		REVEN				PIECES 6				WEIGHT (F	,	
		rter 1	======== Char FY 2020 ove	ige	Quar		Chang FY 2020 over	е			====== Chanر FY 2020 over	ge
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,385,691	2,464,485	(78,795)	(3.2)	4,431,458	4,883,246	(451,788)	(9.3)	132,538	144,909	(12,371)	(8.5)
Single-Piece Cards	50,636	59.252	(8,616)	(14.5)	138.722	164,296	(25,574)	(15.6)	889	1.051	(12,071)	(15.5)
Total Single-Piece Letters and Cards	2,436,327	2,523,738	(87,411)	(3.5)	4,570,181	5,047,542	(477,362)	(9.5)	133.426	145,960	(12,534)	(8.6)
Presort Letters	3,464,532	3,467,939	(3,406)	(0.1)	8,885,674	8,974,331	(88,657)	(1.0)	507,425	515,497	(8,073)	(1.6)
Presort Cards	138,034	132,107	5,926	4.5	528,950	505,822	23,128	4.6	4,323	4,132	191	4.6
Total Presort Letters and Cards	3,602,566	3,600,046	2,520	0.1	9,414,625	9,480,154	(65,529)	(0.7)	511.748	519,630	(7,882)	(1.5)
Flats	406,324	488,949	(82,625)	(16.9)	333,381	360,807	(27,426)	(7.6)	68,057	72,197	(4,140)	(5.7)
Domestic Negotiated Serv. Agreement Mail	0	0	(02,020)	(10.0)	0	0	(0	-	00,001	0	(,, 1 .0)	-
Outbound First-Class Mail International	56,183	63.998	(7,816)	(12.2)	40,394	45,921	(5,527)	(12.0)	1,807	2.193	(386)	(17.6)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	243,668	228.688	14.980	6.6	156.819	167,094	(10,275)	(6.1)	78,793	68.856	9.937	14.4
First-Class Mail Fees	26,845	27.680	(835)	(3.0)	-	-	(.0,2.0)	-	-	-	-	-
Total First-Class Mail	6,771,913	6,933,099	(161,187)	(2.3)	14,515,399	15,101,517	(586,119)	(3.9)	793,831	808,835	(15,004)	(1.9)
USPS Marketing Mail:												
High Density and Saturation Letters	310,084	313,762	(3,678)	(1.2)	1,851,982	1,974,370	(122,388)	(6.2)	75,945	77,759	(1,814)	(2.3)
High Density and Saturation Flats & Parcels	551,962	581,506	(29,544)	(5.1)	3,038,266	3,352,782	(314,516)	(9.4)	548,530	569,753	(21,223)	(3.7)
Carrier Route	490,473	613,128	(122,654)	(20.0)	1,860,988	2,399,474	(538,486)	(22.4)	407,012	444,896	(37,884)	(8.5)
Letters	2,600,603	2,657,601	(56,997)	(2.1)	12,362,140	12,968,201	(606,061)	(4.7)	608,123	631,082	(22,959)	(3.6)
Flats	420,885	457,880	(36,994)	(8.1)	1,038,527	1,177,435	(138,907)	(11.8)	258,891	280,828	(21,937)	(7.8)
Parcels	14,483	13,355	1,128	8.4	11,463	10,629	834	7.8	4,330	3,844	486	12.6
Every Door Direct Mail Retail	28,065	30,613	(2,548)	(8.3)	150,078	171,981	(21,903)	(12.7)	19,036	21,814	(2,778)	(12.7)
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
USPS Marketing Mail Fees	9,007	9,950	(943)	(9.5)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	4,425,562	4,677,793	(252,231)	(5.4)	20,313,444	22,054,872	(1,741,428)	(7.9)	1,921,868	2,029,977	(108,109)	(5.3)
Periodicals Mail:												
In-County	14,579	14,603	(24)	(0.2)	128,299	127,642	657	0.5	35,046	35,992	(946)	(2.6)
Outside County	271,048	293,715	(22,667)	(7.7)	981,180	1,070,416	(89,237)	(8.3)	343,253	383,180	(39,927)	(10.4)
Periodicals Mail Fees	1,127	2,339	(1,212)	(51.8)	-	-	-	-	-	-	-	-
Total Periodicals Mail	286,754	310,657	(23,903)	(7.7)	1,109,478	1,198,058	(88,580)	(7.4)	378,299	419,172	(40,873)	(9.8)
Package Services Mail:												
Alaska Bypass	7,342	8,301	(959)	(11.6)	293	338	(46)	(13.5)	19,698	22,760	(3,062)	(13.5)
Bound Printed Matter Flats	50,036	52,794	(2,758)	(5.2)	66,611	73,558	(6,948)	(9.4)	113,247	119,187	(5,940)	(5.0)
Bound Printed Matter Parcels	72,929	85,528	(12,600)	(14.7)	65,648	79,262	(13,614)	(17.2)	133,837	164,139	(30,302)	(18.5)
Media and Library Mail	75,569	72,006	3,563	4.9	21,407	20,720	687	3.3	44,393	45,473	(1,080)	(2.4)
Package Services Mail Fees	258	428	(170)	(39.8)	-	-	-	-	-	-	-	-
Total Package Services Mail	206,134	219,059	(12,925)	(5.9)	153,958	173,878	(19,920)	(11.5)	311,174	351,558	(40,384)	(11.5)

		REVEN				PIECES 6				WEIGHT (F	/	
Service Category		arter 1 FY 2019	Char FY 2020 ove Amount	nge er FY 2019 Percent	Quar FY 2020		Chang FY 2020 over Amount	e FY 2019 Percent		rter 1 FY 2019	ETRIC Chang FY 2020 over Amount ETRIC Chang FY 2020 over	je
U.S. Postal Service Mail	-	-	-	-	86,027	81,154	4,873	6.0	25,639	29,398	(3,759)	(12.8)
Free Mail	-	-	-	-	8,034	9,142	(1,108)	(12.1)	3,060	3,347	(287)	(8.6)
Total Market Dominant Mail	11,690,362	12,140,607	(450,245)	(3.7)	36,186,340	38,618,622	(2,432,281)	(6.3)	3,433,871	3,642,287	(208,416)	(5.7)
Ancillary Services: Certified Mail Collect on Delivery Delivery Confirmation Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services	166,586 975 232 24,370 5,201 76,825 3,093 20,358 16,838 1,611 316,089	165,024 997 211 22,832 6,786 76,220 2,077 20,315 14,615 226 309,303	$\begin{array}{c} 1,562\\(22)\\22\\1,538\\(1,585)\\605\\1,016\\42\\2,223\\1,385\\6,786\end{array}$	$\begin{array}{c} 0.9 \\ (2.2) \\ 10.2 \\ 6.7 \\ (23.4) \\ 0.8 \\ 48.9 \\ 0.2 \\ 15.2 \\ 611.7 \\ 2.2 \end{array}$	47,532 84 1,563,165 4,968 298 33,756 - - 6,247 8,839 678 1,665,567	47,766 89 1,616,025 4,557 420 34,112 - 6,790 7,718 104 1,717,581	(235) (5) (52,859) (122) (356) - (543) 1,121 574 (52,014)	(0.5) (5.4) (3.3) 9.0 (29.1) (1.0) - (8.0) 14.5 552.6 (3.0)				
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services Total Market Dominant Mail and Services	30,423 74,657 24,168 0 129,248 445,336 12,135,699	36,278 74,376 24,364 0 135,018 444,321 12,584,928	(5,855) 281 (196) - (5,770) 1,015 (449,230)	(16.1) 0.4 (0.8) (4.3) 0.2 (3.6)	19,420 5,606 232 0 25,258 1,690,825	20,008 5,688 317 0 26,013 1,743,594	(588) (82) (85) - (755) (52,769)	(2.9) (1.4) (26.9) (2.9) (3.0)		Service Transa U.S. Postal Ser Quarter 1, FY 2	vice Mail	
Other Market Dominant Revenue Total Market Dominant Revenue	210,115 12,345,813	260,336 12,845,265	(50,221) (499,451)	(19.3) (3.9)						Ancillary Servic Other Services	es	5,094 262

