

**UNITED STATES  
POSTAL REGULATORY COMMISSION  
Washington, D.C. 20268-0001**

**FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO 39 U.S.C. §3654 AND SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2025

or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_



**UNITED STATES POSTAL SERVICE**

(Exact name of registrant as specified in its charter)

Washington, D.C. (State or other jurisdiction of incorporation or organization)	41-0760000 (I.R.S. Employer Identification No.)
475 L'Enfant Plaza, S.W. Washington, D.C. (Address of principal executive offices)	20260 (ZIP Code)
(202) 268-2000 (Registrant's telephone number, including area code)	

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Not applicable	Not applicable	Not applicable

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the *Securities Exchange Act of 1934* during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☐ No ☐ Not Applicable ☒

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☐ No ☐ Not Applicable ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input type="checkbox"/>	Non-accelerated filer <input type="checkbox"/>
Smaller reporting company <input type="checkbox"/>	Emerging growth company <input type="checkbox"/>	Not applicable <input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

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## GLOSSARY OF ACRONYMS AND DEFINED TERMS

The following are definitions of some of the terms or acronyms that may be used throughout this report:

Term or Acronym	Definition
AFL-CIO	American Federation of Labor and Congress of Industrial Organizations
Annual Report	Annual Report on Form 10-K
APWU	American Postal Workers Union, AFL-CIO
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
Board	Board of Governors of the United States Postal Service
CEO	Chief Executive Officer
CFO	Chief Financial Officer
CODM	Chief Operating Decision Maker
COLA(s)	Cost-of-living adjustment(s)
COVID-19	Coronavirus
CPI-U	Consumer Price Index for All Urban Consumers
CSRS	Civil Service Retirement System
DOL	U.S. Department of Labor
DPMG	Deputy Postmaster General
<i>Exchange Act</i>	<i>Securities and Exchange Act of 1934</i> , enacted as Public Law 73-291
FASB	Financial Accounting Standards Board
FECA	<i>Federal Employees' Compensation Act</i>
FEHB	Federal Employees Health Benefits
FERS	Federal Employees Retirement System
FFB	Federal Financing Bank
GAAP	Generally accepted accounting principles in the U.S.
HHS	U.S. Department of Health and Human Services
House	U.S. House of Representatives
IRA	<i>Inflation Reduction Act of 2022</i> , enacted as Public Law 117-169
NALC	National Association of Letter Carriers, AFL-CIO
NPMHU	National Postal Mail Handlers Union, AFL-CIO
NRLCA	National Rural Letter Carriers Association
OPM	U.S. Office of Personnel Management
OWCP	Office of Workers' Compensation Programs
PAEA	<i>Postal Accountability and Enhancement Act</i> , enacted as Public Law 109-435
PMG	Postmaster General
PRA	<i>Postal Reorganization Act</i> , enacted as Public Law 91-375
PRC	Postal Regulatory Commission
President	U.S. President
PSHB	Postal Service Health Benefits
PSRA	<i>Postal Service Reform Act of 2022</i> , enacted as Public Law 117-108
PSRHBFB	Postal Service Retiree Health Benefits Fund

<b>Term or Acronym</b>	<b>Definition</b>
RFA	<i>Revenue Forgone Reform Act</i> , enacted as Public Law 103-123
SEC	U.S. Securities and Exchange Commission
Senate	U.S. Senate
TSP	Thrift Savings Plan
U.S.	United States
U.S.C.	U.S. Code
USPS	U.S. Postal Service
VP	Vice President

## PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

#### UNITED STATES POSTAL SERVICE STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended June 30,		Nine Months Ended June 30,	
<i>(in millions)</i>	2025	2024	2025	2024
<b>Revenue:</b>				
Operating revenue	\$ 18,797	\$ 18,764	\$ 61,000	\$ 60,090
Other revenue	85	2	125	8
<b>Total revenue</b>	<b>18,882</b>	<b>18,766</b>	<b>61,125</b>	<b>60,098</b>
<b>Operating expenses:</b>				
Compensation and benefits	13,625	13,265	42,023	40,596
Retirement benefits	2,392	2,603	7,762	7,786
Workers' compensation	724	466	1,983	2,231
Transportation	2,064	2,063	6,291	6,732
Other operating expenses	3,209	3,004	9,474	9,146
<b>Total operating expenses</b>	<b>22,014</b>	<b>21,401</b>	<b>67,533</b>	<b>66,491</b>
<b>Loss from operations</b>	<b>(3,132)</b>	<b>(2,635)</b>	<b>(6,408)</b>	<b>(6,393)</b>
Interest and investment income	189	236	599	720
Interest expense	(133)	(143)	(415)	(409)
<b>Net loss</b>	<b>\$ (3,076)</b>	<b>\$ (2,542)</b>	<b>\$ (6,224)</b>	<b>\$ (6,082)</b>

See accompanying notes to the unaudited financial statements.

**UNITED STATES POSTAL SERVICE  
BALANCE SHEETS**

<i>(in millions)</i>	<b>June 30, 2025</b>	<b>September 30, 2024</b>
	<i>(unaudited)</i>	
<b>Current Assets:</b>		
Cash and cash equivalents	\$ 10,056	\$ 4,617
Restricted cash	3,235	2,005
Short-term investments	1,801	9,513
Restricted investments	183	682
Receivables, net (less allowances of \$199 and \$168)	1,534	1,387
Supplies, advances, and prepayments	381	309
<b>Total current assets</b>	<b>17,190</b>	<b>18,513</b>
Restricted cash, noncurrent	2,128	66
Restricted investments, noncurrent	1,126	2,655
Property and equipment, net	19,464	18,525
Operating lease right-of-use assets	5,280	5,169
Other assets	634	639
<b>Total assets</b>	<b>\$ 45,822</b>	<b>\$ 45,567</b>
<b>Current Liabilities:</b>		
Compensation and benefits	\$ 4,141	\$ 2,237
Retirement benefits	31,461	27,292
Workers' compensation	1,725	1,591
Payables and accrued expenses	2,904	2,904
Deferred revenue-prepaid postage	2,805	2,884
Operating lease liabilities	1,188	1,173
Customer deposit accounts	1,202	1,232
Other current liabilities	1,581	1,647
<b>Total current liabilities</b>	<b>47,007</b>	<b>40,960</b>
Workers' compensation, noncurrent	15,004	14,746
Operating lease liabilities, noncurrent	4,267	4,152
Employees' accumulated leave, noncurrent	2,406	2,467
Other noncurrent liabilities	994	874
Long-term debt	15,000	15,000
<b>Total liabilities</b>	<b>84,678</b>	<b>78,199</b>
<b>Net Deficiency:</b>		
Capital contributions of the U.S. government	16,132	16,132
Deficit since 1971 reorganization	(54,988)	(48,764)
<b>Total net deficiency</b>	<b>(38,856)</b>	<b>(32,632)</b>
<b>Total liabilities and net deficiency</b>	<b>\$ 45,822</b>	<b>\$ 45,567</b>

See accompanying notes to the unaudited financial statements.

**UNITED STATES POSTAL SERVICE**  
**STATEMENTS OF CHANGES IN NET DEFICIENCY**  
**(UNAUDITED)**

**For the three and nine months ended June 30, 2024**

<i>(in millions)</i>	<b>Capital Contributions of U.S. Government</b>	<b>Accumulated Deficit Since Reorganization</b>	<b>Total Net Deficiency</b>
<b>Balance, September 30, 2023</b>	<b>\$ 16,132</b>	<b>\$ (39,244)</b>	<b>\$ (23,112)</b>
Net loss	—	(2,072)	(2,072)
<b>Balance, December 31, 2023</b>	<b>\$ 16,132</b>	<b>\$ (41,316)</b>	<b>\$ (25,184)</b>
Net loss	—	(1,468)	(1,468)
<b>Balance, March 31, 2024</b>	<b>\$ 16,132</b>	<b>\$ (42,784)</b>	<b>\$ (26,652)</b>
Net loss	—	(2,542)	(2,542)
<b>Balance, June 30, 2024</b>	<b>\$ 16,132</b>	<b>\$ (45,326)</b>	<b>\$ (29,194)</b>

See accompanying notes to the unaudited financial statements.

**For the three and nine months ended June 30, 2025**

<i>(in millions)</i>	<b>Capital Contributions of U.S. Government</b>	<b>Accumulated Deficit Since Reorganization</b>	<b>Total Net Deficiency</b>
<b>Balance, September 30, 2024</b>	<b>\$ 16,132</b>	<b>\$ (48,764)</b>	<b>\$ (32,632)</b>
Net income	—	144	144
<b>Balance, December 31, 2024</b>	<b>\$ 16,132</b>	<b>\$ (48,620)</b>	<b>\$ (32,488)</b>
Net loss	—	(3,292)	(3,292)
<b>Balance, March 31, 2025</b>	<b>\$ 16,132</b>	<b>\$ (51,912)</b>	<b>\$ (35,780)</b>
Net loss	—	(3,076)	(3,076)
<b>Balance, June 30, 2025</b>	<b>\$ 16,132</b>	<b>\$ (54,988)</b>	<b>\$ (38,856)</b>

See accompanying notes to the unaudited financial statements.

**UNITED STATES POSTAL SERVICE**  
**STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

<i>(in millions)</i>	<b>Nine Months Ended June 30,</b>	
	<b>2025</b>	<b>2024</b>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (6,224)	\$ (6,082)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	1,645	1,472
Other, net	134	35
(Increase) decrease in operating lease right-of-use assets	(111)	43
Increase in noncurrent workers' compensation	258	642
Increase in noncurrent operating lease liabilities	115	13
Increase in other noncurrent liabilities	14	3
Changes in current assets and liabilities:		
Receivables, net	(147)	40
Other current assets	(72)	(75)
Retirement benefits	4,169	4,244
Payables, accrued expenses, and other	1,931	658
Operating lease liabilities	15	(41)
Deferred revenue-prepaid postage and other deferred revenue	(59)	87
<b>Net cash provided by operating activities</b>	<b>1,668</b>	<b>1,039</b>
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment	(2,597)	(3,163)
Proceeds from sales of property and equipment	127	5
Purchases of short-term investments	(3,000)	(11,800)
Purchases of restricted investments	(566)	(2,575)
Redemption of short-term investments	10,550	10,137
Redemption of restricted investments	2,575	3,145
<b>Net cash provided by (used in) investing activities</b>	<b>7,089</b>	<b>(4,251)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from borrowings	—	2,760
Repayments of borrowings	—	(1,000)
Payments on finance lease obligations	(26)	(21)
<b>Net cash (used in) provided by financing activities</b>	<b>(26)</b>	<b>1,739</b>
Net increase (decrease) in cash, cash equivalents & restricted cash	8,731	(1,473)
Cash, cash equivalents & restricted cash - beginning of period	6,688	9,634
<b>Cash, cash equivalents &amp; restricted cash - end of period</b>	<b>\$ 15,419</b>	<b>\$ 8,161</b>
<b>Supplemental cash flow disclosures:</b>		
Cash paid for interest	\$ 434	\$ 384

See accompanying notes to the unaudited financial statements.



## NOTES TO UNAUDITED FINANCIAL STATEMENTS

### NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited interim financial statements of the United States Postal Service (the "Postal Service," "USPS," "we," "our," and "us") have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of the SEC Regulation S-X. These financial statements should be read in conjunction with our financial statements for the year ended September 30, 2024, included in our Annual Report filed with the PRC on November 14, 2024, and do not include all information and footnotes which are normally included in the Annual Report. Except as otherwise specified, all references to years are to fiscal years beginning October 1 and ending September 30, and quarters are quarters within fiscal years 2025 and 2024.

