

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	1,633,944	1,658,571	(24,626)	(1.5)	2,411,511	2,627,561	(216,050)	(8.2)	69,385	78,589	(9,205)	(11.7)
Single-Piece Cards	40,514	40,431	83	0.2	73,717	81,631	(7,914)	(9.7)	482	527	(46)	(8.6)
Total Single-Piece Letters and Cards	1,674,458	1,699,002	(24,544)	(1.4)	2,485,227	2,709,192	(223,965)	(8.3)	69,866	79,117	(9,250)	(11.7)
Presort Letters	3,633,537	3,504,811	128,726	3.7	7,205,667	7,368,772	(163,105)	(2.2)	422,154	434,338	(12,184)	(2.8)
Presort Cards	206,850	195,336	11,514	5.9	586,901	546,794	40,107	7.3	4,802	4,472	330	7.4
Total Presort Letters and Cards	3,840,387	3,700,147	140,240	3.8	7,792,568	7,915,566	(122,998)	(1.6)	426,956	438,810	(11,854)	(2.7)
Flats	400,361	391,844	8,517	2.2	207,722	231,209	(23,487)	(10.2)	47,795	47,990	(195)	(0.4)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	34,265	35,699	(1,434)	(4.0)	17,333	19,064	(1,730)	(9.1)	913	1,025	(112)	(11.0)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	10,122	11,484	(1,362)	(11.9)	13,583	15,360	(1,777)	(11.6)	1,292	1,531	(239)	(15.6)
First-Class Mail Fees	24,480	23,968	512	2.1	-	-	-	-	-	-	-	-
Total First-Class Mail	5,984,073	5,862,144	121,929	2.1	10,516,434	10,890,391	(373,958)	(3.4)	546,823	568,473	(21,650)	(3.8)
USPS Marketing Mail:												
High Density Letters	177,308	165,004	12,305	7.5	737,063	726,205	10,858	1.5	23,281	24,197	(916)	(3.8)
Saturation Letters	113,331	105,375	7,956	7.6	647,476	585,249	62,226	10.6	21,580	27,594	(6,014)	(21.8)
High Density Flats & Parcels	71,370	84,325	(12,954)	(15.4)	270,954	327,046	(56,092)	(17.2)	40,704	56,588	(15,884)	(28.1)
Saturation Flats & Parcels	314,219	331,915	(17,696)	(5.3)	1,662,206	1,748,742	(86,536)	(4.9)	203,528	228,845	(25,317)	(11.1)
Carrier Route	254,110	242,852	11,259	4.6	694,554	728,138	(33,584)	(4.6)	135,899	149,074	(13,175)	(8.8)
Letters	2,324,275	2,215,532	108,743	4.9	8,905,655	8,800,976	104,679	1.2	416,742	409,618	7,124	1.7
Flats	256,596	261,933	(5,338)	(2.0)	422,286	474,881	(52,595)	(11.1)	104,835	120,113	(15,278)	(12.7)
Parcels	14,971	13,904	1,067	7.7	3,955	6,020	(2,064)	(34.3)	1,783	2,631	(849)	(32.3)
Every Door Direct Mail Retail	32,266	28,513	3,753	13.2	158,947	150,861	8,086	5.4	20,161	19,135	1,026	5.4
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	4,477	5,386	(909)	(16.9)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	3,562,923	3,454,738	108,185	3.1	13,503,096	13,548,118	(45,023)	(0.3)	968,513	1,037,796	(69,283)	(6.7)
Periodicals Mail:												
In-County	18,287	15,078	3,209	21.3	122,219	114,983	7,236	6.3	26,355	24,352	2,003	8.2
Outside County	209,399	215,623	(6,223)	(2.9)	584,907	651,892	(66,985)	(10.3)	174,216	197,537	(23,321)	(11.8)
Periodicals Mail Fees	611	1,602	(991)	(61.9)	-	-	-	-	-	-	-	-
Total Periodicals Mail	228,297	232,303	(4,005)	(1.7)	707,127	766,875	(59,749)	(7.8)	200,571	221,889	(21,319)	(9.6)
Package Services Mail:												
Alaska Bypass	9,006	9,045	(39)	(0.4)	275	289	(14)	(4.8)	18,569	19,506	(937)	(4.8)
Bound Printed Matter Flats	25,827	25,618	209	0.8	28,021	27,373	648	2.4	37,210	33,493	3,717	11.1
Bound Printed Matter Parcels	67,058	62,313	4,745	7.6	46,293	44,156	2,137	4.8	94,739	90,717	4,022	4.4
Media and Library Mail	99,426	101,214	(1,788)	(1.8)	19,138	21,772	(2,634)	(12.1)	39,727	45,136	(5,409)	(12.0)
Package Services Mail Fees	352	222	130	58.4	-	-	-	-	-	-	-	-
Total Package Services Mail	201,670	198,412	3,258	1.6	93,728	93,591	137	0.1	190,244	188,852	1,393	0.7

COMPETITIVE PRODUCTS
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FISCAL YEAR 2024 (Apr. 1, 2024-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Priority Mail Express:												
Total Priority Mail Express	159,258	187,656	(28,397)	(15.1)	5,194	6,404	(1,209)	(18.9)	5,058	5,976	(918)	(15.4)
First-Class Package Service:												
Total First-Class Package Service	0	1,762,691	(1,762,691)	(100.0)	0	411,666	(411,666)	(100.0)	0	161,237	(161,237)	(100.0)
Retail Ground Mail:												
Total Retail Ground	0	119,259	(119,259)	(100.0)	0	6,052	(6,052)	(100.0)	0	29,052	(29,052)	(100.0)
USPS Ground Advantage:												
Total USPS Ground Advantage	3,121,147	0	-	-	556,299	0	-	-	688,124	0	-	-
Priority Mail:												
Total Priority Mail	1,566,889	2,571,181	(1,004,292)	(39.1)	154,320	257,713	(103,394)	(40.1)	372,825	675,246	(302,421)	(44.8)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	2,634,894	2,663,863	(28,969)	(1.1)	928,417	914,477	13,940	1.5	2,240,072	2,161,075	78,997	3.7

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	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
International Mail:												
Outbound Priority Mail International	45,192	52,562	(7,370)	(14.0)	575	696	(120)	(17.3)	3,448	4,370	(922)	(21.1)
Outbound International Expedited Services	11,105	12,894	(1,789)	(13.9)	115	136	(21)	(15.3)	442	585	(143)	(24.5)
Other Outbound International Mail	90,841	112,706	(21,865)	(19.4)	11,667	14,500	(2,834)	(19.5)	7,999	11,059	(3,060)	(27.7)
Inbound International	119,330	127,491	(8,160)	(6.4)	18,175	20,253	(2,078)	(10.3)	32,041	33,041	(1,001)	(3.0)
International Mail Fees	1	1	1	72.5	-	-	-	-	-	-	-	-
Total International Mail	266,470	305,653	(39,184)	(12.8)	30,533	35,586	(5,053)	(14.2)	43,929	49,055	(5,126)	(10.5)
Total Competitive Mail	7,748,659	7,610,304	138,355	1.8	1,674,763	1,631,899	42,864	2.6	3,350,009	3,081,642	268,367	8.7

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
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FISCAL YEAR 2024 (Apr. 1, 2024-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

