REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE 6/ PIECES 6/ WEIGHT (Pounds) 6/ ______ ______ _____ Change Change Change FY 2024 over FY 2023 FY 2024 over FY 2023 FY 2024 over FY 2023 Quarter 4 Quarter 4 Quarter 4 Service Category FY 2024 FY 2023 Percent FY 2024 FY 2023 FY 2024 FY 2023 Amount Percent Amount Amount Percent ______ ======== ======== ______ ======== ======== ======== First-Class Mail: Single-Piece Letters 1.525.806 1.559.225 (33.420)(2.1)2.153.794 2.393.421 (239.627)(10.0)64.501 68.527 (4.025)(5.9)Single-Piece Cards 47,398 41,229 6,168 15.0 82,650 79,165 3,485 554 514 40 7.8 4.4 Total Single-Piece Letters and Cards 1,573,204 1,600,455 (27, 251)(1.7)2,236,444 2,472,586 (236,142)(9.6)65,055 69,041 (3.985)(5.8)Presort Letters 3,877,861 3.658.682 219.179 6.0 7,206,569 7.298.486 (91,917)(1.3)422.687 428.154 (5.467)(1.3)Presort Cards 217,689 203,816 13,874 6.8 576,151 563,743 12,408 2.2 4.714 4.611 103 2.2 233,053 (79,509)(1.0)(1.2)Total Presort Letters and Cards 4,095,551 3,862,498 6.0 7,782,720 7,862,229 427,401 432,765 (5,364)466,700 417,627 49,073 (17,868) Flats 11.8 201,544 219,412 (8.1)55,341 55,999 (658)(1.2)Domestic NSA Mail 16,420 Outbound Single-Piece First-Class Mail Intl 31,920 31,475 445 1.4 15,902 (519)(3.2)804 861 (57)(6.6)(277)Inbound Intl Letter Post (Letters & Flats) & NSA Mail 10,107 10,384 (2.7)13,534 14,492 (958)(6.6)1,208 1,420 (212)(14.9)First-Class Mail Fees 21,438 21,181 (257)(1.2)Total First-Class Mail 6,198,663 5,943,876 254,786 4.3 10,250,144 10,585,138 (334,995)(3.2)549,809 560,085 (10,276)(1.8)USPS Marketing Mail: High Density Letters 220.064 171.170 48.893 28.6 917.147 704.860 212.287 30.1 30.323 24.344 5.979 24.6 Saturation Letters 110,627 100,999 9,628 9.5 618,594 553,841 64,752 11.7 20,250 27,014 (6,764)(25.0)High Density Flats & Parcels 129,282 105,025 24,258 23.1 427,665 349,703 77,962 (4,971)22.3 76,895 81,866 (6.1)Saturation Flats & Parcels 321,822 315,623 6,199 2.0 1,645,915 1,678,326 (32,411)196,441 208,810 (12,369)(5.9)(1.9)Carrier Route 341.656 304.165 37.491 12.3 855.953 830.668 25.286 3.0 169.957 188.457 (18.500)(9.8)Letters 2,578,395 2,370,831 207,565 8.8 9,596,263 9,073,223 523,040 5.8 452,020 423,097 28,923 6.8 Flats 308,636 299,766 8,870 3.0 472,263 524,962 (52,699)(10.0)121,460 134,750 (13,290)(9.9)Parcels 13.105 14.284 (1,179)(8.3)3.527 5.078 (1,551)(30.6)1.431 2.270 (839)(36.9)Every Door Direct Mail Retail 30,121 26,541 3,580 13.5 136,788 134,571 2,217 1.6 17,350 17,069 281 1.6 Domestic NSA Mail (27)USPS Marketing Mail Fees 3,859 3,886 (0.7)Total USPS Marketing Mail 345,278 (1.9)4,057,568 3,712,290 9.3 14,674,115 13,855,233 818,882 5.9 1,086,128 1,107,677 (21,549)Periodicals Mail: In-County 19.433 16.079 3.354 20.9 121.680 113.631 8 049 7.1 25.713 23.971 1.742 7.3 Outside County 204,005 208,517 (4,512)(2.2)516,589 (57,985)180,152 574,574 (10.1)158,043 (22,109)(12.3)Periodicals Mail Fees 691 700 (9) (1.3)Total Periodicals Mail 224,129 225,296 (1,166)(0.5)638,269 688,205 (49,936)(7.3)183,755 204,123 (20,368)(10.0)Package Services Mail: Alaska Bypass 9,084 10,211 (1,127)(11.0)267 313 (46)(14.7)17,974 21,104 (3,130)(14.8)**Bound Printed Matter Flats** 23,486 26,883 (3,397)(12.6)25,553 28,417 (2,864)(10.1)39,031 43,127 (4,096)(9.5) **Bound Printed Matter Parcels** 90,990 86,408 4,582 5.3 60,056 59,037 1,019 1.7 129,558 128,473 1,084 0.8 Media and Library Mail 102,224 104,969 (2,746)(2.6)17,766 21,012 (3,245)(15.4)39,753 44,667 (4,914)(11.0)Package Services Mail Fees 396 210 186 88.4 103.642 (4.7)(4.7)Total Package Services Mail 226.180 228.681 (2,501)(1.1)108.779 (5.137)226.316 237.372 (11,055)