In the opinion of management, the accompanying unaudited interim financial statements reflect all material adjustments, including recurring adjustments, necessary to fairly present the financial position of the Postal Service as of June 30, 2025, the results of operations for the three and nine months ended June 30, 2025 and 2024, the changes in net deficiency for the three and nine months ended June 30, 2025 and 2024, and the cash flows for the nine months ended June 30, 2025 and 2024. Operating results for the three and nine months ended June 30, 2025 are not necessarily indicative of the results that may be expected for all of 2025. Mail volume and revenue are historically greatest in the first quarter of the year, which includes the holiday mailing season.

### NOTE 2 - RECENT ACCOUNTING PRONOUNCEMENTS

In November 2023, the FASB issued ASU 2023-07 *Improvements to Reportable Segment Disclosures* ("ASU 2023-07"), which has since been codified in ASC 280, *Segment Reporting*. This ASU is intended to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. It mandates entities to disclose, on an annual and interim basis, significant segment expenses that are regularly provided to the CODM and included within each reported measure of segment profit or loss. It also requires entities to disclose, on an annual and interim basis, an amount for other segment items by reportable segment and a description of its composition. The other segment items category is the difference between segment profit or loss and segment revenue less significant segment expenses. Entities are also required to provide all annual disclosures about a reportable segment's profit or loss and assets currently required by ASC 280 in interim periods. Finally, entities must disclose the title and position of the CODM and an explanation of how the CODM uses the reported measure(s) of segment profit or loss. This ASU does not change how an entity identifies a reportable segment. We do not operate in segments; we report our performance as a single business. This ASU is effective for our annual periods beginning on October 1, 2024 and interim periods beginning on October 1, 2025. We have completed our evaluation of the new standard and determined the adoption will result in changes to our recurring disclosures with no material impact on our financial statements.

In November 2024, the FASB issued ASU 2024-03 *Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Disaggregation of Income Statement Expenses)*. The new standard requires disclosure in the notes to the financial statements of additional specified information about certain costs and expenses in a tabular format. The standard does not change or remove current expense disclosure requirements. This ASU is effective for our annual periods beginning on October 1, 2027 and interim periods beginning on October 1, 2028. We are currently evaluating the impact of the new rule on our financial statements and disclosures.

### NOTE 3 - LIQUIDITY

The following table presents our cash, cash equivalents, and restricted cash included in our accompanying unaudited *Statements of Cash Flows* as of June 30, 2025 and June 30, 2024:

(in millions)	June 30, 2025	June 30, 2024
Cash and cash equivalents	\$ 10,056	\$ 4,839
Restricted cash, current	3,235	2,104
Restricted cash, noncurrent	2,128	1,218
<b>Total cash, cash equivalents, and restricted cash</b>	<b>\$ 15,419</b>	<b>\$ 8,161</b>

#### **Liquidity Management**

We manage our liquidity through cash and cash equivalents, short-term investments, and borrowing capacity. We currently have no borrowing capacity as we are at our \$15.0 billion total debt statutory limit.

The following table presents the components of our unrestricted liquidity as of June 30, 2025 and September 30, 2024:

(in millions)	June 30, 2025	September 30, 2024
Cash and cash equivalents	\$ 10,056	\$ 4,617
Short-term investments	1,801	9,513
<b>Total liquidity</b>	<b>\$ 11,857</b>	<b>\$ 14,130</b>

#### **Cash and Cash Equivalents**

We generate our cash almost entirely from the sale of postal products and services. We hold our *Cash and cash equivalents* with the Federal Reserve Bank of New York and invest our excess cash, when available and not immediately necessary for operations, in highly liquid, short-term investments issued by the U.S. Treasury. See *Note 6 - Investments* for additional information on our investments.

#### **Debt and Borrowing Capacity**

We are authorized by the PRA to raise cash through the issuance of debt obligations. The PRA requires us to notify the Secretary of the Treasury of our intent to issue debt and to allow the U.S. Treasury the first option to purchase such obligations. We coordinate with the FFB, a government-owned corporation under the general supervision of the Secretary of the Treasury, on these notifications.

#### **Liquidity Concerns**

We continue to face systemic imbalances that make our current operating model unsustainable. As communicated in the *Delivering for America* plan, we are implementing strategic operational reforms to meet the changing needs of our business and residential customers. While significant progress has been made, the success of the plan still requires complete implementation of numerous management initiatives. Furthermore, administrative and legislative reforms are still required to address the following:

- Retiree pension benefit funding rules determining how OPM apportions the costs for the CSRS benefits of employees and retirees that worked for both the Postal Service and the Post Office Department;
- Diversification of pension assets and the ability to invest in market-based instruments to allow greater flexibility;
- Statutory debt limit of \$15.0 billion, which is set by Congress and has not been increased since 1992, to access the capital necessary to achieve our mission and continue to compete with private sector companies that have access to credit and capital markets; and
- Workers' compensation administration to adopt private sector best practices.

Shortfalls or delays in implementation of the plan will place additional pressure on our liquidity and financial results. As a result of these concerns, we may not have sufficient liquidity to meet all of our existing legal obligations when due while also repaying our maturing debt and making the critical infrastructure investments

that have been deferred in recent years, and that are necessary to fulfill our primary mission, without putting our ability to fulfill that primary mission at undue risk.

### ***Business Model Challenges and Constraints***

We are constrained by laws and regulations which restrict revenue sources, mandate certain expenses, and have significantly affected our ability to cover all legally imposed costs. Many employee and retiree benefit costs are mandated by law and cannot be altered without legislative change, and some of these costs have historically increased at a higher rate than inflation. Such expenses include amortization payments to provide full funding of retiree pension benefits that must be funded through the sale of postal products and services and that are therefore unlike those imposed on most other federal entities who receive appropriations for such charges. As a result, we have experienced many years of net losses, and our liabilities greatly exceed our assets.

Mail volumes, representing *First-Class Mail* and *Marketing Mail*, have declined 49% between 2007 and 2024. Despite these declines, mail services still accounted for more than half of our operating revenue in 2024. While we have received some additional pricing flexibility from the PRC in recent years, mail services are subject to an inflation-based price cap system that limits our ability to offset declining volumes or generate increased revenue.

However, our costs are not similarly constrained or capped, and we continue to be constrained by law, or by contract, from reducing many of our costs or from pursuing many alternate sources of revenue. A large portion of our cost structure cannot be altered expeditiously due to our universal service mission. Many employee costs, such as compensation and employee health benefit premiums, are subject to contractual arrangements. Other employee costs, such as workers' compensation costs and retiree pension benefit amortization and normal costs, are mandated by law. The allocation of retiree pension benefit amortization costs related to CSRS employees who worked for both the Post Office Department and the Postal Service cannot be altered without administrative or legislative reform. See *Note 9 - Retirement Plans*, *Note 10 - Health Benefits Plans*, and *Note 11 - Workers' Compensation* for further information on statutorily mandated costs.

Furthermore, the number of delivery points continues to grow with an increase of 2.0 million in 2024, which drives up delivery costs. When combined with lower mail volume, this has resulted in a drop in the average number of pieces delivered per delivery point per day from 5.5 pieces in 2007 to 2.5 pieces in 2024, a decline of 55%.

### ***Past Due Obligations***

In order to preserve liquidity and ensure that our ability to fulfill our primary mission is not placed at undue risk, we have not made certain annual amortization payments to OPM for CSRS and FERS. In 2024, 2023 and 2022, we were unable to make any of the CSRS payments of \$3.2 billion, \$3.0 billion and \$2.3 billion and we also were unable to make the full payments of \$2.3 billion, \$2.1 billion and \$1.6 billion towards our FERS obligations, respectively. However, we did remit partial payments of \$1.0 billion, \$600 million and \$500 million towards our FERS obligation for 2024, 2023 and 2022, respectively.

The following table presents the total retirement benefit expenses accrued but unpaid by us as of September 30, 2024, and the fiscal years in which the accruals were recorded:

<i>(in millions)</i>	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2014 to 2021</b>	<b>Total</b>
CSRS unfunded retirement benefits amortization	\$ 3,245	\$ 3,015	\$ 2,284	\$ 8,473	\$ 17,017
FERS unfunded retirement benefits amortization	1,286	1,541	1,126	6,174	10,127
<b>Total expenses accrued but unpaid</b>	<b>\$ 4,531</b>	<b>\$ 4,556</b>	<b>\$ 3,410</b>	<b>\$ 14,647</b>	<b>\$ 27,144</b>

As of the date of this report, we have not incurred any penalties or negative financial consequences as a result of not making these payments.

### ***Mitigating Circumstances***

We continue to pursue strategies within our control to increase operational efficiency and improve liquidity. We have managed capital in recent years by spending what we believed was essential to maintain our existing facilities and service levels, to ensure employee health and safety, and to increase efficiencies. However, continued increases in capital investment are necessary to upgrade and modernize our facilities, fleet of vehicles, and processing equipment to remain operationally viable. Aggressive management of the business operations that will enable us to increase revenue and reduce costs, and administrative or legislative reform related to how OPM apportions the cost of the CSRS benefits for our employees and retirees who also worked for the Post Office Department, will all be necessary to restore us to financial health.

With annual total revenue of nearly \$80 billion in 2024, a financially sound Postal Service continues to be vital to the U.S. economy and commerce. The U.S. economy benefits greatly from the Postal Service and the many businesses that provide the printing and mailing services that we support. Disruption of the mail would cause undue hardship to businesses and consumers as it would significantly inhibit the remittance of payments through the mail, as well as the delivery of vital mail and packages like medicine, essential consumer staples, benefit checks, and important information. In the event of a cash shortfall, the U.S. government would likely prevent us from significantly curtailing or ceasing operations.

In the event that circumstances leave us with insufficient liquidity, we would likely be required to implement additional contingency plans to ensure that our primary mission is fulfilled and that mail deliveries continue. These measures may require us to prioritize payments to the FFB, employees, and suppliers ahead of some payments to fund retirement pension benefits, as has been done in the past.

### **NOTE 4 - REVENUE RECOGNITION**

The PAEA classifies the services we offer as either Market-Dominant or Competitive products; however, the term "services" is used in this report for consistency with other descriptions of services we offer. We generate the majority of our revenue from contracts associated with the processing and delivery of different types of mail and packages, both domestically and internationally, which generally occur over several days.

### **Disaggregation of Revenue**

The following table summarizes our disaggregated operating revenue for the three and nine months ended June 30, 2025 and 2024 by service category:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024 <sup>1</sup>	2025	2024 <sup>1</sup>
<b>Operating Revenue:</b>				
First-Class Mail	\$ 5,854	\$ 5,940	\$ 19,512	\$ 19,245
Marketing Mail <sup>2</sup>	3,519	3,548	11,711	11,339
Shipping and Packages <sup>3</sup>	7,755	7,697	24,874	24,493
International	295	329	1,014	1,117
Periodicals	209	228	665	686
Other <sup>4</sup>	1,165	1,022	3,224	3,210
<b>Total operating revenue</b>	<b>\$ 18,797</b>	<b>\$ 18,764</b>	<b>\$ 61,000</b>	<b>\$ 60,090</b>

<sup>1</sup> Prior period amounts for certain service categories include reclassifications of amounts amongst service categories to conform to current period presentation. These reclassifications are immaterial for each affected category and have no effect on total operating revenue for the period. These reclassifications are required by our regulatory requirements and are included in this document for consistency amongst publicly available information.

<sup>2</sup> Excludes *Marketing Mail Parcels*.

<sup>3</sup> Includes *USPS Ground Advantage*, *Parcel Select Mail*, *Parcel Return Service Mail*, *Marketing Mail Parcels*, *Priority Mail*, *Priority Mail Express* and *Package Service Mail*.