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	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	17,725,621	17,357,900	367,721	2.1	26,566,008	27,002,928	(436,920)	(1.6)	5,272,990	5,115,670	157,320	3.1
Total All Services	812,740	802,863	9,877	1.2	120,004	124,267	(4,264)	(3.4)				
Total All Mail and Services	18,538,362	18,160,763	377,598	2.1								
Total All Other Revenue	462,539	711,141	(248,601)	(35.0)								
Total All Revenue	19,000,901	18,871,904	128,997	0.7								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,460,024	5,529,617	(69,593)	(1.3)	8,192,325	8,999,305	(806,980)	(9.0)	236,493	269,310	(32,817)	(12.2)
Single-Piece Cards	130,912	137,871	(6,960)	(5.0)	243,212	289,503	(46,291)	(16.0)	1,578	1,871	(294)	(15.7)
Total Single-Piece Letters and Cards	5,590,935	5,667,488	(76,553)	(1.4)	8,435,537	9,288,809	(853,272)	(9.2)	238,070	271,181	(33,111)	(12.2)
Presort Letters	11,665,261	11,040,909	624,352	5.7	23,100,783	23,512,771	(411,988)	(1.8)	1,357,696	1,369,958	(12,263)	(0.9)
Presort Cards	668,904	651,834	17,070	2.6	1,875,580	1,874,078	1,502	0.1	15,347	15,330	17	0.1
Total Presort Letters and Cards	12,334,165	11,692,743	641,422	5.5	24,976,363	25,386,849	(410,486)	(1.6)	1,373,043	1,385,289	(12,246)	(0.9)
Flats	1,254,898	1,243,590	11,307	0.9	679,846	751,781	(71,935)	(9.6)	146,379	156,796	(10,416)	(6.6)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	139,608	147,636	(8,028)	(5.4)	73,227	82,608	(9,381)	(11.4)	3,735	4,289	(554)	(12.9)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	39,563	41,877	(2,314)	(5.5)	51,996	57,234	(5,238)	(9.2)	4,823	5,373	(550)	(10.2)
First-Class Mail Fees	77,515	78,062	(547)	(0.7)	-	-	-	-	-	-	-	-
Total First-Class Mail	19,436,683	18,871,396	565,287	3.0	34,216,969	35,567,281	(1,350,312)	(3.8)	1,766,051	1,822,928	(56,876)	(3.1)
USPS Marketing Mail:												
High Density Letters	523,065	568,663	(45,598)	(8.0)	2,152,396	2,638,351	(485,955)	(18.4)	70,650	87,671	(17,021)	(19.4)
Saturation Letters	328,943	300,393	28,550	9.5	1,842,054	1,704,771	137,283	8.1	60,201	80,013	(19,811)	(24.8)
High Density Flats & Parcels	271,942	342,196	(70,254)	(20.5)	1,031,887	1,454,981	(423,093)	(29.1)	159,348	208,199	(48,850)	(23.5)
Saturation Flats & Parcels	964,002	1,015,579	(51,577)	(5.1)	5,093,274	5,404,062	(310,789)	(5.8)	628,798	722,298	(93,500)	(12.9)
Carrier Route	944,964	1,030,238	(85,274)	(8.3)	2,598,319	3,194,095	(595,776)	(18.7)	516,838	620,081	(103,243)	(16.6)
Letters	7,314,837	7,122,618	192,219	2.7	28,207,814	29,053,242	(845,428)	(2.9)	1,328,183	1,356,342	(28,159)	(2.1)
Flats	874,714	904,539	(29,825)	(3.3)	1,462,846	1,702,862	(240,017)	(14.1)	364,596	420,501	(55,905)	(13.3)
Parcels	49,206	44,451	4,755	10.7	14,704	20,333	(5,628)	(27.7)	6,667	9,313	(2,646)	(28.4)
Every Door Direct Mail Retail	89,801	79,246	10,555	13.3	446,577	420,999	25,578	6.1	56,644	53,399	3,244	6.1
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	16,456	19,582	(3,126)	(16.0)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	11,377,931	11,427,507	(49,575)	(0.4)	42,849,871	45,593,697	(2,743,825)	(6.0)	3,191,925	3,557,817	(365,891)	(10.3)
Periodicals Mail:												
In-County	52,870	43,605	9,265	21.2	361,875	338,194	23,681	7.0	77,283	71,982	5,301	7.4
Outside County	632,108	649,703	(17,595)	(2.7)	1,747,761	1,966,535	(218,774)	(11.1)	530,575	607,100	(76,526)	(12.6)
Periodicals Mail Fees	3,044	4,070	(1,026)	(25.2)	-	-	-	-	-	-	-	-
Total Periodicals Mail	688,023	697,379	(9,356)	(1.3)	2,109,637	2,304,729	(195,093)	(8.5)	607,857	679,082	(71,225)	(10.5)
Package Services Mail:												
Alaska Bypass	29,152	28,853	299	1.0	892	940	(48)	(5.1)	60,106	63,318	(3,211)	(5.1)
Bound Printed Matter Flats	85,797	80,681	5,116	6.3	93,502	86,451	7,052	8.2	126,148	109,149	16,999	15.6
Bound Printed Matter Parcels	236,860	230,618	6,242	2.7	163,786	167,396	(3,610)	(2.2)	343,342	354,755	(11,413)	(3.2)
Media and Library Mail	322,287	323,781	(1,494)	(0.5)	63,567	71,187	(7,621)	(10.7)	128,876	143,706	(14,830)	(10.3)
Package Services Mail Fees	925	705	220	31.2	-	-	-	-	-	-	-	-
Total Package Services Mail	675,021	664,639	10,382	1.6	321,747	325,974	(4,226)	(1.3)	658,472	670,928	(12,455)	(1.9)

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	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Priority Mail Express:												
Total Priority Mail Express	489,905	542,723	(52,818)	(9.7)	16,091	18,181	(2,090)	(11.5)	16,409	18,386	(1,978)	(10.8)
First-Class Package Service:												
Total First-Class Package Service	0	5,707,770	(5,707,770)	(100.0)	0	1,331,641	(1,331,641)	(100.0)	0	520,701	(520,701)	(100.0)
Retail Ground Mail:												
Total Retail Ground	0	439,750	(439,750)	(100.0)	0	22,982	(22,982)	(100.0)	0	103,779	(103,779)	(100.0)
USPS Ground Advantage:												
Total USPS Ground Advantage	9,536,304	0	-	-	1,724,282	0	-	-	1,989,234	0	-	-
Priority Mail:												
Total Priority Mail	5,670,256	8,525,329	(2,855,073)	(33.5)	559,724	822,354	(262,630)	(31.9)	1,418,702	2,184,598	(765,895)	(35.1)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	8,068,414	8,054,541	13,873	0.2	2,854,377	2,780,216	74,161	2.7	6,717,595	6,545,997	171,598	2.6

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	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
International Mail:												
Outbound Priority Mail International	163,025	185,070	(22,045)	(11.9)	2,077	2,482	(405)	(16.3)	12,879	15,786	(2,907)	(18.4)
Outbound International Expedited Services	36,419	47,114	(10,695)	(22.7)	377	498	(120)	(24.2)	1,587	2,461	(874)	(35.5)
Other Outbound International Mail	312,361	363,246	(50,885)	(14.0)	39,480	46,310	(6,830)	(14.7)	28,394	35,472	(7,078)	(20.0)
Inbound International	404,790	408,622	(3,832)	(0.9)	61,576	67,553	(5,977)	(8.8)	108,512	110,756	(2,244)	(2.0)
International Mail Fees	4	3	1	47.3	-	-	-	-	-	-	-	-
Total International Mail	916,599	1,004,055	(87,456)	(8.7)	103,510	116,843	(13,333)	(11.4)	151,373	164,476	(13,103)	(8.0)
Total Competitive Mail	24,681,479	24,274,168	407,311	1.7	5,257,984	5,092,217	165,767	3.3	10,293,313	9,537,937	755,376	7.9