		REVEN				PIECES				WEIGHT (I	Pounds) 6/	
Service Category		rter 1 FY 2019	Cha FY 2020 ov Amount	nge er FY 2019 Percent	Qua FY 2020		Chang FY 2020 over Amount	e		rter 1 FY 2019	Chan FY 2020 ove Amount	ge
Priority Mail Express: Total Priority Mail Express	177,099	186,773	(9,673)	(5.2)	6,300	6,862	(562)	(8.2)	7,363	8,032	(669)	(8.3)
First-Class Package Service: Total First Class Package Service	1,235,976	1,165,427	70,549	6.1	371,691	382,294	(10,603)	(2.8)	143,840	147,898	(4,058)	(2.7)
Retail Ground Mail: Total Retail Ground	94,410	84,492	9,918	11.7	4,163	3,914	248	6.3	27,946	27,102	844	3.1
Priority Mail: Total Priority Mail	2,706,887	2,697,931	8,956	0.3	293,619	309,937	(16,318)	(5.3)	775,184	820,708	(45,523)	(5.5)
Parcel Select Mail: Total Parcel Select Mail	2,121,366	2,032,640	88,727	4.4	878,491	910,571	(32,080)	(3.5)	2,911,913	2,302,217	609,695	26.5
Parcel Return Service Mail: Total Parcel Return Service Mail	49,472	60,441	(10,969)	(18.1)	17,744	23,183	(5,439)	(23.5)	49,249	63,485	(14,236)	(22.4)
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail	107,734 21,363 184,868 71,897 2 385,864	109,794 29,356 193,875 71,688 2 404,715	(2,060) (7,993) (9,007) 209 (0) (18,851)	(1.9) (27.2) (4.6) 0.3 (1.6) (4.7)	1,733 254 36,921 4,095 - 43,002	1,802 359 39,961 4,271 - 46,394	(69) (106) (3,041) (177) - (3,392)	(3.8) (29.4) (7.6) (4.1) - (7.3)	11,088 1,242 22,134 30,459 - 64,923	12,136 2,265 22,074 32,179 - 68,653	(1,048) (1,023) 60 (1,720) - (3,731)	(8.6) (45.2) 0.3 (5.3) - (5.4)
Total Competitive Mail	6,771,075	6,632,419	138,656	2.1	1,615,010	1,683,156	(68,146)	(4.0)	3,980,418	3,438,095	542,323	15.8

	REVENUE 6/						6/			WEIGHT	(Pounds) 6/	
Service Category	Qua FY 2020	rter 1 FY 2019 =======	Chai FY 2020 ov Amount		Qu: FY 2020	arter 1 FY 2019 =======	Chang FY 2020 over Amount ======	FY 2019 Percent	Qu FY 2020	arter 1 FY 2019 ======	Cha FY 2020 ov Amount ======	
Ancillary Services: Other Domestic Ancillary Services International Ancillary Services Total Ancilliary Services	3,481 961 4,441	3,380 1,052 4,432	101 (92) 9	3.0 (8.7) 0.2	444 1,290 1,735	360 1,539 1,899	85 (249) (164)	23.5 (16.2) (8.7)				
Special Services: Premium Forwarding Service Intl. Money Orders & Money Transfer Service Other Domestic Special Services Other International Special Services Total Special Services	9,398 136 235,165 - 244,699	9,443 240 220,704 - 230,387	(46) (104) 14,462 - 14,312	(0.5) (43.4) 6.6 - 6.2	410 12 23,299 - 23,721	433 24 26,215 - 26,673	(23) (12) (2,916) - (2,952)	(5.4) (51.5) (11.1) - (11.1)				
Total Competitive Services Total Competitive Mail and Services	249,140 7,020,215	234,819 6,867,238	14,321 152,977	6.1 2.2	25,455	28,571	(3,116)	(10.9)				
Other Competitive Revenue Total Competitive Revenue	29,339 7,049,554	38,262 6,905,500	(8,923) 144,054	(23.3) 2.1								

(Data in Thousands)

		REVEN				PIECES	6/			WEIGHT (Pounds) 6/	
Service Category		irter 1	Chai FY 2020 ove	nge	Qua	arter 1	Chang FY 2020 over			rter 1	Cha FY 2020 ov	nge
	FY 2020	FY 2019	Amount	Percent ======	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	18,461,437	18,773,026	(311,589)	(1.7)	37,801,350	40,301,778	(2,500,428)	(6.2)	7,414,289	7,080,382	333,907	4.7
Total All Services	694,476	679,140	15,336	2.3	1,716,280	1,772,166	(55,886)	(3.2)				
Total All Mail and Services	19,155,913	19,452,167	(296,253)	(1.5)								
Total All Other Revenue	239,454	298,598	(59,144)	(19.8)								
Total All Revenue	19,395,367	19,750,765	(355,398)	(1.8)								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

TABLE 2-A LETTER MAIL

MARKET DOMINANT PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1 FISCAL YEAR 2020 (Oct. 1, 2019-Dec. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2019 (Data in Thousands)

PIECES WEIGHT (Pounds) REVENUE ------_____ Change Change Change FY 2020 over FY 2019 FY 2020 over FY 2019 Quarter 1 FY 2020 over FY 2019 Quarter 1 Quarter 1 Service Category FY 2020 FY 2019 Percent FY 2020 FY 2019 Percent FY 2020 FY 2019 Amount Percent Amount Amount _____ ========== ========== ========== ______ _ _ ========= ------_____ ------First-Class Mail: Single-Piece Letters 2,385,691 2,464,485 (78, 795)(3.2) 4,431,458 4,883,246 (451,788)(9.3) 132,538 144,909 (12, 371)(8.5) Single-Piece Cards (14.5)(15.6) (15.5) 50,636 59,252 (8,616) 138,722 164,296 (25, 574)889 1,051 (163) Total Single-Piece Letters and Cards 2,436,327 2,523,738 (87,411) (3.5) 4,570,181 5,047,542 (477,362) (9.5) 133,426 145,960 (12, 534)(8.6) 3,467,939 (1.0)Presort Letters 3,464,532 (3,406)(0.1)8,885,674 8,974,331 (88,657) 507,425 515,497 (8,073) (1.6)Presort Cards 138,034 132.107 5,926 528.950 23.128 4,323 4.5 505,822 4.6 4,132 191 4.6 Total Presort Letters and Cards 3,602,566 3,600,046 2,520 0.1 9,414,625 9,480,154 (65, 529)(0.7) 511,748 519,630 (7,882) (1.5) Flats 3,227 3,467 (240) (6.9)2,955 2,012 943 46.9 942 637 304 47.7 Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Outbound First-Class Mail International 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Inbound Intl. Letter-Post Single-Piece & NSA M 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 0.0 0 0 0 0.0 0 0 0 0 0 0 0.0 Total First-Class Mail 6,042,120 6,127,251 13,987,760 14,529,708 (541,948) 646.116 666,227 (20, 111)(85, 130)(1.4)(3.7)(3.0) USPS Marketing Mail: High Density and Saturation Letters 310,084 313,762 (3,678) (1.2)1,851,982 1,974,370 (122, 388)(6.2) 75,945 77,759 (1,814)(2.3)High Density and Saturation Flats & Parcels 16.200 12.851 3.349 26.1 86.451 79.789 6.661 8.3 2.865 3.301 (436) (13.2)Carrier Route (28.3) (145) (28.1)2,587 3.491 (904) (25.9)10.058 14.035 (3,977)373 518 2,600,603 2,657,601 (56, 997)(2.1)12,362,140 12,968,201 (606,061) 608,123 631,082 (22, 959)(3.6)Letters (4.7)Flats 252 194 58 29.8 506 356 150 42.2 169 117 52 44.9 Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Every Door Direct Mail Retail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 USPS Marketing Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0.0 0 Total USPS Marketing Mail 14,311,137 15,036,752 2,929,727 2.987.899 (58, 172)(725,615) 687.475 (25,302) (1.9) (4.8)712,777 (3.5) Periodicals Mail: In-Countv 154 161 (7) (4.4)1.745 1.800 (55) (3.1)81 87 (6) (7.3) (594) Outside County 1.061 1.099 (37) (3.4)4.242 4.836 (12.3)388 425 (37) (8.6) Periodicals Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Periodicals Mail (44) 5,987 (649) (9.8) 469 1,215 1,259 (3.5)6,635 512 (43) (8.4) Package Services Mail: 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Alaska Bypass 0 0 0 0.0 0 0 0.0 0 0 0.0 0 0 Bound Printed Matter Flats 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Bound Printed Matter Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Media and Library Mail 0.0 0.0 0.0 0 0 0 0 0 0 0 0 0