<sup>4</sup> Includes revenue other than postage associated with COVID-19 test distribution, *PO Box* and *Caller services*, *Certified Mail*, *Return Receipts*, *Insurance*, *Other Ancillary Services*, *Shipping and Mailing Supplies*, *Collect on Delivery*, *Registered Mail*, *Stamped Envelopes* and *Cards*, *Money Orders* and other services.

### Contract Liabilities

The following table presents the balances of our contract liabilities, including *Deferred revenue-prepaid postage*, prepaid *PO Box* and Caller Service fees, as of June 30, 2025 and September 30, 2024:

<i>(in millions)</i>	June 30, 2025	September 30, 2024
<b>Deferred revenue-prepaid postage:</b>		
Forever stamps	\$ 1,648	\$ 1,650
Mail-in-transit	461	542
Metered postage	269	292
Other	427	400
<b>Total deferred revenue-prepaid postage</b>	<b>2,805</b>	<b>2,884</b>
Prepaid PO Box and Caller Service fees*	628	613
<b>Total deferred revenue</b>	<b>\$ 3,433</b>	<b>\$ 3,497</b>

\* Included within *Other current liabilities* in the accompanying unaudited *Balance Sheets*.

The following table provides details of revenue recognized during the nine months ended June 30, 2025 that was reported in our contract liabilities for deferred revenue as of September 30, 2024:

<i>(in millions)</i>	Nine Months Ended June 30, 2025
<b>Revenue recognized in the period from deferred revenue:</b>	
Forever stamps	\$ 1,007
Mail-in-transit	542
Metered postage	292
Other	272
Prepaid PO Box and Caller Service fees	585

### NOTE 5 - RELATED PARTIES

As disclosed throughout this report, we have significant transactions with other U.S. government entities, which are considered related parties for accounting purposes.

In September 2022, we received a capital contribution from the U.S. government of \$3.0 billion under the IRA. Of this amount, \$1.29 billion was made available for the procurement of zero-emission vehicles. Additionally, \$1.71 billion was made available for the purchase, design, and installation of the requisite infrastructure to support zero-emission delivery vehicles at facilities that we own or lease from non-federal entities. The IRA stipulates that these amounts remain available for use through September 30, 2031. Any unspent funds during that period earn interest that is restricted for the same purpose. As of June 30, 2025, we held \$1.0 billion in *Restricted cash*, \$183 million in *Restricted investments*, and \$1.1 billion in *Restricted investments, noncurrent* associated with this funding, not reflective of contractual obligations against the remaining IRA funding.

In January 2022, we signed an inter-agency agreement with HHS to distribute COVID-19 test kits to American households upon their requests. The current agreement provides that we will receive payment for postage and be fully reimbursed for our direct costs. We have received advanced payments pursuant to this agreement. Any unused funding will be returned to HHS following the completion of the contract.

The following table presents related-party assets and liabilities as of June 30, 2025 and September 30, 2024:

<i>(in millions)</i>	<b>June 30, 2025</b>	<b>September 30, 2024</b>
<b>Related-party assets:</b>		
Carrying amount of revenue forgone installment receivable <sup>1</sup>	\$ 555	\$ 548
<b>Related-party liabilities:</b>		
Other current liabilities <sup>2</sup>	33,911	29,316
Long-term debt	15,000	15,000
Other noncurrent liabilities <sup>3</sup>	15,076	14,785

<sup>1</sup> Included within *Other assets* in the accompanying *Balance Sheets*. See further discussion of the fair value measurement of this receivable in *Note 13 - Fair Value Measurement*.

<sup>2</sup> Includes the CSRS and FERS obligations due to OPM and current workers' compensation obligations due to DOL, as well as payables to other agencies and the remaining funding associated with the COVID-19 test kit distribution. See further discussion in *Note 9 - Retirement Plans* and *Note 11 - Workers' Compensation*.

<sup>3</sup> Includes noncurrent workers' compensation obligations due to DOL. See further discussion in *Note 11 - Workers' Compensation*.

The revenue forgone installment receivable represents the receivable associated with the RFA. The RFA authorized \$1.2 billion to be paid to the Postal Service in 42 annual installment payments of \$29 million each year from 1994 through 2035 as reimbursement for below-cost postage offered to certain categories of mailers between 1991 and 1998. Although the RFA authorized the reimbursement, Congress must appropriate the \$29 million to us within the annual federal budget for us to receive funding, which it has not consistently done. During 2025, we received an \$8 million appropriation for revenue forgone and as of June 30, 2025, the past due installments unpaid by Congress totaled \$355 million.

We continue to include the total past due installments in each annual appropriations request to Congress. The amounts are established by the RFA and, in any year, Congress could appropriate the full amount, including past-due installments, and/or amounts that may be allocated toward the past-due installments. We believe that the amount remains fully collectible and therefore no reserve is necessary for the uncollected amounts due to the full faith and credit of the U.S. government. For additional information on the revenue forgone installment receivable, see *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 16 - Revenue Forgone* in the 2024 Annual Report.

We also hold our *Cash and cash equivalents* and restricted cash with the Federal Reserve Bank of New York. See *Note 3 - Liquidity* and *Note 6 - Investments* for additional information.

The following table presents related-party revenue and expenses for the three and nine months ended June 30, 2025 and 2024:

<i>(in millions)</i>	<b>Three Months Ended June 30,</b>		<b>Nine Months Ended June 30,</b>	
	<b>2025</b>	<b>2024</b>	<b>2025</b>	<b>2024</b>
Related-party operating revenue <sup>1</sup>	\$ 305	\$ 349	\$ 1,088	\$ 1,272
Related-party operating expenses <sup>2</sup>	4,079	4,274	12,871	12,759
Related-party interest income <sup>3</sup>	189	236	598	720
Related-party interest expense <sup>4</sup>	147	152	452	428

<sup>1</sup> Included within *Operating revenue* in the accompanying unaudited *Statements of Operations*. Amounts reported for the three and nine months ended June 30, 2025 and 2024 include revenue from HHS associated with the COVID-19 test distribution.

<sup>2</sup> Included within *Operating expenses* in the accompanying unaudited *Statements of Operations*. Amounts reported include CSRS and FERS related retirement benefits expense and workers' compensation expense.

<sup>3</sup> Represents interest imputed on the revenue forgone installment receivable, as well as interest generated on U.S. Treasury instruments and other cash equivalents held with the Federal Reserve Bank of New York. Included within *Interest and investment income* in the accompanying unaudited *Statements of Operations*.

<sup>4</sup> Incurred on debt issued to the FFB and included within *Interest expense* in the accompanying unaudited *Statements of Operations*.

## NOTE 6 - INVESTMENTS

We invest our restricted cash and excess cash, when available and not immediately necessary for operations, in investments issued by the U.S. Treasury. As we have both the intent and ability to hold these securities to maturity, we have classified all of our investments as held-to-maturity.

Our highly liquid investments with initial maturities of three months or less are included in *Cash and cash equivalents* or *Restricted cash* in the accompanying unaudited *Balance Sheets*. These amounts are not presented in the table below as their carrying values approximate fair value due to their short-term nature.

As of June 30, 2025, we had invested excess cash of \$1.8 billion and restricted cash of \$1.3 billion in Treasury bills of various maturities ranging between four-months and one-year.

As of September 30, 2024, we had invested excess cash of \$9.5 billion and restricted cash of \$3.3 billion in Treasury bills of various maturities ranging between four-months and one-year.

These held-to-maturity investments, which are recorded on an amortized cost basis, are presented in the table below.

<i>(in millions)</i>		<b>Fair value level</b>	<b>Amortized cost basis</b>	<b>Unrealized gains</b>	<b>Unrealized losses</b>	<b>Fair value</b>
<b>June 30, 2025</b>						
U.S. government securities	Level 1	\$	3,110	\$	—	\$ 3,110
<b>September 30, 2024</b>						
U.S. government securities	Level 1	\$	12,849	\$	21	\$ 12,870

These investments are included in *Short-term investments*, *Restricted investments*, and *Restricted investments, noncurrent* in the accompanying unaudited *Balance Sheets*. The restricted investments have limited use due to the nature of the restrictions on the underlying funding, as described in *Note 3 - Liquidity*.

## NOTE 7 - PROPERTY AND EQUIPMENT, NET

Assets within *Property and equipment, net* in the accompanying unaudited *Balance Sheets* are recorded at cost, which is calculated by including the interest on borrowings used to finance construction of major capital additions less allowances for depreciation and amortization. Fixed assets are depreciated over estimated useful lives ranging from 3 to 40 years using the straight-line method.

For the three months ended June 30, 2025 and 2024, depreciation and amortization expense was \$584 million and \$532 million, respectively. For the nine months ended June 30, 2025 and 2024, depreciation and amortization expense was \$1.6 billion and \$1.5 billion, respectively. These items are included within *Other operating expenses* in the accompanying unaudited *Statements of Operations*.

## NOTE 8 - COMMITMENTS AND CONTINGENCIES

### Collective Bargaining Agreements

As of June 30, 2025, we had active contracts with each of our major collective bargaining units. The agreement expiration dates for those collective bargaining units are as follows:

Collective Bargaining Unit	Agreement Expiration Date
NPMHU	September 20, 2025
NALC	May 22, 2026
NRLCA	May 20, 2027 <sup>1</sup>
APWU	September 20, 2027 <sup>2</sup>

<sup>1</sup> On June 16, 2025, the union membership ratified a new contract.

<sup>2</sup> On July 10, 2025, the union membership ratified a new contract.

### Contingent Liabilities

Our contingent liabilities consist primarily of claims resulting from labor and employment matters; asset retirement obligations and environmental matters; property damage and injuries on our properties; and issues arising from our contracts, personal injury claims and traffic accidents. Each quarter, we evaluate each claim to determine our potential liability. If we determine that an unfavorable outcome from a new claim is both probable and reasonably estimable, we record a liability for the amount. Preexisting claims are also reviewed and adjusted quarterly for resolutions or revisions to prior estimates based on new facts and circumstances.

From time to time, we are involved in other litigation incidental to the conduct of our business, none of which is expected to be material to our financial condition or operations. For additional information see *Part I, Item 3. Legal Proceedings* and *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 11 - Commitments and Contingencies* in the 2024 Annual Report.

### Provision for Losses

We have made adequate provision for probable losses arising from all claims. The following table presents contingent liabilities by current and noncurrent portions as of June 30, 2025 and September 30, 2024:

(in millions)	June 30, 2025	September 30, 2024
<b>Current / noncurrent portions of contingent liabilities:</b>		
Current portion <sup>1</sup>	\$ 253	\$ 232
Noncurrent portion <sup>2</sup>	193	171
<b>Total contingent liabilities</b>	<b>\$ 446</b>	<b>\$ 403</b>

<sup>1</sup> Included within *Payables and accrued expenses* in the accompanying unaudited *Balance Sheets*.

<sup>2</sup> Included within *Other noncurrent liabilities* in the accompanying unaudited *Balance Sheets*.

### Reasonably Possible Contingencies

We do not accrue for contingencies which we deem reasonably possible, but not probable, of an unfavorable outcome. These ranged in amount from \$200 million to \$975 million at June 30, 2025 and \$225 million to \$1.2 billion at September 30, 2024.

## NOTE 9 - RETIREMENT PLANS

The majority of career employees participate in one of two U.S. government defined benefit pension programs, CSRS and FERS, which are administered by OPM. Associated costs include the FERS normal costs, which are contributions based on a percentage of active employees' basic pay, and the CSRS and FERS amortization costs to fund the remaining unfunded liabilities. These costs are recorded in *Retirement benefits* in the accompanying unaudited *Statement of Operations*.



