		REVENUE				PIECES				WEIGHT (F	,	
Service Category	Quar FY 2024		Char FY 2024 ove Amount	nge	Quar FY 2024		Change FY 2024 over F Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chang FY 2024 over Amount	je
First-Class Mail:												
Single-Piece Letters	1.759.972	1,715,321	44.651	2.6	2.628.954	2,781,621	(152,667)	(5.5)	75.426	81.516	(6,090)	(7.5)
Single-Piece Cards	41.309	44,200	(2,890)	(6.5)	76,294	91,399	(152,007)	(16.5)	75,426 495	594	(0,090)	(16.7)
Total Single-Piece Letters and Cards	1.801.281	1,759,521	41,761	(0.3)	2,705,248	2,873,020	(167,772)	(5.8)	75,921	82,110	(6,189)	(7.5)
Presort Letters	4,113,465	3,892,386	221,079	5.7	8,121,104	8,230,091	(108,987)	(1.3)	483,016	477,819	5,197	1.1
Presort Cards	220,459	207,045	13,414	6.5	617,524	585,221	32,302	5.5	5,053	4,786	267	5.6
Total Presort Letters and Cards	4,333,924			5.7	8,738,628					482,605		1.1
		4,099,431	234,493			8,815,312	(76,685)	(0.9)	488,069		5,464	
Flats	427,405	423,438	3,967	0.9	233,747	250,467	(16,720)	(6.7)	49,124	52,745	(3,621)	(6.9)
Domestic NSA Mail	-	-	-	-	-	-	- (4.000)	-	-	-	- (00)	- (0.5)
Outbound Single-Piece First-Class Mail Intl	45,460	45,138	322	0.7	23,048	24,878	(1,830)	(7.4)	1,236	1,322	(86)	(6.5)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	13,583	13,061	522	4.0	16,930	17,263	(334)	(1.9)	1,617	1,629	(12)	(0.7)
First-Class Mail Fees	27,613	27,829	(217)	(8.0)	-	-	-	-	-	-	-	-
Total First-Class Mail	6,649,266	6,368,419	280,847	4.4	11,717,600	11,980,941	(263,341)	(2.2)	615,967	620,411	(4,444)	(0.7)
USPS Marketing Mail:												
High Density Letters	176,118	191,453	(15,335)	(8.0)	719,810	853,043	(133,233)	(15.6)	23,943	28,863	(4,920)	(17.0)
Saturation Letters	108,025	99,217	8,808	8.9	602,932	559,461	43,471	7.8	19,267	26,205	(6,938)	(26.5)
High Density Flats & Parcels	88,765	78,452	10,313	13.1	334,889	307,504	27,385	8.9	46,659	55,210	(8,551)	(15.5)
Saturation Flats & Parcels	318,907	334,825	(15,918)	(4.8)	1,701,897	1,773,467	(71,570)	(4.0)	200,940	229,606	(28,666)	(12.5)
Carrier Route	310.884	284,237	26.647	9.4	850.920	846,226	4.694	0.6	162,274	180,356	(18,082)	(10.0)
Letters	2,334,906	2,271,391	63.515	2.8	8,996,979	9,101,252	(104,273)	(1.1)	430,054	429,822	232	0.1
Flats	279,285	285,891	(6,606)	(2.3)	458,041	514,680	(56,639)	(11.0)	112,644	128,654	(16,011)	(12.4)
Parcels	18,331	16,247	2.084	12.8	5.158	6.862	(1,705)	(24.8)	2.476	3,359	(883)	(26.3)
Every Door Direct Mail Retail	30,059	26,522	3,537	13.3	148,861	140,664	8,198	5.8	18,882	17,842	1,040	5.8
Domestic NSA Mail	-	20,022	0,007	10.0	140,001	140,004	0,130	-	10,002	17,042	1,040	-
USPS Marketing Mail Fees	5,571	7,161	(1,590)	(22.2)		_		_	_		_	
Total USPS Marketing Mail	3,670,851	3,595,398	75,453	2.1	13,819,487	14,103,160	(283,673)	(2.0)	1,017,139	1,099,918	(82,778)	(7.5)
Periodicals Mail:												
In-County	17,538	14,492	3,046	21.0	120,276	111,872	8,405	7.5	24,207	22,369	1,838	8.2
Outside County	202.195	209,695	(7,500)	(3.6)	550,973	625,343	(74,371)	(11.9)	165,189	189,832	(24,643)	(13.0)
Periodicals Mail Fees	1,738	1,157	(7,500) 581	50.3	550,975	020,040	(74,371)	(11.9)	103,169	109,032	(24,043)	(13.0)
Total Periodicals Mail	221,471	225,343	(3,872)	(1.7)	671,249	737,215	(65,966)	(8.9)	189,396	212,201	(22,805)	(10.7)
Package Services Mail:												
Alaska Bypass	10,500	9,780	720	7.4	321	316	5	1.7	21,650	21,278	371	1.7
Bound Printed Matter Flats	31,993	9,780 26,388	5,605	7.4 21.2	35,218	27,801	5 7,418	26.7	48,083	21,278 35,444	12,638	35.7
	,		,		,	,			,			
Bound Printed Matter Parcels	81,192	85,556	(4,364)	(5.1)	55,144	61,089	(5,945)	(9.7)	119,714	134,050	(14,336)	(10.7)
Media and Library Mail	108,206	109,973	(1,767)	(1.6)	21,194	24,073	(2,879)	(12.0)	42,818	47,842	(5,025)	(10.5)
Package Services Mail Fees	317	238	79	33.2	-	-	- (4.464)	- (4.0)	-	-	(0.051)	- (0.7)
Total Package Services Mail	232,208	231,935	272	0.1	111,877	113,278	(1,401)	(1.2)	232,264	238,615	(6,351)	(2.7)

		REVENUE				PIECES				WEIGHT (F	,	
Service Category	FY 2024	ter 2 FY 2023	Chai FY 2024 ove Amount	nge	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent		rter 2 FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail				-	54,931	63,284	(8,353)	(13.2)	15,222	14,314	908	6.3
Free Mail	-	-	-	-	3,519	4,183	(664)	(15.9)	1,720	1,560	160	10.3
Total Market Dominant Mail	10,773,796	10,421,095	352,701	3.4	26,378,664	27,002,061	(623,397)	(2.3)	2,071,707	2,187,018	(115,310)	(5.3)
Ancillary Services:												
Certified Mail	183,227	163,960	19,267	11.8	41,390	39,571	1,818	4.6				
Collect on Delivery	1,307	1,131	175	15.5	74	73	0	0.3				
Delivery Confirmation	286	180	106	58.6	994	694	300	43.2				
Insurance	14,676	17,950	(3,274)	(18.2)	1,348	2,163	(815)	(37.7)				
Registered Mail	4,922	5,244	(322)	(6.1)	190	238	(47)	(19.9)				
Return Receipts	92,911	79,553	13,358	16.8	34,551	29,588	4,963	16.8				
Stamped Envelopes and Cards	3,483	1,789	1,694	94.7	-	-	-	-				
Other Domestic Ancillary Services	22,805	24,354	(1,549)	(6.4)	6,428	7,433	(1,006)	(13.5)				
International Ancillary Services	2,247	2,394	(147)	(6.1)	149	190	(41)	(21.4)				
Other NSA Ancillary Services	1,722	1,248	474	38.0	655	486	169	34.9				
Total Ancilliary Services	327,586	297,804	29,782	10.0	85,779	80,437	5,343	6.6				
Special Services:												
Money Orders	49,885	48,422	1,463	3.0	15,205	16,446	(1,241)	(7.5)				
Post Office Box Service	84,119	78,599	5,520	7.0	5,011	5,088	(78)	(1.5)				
Other Domestic Special Services	35,910	37,020	(1,110)	(3.0)	318	382	(64)	(16.7)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	169,914	164,041	5,873	3.6	20,533	21,916	(1,383)	(6.3)				
Total Market Dominant Services	497,500	461,845	35,655	7.7	106,313	102,353	3,960	3.9		Service Transac U.S. Postal Ser		
Total Market Dominant Mail and Services	11,271,296	10,882,940	388,356	3.6						Quarter 2, FY 2	024 1/	
Other Market Dominant Revenue	495,124	562,836	(67,713)	(12.0)						Ancillary Servic		3,010
Total Market Dominant Revenue	11,766,420	11,445,777	320,643	2.8						Other Services Total		3,010

		REVENUI				PIECES (				WEIGHT (F	•	
		rter 2	Char FY 2024 ove	nge er FY 2023	Quar		Change FY 2024 over	e FY 2023	Qua	rter 2	Chan FY 2024 ove	ige er FY 2023
Service Category	FY 2024	FY 2023 ======	Amount	Percent ======	FY 2024 ======	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Priority Mail Express: Total Priority Mail Express	161,604	174,719	(13,115)	(7.5)	5,322	5,856	(534)	(9.1)	5,318	5,844	(527)	(9.0)
First-Class Package Service: Total First-Class Package Service	0	1,848,722	(1,848,722)	(100.0)	0	433,598	(433,598)	(100.0)	0	168,605	(168,605)	(100.0)
Retail Ground Mail: Total Retail Ground	0	134,071	(134,071)	(100.0)	0	7,044	(7,044)	(100.0)	0	31,661	(31,661)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	3,087,148	0	-	-	554,242	0	-	-	668,633	0	-	-
Priority Mail: Total Priority Mail	1,782,577	2,702,892	(920,315)	(34.0)	175,177	261,190	(86,013)	(32.9)	437,969	691,414	(253,445)	(36.7)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	2,428,947	2,513,565	(84,618)	(3.4)	862,400	860,922	1,478	0.2	1,940,622	2,020,112	(79,490)	(3.9)

		REVENU				PIECES				WEIGHT (		
Service Category		arter 2 FY 2023		inge		rter 2 FY 2023	Chang FY 2024 over Amount	е		rter 2 FY 2023	Char FY 2024 ove Amount	nge
	=======	=======	=======	=======	=======	=======	=======	======	========	=======	=======	=======
International Mail:												
Outbound Priority Mail International	50,251	58,493	(8,242)	(14.1)	642	786	(144)	(18.3)	3,865	4,852	(987)	(20.3)
Outbound International Expedited Services	11,510	14,261	(2,752)	(19.3)	120	152	(32)	(21.0)	467	669	(202)	(30.1)
Other Outbound International Mail	101,477	121,306	(19,829)	(16.3)	13,345	16,158	(2,813)	(17.4)	9,083	11,666	(2,583)	(22.1)
Inbound International	134,904	137,922	(3,018)	(2.2)	20,809	22,279	(1,470)	(6.6)	35,305	34,983	322	0.9
International Mail Fees	2	1	1	107.1	-	-	-	` - ´	· <u>-</u>	-	-	-
Total International Mail	298,144	331,983	(33,839)	(10.2)	34,916	39,374	(4,459)	(11.3)	48,721	52,171	(3,450)	(6.6)
Total Competitive Mail	7.758.419	7.705.952	52.466	0.7	1.632.057	1.607.984	24.073	1.5	3.101.262	2.969.807	131.455	4.4

		REVENUE				PIECES 6				WEIGHT (	Pounds) 6/	
		ter 2	Char FY 2024 ove	nge		======== rter 2	Chang FY 2024 over	e		arter 2	Cha	ange ver FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024 ======	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	6,415	6,031	384	6.4	732	735	(3)	(0.4)				
International Ancillary Services	6,924	7,614	(691)	(9.1)	3,360	3,723	(363)	(9.8)				
Total Ancilliary Services	13,339	13,645	(306)	(2.2)	4,092	4,458	(366)	(8.2)				
Special Services:												
Premium Forwarding Service	6,500	6,595	(95)	(1.4)	204	216	(12)	(5.4)				
Intl. Money Orders & Money Transfer Service	6	17	(11)	(65.6)	0	0	(0)	(51.6)				
Other Domestic Special Services	314,857	314,713	144	0.0	18,954	19,990	(1,036)	(5.2)				
Other International Special Services	-	-	-	-	-	-	-					
Total Special Services	321,363	321,325	38	0.0	19,158	20,205	(1,048)	(5.2)				
Total Competitive Services	334,702	334,970	(268)	(0.1)	23,250	24,664	(1,414)	(5.7)				
Total Competitive Mail and Services	8,093,121	8,040,923	52,198	0.6								
Other Competitive Revenue	90,763	93,503	(2,740)	(2.9)								
Total Competitive Revenue	8,183,883	8,134,425	49,458	0.6								

### TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

### REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 FISCAL YEAR 2024 (Jan. 1, 2024-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENUE				PIECES				,	Pounds) 6/	
Service Category		======================================	Cha FY 2024 ov	nge		rter 2	Chang FY 2024 over	е		arter 2	 Cha FY 2024 ov	nge
	FY 2024	FY 2024 FY 2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Market Dominant and Competitive Total All Mail Total All Services Total All Mail and Services Total All Other Revenue Total All Revenue	18,532,215 832,202 19,364,417 585,886 19,950,303	18,127,048 796,815 18,923,863 656,339 19,580,202	405,167 35,387 440,554 (70,453) 370,101	2.2 4.4 2.3 (10.7) 1.9	28,010,720 129,563	28,610,045 127,017	(599,325) 2,546	(2.1) 2.0	5,172,970	5,156,825	16,145	0.3

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

- Report totals may not sum due to rounding.

#### RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

- Report totals may not sum due to rounding.

<sup>1/</sup> Not included elsewhere in this report.