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Package Services Mail Fees

Total Package Services Mail

	REVENUE					PIECE				WEIGHT (,	
Service Category	Quar FY 2020	rter 1 FY 2019	Char FY 2020 ove Amount	nge er FY 2019 Percent	Quar FY 2020		Char FY 2020 ove Amount	ige	Qua FY 2020	rter 1 FY 2019	Chan FY 2020 ove Amount	ge r FY 2019 Percent
U.S. Postal Service Mail	0	0	0	0.0	75,825	69,049	6,776	9.8	1,762	1,798	(36)	(2.0)
Free Mail	0	0	0	0.0	1,254	1,231	23	1.9	26	52	(25)	(48.8)
Total Market Dominant Mail	8,973,062	9,116,409	(143,347)	(1.6)	28,381,964	29,643,375	(1,261,411)	(4.3)	1,335,849	1,381,365	(45,517)	(3.3)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,973,062	9,116,409	(143,347)	(1.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,973,062	9,116,409	(143,347)	(1.6)								

		REVE	NUE			PIECE	S			WEIGHT	(Pounds)	
	==========			======	===========			=====	=========			
	Qua	arter 1		inge rer FY 2019	Qua	rter 1	Cha FY 2020 ov	0	Qua	arter 1	Cha FY 2020 ov	0
Service Category	FY 2020	FY 2019	Amount Percent		FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
Total Competitive Mail	14,622	22,737	(8,116)	(35.7)	6,068	11,152	(5,084)	(45.6)	285	404	(118)	(29.3)

		REVE	NUE			PIECE	S			WEIGHT (Pounds)	
	===========			======	=================			=====	===========			==========
			Cha	nge			Cha	nge			Cha	inge
	Qua	arter 1	FY 2020 ov	er FY 2019	Qua	rter 1	FY 2020 ov	er FY 2019	Qua	arter 1	FY 2020 ov	er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
	=======	=======	=========	=========	======	========	=======	=========	=========	=========	========	=======
				()				(1)			((()	(22.2)
Total Competitive Revenue	14,622	22,737	(8,116)	(35.7)	6,068	11,152	(5,084)	(45.6)	285	404	(118)	(29.3)

		REVEN				PIECE				WEIGHT (I	,	
			Cha	inge			Cha	nge			Char	nge
Service Category	Quarter 1FY 2020 over FY 2019FY 2020FY 2019AmountPercent		Qua FY 2020	rter 1 FY 2019	FY 2020 ov Amount	er FY 2019 Percent	Qua FY 2020	arter 1 FY 2019	FY 2020 ove Amount	er FY 2019 Percent		
	========	========			========				========		=========	=======
Total Market Dominant and Competitive												
Total All Mail	8,987,684	9,139,146	(151,462)	(1.7)	28,388,032	29,654,527	(1,266,496)	(4.3)	1,336,134	1,381,769	(45,635)	(3.3)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services Total All Other Revenue	8,987,684	9,139,146	(151,462)	(1.7)	28,388,032	29,654,527	(1,266,496)	(4.3)	1,336,134	1,381,769	(45,635)	(3.3)
Total All Revenue	8,987,684	9,139,146	(151,462)	(1.7)								

TABLE 2-B

FLAT MAIL

MARKET DOMINANT PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1 FISCAL YEAR 2020 (Oct. 1, 2019-Dec. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2019 (Data in Thousands)

REVENUE PIECES WEIGHT (Pounds) _____ _____ Change Change Change FY 2020 over FY 2019 Quarter 1 FY 2020 over FY 2019 Quarter 1 FY 2020 over FY 2019 Quarter 1 Service Category FY 2020 FY 2019 Percent FY 2020 FY 2019 Percent FY 2020 FY 2019 Percent Amount Amount Amount -----========== ========= _____ -----_____ ========== -----_____ First-Class Mail: Single-Piece Letters 0 0 0 0.0 0 0 0.0 0 0 0 0.0 0 Single-Piece Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Single-Piece Letters and Cards 0 0 0 0.0 0 0 0.0 0 0 0.0 0 0 Presort Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Presort Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Presort Letters and Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 403,097 Flats 485,482 (82, 385)(17.0)330,426 358,794 (28, 368)(7.9) 67,116 71,560 (4, 444)(6.2) Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Outbound First-Class Mail International 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Inbound Intl. Letter-Post Single-Piece & NSA M 0 0 0 0.0 0 0 0 0.0 0 0.0 0 0 First-Class Mail Fees 0 0 0.0 0 ٥ 0.0 ٥ 0.0 0 0 0 0 Total First-Class Mail 403,097 485,482 (82,385) (17.0)330,426 358,794 (28, 368)(7.9) 67,116 71,560 (4,444) (6.2) USPS Marketing Mail: High Density and Saturation Letters 0 0 0 0.0 0 0 0.0 0 0 0 0.0 0 High Density and Saturation Flats & Parcels 535.759 568.604 (32.845) (5.8) 2.951.808 3.272.906 (321.098) (9.8) 545.664 566.446 (20.781) (3.7)Carrier Route 487,886 609,623 (121,737) (20.0)1,850,928 2,385,406 (534,478) (22.4) 406,639 444,366 (37,727) (8.5) Letters 0.0 0 0 0.0 0 0 0.0 0 0 Ω 0 0 Flats 420.560 457.564 (37.005)(8.1) 1.037.861 1.176.805 (138.944)(11.8)258.717 280.702 (21.984)(7.8)Parcels 0.0 0.0 0.0 0 0 0 0 0 0 0 0 0 Every Door Direct Mail Retail 28,065 30,613 (2,548)(8.3)150,078 171,981 (21,903)(12.7)19,036 21,814 (2,778)(12.7)Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 USPS Marketing Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total USPS Marketing Mail 1,472,269 1,666,404 (194, 135)(11.6)5,990,674 7,007,098 (1,016,423)(14.5)1,230,056 1,313,327 (83,271) (6.3) Periodicals Mail: 14,398 14,420 (21) (0.1) 126,416 125,737 679 0.5 34,874 35,831 (957) (2.7)In-County 269,310 291,892 (22,583) 976,189 1,064,761 (8.3) 341,497 381,316 (10.4) Outside County (7.7) (88,571) (39,819) Periodicals Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 306,312 Total Periodicals Mail 283,708 (22,604) (7.4)1,102,605 1,190,498 (87,892) (7.4)376,371 417,147 (40,776) (9.8) Package Services Mail: 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Alaska Bypass 0 0 0 0.0 0 0 0.0 0 0 0.0 0 0 Bound Printed Matter Flats 50.036 52.794 (2,758) (5.2) 66.611 73.558 (6,948)(9.4) 113.247 119.187 (5,940) (5.0) Bound Printed Matter Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Media and Library Mail 5,381 5,170 211 4.1 1,829 1,842 (13) (0.7) 1,387 1,421 (34) (2.4)Package Services Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Package Services Mail 55.417 57.964 (2.547)68.439 75.400 (6.961) (9.2) 114.633 120.607 (5,974) (5.0) (4.4)