Employees who participate in FERS are eligible to receive matching retirement contributions to the TSP, a defined contribution plan. Employees who participate in FERS and certain employees who participate in CSRS are also eligible to receive Social Security benefits upon retirement. We contribute at standard Social Security tax rates for these employees. These TSP and Social Security costs are recorded in *Compensation and benefits* in the accompanying unaudited *Statement of Operations*.

Based on updated preliminary information provided by OPM, which includes revised actuarial assumptions and discount rates from OPM's Board of Actuaries meeting in June 2025, we estimate our annual payments due by September 30, 2025 will be \$3.2 billion and \$2.2 billion for the CSRS amortization and FERS amortization, respectively. We expect to receive the invoice from OPM for the actual amounts due by September 30, 2025 during the fourth quarter of 2025, and this invoice may differ from the estimated projections and calculations due to further changes in experience and/or actuarial assumptions as of the calculation date.

The following table presents the retirement benefits expense for the three and nine months ended June 30, 2025 and 2024:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
FERS normal costs	\$ 1,242	\$ 1,228	\$ 3,712	\$ 3,661
CSRS unfunded retirement benefits amortization <sup>1</sup>	700	800	2,400	2,400
FERS unfunded retirement benefits amortization <sup>2</sup>	450	575	1,650	1,725
<b>Total retirement benefits</b>	<b>\$ 2,392</b>	<b>\$ 2,603</b>	<b>\$ 7,762</b>	<b>\$ 7,786</b>

<sup>1</sup> Expense for the accrual for the annual payment due to OPM by September 30 of the respective fiscal year, to amortize the unfunded CSRS retirement obligation. Payments are to be made through 2043 based on the OPM invoices.

<sup>2</sup> Expense for the accrual for the annual payment due to OPM by September 30 of the respective fiscal year, to amortize the unfunded FERS retirement obligation. Payments are to be made over a 30-year rolling period based on the OPM invoices.

For additional information, see *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 12 - Retirement Plans* in the 2024 Annual Report.

## **NOTE 10 - HEALTH BENEFITS PLANS**

As of January 2025, the PSHB Program, a subset of the FEHB Program, covers nearly all career employees and certain pre-career employees and retirees who meet eligibility requirements. Separate from the PSHB, we offer our own healthcare plan to certain pre-career employees who are ineligible for PSHB.

### **Active Employees**

Our employee health benefits expense, which includes the employer portion of Medicare taxes, is most significantly impacted by the number of employees electing coverage and the premium costs of the selected plans. Our employee health benefits expense was \$1.4 billion for both the three months ended June 30, 2025 and 2024. Our employee health benefits expense was \$4.2 billion for both the nine months ended June 30, 2025 and 2024. This expense is included within *Compensation and benefits* in the accompanying unaudited *Statements of Operations*.

### **Retirees**

Retirees eligible to be covered by the PSHB Program are also required to enroll in Medicare, with certain limited exceptions. The PSRHBF, held by OPM, will pay for the employer portion of annuitant premiums until the fund is exhausted. Once exhausted, we will be required to pay the employer portion of the annuitant premiums on a pay-as-you-go method. While this is similar to the federal government's funding of the employer portion of annuitant premiums, consistent with all our costs, we will be required to fund these payments primarily through the sale of postal products and services, rather than through appropriations.

Beginning in 2026, we will also be required to make annual top-up payments to the PSRHBF, based on the difference between annuitant premiums and net claims costs, but only in the event premium payments exceed the claims costs.

We will not incur retiree health benefit costs until either OPM's annual calculation results in a top-up payment, expected to occur in 2026, or the PSRHBF is exhausted and we are thereafter required to make contributions to OPM for annuitant premiums.

## **NOTE 11 - WORKERS' COMPENSATION**

Our employees who are injured on the job are covered by the FECA, administered by the DOL's OWCP, which makes most decisions regarding injured workers' eligibility for benefits. We reimburse the DOL for all workers' compensation benefits paid to or on behalf of our employees. We also pay the DOL an administrative fee for its services.

### **Workers' Compensation Liability**

We record a liability for workers' compensation obligations for employees who have been injured on the job and are eligible for benefits or for their qualified survivors. We use an estimation model that utilizes generally accepted actuarial valuation techniques based on past claim-payment experience and exposure to claims as measured by total employee hours worked.

Changes in the liability are primarily attributable to the combined impacts of routine changes in actuarial assumptions, new compensation and medical cases, the progression of existing cases and changes in interest (discount) and inflation rates, including long-term COLA rates for compensation claims, and medical rates for medical claims. These rates are updated as of the balance sheet date and factored into the model.

To determine the liability each quarter, we first estimate the future total cost of workers' compensation claims based on the dates of claim-related injuries, frequency or severity of the injuries, the pattern of historical payments to beneficiaries, and the expected trend in future costs. We then calculate the amount that would need to be invested at current interest (discount) rates to fully fund the future total cost of claims, and this calculated present value is the recorded value of the workers' compensation liability.

In setting the discount rates, we use the current yield, as of the measurement date, on U.S. Treasury securities that are matched to the expected duration of both the medical and compensation payments. Expected inflation in compensation claim obligations is estimated using the consensus inflation forecast from the Federal Reserve Bank of Philadelphia Survey of Professional Forecasters. Expected inflation for future medical claim obligations is estimated using general industry trends, adjusted for an average rate of medical cost increases experienced by our workers' compensation claimants over the past five years.

This liability calculation is highly sensitive to changes in interest (discount) rates. For example, a 1% increase in the discount rate would decrease the June 30, 2025 liability and related expense by \$1.4 billion. Likewise, a 1% decrease in the discount rate would increase the June 30, 2025 liability and related expense by \$1.7 billion.

The following table details the applicable interest (discount) and inflation rates for compensation and medical claims, which are used to estimate the workers' compensation liability as of June 30, 2025 and September 30, 2024:

	<b>June 30, 2025</b>	<b>September 30, 2024</b>
<b>Compensation claims liability:</b>		
Interest (discount) rate	4.48%	3.99%
Long-term wage inflation rate	2.80%	2.80%
<b>Medical claims liability:</b>		
Interest (discount) rate	4.46%	3.99%
Medical inflation rate	21.00%	3.10%

As of June 30, 2025 and September 30, 2024, our total liability for workers' compensation was \$16.7 billion and \$16.3 billion, respectively. As of June 30, 2025 and September 30, 2024, the current portion of the liability was

\$1.7 billion and \$1.6 billion, respectively, and the noncurrent portion of the liability was \$15.0 billion and \$14.7 billion, respectively, as reflected in the accompanying unaudited *Balance Sheets*.

### Workers' Compensation Expense

The impacts of changes in discount rates and inflation rates, actuarial valuation of new cases, and revaluation of existing cases are components of total workers' compensation expense recorded in the accompanying unaudited *Statements of Operations*. In addition, we pay an administrative fee to the DOL, which is considered a component of workers' compensation expense.

The following table presents the components of workers' compensation expense for the three and nine months ended June 30, 2025 and 2024:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
Impact of discount rate changes	\$ (141)	\$ (213)	\$ (794)	\$ 354
Actuarial revaluation of existing cases	349	354	1,367	908
Cost of new cases	491	301	1,335	897
Administrative fee	25	24	75	72
<b>Total workers' compensation expense</b>	<b>\$ 724</b>	<b>\$ 466</b>	<b>\$ 1,983</b>	<b>\$ 2,231</b>

For additional information, see *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 14 - Workers' Compensation* in the 2024 Annual Report.

### NOTE 12 - LEASES

We hold lessee positions in real property leases as well as in leases embedded in service contracts involving rights to use transportation equipment and facilities.

Lease costs for operating leases for all non-cancellable leases are set forth below for the three and nine months ended June 30, 2025 and 2024:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
Operating lease cost	\$ 349	\$ 337	\$ 1,039	\$ 1,019
Variable lease cost	116	112	364	396
Short-term lease cost	61	32	165	113
<b>Total lease cost</b>	<b>\$ 526</b>	<b>\$ 481</b>	<b>\$ 1,568</b>	<b>\$ 1,528</b>

The following information represents supplemental cash and non-cash information as well as lease term and discount rate information for operating leases for the nine months ended June 30, 2025 and 2024:

(\$ in millions)	Nine Months Ended June 30,	
	2025	2024
Operating cash flows from operating leases	\$ 1,020	\$ 1,000
Right-of-use assets obtained in exchange for operating lease liabilities	\$ 98	\$ 232
Weighted-average remaining lease term - operating leases	5.87 years	5.84 years
Weighted-average discount rate - operating leases	3.47 %	2.79 %

For additional information, see *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 15 - Leases* in the 2024 Annual Report.

## NOTE 13 - FAIR VALUE MEASUREMENT

The carrying amounts of certain current assets and liabilities, including cash and cash equivalents, restricted cash, accounts receivable, accounts payable and accrued expenses, approximate fair value due to their short-term nature. Assets within *Property and equipment, net* are recorded at cost and measured at fair value on a nonrecurring basis if they are determined to be impaired or classified as assets held for sale.

Noncurrent receivables and long-term debt are disclosed at fair value using inputs of the fair value hierarchy model. This model prioritizes observable and unobservable inputs, which are used to measure fair value, and consists of three broad levels, as defined in authoritative literature.

The carrying amount and fair value of the revenue forgone installment receivable and long-term debt are presented for disclosure purposes only in the following table:

(in millions)	Fair value level	June 30, 2025		September 30, 2024	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
Revenue forgone installment receivable <sup>1</sup>	Level 2	\$ 555	\$ 448	\$ 548	\$ 460
Long-term debt <sup>2</sup>	Level 3	\$ 15,000	\$ 14,647	\$ 15,000	\$ 14,967

<sup>1</sup> The carrying amount is included within *Other assets* in the accompanying unaudited *Balance Sheets*. See *Note 5 - Related Parties* for additional information.

<sup>2</sup> The fair value amount reflects the premium or discount associated with prepayment of all debt based on prevailing interest rates plus any prepayment penalties, as applicable.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### CAUTIONARY STATEMENTS

The following *Management's Discussion and Analysis of Financial Condition and Results of Operations* and other parts of this report describe the principal factors affecting the financial results, liquidity, capital resources, and critical accounting estimates of the United States Postal Service ("Postal Service," "USPS," "we," "our," and "us"). Our results of operations may be impacted by risks and uncertainties discussed here and in our Annual Report for the year ended September 30, 2024, filed with the PRC on November 14, 2024. Such factors, many of which we cannot control or influence, may cause actual results to differ materially from those currently contemplated.

Our operating results for the three and nine months ended June 30, 2025 are presented in accordance with accounting principles generally accepted in the U.S. These results are not necessarily indicative of the results to be expected for the year ending September 30, 2025 and should be read in conjunction with our 2024 Annual Report. All references to years in this report, unless otherwise stated, refer to fiscal years beginning October 1 and ending September 30. All references to quarters, unless otherwise stated, refer to quarters within fiscal years 2025 and 2024.

Forward-looking statements contained in this report represent our best estimates of known and anticipated trends believed relevant to future operations. However, actual results may differ significantly from current estimates. Certain forward-looking statements included in this report use such words as "may," "will," "could," "expect," "believe," "plan," "estimate," "project," or other similar terminology. These forward-looking statements, which involve a number of risks and uncertainties, reflect current expectations regarding future events and operating performance as of the date of this report. See *Part I, Item 1A. Risk Factors* in our 2024 Annual Report for additional discussion on the risks and uncertainties that the Postal Service may face. We have no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, nor for any other reason.

## OVERVIEW

As an independent establishment of the Executive Branch of the U.S. government, we have a unique mission to:

- Serve the American people and, through the universal service mission, bind our nation together by maintaining and operating our unique, vital, and resilient infrastructure;
- Provide trusted, safe, and secure communications and services between the U.S. government and the American people, businesses and their customers, and the American people with each other; and
- Serve all areas of our nation, making full use of evolving technologies.