<sup>6/</sup> The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

<sup>6/</sup> The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

	==========	REVENU				PIECES (				WEIGHT (F	Pounds) 6/	
	Quarter	2 YTD	Char FY 2024 ove	nge er FY 2023	Quarte	er 2 YTD	Chang FY 2024 over	je FY 2023	Quarte	er 2 YTD	Chan FY 2024 ove	ge r FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
			=======				=======			=======		
First-Class Mail:												
Single-Piece Letters	3,826,079	3,871,046	(44,967)	(1.2)	5,780,814	6,371,744	(590,930)	(9.3)	167,108	190,721	(23,613)	(12.4)
Single-Piece Cards	90,398	97,440	(7,042)	(7.2)	169,495	207,872	(38,377)	(18.5)	1,096	1,344	(248)	(18.5)
Total Single-Piece Letters and Cards	3,916,477	3,968,487	(52,009)	(1.3)	5,950,310	6,579,616	(629,307)	(9.6)	168,204	192,065	(23,861)	(12.4)
Presort Letters	8,031,725	7,536,098	495,626	6.6	15,895,116	16,143,999	(248,883)	(1.5)	935,542	935,621	(79)	(0.0)
Presort Cards	462,053	456,498	5,555	1.2	1,288,679	1,327,284	(38,605)	(2.9)	10,545	10,858	(313)	(2.9)
Total Presort Letters and Cards	8,493,778	7,992,596	501,182	6.3	17,183,795	17,471,283	(287,487)	(1.6)	946,087	946,479	(392)	(0.0)
Flats	854,537	851,747	2,790	0.3	472,124	520,572	(48,448)	(9.3)	98,584	108,805	(10,221)	(9.4)
Domestic NSA Mail	· -	, <u>-</u>	, <u>-</u>	-	, <u>-</u>	, <u>-</u>		` - ′	· -	, <u>-</u>	- '	`-
Outbound Single-Piece First-Class Mail Intl	105,343	111,937	(6,594)	(5.9)	55,893	63,544	(7,651)	(12.0)	2,823	3,264	(442)	(13.5)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	29,440	30,392	(952)	(3.1)	38,413	41,874	(3,461)	(8.3)	3,531	3,842	(311)	(8.1)
First-Class Mail Fees	53,036	54,094	(1,059)	(2.0)	, <u>-</u>	, <u>-</u>	- '	` - ′	· -	, <u>-</u>	` - '	`- ′
Total First-Class Mail	13,452,611	13,009,253	443,358	3.4	23,700,535	24,676,889	(976,354)	(4.0)	1,219,229	1,254,455	(35,226)	(2.8)
USPS Marketing Mail:												
High Density Letters	345,757	403,659	(57,902)	(14.3)	1,415,333	1,912,146	(496,813)	(26.0)	47,369	63,475	(16,105)	(25.4)
Saturation Letters	215,612	195,018	20,594	10.6	1,194,578	1,119,521	75,057	6.7	38,621	52,418	(13,797)	(26.3)
High Density Flats & Parcels	200,572	257,871	(57,300)	(22.2)	760,933	1,127,934	(367,002)	(32.5)	118,644	151,611	(32,967)	(21.7)
Saturation Flats & Parcels	649,784	683,664	(33,881)	(5.0)	3,431,068	3,655,320	(224,253)	(6.1)	425,270	493,453	(68,183)	(13.8)
Carrier Route	690,854	787,387	(96,533)	(12.3)	1,903,765	2,465,957	(562,192)	(22.8)	380,938	471,007	(90,068)	(19.1)
Letters	4,990,562	4,907,086	83,476	1.7	19,302,159	20,252,267	(950,108)	(4.7)	911,441	946,724	(35,283)	(3.7)
Flats	618,119	642,606	(24,487)	(3.8)	1,040,560	1,227,981	(187,421)	(15.3)	259,761	300,388	(40,627)	(13.5)
Parcels	34,235	30,547	3,688	12.1	10,749	14,313	(3,564)	(24.9)	4,884	6,681	(1,797)	(26.9)
Every Door Direct Mail Retail	57,535	50,734	6,801	13.4	287,631	270,138	17,492	6.5	36,483	34,264	2,219	6.5
Domestic NSA Mail	-	· -	· -	-	· -	· -	-	-	-	-	-	-
USPS Marketing Mail Fees	11,979	14,196	(2,217)	(15.6)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	7,815,008	7,972,768	(157,760)	(2.0)	29,346,776	32,045,578	(2,698,803)	(8.4)	2,223,413	2,520,021	(296,608)	(11.8)
Periodicals Mail:												
In-County	34,583	28,528	6,055	21.2	239,656	223,211	16,445	7.4	50,928	47,630	3,298	6.9
Outside County	422,709	434,080	(11,371)	(2.6)	1,162,854	1,314,643	(151,789)	(11.5)	356,359	409,563	(53,204)	(13.0)
Periodicals Mail Fees	2,433	2,468	(35)	(1.4)	-	-	-	-	-	-	-	-
Total Periodicals Mail	459,725	465,076	(5,351)	(1.2)	1,402,510	1,537,854	(135,344)	(8.8)	407,287	457,193	(49,906)	(10.9)
Package Services Mail:												
Alaska Bypass	20,146	19,808	338	1.7	616	650	(34)	(5.2)	41,538	43,812	(2,274)	(5.2)
Bound Printed Matter Flats	59,970	55,064	4,907	8.9	65,481	59,077	6,403	10.8	88,938	75,656	13,282	17.6
Bound Printed Matter Parcels	169,801	168,305	1,496	0.9	117,493	123,240	(5,747)	(4.7)	248,603	264,038	(15,435)	(5.8)
Media and Library Mail	222,861	222,567	294	0.1	44,429	49,415	(4,987)	(10.1)	89,149	98,570	(9,421)	(9.6)
Package Services Mail Fees	573	483	90	18.6	-	-	-	-	-	-	-	-
Total Package Services Mail	473,351	466,227	7,124	1.5	228,019	232,383	(4,364)	(1.9)	468,228	482,076	(13,848)	(2.9)

		REVENUE				PIECES (				WEIGHT (F	,	
Service Category	Quarter FY 2024		Chai FY 2024 ove Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent		er 2 YTD FY 2023	Chan Chan FY 2024 ovel Amount	ge
U.S. Postal Service Mail	-		-	-	244,990	243,644	1,346	0.6	31,700	34,928	(3,228)	(9.2)
Free Mail	-	-	-	-	7,590	13,631	(6,041)	(44.3)	3,011	4,554	(1,543)	(33.9)
Total Market Dominant Mail	22,200,695	21,913,324	287,371	1.3	54,930,421	58,749,980	(3,819,559)	(6.5)	4,352,867	4,753,227	(400,360)	(8.4)
Ancillary Services:												
Certified Mail	335,464	322,734	12,731	3.9	76,158	79,039	(2,881)	(3.6)				
Collect on Delivery	2,522	2,211	310	14.0	143	147	(4)	(2.4)				
Delivery Confirmation	561	309	252	81.4	1,975	1,189	786	66.1				
Insurance	30,449	37,648	(7,199)	(19.1)	2,984	4,730	(1,747)	(36.9)				
Registered Mail	9,820	10,471	(650)	(6.2)	386	489	(103)	(21.0)				
Return Receipts	193,785	152,861	40,924	26.8	74,646	57,403	17,243	30.0				
Stamped Envelopes and Cards	5,090	3,382	1,708	50.5	-	-	-	-				
Other Domestic Ancillary Services	45,290	50,901	(5,611)	(11.0)	12,902	15,841	(2,939)	(18.6)				
International Ancillary Services	4,403	4,171	232	5.6	311	346	(35)	(10.2)				
Other NSA Ancillary Services	3,259	2,188	1,071	48.9	1,253	824	428	52.0				
Total Ancilliary Services	630,643	586,876	43,767	7.5	170,758	160,008	10,750	6.7				
Special Services:												
Money Orders	97,902	89,694	8,208	9.2	29,802	31,987	(2,185)	(6.8)				
Post Office Box Service 3/	168,215	158,890	9,324	5.9	5,011	5,088	(78)	(1.5)				
Other Domestic Special Services	80,522	78,037	2,485	3.2	664	890	(225)	(25.3)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	346,639	326,622	20,017	6.1	35,477	37,965	(2,488)	(6.6)				
Total Market Dominant Services	977,282	913,499	63,783	7.0	206,235	197,973	8,262	4.2		Service Transac U.S. Postal Ser		
Total Market Dominant Mail and Services	23,177,977	22,826,823	351,155	1.5						Quarter 2 YTD,		
Other Market Dominant Revenue	938,242	1,092,771	(154,529)	(14.1)						Ancillary Services		5,355
Total Market Dominant Revenue	24,116,219	23,919,593	196,626	0.8						Total		5,355

		REVENUI				PIECES				WEIGHT (F		
Service Category		er 2 YTD FY 2023	Cha FY 2024 ov Amount	nge		r 2 YTD FY 2023	Chang FY 2024 over Amount	e		r 2 YTD FY 2023	Chan FY 2024 ove Amount	nge
======================================	=======	========	=======		=======	=======	=======		========	=======	=======	=======
Priority Mail Express: Total Priority Mail Express	330,647	355,068	(24,421)	(6.9)	10,896	11,777	(881)	(7.5)	11,350	12,410	(1,060)	(8.5)
First-Class Package Service: Total First-Class Package Service	0	3,945,078	(3,945,078)	(100.0)	0	919,975	(919,975)	(100.0)	0	359,464	(359,464)	(100.0)
Retail Ground Mail: Total Retail Ground	0	320,491	(320,491)	(100.0)	0	16,929	(16,929)	(100.0)	0	74,727	(74,727)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	6,415,158	0	-	-	1,167,984	0	-	-	1,301,109	0	-	-
Priority Mail: Total Priority Mail	4,103,366	5,954,148	(1,850,782)	(31.1)	405,405	564,641	(159,236)	(28.2)	1,045,877	1,509,352	(463,474)	(30.7)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	5,433,520	5,390,677	42,843	0.8	1,925,960	1,865,739	60,221	3.2	4,477,523	4,384,922	92,601	2.1

		REVENU				PIECES				`	(Pounds) 6/	
Service Category		er 2 YTD FY 2023	Cha	ange ver FY 2023 Percent		er 2 YTD FY 2023	Chang FY 2024 over Amount	 je		er 2 YTD FY 2023	Char FY 2024 ove Amount	nge
	=======	========	=======	========	=======	=======	=======	======	========	=======	=======	=======
International Mail:												
Outbound Priority Mail International	117,832	132,508	(14,676)	(11.1)	1,502	1,786	(284)	(15.9)	9,431	11,416	(1,985)	(17.4)
Outbound International Expedited Services	25,314	34,220	(8,906)	(26.0)	262	362	(100)	(27.5)	1,146	1,877	(731)	(38.9)
Other Outbound International Mail	221,520	250,540	(29,020)	(11.6)	27,813	31,810	(3,997)	(12.6)	20,395	24,413	(4,018)	(16.5)
Inbound International	285,460	281,132	4,328	` 1.5 <sup>´</sup>	43,400	47,300	(3,899)	(8.2)	76,472	77,715	(1,243)	`(1.6)
International Mail Fees	3	2	1	38.8	-	-	- 1	`- ´	· -	-	-	`- ′
Total International Mail	650,129	698,402	(48,273)	(6.9)	72,977	81,257	(8,280)	(10.2)	107,444	115,420	(7,976)	(6.9)
Total Competitive Mail	16,932,820	16,663,864	268,956	1.6	3,583,221	3,460,318	122,903	3.6	6,943,304	6,456,295	487,009	7.5

		REVENU				PIECES	6/			(Pounds) 6/	
Service Category	Quarte FY 2024	- 2 YTD FY 2023	Cha	ange ver FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chang FY 2024 over Amount		er 2 YTD FY 2023		ange ver FY 2023 Percent
Ancillary Services:											
Other Domestic Ancillary Services	12,546	11,465	1,081	9.4	1,445	1,415	30	2.1			
International Ancillary Services	13,328	15,517	(2,189)	(14.1)	6,827	8,021	(1,194)	(14.9)			
Total Ancilliary Services	25,873	26,982	(1,108)	(4.1)	8,272	9,435	(1,163)	(12.3)			
Special Services:											
Premium Forwarding Service	15,870	15,746	124	0.8	516	540	(24)	(4.5)			
Intl. Money Orders & Money Transfer Service	15	43	(28)	(65.7)	0	1	`(0)	(57.3)			
Other Domestic Special Services 3/	642,013	638,546	3,467	0.5	39,882	42,169	(2,288)	(5.4)			
Other International Special Services	-	-	-	-	-	-	- '	` - '			
Total Special Services	657,898	654,336	3,562	0.5	40,398	42,710	(2,313)	(5.4)			
Total Competitive Services	683,771	681,317	2,454	0.4	48,670	52,146	(3,476)	(6.7)			
Total Competitive Mail and Services	17,616,592	17,345,182	271,410	1.6							
Other Competitive Revenue	83,692	77,492	6,200	8.0							
Total Competitive Revenue	17,700,284	17,422,673	277,610	1.6							

# TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE 6/						PIECES				WEIGHT (	(Pounds) 6/	
Service Category		er 2 YTD	 Cha FY 2024 ov	nge		======= er 2 YTD	Chang FY 2024 over	 je		er 2 YTD	 Chai FY 2024 ov	inge
=======================================	FY 2024			FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
	========	========	=======	=======	========	========	========	======	:=======	=======	========	=======
Total Market Dominant and Competitive												
Total All Mail	39,133,515	38,577,188	556,327	1.4	58,513,642	62,210,298	(3,696,656)	(5.9)	11,296,171	11,209,522	86,649	8.0
Total All Services	1,661,053	1,594,816	66,237	4.2								
Total All Mail and Services	40,794,569	40,172,004	622,565	1.5								
Total All Other Revenue	1,021,934	1,170,262	(148,328)	(12.7)								
Total All Revenue	41,816,503	41,342,266	474,236	1.1								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

- 1/ Not included elsewhere in this report.
- 3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.
- 6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

- 3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.
- 6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

#### TABLE 2-A LETTER MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quar FY 2024		Cha FY 2024 ov Amount	nge	Quar	ter 2 FY 2023	Change FY 2024 over l Amount	е		ter 2 FY 2023	Chan FY 2024 ove Amount	ge
=======================================			=======			========	=======	=======		========	=======	
First-Class Mail:												
Single-Piece Letters	1.759.972	1,715,321	44.651	2.6	2.628.954	2.781.621	(152,667)	(5.5)	75.426	81,516	(6,090)	(7.5)
Single-Piece Cards	41,309	44,200	(2,890)	(6.5)	76,294	91,399	(15,105)	(16.5)	495	594	(99)	(16.7)
Total Single-Piece Letters and Cards	1,801,281	1,759,521	41,761	2.4	2,705,248	2,873,020	(167,772)	(5.8)	75,921	82,110	(6,189)	(7.5)
Presort Letters	4,119,692	3,898,545	221,148	5.7	8,121,104	8,230,091	(108,987)	(1.3)	483,016	477,819	5,197	1.1
Presort Cards	220,788	207,289	13,499	6.5	617,524	585,221	32,302	5.5	5,053	4,786	267	5.6
Total Presort Letters and Cards	4,340,481	4,105,834	234,647	5.7	8.738.628	8,815,312	(76,685)	(0.9)	488.069	482,605	5.464	1.1
Flats	2.398	2,786	(388)	(13.9)	1,067	1,343	(276)	(20.5)	359	438	(79)	(18.1)
Domestic Negotiated Serv. Agreement Mail	0	_,0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,144,160	5,868,141	276,019	4.7	11,444,942	11,689,675	(244,733)	(2.1)	564,349	565,153	(804)	(0.1)
USPS Marketing Mail:												
High Density Letters	176,118	192,104	(15,986)	(8.3)	719,810	853,043	(133,233)	(15.6)	23,943	28,863	(4,920)	(17.0)
Saturation Letters	108,025	99,519	8,507	8.5	602,932	559,461	43,471	7.8	19,267	26,205	(6,938)	(26.5)
High Density Flats & Parcels	1,131	870	261	30.0	4,966	3,541	1,425	40.2	431	299	132	43.9
Saturation Flats & Parcels	10,033	8,962	1.070	11.9	52,490	47,103	5.388	11.4	2.202	1,969	233	11.9
Carrier Route	1.672	2,380	(708)	(29.7)	3,543	5,992	(2,449)	(40.9)	117	186	(70)	(37.4)
Letters	2,334,906	2,278,070	56,836	2.5	8,996,979	9,101,252	(104,273)	(1.1)	430,054	429,822	232	0.1
Flats	951	1,621	(669)	(41.3)	1,151	2,345	(1,194)	(50.9)	126	252	(126)	(50.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	2,632,836	2,583,526	49,310	1.9	10,381,871	10,572,736	(190,865)	(1.8)	476,140	487,597	(11,457)	(2.3)
Periodicals Mail:												
In-County	168	153	15	9.6	1,488	1,407	81	5.7	71	75	(4)	(5.0)
Outside County	617	735	(119)	(16.1)	2,087	2,586	(499)	(19.3)	169	215	(46)	(21.2)
Periodicals Mail Fees	0	0	` o´	0.0	0	0	` o´	0.0	0	0	` o´	0.0
Total Periodicals Mail	785	888	(104)	(11.7)	3,575	3,994	(418)	(10.5)	241	290	(49)	(17.0)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
J												

# REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 FISCAL YEAR 2024 (Jan. 1, 2024 - Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quar FY 2024		Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quar FY 2024		Chang FY 2024 over Amount ======	FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	40,384	50,019	(9,634)	(19.3)	646	691	(45)	(6.5)
Free Mail	0	0	0	0.0	130	250	(120)	(48.1)	5	11	(6)	(56.3)
Total Market Dominant Mail	8,777,781	8,452,555	325,226	3.8	21,870,903	22,316,674	(445,771)	(2.0)	1,041,381	1,053,742	(12,361)	(1.2)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,777,781	8,452,555	325,226	3.8								
Other Market Dominant Revenue												

Total Market Dominant Revenue

8,777,781

8,452,555

325,226

3.8

		REVEN	JE			PIECES	S			WEIGHT	(Pounds)	
	Qı	ıarter 2	Cha FY 2024 ov	inge er FY 2023	Qı	ıarter 2	Chanç FY 2024 over	,	Qua	arter 2	Cha FY 2024 ov	nge er FY 2023
Service Category	FY 2024	FY 2023	Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================	=======	=======	=======	=======================================		=======	=======	======	:=======	=======	=======	=======
Total Competitive Mail	95	927	(832)	(89.8)	8	480	(472)	(98.2)	0	23	(23)	(98.4)

	========	REVENU	JE =======	:====	========	PIECES	; :======	====	========	WEIGHT	(Pounds)	======
		arter 2	Cha FY 2024 ov	er FY 2023		arter 2	Chang FY 2024 over	FY 2023		arter 2	Char FY 2024 ove	er FY 2023
Service Category	FY 2024 ======	FY 2023	Amount	Percent	FY 2024 =======	FY 2023	Amount	Percent	FY 2024 =: =======	FY 2023	Amount	Percent ======
Total Competitive Revenue	95	927	(832)	(89.8)	8	480	(472)	(98.2)	0	23	(23)	(98.4)

#### TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

		REVENU				PIECES	6/			WEIGHT (	(Pounds) 6/	
Service Category		======= arter 2	Cha	nge ver FY 2023	Qua	arter 2	Chang FY 2024 over		Qua	 arter 2	Chan FY 2024 ove	•
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,777,875	8,453,481	324,394	3.8	21,870,912	22,317,154	(446,242)	(2.0)	1,041,381	1,053,765	(12,384)	(1.2)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,777,875	8,453,481	324,394	3.8	21,870,912	22,317,154	(446,242)	(2.0)	1,041,381	1,053,765	(12,384)	(1.2)
Total All Other Revenue							, , ,	, ,			* * *	, ,
Total All Revenue	8,777,875	8,453,481	324,394	3.8								

#### TABLE 2-A LETTER MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quarter		Cha FY 2024 ov Amount	nge		======================================	Chang FY 2024 over Amount	е		r 2 YTD FY 2023	Chan FY 2024 ove Amount	ge
=======================================		========		========		========	========					========
First-Class Mail:												
Single-Piece Letters	3,826,079	3,871,046	(44,967)	(1.2)	5,780,814	6,371,744	(590,930)	(9.3)	167,108	190,721	(23,613)	(12.4)
Single-Piece Cards	90,398	97,440	(7,042)	(7.2)	169,495	207,872	(38,377)	(18.5)	1,096	1,344	(248)	(18.5)
Total Single-Piece Letters and Cards	3,916,477	3,968,487	(52,009)	(1.3)	5,950,310	6,579,616	(629,307)	(9.6)	168,204	192,065	(23,861)	(12.4)
Presort Letters	8,043,959	7,548,164	495,795	6.6	15,895,116	16,143,999	(248,883)	(1.5)	935,542	935,621	(79)	(0.0)
Presort Cards	462,757	457,051	5,706	1.2	1,288,679	1,327,284	(38,605)	(2.9)	10,545	10,858	(313)	(2.9)
Total Presort Letters and Cards	8,506,716	8,005,215	501,501	6.3	17,183,795	17,471,283	(287,487)	(1.6)	946,087	946,479	(392)	(0.0)
Flats	5,261	5,487	(226)	(4.1)	2,314	2,730	(416)	(15.2)	731	869	(139)	(16.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	12,428,454	11,979,189	449,266	3.8	23,136,419	24,053,629	(917,211)	(3.8)	1,115,021	1,139,413	(24,392)	(2.1)
USPS Marketing Mail:												
High Density Letters	346,283	405,098	(58,815)	(14.5)	1,415,333	1,912,146	(496,813)	(26.0)	47,369	63,475	(16,105)	(25.4)
Saturation Letters	216,071	195,724	20,347	10.4	1,194,578	1,119,521	75,057	6.7	38,621	52,418	(13,797)	(26.3)
High Density Flats & Parcels	2,085	2,874	(789)	(27.5)	8,653	12,838	(4,184)	(32.6)	675	898	(223)	(24.8)
Saturation Flats & Parcels	20,117	19,188	930	4.8	104,404	102,361	2,043	2.0	4,301	4,202	99	2.4
Carrier Route	3,457	5,840	(2,383)	(40.8)	7,697	16,036	(8,339)	(52.0)	304	554	(251)	(45.3)
Letters	4,998,478	4,921,784	76,694	1.6	19,302,159	20,252,267	(950,108)	(4.7)	911,441	946,724	(35,283)	(3.7)
Flats	2,596	3,548	(953)	(26.8)	3,507	5,391	(1,883)	(34.9)	304	490	(186)	(37.9)
Parcels	0	0	, o	0.0	0	0	) O	0.0	0	0	O O	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	5,589,087	5,554,056	35,030	0.6	22,036,332	23,420,559	(1,384,227)	(5.9)	1,003,016	1,068,762	(65,745)	(6.2)
Periodicals Mail:												
In-County	326	284	42	14.9	2,973	2,536	437	17.2	144	135	9	6.8
Outside County	1,240	1,407	(167)	(11.9)	4,264	4,945	(681)	(13.8)	346	413	(67)	(16.2)
Periodicals Mail Fees	0	0	O O	0.0	0	0	o´	0.0	0	0	` o´	0.0
Total Periodicals Mail	1,566	1,690	(125)	(7.4)	7,237	7,480	(243)	(3.3)	491	548	(58)	(10.6)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

# REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD FISCAL YEAR 2024 (Oct. 1, 2023 - Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT	,	
Service Category	Quarter FY 2024		Cha FY 2024 ov Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	FY 2023 Percent		er 2 YTD FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	208,651	214,269	(5,618)	(2.6)	1,833	1,934	(101)	(5.2)
Free Mail	0	0	0	0.0	420	2,987	(2,567)	(85.9)	12	58	(47)	(79.9)
Total Market Dominant Mail	18,019,107	17,534,935	484,171	2.8	45,389,059	47,698,925	(2,309,866)	(4.8)	2,120,373	2,210,715	(90,343)	(4.1)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	18,019,107	17,534,935	484,171	2.8								
Other Market Dominant Revenue												

Total Market Dominant Revenue

18,019,107

17,534,935

484,171

2.8

		REVEN	JE			PIECES	S 			WEIGHT	(Pounds)	
	Quar	ter 2 YTD	Cha FY 2024 ov	inge ver FY 2023	Quar	er 2 YTD	Chang FY 2024 over	,	Quarte	er 2 YTD	Cha FY 2024 ov	nge er FY 2023
Service Category	FY 2024	FY 2023	Amount			FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================	========	=======	=======	=======================================		========	=======	======	::========	========	========	========
Total Competitive Mail	309	1.992	(1,683)	(84.5)	32	624	(592)	(94.9)	3	35	(32)	(91.9)

		REVENU	-			PIECES	3			WEIGHT	(Pounds)	
	Quar	er 2 YTD	Cha FY 2024 ov		Quart	er 2 YTD	Chang FY 2024 over		Quarte	er 2 YTD	Chan FY 2024 ove	5
Service Category	FY 2024	FY 2023	FY 2024 over FY 2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	309	1.992	(1.683)	(84.5)	32	624	(592)	(94.9)	3	35	(32)	(91.9)

#### TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

		REVENU	JE			PIECES	3			WEIGHT	(Pounds)	
		======= er 2 YTD	Cha	===== ange /er FY 2023	Quart	======= er 2 YTD	Chang FY 2024 over		Quarte	er 2 YTD	Char FY 2024 ove	•
Service Category			FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent		
Total Market Dominant and Competitive												
Total All Mail	18,019,416	17,536,928	482,488	2.8	45,389,091	47,699,549	(2,310,458)	(4.8)	2,120,375	2,210,751	(90,375)	(4.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	18,019,416	17,536,928	482,488	2.8	45,389,091	47,699,549	(2,310,458)	(4.8)	2,120,375	2,210,751	(90,375)	(4.1)
Total All Other Revenue							*	, ,			, , ,	` '
Total All Revenue	18,019,416	17,536,928	482,488	2.8								

#### TABLE 2-B FLAT MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	• •	
Coming Cotons	Quar	ter 2	Cha FY 2024 ov	nge er FY 2023	Qua	rter 2	Chang FY 2024 over	e FY 2023	Qua	rter 2	Char FY 2024 ove	nge er FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
First-Class Mail:	•	•			•	•	•		•			
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	425,065	420,645	4,420	1.1	232,676	249,106	(16,430)	(6.6)	48,764	52,304	(3,540)	(6.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	425,065	420,645	4,420	1.1	232,676	249,106	(16,430)	(6.6)	48,764	52,304	(3,540)	(6.8)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	87,635	77,862	9.772	12.6	329,923	303,963	25,959	8.5	46,229	54,911	(8,682)	(15.8)
Saturation Flats & Parcels	308.868	325,863	(16,995)	(5.2)	1,649,390	1,726,365	(76,975)	(4.5)	198.727	227,637	(28,910)	(12.7)
Carrier Route	309,207	282,567	26,639	9.4	847,368	840,233	7,136	0.8	162,156	180,170	(18,013)	(10.0)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	278,187	284,581	(6,394)	(2.2)	456,650	512,328	(55,678)	(10.9)	112,514	128,402	(15,888)	(12.4)
Parcels	0	0	(0,004)	0.0	0	012,020	0	0.0	0	0	(10,000)	0.0
Every Door Direct Mail Retail	30,059	26,522	3,537	13.3	148,861	140,664	8,198	5.8	18,882	17,842	1,040	5.8
Domestic NSA Mail	0	20,322	0,007	0.0	0	140,004	0,130	0.0	0	0	1,040	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	1,013,954	997,395	16,559	1.7	3,432,192	3,523,552	(91,360)	(2.6)	538,508	608,962	(70,454)	(11.6)
Periodicals Mail:												
In-County	17,370	14,338	3,031	21.1	118,755	110,428	8,328	7.5	24,123	22,278	1,845	8.3
Outside County	201,446	208,857	(7,411)	(3.5)	548,499	622,280	(73,781)	(11.9)	164,216	188,705	(24,489)	(13.0)
Periodicals Mail Fees	201,440	200,007	(1,411)	0.0	0	022,200	(73,731)	0.0	0	0	(24,403)	0.0
Total Periodicals Mail	218,816	223,196	(4,380)	(2.0)	667,255	732,708	(65,453)	(8.9)	188,339	210,983	(22,644)	(10.7)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	32,016	26,404	5,612	21.3	35,218	27,801	7,418	26.7	48.083	35,444	12,638	35.7
Bound Printed Matter Parcels	32,010	20,404	0,012	0.0	00,210	27,001	7,410	0.0	40,003	0	12,030	0.0
Media and Library Mail	6,979	4,501	2.479	55.1	1,649	1,177	473	40.1	1,239	942	298	31.6
Package Services Mail Fees	0,979	4,501	2,479	0.0	1,649	1,177	4/3 0	0.0	1,239	942	290	0.0
•		•	-		-	•					•	
Total Package Services Mail	38,995	30,904	8,091	26.2	36,868	28,977	7,890	27.2	49,322	36,386	12,936	35.6

# REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 FISCAL YEAR 2024 (Jan. 1, 2024 - Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quart FY 2024 ===================================		Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quar FY 2024	rter 2 FY 2023	Chang FY 2024 over Amount	FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	11,518	10,237	1,281	12.5	1,334	1,315	19	1.4
Free Mail	0	0	0	0.0	1,530	984	546	55.5	246	272	(26)	(9.4)
Total Market Dominant Mail	1,696,830	1,672,140	24,690	1.5	4,382,038	4,545,564	(163,526)	(3.6)	826,513	910,222	(83,709)	(9.2)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,696,830	1,672,140	24,690	1.5								
Other Market Dominant Revenue												

24,690

1.5

1,672,140

1,696,830

Total Market Dominant Revenue

		REVEN	-			PIECES					(Pounds)	
Service Category		arter 2	Cha	nge ver FY 2023		arter 2	Chan FY 2024 ove	ge	Qu	arter 2	Cha FY 2024 ov	inge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	234,012	219,876	9,876 14,137 6.4			29,341	6,994	23.8	13,345	13,768	(423)	(3.1)

	========	REVENU		=====	========	PIECES		====	========	WEIGHT	(Pounds)	======
	Qu	arter 2		ange ver FY 2023	Qua	arter 2	Chang FY 2024 over	,	Qua	arter 2	Char FY 2024 ove	0
Service Category	FY 2024	4 FY 2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Revenue	234 012				36 334	29 341	6 994	23.8	13 345	13 768	(423)	(3.1)

#### TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

		REVENU				PIECES				- '	(Pounds) 6/	
Service Category		======= arter 2	Cha			======== arter 2	Chang FY 2024 over	е		======= irter 2	 Chan FY 2024 ove	nge
=======================================	FY 2024 FY 2023 Amount P		Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Market Dominant and Competitive Total All Mail	1.930.842	1.892.016	38.826	2.1	4.418.373	4.574.905	(156,532)	(3.4)	839.858	923.990	(84,131)	(9.1)
Total All Services Total All Mail and Services	0	0	0	0.0	0	0	) O	0.0	0	0	) o	0.0
Total All Other Revenue	1,930,842	1,892,016	38,826	2.1	4,418,373	4,574,905	(156,532)	(3.4)	839,858	923,990	(84,131)	(9.1)
Total All Revenue	1,930,842	1,892,016	38,826	2.1								

#### TABLE 2-B FLAT MAIL

#### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	(Pounds)	
Service Category	Quarter	2 YTD FY 2023	Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	er 2 YTD FY 2023	Char FY 2024 ove Amount	nge er FY 2023 Percent
=======================================	=========	=======	=======	=======	=======	========	=======	======	=======	=======	=======	=======
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	849.354	846.264	3.090	0.4	469.791	517.806	(48,015)	(9.3)	97,853	107,932	(10,080)	(9.3)
Domestic Negotiated Serv. Agreement Mail	049,334	040,204	3,090	0.4	409,791	0 0	(46,013)	0.0	97,000	107,932	(10,000)	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
· · · · · · · · · · · · · · · · · · ·	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	-	•	3.090	0.0	-	· ·	-	(9.3)	97.853	_	-	(9.3)
Total First-Class Mail	849,354	846,264	3,090	0.4	469,791	517,806	(48,015)	(9.3)	97,853	107,932	(10,080)	(9.3)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	198,864	255,857	(56,993)	(22.3)	752,279	1,115,097	(362,817)	(32.5)	117,969	150,713	(32,744)	(21.7)
Saturation Flats & Parcels	629,651	664,477	(34,825)	(5.2)	3,326,645	3,552,959	(226,315)	(6.4)	420,948	489,251	(68,303)	(14.0)
Carrier Route	688,277	783,501	(95,224)	(12.2)	1,896,059	2,449,918	(553,859)	(22.6)	380,633	470,452	(89,818)	(19.1)
Letters	0	0	) o	0.0	0	0	) o	0.0	0	0	) o	0.0
Flats	615,722	639,769	(24,047)	(3.8)	1,036,774	1,222,553	(185,780)	(15.2)	259,452	299,896	(40,444)	(13.5)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	o o	0.0
Every Door Direct Mail Retail	57,535	50,734	6.801	13.4	287,631	270,138	17.492	6.5	36.483	34,264	2,219	6.5
Domestic NSA Mail	0	0	0	0.0	0	0	, 0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	2,190,050	2,394,337	(204,287)	(8.5)	7,299,387	8,610,666	(1,311,279)	(15.2)	1,215,485	1,444,576	(229,091)	(15.9)
Periodicals Mail:												
In-County	34,249	28,239	6,010	21.3	236,592	220,591	16,002	7.3	50,735	47,442	3,293	6.9
Outside County	421,204	432,496	(11,292)	(2.6)	1,157,764	1,308,681	(150,916)	(11.5)	354,353	407,296	(52,943)	(13.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	455,453	460,735	(5,282)	(1.1)	1,394,356	1,529,271	(134,915)	(8.8)	405,088	454,737	(49,650)	(10.9)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	60,011	55,098	4,914	8.9	65,481	59,077	6,403	10.8	88,938	75,656	13,282	17.6
Bound Printed Matter Parcels	00,011	00,090	4,914	0.0	05,461	0	0,403	0.0	00,930	73,030	13,202	0.0
Media and Library Mail	13,147	8.729	4.418	50.6	3,158	2.337	821	35.1	2.177	1,760	417	23.7
Package Services Mail Fees	13,147	0,729	4,418	0.0	3,136	2,337	0	0.0	2,177	1,700	417	0.0
Total Package Services Mail	73,159	63,827	9,332	14.6	68,639	61,415	7,225	11.8	91,116	77,416	13,699	17.7
Total Fackage Services Mail	13,139	03,027	9,332	14.0	00,039	01,415	1,225	11.0	91,110	11,410	13,099	17.7

# REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD FISCAL YEAR 2024 (Oct. 1, 2023 - Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quarter FY 2024 ===================================		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	FY 2023 Percent		r 2 YTD FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	29,012	22,223	6,789	30.5	3,549	2,754	795	28.9
Free Mail	0	0	0	0.0	3,612	4,062	(450)	(11.1)	666	629	37	5.9
Total Market Dominant Mail	3,568,016	3,765,163	(197,147)	(5.2)	9,264,797	10,745,443	(1,480,645)	(13.8)	1,813,756	2,088,045	(274,289)	(13.1)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	3,568,016	3,765,163	(197,147)	(5.2)								
Other Market Dominant Revenue												

(5.2)

Total Market Dominant Revenue

3,568,016

3,765,163 (197,147)

		REVEN	JE 			PIECES	S 			WEIGHT	(Pounds)	
Service Category	Quart	ter 2 YTD	Cha FY 2024 ov	inge ver FY 2023	Quart	er 2 YTD	Chang FY 2024 over	,	Quarte	er 2 YTD	Cha FY 2024 ov	•
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	464.353				74,242	59.905	14.337	23.9	27.083	29.093	(2.010)	(6.9)

	========	REVENU	JE =======		PIECES	} :=======	====	========	WEIGHT	(Pounds)	======	
	Quart	er 2 YTD	Cha FY 2024 ov	inge er FY 2023	Quarte	er 2 YTD	Chang FY 2024 over		Quarte	er 2 YTD	Chan FY 2024 ove	
Service Category	Service Category FY 2024 FY 2023		Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	464 353				74 242	59 905	14 337	23.9	27.083	29 093	(2 010)	(6.9)

#### TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

		REVEN	JE			PIECES	3			WEIGHT	(Pounds)	
		======= er 2 YTD	Cha FY 2024 ov	nge	Quart	======== er 2 YTD	Chang FY 2024 over		Quarte	er 2 YTD	Chan FY 2024 ove	•
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	=======											
Total All Mail	4,032,369	4,211,141	(178,772)	(4.2)	9,339,040	10,805,348	(1,466,308)	(13.6)	1,840,839	2,117,138	(276,299)	(13.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	4,032,369	4,211,141	(178,772)	(4.2)	9,339,040	10,805,348	(1,466,308)	(13.6)	1,840,839	2,117,138	(276,299)	(13.1)
Total All Other Revenue			, , ,	• •			, , , , ,	, ,				, ,
Total All Revenue	4,032,369	4,211,141 (178,772) (4.2)										

#### TABLE 2-C PARCEL MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	Pounds)	
Service Category	Quart FY 2024		Cha FY 2024 ov Amount	nge	Quar FY 2024		Chang FY 2024 over Amount	е		rter 2 FY 2023	Chan FY 2024 ove Amount	ge
======================================		=======		=======		========	========			========		========
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	19	83	(64)	(76.8)	4	19	(14)	(76.8)	1	2	(2)	(78.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	19	83	(64)	(76.8)	4	19	(14)		1	2	(2)	(78.7)
Total First-Class Mail	19	03	(64)	(70.0)	4	19	(14)	(76.8)	1	2	(2)	(10.1)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	7	0	7	0.0	17	0	17	0.0	10	0	10	0.0
Carrier Route	5	1	4	492.8	9	2	7	399.8	1	0	1	417.6
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	147	3	144	4208.1	240	6	233	3589.5	4	0	4	2,044.1
Parcels	18,331	16,247	2,084	12.8	5,158	6,862	(1,705)	(24.8)	2,476	3,359	(883)	(26.3)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	_, 0	0	(000)	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	18.490	16,252	2,239	13.8	5,423	6.871	(1,448)	(21.1)	2.492	3.359	(868)	(25.8)
_	10,100	.0,202	2,200		0, .20	0,01	(.,)	(=)	2, .02	0,000	(555)	(20.0)
Periodicals Mail:												
In-County	7	7	(0)	(2.6)	33	37	(4)	(11.1)	13	16	(3)	(18.6)
Outside County	528	576	(47)	(8.2)	386	476	(90)	(18.9)	803	912	(109)	(11.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	535	583	(47)	(8.1)	419	513	(94)	(18.4)	816	928	(112)	(12.0)
Package Services Mail:												
Alaska Bypass	10,500	9,780	720	7.4	321	316	5	1.7	21,650	21,278	371	1.7
Bound Printed Matter Flats	0	0,700	0	0.0	0	0.0	0	0.0	0	0	0, 1	0.0
Bound Printed Matter Parcels	81,192	85,556	(4,364)	(5.1)	55,144	61,089	(5,945)	(9.7)	119,714	134,050	(14,336)	(10.7)
	101,183	105,023			19,544	22,896	(3,352)	(14.6)	41,578	46,901		(10.7)
Media and Library Mail	101,183	105,023	(3,839) 0	(3.7)	,	22,896		, ,	,	,	(5,323)	
Package Services Mail Fees	-	•	-	0.0	0	Ū	0	0.0	0	0	0	0.0
Total Package Services Mail	192,875	200,359	(7,483)	(3.7)	75,010	84,301	(9,291)	(11.0)	182,942	202,229	(19,287)	(9.5)

# REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 FISCAL YEAR 2024 (Jan. 1, 2024 - Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT (	Pounds)	
Service Category	Quart FY 2024 ===================================		Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quar FY 2024 ======		Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	3,029	3,028	1	0.0	13,241	12,307	934	7.6
Free Mail	0	0	0	0.0	1,860	2,949	(1,090)	(37.0)	1,469	1,277	192	15.0
Total Market Dominant Mail	211,920	217,277	(5,356)	(2.5)	85,744	97,681	(11,937)	(12.2)	200,960	220,103	(19,143)	(8.7)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	211,920	217,277	(5,356)	(2.5)								
Other Market Dominant Revenue												

Total Market Dominant Revenue

211,920

217,277

(5,356)

(2.5)

		REVENU				PIECES		====			(Pounds)	
Service Category	Qu	arter 2	Cha FY 2024 ov	nge er FY 2023	Qu	arter 2	Chanç FY 2024 over	_	Qua	arter 2	Cha FY 2024 ov	0
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	7,001,542	6,913,010	88,532	1.3	1,555,476	1,532,933	22,543	1.5	3,033,878	2,898,000	135,878	4.7

		REVENU	JE 			PIECES	} 			WEIGHT	(Pounds)	
		Change Quarter 2 FY 2024 over FY		er FY 2023		arter 2	Chang FY 2024 over	FY 2023		arter 2	Cha FY 2024 ov	er FY 2023
Service Category	FY 2024 ======	FY 2023	Amount Percent		FY 2024	FY 2023	Amount	Percent ======	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	7,001,542 6,913,010 88,532 1.3			1,555,476	1,532,933	22,543	1.5	3,033,878	2,898,000	135,878	4.7	

		REVENU				PIECES				- '	(Pounds) 6/	
Service Category		arter 2	Cha	===== ange ver FY 2023		======== arter 2	Chang FY 2024 over	ge		arter 2	 Char FY 2024 ove	nge
=======================================	FY 2024 FY 2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent		
	========	========	========	========	========	========	=======	======	========	========	=======	========
Total Market Dominant and Competitive												
Total All Mail	7,213,462	7,130,286	83,176	1.2	1,641,220	1,630,614	10,606	0.7	3,234,838	3,118,104	116,735	3.7
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	7,213,462	7,130,286	83,176	1.2	1,641,220	1,630,614	10,606	0.7	3,234,838	3,118,104	116,735	3.7
Total All Other Revenue												
Total All Revenue	7,213,462	7,130,286	83,176	1.2								

#### TABLE 2-C PARCEL MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	Pounds)	
Service Category	Quarter FY 2024	2 YTD FY 2023	Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quarte FY 2024	er 2 YTD FY 2023	Change FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chan FY 2024 ove Amount	ge r FY 2023 Percent
	=======================================		=======	=======	=======	=======	=======	======	:=======	=======	=======	
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	78	152	(74)	(48.5)	18	35	(17)	(47.9)	1	4	(2)	(69.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	78	152	(74)	(48.5)	18	35	(17)	(47.9)	1	4	(2)	(69.4)
Total First-Class Mail	70	132	(74)	(40.5)	10	33	(17)	(47.9)	'	4	(2)	(09.4)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	15	0	15	0.0	32	0	32	0.0	21	0	21	0.0
Carrier Route	5	1	4	307.9	9	3	7	236.3	1	0	1	307.4
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	170	20	151	769.8	279	38	241	639.9	5	2	3	202.5
Parcels	34,235	30,547	3,688	12.1	10,749	14,313	(3,564)	(24.9)	4,884	6,681	(1,797)	(26.9)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	(1,117)	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	34,425	30,568	3,857	12.6	11,069	14,353	(3,284)	(22.9)	4,911	6,683	(1,772)	(26.5)
Destruit este Mail												
Periodicals Mail:		40		44.0		25			40		(4)	(7.0)
In-County	22	19	2	11.8	91	85	6	7.1	49	53	(4)	(7.2)
Outside County	1,112	1,182	(69)	(5.9)	826	1,018	(192)	(18.8)	1,660	1,854	(195)	(10.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,134	1,201	(67)	(5.6)	917	1,102	(186)	(16.9)	1,709	1,907	(199)	(10.4)
Package Services Mail:												
Alaska Bypass	20,146	19,808	338	1.7	616	650	(34)	(5.2)	41,538	43,812	(2,274)	(5.2)
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	(2,2.1)	0.0
Bound Printed Matter Parcels	169,801	168,303	1,499	0.9	117,493	123,240	(5,747)	(4.7)	248,603	264,038	(15,435)	(5.8)
Media and Library Mail	209,648	212,684	(3,035)	(1.4)	41,270	47,078	(5,808)	(12.3)	86.972	96,810	(9,838)	(10.2)
Package Services Mail Fees	203,040	212,004	(0,000)	0.0	0	77,070	(0,000)	0.0	00,572	0	(3,000)	0.0
Total Package Services Mail	399,596	400,794	(1,199)	(0.3)	159,380	170,968	(11,588)	(6.8)	377,112	404,660	(27,548)	(6.8)
Total I dunage del vides iviali	333,330	400,194	(1,139)	(0.3)	100,000	170,300	(11,000)	(0.0)	311,112	404,000	(21,540)	(0.0)

### MARKET DOMINANT PRODUCTS

# REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD FISCAL YEAR 2024 (Oct. 1, 2023 - Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quarter FY 2024		Cha FY 2024 ov Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	Percent	Quarte FY 2024	r 2 YTD FY 2023	Chan FY 2024 ove Amount ======	ge
U.S. Postal Service Mail	0	0	0	0.0	7,328	7,153	175	2.5	26,318	30,240	(3,921)	(13.0)
Free Mail	0	0	0	0.0	3,558	6,582	(3,024)	(45.9)	2,333	3,867	(1,534)	(39.7)
Total Market Dominant Mail	435,233	432,716	2,517	0.6	182,270	200,194	(17,923)	(9.0)	412,385	447,361	(34,976)	(7.8)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	435,233	432,716	2,517	0.6								
Other Market Dominant Revenue												