		REVENUE				PIECES				WEIGHT (F	,	
Service Category	Quar FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quar FY 2024	rter 4 FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent		rter 4 FY 2023	Chan FY 2024 ove Amount	ige
U.S. Postal Service Mail					55,213	62,812	(7,600)	(12.1)	14,735	13,042	1,694	13.0
Free Mail	-	-	-	-	2,856	2,161	695	32.1	868	1,257	(389)	(30.9)
Total Market Dominant Mail	10,706,540	10,110,143	596,396	5.9	25,724,239	25,302,329	421,910	1.7	2,061,612	2,123,555	(61,943)	(2.9)
Ancillary Services: Certified Mail	191,473	155,826	35,647	22.9	39,682	35,623	4,059	11.4				
Collect on Delivery USPS Tracking	1,507 241	1,038 275	468 (34)	45.1 (12.2)	85 765	60 989	24 (224)	40.3 (22.7)				
Insurance Registered Mail	12,558 4,995	15,073 5,258	(2,515) (263)	(16.7) (5.0)	1,211 162	1,408 207	(197) (46)	(14.0) (22.2)				
Return Receipts Stamped Envelopes and Cards	78,227 3,658	70,861 3,191	7,365 467	10.4 14.6	25,173	26,581	(1,408)	(5.3)				
Other Domestic Ancillary Services International Ancillary Services	20,010 2,433	22,060 2,358	(2,050) 75	(9.3) 3.2	5,318 161	6,367 199	(1,049) (37)	(16.5) (18.8)				
Other NSA Ancillary Services Total Ancillary Services	1,876 316,978	1,419 277,360	458 39,619	32.3 14.3	707 73,264	554 71,989	153 1,275	27.6 1.8				
Special Services:												
Money Orders Post Office Box Service	49,511 83,612	48,445 81,107	1,066 2,505	2.2 3.1	13,915 4,963	15,198 5,053	(1,284) (91)	(8.4) (1.8)				
Other Domestic Special Services Other International Special Services	48,335 0	44,793 0	3,543 -	7.9 -	324 0	393 0	(70) -	(17.7) -				
Total Additional Special Services	181,459	174,345	7,114	4.1	19,201	20,645	(1,444)	(7.0)				
Total Market Dominant Services	498,437	451,705	46,732	10.3	92,465	92,633	(168)	(0.2)		Service Transac U.S. Postal Ser	vice Mail	
Total Market Dominant Mail and Services	11,204,977	10,561,848	643,129	6.1						Quarter 4, FY 2	024 1/ 	=======
Other Market Dominant Revenue	308,057	451,008	(142,951)	(31.7)						Ancillary Services Other Services	es	3,316 -
Total Market Dominant Revenue	11,513,034	11,012,856	500,178	4.5						Total		3,316