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	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	56,859,137	55,935,088	924,049	1.7	85,079,650	89,213,226	(4,133,576)	(4.6)	16,569,162	16,325,192	243,969	1.5
Total All Services	2,473,793	2,397,679	76,114	3.2								
Total All Mail and Services	59,332,930	58,332,767	1,000,163	1.7								
Total All Other Revenue	1,484,473	1,881,403	(396,930)	(21.1)								
Total All Revenue	60,817,403	60,214,170	603,233	1.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	1,633,944	1,658,571	(24,626)	(1.5)	2,411,511	2,627,561	(216,050)	(8.2)	69,385	78,589	(9,205)	(11.7)
Single-Piece Cards	40,514	40,431	83	0.2	73,717	81,631	(7,914)	(9.7)	482	527	(46)	(8.6)
Total Single-Piece Letters and Cards	1,674,458	1,699,002	(24,544)	(1.4)	2,485,227	2,709,192	(223,965)	(8.3)	69,866	79,117	(9,250)	(11.7)
Presort Letters	3,633,537	3,509,879	123,658	3.5	7,205,667	7,368,772	(163,105)	(2.2)	422,154	434,338	(12,184)	(2.8)
Presort Cards	206,850	195,563	11,288	5.8	586,901	546,794	40,107	7.3	4,802	4,472	330	7.4
Total Presort Letters and Cards	3,840,387	3,705,442	134,945	3.6	7,792,568	7,915,566	(122,998)	(1.6)	426,956	438,810	(11,854)	(2.7)
Flats	0	2,692	(2,692)	(100.0)	0	1,310	(1,310)	(100.0)	0	394	(394)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	5,514,845	5,407,135	107,710	2.0	10,277,795	10,626,069	(348,273)	(3.3)	496,823	518,320	(21,497)	(4.1)
USPS Marketing Mail:												
High Density Letters	177,308	165,506	11,802	7.1	737,063	726,205	10,858	1.5	23,281	24,197	(916)	(3.8)
Saturation Letters	113,331	105,678	7,653	7.2	647,476	585,249	62,226	10.6	21,580	27,594	(6,014)	(21.8)
High Density Flats & Parcels	1,405	1,393	12	0.8	5,475	5,755	(280)	(4.9)	610	491	119	24.3
Saturation Flats & Parcels	10,751	10,324	428	4.1	53,076	53,176	(100)	(0.2)	2,315	2,370	(54)	(2.3)
Carrier Route	1,531	1,829	(298)	(16.3)	3,257	4,601	(1,344)	(29.2)	165	151	14	9.4
Letters	2,324,275	2,221,446	102,829	4.6	8,905,655	8,800,976	104,679	1.2	416,742	409,618	7,124	1.7
Flats	1,087	1,167	(80)	(6.8)	1,419	1,779	(360)	(20.2)	158	163	(5)	(3.2)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	2,629,688	2,507,343	122,346	4.9	10,353,421	10,177,741	175,680	1.7	464,852	464,584	267	0.1
Periodicals Mail:												
In-County	158	159	(1)	(0.9)	1,426	1,599	(173)	(10.8)	73	85	(11)	(13.3)
Outside County	601	684	(83)	(12.2)	2,117	2,436	(319)	(13.1)	177	217	(40)	(18.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	759	844	(85)	(10.1)	3,543	4,035	(492)	(12.2)	250	301	(51)	(17.0)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Competitive Mail	187	1,260	(1,073)	(85.2)	21	504	(484)	(95.9)	1	5	(4)	(73.0)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	187	1,260	(1,073)	(85.2)	21	504	(484)	(95.9)	1	5	(4)	(73.0)

**TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	5,460,024	5,529,617	(69,593)	(1.3)	8,192,325	8,999,305	(806,980)	(9.0)	236,493	269,310	(32,817)	(12.2)
Single-Piece Cards	130,912	137,871	(6,960)	(5.0)	243,212	289,503	(46,291)	(16.0)	1,578	1,871	(294)	(15.7)
Total Single-Piece Letters and Cards	5,590,935	5,667,488	(76,553)	(1.4)	8,435,537	9,288,809	(853,272)	(9.2)	238,070	271,181	(33,111)	(12.2)
Presort Letters	11,677,496	11,058,043	619,453	5.6	23,100,783	23,512,771	(411,988)	(1.8)	1,357,696	1,369,958	(12,263)	(0.9)
Presort Cards	669,607	652,614	16,993	2.6	1,875,580	1,874,078	1,502	0.1	15,347	15,330	17	0.1
Total Presort Letters and Cards	12,347,103	11,710,656	636,447	5.4	24,976,363	25,386,849	(410,486)	(1.6)	1,373,043	1,385,289	(12,246)	(0.9)
Flats	5,261	8,179	(2,918)	(35.7)	2,314	4,040	(1,727)	(42.7)	731	1,263	(532)	(42.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	17,943,299	17,386,324	556,976	3.2	33,414,214	34,679,698	(1,265,484)	(3.6)	1,611,844	1,657,733	(45,889)	(2.8)
USPS Marketing Mail:												
High Density Letters	523,591	570,604	(47,013)	(8.2)	2,152,396	2,638,351	(485,955)	(18.4)	70,650	87,671	(17,021)	(19.4)
Saturation Letters	329,402	301,402	28,000	9.3	1,842,054	1,704,771	137,283	8.1	60,201	80,013	(19,811)	(24.8)
High Density Flats & Parcels	3,490	4,267	(778)	(18.2)	14,129	18,593	(4,464)	(24.0)	1,286	1,389	(103)	(7.4)
Saturation Flats & Parcels	30,869	29,511	1,357	4.6	157,480	155,537	1,943	1.2	6,617	6,572	45	0.7
Carrier Route	4,987	7,669	(2,682)	(35.0)	10,954	20,637	(9,683)	(46.9)	469	705	(237)	(33.6)
Letters	7,322,753	7,143,230	179,523	2.5	28,207,814	29,053,242	(845,428)	(2.9)	1,328,183	1,356,342	(28,159)	(2.1)
Flats	3,683	4,715	(1,032)	(21.9)	4,926	7,169	(2,243)	(31.3)	462	653	(191)	(29.2)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	8,218,775	8,061,399	157,376	2.0	32,389,753	33,598,300	(1,208,547)	(3.6)	1,467,868	1,533,346	(65,478)	(4.3)
Periodicals Mail:												
In-County	484	443	41	9.2	4,399	4,135	265	6.4	217	220	(2)	(1.0)
Outside County	1,841	2,091	(250)	(12.0)	6,381	7,381	(1,000)	(13.5)	523	630	(107)	(17.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,325	2,534	(209)	(8.3)	10,780	11,515	(735)	(6.4)	740	850	(109)	(12.8)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Competitive Mail	496	3,252	(2,756)	(84.8)	52	1,128	(1,076)	(95.4)	4	41	(36)	(89.4)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	496	3,252	(2,756)	(84.8)	52	1,128	(1,076)	(95.4)	4	41	(36)	(89.4)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	26,164,895	25,453,509	711,386	2.8	66,079,791	68,565,279	(2,485,487)	(3.6)	3,082,963	3,194,747	(111,784)	(3.5)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	26,164,895	25,453,509	711,386	2.8	66,079,791	68,565,279	(2,485,487)	(3.6)	3,082,963	3,194,747	(111,784)	(3.5)
Total All Other Revenue												
Total All Revenue	26,164,895	25,453,509	711,386	2.8								

**TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	400,361	389,219	11,142	2.9	207,722	229,899	(22,177)	(9.6)	47,795	47,597	198	0.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	400,361	389,219	11,142	2.9	207,722	229,899	(22,177)	(9.6)	47,795	47,597	198	0.4
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	69,965	83,175	(13,210)	(15.9)	265,479	321,291	(55,812)	(17.4)	40,094	56,097	(16,003)	(28.5)
Saturation Flats & Parcels	303,448	321,591	(18,144)	(5.6)	1,609,085	1,695,566	(86,480)	(5.1)	201,185	226,475	(25,290)	(11.2)
Carrier Route	252,578	241,564	11,015	4.6	691,295	723,537	(32,243)	(4.5)	135,733	148,923	(13,190)	(8.9)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	255,441	260,999	(5,558)	(2.1)	420,755	473,030	(52,275)	(11.1)	104,675	119,947	(15,272)	(12.7)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	32,266	28,513	3,753	13.2	158,947	150,861	8,086	5.4	20,161	19,135	1,026	5.4
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	913,699	935,842	(22,143)	(2.4)	3,145,561	3,364,285	(218,724)	(6.5)	501,848	570,577	(68,729)	(12.0)
Periodicals Mail:												
In-County	18,127	14,913	3,214	21.6	120,759	113,335	7,424	6.6	26,263	24,239	2,024	8.4
Outside County	208,681	214,781	(6,100)	(2.8)	582,374	648,953	(66,579)	(10.3)	173,269	196,421	(23,152)	(11.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	226,808	229,694	(2,886)	(1.3)	703,134	762,288	(59,154)	(7.8)	199,532	220,659	(21,127)	(9.6)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	25,827	25,634	193	0.8	28,021	27,373	648	2.4	37,210	33,493	3,717	11.1
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	5,885	5,305	580	10.9	1,386	1,362	24	1.8	1,030	1,042	(12)	(1.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	31,712	30,938	773	2.5	29,408	28,735	672	2.3	38,240	34,535	3,704	10.7

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	247,606	197,390	50,217	25.4	38,210	27,217	10,993	40.4	13,860	11,913	1,947	16.3

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	247,606	197,390	50,217	25.4	38,210	27,217	10,993	40.4	13,860	11,913	1,947	16.3

**TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,249,715	1,235,483	14,232	1.2	677,513	747,705	(70,192)	(9.4)	145,648	155,529	(9,881)	(6.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,249,715	1,235,483	14,232	1.2	677,513	747,705	(70,192)	(9.4)	145,648	155,529	(9,881)	(6.4)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	268,829	339,032	(70,202)	(20.7)	1,017,758	1,436,387	(418,629)	(29.1)	158,063	206,810	(48,747)	(23.6)
Saturation Flats & Parcels	933,099	986,068	(52,969)	(5.4)	4,935,730	5,248,525	(312,795)	(6.0)	622,133	715,725	(93,592)	(13.1)
Carrier Route	940,855	1,025,064	(84,209)	(8.2)	2,587,354	3,173,455	(586,102)	(18.5)	516,367	619,375	(103,008)	(16.6)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	871,164	900,768	(29,605)	(3.3)	1,457,529	1,695,584	(238,055)	(14.0)	364,127	419,843	(55,716)	(13.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	89,801	79,246	10,555	13.3	446,577	420,999	25,578	6.1	56,644	53,399	3,244	6.1
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	3,103,749	3,330,179	(226,430)	(6.8)	10,444,948	11,974,951	(1,530,003)	(12.8)	1,717,333	2,015,152	(297,819)	(14.8)
Periodicals Mail:												
In-County	52,376	43,152	9,224	21.4	357,352	333,926	23,426	7.0	76,998	71,681	5,317	7.4
Outside County	629,885	647,277	(17,392)	(2.7)	1,740,138	1,957,634	(217,495)	(11.1)	527,622	603,716	(76,094)	(12.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	682,261	690,429	(8,168)	(1.2)	2,097,490	2,291,559	(194,069)	(8.5)	604,620	675,397	(70,777)	(10.5)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	85,838	80,731	5,107	6.3	93,502	86,451	7,052	8.2	126,148	109,149	16,999	15.6
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	19,032	14,034	4,998	35.6	4,545	3,699	845	22.8	3,207	2,803	405	14.4
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	104,870	94,765	10,105	10.7	98,047	90,150	7,897	8.8	129,355	111,952	17,404	15.5

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Competitive Mail	711,960	643,368	68,592	10.7	112,453	87,122	25,330	29.1	40,943	41,007	(64)	(0.2)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	711,960	643,368	68,592	10.7	112,453	87,122	25,330	29.1	40,943	41,007	(64)	(0.2)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	5,852,555	5,994,225	(141,670)	(2.4)	13,474,506	15,227,284	(1,752,778)	(11.5)	2,643,761	3,003,754	(359,993)	(12.0)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	5,852,555	5,994,225	(141,670)	(2.4)	13,474,506	15,227,284	(1,752,778)	(11.5)	2,643,761	3,003,754	(359,993)	(12.0)
Total All Other Revenue												
Total All Revenue	5,852,555	5,994,225	(141,670)	(2.4)								

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	1	(1)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	0	1	(1)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	20	0	20	0.0	44	0	44	0.0	27	0	27	0.0
Carrier Route	1	0	1	0.0	2	0	2	0.0	1	0	1	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	67	37	30	80.3	112	72	40	55.0	2	3	(1)	(44.6)
Parcels	14,971	13,904	1,067	7.7	3,955	6,020	(2,064)	(34.3)	1,783	2,631	(849)	(32.3)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	15,059	13,941	1,118	8.0	4,113	6,092	(1,979)	(32.5)	1,813	2,635	(822)	(31.2)
Periodicals Mail:												
In-County	9	12	(4)	(28.7)	34	50	(16)	(32.0)	18	29	(11)	(36.3)
Outside County	538	600	(61)	(10.2)	416	503	(87)	(17.2)	770	900	(130)	(14.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	547	612	(65)	(10.6)	450	552	(103)	(18.6)	788	929	(140)	(15.1)
Package Services Mail:												
Alaska Bypass	9,006	9,045	(39)	(0.4)	275	289	(14)	(4.8)	18,569	19,506	(937)	(4.8)
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	67,058	62,313	4,745	7.6	46,293	44,156	2,137	4.8	94,739	90,717	4,022	4.4
Media and Library Mail	93,519	95,857	(2,338)	(2.4)	17,752	20,410	(2,658)	(13.0)	38,697	44,094	(5,397)	(12.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	169,583	167,215	2,368	1.4	64,320	64,855	(535)	(0.8)	152,005	154,316	(2,312)	(1.5)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	7,010,296	6,858,759	151,537	2.2	1,600,805	1,562,188	38,617	2.5	3,287,160	3,014,692	272,468	9.0

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	7,010,296	6,858,759	151,537	2.2	1,600,805	1,562,188	38,617	2.5	3,287,160	3,014,692	272,468	9.0

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	7,195,485	7,040,529	154,956	2.2	1,673,197	1,638,849	34,348	2.1	3,456,289	3,187,471	268,818	8.4
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	7,195,485	7,040,529	154,956	2.2	1,673,197	1,638,849	34,348	2.1	3,456,289	3,187,471	268,818	8.4
Total All Other Revenue												
Total All Revenue	7,195,485	7,040,529	154,956	2.2								