Total Market Dominant Revenue

435,233

432,716

2,517

0.6

		REVENU	JE 			PIECES	S 			WEIGHT	(Pounds)	
Service Category	Quart	er 2 YTD	Cha FY 2024 ov	inge ver FY 2023	Quarte	er 2 YTD	Chang FY 2024 over	,	Quarte	er 2 YTD	Cha FY 2024 ov	•
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	15.350.957	15.016.539	334.418	2.2	3.425.074	3.306.755	118.318	3.6	6.797.424	6.299.336	498.088	7.9

		REVENU	JE =======	=====		PIECES	} 			WEIGHT	(Pounds)	
	Quart	Change Iarter 2 YTD FY 2024 over FY 2023			Quarte	er 2 YTD	Chang FY 2024 over	,	Quart	er 2 YTD	Cha FY 2024 ov	inge er FY 2023
Service Category	FY 2024	FY 2023	Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	=======	=======	=======	=======	=======	=======	=======	=======	:: ========	=======	=======	=======
Total Competitive Revenue	15,350,957	15,016,539	334,418	2.2	3,425,074	3,306,755	118,318	3.6	6,797,424	6,299,336	498,088	7.9

		REVENU				PIECES	3			WEIGHT	(Pounds)	
		======= er 2 YTD	Cha	nge	Quart	======== er 2 YTD	Chang FY 2024 over	,	Quarte	======= er 2 YTD	Char FY 2024 ove	5
Service Category	FY 2024	FY 2023	2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	15,786,190	15,449,255	336,935	2.2	3,607,344	3,506,949	100,395	2.9	7,209,809	6,746,697	463,113	6.9
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	15,786,190	15,449,255	336,935	2.2	3,607,344	3,506,949	100,395	2.9	7,209,809	6,746,697	463,113	6.9
Total All Other Revenue												
Total All Revenue	15,786,190	15,449,255	336,935	2.2								

#### TABLE 3-A STAMPED MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	Pounds)	
Service Category	Quar FY 2024		Cha FY 2024 ov Amount	nge		rter 2 FY 2023	Chang FY 2024 over Amount	е		rter 2 FY 2023	Chan FY 2024 ove Amount	ge
======================================		F1 2023		========		F1 2023	Amount			========		=======
First-Class Mail:												
Single-Piece Letters	959,208	925,424	33,784	3.7	1,455,777	1,519,697	(63,920)	(4.2)	35,414	37,029	(1,615)	(4.4)
Single-Piece Cards	13,710	23,225	(9,515)	(41.0)	25,431	47,252	(21,821)	(46.2)	159	295	(136)	(46.2)
Total Single-Piece Letters and Cards	972,918	948,649	24,269	2.6	1,481,209	1,566,949	(85,741)	(5.5)	35,573	37,324	(1,751)	(4.7)
Presort Letters	43,573	39,019	4,554	11.7	82,078	79,035	3,043	3.8	5,573	5,190	383	7.4
Presort Cards	607	1,074	(466)	(43.4)	1,642	2,925	(1,284)	(43.9)	9	21	(11)	(54.0)
Total Presort Letters and Cards	44,181	40,092	4,088	10.2	83,720	81,961	1,759	2.1	5,583	5,211	372	7.1
Flats	27,261	29,908	(2,646)	(8.8)	13,791	16,305	(2,514)	(15.4)	2,591	3,094	(503)	(16.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,044,359	1,018,649	25,711	2.5	1,578,720	1,665,215	(86,496)	(5.2)	43,747	45,629	(1,882)	(4.1)
USPS Marketing Mail:												
High Density Letters	3,834	4,132	(298)	(7.2)	14,965	17,466	(2,502)	(14.3)	467	577	(110)	(19.1)
Saturation Letters	3,381	2,339	1,043	44.6	17,977	13,124	4,853	37.0	534	433	100	23.2
High Density Flats & Parcels	384	1,282	(898)	(70.1)	1,489	5,079	(3,590)	(70.7)	32	101	(69)	(68.1)
Saturation Flats & Parcels	1,297	1,820	(522)	(28.7)	6,200	8,903	(2,703)	(30.4)	135	187	(52)	(27.7)
Carrier Route	339	422	(83)	(19.6)	885	1,231	(346)	(28.1)	35	52	(17)	(33.4)
Letters	162,046	145,663	16,383	11.2	779,542	752,736	26,806	3.6	40,384	39,220	1,164	3.0
Flats	4,474	3,602	873	24.2	8,119	7,538	582	7.7	1,309	1,224	85	7.0
Parcels	40	32	8	23.4	10	11	(2)	(14.8)	3	2	1	41.6
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	13	1	12	1401.8	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	175,809	159,292	16,517	10.4	829,187	806,089	23,098	2.9	42,898	41,796	1,102	2.6
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	485	483	1	0.2	105	112	(7)	(5.9)	138	144	(6)	(4.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	485	483	1	0.2	105	112	(7)	(5.9)	138	144	(6)	(4.1)

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quari FY 2024		Cha FY 2024 ov Amount	nge	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,220,653	1,178,424	42,229	3.6	2,408,012	2,471,416	(63,404)	(2.6)	86,783	87,569	(786)	(0.9)
Ancillary Services:												
Certified Mail	5,233	6,097	(864)	(14.2)								
Collect on Delivery	0	0	` o´	0.0								
USPS Tracking	0	0	0	0.0								
Insurance	9	469	(460)	(98.1)								
Registered Mail	31	40	` (9)	(22.2)								
Return Receipts	1,040	1,344	(304)	(22.6)								
Stamped Envelopes and Cards	0	0	O O	0.0								
Other Domestic Ancillary Services	22	92	(70)	(75.8)								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancilliary Services	6,335	8,042	(1,707)	(21.2)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	6,335	8,042	(1,707)	(21.2)								
Total Market Dominant Mail and Services	1,226,988	1,186,466	40,522	3.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,226,988	1,186,466	40,522	3.4								

	REVENUE					PIECES					(Pounds)	
		uarter 2	Cha			arter 2	Chang FY 2024 over	ge		arter 2	Chai FY 2024 ove	inge
Service Category	Service Category FY 2024 FY 2023 Amount		Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Mail	18,405	19,288	(882)			3,123	(523)	(16.8)	2,191	2,536	(345)	(13.6)

		REVENU	-	=====		PIECES	; :=======			WEIGHT	(Pounds)	
	Qu	arter 2	Cha FY 2024 ov		Qu	arter 2	Chang FY 2024 over		Qua	arter 2	Chan FY 2024 ove	9
Service Category	FY 2024	FY 2023	Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	18.405	19.288	(882)	(4.6)	2.600	3.123	(523)	(16.8)	2.191	2.536	(345)	(13.6)

		REVENU				PIECES				`	Pounds) 6/	
Service Category		arter 2	Cha FY 2024 ov	nge		arter 2	Chang FY 2024 over	e		rter 2	Chan FY 2024 ove	nge
=======================================	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
T	========	=======	=======	=======	========	=======	=======	======	=======	=======	=======	=======
Total Market Dominant and Competitive												
Total All Mail	1,239,058	1,197,712	41,347	3.5	2,410,611	2,474,539	(63,928)	(2.6)	88,974	90,105	(1,131)	(1.3)
Total All Services	6,335	8,042	(1,707)	(21.2)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,245,393	1,205,754	39,640	3.3	2,410,611	2,474,539	(63,928)	(2.6)	88,974	90,105	(1,131)	(1.3)
Total All Other Revenue												
Total All Revenue	1,245,393	1,205,754	39,640	3.3								

#### TABLE 3-A STAMPED MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	Pounds)	
Service Category	FY 2024	r 2 YTD FY 2023	Cha FY 2024 ov Amount	nge	Quarte FY 2024	======== r 2 YTD FY 2023 ========	Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Char FY 2024 ove Amount	ige
First-Class Mail:												
Single-Piece Letters	2,272,031	2,266,680	5,351	0.2	3,491,963	3,767,473	(275,510)	(7.3)	88,427	97,198	(8,772)	(9.0)
Single-Piece Cards	39,732	56,203	(16,471)	(29.3)	74,527	118,545	(44,018)	(37.1)	466	741	(275)	(37.1)
Total Single-Piece Letters and Cards	2,311,763	2,322,883	(11,120)	(29.3)	3,566,490	3,886,018	(319,528)	(8.2)	88,892	97,939	(9,047)	(9.2)
Presort Letters		2,322,663 87,560	. , ,	6.4	176,927	, ,	, , ,	` '	,	,	(9,047)	0.3
Presort Cards	93,184		5,624		,	180,424	(3,496)	(1.9)	11,924	11,892		
	1,558	2,556	(999)	(39.1)	4,198	7,201	(3,003)	(41.7)	27	50	(23)	(46.3)
Total Presort Letters and Cards	94,741	90,116	4,625	5.1	181,125	187,625	(6,499)	(3.5)	11,951	11,942	9 (4.070)	0.1
Flats	55,227	62,033	(6,806)	(11.0)	28,056	34,365	(6,309)	(18.4)	5,331	6,709	(1,378)	(20.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,461,731	2,475,032	(13,301)	(0.5)	3,775,671	4,108,008	(332,337)	(8.1)	106,174	116,590	(10,416)	(8.9)
USPS Marketing Mail:												
High Density Letters	6,794	7,886	(1,092)	(13.9)	26,604	35,589	(8,985)	(25.2)	821	1,126	(304)	(27.0)
Saturation Letters	5,901	3,993	1,909	47.8	31,455	23,312	8,143	34.9	925	709	216	30.4
High Density Flats & Parcels	771	2,042	(1,271)	(62.3)	3,011	8,468	(5,457)	(64.4)	67	222	(155)	(69.7)
Saturation Flats & Parcels	2,437	3,198	(761)	(23.8)	11,724	15,849	(4,125)	(26.0)	268	374	(106)	(28.4)
Carrier Route	750	759	(9)	(1.2)	2,057	2,303	(246)	(10.7)	142	112	30	27.1
Letters	359,224	322,194	37,030	11.5	1,792,036	1,753,296	38,740	2.2	92,100	89,989	2,112	2.3
Flats	9,966	8,601	1,365	15.9	18,699	19,408	(709)	(3.7)	3,376	3,903	(527)	(13.5)
Parcels	78	56	21	37.9	21	20	` 1	4.5	4	3	` 1	45.2
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	34	53	(19)	(35.8)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	385,956	348,784	37,173	10.7	1,885,607	1,858,244	27,362	1.5	97,704	96,438	1,266	1.3
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	900	676	224	33.1	200	160	40	25.0	284	207	77	37.2
Package Services Mail Fees	0	0,0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	900	676	224	33.1	200	160	40	25.0	284	207	77	37.2
Total I donago oci vioco iviali	900	010	444	JJ. I	200	100	+0	20.0	204	201	11	31.2

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chanç FY 2024 over Amount ======	je
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	144	(144)	(100.0)	0	4	(4)	(100.0)
Total Market Dominant Mail	2,848,587	2,824,492	24,095	0.9	5,661,477	5,966,556	(305,079)	(5.1)	204,162	213,239	(9,077)	(4.3)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services	10,032 0 0 101 46 1,775 0 57 0 0 12,011	11,867 0 0 726 97 2,919 0 96 0 0	(1,835) 0 0 (625) (51) (1,144) 0 (40) 0 0 (3,695)	(15.5) 0.0 0.0 (86.1) (52.3) (39.2) 0.0 (41.1) 0.0 0.0 (23.5)								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services  Total Market Dominant Services  Total Market Dominant Mail and Services	0 0 0 0 0 12,011 2,860,598	0 0 0 0 0 15,705 2,840,197	0 0 0 0 0 0 (3,695)	0.0 0.0 0.0 0.0 0.0 0.0 (23.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,860,598	2,840,197	20,400	0.7								

		REVEN	-			PIECES					(Pounds)	
Service Category		ter 2 YTD	Cha			er 2 YTD	Chang FY 2024 over	ge		er 2 YTD	Char FY 2024 ove	inge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	33,723	3 38,138 (4,415) (11.6)			5,067	6,230	(1,164)	(18.7)	3,987	5,243	(1,256)	(24.0)

		REVENU	JE	=====		PIECES	S ========	====		WEIGHT	(Pounds)	======
	Quar	er 2 YTD		ange ver FY 2023	Quarte	er 2 YTD	Chang FY 2024 over		Quarte	er 2 YTD	Char FY 2024 ove	
Service Category	FY 2024	FY 2023	Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================	=======	=======	=======	=======	=======	========	=======	=======	:=======	=======	=======	=======
Total Competitive Revenue	33,723	38,138	(4,415)	(11.6)	5,067	6,230	(1,164)	(18.7)	3,987	5,243	(1,256)	(24.0)

		REVENU	JE			PIECES	3			WEIGHT	(Pounds)	
	=========			=====	=========			====	========			======
			Cha	inge			Chang	е			Char	nge
	Quar	Quarter 2 YTD FY 2024 over FY			Quart	er 2 YTD	FY 2024 over	FY 2023	Quarte	er 2 YTD	FY 2024 ove	er FY 2023
Service Category	FY 2024	FY 2024 FY 2023 Amount		Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================	========	=======	=======	========	=======	=======	=======	======	:=======	========	=======	========
Total Market Dominant and Competitive												
Total All Mail	2,882,310	2,862,630	19,680	0.7	5,666,544	5,972,786	(306,242)	(5.1)	208,148	218,482	(10,334)	(4.7)
Total All Services	12,011	15,705	(3,695)	(23.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,894,320	2,878,335	15,985	0.6	5,666,544	5,972,786	(306,242)	(5.1)	208,148	218,482	(10,334)	(4.7)
Total All Other Revenue								` '			, , ,	` '
Total All Revenue	2.894.320	2.878.335	15.985	0.6								