		REVENU				PIECES				WEIGHT (Pounds) 6/	
Service Category	Quai FY 2024	rter 4 FY 2023	Char FY 2024 ove Amount	nge	Qua FY 2024	arter 4 FY 2023	Chang FY 2024 over Amount	je	FY 2024	arter 4 FY 2023	Char FY 2024 ove Amount	
Priority Mail Express: Total Priority Mail Express	150,629	171,207	(20,577)	(12.0)	4,916	5,852	(936)	(16.0)	5,075	5,608	(533)	(9.5)
First-Class Package Service: Total First-Class Package Service	0	137,341	(137,341)	(100.0)	0	31,765	(31,765)	(100.0)	0	12,882	(12,882)	(100.0)
Retail Ground Mail: Total Retail Ground	0	9,354	(9,354)	(100.0)	0	466	(466)	(100.0)	0	2,240	(2,240)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	3,337,729	2,310,491	1,027,238	44.5	588,995	447,443	141,551	31.6	734,700	382,096	352,605	92.3
Priority Mail: Total Priority Mail	1,442,325	2,278,530	(836,205)	(36.7)	139,206	235,362	(96,156)	(40.9)	336,882	614,209	(277,327)	(45.2)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	2,600,724	2,506,158	94,566	3.8	920,954	903,728	17,226	1.9	2,245,059	2,172,864	72,194	3.3

		REVENU	,			PIECES (WEIGHT (,	
Service Category	Quar FY 2024	rter 4 FY 2023	Chai FY 2024 ove Amount	nge		arter 4 FY 2023	Chang FY 2024 over Amount	je FY 2023 Percent	Qua	arter 4 FY 2023	Chan FY 2024 ove Amount	ige er FY 2023 Percent
	=======================================	=======	=======	=======	=======	=======	========	======	: =======	=======	=======	=======
International Mail:												
Outbound Priority Mail International	46,077	50,770	(4,693)	(9.2)	582	672	(90)	(13.3)	3,475	4,197	(722)	(17.2)
Outbound International Expedited Services	11,130	12,461	(1,330)	(10.7)	116	132	(17)	(12.6)	444	552	(108)	(19.5)
Other Outbound International Mail	87,764	105,267	(17,503)	(16.6)	10,765	13,526	(2,761)	(20.4)	7,595	10,121	(2,526)	(25.0)
Inbound International	128,254	129,373	(1,118)	(0.9)	19,374	19,244	130	0.7	32,161	34,442	(2,281)	(6.6)
International Mail Fees	1	1	(0)	(31.2)	· -	· -	-	-	-	-	-	`- ′
Total International Mail	273,226	297,871	(24,645)	(8.3)	30,837	33,575	(2,738)	(8.2)	43,675	49,312	(5,636)	(11.4)
Total Competitive Mail	7.804.632	7.710.952	93.681	1.2	1.684.908	1.658.191	26.717	1.6	3.365.391	3.239.211	126.179	3.9

		REVENU				PIECES 6					(Pounds) 6/	
	Qua	rter 4	Chai FY 2024 ove	nge		======== rter 4	Chang FY 2024 over	je		======================================		====== ange ver FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	5,506	5,828	(322)	(5.5)	637	703	(66)	(9.4)				
International Ancillary Services	6,096	5,996	101	1.7	2,967	3,083	(116)					
Total Ancillary Services	11,602	11,823	(221)	(1.9)	3,604	3,786	(182)	(4.8)				
Special Services:												
Premium Forwarding Service	4,635	4,653	(18)	(0.4)	141	146	(5)	(3.4)				
Intl. Money Orders & Money Transfer Service	2	9	(7)	(80.3)	0	0	(0)	(67.6)				
Other Domestic Special Services	314,892	322,359	(7,468)	(2.3)	17,581	18,535	(954)					
Other International Special Services	-	-		- '	· -	· -	` - '	′				
Total Special Services	319,529	327,022	(7,493)	(2.3)	17,722	18,681	(959)	(5.1)				
Total Competitive Services	331,131	338,845	(7,714)	(2.3)	21,326	22,467	(1,141)	(5.1)				
Total Competitive Mail and Services	8,135,763	8,049,797	85,966	1.1								
Other Competitive Revenue	38,605	47,127	(8,523)	(18.1)								
Total Competitive Revenue	8,174,368	8,096,924	77,444	1.0								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU	E 6/			PIECES	6/			WEIGHT (Pounds) 6/	
Service Category	Quar		 Char FY 2024 ove	nge		rter 4	Chang FY 2024 over	je		======= nrter 4	======= Cha FY 2024 ov	nge
	FY 2024 FY 2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent		
Total Market Dominant and Competitive Total All Mail Total All Services Total All Mail and Services Total All Other Revenue Total All Revenue	18,511,172 829,568 19,340,740 346,662 19,687,402	17,821,095 790,550 18,611,645 498,136 19,109,781	690,077 39,018 729,095 (151,474) 577,622	3.9 4.9 3.9 (30.4) 3.0	27,409,147 113,790	26,960,520 115,100	448,628 (1,310)	1.7 (1.1)	5,427,003	5,362,766	64,236	1.2