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	78	154	(75)	(48.9)	18	36	(17)	(48.2)	1	4	(3)	(69.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	78	154	(75)	(48.9)	18	36	(17)	(48.2)	1	4	(3)	(69.5)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	34	0	34	0.0	76	0	76	0.0	48	0	48	0.0
Carrier Route	6	1	5	400.2	12	3	9	309.6	2	0	2	579.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	237	57	181	317.7	390	110	281	256.1	7	5	2	39.1
Parcels	49,206	44,451	4,755	10.7	14,704	20,333	(5,628)	(27.7)	6,667	9,313	(2,646)	(28.4)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	49,485	44,510	4,975	11.2	15,182	20,445	(5,263)	(25.7)	6,724	9,318	(2,594)	(27.8)
Periodicals Mail:												
In-County	31	32	(1)	(4.0)	124	134	(10)	(7.3)	67	82	(14)	(17.6)
Outside County	1,651	1,781	(131)	(7.3)	1,242	1,521	(279)	(18.3)	2,429	2,754	(324)	(11.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,681	1,813	(132)	(7.3)	1,367	1,655	(288)	(17.4)	2,497	2,836	(339)	(11.9)
Package Services Mail:												
Alaska Bypass	29,152	28,853	299	1.0	892	940	(48)	(5.1)	60,106	63,318	(3,211)	(5.1)
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	236,860	230,616	6,244	2.7	163,786	167,396	(3,610)	(2.2)	343,342	354,755	(11,413)	(3.2)
Media and Library Mail	303,167	308,541	(5,374)	(1.7)	59,022	67,488	(8,466)	(12.5)	125,669	140,903	(15,235)	(10.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	569,179	568,010	1,169	0.2	223,700	235,824	(12,123)	(5.1)	529,117	558,976	(29,859)	(5.3)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	22,361,253	21,875,299	485,954	2.2	5,025,878	4,868,943	156,935	3.2	10,084,584	9,314,028	770,557	8.3

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	22,361,253	21,875,299	485,954	2.2	5,025,878	4,868,943	156,935	3.2	10,084,584	9,314,028	770,557	8.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	22,981,675	22,489,784	491,891	2.2	5,280,542	5,145,798	134,743	2.6	10,666,098	9,934,167	731,930	7.4
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	22,981,675	22,489,784	491,891	2.2	5,280,542	5,145,798	134,743	2.6	10,666,098	9,934,167	731,930	7.4
Total All Other Revenue												
Total All Revenue	22,981,675	22,489,784	491,891	2.2								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	912,584	896,681	15,904	1.8	1,365,836	1,444,977	(79,141)	(5.5)	32,875	35,535	(2,660)	(7.5)
Single-Piece Cards	20,527	21,544	(1,017)	(4.7)	36,783	43,023	(6,240)	(14.5)	230	269	(39)	(14.5)
Total Single-Piece Letters and Cards	933,112	918,225	14,887	1.6	1,402,620	1,488,001	(85,381)	(5.7)	33,105	35,804	(2,699)	(7.5)
Presort Letters	40,426	39,243	1,182	3.0	75,975	79,291	(3,315)	(4.2)	4,885	5,355	(471)	(8.8)
Presort Cards	775	1,363	(589)	(43.2)	2,105	3,724	(1,619)	(43.5)	17	26	(9)	(34.7)
Total Presort Letters and Cards	41,201	40,607	594	1.5	78,081	83,015	(4,934)	(5.9)	4,902	5,382	(480)	(8.9)
Flats	21,575	24,770	(3,195)	(12.9)	10,793	13,412	(2,620)	(19.5)	2,034	2,492	(458)	(18.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	995,888	983,602	12,286	1.2	1,491,493	1,584,428	(92,935)	(5.9)	40,041	43,677	(3,636)	(8.3)
USPS Marketing Mail:												
High Density Letters	3,127	3,334	(207)	(6.2)	12,375	13,894	(1,519)	(10.9)	377	443	(66)	(14.9)
Saturation Letters	2,494	1,900	594	31.3	13,264	10,449	2,815	26.9	409	295	114	38.5
High Density Flats & Parcels	370	735	(366)	(49.7)	1,404	2,915	(1,511)	(51.8)	31	60	(29)	(48.8)
Saturation Flats & Parcels	1,179	470	709	150.6	5,606	2,326	3,280	141.0	120	57	63	111.8
Carrier Route	631	528	103	19.4	1,820	1,840	(19)	(1.1)	673	303	370	121.9
Letters	166,524	145,228	21,296	14.7	791,648	729,818	61,830	8.5	40,629	37,214	3,416	9.2
Flats	6,378	5,238	1,140	21.8	13,085	12,317	768	6.2	2,383	2,375	8	0.3
Parcels	51	40	11	28.6	17	12	5	41.0	3	3	1	22.9
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	3	20	(17)	(82.8)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	180,757	157,494	23,263	14.8	839,219	773,571	65,648	8.5	44,625	40,748	3,877	9.5
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	376	229	147	64.1	85	53	32	59.8	81	116	(35)	(30.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	376	229	147	64.1	85	53	32	59.8	81	116	(35)	(30.3)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Competitive Mail	12,613	14,967	(2,353)	(15.7)	1,955	2,492	(538)	(21.6)	1,158	1,723	(565)	(32.8)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	12,613	14,967	(2,353)	(15.7)	1,955	2,492	(538)	(21.6)	1,158	1,723	(565)	(32.8)

**TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	3,184,615	3,163,361	21,255	0.7	4,857,799	5,212,450	(354,651)	(6.8)	121,302	132,733	(11,431)	(8.6)
Single-Piece Cards	60,259	77,747	(17,488)	(22.5)	111,311	161,568	(50,258)	(31.1)	696	1,010	(314)	(31.1)
Total Single-Piece Letters and Cards	3,244,875	3,241,108	3,767	0.1	4,969,109	5,374,019	(404,909)	(7.5)	121,998	133,743	(11,745)	(8.8)
Presort Letters	133,610	126,803	6,806	5.4	252,902	259,714	(6,812)	(2.6)	16,809	17,248	(439)	(2.5)
Presort Cards	2,332	3,920	(1,587)	(40.5)	6,303	10,925	(4,622)	(42.3)	44	76	(32)	(42.3)
Total Presort Letters and Cards	135,942	130,723	5,219	4.0	259,206	270,639	(11,434)	(4.2)	16,853	17,324	(471)	(2.7)
Flats	76,802	86,803	(10,001)	(11.5)	38,848	47,778	(8,929)	(18.7)	7,364	9,200	(1,836)	(20.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,457,619	3,458,634	(1,015)	(0.0)	5,267,164	5,692,436	(425,272)	(7.5)	146,215	160,267	(14,053)	(8.8)
USPS Marketing Mail:												
High Density Letters	9,921	11,220	(1,299)	(11.6)	38,979	49,483	(10,504)	(21.2)	1,198	1,569	(370)	(23.6)
Saturation Letters	8,396	5,893	2,503	42.5	44,719	33,761	10,957	32.5	1,333	1,004	329	32.8
High Density Flats & Parcels	1,141	2,778	(1,637)	(58.9)	4,415	11,383	(6,968)	(61.2)	98	282	(184)	(65.3)
Saturation Flats & Parcels	3,616	3,669	(52)	(1.4)	17,330	18,175	(845)	(4.6)	388	431	(43)	(9.9)
Carrier Route	1,381	1,287	94	7.3	3,877	4,142	(265)	(6.4)	816	415	400	96.3
Letters	525,748	467,421	58,326	12.5	2,583,684	2,483,114	100,570	4.1	132,730	127,202	5,528	4.3
Flats	16,344	13,839	2,505	18.1	31,784	31,726	59	0.2	5,758	6,278	(519)	(8.3)
Parcels	129	96	33	34.1	38	32	6	18.1	8	6	2	35.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	38	73	(36)	(48.7)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	566,713	506,277	60,436	11.9	2,724,826	2,631,816	93,010	3.5	142,329	137,186	5,143	3.7
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	1,275	905	371	41.0	285	213	72	33.7	365	323	42	12.9
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,275	905	371	41.0	285	213	72	33.7	365	323	42	12.9