We will carry out this mission by remaining an integral part of the U.S. government and providing all Americans with universal and open access to our unrivaled delivery and retail network; using technology, innovation and, where appropriate, private-sector partnerships to meet our customers' changing needs; operating in a modern, precise, efficient, and effective manner; and remaining an employer of choice, including attracting and retaining high-quality employees.

We serve consumer and commercial customers in the U.S., as well as internationally. Our operations include an extensive and integrated retail, processing, distribution, transportation, and delivery network, and we operate throughout the U.S., including its possessions and territories. We do not operate in segments; we report our performance as a single business.

The PAEA, classifies our products into two broad categories: Market-Dominant and Competitive "products." However, we use the term "services" in this document for consistency with other descriptions of services offered. Legal and regulatory restrictions on Market-Dominant pricing, service diversification, and operations currently restrict our ability to cover the costs we incur to provide prompt, reliable, and efficient postal services to the nation. Additionally, the statutes under which we operate establish certain mandated costs that affect our financial results, including obligations for retirement pension benefits within CSRS and FERS. We must coordinate with OPM to address these obligations.

While legal restrictions on pricing, service diversification, and operations currently restrict our ability to cover our costs to provide prompt, reliable, and efficient postal services to the nation, we continue to implement initiatives that are expected to drive revenue by capitalizing on innovation, technology, customer and consumer insights, and data management. This includes strengthening the value of mail through the continued enhancement of *Informed Delivery*, which enables customers to digitally preview mail and manage package delivery and adds digital marketing capabilities to the printed mail piece, and by adhering to the commitment to meet evolving business needs which aims to drive package growth by broadening network access to businesses of all sizes. In 2023 we launched an improved affordable ground product, *USPS Ground Advantage*, that features two-to-five-day service standards for packages up to 70 pounds, replacing our retired *First-Class Package Services* subcategory and several other service offerings.

## DELIVERING FOR AMERICA

On September 30, 2024, we published *Delivering for America 2.0 - Fulfilling the Promise* ("*Delivering for America*"), which updates our *Delivering for America* plan that was first published in March 2021. This updated plan revisits and re-examines the factors contributing to the development of our original ten-year transformation and modernization plan, describes the significant progress made over the past four years, and summarizes the evolution of our major strategies that are now driving the organization forward to financial stability and sustained service excellence. (<https://about.usps.com/what/strategic-plans/delivering-for-america/assets/dfa-2-0-fulfilling-the-promise-2024.pdf>).

Our comprehensive plan, as updated, endeavors to deliver:

- A modernized Postal Service capable of providing world class service reliability at affordable prices;
- Maintenance of universal six-day mail delivery and expanded seven-day package delivery across an integrated network;
- Workforce stability and investment strategies that empower, equip, and engage each employee and put them in the best possible position to succeed;
- Innovation that grows revenue and meets changing marketplace needs; and
- Financial sustainability to fund our universal service mission.

We continue to execute on the *Delivering for America* strategies, which include the full integration of our mail and package processing, transportation, and delivery network. This strategic focus is aimed at reducing costs, enhancing reliability, shoring up our capabilities to effectively deliver mail and packages, and growing our market share in the package delivery sector. As we accomplish our goals and demonstrate our ability to attain the service, operational, and revenue targets we seek, we will also pursue administrative and legislative actions from Congress to remedy the financial and regulatory burdens that negatively impact the full achievement of our legislated business model. These include: realigning retiree pension benefit funding rules for CSRS benefits, diversification of pension assets, raising the statutory debt ceiling, and reforming workers' compensation administration.

## RESULTS OF OPERATIONS

### SUMMARY

The U.S. and global economies continue to experience volatility due to inflation and geopolitical conditions. While inflation has continued to moderate in the past year, inflationary impacts and business and consumer confidence remain unpredictable and continue to impact our results of operations for the three and nine months ended June 30, 2025.

Regulatory constraints cause delays in our ability to generate revenue to keep pace with inflation. Our Market-Dominant services are subject to a price cap system that is generally limited by the CPI-U, with some additional pricing flexibility and authority granted by the PRC. While we continue to judiciously implement our pricing authority, our price cap system restricts our ability to timely adjust prices in line with inflation. In addition, the PRC is considering the re-evaluation of the system for regulating the prices for our Market-Dominant products through a rule-making which could impact our pricing authority for such products either positively or negatively.

Other major factors that impacted our operating results include overall customer demand, the mix of postal products/services and the pricing and contribution associated with those products/services, the volume of mail and packages processed through our network, our ability to manage our cost structure in line with secularly declining levels of mail volume, increased competition in the more labor-intensive Shipping and Packages business, and an increasing number of delivery points.

### Three Months Ended June 30, 2025

Our operating revenue for the three months ended June 30, 2025 increased \$33 million, or 0.2%, compared to the same period last year. As more fully described below in *Operating Revenue and Volume*, this increase was largely due to price increases in our *First-Class Mail* category, and a product mix shift toward higher-value offerings in our Shipping and Packages category, partially offset by declining volumes in the *First-Class Mail* and Shipping and Packages categories during the three-month period.

Our operating expenses for the three months ended June 30, 2025 increased \$613 million, or 2.9%, compared to the same period last year. As more fully described below in *Operating Expenses*, this increase was primarily due to inflationary impacts on compensation costs (including workers' compensation), and other operating costs.

Overall, we reported a net loss of \$3.1 billion for the three months ended June 30, 2025, compared to a net loss of \$2.5 billion for the same period last year.

### **Nine Months Ended June 30, 2025**

Our operating revenue for the nine months ended June 30, 2025 increased \$910 million, or 1.5%, compared to the same period last year. As more fully described below in *Operating Revenue and Volume*, this increase was largely due to a volume increase in political and election mail, which is a component of our *Marketing Mail* category, along with price increases in our *First-Class Mail*, *Marketing Mail*, and Shipping and Packages categories. However, these price increases were partially offset by declining volumes in our *First-Class Mail* and Shipping and Packages categories during the nine-month period.

Our operating expenses for the nine months ended June 30, 2025 increased \$1.0 billion, or 1.6%, compared to the same period last year. As more fully described below in *Operating Expenses*, this increase was primarily due to the inflationary increases on compensation costs (including workers' compensation), retirement costs and other operating costs, as well as the impact of actuarial revaluation on workers' compensation costs, partially offset by the impact of discount rates on workers' compensation costs and lower transportation costs.

Overall, we reported a net loss of \$6.2 billion for the nine months ended June 30, 2025, compared to a net loss of \$6.1 billion for the same period last year.

### **Non-GAAP Measures**

In the day-to-day operation of our business, we focus on costs that can be managed in the course of normal business operations, such as salaries and transportation. We use various non-GAAP measures to help us better manage our business. However, these non-GAAP measures should not be considered a substitute for net loss and other GAAP reporting measures.

We calculate controllable loss, a non-GAAP measure, by excluding the workers' compensation non-cash expense driven by valuation of new claims and actuarial revaluation of existing claims and discount rate changes, which can fluctuate significantly and over which we have no control. We also exclude the amortization of unfunded pension liabilities. The variance in these expenses depends primarily on factors over which we have no control, such as changes in projected discount rates and inflation.

The following table reconciles our GAAP net loss to our non-GAAP financial measures for the three and nine months ended June 30, 2025 and 2024:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
<b>Net loss</b>	<b>\$ (3,076)</b>	<b>\$ (2,542)</b>	<b>\$ (6,224)</b>	<b>\$ (6,082)</b>
Workers' compensation non-cash expense <sup>1</sup>	304	67	674	1,012
CSRS unfunded liability amortization expense <sup>2</sup>	700	800	2,400	2,400
FERS unfunded liability amortization expense <sup>3</sup>	450	575	1,650	1,725
<b>Controllable loss</b>	<b>\$ (1,622)</b>	<b>\$ (1,100)</b>	<b>\$ (1,500)</b>	<b>\$ (945)</b>

<sup>1</sup> Represents workers' compensation non-cash expense resulting from fluctuations in discount rates, changes in assumptions, valuation of new claims, revaluation of existing claims, and the administrative fee paid to DOL, less current year claim payments.

<sup>2</sup> Expense for the accrual for the annual payment due to OPM by September 30 of the respective fiscal year, to amortize the unfunded CSRS retirement obligation. Payments are to be made through 2043 based on the OPM invoices.

<sup>3</sup> Expense for the accrual for the annual payment due to OPM by September 30 of the respective fiscal year, to amortize the unfunded FERS retirement obligation. Payments are to be made over a 30-year rolling period based on the OPM invoices.

Our controllable loss for the three months ended June 30, 2025, increased \$522 million compared to the same period last year. The increase was driven by higher compensation and benefit expenses of \$360 million and higher other operating expenses of \$205 million largely associated with depreciation on recent property, plant and equipment investments and modernization of our information technology systems. These increases were partially offset by the \$33 million increase in operating revenue.

Our controllable loss for the nine months ended June 30, 2025, increased \$555 million compared to the same period last year. The increase was driven by the higher compensation and benefit expenses of \$1.4 billion and higher other operating expenses of \$328 million largely associated with depreciation on recent property, plant

and equipment investments and modernization of our information technology systems. These increases were partially offset by the \$910 million increase in operating revenue and lower transportation expense of \$441 million.

These items are discussed in greater detail in *Operating Revenue and Volume* and *Operating Expenses* below.

## OPERATING REVENUE AND VOLUME

We generate the vast majority of our revenue through the sale of products and services associated with the processing and delivery of various types of mail and packages, both domestically and internationally. We continue to grow our revenue through optimization of our pricing strategies and effective use of our pricing authority, as outlined in the *Delivering for America* plan.

Although we operate as a single segment, we monitor and report revenue by mail classes, products, and shapes. We use the following broad service categories to describe and report on our performance: *First-Class Mail*, *Marketing Mail*, *Shipping and Packages*, *International Mail*, *Periodicals*, and other services. Additional information on these service categories can be found in *Part I, Item 1. Business, Services* and *Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Results of Operations, Operating Revenue and Volume* in our 2024 Annual Report.

The following table summarizes our operating revenue and volume for the three and nine months ended June 30, 2025 and 2024 by each service category:

	Three Months Ended June 30,		Nine Months Ended June 30,	
(in millions)	2025	2024	2025	2024
<b>Operating Revenue:</b>				
First-Class Mail	\$ 5,854	\$ 5,940	\$ 19,512	\$ 19,245
Marketing Mail <sup>1</sup>	3,519	3,548	11,711	11,339
Shipping and Packages <sup>2</sup>	7,755	7,697	24,874	24,493
International	295	329	1,014	1,117
Periodicals	209	228	665	686
Other <sup>3</sup>	1,165	1,022	3,224	3,210
<b>Total operating revenue</b>	<b>\$ 18,797</b>	<b>\$ 18,764</b>	<b>\$ 61,000</b>	<b>\$ 60,090</b>
<b>Volume:</b>				
First-Class Mail	9,920	10,488	32,346	34,058
Marketing Mail <sup>1</sup>	13,563	13,498	43,222	42,850
Shipping and Packages <sup>2</sup>	1,627	1,741	5,239	5,489
International	57	64	203	229
Periodicals	587	707	1,868	2,108
Other <sup>4</sup>	68	71	304	314
<b>Total volume</b>	<b>25,822</b>	<b>26,569</b>	<b>83,182</b>	<b>85,048</b>

Note: Prior period amounts for certain service categories include reclassifications of amounts amongst service categories to conform to current period presentation. These reclassifications are immaterial for each affected category and have no effect on total operating revenue for the period. These reclassifications are required by Postal Service regulatory requirements and are included in this document for consistency amongst publicly available information.