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

- Report totals may not sum due to rounding.

^{1/} Not included elsewhere in this report.

^{6/} The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

⁻ Report totals may not sum due to rounding.

^{6/} The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

WEIGHT (Pounds) 6/ **REVENUE 6/** PIECES 6/ Change Change Change Quarter 4 YTD FY 2024 over FY 2023 Quarter 4 YTD FY 2024 over FY 2023 Quarter 4 YTD FY 2024 over FY 2023 FY 2024 FY 2024 FY 2024 Service Category FY 2023 Amount Percent FY 2023 Amount Percent FY 2023 Amount Percent ========== ======== ======== ======== _____ ======== First-Class Mail: Single-Piece Letters 6,985,830 7,088,842 (103,013)(1.5)10,346,119 11,392,726 (1.046,607)(9.2)300,994 337,837 (36,843)(10.9)Single-Piece Cards 178,309 179,101 (791)(0.4)325,862 368,668 (42,807)(11.6)2,132 2,385 (254)(10.6)Total Single-Piece Letters and Cards 7.164.139 7,267,943 (103,804)(1.4)10,671,981 11,761,395 (1.089.414)(9.3)303.126 340.222 (37,097)(10.9)Presort Letters 15.543.122 14.699.591 843.531 5.7 30,307,352 30,811,256 (503.904)(1.6)1.780.383 1.798.112 (17,730)(1.0)Presort Cards 30,943 0.6 886,593 855,650 3.6 2,451,732 2,437,821 13,910 0.6 20,062 19,941 120 Total Presort Letters and Cards 16,429,715 15,555,241 874,474 5.6 32,759,084 33,249,078 (489,994)(1.5)1,800,444 1,818,054 (17,609)(1.0)Flats 1,721,598 1,661,217 60,381 3.6 881,390 971,193 (89,803) (9.2)201,720 212,795 (11,075)(5.2)Domestic NSA Mail 171,528 99,028 4,539 Outbound Single-Piece First-Class Mail Intl 179,111 (7,583)(4.2)89,129 (9,899)(10.0)5,150 (611)(11.9)71,726 Inbound Intl Letter Post (Letters & Flats) & NSA Mail 49.670 (6,196)6,031 6.793 52.260 (2,591)(5.0)65,530 (8.6)(762)(11.2)First-Class Mail Fees 98.696 99.500 (804)(8.0)Total First-Class Mail 25,635,346 24,815,272 820,074 3.3 44,467,113 46,152,419 (1,685,306)(3.7)2,315,861 2,383,013 (67, 152)(2.8)USPS Marketing Mail: High Density Letters 743,129 739,833 3,296 0.4 3,069,543 3,343,211 (273,668)(8.2)100,973 112,015 (11,042)(9.9)Saturation Letters 439,570 401,392 38,178 9.5 2,460,648 2,258,612 202,036 8.9 80,451 107,027 (26.575)(24.8)High Density Flats & Parcels 401,224 447,221 (45,996)(10.3)1,459,552 1,804,684 (345, 132)(19.1)236.243 290,064 (53,821)(18.6)Saturation Flats & Parcels 1.285.824 1.331.203 (45.378)(3.4)6.739.189 7.082.389 (343,200) 825.239 931.108 (105.869)(11.4)(4.8)Carrier Route 1,286,620 1,334,403 (47,783)(3.6)3,454,272 4,024,763 (570,490)(14.2)686,795 808,538 (121,743)(15.1)Letters 9,893,232 9.493.449 399,783 4.2 37,804,077 38,126,466 (322,388)(0.8)1,780,204 1,779,440 764 0.0 Flats 1.183.350 1.204.305 (20,955)(1.7)1.935.109 2.227.825 (292.716)(13.1)486.056 555.251 (69.195)(12.5)Parcels 62.311 58.735 3.576 6.1 18.231 25.411 (7,180)(28.3)8.098 11.583 (3,485)(30.1)Every Door Direct Mail Retail 583,365 555,570 27,794 73,994 70,468 3,525 119,923 105,787 14,135 13.4 5.0 5.0 Domestic NSA Mail USPS Marketing Mail Fees (13.4)20,315 23,468 (3,154)Total USPS Marketing Mail 57,523,986 59,448,929 (3.2)4,278,054 4,665,494 (387,440)15,435,499 15,139,796 295,703 (1,924,943)(8.3)2.0 Periodicals Mail: In-County 72.303 59.684 12.619 21.1 483.556 451,825 31.730 7.0 102.995 95.953 7.042 7.3 Outside County 836,114 858,220 (22,106)(2.6)2,264,350 2,541,109 (276,759) (10.9)688,618 787,253 (98,635)(12.5)(21.7)Periodicals Mail Fees 3,735 4,770 (1,035)Total Periodicals Mail 2.747.906 2.992.935 883.205 912.152 922.675 (10,523)(1.1)(245.029)(8.2)791.613 (91,592)(10.4)Package Services Mail: Alaska Bypass 38,235 39.064 (829)(2.1)1,159 1.253 (94)(7.5)78,081 84.422 (6,341)(7.5)**Bound Printed Matter Flats** 109,283 107,564 1,719 1.6 119,055 114,868 4,187 3.6 165,178 152,276 12,902 8.5 **Bound Printed Matter Parcels** 327,850 317,026 10,824 3.4 223,843 226,433 (2,591)(1.1)472,900 483,228 (10,329)(2.1)Media and Library Mail 424,511 428,750 (4,239)(1.0)81,333 92,199 (10.866)(11.8)168,629 188,373 (19,744)(10.5)Package Services Mail Fees 44.3 1.321 915 406 Total Package Services Mail (2.6)901.201 893.320 7.881 0.9 425.389 434.753 (9,363)(2.2)884.788 908.299 (23,511)