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	46,336	53,104	(6,769)	(12.7)	7,021	8,723	(1,701)	(19.5)	5,145	6,966	(1,821)	(26.1)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	46,336	53,104	(6,769)	(12.7)	7,021	8,723	(1,701)	(19.5)	5,145	6,966	(1,821)	(26.1)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	4,071,943	4,018,921	53,022	1.3	7,999,296	8,333,331	(334,035)	(4.0)	294,054	304,747	(10,693)	(3.5)
Total All Services	19,237	25,407	(6,170)	(24.3)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	4,091,180	4,044,328	46,852	1.2	7,999,296	8,333,331	(334,035)	(4.0)	294,054	304,747	(10,693)	(3.5)
Total All Other Revenue												
Total All Revenue	4,091,180	4,044,328	46,852	1.2								

**TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	612,503	652,269	(39,766)	(6.1)	886,423	1,011,445	(125,022)	(12.4)	30,129	34,539	(4,410)	(12.8)
Single-Piece Cards	9,785	10,926	(1,141)	(10.4)	17,655	21,977	(4,322)	(19.7)	110	137	(27)	(19.7)
Total Single-Piece Letters and Cards	622,288	663,195	(40,907)	(6.2)	904,078	1,033,422	(129,344)	(12.5)	30,240	34,676	(4,437)	(12.8)
Presort Letters	577,225	593,355	(16,130)	(2.7)	1,113,538	1,232,289	(118,752)	(9.6)	67,748	74,644	(6,896)	(9.2)
Presort Cards	693	569	124	21.8	1,899	1,578	321	20.3	15	17	(1)	(7.7)
Total Presort Letters and Cards	577,918	593,924	(16,006)	(2.7)	1,115,437	1,233,868	(118,431)	(9.6)	67,763	74,660	(6,897)	(9.2)
Flats	211,667	202,997	8,669	4.3	105,981	121,160	(15,179)	(12.5)	23,716	21,990	1,726	7.8
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,411,873	1,460,116	(48,243)	(3.3)	2,125,495	2,388,450	(262,954)	(11.0)	121,719	131,327	(9,608)	(7.3)
USPS Marketing Mail:												
High Density Letters	350	374	(24)	(6.4)	1,247	1,538	(292)	(19.0)	45	63	(18)	(29.2)
Saturation Letters	6	25	(19)	(76.5)	30	139	(110)	(78.7)	1	6	(5)	(81.8)
High Density Flats & Parcels	1	1	(1)	(55.5)	2	5	(3)	(65.9)	0	0	0	187.9
Saturation Flats & Parcels	7	3	5	179.7	37	14	23	159.5	2	1	1	197.1
Carrier Route	12	6	6	115.9	40	15	24	157.3	5	1	3	243.0
Letters	36,515	34,232	2,282	6.7	167,864	168,783	(919)	(0.5)	8,700	8,852	(152)	(1.7)
Flats	1,609	1,075	534	49.7	2,295	1,928	367	19.0	371	334	36	10.9
Parcels	32	15	17	115.1	7	5	2	36.1	1	1	0	59.8
Every Door Direct Mail Retail	32,266	0	32,266	0.0	158,947	0	158,947	0.0	20,161	0	20,161	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	8	2	6	278.8	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	70,805	35,732	35,073	98.2	330,468	172,429	158,039	91.7	29,284	9,257	20,027	216.4
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	69,145	68,607	539	0.8	13,504	14,849	(1,346)	(9.1)	26,916	30,150	(3,233)	(10.7)
Package Services Mail Fees	35	0	35	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	69,180	68,607	573	0.8	13,504	14,849	(1,346)	(9.1)	26,916	30,150	(3,233)	(10.7)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	2,539,301	2,480,516	58,785	2.4	400,300	391,886	8,414	2.1	576,372	506,851	69,521	13.7

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	2,539,301	2,480,516	58,785	2.4	400,300	391,886	8,414	2.1	576,372	506,851	69,521	13.7

**TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	1,933,277	2,013,031	(79,755)	(4.0)	2,829,156	3,223,649	(394,493)	(12.2)	94,958	109,640	(14,682)	(13.4)
Single-Piece Cards	42,844	32,876	9,967	30.3	78,650	68,652	9,998	14.6	492	429	62	14.6
Total Single-Piece Letters and Cards	1,976,120	2,045,908	(69,788)	(3.4)	2,907,805	3,292,301	(384,495)	(11.7)	95,449	110,069	(14,619)	(13.3)
Presort Letters	1,868,312	1,869,289	(978)	(0.1)	3,627,330	3,936,323	(308,992)	(7.8)	220,070	237,986	(17,917)	(7.5)
Presort Cards	1,883	1,663	220	13.2	5,157	4,707	450	9.5	49	51	(1)	(2.3)
Total Presort Letters and Cards	1,870,195	1,870,952	(757)	(0.0)	3,632,487	3,941,030	(308,543)	(7.8)	220,119	238,037	(17,918)	(7.5)
Flats	632,659	637,042	(4,383)	(0.7)	342,677	385,109	(42,432)	(11.0)	66,221	70,814	(4,593)	(6.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,478,974	4,553,902	(74,927)	(1.6)	6,882,970	7,618,440	(735,470)	(9.7)	381,790	418,920	(37,130)	(8.9)
USPS Marketing Mail:												
High Density Letters	707	1,152	(444)	(38.6)	2,617	4,862	(2,245)	(46.2)	103	186	(83)	(44.4)
Saturation Letters	14	51	(37)	(72.8)	79	309	(231)	(74.5)	3	12	(9)	(78.5)
High Density Flats & Parcels	27	22	5	23.4	96	82	14	17.2	5	6	(1)	(15.0)
Saturation Flats & Parcels	17	4	13	379.3	90	23	67	290.0	5	1	5	552.7
Carrier Route	33	26	7	27.4	95	69	25	36.8	7	5	2	49.8
Letters	112,866	110,718	2,148	1.9	547,187	576,323	(29,136)	(5.1)	28,951	31,435	(2,484)	(7.9)
Flats	4,539	3,024	1,515	50.1	6,691	5,403	1,287	23.8	1,144	1,121	23	2.1
Parcels	65	39	26	67.3	16	15	1	5.6	3	2	2	89.5
Every Door Direct Mail Retail	32,266	0	32,266	0.0	158,947	0	158,947	0.0	20,161	0	20,161	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	11	69	(58)	(84.4)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	150,545	115,105	35,441	30.8	715,817	587,088	128,729	21.9	50,383	32,767	17,616	53.8
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	220,334	218,098	2,236	1.0	43,771	48,210	(4,439)	(9.2)	86,991	96,853	(9,862)	(10.2)
Package Services Mail Fees	38	0	38	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	220,371	218,098	2,274	1.0	43,771	48,210	(4,439)	(9.2)	86,991	96,853	(9,862)	(10.2)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Competitive Mail	7,992,015	8,044,172	(52,157)	(0.6)	1,257,491	1,252,025	5,466	0.4	1,778,791	1,594,216	184,575	11.6