		REVEN				PIECE				WEIGHT (, ,	
Service Category	Quar FY 2020		Char FY 2020 ove Amount	nge	Quar FY 2020		Char FY 2020 ove Amount	ige	Qua FY 2020	rter 1 FY 2019	Chai FY 2020 ov Amount	nge er FY 2019 Percent
U.S. Postal Service Mail	0	0	0	0.0	5,968	7,325	(1,358)	(18.5)	1,103	1,076	27	2.6
Free Mail	0	0	0	0.0	1,713	2,040	(328)	(16.1)	510	513	(3)	(0.5)
Total Market Dominant Mail	2,214,490	2,516,162	(301,672)	(12.0)	7,499,825	8,641,156	(1,141,331)	(13.2)	1,789,790	1,924,230	(134,440)	(7.0)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,214,490	2,516,162	(301,672)	(12.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,214,490	2,516,162	(301,672)	(12.0)								

		REVE	NUE			PIECE	S			WEIGHT	(Pounds)	
	Qu	======================================		====== inge /er FY 2019	Qua		 Cha FY 2020 ov	0	Qua			====== ange /er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
Total Competitive Mail	249,014	245,576				50,139	(2,570)	(5.1)	19,146	20,966	(1,820)	(8.7)

		REVE	NUE			PIECE	S			WEIGHT	(Pounds)	
	==========			======								
			Cha	5			Cha	0				ange
		arter 1	FY 2020 over FY 2019			irter 1	FY 2020 ov			arter 1		/er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
	=======	=======				========						========
Total Competitive Revenue	249,014	245,576	3,438	1.4	47,569	50,139	(2,570)	(5.1)	19,146	20,966	(1,820)	(8.7)

		REVEN	IUE 6/			PIECES	S 6/			WEIGHT (I	Pounds) 6/	
Service Category		======================================		nge		rter 1	Char FY 2020 ove	nge			======== Char FY 2020 ove	nge
	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
Total Market Dominant and Competitive Total All Mail Total All Services Total All Mail and Services Total All Other Revenue	====== 2,463,505 0 2,463,505	2,761,738 0 2,761,738	(298,233) 0 (298,233)	(10.8) 0.0 (10.8)	====== 7,547,394 0 7,547,394	======= 8,691,295 0 8,691,295	======== (1,143,900) 0 (1,143,900)	(13.2) 0.0 (13.2)	======= 1,808,936 0 1,808,936	======= 1,945,196 0 1,945,196	(136,260) 0 (136,260)	(7.0) 0.0 (7.0)
Total All Revenue	2,463,505	2,761,738	(298,233)	(10.8)								

TABLE 2-C

		REVEN				PIECE				WEIGHT (,	
	Quart		Char FY 2020 ove	ige	Quart			ige			 Char FY 2020 ove	nge
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail:												
0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Letters High Density and Saturation Flats & Parcels	3	51	(48)	(94.8)	0	87	(79)	(91.5)	1	6		(88.5)
Carrier Route	3	14	(48)	(94.8) (93.9)	2	33	(79)	(91.5) (94.4)	0	12	(6) (12)	(96.6)
	0	14	(13)	· · ·	2	33	(31)	(94.4)	0	0	(12)	(90.0)
Letters	0	v	-	0.0	•	•			5	-		
Flats Parcels	73 14.483	121 13,355	(48) 1,128	(39.5) 8.4	160 11.463	273 10,629	(113) 834	(41.4) 7.8	5 4.330	10 3,844	(5) 486	(50.0) 12.6
	14,483	13,355	1,128		11,463	10,629			4,330	3,844		
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0 0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0		0	0	•	0.0
USPS Marketing Mail Fees	0	•	0	0.0	0	0	-	0.0	0 4.337	0	0	0.0
Total USPS Marketing Mail	14,560	13,540	1,019	7.5	11,632	11,022	610	5.5	4,337	3,873	464	12.0
Periodicals Mail:												
In-County	26	22	4	19.8	138	104	33	32.1	91	73	18	24.1
Outside County	678	724	(47)	(6.5)	748	820	(72)	(8.8)	1,367	1,439	(71)	(4.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	704	746	(42)	(5.7)	886	925	(38)	(4.2)	1,459	1,512	(53)	(3.5)
Package Services Mail:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Alaska Bypass	7,342	8,301	(959)	(11.6)	293	338	(46)	(13.5)	19,698	22,760	(3,062)	(13.5)
Bound Printed Matter Flats	0	0	Ó	0.0	0	0	Ó	0.0	0	0	0 Ó	0.0
Bound Printed Matter Parcels	72,929	85,528	(12,600)	(14.7)	65,648	79,262	(13,614)	(17.2)	133,837	164,139	(30,302)	(18.5)
Media and Library Mail	70,157	66,810	3,347	5.0	19,578	18,878	700	3.7	43,006	44,052	(1,046)	(2.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	150,428	160,639	(10,212)	(6.4)	85,519	98,478	(12,960)	(13.2)	196,541	230,951	(34,410)	(14.9)
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		REVEN				PIECES				WEIGHT (Pounds) =======	
Service Category	Quai FY 2020	FY 2019	Char FY 2020 ove Amount	nge er FY 2019 Percent	Quart FY 2020		Char FY 2020 ove Amount	ige	Qua FY 2020	rter 1 FY 2019	Chan FY 2020 ove Amount	ge r FY 2019 Percent
U.S. Postal Service Mail	0	0	0	0.0	4,233	4,780	(546)	(11.4)	22,773	26,524	(3,751)	(14.1)
Free Mail	0	0	0	0.0	5,067	5,871	(804)	(13.7)	2,523	2,783	(260)	(9.3)
Total Market Dominant Mail	165,691	174,926	(9,235)	(5.3)	107,338	121,076	(13,738)	(11.3)	227,632	265,643	(38,010)	(14.3)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	165,691	174,926	(9,235)	(5.3)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	165,691	174,926	(9,235)	(5.3)								

		REVE	NUE			PIECE	S			WEIGHT	(Pounds)	
				====== inge		======================================	EEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEE	0				====== inge /er FY 2019
Service Category	FY 2020	FY 2019	Amount	FY 2020 over FY 2019 Amount Percent		FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
Total Competitive Mail	5,927,520	5,769,514	158,005	2.7	1,512,071	1,568,609	(56,538)	(3.6)	3,888,701	3,340,041	548,660	16.4

		REVE	NUE			PIECE	S			WEIGHT	(Pounds)	
	===========		===========	======				=====	==========		==========	
			Cha	nge			Char	nge			Cha	inge
	Qua	Quarter 1 FY 2020 over FY 2019				irter 1	FY 2020 ove	er FY 2019	Qua	arter 1	FY 2020 ov	er FY 2019
Service Category	FY 2020	FY 2019			FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
			========			========						========
Total Competitive Revenue	5,927,520	5,769,514	158,005	2.7	1,512,071	1,568,609	(56,538)	(3.6)	3,888,701	3,340,041	548,660	16.4

		REVEN	IUE 6/			PIECES	S 6/			WEIGHT (F	Pounds) 6/	
	===========			======				=====				
			Cha	nge			Char	nge			Char	nge
Service Category	Qua	Quarter 1 FY 2020 over FY 2019				rter 1	FY 2020 ove	er FY 2019	Qua	rter 1	FY 2020 ove	er FY 2019
	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
	========	========		=========	=======	=======	========		=========	=========	========	========
Total Market Dominant and Competitive												
Total All Mail	6,093,211	5,944,440	148,771	2.5	1,619,409	1,689,685	(70,276)	(4.2)	4,116,333	3,605,683	510,650	14.2
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,093,211	5,944,440	148,771	2.5	1,619,409	1,689,685	(70,276)	(4.2)	4,116,333	3,605,683	510,650	14.2
Total All Other Revenue												
Total All Revenue	6,093,211	5,944,440	148,771	2.5								