		REVENUE				PIECES 6				WEIGHT (F	,	
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent		r 4 YTD FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent		er 4 YTD FY 2023	Chanç FY 2024 over Amount	ge
U.S. Postal Service Mail					367,658	374,650	(6,991)	(1.9)	61,470	63,274	(1,803)	(2.8)
Free Mail	-	-	-	-	13,853	19,653	(5,800)	(29.5)	5,675	7,526	(1,850)	(24.6)
Total Market Dominant Mail	42,884,198	41,771,064	1,113,134	2.7	105,545,905	109,423,338	(3,877,433)	(3.5)	8,337,461	8,910,811	(573,350)	(6.4)
Ancillary Services:												
Certified Mail	712,775	650,206	62,569	9.6	157,441	155,559	1,882	1.2				
Collect on Delivery	5,401	4,417	984	22.3	305	283	22	7.9				
USPS Tracking	1,100	895	206	23.0	3,768	3,371	396	11.8				
Insurance	56,468	68,858	(12,390)	(18.0)	5,409	7,957	(2,548)	(32.0)				
Registered Mail	19,573	21,019	(1,445)	(6.9)	722	930	(209)	(22.4)				
Return Receipts	345,907	296,357	49,550	16.7	125,759	111,375	14,384	12.9				
Stamped Envelopes and Cards	12,093	9,514	2,579	27.1	-	-	-	-				
Other Domestic Ancillary Services	87,694	95,383	(7,689)	(8.1)	24,504	28,979	(4,475)	(15.4)				
International Ancillary Services	9,108	8,768	340	3.9	630	733	(103)	(14.0)				
Other NSA Ancillary Services	6,825	5,048	1,777	35.2	2,605	1,944	660	34.0				
Total Ancillary Services	1,256,945	1,160,464	96,481	8.3	321,143	311,132	10,011	3.2				
Special Services:												
Money Orders	197,171	186,415	10,756	5.8	58,494	63,338	(4,844)	(7.6)				
Post Office Box Service 3/	335,550	321,605	13,945	4.3	4,963	5,053	(91)	(1.8)				
Other Domestic Special Services	163,685	160,458	3,227	2.0	1,335	1,731	(396)	(22.9)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	696,405	668,477	27,928	4.2	64,792	70,121	(5,330)	(7.6)				
Total Market Dominant Services	1,953,350	1,828,942	124,408	6.8	385,935	381,253	4,682	1.2		Service Transac U.S. Postal Ser		
Total Market Dominant Mail and Services	44,837,548	43,600,005	1,237,543	2.8						Quarter 4 YTD,		
Other Market Dominant Revenue	1,661,792	2,201,362	(539,570)	(24.5)						Ancillary Services		11,861
Total Market Dominant Revenue	46,499,340	45,801,367	697,973	1.5						Total		11,861