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	7,992,015	8,044,172	(52,157)	(0.6)	1,257,491	1,252,025	5,466	0.4	1,778,791	1,594,216	184,575	11.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	12,841,906	12,931,276	(89,370)	(0.7)	8,900,063	9,505,762	(605,699)	(6.4)	2,297,965	2,142,756	155,208	7.2
Total All Services	516,633	474,225	42,409	8.9	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	13,358,540	13,405,500	(46,961)	(0.4)	8,900,063	9,505,762	(605,699)	(6.4)	2,297,965	2,142,756	155,208	7.2
Total All Other Revenue												
Total All Revenue	13,358,540	13,405,500	(46,961)	(0.4)								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	9,033	8,954	79	0.9	11,424	12,005	(581)	(4.8)	602	645	(43)	(6.7)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	9,033	8,954	79	0.9	11,424	12,005	(581)	(4.8)	602	645	(43)	(6.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	26,303	25,778	525	2.0	12,375	12,909	(534)	(4.1)	2,800	2,923	(122)	(4.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	35,336	34,732	603	1.7	23,799	24,914	(1,115)	(4.5)	3,402	3,568	(166)	(4.6)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	15,831	16,141	(310)	(1.9)	2,725	3,116	(390)	(12.5)	7,493	8,345	(852)	(10.2)
Package Services Mail Fees	2	0	2	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	15,833	16,141	(308)	(1.9)	2,725	3,116	(390)	(12.5)	7,493	8,345	(852)	(10.2)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Total Competitive Mail	516,034	567,134	(51,100)	(9.0)	41,351	45,940	(4,589)	(10.0)	87,804	99,646	(11,843)	(11.9)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Competitive Revenue	516,035	567,136	(51,101)	(9.0)	41,351	45,940	(4,589)	(10.0)	87,804	99,646	(11,843)	(11.9)

**TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	24,005	23,739	265	1.1	30,195	31,905	(1,710)	(5.4)	1,652	1,766	(114)	(6.5)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	24,005	23,739	265	1.1	30,195	31,905	(1,710)	(5.4)	1,652	1,766	(114)	(6.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	80,921	79,679	1,242	1.6	37,999	40,014	(2,016)	(5.0)	8,779	9,241	(463)	(5.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	104,926	103,418	1,507	1.5	68,194	71,920	(3,726)	(5.2)	10,431	11,008	(577)	(5.2)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	50,664	51,280	(616)	(1.2)	9,131	10,353	(1,222)	(11.8)	22,994	25,651	(2,657)	(10.4)
Package Services Mail Fees	5	0	5	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	50,668	51,280	(612)	(1.2)	9,131	10,353	(1,222)	(11.8)	22,994	25,651	(2,657)	(10.4)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	1,879,846	2,049,457	(169,612)	(8.3)	149,437	161,703	(12,266)	(7.6)	342,211	371,975	(29,764)	(8.0)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	1,879,848	2,049,460	(169,613)	(8.3)	149,437	161,703	(12,266)	(7.6)	342,211	371,975	(29,764)	(8.0)

**TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	98,471	99,112	(641)	(0.6)	146,040	157,014	(10,975)	(7.0)	5,729	7,805	(2,076)	(26.6)
Single-Piece Cards	10,167	7,886	2,281	28.9	19,224	16,499	2,725	16.5	141	120	21	17.4
Total Single-Piece Letters and Cards	108,638	106,998	1,640	1.5	165,263	173,513	(8,250)	(4.8)	5,870	7,926	(2,055)	(25.9)
Presort Letters	3,015,886	2,877,281	138,605	4.8	6,016,154	6,057,192	(41,038)	(0.7)	349,522	354,339	(4,817)	(1.4)
Presort Cards	205,382	193,630	11,752	6.1	582,897	541,492	41,405	7.6	4,770	4,429	341	7.7
Total Presort Letters and Cards	3,221,268	3,070,911	150,357	4.9	6,599,051	6,598,684	367	0.0	354,291	358,768	(4,477)	(1.2)
Flats	140,331	137,919	2,412	1.7	78,299	83,524	(5,226)	(6.3)	19,208	20,537	(1,329)	(6.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	10,932	10,961	(29)	(0.3)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,481,169	3,326,789	154,379	4.6	6,842,613	6,855,721	(13,109)	(0.2)	379,369	387,231	(7,861)	(2.0)
USPS Marketing Mail:												
High Density Letters	173,832	161,798	12,033	7.4	723,442	710,773	12,669	1.8	22,859	23,691	(832)	(3.5)
Saturation Letters	110,831	103,753	7,078	6.8	634,182	574,661	59,521	10.4	21,171	27,294	(6,123)	(22.4)
High Density Flats & Parcels	71,000	83,831	(12,832)	(15.3)	269,549	324,126	(54,578)	(16.8)	40,673	56,528	(15,855)	(28.0)
Saturation Flats & Parcels	313,032	331,442	(18,410)	(5.6)	1,656,562	1,746,402	(89,839)	(5.1)	203,406	228,787	(25,381)	(11.1)
Carrier Route	253,468	242,859	10,609	4.4	692,694	726,283	(33,589)	(4.6)	135,222	148,769	(13,548)	(9.1)
Letters	2,121,237	2,041,986	79,251	3.9	7,946,143	7,902,374	43,768	0.6	367,413	363,553	3,860	1.1
Flats	248,609	255,890	(7,282)	(2.8)	406,905	460,635	(53,731)	(11.7)	102,081	117,404	(15,323)	(13.1)
Parcels	14,888	13,849	1,038	7.5	3,931	6,003	(2,071)	(34.5)	1,779	2,628	(850)	(32.3)
Every Door Direct Mail Retail	0	28,513	(28,513)	(100.0)	0	150,861	(150,861)	(100.0)	0	19,135	(19,135)	(100.0)
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	478	534	(56)	(10.5)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	3,307,374	3,264,456	42,918	1.3	12,333,408	12,602,119	(268,710)	(2.1)	894,604	987,791	(93,187)	(9.4)
Periodicals Mail:												
In-County	18,294	15,085	3,209	21.3	122,219	114,983	7,236	6.3	26,355	24,352	2,003	8.2
Outside County	209,820	216,065	(6,245)	(2.9)	584,907	651,892	(66,985)	(10.3)	174,216	197,537	(23,321)	(11.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	228,114	231,150	(3,036)	(1.3)	707,127	766,875	(59,749)	(7.8)	200,571	221,889	(21,319)	(9.6)
Package Services Mail:												
Alaska Bypass	9,006	9,045	(39)	(0.4)	275	289	(14)	(4.8)	18,569	19,506	(937)	(4.8)
Bound Printed Matter Flats	25,827	25,634	193	0.8	28,021	27,373	648	2.4	37,210	33,493	3,717	11.1
Bound Printed Matter Parcels	67,058	62,313	4,745	7.6	46,293	44,156	2,137	4.8	94,739	90,717	4,022	4.4
Media and Library Mail	13,930	16,185	(2,256)	(13.9)	2,797	3,754	(957)	(25.5)	5,175	6,525	(1,350)	(20.7)
Package Services Mail Fees	24	19	4	23.3	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	115,845	113,196	2,648	2.3	77,387	75,572	1,815	2.4	155,692	150,240	5,452	3.6

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	4,260,073	4,064,315	195,757	4.8	1,195,183	1,149,305	45,879	4.0	2,634,870	2,418,074	216,796	9.0

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	4,260,073	4,064,315	195,757	4.8	1,195,183	1,149,305	45,879	4.0	2,634,870	2,418,074	216,796	9.0