#### TABLE 3-B METERED MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	•	
0.000	Quar	ter 2	Cha FY 2024 ov	nge er FY 2023	Qua	rter 2	Chang FY 2024 over	e FY 2023	Qua	rter 2	Chan FY 2024 ove	ge r FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
First-Class Mail:												
Single-Piece Letters	678,184	668,769	9,415	1.4	992,507	1,069,818	(77,311)	(7.2)	32,875	35,723	(2,848)	(8.0)
Single-Piece Cards	18,577	10,992	7,585	69.0	33,768	22,698	11,070	48.8	211	142	69	48.8
Total Single-Piece Letters and Cards	696,761	679,761	17,000	2.5	1,026,275	1,092,515	(66,241)	(6.1)	33,086	35,864	(2,779)	(7.7)
Presort Letters	651,141	662,325	(11,184)	(1.7)	1,258,873	1,385,498	(126,624)	(9.1)	76,422	83,864	(7,442)	(8.9)
Presort Cards	658	521	136	26.2	1,803	1,455	349	24.0	19	15	4	25.4
Total Presort Letters and Cards	651,799	662,846	(11,047)	(1.7)	1,260,677	1,386,952	(126,276)	(9.1)	76,441	83,879	(7,438)	(8.9)
Flats	215,284	218,673	(3,389)	(1.5)	119,852	130,118	(10,266)	(7.9)	21,778	24,255	(2,477)	(10.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,563,844	1,561,280	2,564	0.2	2,406,803	2,609,585	(202,782)	(7.8)	131,305	143,998	(12,693)	(8.8)
USPS Marketing Mail:												
High Density Letters	191	492	(301)	(61.3)	729	2,065	(1,336)	(64.7)	32	83	(50)	(61.0)
Saturation Letters	4	3	0	12.7	21	22	(1)	(4.7)	1	1	(0)	(7.5)
High Density Flats & Parcels	19	21	(1)	(5.3)	70	76	(6)	(7.6)	4	6	(2)	(31.8)
Saturation Flats & Parcels	7	1	7	837.2	35	7	28	405.5	2	0	1	448.0
Carrier Route	13	17	(4)	(23.9)	34	45	(11)	(25.0)	1	3	(1)	(47.6)
Letters	37,491	38,486	(994)	(2.6)	179,008	197,826	(18,818)	(9.5)	9,424	10,773	(1,349)	(12.5)
Flats	1,284	841	443	52.6	1,779	1,265	514	40.6	281	258	23	8.9
Parcels	13	9	4	51.1	3	3	(0)	(9.5)	1	0	1	296.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	O	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	2	24	(21)	(90.3)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	39,024	39,892	(868)	(2.2)	181,679	201,309	(19,630)	(9.8)	9,746	11,124	(1,378)	(12.4)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	74,007	74,739	(731)	(1.0)	14,576	16,464	(1,888)	(11.5)	29,134	32,564	(3,430)	(10.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	74,007	74,739	(731)	(1.0)	14,576	16,464	(1,888)	(11.5)	29,134	32,564	(3,430)	(10.5)

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quar FY 2024		Char FY 2024 ove Amount	nge	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan Chan FY 2024 over Amount ======	ge
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,676,876	1,675,911	965	0.1	2,603,058	2,827,359	(224,300)	(7.9)	170,184	187,685	(17,501)	(9.3)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services	99,836 485 286 5,655 450 72,615 0 17,860 0 425	99,970 536 0 0 6,860 508 31,206 0 18,108 0 168 157,355	(135) (50) 286 (1,205) (58) 41,408 0 (248) 0 258 40,256	(0.1) (9.4) 0.0 (17.6) (11.4) 132.7 0.0 (1.4) 0.0 153.7 25.6								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services  Total Market Dominant Services  Total Market Dominant Mail and Services	0 0 0 0 0 197,611 1,874,487	0 0 0 0 0 0 157,355 1,833,266	0 0 0 0 0 40,256 41,221	0.0 0.0 0.0 0.0 0.0 25.6								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,874,487	1,833,266	41,221	2.2								

		REVEN	-			PIECES					(Pounds)	
Service Category		 larter 2	Cha			 arter 2	Chanç FY 2024 over	ge	Qu	arter 2	Cha FY 2024 ov	ange
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	2,555,441	2,584,029	(28,588)	(1.1)	402,345	407,574	(5,229)	(1.3)	571,842	510,721	61,121	12.0

		REVENU	JE =======			PIECES	) 			WEIGHT	(Pounds)	
		arter 2	Cha	inge ver FY 2023	Ou	arter 2	Chang FY 2024 over		Ou	arter 2	Chai	0
Service Category	FY 2024	FY 2024 FY 2023		Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	2.555.441 2.584.029 (28.588)			(1.1)	402.345	407.574	(5.229)	(1.3)	571.842	510.721	61.121	12.0

		REVENU				PIECES				`	Pounds) 6/	
Service Category		arter 2	Cha FY 2024 ov	nge		arter 2	Chang FY 2024 over	е		rter 2	Char FY 2024 ove	nge
=======================================	FY 2024 FY 2023 A		Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	========	========	=======	========	========	========	=======	=======	========	=======	========	========
Total Market Dominant and Competitive												
Total All Mail	4,232,316	4,259,940	(27,623)	(0.6)	3,005,403	3,234,933	(229,530)	(7.1)	742,027	698,406	43,620	6.2
Total All Services	197,611	157,355	40,256	25.6	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	4,429,928	4,417,295	12,633	0.3	3,005,403	3,234,933	(229,530)	(7.1)	742,027	698,406	43,620	6.2
Total All Other Revenue							, , ,	, ,				
Total All Revenue	4,429,928	4,417,295	12,633	0.3								

#### TABLE 3-B METERED MAIL

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	(Pounds)	
Service Category	FY 2024	r 2 YTD FY 2023	Char FY 2024 ove Amount	nge	FY 2024	r 2 YTD FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Char FY 2024 ove Amount	nge
First-Class Mail:												
	1,320,774	1 260 762	(20,000)	(2.9)	1 042 722	2,212,204	(269,471)	(12.2)	64 000	75.100	(10.272)	(12.7)
Single-Piece Letters		1,360,762	(39,988)	(2.9) 50.6	1,942,733	2,212,204 46.675	, , ,	30.7	64,828 381	75,100	(10,272) 90	(13.7) 30.7
Single-Piece Cards Total Single-Piece Letters and Cards	33,058 1,353,832	21,951 1,382,713	11,108 (28,880)	(2.1)	60,995 2,003,728	46,675 2,258,878	14,320 (255,151)	(11.3)	65,210	75,392		(13.5)
Presort Letters	1,291,087		. , ,	1.2		, ,	, , ,	, ,	152,322	,	(10,183)	٠,
Presort Cards		1,275,935	15,152 96	1.2 8.8	2,513,792	2,704,033	(190,241) 129	(7.0)	152,522	163,343 34	(11,021) 0	(6.7) 0.4
Total Presort Letters and Cards	1,190	1,094		8.8 1.2	3,258	3,129		4.1 (7.0)			-	
	1,292,277	1,277,029	15,248		2,517,051	2,707,162	(190,112)	( - /	152,356	163,377	(11,021)	(6.7)
Flats	420,992	434,044 0	(13,052)	(3.0)	236,696	263,949	(27,253)	(10.3)	42,505	48,824	(6,319)	(12.9)
Domestic Negotiated Serv. Agreement Mail	0	•	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	· ·	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,067,102	3,093,786	(26,684)	(0.9)	4,757,474	5,229,990	(472,515)	(9.0)	260,071	287,593	(27,523)	(9.6)
USPS Marketing Mail:												
High Density Letters	357	778	(420)	(54.1)	1,370	3,324	(1,954)	(58.8)	59	123	(64)	(52.2)
Saturation Letters	8	27	(19)	(69.4)	49	170	(121)	(71.1)	2	6	(5)	(75.5)
High Density Flats & Parcels	27	21	6	27.9	94	77	17	22.5	5	6	(1)	(18.6)
Saturation Flats & Parcels	10	1	9	869.1	53	9	44	499.0	4	0	4	1,101.2
Carrier Route	21	20	1	3.1	55	54	1	2.2	2	3	(1)	(30.6)
Letters	76,352	76,486	(134)	(0.2)	379,323	407,540	(28,217)	(6.9)	20,251	22,583	(2,332)	(10.3)
Flats	2,930	1,949	981	50.3	4,395	3,475	920	26.5	774	787	(13)	(1.7)
Parcels	33	24	9	37.7	9	10	(1)	(10.4)	2	1	1	106.2
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	2	67	(64)	(96.4)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	79,740	79,372	368	0.5	385,349	414,659	(29,310)	(7.1)	21,099	23,510	(2,411)	(10.3)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	151.188	149,491	1.697	1.1	30,267	33,361	(3,093)	(9.3)	60.075	66,704	(6,629)	(9.9)
Package Services Mail Fees	3	0	3	0.0	00,207	0	(0,000)	0.0	0	0	0,020)	0.0
Total Package Services Mail	151.191	149.491	1.701	1.1	30.267	33.361	(3,093)	(9.3)	60.075	66.704	(6,629)	(9.9)
Solidge Collisso man	,	,	.,. • 1	•••	00,207	55,501	(3,300)	(0.0)	55,5.0	33,.34	(5,520)	(0.0)

### MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chang FY 2024 over Amount	е
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	14	0	14	0.0	10	0	10	0.0
Total Market Dominant Mail	3,298,033	3,322,649	(24,616)	(0.7)	5,173,105	5,678,010	(504,905)	(8.9)	341,254	377,807	(36,553)	(9.7)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services	197,688 1,027 286 10,924 990 92,698 0 35,602 0 663 339,879	203,623 1,106 0 14,217 1,295 63,421 0 37,210 0 248 321,120	(5,934) (79) 286 (3,293) (306) 29,277 0 (1,608) 0 416 18,759	(2.9) (7.2) 0.0 (23.2) (23.6) 46.2 0.0 (4.3) 0.0 168.0 5.8								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services	0 0 0 0 0 0 339,879	0 0 0 0 0 0	0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0								
Total Market Dominant Mail and Services	3,637,912	3,643,769	(5,857)	(0.2)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	3,637,912	3,643,769	(5,857)	(0.2)								

		REVEN	-			PIECES					(Pounds)	
Service Category		ter 2 YTD	Cha			er 2 YTD	Chang FY 2024 over	ge		er 2 YTD	Cha FY 2024 ov	nge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	5.452.715	5.563.656	(110.941)	(2.0)	857.191	860.139	(2.948)	(0.3)	1.202.419	1.087.365	115.054	10.6

Change 3 Quarter 2 YTD FY 2024 over FY 2023
Qualter 2 f 1D F 1 2024 Over F 1 2025
nt FY 2024 FY 2023 Amount Percent
===:===================================

Service Category		REVENU	JE		PIECES					WEIGHT (Pounds)			
	Change  Quarter 2 YTD FY 2024 over FY 2023			Quart	======= er 2 YTD	Chang FY 2024 over		Quarte	er 2 YTD	Chai FY 2024 ove	•		
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Market Dominant and Competitive	========												
Total All Mail	8,750,748	8,886,305	(135,557)	(1.5)	6,030,296	6,538,149	(507,852)	(7.8)	1,543,673	1,465,172	78,501	5.4	
Total All Services	339,879	321,120	18,759	5.8	0	0	0	0.0	0	0	0	0.0	
Total All Mail and Services	9,090,627	9,207,425	(116,798)	(1.3)	6,030,296	6,538,149	(507,852)	(7.8)	1,543,673	1,465,172	78,501	5.4	
Total All Other Revenue													
Total All Revenue	9,090,627	9,207,425	(116,798)	(1.3)									

#### TABLE 3-D PVI MAIL

### MARKET DOMINANT PRODUCTS

		REVENU			PIECES					WEIGHT (Pounds)				
Service Category	Quart		Cha FY 2024 ov	nge er FY 2023		rter 2 FY 2023	Chang FY 2024 over	e FY 2023		rter 2 FY 2023	Chan FY 2024 ove	nge er FY 2023		
Service Category		FY 2023	Amount	Percent		FY 2023	Amount	Percent			Amount	Percent		
First-Class Mail:														
Single-Piece Letters	8,058	7,954	104	1.3	10,080	10,652	(572)	(5.4)	562	594	(32)	(5.4)		
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Total Single-Piece Letters and Cards	8,058	7,954	104	1.3	10,080	10,652	(572)	(5.4)	562	594	(32)	(5.4)		
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Flats	31,050	30,928	121	0.4	14,524	15,458	(935)	(6.0)	3,360	3,567	(207)	(5.8)		
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Total First-Class Mail	39,108	38,883	225	0.6	24,604	26,111	(1,507)	(5.8)	3,922	4,161	(239)	(5.7)		
USPS Marketing Mail:														
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Periodicals Mail:														
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Package Services Mail:														
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0		
Media and Library Mail	16,862	17,300	(438)	(2.5)	3,049	3,508	(459)	(13.1)	7,436	8,387	(950)	(11.3)		
Package Services Mail Fees	3	0	3	0.0	0	0	0	0.0	0	0	0	0.0		
Total Package Services Mail	16,864	17,300	(436)	(2.5)	3,049	3,508	(459)	(13.1)	7,436	8,387	(950)	(11.3)		

### MARKET DOMINANT PRODUCTS

		REVENU			PIECES WEIGHT (Pounds)						,	
Service Category	FY 2024 FY 2023			Change FY 2024 over FY 2023 Amount Percent		ter 2 FY 2023	Chang FY 2024 over Amount	ge		rter 2 FY 2023	Chan FY 2024 ove Amount	ge
=======================================	=======================================	=======	=======	=======	=======	=======	=======	======	=======	========	=======	========
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	55,972	56,183	(211)	(0.4)	27,652	29,618	(1,966)	(6.6)	11,358	12,548	(1,190)	(9.5)
Ancillary Services:												
Certified Mail	42,739	40,756	1,983	4.9								
Collect on Delivery	109	145	(36)	(24.7)								
USPS Tracking	0	0	0	0.0								
Insurance	8,186	9,595	(1,409)	(14.7)								
Registered Mail	4,386	4,607	(221)	(4.8)								
Return Receipts	15,055	14,638	417	2.8								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	2,519	2,511	8	0.3								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancilliary Services	72,995	72,252	742	1.0								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	72,995	72,252	742	1.0								
Total Market Dominant Mail and Services	128,967	128,435	532	0.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	128,967	128,435	532	0.4								

		REVENUE PIECES WEIGHT (I						(Pounds)	Pounds)			
	Qu	Change Quarter 2 FY 2024 over FY 2023			Qua	Change Quarter 2 FY 2024 over FY 2023				arter 2	Chai FY 2024 ove	0
Service Category	FY 2024	FY 2023	Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================	=======	=======	=======	=======	=======	=======	=======	======	:=======	=======	=======	=======
Total Competitive Mail	605,681	642,506	(36,825)	(5.7)	48,836	52,174	(3,337)	(6.4)	106,091	113,293	(7,202)	(6.4)

		REVENU				PIECES	; 			WEIGHT	(Pounds)	
	Qu	arter 2	Change Change FY 2024 over FY 2023 Quarter 2 FY 2024 over FY 2023						Qua	nge er FY 2023		
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	605,682	642,507	(36,826)	(5.7)	48,836	52,174	(3,337)	(6.4)	106,091	113,293	(7,202)	(6.4)