TABLE 3-A STAMPED MAIL

MARKET DOMINANT PRODUCTS

FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1

FISCAL YEAR 2020 (Oct. 1, 2019-Dec. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2019

		REVEN				PIECE				WEIGHT (F	,	
	Qua	rter 1	Char FY 2020 ove	ige er FY 2019		rter 1	Chan FY 2020 ove	ge r FY 2019	Qua	rter 1	Cha FY 2020 ov	nge er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent		FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,479,619	1,549,480	(69,861)	(4.5)	2,702,127	3,042,168	(340,042)	(11.2)	72,092	80,067	(7,975)	(10.0)
Single-Piece Cards	30,452	36,796	(6,343)	(17.2)	82,005	101,133	(19,128)	(18.9)	513	632	(120)	(18.9)
Total Single-Piece Letters and Cards	1,510,071	1,586,276	(76,204)	(4.8)	2,784,132	3,143,301	(359,170)	(11.4)	72,605	80,699	(8,095)	(10.0)
Presort Letters	52,035	53,749	(1,715)	(3.2)	128,514	134,532	(6,018)	(4.5)	8,069	8,058	11	0.1
Presort Cards	1,119	946	174	18.4	4,252	3,586	666	18.6	23	20	3	15.9
Total Presort Letters and Cards	53,154	54,695	(1,541)	(2.8)	132,766	138,118	(5,352)	(3.9)	8,092	8,078	14	0.2
Flats	36,622	42,182	(5,560)	(13.2)	24,975	27,276	(2,302)	(8.4)	4,959	5,336	(377)	(7.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0 Ú	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,599,848	1,683,153	(83,305)	(4.9)	2,941,872	3,308,696	(366,824)	(11.1)	85,656	94,113	(8,458)	(9.0)
USPS Marketing Mail:												
High Density and Saturation Letters	5,926	4,652	1,273	27.4	39,377	32,883	6,494	19.7	1,299	1,059	240	22.6
High Density and Saturation Flats & Parcels	523	493	29	5.9	2,848	2,771	77	2.8	123	151	(27)	(18.1)
Carrier Route	336	352	(16)	(4.6)	1,298	1,407	(109)	(7.8)	125	124	`2́	1.3
Letters	178,170	165,082	13,089	7.9	1,103,519	1,043,447	60,072	5.8	57,489	54,150	3,339	6.2
Flats	5,031	5,862	(831)	(14.2)	15,592	17,962	(2,370)	(13.2)	2,535	2,867	(332)	(11.6)
Parcels	86	36	50	140.1	67	23	44	189.4	12	2,001	9	334.8
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	Ő	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	190,071	176,477	13,594	7.7	1,162,700	1,098,492	64,207	5.8	61,583	58,352	3,231	5.5
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	594	788	(194)	(24.7)	190	237	(47)	(19.7)	214	383	(169)	(44.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	594	788	(194)	(24.7)	190	237	(47)	(19.7)	214	383	(169)	(44.2)

		REVEN				PIECE				WEIGHT (I	,	
Service Category	====== Quar FY 2020		Enternation Char FY 2020 ove Amount	ige	Quar FY 2020	ter 1 FY 2019	Char FY 2020 ove Amount	ige	Quai FY 2020		Char FY 2020 ove Amount	ige
	========			========			========			=======		
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	2	(2)	(100.0)	0	0	(0)	(100.0)
Total Market Dominant Mail	1,790,512	1,860,417	(69,905)	(3.8)	4,104,762	4,407,427	(302,666)	(6.9)	147,453	152,849	(5,396)	(3.5)
Ancillary Services:												
Certified Mail	5,908	5,680	228	4.0								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	0	0	0	0.0								
Insurance	423	494	(71)	(14.4)								
Registered Mail	39	30	9	29.7								
Return Receipts	1,623	2,322	(699)	(30.1)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	99	45	55	121.9								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancilliary Services	8,092	8,571	(479)	(5.6)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	8,092	8,571	(479)	(5.6)								
Total Market Dominant Mail and Services	1,798,605	1,868,989	(70,384)	(3.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,798,605	1,868,989	(70,384)	(3.8)								

		REVE	NUE			PIEC	ES			WEIGHT (Pounds)	
				====== ange			========= Chai	=====	=========			======= Inae
	Qua	arter 1		/er FY 2019	Qu	arter 1	FY 2020 ov	5	Qua	arter 1	FY 2020 ov	5
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
Total Competitive Mail	27,249	29,274	(2,025)	(6.9)	6,006	7,016	(1,010)	(14.4)	3,975	4,758	(783)	(16.4)

		REVE	NUE			PIECI	ES			WEIGHT (Pounds)	
			Cha	====== nge			Chai	===== nge			Cha	 nge
	Qua	Quarter 1 FY 2020 over FY 2019				arter 1	FY 2020 ov	er FY 2019	Qua	arter 1	FY 2020 ov	er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
Total Competitive Revenue	27,249	29,274	(2,025)	(6.9)	6,006	7,016	(1,010)	(14.4)	3,975	4,758	(783)	(16.4)

		REVEN				PIECE				WEIGHT (F	Pounds) 6/	
Service Category		Change Quarter 1 FY 2020 over FY 2019 FY 2020 FY 2019 Amount Percent				arter 1	Char FY 2020 ove	nge		arter 1	Char FY 2020 ove	nge
	FY 2020			FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	
	========		========		=======	========	=========	========		=========	=========	=======
Total Market Dominant and Competitive												
Total All Mail	1,817,762	1,889,691	(71,930)	(3.8)	4,110,767	4,414,443	(303,676)	(6.9)	151,428	157,607	(6,179)	(3.9)
Total All Services	8,092	8,571	(479)	(5.6)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,825,854	1,898,262	(72,409)	(3.8)	4,110,767	4,414,443	(303,676)	(6.9)	151,428	157,607	(6,179)	(3.9)
Total All Other Revenue												
Total All Revenue	1,825,854	1,898,262	(72,409)	(3.8)								

TABLE 3-B METERED MAIL

MARKET DOMINANT PRODUCTS

FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1

FISCAL YEAR 2020 (Oct. 1, 2019-Dec. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2019