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	11,392,574	10,999,907	392,667	3.6	21,155,814	21,449,696	(293,883)	(1.4)	4,265,520	4,165,668	99,851	2.4
Total All Services	43,683	23,718	19,965	84.2	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	11,436,257	11,023,625	412,631	3.7	21,155,814	21,449,696	(293,883)	(1.4)	4,265,520	4,165,668	99,851	2.4
Total All Other Revenue												
Total All Revenue	11,436,257	11,023,625	412,631	3.7								

**TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	313,551	324,635	(11,084)	(3.4)	468,755	523,902	(55,147)	(10.5)	18,383	24,921	(6,538)	(26.2)
Single-Piece Cards	27,649	27,099	551	2.0	53,067	58,995	(5,928)	(10.0)	389	431	(42)	(9.7)
Total Single-Piece Letters and Cards	341,200	351,733	(10,534)	(3.0)	521,822	582,897	(61,075)	(10.5)	18,772	25,352	(6,580)	(26.0)
Presort Letters	9,675,575	9,061,950	613,624	6.8	19,220,551	19,316,734	(96,183)	(0.5)	1,120,817	1,114,724	6,093	0.5
Presort Cards	665,391	647,031	18,360	2.8	1,864,120	1,858,445	5,674	0.3	15,254	15,203	51	0.3
Total Presort Letters and Cards	10,340,966	9,708,981	631,985	6.5	21,084,670	21,175,179	(90,509)	(0.4)	1,136,071	1,129,928	6,144	0.5
Flats	463,334	438,285	25,049	5.7	259,604	277,750	(18,146)	(6.5)	63,905	67,320	(3,414)	(5.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	34,684	34,721	(37)	(0.1)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	11,180,184	10,533,721	646,463	6.1	21,866,096	22,035,826	(169,730)	(0.8)	1,218,748	1,222,599	(3,851)	(0.3)
USPS Marketing Mail:												
High Density Letters	513,519	558,232	(44,713)	(8.0)	2,110,801	2,584,006	(473,205)	(18.3)	69,348	85,917	(16,568)	(19.3)
Saturation Letters	321,368	295,458	25,910	8.8	1,797,257	1,670,700	126,557	7.6	58,866	78,997	(20,131)	(25.5)
High Density Flats & Parcels	271,352	340,499	(69,147)	(20.3)	1,027,376	1,443,516	(416,140)	(28.8)	159,245	207,911	(48,665)	(23.4)
Saturation Flats & Parcels	960,463	1,011,907	(51,444)	(5.1)	5,075,866	5,385,864	(309,998)	(5.8)	628,404	721,866	(93,462)	(12.9)
Carrier Route	945,120	1,031,422	(86,301)	(8.4)	2,594,347	3,189,884	(595,537)	(18.7)	516,015	619,661	(103,645)	(16.7)
Letters	6,690,967	6,565,091	125,877	1.9	25,076,943	25,993,805	(916,863)	(3.5)	1,166,503	1,197,706	(31,203)	(2.6)
Flats	854,480	888,677	(34,197)	(3.8)	1,424,370	1,665,733	(241,363)	(14.5)	357,693	413,102	(55,409)	(13.4)
Parcels	49,012	44,316	4,696	10.6	14,650	20,285	(5,635)	(27.8)	6,656	9,305	(2,649)	(28.5)
Every Door Direct Mail Retail	57,535	79,246	(21,711)	(27.4)	287,631	420,999	(133,369)	(31.7)	36,483	53,399	(16,916)	(31.7)
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	1,745	3,194	(1,449)	(45.4)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	10,665,562	10,818,042	(152,481)	(1.4)	39,409,241	42,374,793	(2,965,552)	(7.0)	2,999,214	3,387,864	(388,650)	(11.5)
Periodicals Mail:												
In-County	52,891	43,627	9,263	21.2	361,875	338,194	23,681	7.0	77,283	71,982	5,301	7.4
Outside County	633,376	651,149	(17,773)	(2.7)	1,747,761	1,966,535	(218,774)	(11.1)	530,575	607,100	(76,526)	(12.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	686,267	694,777	(8,510)	(1.2)	2,109,637	2,304,729	(195,093)	(8.5)	607,857	679,082	(71,225)	(10.5)
Package Services Mail:												
Alaska Bypass	29,152	28,853	299	1.0	892	940	(48)	(5.1)	60,106	63,318	(3,211)	(5.1)
Bound Printed Matter Flats	85,838	80,731	5,107	6.3	93,502	86,451	7,052	8.2	126,148	109,149	16,999	15.6
Bound Printed Matter Parcels	236,860	230,616	6,244	2.7	163,786	167,396	(3,610)	(2.2)	343,342	354,755	(11,413)	(3.2)
Media and Library Mail	49,479	52,203	(2,724)	(5.2)	10,280	12,390	(2,110)	(17.0)	18,384	20,839	(2,455)	(11.8)
Package Services Mail Fees	131	59	72	122.4	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	401,460	392,462	8,998	2.3	268,460	267,176	1,284	0.5	547,980	548,060	(80)	(0.0)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	13,378,872	12,605,169	773,703	6.1	3,723,619	3,533,891	189,728	5.4	7,997,970	7,380,632	617,338	8.4

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	13,378,872	12,605,169	773,703	6.1	3,723,619	3,533,891	189,728	5.4	7,997,970	7,380,632	617,338	8.4

**TABLE 3-F
OTHER MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	1,353	1,555	(202)	(13.0)	1,788	2,120	(332)	(15.6)	49	65	(16)	(24.6)
Single-Piece Cards	34	74	(40)	(54.3)	55	132	(77)	(58.3)	0	1	(0)	(58.3)
Total Single-Piece Letters and Cards	1,387	1,630	(242)	(14.9)	1,843	2,251	(408)	(18.1)	49	66	(16)	(25.1)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	486	447	38	8.5	275	203	72	35.2	38	49	(12)	(23.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	14	61	(47)	(76.4)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,887	2,138	(251)	(11.7)	2,118	2,455	(336)	(13.7)	87	115	(28)	(24.5)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	122	0	122	0.0	27	0	27	0.0	61	0	61	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	122	0	122	0.0	27	0	27	0.0	61	0	61	0.0

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Mail	2,896	2,381	515	21.6	246	286	(40)	(14.1)	817	315	502	159.1

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	2,896	2,381	515	21.6	246	286	(40)	(14.1)	817	315	502	159.1

**TABLE 3-F
OTHER MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	4,576	4,851	(274)	(5.7)	6,419	7,399	(980)	(13.2)	199	250	(52)	(20.6)
Single-Piece Cards	160	149	10	7.0	185	288	(103)	(35.7)	1	2	(1)	(35.7)
Total Single-Piece Letters and Cards	4,736	5,000	(264)	(5.3)	6,605	7,687	(1,083)	(14.1)	200	252	(52)	(20.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,339	2,007	(668)	(33.3)	718	1,130	(412)	(36.5)	110	220	(110)	(50.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	30	103	(74)	(71.4)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,104	7,110	(1,006)	(14.1)	7,322	8,817	(1,495)	(17.0)	309	472	(162)	(34.4)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	448	90	358	399.9	100	22	78	356.4	142	40	102	252.6
Package Services Mail Fees	3	0	3	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	450	90	361	402.8	100	22	78	356.4	142	40	102	252.6

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Competitive Mail	7,381	7,659	(278)	(3.6)	814	852	(38)	(4.4)	1,414	1,285	129	10.0

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023 - Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Competitive Revenue	7,381	7,659	(278)	(3.6)	814	852	(38)	(4.4)	1,414	1,285	129	10.0