<sup>1</sup> Excludes *Marketing Mail Parcels*.

<sup>2</sup> Includes *USPS Ground Advantage*, *Parcel Select Mail*, *Parcel Return Service Mail*, *Marketing Mail Parcels*, *Priority Mail*, *Priority Mail Express* and *Package Service Mail*.

<sup>3</sup> Includes revenue other than postage associated with COVID-19 test distribution, *PO Box* and *Caller services*, *Certified Mail*, *Return Receipts*, *Insurance*, *Other Ancillary Services*, *Shipping and Mailing Supplies*, *Collect on Delivery*, *Registered Mail*, *Stamped Envelopes* and *Cards*, *Money Orders* and other services.

<sup>4</sup> Includes Postal Service internal mail and free mail provided to certain congressionally mandated groups.



Revenue for the three and nine months ended June 30, 2025, was impacted by the following pricing changes when comparing to the three and nine months ended June 30, 2024, respectively:

- On January 21, 2024, we increased prices for certain Market-Dominant services by an average of 2.0%;
- On July 14, 2024, we increased prices for certain Market-Dominant services by an average of 7.8% to help achieve the financial stability sought by our *Delivering for America* plan;
- From October 6, 2024 through January 19, 2025, we implemented time-limited 2024 peak season price increases for certain commercial and retail package services. This time-limited temporary price adjustment was to help cover extra handling costs to ensure a successful peak season. The peak season pricing only affected prices on *Priority Mail Express*, *Priority Mail* and *USPS Ground Advantage*; and
- On January 19, 2025, we increased published prices for certain Competitive service sub-categories. Published prices for shipping services increased by an average of 3.2% for *Priority Mail* and *Priority Mail Express*, 3.9% for *USPS Ground Advantage* and 9.2% for *Parcel Select*.

On July 13, 2025, we increased prices for certain Market-Dominant services by an average of 7.4% to help achieve the financial stability sought by our *Delivering for America* plan.

Also on July 13, 2025, we increased published prices for certain Competitive service sub-categories. Published prices for shipping services increased by an average of 6.3% for *Priority Mail*, 7.1% for *USPS Ground Advantage* and 7.6% for *Parcel Select*.

Although revenue and volume are generally linked to the strength of the U.S. economy and changes in how our customers use mail and packages, we have proactively targeted opportunities to grow our business. We continue to focus on our customers' needs and have increased our marketing investment in mail and package innovation. However, we also recognize that revenue growth is constrained by competition, electronic media, laws and regulations restricting the types of products and services we may offer to our customers, the prices we charge them, and the speed with which we can bring new services to market.

### **First-Class Mail**

For the three months ended June 30, 2025, *First-Class Mail* revenue decreased \$86 million, or 1.4%, on a volume decline of 568 million pieces, or 5.4%, compared to the same period last year. For the nine months ended June 30, 2025, *First-Class Mail* revenue increased \$267 million, or 1.4%, on a volume decline of 1.7 billion pieces, or 5.0%, compared to the same period last year. While both revenue and volume decreased in the three-month period, revenue grew for the nine-month period due to the price increases, as noted above, partially offset by the volume declines. The most significant factor contributing to the declining trend in *First-Class Mail* volume is the on-going migration from mail to electronic communication and transaction alternatives.

### **Marketing Mail**

For the three months ended June 30, 2025, *Marketing Mail* revenue decreased \$29 million, or 0.8%, on a volume increase of 65 million pieces, or 0.5%, compared to the same period last year. For the nine months ended June 30, 2025, *Marketing Mail* revenue increased \$372 million, or 3.3%, on a volume increase of 372 million pieces, or 0.9%, compared to the same period last year.

For the three months ended June 30, 2025, our revenue and volume from political and election mail, a component of *Marketing Mail*, decreased by \$56 million and 201 million pieces, respectively, compared to the same period last year. For the nine months ended June 30, 2025, our revenue and volume from political and election mail increased by \$203 million and 859 million pieces, respectively, compared to the same period last year. During the nine-month period, we saw the effects of higher revenue and volume in the first quarter for political and election mail associated with the 2024 general election.

*Marketing Mail* has been challenged by commercial mailers' increasing use of digital and mobile advertising, which was accelerated by the pandemic, and a higher inflationary environment affecting print media production costs. Nevertheless, this category has generally proven to be a resilient marketing channel, and its value to U.S. businesses remains strong due to healthy customer returns on investment and better data and technology integration, as reflected in both volume and revenue growth over the nine months ended June 30, 2025.

## Shipping and Packages

Our Shipping and Packages business is subject to intense competition. In-sourcing from our major customers, major e-commerce retailers, and other competitors continues to grow. Our ability to remain competitive and maintain or grow our shipping services market share significantly impacts both revenue and volume.

The results for our Shipping and Packages category for the three and nine months ended June 30, 2025 and 2024 generally reflect both our efforts and challenges to compete in shipping services, including "last-mile" e-commerce fulfillment markets and Sunday delivery, as well as end-to-end markets, driven by consumers' continued use of online shopping. As part of our ongoing commitment to respond to customer needs, in 2023 we launched an improved affordable ground product, *USPS Ground Advantage*, that features two-to-five-day service standards for packages up to 70 pounds, replacing our retired *First-Class Package Services* subcategory and several other service offerings.

The following table summarizes our operating revenue and volume for Shipping and Packages for the three and nine months ended June 30, 2025 and 2024, by each service subcategory:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
<b>Shipping and Packages Revenue:</b>				
USPS Ground Advantage	\$ 4,084	\$ 3,121	\$ 12,107	\$ 9,549
Parcel Services <sup>1</sup>	1,950	2,649	7,116	8,109
Priority Mail Services <sup>2</sup>	\$ 1,515	\$ 1,726	\$ 4,969	\$ 6,155
Package Services	206	201	682	680
<b>Total Shipping and Packages revenue</b>	<b>\$ 7,755</b>	<b>\$ 7,697</b>	<b>\$ 24,874</b>	<b>\$ 24,493</b>
<b>Shipping and Packages Volume:</b>				
USPS Ground Advantage	776	556	2,170	1,726
Parcel Services <sup>1</sup>	632	932	2,339	2,865
Priority Mail Services <sup>2</sup>	134	159	429	575
Package Services	85	94	301	323
<b>Total Shipping and Packages volume</b>	<b>1,627</b>	<b>1,741</b>	<b>5,239</b>	<b>5,489</b>

<sup>1</sup> Includes *Parcel Select*, *Parcel Return*, and *Marketing Mail Parcels*.

<sup>2</sup> Includes *Priority Mail* and *Priority Mail Express*.

For the three months ended June 30, 2025, Shipping and Packages revenue increased \$58 million, or 0.8%, and volume decreased 114 million pieces, or 6.5%, compared to the same period last year. For the nine months ended June 30, 2025, Shipping and Packages revenue increased \$381 million, or 1.6%, and volume decreased 250 million pieces, or 4.6%, compared to the same period last year.

Each of the services within the Shipping and Packages category has its own unique opportunities and challenges:

- *USPS Ground Advantage* anchors our shipping portfolio, and our focus is to consistently enhance the product to maximize its value, to thereby ensure long-term growth and customer utilization. For the three and nine months ended June 30, 2025, *USPS Ground Advantage* revenue increased 30.9% and 26.8%, respectively, and volume increased 39.6% and 25.7%, respectively, compared to the same periods last year;
- Our Parcel Services sub-category is an economical ground delivery service for packages entered in bulk, including those entered at destination facilities. It is designed for and generally used by large- and medium-sized parcel shippers. This is our lowest-priced Shipping and Packages service and produces a lower-contribution per piece when compared to many of our other services. For the three and nine

- months ended June 30, 2025, Parcel Services revenue decreased 26.4% and 12.2%, respectively, and volume decreased 32.2% and 18.4%, respectively, compared to the same periods last year;
- Our Priority Mail Services sub-category can be more price sensitive than other services and it continues to face intense competition from more affordable products with slower delivery standards and an industry-wide trend away from expedited products. For the three and nine months ended June 30, 2025, Priority Mail Services revenue decreased 12.2% and 19.3%, respectively, and volume decreased 15.7% and 25.4%, respectively, compared to the same periods last year; and
  - Our Package Services sub-category is the only Market-Dominant service within Shipping and Packages. As such, this service has historically followed trends more similar to our other Market-Dominant products, with much larger volume declines than our other Shipping and Packages subcategories. For the three and nine months ended June 30, 2025, Package Services revenue increased 2.5% and 0.3%, respectively, and volume decreased 9.6% and 6.8%, respectively, compared to the same periods last year.

### **International Mail**

For the three months ended June 30, 2025, international mail and package revenue decreased 10.3%, on a volume decline of 10.9%, compared to the same period last year. For the nine months ended June 30, 2025, international mail and package revenue decreased 9.2%, on a volume decline of 11.4%, compared to the same period last year. The decline in volume was due to various competitive pricing, geopolitical, and economic factors.

### **Periodicals**

For the three months ended June 30, 2025, *Periodicals* revenue decreased 8.3%, on a volume decline of 17.0%, compared to the same period last year. For the nine months ended June 30, 2025, *Periodicals* revenue decreased 3.1%, on a volume decline of 11.4%, compared to the same period last year. The declining volume is consistent with the systemic decline related to the decade-long trend away from hard-copy reading behavior and the shift of advertising away from print. We expect the *Periodicals* category to continue to decline as electronic content has gained a significant portion of this market share.

### **OPERATING EXPENSES**

In an effort to align our resources with anticipated future mail and package volume, we continue to aggressively manage operating expenses under management's control.

We originally designed our mail processing and distribution network to provide delivery service of *First-Class Mail* within specified delivery areas for a much higher volume of mail than we are required to process and deliver today, and the network's legacy capabilities are not well aligned to today's mail and package mix and volume. Consequently, certain of our processing and distribution facilities and our transportation continue to operate at less than full capacity. Our challenge to contain costs is also compounded by the increasing number of delivery points, which drives up delivery costs. When combined with lower mail volume, this has resulted in a drop in the average number of pieces delivered per delivery point per day from 5.5 pieces in 2007 to 2.5 pieces in 2024, a decline of 55%.

### **Compensation and Benefits**

Compensation and benefits, our largest operating expense category, is significantly impacted by the terms of our collective bargaining agreements. As of June 30, 2025, 91% of our employees are covered by collective bargaining agreements. For additional information, see *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 8 - Commitments and Contingencies* in this document and *Part I, Item 1. Business, Employees* and *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 11 - Commitments and Contingencies* in our 2024 Annual Report.

Our compensation and benefits expense consists of costs related to our active career and pre-career employees other than retirement costs associated with U.S. government defined benefit pension programs and retiree health benefits costs, which are further discussed in *Retirement Benefits* and *Retiree Health Benefits*, respectively.

The following table presents compensation and benefits expense for the three and nine months ended June 30, 2025 and 2024:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
Compensation	\$ 11,070	\$ 10,753	\$ 34,186	\$ 33,093
Employee health benefits	1,406	1,398	4,242	4,163
Social Security	642	624	1,956	1,915
Thrift Savings Plan	412	400	1,192	1,156
Other	95	90	447	269
<b>Total compensation and benefits</b>	<b>\$ 13,625</b>	<b>\$ 13,265</b>	<b>\$ 42,023</b>	<b>\$ 40,596</b>

Overall, our compensation and benefits expense increased 2.7% and 3.5% for three and nine months ended June 30, 2025, respectively, compared to the same period last year. The expense increases are driven by inflationary COLA adjustments on contractual wages, partially offset by the lower number of work hours and changes in workforce composition, as discussed below. The nine-month period was also impacted by the costs associated with the voluntary early retirement incentive.