		REVENU				PIECES	6/		WEIGHT (Pounds) 6/			
Service Category		arter 2	Cha FY 2024 ov	nge		arter 2	Chang FY 2024 over	е		arter 2	Char FY 2024 ove	nge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	========	=======	========		=======	========	========	=======	========	========	========	========
Total Market Dominant and Competitive												
Total All Mail	661,653	698,689	(37,036)	(5.3)	76,489	81,792	(5,304)	(6.5)	117,449	125,840	(8,391)	(6.7)
Total All Services	72,995	72,252	742	1.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	734,648	770,941	(36,293)	(4.7)	76,489	81,792	(5,304)	(6.5)	117,449	125,840	(8,391)	(6.7)
Total All Other Revenue												
Total All Revenue	734 648	770 941	(36 293)	(4.7)								

#### TABLE 3-D PVI MAIL

### MARKET DOMINANT PRODUCTS

		REVENU			PIECES				WEIGHT (Pounds)			
Service Category	Quarter FY 2024	2 YTD FY 2023	Cha FY 2024 ov Amount	inge ver FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chan FY 2024 ove Amount	ge r FY 2023 Percent
=======================================	=======================================	=======	=======	=======	=======	=======	=======	======	=======	=======		=======
First-Class Mail:												
Single-Piece Letters	14,972	14,785	187	1.3	18,771	19,900	(1,129)	(5.7)	1,050	1,121	(71)	(6.3)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	14,972	14,785	187	1.3	18,771	19,900	(1,129)	(5.7)	1,050	1,121	(71)	(6.3)
Presort Letters	0	0	0	0.0	0	0	(1,120)	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	n n	0	0.0	0	0	0	0.0	n n	0	0	0.0
Flats	54,618	53,901	717	1.3	25,624	27,106	(1,482)	(5.5)	5.979	6,319	(340)	(5.4)
Domestic Negotiated Serv. Agreement Mail	0-7,010	00,501	0	0.0	25,024	27,100	(1,402)	0.0	0,575	0,515	(040)	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	69,590	68,686	904	1.3	44,395	47,006	(2,610)	(5.6)	7,029	7,440	(411)	(5.5)
Total First-Class Mail	09,590	00,000	904	1.3	44,393	47,000	(2,010)	(5.0)	7,029	7,440	(411)	(5.5)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	34,833	35,139	(306)	(0.9)	6,406	7,237	(832)	(11.5)	15,500	17,305	(1,805)	(10.4)
Package Services Mail Fees	34,000	00,109	(300)	0.0	0,400	0	(032)	0.0	13,300	0	(1,003)	0.0
Total Package Services Mail	34,835	35,139	(304)	(0.9)	6,406	7,237	(832)	(11.5)	15,500	17,305	(1,805)	(10.4)
Total I dokage Services Iviali	34,033	33, 139	(304)	(0.9)	0,400	1,231	(032)	(11.5)	10,000	17,305	(1,005)	(10.4)

### MARKET DOMINANT PRODUCTS

		REVENU										
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge	Quarte FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	======== er 2 YTD FY 2023 ========	Chanç FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	104,425	103,825	600	0.6	50,801	54,243	(3,442)	(6.3)	22,529	24,745	(2,216)	(9.0)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services	74,516 215 0 17,679 8,620 26,766 0 4,905 0 0	71,048 283 0 20,536 8,828 26,072 0 4,852 0 0	3,468 (68) 0 (2,857) (208) 694 0 54 0 0	4.9 (23.9) 0.0 (13.9) (2.4) 2.7 0.0 1.1 0.0 0.0 0.8								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services  Total Market Dominant Services  Total Market Dominant Mail and Services Other Market Dominant Revenue	0 0 0 0 0 132,702 237,127	0 0 0 0 0 131,620 235,445	0 0 0 0 0 1,082	0.0 0.0 0.0 0.0 0.0 0.0								
Total Market Dominant Revenue	237,127	235,445	1,682	0.7								

		REVENUE					PIECES					WEIGHT (Pounds)			
		ter 2 YTD	Cha			er 2 YTD	Chang FY 2024 over	ge		er 2 YTD	Cha FY 2024 ov	nge			
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent			
Total Competitive Mail	1.363.812	1.482.323	(118.511)	(8.0)	108.086	115.763	(7.677)	(6.6)	254.407	272.329	(17.921)	(6.6)			

								WEIGHT	(Pounds)			
	Quart	er 2 YTD	Cha FY 2024 ov	FY 2023 Quarter 2 YTD FY 2024 over FY 2023 Percent FY 2024 FY 2023 Amount Percent				Quarte	er 2 YTD	Chai FY 2024 ov		
Service Category	FY 2024	FY 2023	Amount	Percent							Amount	Percent
=======================================	=======	=======	=======	========	=======	=======	=======	======		=======	=======	=======
Total Competitive Revenue	1,363,813	1,482,325	(118,512)	(8.0)	108,086	115,763	(7,677)	(6.6)	254,407	272,329	(17,921)	(6.6)

		REVENU	JE 		PIECES				WEIGHT (Pounds)			
	Quart	er 2 YTD	Cha FY 2024 ov	5	Quarte	er 2 YTD	Chang FY 2024 over		Quarte	======= er 2 YTD	Char FY 2024 ove	5
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	========											
Total All Mail	1,468,237	1,586,148	(117,911)	(7.4)	158,887	170,006	(11,119)	(6.5)	276,937	297,074	(20,137)	(6.8)
Total All Services	132,702	131,620	1,082	0.8	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,600,939	1,717,768	(116,829)	(6.8)	158,887	170,006	(11,119)	(6.5)	276,937	297,074	(20,137)	(6.8)
Total All Other Revenue			, , ,	, ,			, , ,	. ,			, , ,	, ,
Total All Revenue	1.600.939	1.717.768	(116.829)	(6.8)								

## TABLE 3-E PERMIT IMPRINT MAIL

## MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	(Pounds)	
Service Category	FY 2024	rter 2 FY 2023	Cha FY 2024 ov Amount	nge	Qua FY 2024	rter 2 FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	ige
First-Class Mail:							,,,,,,,,	/\				
Single-Piece Letters	112,977	111,922	1,055	0.9	168,418	179,514	(11,096)	(6.2)	6,501	8,112	(1,611)	(19.9)
Single-Piece Cards	8,935	9,955	(1,020)	(10.2)	17,034	21,391	(4,358)	(20.4)	125	157	(32)	(20.3)
Total Single-Piece Letters and Cards	121,912	121,877	36	0.0	185,452	200,906	(15,454)	(7.7)	6,626	8,269	(1,643)	(19.9)
Presort Letters	3,424,978	3,197,201	227,777	7.1	6,780,153	6,765,558	14,595	0.2	401,020	388,765	12,255	3.2
Presort Cards	219,523	205,694	13,829	6.7	614,078	580,841	33,237	5.7	5,025	4,751	274	5.8
Total Presort Letters and Cards	3,644,501	3,402,895	241,606	7.1	7,394,231	7,346,399	47,832	0.7	406,046	393,516	12,530	3.2
Flats	153,339	142,955	10,383	7.3	85,292	88,081	(2,789)	(3.2)	21,346	21,702	(356)	(1.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	12,463	11,328	1,135	10.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,932,215	3,679,056	253,160	6.9	7,664,975	7,635,386	29,589	0.4	434,018	423,487	10,531	2.5
USPS Marketing Mail:												
High Density Letters	172,649	187,481	(14,832)	(7.9)	704,116	833,511	(129,395)	(15.5)	23,444	28,203	(4,760)	(16.9)
Saturation Letters	105,016	97,177	7,839	8.1	584,934	546,315	38,619	7.1	18,733	25,771	(7,038)	(27.3)
High Density Flats & Parcels	88,563	77,430	11,133	14.4	333,330	302,349	30,981	10.2	46,623	55,103	(8,480)	(15.4)
Saturation Flats & Parcels	317,697	333,005	(15,308)	(4.6)	1,695,661	1,764,557	(68,896)	(3.9)	200,804	229,419	(28,616)	(12.5)
Carrier Route	311,217	284,509	26,707	9.4	850,001	844,950	5,051	0.6	162,238	180,301	(18,063)	(10.0)
Letters	2,142,197	2,093,921	48,276	2.3	8,038,429	8,150,690	(112,261)	(1.4)	380,247	379,829	417	0.1
Flats	273,806	281,762	(7,956)	(2.8)	448,143	505,877	(57,734)	(11.4)	111,054	127,173	(16,119)	(12.7)
Parcels	18,278	16,207	2,072	12.8	5,145	6.848	(1,703)	(24.9)	2,472	3,357	(884)	(26.3)
Every Door Direct Mail Retail	30,059	26,522	3,537	13.3	148,861	140,664	8,198	5.8	18,882	17,842	1,040	5.8
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	547	1,463	(917)	(62.7)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	3,460,028	3,399,477	60,552	1.8	12,808,621	13,095,761	(287,141)	(2.2)	964,496	1,046,998	(82,502)	(7.9)
Periodicals Mail:												
In-County	17,545	14,499	3,046	21.0	120,276	111,872	8,405	7.5	24,207	22,369	1,838	8.2
Outside County	202,591	210,168	(7,577)	(3.6)	550,973	625,343	(74,371)	(11.9)	165,189	189,832	(24,643)	(13.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	(= 1,5 10)	0.0
Total Periodicals Mail	220,136	224,667	(4,532)	(2.0)	671,249	737,215	(65,966)	(8.9)	189,396	212,201	(22,805)	(10.7)
Package Services Mail:												
Alaska Bypass	10,500	9,780	720	7.4	321	316	5	1.7	21,650	21,278	371	1.7
Bound Printed Matter Flats	32,016	26,404	5,612	21.3	35,218	27,801	7,418	26.7	48,083	35,444	12,638	35.7
Bound Printed Matter Parcels	81,192	85,556	(4,364)	(5.1)	55,144	61,089	(5,945)	(9.7)	119,714	134,050	(14,336)	(10.7)
Media and Library Mail	16,602	16,945	(343)	(2.0)	3,422	3,978	(556)	(14.0)	6,041	6,714	(672)	(10.0)
Package Services Mail Fees	74	25	49	195.4	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	140,384	138,710	1,675	1.2	94,105	93,183	923	1.0	195,488	197,486	(1,999)	(1.0)

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quar FY 2024		Char FY 2024 ove Amount	nge	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chang FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	79	96	(17)	(18.1)	314	392	(79)	(20.0)
Free Mail	0	0	0	0.0	5	8	(3)	(39.6)	7	8	(1)	(12.8)
Total Market Dominant Mail	7,752,764	7,441,909	310,854	4.2	21,239,033	21,561,649	(322,616)	(1.5)	1,783,717	1,880,572	(96,855)	(5.2)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services	34,925 712 0 152 42 3,980 0 2,404 0 1,297 43,511	16,712 451 180 160 86 4,062 0 3,626 0 1,080 26,358	18,212 261 (180) (9) (44) (83) 0 (1,221) 0 217 17,153	109.0 58.0 (100.0) (5.4) (51.1) (2.0) 0.0 (33.7) 0.0 20.1 65.1								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0								
Total Market Dominant Mail and Services	7,796,275	7,468,267	328,008	4.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	7,796,275	7,468,267	328,008	4.4								

		REVENU	-			PIECES					(Pounds)	
		arter 2	Cha FY 2024 ov	nge		arter 2	Chanç FY 2024 over	ge		arter 2	Chai FY 2024 ov	inge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	4,125,601	3,969,995	155,606	3.9	1,137,640	1,099,615	38,025	3.5	2,366,643	2,284,801	81,842	3.6

	=========	REVENU	JE =======	=====	========	PIECES	; :=======	====	========	WEIGHT	(Pounds)	======
		arter 2	Cha FY 2024 ov	er FY 2023		arter 2	Chang FY 2024 over	FY 2023		arter 2	Char FY 2024 ove	er FY 2023
Service Category	FY 2024 =======	FY 2023	Amount	Percent	FY 2024 ======	FY 2023	Amount	Percent	FY 2024 :: =======	FY 2023	Amount	Percent ======
Total Competitive Revenue	4 125 601	4 125 601 3 969 995 155 606 3 9			1 137 640	1 099 615	38 025	3.5	2 366 643	2 284 801	81 842	3.6

		REVENU				PIECES	6/			WEIGHT (	(Pounds) 6/	
Service Category		 arter 2	Cha		Qua	arter 2	Chang FY 2024 over		Qua	 ırter 2	Chan FY 2024 ove	•
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	11,878,365	11,411,904	466,461	4.1	22,376,673	22,661,264	(284,591)	(1.3)	4,150,360	4,165,373	(15,013)	(0.4)
Total All Services	43,511	26,358	17,153	65.1	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	11,921,876	11,438,262	483,614	4.2	22,376,673	22,661,264	(284,591)	(1.3)	4,150,360	4,165,373	(15,013)	(0.4)
Total All Other Revenue							, , ,	, ,				, ,
Total All Revenue	11,921,876	11,438,262	483,614	4.2								

