is provided to inform you of current topics and initiatives within Supply Management and the Postal Service's supply chain. You are receiving this communication as a current supplier supporting our operations, or as a firm who has registered your interest to do business with the Postal Service, or your email address is on file with us from prior performance under a past contract. Please share this newsletter with your colleagues within your company as it contains important supplier related information about the Postal Service.

2024 National Postal Forum, Postmaster General (PMG), Louis DeJoy's Keynote Address "Change Imperative and Modernization Progress"

Read the highlights in press release attached.

Over 4,000 people attended the National Postal Forum (NPF) which was held on June 2nd – 5th, 2024, at the Indiana Convention Center in Indianapolis, IN. This year's theme was: "Connecting At The Crossroads"

NPF "Supplier Connections" Track Workshops, Events

Supply Management (SM) hosted several supplier specific educational and networking events at this year's NPF. The new group of workshops and presentations were designed specifically for current and potential suppliers to provide companies with information on commodity specific business practices and contracting opportunities with the USPS. SM events included 1) Supplier Performance Award Ceremony w/PMG DeJoy and CFO Corbett, 2) Supplier Connections Presentation, 3) Commodity Workshops, 4) Supplier "Let's Do

Business” booth within the Exhibit Hall, and 5) “Driving Supply Chain Sustainability” presentation, VP SM Mark Guilfoil.

On Monday June 3rd, CFO Corbett and VP Guilfoil presented eight companies with 2023 Supplier Performance Awards under several different categories including Supplier Performance, Supplier Excellence, Supplier Innovation, Supplier Diversity, and Supplier Sustainability. Additionally, during the Industry Award Luncheon Ceremony on Wednesday June 5th, Postmaster General DeJoy presented the “Supplier of the Year” award. The Supplier of the Year award recognizes a supplier who demonstrates process innovation and extraordinary contract compliance while providing exceptional quality and on-time delivery performance. The winner of the award this year is Retiina. See information about the Industry Award Ceremony in the press release attached.



Left: Steven Monteith, Joseph Corbett, Gabe Difurio (Retiina), Louis DeJoy (PMG), Kelly Abney, Jakki Krange Strako

Mark your calendar for the 2025 National Postal Forum that will be held on April 27th-April 30th, at the Gaylord Convention Center in Nashville, TN.

2024 Supplier Performance Awards

2023 Performance Winners

2024 Supplier Performance Awards

Monday, June 3, 2024 | National Postal Forum



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On Monday, June 3, 2024, during the National Postal Forum the USPS recognized 8 suppliers for their outstanding efforts during 2023. The Supplier Performance Awards program places an emphasis on recognizing suppliers who are making outstanding contributions toward the success of the Postal Service™ and places an emphasis on recognizing suppliers who within the last year, were involved in significant programs and supply chain initiatives, truly made a difference in helping the Postal Service achieve excellent customer service, bottom-line savings, increased revenue, or performance results and have consistently exhibited a collaborative business relationship with the Postal Service.

This year The Supplier Performance Awards Program includes the following four categories of recognition:

Supplier Performance Awards

Dell Federal Systems

ECS Federal LLC

Victory Packaging

Supplier Excellence Awards

Booz Allen Hamilton, Inc.

Postal Products Unlimited, Inc.

Western Industrial Contractors

Supplier Innovation Award

Caduceus Exam Management

Supplier Sustainability Excellence Award

Jones Lang LaSalle

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ARE YOU REGISTERED TO DO BUSINESS WITH THE U.S. POSTAL SERVICE?

All suppliers interested in doing business with the U.S. Postal Service should register their company in the Postal Service Supplier Registration system.

For more information, please go to <http://about.usps.com/suppliers/becoming/registration.htm>

Save and Grow with the USPS® Loyalty Program

The U.S Postal Service has introduced USPS® Loyalty, a new program designed to reward small businesses and frequent users of Click-N-Ship with incentives for dollars spent on Priority Mail® and Priority Mail Express. To learn more about the USPS Loyalty Program go to <https://www.usps.com/business/loyalty.htm?utm>

Or contact USPSLoyaltyProgram@usps.com for questions or assistance.

CONTACT US!

We value your questions and feedback to this newsletter. Please feel free to reply to this message with your feedback or mail to:

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