### **Work Hours**

Work hours are a significant component of compensation expense. We are committed to minimizing costs by using the appropriate mix of work hours based on the complement and the assessment of relative cost for each work hour type.

For the three months ended June 30, 2025, total work hours were 279 million, a decrease of over 2 million hours, or 0.7%, compared to the same period last year. The work hour decrease included 5 million straight time hours, partially offset by 3 million additional overtime hours. For the nine months ended June 30, 2025, total work hours were 853 million, a decrease of over 9 million hours, or 1.0%, compared to the same period last year. The work hour decrease included 14 million straight time hours, partially offset by 5 million additional overtime hours.

### **Workforce Composition**

The number of career employees at June 30, 2025 was 528,500, a decrease of 4,000 employees, or 0.8%, compared to the same date a year ago.

The number of pre-career employees at June 30, 2025 was 94,500, a decrease of 14,500 employees, or 13.3%, compared to the same date a year ago.

### **Voluntary Early Retirement**

On January 13, 2025, we offered an optional retirement opportunity that included an incentive to certain employees who are eligible for optional retirement or voluntary early retirement as of April 30, 2025. The separation incentive attached to this early retirement offer was \$15,000 per employee. Nearly 10,500 employees accepted the voluntary early retirement offer. We included a \$167 million provision for the voluntary early retirement incentive and associated payroll taxes during the second quarter of 2025.

### **Retirement Benefits**

We participate in CSRS and FERS, federal employee defined pension benefit programs administered by OPM. Our retirement benefits expense includes statutorily required contributions to amortize the unfunded portion of these programs and a percentage of basic pay for our active employees, as established by OPM.

For the three and nine months ended June 30, 2025, our retirement benefits expense decreased 8.1% and 0.3%, respectively, compared to the same periods last year. These decreases are the result of lower estimated annual payments for the CSRS and FERS unfunded retirement benefits amortization after OPM's Board of Actuaries modified certain actuarial assumptions after their June 2025 meeting.

For additional information, see *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 9 - Retirement Plans*, in this document and *Part II, Item 8. Financial Statements and Supplementary Data, and Supplementary Data, Notes to Financial Statements, Note 12 - Retirement Plans* in our 2024 Annual Report.

### **Retiree Health Benefits**

We participate in federal employee benefit programs for retiree health benefits. The PSRHBF will continue to pay the employer portion of annuitant premiums for our annuitants until the fund is exhausted. Once exhausted, we will be required to pay the employer portion of annuitant premiums on a pay-as-you-go method. While this is similar to the federal government's funding of the employer portion of annuitant premiums, consistent with all our costs, we will be required to fund these payments primarily through the sale of postal products and services, rather than through appropriations.

We will not incur additional retiree health benefit costs until either OPM's annual calculation results in a top-up payment, expected to occur in 2026, or the PSRHBF is exhausted and we are thereafter required to make contributions to OPM for annuitant premiums.

For additional information, see *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 10 - Health Benefits Plans, Retirees*.

### **Workers' Compensation**

Our employees injured on the job are covered by the FECA, administered by the DOL's OWCP, as described in our 2024 Annual Report.

On a daily basis we focus on costs that can be managed in the course of normal business operations. Certain aspects of workers' compensation can be managed through human resource initiatives, safety measures and training. Other workers' compensation costs cannot be managed in the course of normal business operations and are less predictable, including expenses caused by actuarial revaluation and discount rate changes. We subtract the cash payments made by the DOL on behalf of workers' compensation obligations, which are relatively predictable, from total workers' compensation expense in order to determine the non-cash component of workers' compensation expense, a non-GAAP financial measure.

The following table presents the components of workers' compensation expense, including the cash payments made by the DOL on behalf of our employees for workers' compensation obligations, for the three and nine months ended June 30, 2025 and 2024:

<i>(in millions)</i>	<b>Three Months Ended June 30,</b>		<b>Nine Months Ended June 30,</b>	
	<b>2025</b>	<b>2024</b>	<b>2025</b>	<b>2024</b>
Impact of discount rate changes	\$ (141)	\$ (213)	\$ (794)	\$ 354
Actuarial revaluation of existing cases	349	354	1,367	908
Cost of new cases	491	301	1,335	897
Administrative fee	25	24	75	72
<b>Total workers' compensation expense</b>	<b>\$ 724</b>	<b>\$ 466</b>	<b>\$ 1,983</b>	<b>\$ 2,231</b>
Less cash payments made by the DOL on behalf of workers' compensation obligations	(420)	(399)	(1,309)	(1,219)
<b>Total workers' compensation non-cash expense</b>	<b>\$ 304</b>	<b>\$ 67</b>	<b>\$ 674</b>	<b>\$ 1,012</b>

For the three and nine months ended June 30, 2025, the portion of workers' compensation expense driven by discount rate changes increased \$72 million and decreased \$1.1 billion, respectively, compared to the same periods last year.

The combined costs of new workers' compensation cases and revaluation of existing workers' compensation cases increased \$185 million and \$897 million for the three and nine months ended June 30, 2025, respectively, compared to the same periods last year. Changes in actuarial valuation are primarily attributable to the

combined impacts of routine changes in actuarial estimation, the progression of existing cases, and updated COLA assumptions, which are largely outside of management's control.

For additional information, see *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 11 - Workers' Compensation* in this document and *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 14 - Workers' Compensation* in our 2024 Annual Report.

### **Transportation**

Transportation expense includes the costs we incur to transport mail and packages between facilities, comprising highway, air, and international transportation contracts, plus contract delivery services. We rely on third-parties under highway contract routes for the significant majority of long-haul transportation services between facilities. Furthermore, we do not own or operate aircraft, and we rely on third parties for the air transportation service required to deliver our mail and packages to various destinations within the U.S. and abroad.

With the exception of contract delivery services, our costs to deliver mail and other products to end delivery points are not included within *Transportation* but in *Compensation and benefits* for employee costs and in *Other operating expenses* for fuel, vehicle maintenance and repair, and other costs in the accompanying unaudited *Statements of Operations*. Furthermore, transportation expense does not include the compensation and related costs of employees responsible for transporting mail and packages between closely located facilities.

Variations in the volume and weight of mail and packages transported, the mode of transportation used, and fuel prices have significant impacts on transportation expense.

Overall, transportation expense was essentially flat for the three months ended June 30, 2025 and decreased 6.6% for the nine months ended June 30, 2025, compared to the same periods last year. The components of transportation expense for the three and nine months ended June 30, 2025 and 2024 are presented in the following table:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
Highway	\$ 1,503	\$ 1,421	\$ 4,575	\$ 4,609
Air	486	562	1,471	1,840
International	56	70	194	257
Other	19	10	51	26
<b>Total transportation expense</b>	<b>\$ 2,064</b>	<b>\$ 2,063</b>	<b>\$ 6,291</b>	<b>\$ 6,732</b>

Highway transportation expense increased 5.8% and decreased 0.7% for the three and nine months ended June 30, 2025, respectively, compared to the same periods last year. The increase in the three-month period is due to a heavier reliance on freight auction during the quarter, as we continued to progress on our network realignments. While freight auction trips provide additional needed flexibility, they do have a higher average rate per mile. The decrease in the nine-month period is primarily due to our *Delivering for America* plan network optimization efforts, including the reduction of facilities and the logical alignment of operating functions, resulting in the elimination of underutilized transportation trips, significantly increasing truck fill rates and reducing costs. We also benefited from lower average diesel fuel prices compared to the prior year, and our optimization of peak-season contracts. Our changes in service standards have further facilitated the shift of package volume from air to highway transportation when more economical and enabling improved reliability and service performance.

Air transportation expense decreased 13.5% and 20.1% for the three and nine months ended June 30, 2025, respectively, compared to the same periods last year. These decreases were primarily due to the previously mentioned changes in service standards that facilitated our shifting certain package volume to highway transportation, along with the impact of lower average jet fuel prices.

## Other Operating Expenses

Other operating expenses for the three and nine months ended June 30, 2025 and 2024, are detailed in the following table:

(in millions)	Three Months Ended June 30,		Nine Months Ended June 30,	
	2025	2024	2025	2024
Supplies and services	\$ 838	\$ 813	\$ 2,505	\$ 2,536
Depreciation and amortization	584	532	1,645	1,472
Rent and utilities	529	499	1,617	1,556
Information technology and communications	372	323	1,059	961
Vehicle maintenance service	181	144	528	539
Rural carrier equipment maintenance	151	146	456	453
Fuel - delivery vehicles	161	183	492	537
Miscellaneous other	393	364	1,172	1,092
<b>Total other operating expenses</b>	<b>\$ 3,209</b>	<b>\$ 3,004</b>	<b>\$ 9,474</b>	<b>\$ 9,146</b>

Total other operating expenses increased 6.8% and 3.6% for the three and nine months ended June 30, 2025, respectively, compared to the same periods last year. The period-over-period variances in the components of other operating expenses for the three and nine months ended June 30, 2025, are immaterial, except for the increases in the depreciation and amortization component and the information technology and communications component which reflect investments in property, plant and equipment and an emphasis on modernizing information technology systems in line with the *Delivering for America* plan.

## LIQUIDITY AND CAPITAL RESOURCES

### LIQUIDITY

Our liquidity consists of unrestricted cash and cash equivalents, short-term investments, plus our authorized borrowing capacity under the PRA. For additional information see *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 3 - Liquidity*.

Our average daily liquidity balance was \$17.0 billion and \$20.0 billion for the nine months ended June 30, 2025 and 2024, respectively.

### CASH FLOW ANALYSIS

#### Operating Activities

Net cash provided by operating activities was \$1.7 billion for the nine months ended June 30, 2025, compared to \$1.0 billion provided by operating activities for the nine months ended June 30, 2024. This change in cash provided by operations was due to higher revenue and lower transportation expenses, as well as the timing of cash expenditures for compensation and benefits, retirement benefits, and certain payable and accrued expenses.

#### Investing Activities

We invested \$2.6 billion in the purchase of property and equipment for the nine months ended June 30, 2025, which is a decrease of \$566 million, or 17.9%, compared to the same period last year. The decrease is due to the timing of our investments in network infrastructure in the prior year consistent with our *Delivering for America* plan. Our projected capital expenditures for 2025 remains at \$2.9 billion.

During the nine months ended June 30, 2025, we invested excess cash of \$3.0 billion and restricted cash of \$566 million in Treasury bills of various maturities ranging between four-months and one-year. Twelve of our short-term investments matured and were redeemed for \$10.6 billion during the period, and six of our restricted investments matured and were redeemed for \$2.6 billion. The remainder of the investments held had yet to mature as of June 30, 2025. During the same period last year, there were investments of \$11.8 billion and \$2.6 billion, which we made from excess cash and restricted cash, respectively. During the nine months ended June

30, 2024, certain short-term investments matured and were redeemed for \$10.1 billion and the restricted investments matured and were redeemed for \$3.1 billion.

### **Financing Activities**

Net cash used in financing activities was \$26 million for the nine months ended June 30, 2025. For the nine months ended June 30, 2024, net cash provided by financing activities was \$1.7 billion related to borrowings on long-term notes of nearly \$2.8 billion, partially offset by the repayment of a \$1.0 billion short-term fixed-rate note.

### ***LIQUIDITY OUTLOOK***

#### **2025 and Beyond**

While the enactment of the PSRA in April 2022 was a critical component of the *Delivering for America* plan and restoring us to financial sustainability, we continue to face systemic imbalances that make our current operating model unsustainable. We have adequate short-term liquidity as of June 30, 2025, however, in the medium to long-term, our liquidity remains insufficient to pay all obligations, to make capital investments necessary for continuity of operations, and to prepare for unexpected contingencies. For additional information on our operating challenges and constraints and the relevant mitigating circumstances, see *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 3 - Liquidity*.