		REVEN				PIECE				WEIGHT (F	,	
	Quar	ter 1	Char FY 2020 ove	nge er FY 2019	Qua	irter 1	Chan FY 2020 ove	ge r FY 2019	Qua	ter 1	Chai FY 2020 ove	nge er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019 =======	Amount	Percent
First-Class Mail:							(== 0==)	(1.0)			(0.055)	(= .)
Single-Piece Letters	787,983	787,663	321	0.0	1,510,001	1,587,678	(77,677)	(4.9)	51,768	54,723	(2,955)	(5.4)
Single-Piece Cards	12,244	13,683	(1,439)	(10.5)	33,937	38,043	(4,106)	(10.8)	212	238	(26)	(10.8)
Total Single-Piece Letters and Cards	800,228	801,346	(1,118)	(0.1)	1,543,938	1,625,721	(81,782)	(5.0)	51,980	54,961	(2,981)	(5.4)
Presort Letters	763,178	806,230	(43,052)	(5.3)	1,950,951	2,086,216	(135,265)	(6.5)	117,121	125,330	(8,209)	(6.5)
Presort Cards	742	756	(15)	(1.9)	2,817	2,845	(28)	(1.0)	34	32	2	6.5
Total Presort Letters and Cards	763,920	806,987	(43,067)	(5.3)	1,953,768	2,089,061	(135,293)	(6.5)	117,155	125,362	(8,207)	(6.5)
Flats	222,987	273,803	(50,817)	(18.6)	178,414	195,466	(17,051)	(8.7)	33,112	36,950	(3,838)	(10.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,787,134	1,882,136	(95,002)	(5.0)	3,676,121	3,910,247	(234,126)	(6.0)	202,247	217,273	(15,026)	(6.9)
USPS Marketing Mail:												
High Density and Saturation Letters	564	521	43	8.3	3,276	3,093	183	5.9	120	96	24	25.4
High Density and Saturation Flats & Parcels	1	29	(28)	(97.4)	8	166	(159)	(95.3)	0	10	(10)	(97.2)
Carrier Route	54	26	28	106.4	262	129	133	103.7	14	9	5	58.3
Letters	55,710	59,762	(4,052)	(6.8)	322,180	342,177	(19,997)	(5.8)	18,101	18,820	(719)	(3.8)
Flats	2,203	2,211	(8)	(0.3)	6,673	7,011	(337)	(4.8)	956	1,007	(50)	(5.0)
Parcels	87	39	48	125.7	47	23	23	100.5	6	3	ົ 3	126.6
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	58,619	62,587	(3,968)	(6.3)	332,446	352,599	(20,153)	(5.7)	19,197	19,944	(747)	(3.7)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0 0	0	0.0	0	0	0	0.0	0 0	0 0	0 0	0.0
Periodicals Mail Fees	0	0 0	0 0	0.0	0	0	0 0	0.0	0 0	0 0	0 0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0 48,088	-	0 3,816		0 13,790	0 12,933	0 857		0 27.481	0 27,222	0 259	
Media and Library Mail		44,272	,	8.6		,		6.6	, -	,		1.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	48,088	44,272	3,816	8.6	13,790	12,933	857	6.6	27,481	27,222	259	1.0

		REVEN				PIECE				WEIGHT (F	,	
Service Category	Quar FY 2020		Char FY 2020 ove Amount	nge er FY 2019 Percent	Qua FY 2020	rter 1 FY 2019	ETHERENE STREET	nge er FY 2019 Percent	Qua FY 2020	rter 1 FY 2019	Char FY 2020 ove Amount	nge er FY 2019 Percent
U.S. Postal Service Mail	0	 0	0	0.0	 0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,893,841	1,988,995	(95,154)	(4.8)	4,022,356	4,275,779	(253,423)	(5.9)	248,925	264,439	(15,514)	(5.9)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services	102,385 823 0 7,447 666 38,408 0 14,396 0 14,396 0 14,396 14,396	99,632 834 0 7,435 1,152 39,436 0 12,823 0 0 161,311	2,752 (11) 0 12 (486) (1,028) 0 1,574 0 1,574 2,814	2.8 (1.3) 0.0 (42.2) (2.6) 0.0 12.3 0.0 0.0 1.7								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services Total Market Dominant Mail and Services	0 0 0 0 164,125 2,057,965	0 0 0 0 161,311 2,150,306	0 0 0 0 2,814 (92,340)	0.0 0.0 0.0 0.0 0.0 0.0 1.7 (4.3)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,057,965	2,150,306	(92,340)	(4.3)								

		REVE	NUE			PIEC	ES			WEIGHT (Pounds)	
			Cha	====== ange			Cha	===== nae			Cha	======= Inge
	Qua	arter 1		ver FY 2019	Qu	arter 1		er FY 2019	Qua	arter 1		ver FY 2019
Service Category	FY 2020	FY 2019			FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
	========				========	========	========	========	========	=======	========	=========
Total Competitive Mail	2,475,245	2,318,794	156,451	6.7	439,943	436,845	3,098	0.7	558,863	591,799	(32,937)	(5.6)

		REVE	NUE			PIEC	ES	=====		WEIGHT (Pounds)	
		change rter 1 FY 2020 over FY 2019				arter 1	Cha FY 2020 ov	er FY 2019		arter 1	Chai FY 2020 ove	er FY 2019
Service Category	FY 2020	FY 2019 ======	Amount ======	Percent ======	FY 2020	FY 2019 ======	Amount	Percent ======	FY 2020	FY 2018	Amount ======	Percent ======
Total Competitive Revenue	2,475,245	,245 2,318,794 156,451 6.7				436,845	3,098	0.7	558,863	591,799	(32,937)	(5.6)

		REVEN				PIECE				WEIGHT (F	Pounds) 6/	
			Cha	nge			Char	nge			Cha	nge
Service Category	Quarter 1 FY 2020 over FY 2019			Qu	arter 1	FY 2020 ove	er FY 2019	Qua	rter 1	FY 2020 ov	er FY 2019	
	==== FY 2020 FY 2019 Amount Percent		FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent		
	=========					=========	=========	==========	========	=========	=========	=========
Total Market Dominant and Competitive												
Total All Mail	4,369,085	4,307,789	61,297	1.4	4,462,299	4,712,624	(250,325)	(5.3)	807,788	856,238	(48,451)	(5.7)
Total All Services	164,125	161,311	2,814	1.7	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	4,533,210	4,469,100	64,110	1.4	4,462,299	4,712,624	(250,325)	(5.3)	807,788	856,238	(48,451)	(5.7)
Total All Other Revenue												
Total All Revenue	4,533,210	4,469,100	64,110	1.4								

TABLE 3-D PVI MAIL

MARKET DOMINANT PRODUCTS FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1 FISCAL YEAR 2020 (Oct. 1, 2019-Dec. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2019

		REVEN				PIECE				WEIGHT (F	,	
	Quar		Char FY 2020 ove	ige er FY 2019	Qua	ter 1	Chan FY 2020 ove	ge r FY 2019	Quar	ter 1	Char FY 2020 ove	nge er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
First-Class Mail:												
Single-Piece Letters	6,519	6,654	(134)	(2.0)	10,411	10,876	(466)	(4.3)	592	636	(44)	(6.9)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	6,519	6,654	(134)	(2.0)	10,411	10,876	(466)	(4.3)	592	636	(44)	(6.9)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	22,197	26,156	(3,958)	(15.1)	14,832	15,465	(632)	(4.1)	3,581	3,715	(134)	(3.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	28,717	32,809	(4,093)	(12.5)	25,243	26,341	(1,098)	(4.2)	4,173	4,351	(178)	(4.1)
USPS Marketing Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	16,101	16,047	54	0.3	4,259	4,330	(71)	(1.6)	10,522	11,017	(496)	(4.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	16,101	16,047	54	0.3	4,259	4,330	(71)	(1.6)	10,522	11,017	(496)	(4.5)

		REVEN				PIECE				WEIGHT (I	,	
Service Category	======= Quart FY 2020		Char FY 2020 ove Amount	ige	Quai FY 2020	ter 1 FY 2019	EEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEEE	nge	Quai FY 2020	rter 1 FY 2019	Char FY 2020 ove Amount	nge
	=========											
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	44,818	48,856	(4,039)	(8.3)	29,502	30,671	(1,169)	(3.8)	14,695	15,368	(673)	(4.4)
Ancillary Services:												
Certified Mail	30,071	29,598	473	1.6								
Collect on Delivery	151	163	(12)	(7.1)								
USPS Tracking	0	0	Ó	0.0								
Insurance	13,495	13,737	(242)	(1.8)								
Registered Mail	4,181	5,299	(1,118)	(21.1)								
Return Receipts	12,406	12,530	(124)	(1.0)								
Stamped Envelopes and Cards	0	0	Ó	0.0								
Other Domestic Ancillary Services	3,212	3,154	58	1.8								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancilliary Services	63,516	64,480	(964)	(1.5)								
Special Services:	0	0	0	0.0								
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	63,516	64,480	(964)	(1.5)								
Total Market Dominant Mail and Services	108,334	113,336	(5,003)	(4.4)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	108,334	113,336	(5,003)	(4.4)								