### TABLE 3-E PERMIT IMPRINT MAIL

## MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (		
	Quarter	2 YTD	Cha FY 2024 ov	nge er FY 2023	Quarte	er 2 YTD	Chang FY 2024 over	e FY 2023	Quarte	r 2 YTD	Chan FY 2024 ove	ge r FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
First-Class Mail:												
Single-Piece Letters	215,080	225,523	(10,444)	(4.6)	322,716	366,888	(44,172)	(12.0)	12,653	17,116	(4,462)	(26.1)
Single-Piece Cards	17,482	19,212	(1,730)	(9.0)	33,843	42,496	(8,653)	(20.4)	248	310	(63)	(20.1)
Total Single-Piece Letters and Cards	232,562	244,736	(12,174)	(5.0)	356,559	409,384	(52,825)	(12.9)	12,901	17,426	(4,525)	(26.0)
Presort Letters	6,659,689	6,184,669	475,020	7.7	13,204,397	13,259,542	(55,146)	(0.4)	771,295	760,385	10,910	1.4
Presort Cards	460,009	453,401	6,608	1.5	1,281,223	1,316,953	(35,731)	(2.7)	10,484	10,775	(290)	(2.7)
Total Presort Letters and Cards	7,119,698	6,638,070	481,628	7.3	14,485,619	14,576,496	(90,876)	(0.6)	781,780	771,160	10,620	1.4
Flats	323,003	300,366	22,637	7.5	181,306	194,226	(12,920)	(6.7)	44,698	46,783	(2,085)	(4.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	23,752	23,760	(8)	(0.0)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,699,015	7,206,932	492,083	6.8	15,023,484	15,180,105	(156,621)	(1.0)	839,379	835,368	4,011	0.5
USPS Marketing Mail:												
High Density Letters	339,687	396,434	(56,747)	(14.3)	1,387,359	1,873,233	(485,874)	(25.9)	46,489	62,226	(15,737)	(25.3)
Saturation Letters	210,537	191,705	18,832	9.8	1,163,074	1,096,039	67,035	6.1	37,695	51,703	(14,008)	(27.1)
High Density Flats & Parcels	200,352	256,668	(56,315)	(21.9)	757,827	1,119,389	(361,562)	(32.3)	118,572	151,382	(32,810)	(21.7)
Saturation Flats & Parcels	647,431	680,465	(33,034)	(4.9)	3,419,303	3,639,463	(220,159)	(6.0)	424,998	493,079	(68,080)	(13.8)
Carrier Route	691,652	788,562	(96,910)	(12.3)	1,901,653	2,463,601	(561,948)	(22.8)	380,794	470,891	(90,098)	(19.1)
Letters	4,569,730	4,523,105	46,625	1.0	17,130,800	18,091,431	(960,631)	(5.3)	799,090	834,152	(35,062)	(4.2)
Flats	605,871	632,786	(26,915)	(4.3)	1,017,466	1,205,098	(187,632)	(15.6)	255,612	295,698	(40,086)	(13.6)
Parcels	34,124	30,467	3,657	12.0	10,719	14,283	(3,564)	(25.0)	4,877	6,677	(1,800)	(27.0)
Every Door Direct Mail Retail	57,535	50,734	6,801	13.4	287,631	270,138	17,492	6.5	36,483	34,264	2,219	6.5
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	1,267	2,660	(1,393)	(52.4)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	7,358,187	7,553,586	(195,399)	(2.6)	27,075,832	29,772,675	(2,696,842)	(9.1)	2,104,610	2,400,073	(295,463)	(12.3)
Periodicals Mail:												
In-County	34,597	28,542	6,054	21.2	239,656	223,211	16,445	7.4	50,928	47,630	3,298	6.9
Outside County	423,556	435,084	(11,528)	(2.6)	1,162,854	1,314,643	(151,789)	(11.5)	356,359	409,563	(53,204)	(13.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	458,153	463,626	(5,474)	(1.2)	1,402,510	1,537,854	(135,344)	(8.8)	407,287	457,193	(49,906)	(10.9)
Package Services Mail:												
Alaska Bypass	20,146	19,808	338	1.7	616	650	(34)	(5.2)	41,538	43,812	(2,274)	(5.2)
Bound Printed Matter Flats	60,011	55,098	4,914	8.9	65,481	59,077	6,403	10.8	88,938	75,656	13,282	17.6
Bound Printed Matter Parcels	169,801	168,303	1,499	0.9	117,493	123,240	(5,747)	(4.7)	248,603	264,038	(15,435)	(5.8)
Media and Library Mail	35,549	36,017	(468)	(1.3)	7,483	8,636	(1,153)	(13.4)	13,209	14,314	(1,105)	(7.7)
Package Services Mail Fees	108	40	` 68 <sup>′</sup>	170.3	0	0	o o	0.0	0	0	) o	0.0
Total Package Services Mail	285,616	279,265	6,350	2.3	191,073	191,603	(530)	(0.3)	392,288	397,820	(5,532)	(1.4)

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quarter FY 2024 =======		Char FY 2024 ove Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chang FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	161	236	(76)	(32.0)	614	837	(223)	(26.7)
Free Mail	0	0	0	0.0	24	21	4	17.8	15	13	2	18.8
Total Market Dominant Mail	15,800,971	15,503,410	297,561	1.9	43,693,084	46,682,494	(2,989,410)	(6.4)	3,744,192	4,091,304	(347,112)	(8.5)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Total Ancillary Services	52,375 1,280 275 311 137 7,666 0 4,727 0 2,595 69,366	35,399 822 309 364 240 7,905 0 8,726 0 1,940 55,706	16,976 457 (34) (53) (103) (239) 0 (3,999) 0 655 13,660	48.0 55.6 (11.2) (14.6) (42.8) (3.0) 0.0 (45.8) 0.0 33.8 24.5								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0								
Total Market Dominant Mail and Services	15,870,336	15,559,115	311,221	2.0								
Other Market Dominant Revenue												
Total Market Dominant Revenue	15,870,336	15,559,115	311,221	2.0								

		REVEN				PIECES	S 			WEIGHT	(Pounds)	
		er 2 YTD	Cha		Quarte	er 2 YTD	Chang FY 2024 over	,	Quarte	er 2 YTD	Cha FY 2024 ov	0
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	9.118.800	8.540.854				2.384.586	143.850	6.0	5.363.100	4.962.558	400.542	8.1

		REVEN	JE =======			PIECES	} 			WEIGHT	(Pounds)	
	Quart	Change Quarter 2 YTD FY 2024 over FY 2023				er 2 YTD	Chang FY 2024 over	,	Quarte	er 2 YTD	Cha FY 2024 ov	
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================	=======	=======	=======	=======	=======	=======	=======		:=======	=======	=======	=======
Total Competitive Revenue	9,118,800	9,118,800 8,540,854 577,946 6.8			2,528,436	2,384,586	143,850	6.0	5,363,100	4,962,558	400,542	8.1

		REVENU	JE			PIECES	3			WEIGHT	(Pounds)	
		======= er 2 YTD	Cha	===== ange /er FY 2023	Quart	======= er 2 YTD	Chang FY 2024 over		Quarte	er 2 YTD	Chai FY 2024 ove	0
Service Category	FY 2024 FY 2023 Amount		Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Market Dominant and Competitive												
Total All Mail	24,919,770	24,044,264	875,507	3.6	46,221,520	49,067,080	(2,845,560)	(5.8)	9,107,292	9,053,862	53,430	0.6
Total All Services	69,366	55,706	13,660	24.5	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	24,989,136	24,099,969	889,167	3.7	46,221,520	49,067,080	(2,845,560)	(5.8)	9,107,292	9,053,862	53,430	0.6
Total All Other Revenue												
Total All Revenue	24,989,136	24,099,969	889,167	3.7								

#### TABLE 3-F OTHER MAIL

## MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quari	ter 2 FY 2023	Chai FY 2024 ove Amount	nge er FY 2023 Percent	FY 2024	rter 2 FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Quai FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	nge er FY 2023 Percent
	=======================================		=======	=======	=======	=======	=======	======	:=======	=======	=======	=======
First-Class Mail:												
Single-Piece Letters	1,545	1,252	293	23.4	2,172	1,940	232	12.0	74	58	16	28.1
Single-Piece Cards	88	29	59	204.0	61	58	3	5.1	0	0	0	5.1
Total Single-Piece Letters and Cards	1,633	1,281	352	27.5	2,233	1,998	235	11.8	75	58	16	28.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	547	1,050	(502)	(47.9)	288	504	(216)	(42.8)	48	127	(79)	(62.0)
Domestic Negotiated Serv. Agreement Mail	0	0	o′	0.0	0	0	` o´	0.0	0	0	° 0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	9	13	(3)	(25.2)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,190	2,343	(153)	(6.5)	2,521	2,502	19	0.8	123	186	(63)	(33.8)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	207	56	150	267.1	43	12	31	247.3	68	34	34	99.6
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	207	56	150	267.1	43	12	31	247.3	68	34	34	99.6

		REVENU				PIECES				WEIGHT (	,	
Service Category	Quar FY 2024 ========		Char FY 2024 ove Amount	nge	FY 2024	rter 2 FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	ige
U.S. Postal Service Mail	0	0	0	0.0	54,853	63,188	(8,335)	(13.2)	14,908	13,921	987	7.1
Free Mail	0	0	0	0.0	3,514	4,175	(661)	(15.8)	1,713	1,552	161	10.4
Total Market Dominant Mail	2,396	2,399	(3)	(0.1)	60,931	69,877	(8,946)	(12.8)	16,811	15,693	1,118	7.1
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services	495 0 0 0 13 222 0 0 0 0 729	424 0 0 38 3 226 0 17 0 708	70 0 0 (38) 10 (4) 0 (17) 0 21	16.6 0.0 0.0 (100.0) 339.2 (1.6) 0.0 (100.0) 0.0 0.0 3.0								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services  Total Market Dominant Services  Total Market Dominant Mail and Services Other Market Dominant Revenue	0 0 0 0 0 729 3,126	0 0 0 0 0 0 708 3,107	0 0 0 0 0 0 21	0.0 0.0 0.0 0.0 0.0 3.0								
Total Market Dominant Revenue	3,126	3,107	19	0.6								

			PIECES			WEIGHT (Pounds)						
	Change Quarter 2 FY 2024 over FY 2023			Qu	arter 2	arter 2	inge ver FY 2023					
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	3,146	2,166	980	45.2	398	268	130	48.5	456	441	15	3.5

	========	REVENUE  Change Quarter 2 FY 2024 over FY 2023 FY 2024 FY 2023 Amount Percent		=====	========	PIECES	; :=======	====	WEIGHT (Pounds)				
				er FY 2023		arter 2	Chang FY 2024 over	FY 2023		arter 2	Change FY 2024 over FY 2023		
Service Category	FY 2024 ======		Amount	Percent	FY 2024 ======	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Revenue	3 146	2.166	980	45.2	398	268	130	48.5	456	441	15	3.5	

	REVENUE 6/					PIECES			WEIGHT (Pounds) 6/				
Service Category	Change  Quarter 2 FY 2024 over F			inge	ge			Change FY 2024 over FY 2023		arter 2	Char FY 2024 ove	nge	
=======================================	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
	========	=======	=======	========	========	========	=======	=======	=======	=======	========	=======	
Total Market Dominant and Competitive													
Total All Mail	5,543	4,565	977	21.4	61,329	70,145	(8,816)	(12.6)	17,268	16,134	1,134	7.0	
Total All Services	729	708	21	3.0	0	0	0	0.0	0	0	0	0.0	
Total All Mail and Services	6,272	5,273	999	18.9	61,329	70,145	(8,816)	(12.6)	17,268	16,134	1,134	7.0	
Total All Other Revenue													
Total All Revenue	6,272	5,273	999	18.9									

#### TABLE 3-F OTHER MAIL

### MARKET DOMINANT PRODUCTS

		REVENU			PIECES			WEIGHT (Pounds)				
Service Category	Quarter FY 2024		Cha FY 2024 ov Amount	nge		======= r 2 YTD FY 2023	Change FY 2024 over FY 2023 Amount Percent		Quarter 2 YTD FY 2024 FY 2023		Char FY 2024 ove Amount	ige
=======================================	=======================================		=======	=======	=======	=======	=======	======	:=======	=======	=======	=======
First-Class Mail:												
Single-Piece Letters	3,223	3,295	(72)	(2.2)	4,631	5,279	(648)	(12.3)	150	185	(36)	(19.2)
Single-Piece Cards	126	3,293 75	51	(2.2) 67.9	130	157	(26)	(16.8)	130	100	(0)	(16.8)
Total Single-Piece Letters and Cards	3,349	3,370	(22)	(0.6)	4,761	5,436	(675)	(10.6)	150	186	(36)	(10.6)
Presort Letters	3,349 0	3,370	(22)	0.0	4,761	0,430	(675)	0.0	0	0	(36)	0.0
	0	•			0	•			-		0	
Presort Cards	0	0	0	0.0	•	0	0	0.0	0	0	· ·	0.0
Total Presort Letters and Cards	•	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	853	1,559	(706)	(45.3)	443	927	(484)	(52.2)	72	171	(98)	(57.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	15	42	(27)	(64.3)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,217	4,972	(755)	(15.2)	5,204	6,363	(1,159)	(18.2)	223	357	(134)	(37.6)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	Ů.	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
	v	0	0		0	· ·	-		-	-	0	
USPS Marketing Mail Fees	0	0	0	0.0	ŭ	0	0	0.0	0	0	•	0.0
Total USPS Marketing Mail	U	U	0	0.0	0	Ü	Ü	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	326	90	236	263.7	73	22	51	234.2	81	40	41	101.2
Package Services Mail Fees	3	0	3	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	328	90	239	266.6	73	22	51	234.2	81	40	41	101.2
Total Tackage Oct Vices Iviali	520	90	239	200.0	13	22	31	204.2	01	40	41	101.2

			PIECES		WEIGHT (Pounds)							
Service Category	Quarter 2 YTD FY 2024 FY 2023		FY 2024 ove Amount	Change FY 2024 over FY 2023 Amount Percent		Quarter 2 YTD FY 2024 FY 2023		Change FY 2024 over FY 2023 Amount Percent		Quarter 2 YTD FY 2024 FY 2023		rere==== nge er FY 2023 Percent =======
U.S. Postal Service Mail	0	0	0	0.0	244,830	243,408	1,422	0.6	31,087	34,091	(3,004)	(8.8)
Free Mail	0	0	0	0.0	7,552	13,467	(5,915)	(43.9)	2,985	4,537	(1,551)	(34.2)
Total Market Dominant Mail	4,545	5,061	(516)	(10.2)	257,659	263,259	(5,600)	(2.1)	34,376	39,025	(4,649)	(11.9)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancilliary Services	853 0 0 0 27 377 0 0 0 0	796 0 0 120 10 426 0 18 0 0	57 0 0 (120) 17 (49) 0 (18) 0 0 (113)	7.1 0.0 0.0 (100.0) 177.4 (11.5) 0.0 (100.0) 0.0 0.0 (8.3)								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services  Total Market Dominant Services  Total Market Dominant Mail and Services Other Market Dominant Revenue	0 0 0 0 0 1,256 5,801	0 0 0 0 0 1,370 6,431	0 0 0 0 0 0 (113)	0.0 0.0 0.0 0.0 0.0 0.0 (8.3)								
Total Market Dominant Revenue	5,801	6,431	(630)	(9.8)								

		REVEN	-			PIECES			WEIGHT (Pounds)				
	Quar	Change  Quarter 2 YTD FY 2024 over FY 2023					er 2 YTD	Chai FY 2024 ove	nge				
Service Category	FY 2024	FY 2023	Amount	ver FY 2023 Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Mail	4,485	5,279	(794)	(15.0)	568	566	3	0.5	597	970	(373)	(38.5)	

	========				=========	PIECES	) :=======	====	WEIGHT (Pounds)				
	Quart	er 2 YTD			Quarte	Change FY 2024 over FY 2023			Quarte	er 2 YTD	Chan FY 2024 ove		
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Revenue	4 485	5.279	(794)	(15.0)	568	566	3	0.5	597	970	(373)	(38.5)	

		REVENU		PIECES	3		WEIGHT (Pounds)					
	CI			Change :024 over FY 2023 Quarter 2		======== er 2 YTD	Change er 2 YTD FY 2024 over FY 2023			======= er 2 YTD	Change FY 2024 over FY 2023	
Service Category	FY 2024	FY 2024 FY 2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Market Dominant and Competitive	========	=======			========		=======				=======	
Total All Mail	9,030	10,340	(1,310)	(12.7)	258,227	263,825	(5,597)	(2.1)	34,973	39,995	(5,022)	(12.6)
Total All Services	1,256	1,370	(113)	(8.3)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	10,287	11,710	(1,423)	(12.2)	258,227	263,825	(5,597)	(2.1)	34,973	39,995	(5,022)	(12.6)
Total All Other Revenue												
Total All Revenue	10,287	11,710	(1,423)	(12.2)								