#### **Legally Required Obligations**

As previously discussed in *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 9 - Retirement Plans*, we have estimated obligations for unfunded retirement benefits of \$5.4 billion due on September 30, 2025. We also have an estimated obligation to pay the DOL approximately \$1.7 billion in October 2025, representing the workers' compensation claims paid by DOL for the chargeback year July 1, 2024 to June 30, 2025, plus the administrative fee.

#### **Capital Investments**

As outlined in our *Delivering for America* plan, our technological and physical infrastructures require extensive upgrades. To invest in these upgrades, we had planned for almost \$40 billion in capital investments between 2021 and 2030. We currently estimate that our required cash outlays for capital investments necessary to modernize the network and ensure that we can continue to perform our universal service mission will amount to \$300 million for the remainder of 2025 and an additional \$13.7 billion for years 2026 through 2029. However, these projections could change depending on the timing of investments to replace our delivery fleet, modernize our delivery units, transform our retail locations, improve our processing facilities, and acquire or contribute to other appropriate capital assets.

### ***LEGISLATIVE UPDATE***

As a self-funded independent establishment of the executive branch, our business model and operations have the potential to be influenced by congressional oversight and legislation.

#### ***BOARD OF GOVERNORS***

Consistent with our independent self-funded design, Congress intended for us to be governed by an eleven-member Board which consists of our PMG, our DPMG, and nine independent Governors. The President appoints the Governors with the advice and consent of the Senate. As of the date of this report, we have five Presidentially appointed, Senate-confirmed Governors in office.

As previously reported, the original term of Governor Roman Martinez IV expired on December 8, 2024, and he is currently in his holdover year.

On June 2, 2025, the President submitted to the Senate the nomination of Anthony Lomangino to serve on the Board of Governors for a term expiring on December 8, 2031. The nomination was referred to the Senate Homeland Security and Governmental Affairs Committee, where it awaits further action.



## **APPROPRIATIONS**

On July 21, 2025, the House Appropriations Financial Services and General Government Subcommittee approved a bill making appropriations for financial services and general government for the fiscal year ending September 30, 2026, and for other purposes. The legislation, which has not yet been assigned a bill number, includes \$49.75 million for revenue forgone on free and reduced rate mail. It requires that mail for overseas voting and mail for the blind continue to be free; that none of the funds may be used to implement any rule, regulation, or policy of charging child support officials a fee for information concerning an address of a postal customer; that none of the funds may be used to consolidate or close small and/or rural post offices; and that the Postal Service does not destroy and continues to offer for sale any copies of the Multinational Species Conservation Funds Semipostal Stamp.

## **LEGISLATION**

We are required to comply with various laws and regulations concerning numerous matters. Congress can influence how we conduct our business and operations through the passage of legislation. However, in the last two decades only four bills - the PAEA, PSRA, *CARES Act*, and IRA - were ultimately passed into law and materially impacted our operations and/or financial results. There are several bills that have been introduced in the House and Senate in this reporting period, that if passed, could impact our operations and financial results and condition, including our ability to fully implement key *Delivering for America* plan initiatives. However, our assessment at this time is that the bills are unlikely to significantly advance or ultimately be passed into law in their current form. We continually monitor all legislation introduced and evaluate the probability of bills becoming law, and in the event we determine that passage is likely, we also evaluate the potential materiality of the impact of such bills on our financial condition.

## **REGULATORY MATTERS**

On October 4, 2024, we filed a request for an advisory opinion with the PRC regarding our plans to improve mail processing and transportation and explained how these improvements align with proposed refinements to the existing service standards for mail and package products. Following the conclusion of the regulatory proceeding, we began implementation of the proposal, which balances operational efficiency and cost savings with prompt and reliable service for all customers. We added one day to the service standard for certain *First-Class Mail* originating in areas far from our processing network, although the service standard day range of one to five days for *First-Class Mail* remained the same. Meanwhile, the day ranges for end-to-end *Marketing Mail*, *Periodicals*, and Package Services were shortened. Most competitive shipping products retained the same service standard, some packages have a faster standard, and some have a slightly slower standard. The refinements enable us to operate more reliably and at a lower cost to deliver, and with a more rational logistics approach applicable to today's use of our network infrastructure.

On January 31, 2025, we received the PRC's advisory opinion. On February 28, 2025, we published in the Federal Register notice of the revised service standards. We then implemented the final rule in two phases, with phase 1 having gone into effect on April 1, 2025, and phase 2 having gone into effect on July 1, 2025.

## **RELATED PARTY TRANSACTIONS**

As disclosed throughout this quarterly report, we have significant transactions with other U.S. government entities, which are considered related parties in accordance with GAAP. For a more detailed description, see *Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 5 - Related Parties*.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of financial statements in accordance with GAAP requires management to make significant judgments and estimates to develop certain amounts reflected and disclosed in the financial statements. In many cases, alternative policies or estimation techniques may be used.

We maintain a thorough process to review the application of accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare the financial statements of a large

organization. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and new or better information.

The accounting policies that require significant management judgment or the selection or application of alternative accounting policies and could result in a material impact to the financial statements are described in *Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, Critical Accounting Policies and Estimates* of our 2024 Annual Report. Management discusses the development and selection of critical accounting policies and estimates with the Audit and Finance Committee of the Board.

## **RECENT ACCOUNTING STANDARDS**

See *Item 1. Financial Statements and Supplementary Data, Notes to Unaudited Financial Statements, Note 2 - Recent Accounting Pronouncements*, for a description of recently announced accounting standards.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

In the normal course of business, we are exposed to market risks from changes in commodity prices, certain foreign currency exchange rates, and interest rates. Our commodity price risk consists primarily of exposure to changes in prices for diesel fuel, unleaded gasoline, and aircraft fuel for transportation of the mail, as well as fuel for heating facilities. We have foreign currency risk related to the settlement of terminal dues and transit fees with foreign postal administrations for international mail.

We also have provisions in our debt agreements that allow us to prepay our \$15.0 billion debt with the FFB at any time at a price determined by the Secretary of the Treasury, based on prevailing interest rates in the U.S. Treasury market at the time of repayment.

We have not used derivative commodity or financial instruments to manage market risk related to commodities, foreign currency exchange, or interest rate fluctuations for debt instruments. Additionally, we have not purchased or held derivative financial instruments for speculative purposes.

See *Part II, Item 7A. Quantitative and Qualitative Disclosures about Market Risk* in our 2024 Annual Report for additional information.

## **ITEM 4. CONTROLS AND PROCEDURES**

We are responsible for the preparation, integrity, and fair presentation of our financial statements.

### **DISCLOSURE CONTROLS**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in quarterly and annual reports is recorded, processed, summarized, and reported within the time frames specified by PAEA and that this information is accumulated and communicated to our management, including the PMG and the CFO, as appropriate, to allow timely decisions regarding required disclosure.

We carried out an evaluation under the supervision and with the participation of management, including the PMG and the CFO, of the effectiveness of the design and operation of disclosure controls and procedures as of June 30, 2025. Based on and as of the date of the evaluation, the PMG and the CFO concluded that our disclosure controls and procedures were effective.

### **INTERNAL CONTROLS**

We have made no changes in our internal control over financial reporting during the three months ended June 30, 2025 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

For a discussion of legal proceedings affecting us, please refer to *Part I. Financial Information, Item 1. Financial Statements, Notes to Unaudited Financial Statements, Note 8 - Commitments and Contingencies* in this document, as well as *Part I, Item 3. Legal Proceedings* and *Part II, Item 8. Financial Statements and Supplementary Data, Notes to Financial Statements, Note 11 - Commitments and Contingencies* in our 2024 Annual Report.

### ITEM 1A. RISK FACTORS

No material changes have transpired in our risk factors from the disclosures in *Part I, Item 1A. Risk Factors* in our 2024 Annual Report.

### ITEM 6. EXHIBITS

Exhibit Number	Exhibit Description
31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the <i>Securities and Exchange Act of 1934</i> , as Adopted Pursuant to Section 302 of the <i>Sarbanes-Oxley Act of 2002</i> .
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the <i>Securities and Exchange Act of 1934</i> , as Adopted Pursuant to Section 302 of the <i>Sarbanes-Oxley Act of 2002</i> .
32.1	Certification of Principal Executive Officer Pursuant to <i>18 U.S.C. Section 1350</i> , as Adopted Pursuant to Section 906 of the <i>Sarbanes-Oxley Act of 2002</i> .
32.2	Certification of Principal Financial Officer Pursuant to <i>18 U.S.C. Section 1350</i> , as Adopted Pursuant to Section 906 of the <i>Sarbanes-Oxley Act of 2002</i> .

## Signatures

Pursuant to the requirements of the *Postal Accountability and Enhancement Act of 2006*, the United States Postal Service has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### United States Postal Service

/s/ David Steiner

David Steiner

PMG and CEO

Date: August 7, 2025

/s/ Luke Grossmann

Luke Grossmann

CFO and Executive VP

Date: August 7, 2025

CERTIFICATION PURSUANT TO  
RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES AND EXCHANGE ACT OF  
1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF  
2002.

I, David Steiner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of the United States Postal Service ("Postal Service");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Postal Service as of, and for, the periods presented in this report;
4. The Postal Service's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Postal Service and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Postal Service, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Postal Service's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Postal Service's internal control over financial reporting that occurred during the Postal Service's most recent fiscal quarter (the Postal Service's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the Postal Service's internal control over financial reporting; and
5. The Postal Service's other certifying officer and I have disclosed based on our most recent evaluation of internal control over financial reporting, to the Postal Service's independent registered accounting firm and the Audit and Finance Committee of the Postal Service's Board of Governors:
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Postal Service's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have significant role in the Postal Service's internal control over financial reporting.

Date: August 7, 2025

/s/ David Steiner

David Steiner

PMG and CEO

CERTIFICATION PURSUANT TO  
 RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES AND EXCHANGE ACT OF  
 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF  
 2002.

I, Luke Grossmann, certify that:

1. I have reviewed this quarterly report on Form 10-Q of the United States Postal Service ("Postal Service");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Postal Service as of, and for, the periods presented in this report;
4. The Postal Service's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Postal Service and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Postal Service, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the Postal Service's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the Postal Service's internal control over financial reporting that occurred during the Postal Service's most recent fiscal quarter (the Postal Service's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the Postal Service's internal control over financial reporting; and
5. The Postal Service's other certifying officer and I have disclosed based on our most recent evaluation of internal control over financial reporting, to the Postal Service's independent registered accounting firm and the Audit and Finance Committee of the Postal Service's Board of Governors:
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Postal Service's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have significant role in the Postal Service's internal control over financial reporting.

Date: August 7, 2025

/s/ Luke Grossmann

Luke Grossmann

CFO and Executive VP

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002.

In connection with the Quarterly Report of the United States Postal Service ("Postal Service") on Form 10-Q for the period ended June 30, 2025, (the "Report"), I, David Steiner, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the *Sarbanes-Oxley Act of 2002* that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the *Securities Exchange Act of 1934*; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Postal Service.

Date: August 7, 2025

/s/ David Steiner

David Steiner

PMG and CEO

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002.

In connection with the Quarterly Report of the United States Postal Service ("Postal Service") on Form 10-Q for the period ended June 30, 2025, (the "Report"), I, Luke Grossmann, certify, pursuant to *18 U.S.C. Section 1350*, as adopted pursuant to Section 906 of the *Sarbanes-Oxley Act of 2002* that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the *Securities Exchange Act of 1934*; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Postal Service.

Date: August 7, 2025

/s/ Luke Grossmann

Luke Grossmann

CFO and Executive VP