		REVE	NUE			PIEC	ES			WEIGHT (Pounds)	
			Cha	====== nae			Cha	===== nae			Cha	======= Inge
	Qua	arter 1	FY 2020 ov	0	Qu	arter 1	FY 2020 ov	5	Qu	arter 1		rer FY 2019
Service Category	FY 2020	FY 2019 Amount Percent		FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent	
				=========			========			========		
Total Competitive Mail	837,584	871,517	(33,933)	(3.9)	77,222	86,698	(9,476)	(10.9)	191,633	214,119	(22,485)	(10.5)

		REVE	NUE			PIEC	ES			WEIGHT (Pounds)	
	Quarter 1 FY 2020 over FY 2019				arter 1	======== Chai FY 2020 ov	5		======================================	======== Cha FY 2020 ov	ver FY 2019	
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
Total Competitive Revenue	837,584 871,517 (33,933) (3.9)			77,222	86,698	(9,476)	(10.9)	191,633	214,119	(22,485)	(10.5)	

		REVEN				PIECE				WEIGHT (F	Pounds) 6/	
Service Category	Change Quarter 1 FY 2020 over FY 2019 FY 2020 FY 2019 Amount Percent					arter 1	Char FY 2020 ove	nge		arter 1	Char FY 2020 ove	nge
	FY 2020	FY 2020 FY 2019 Amount Percent		FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	
	=========					=========	=========		========	==========	==========	========
Total Market Dominant and Competitive												
Total All Mail	882,402	920,374	(37,972)	(4.1)	106,725	117,369	(10,645)	(9.1)	206,328	229,487	(23,159)	(10.1)
Total All Services	63,516	64,480	(964)	(1.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	945,918	984,854	(38,936)	(4.0)	106,725	117,369	(10,645)	(9.1)	206,328	229,487	(23,159)	(10.1)
Total All Other Revenue												
Total All Revenue	945,918	984,854	(38,936)	(4.0)								

		REVEN				PIECE				WEIGHT (F	,	
	Quar	rter 1	Char FY 2020 ove	nge er FY 2019	Qua	irter 1	Chan FY 2020 ove	ge r FY 2019	Quai	ter 1	Chai FY 2020 ove	nge er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
First-Class Mail:												
Single-Piece Letters	109,148	117,898	(8,750)	(7.4)	204,649	237,629	(32,980)	(13.9)	7,947	9,240	(1,293)	(14.0)
Single-Piece Cards	7,884	8,726	(842)	(9.7)	22,643	24,990	(2,347)	(9.4)	163	181	(17)	(9.6)
Total Single-Piece Letters and Cards	117,032	126,624	(9,592)	(7.6)	227,292	262,619	(35,326)	(13.5)	8,110	9,420	(1,310)	(13.9)
Presort Letters	2,649,320	2,607,959	41,361	1.6	6,806,209	6,753,583	52,626	0.8	382,235	382,110	125	0.0
Presort Cards	136,173	130,405	5,767	4.4	521,882	499,391	22,490	4.5	4,266	4,080	186	4.6
Total Presort Letters and Cards	2,785,493	2,738,364	47,128	1.7	7,328,091	7,252,975	75,116	1.0	386,500	386,190	311	0.1
Flats	124,025	145,739	(21,714)	(14.9)	114,803	121,940	(7,137)	(5.9)	26,329	26,021	308	1.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,026,550	3,010,727	15,823	0.5	7,670,187	7,637,534	32,653	0.4	420,940	421,631	(691)	(0.2)
USPS Marketing Mail:												
High Density and Saturation Letters	303,595	308,589	(4,994)	(1.6)	1,809,329	1,938,394	(129,065)	(6.7)	74,527	76,605	(2,078)	(2.7)
High Density and Saturation Flats & Parcels	551,438	580,984	(29,546)	(5.1)	3,035,411	3,349,845	(314,434)	(9.4)	548,407	569,592	(21,186)	(3.7)
Carrier Route	490,083	612,749	(122,666)	(20.0)	1,859,428	2,397,938	(538,510)	(22.5)	406,873	444,764	(37,891)	(8.5)
Letters	2,366,723	2,432,757	(66,034)	(2.7)	10,936,442	11,582,578	(646,136)	(5.6)	532,533	558,112	(25,579)	(4.6)
Flats	413,651	449,807	(36,156)	(8.0)	1,016,262	1,152,462	(136,200)	(11.8)	255,400	276,955	(21,555)	(7.8)
Parcels	14,310	13,280	1,029	7.8	11,350	10,583	767	7.2	4,313	3,839	474	12.3
Every Door Direct Mail Retail	28,065	30,613	(2,548)	(8.3)	150,078	171,981	(21,903)	(12.7)	19,036	21,814	(2,778)	(12.7)
Domestic Negotiated Serv. Agreement Mail	20,000	0	(_,0.10)	0.0	0	0	(0	0.0	0	21,011	(_,0)	0.0
USPS Marketing Mail Fees	0	Ő	0	0.0	0	0	0	0.0	0 0	Ő	0	0.0
Total USPS Marketing Mail	4,167,865	4,428,779	(260,914)	(5.9)	18,818,299	20,603,781	(1,785,482)	(8.7)	1,841,088	1,951,681	(110,593)	(5.7)
Periodicals Mail:												
In-County	14,579	14,603	(24)	(0.2)	128,299	127,642	657	0.5	35,046	35,992	(946)	(2.6)
Outside County	271.048	293,715	(22,667)	(7.7)	981,180	1,070,416	(89,237)	(8.3)	343,253	383,180	(39,927)	(10.4)
Periodicals Mail Fees	0	0	(22,001)	0.0	0	0	(00,201)	0.0	0.10,200	0	(00,021)	0.0
Total Periodicals Mail	285,627	308,318	(22,691)	(7.4)	1,109,478	1,198,058	(88,580)	(7.4)	378,299	419,172	(40,873)	(9.8)
Package Services Mail:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Alaska Bypass	7,342	8,301	(959)	(11.6)	293	338	(46)	(13.5)	19.698	22,760	(3,062)	(13.5)
Bound Printed Matter Flats	50,036	52,794	(2,758)	(5.2)	66,611	73,558	(6,948)	(9.4)	113,247	119,187	(5,940)	(5.0)
Bound Printed Matter Parcels	72,929	85,528	(12,600)	(14.7)	65,648	79,262	(13,614)	(17.2)	133.837	164,139	(30,302)	(18.5)
Media and Library Mail	10,709	10,865	(12,000)	(1.4)	3,155	3,217	(62)	(1.9)	6,150	6,847	(698)	(10.2)
Package Services Mail Fees	10,705	71	(130)	0.0	0,100	0,217	(02)	0.0	0,100	0,047	(000)	0.0
Total Package Services Mail	141,015	157,560	(16,545)	(10.5)	135,706	156,375	(20,669)	(13.2)	272,931	312,933	(40,002)	(12.8)
I Utal I dUNAYE SEI VICES IVIAII	141,015	157,500	(10,045)	(10.5)	135,700	100,375	(20,009)	(13.2)	212,931	312,933	(40,002)	(12.0)

		REVEN				PIECE				WEIGHT (I	,	
Service Category	======= Quar FY 2020	ter 1 FY 2019	Char FY 2020 ove Amount	nge er FY 2019 Percent	Qua FY 2020	rter 1 FY 2019	Char FY 2020 ove Amount	nge er FY 2019 Percent	Qua FY 2020	rter 1 FY 2019	Char FY 2020 ove Amount	nge er FY 2019 Percent
							========	========				
U.S. Postal Service Mail	0	0	0	0.0	95	63	32	51.2	60	74	(14)	(19.0)
Free Mail	0	0	0	0.0	31	56	(25)	(44.7)	90	64	26	41.5
Total Market Dominant Mail	7,621,057	7,905,384	(284,327)	(3.6)	27,733,796	29,595,867	(1,862,071)	(6.3)	2,913,407	3,105,553	(192,146)	(6.2)
Ancillary Services:												
Certified Mail	27,951	29,914	(1,963)	(6.6)								
Collect on Delivery	1	1	0	47.2								
USPS Tracking	232	211	22	10.2								
Insurance	1,941	231	1,710	741.7								
Registered Mail	310	303	7	2.2								
Return Receipts	3,070	2,490	580	23.3								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	2,827	4,284	(1,457)	(34.0)								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	1,259	149	1,110	744.4								
Total Ancilliary Services	36,332	37,433	(1,101)	(2.9)								
Special Services:	0	0	0	0.0								
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	36,332	37,433	(1,101)	(2.9)								
Total Market Dominant Mail and Services	7,657,388	7,942,817	(285,428)	(3.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	7,657,388	7,942,817	(285,428)	(3.6)								

		REVE	NUE			PIEC	ES			WEIGHT (Pounds)	
			 Cha	====== ange			Chai	===== nae			Cha	 nae
	Qua	arter 1		/er FY 2019	Qu	arter 1	FY 2020 ov	0	Qua	arter 1	FY 2020 ov	0
Service Category	FY 2020	FY 2019	Amount			FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
	========					========						=======
Total Competitive Mail	2,847,677	2,815,287	32,390 1.2		1,042,096	1,098,872	(56,775)	(5.2)	3,152,874	2,550,211	602,663	23.6

		REVE	NUE		PIECES				WEIGHT (Pounds)			
			Cha	====== nae				Change				
		arter 1	FY 2020 over FY 2019			arter 1	Change FY 2020 over FY 2019		Quarter 1		FY 2020 ov	5
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent
Total Competitive Revenue	2,847,677	2,815,287	32,390	1.2	1,042,096	1,098,872	(56,775)	(5.2)	3,152,874	2,550,211	602,663	23.6

	IUE 6/	6/			S 6/		WEIGHT (Pounds) 6/					
Service Category					arter 1	Char FY 2020 ove	ige			 Chai FY 2020 ov	nge	
	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
	=========	=========	========		========	=========	========	=========	========	========	========	========
Total Market Dominant and Competitive												
Total All Mail	10,468,734	10,720,671	(251,937)	(2.4)	28,775,893	30,694,739	(1,918,846)	(6.3)	6,066,281	5,655,764	410,517	7.3
Total All Services	36,332	37,433	(1,101)	(2.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	10,505,065	10,758,104	(253,038)	(2.4)	28,775,893	30,694,739	(1,918,846)	(6.3)	6,066,281	5,655,764	410,517	7.3
Total All Other Revenue												
Total All Revenue	10,505,065	10,758,104	(253,038)	(2.4)								

TABLE 3-F OTHER INDICIA MAIL* MARKET DOMINANT PRODUCTS

FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1 FISCAL YEAR 2020 (Oct. 1, 2019-Dec. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2019

	REVENUE					PIECE		WEIGHT (Pounds)				
	Quarter 1		Char FY 2020 ove	Change FY 2020 over FY 2019		rter 1	Change FY 2020 over FY 2019		Quarter 1		Chai FY 2020 ove	nge er FY 2019
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent
First-Class Mail:			(a= .)				()					
Single-Piece Letters	2,421	2,791	(371)	(13.3)	4,270	4,894	(624)	(12.8)	139	244	(104)	(42.8)
Single-Piece Cards	56	47	8	17.5	137	131	7	5.1	1	1	0	5.1
Total Single-Piece Letters and Cards	2,476	2,839	(362)	(12.8)	4,408	5,025	(618)	(12.3)	140	244	(104)	(42.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	492	1,069	(577)	(53.9)	356	660	(303)	(46.0)	76	175	(99)	(56.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	•	146	(146)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,969	4,054	(1,085)	(26.8)	4,764	5,685	(921)	(16.2)	216	419	(203)	(48.4)
USPS Marketing Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	48	8	40	513.1	12	3	9	301.7	26	2	24	1,197.8
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	48	8	40	513.1	12	3	9	301.7	26	2	24	1,197.8

		REVEN				PIECE			WEIGHT (Pounds)				
Service Category	Quarter 1 FY 2020 FY 2019		Change FY 2020 over FY 2019 Amount Percent		Quarter 1 FY 2020 FY 2019		Change FY 2020 over FY 2019 Amount Percent		Quarter 1 FY 2020 FY 2019		EFY 2020 ove Amount	nge er FY 2019 Percent	
U.S. Postal Service Mail	0	0	0	0.0	85,931	81,091	4,840	6.0	25,579	29,324	(3,745)	(12.8)	
Free Mail	0	0	0	0.0	8,003	9,083	(1,080)	(11.9)	2,970	3,284	(314)	(9.6)	
Total Market Dominant Mail	3,016	4,061	(1,045)	(25.7)	98,710	95,862	2,848	3.0	28,791	33,029	(4,238)	(12.8)	
Ancillary Services: Certified Mail	273	200	73	36.4									
Collect on Delivery USPS Tracking	0 0	0 0	0 0	0.0 0.0									
Insurance Registered Mail	98 5	30 2	68 3	226.5 183.3									
Return Receipts Stamped Envelopes and Cards	128 0	104 0	25 0	23.8 0.0									
Other Domestic Ancillary Services International Ancillary Services	2 0	10 0	(8) 0	(78.9) 0.0									
Other NSA Ancillary Services Total Ancilliary Services	0 506	0 345	0 160	0.0 46.5									
Special Services:	0	0	0	0.0									
Money Orders Post Office Box Service	0 0	0 0	0 0	0.0 0.0									
Other Domestic Special Services Other International Special Services	0 0	0 0	0 0	0.0 0.0									
Total Additional Special Services	0	0	0	0.0									
Total Market Dominant Services	506	345	160	46.5									
Total Market Dominant Mail and Services	3,522	4,407	(885)	(20.1)									
Other Market Dominant Revenue			()	(1)									
Total Market Dominant Revenue	3,522	4,407	(885)	(20.1)									

		REVE	NUE			PIEC	ES		WEIGHT (Pounds)				
	======================================	======================================		====== ange /er FY 2019	Qu	Change Quarter 1 FY 2020 over FY 2019				======================================	Change FY 2020 over FY 2019		
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent	
		=========	========		========	========	=========	=========	=======	========	=========	========	
Total Competitive Mail	3,400	2,956	445	15.1	441	469	(28)	(6.1)	787	522	265	50.7	

		REVE	NUE		PIECES				WEIGHT (Pounds)				
	======================================	Change Quarter 1 FY 2020 over FY 2019			Qu		======== Chai FY 2020 ov	5	Qua	======================================	Change FY 2020 over FY 2019		
Service Category	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2018	Amount	Percent	
					=====								
Total Competitive Revenue	3,400	2,956	445	15.1	441	469	(28)	(6.1)	787	522	265	50.7	

	REVENUE 6/					PIECE			WEIGHT (Pounds) 6/				
Service Category	Quarter 1		Change FY 2020 over FY 2019		Quarter 1		Cha FY 2020 ov	nge	Quarter 1		Char FY 2020 ove	nge	
	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	FY 2020	FY 2019	Amount	Percent	
	=========	========	========		========	=========	=========	=========	========		========	========	
Total Market Dominant and Competitive													
Total All Mail	6,417	7,017	(600)	(8.6)	99,151	96,331	2,820	2.9	29,578	33,551	(3,973)	(11.8)	
Total All Services	506	345	160	46.5	0	0	0	0.0	0	0	0	0.0	
Total All Mail and Services	6,922	7,362	(440)	(6.0)	99,151	96,331	2,820	2.9	29,578	33,551	(3,973)	(11.8)	
Total All Other Revenue													
Total All Revenue	6,922	7,362	(440)	(6.0)									