		REVENU				PIECES				WEIGHT (F	•	
Service Category	Quarter FY 2024	r 4 YTD FY 2023	Char FY 2024 ove Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	е	Quarte FY 2024	er 4 YTD FY 2023	Chan FY 2024 ove Amount	ge
Priority Mail Express: Total Priority Mail Express	640,535	713,930	(73,395)	(10.3)	21,006	24,032	(3,026)	(12.6)	21,483	23,994	(2,511)	(10.5)
First-Class Package Service: Total First-Class Package Service	0	5,845,111	(5,845,111)	(100.0)	0	1,363,406	(1,363,406)	(100.0)	0	533,584	(533,584)	(100.0)
Retail Ground Mail: Total Retail Ground	0	449,104	(449,104)	(100.0)	0	23,447	(23,447)	(100.0)	0	106,019	(106,019)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	12,874,033	2,310,491	10,563,542	457.2	2,313,277	447,443	1,865,833	417.0	2,723,934	382,096	2,341,838	612.9
Priority Mail: Total Priority Mail	7,112,581	10,803,859	(3,691,279)	(34.2)	698,931	1,057,716	(358,786)	(33.9)	1,755,584	2,798,806	(1,043,222)	(37.3)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	10,669,138	10,560,699	108,439	1.0	3,775,331	3,683,944	91,387	2.5	8,962,654	8,718,862	243,793	2.8

		REVENUE				PIECES (WEIGHT (F		
Service Category	Quarter FY 2024	r 4 YTD FY 2023	Char FY 2024 ove Amount	nge er FY 2023 Percent		r 4 YTD FY 2023	Chang FY 2024 over Amount	e	Quarte FY 2024	er 4 YTD FY 2023	Chan Chan FY 2024 ove Amount	 ge
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees	209,102 47,550 400,124 533,044	235,840 59,575 468,513 537,995	(26,738) (12,025) (68,388) (4,951)	(11.3) (20.2) (14.6) (0.9) 30.5	2,660 493 50,245 80,950	3,154 630 59,837 86,797	(494) (137) (9,591) (5,847)	(15.7) (21.8) (16.0) (6.7)	16,354 2,031 35,989 140,674	19,982 3,013 45,593 145,198	(3,629) (982) (9,604) (4,525)	(18.2) (32.6) (21.1) (3.1)
Total International Mail	1,189,825	1,301,926	(112,101)	(8.6)	134,348	150,418	(16,070)	(10.7)	195,048	213,787	(18,739)	(8.8)
Total Competitive Mail	32,486,111	31,985,120	500,991	1.6	6,942,892	6,750,408	192,485	2.9	13,658,704	12,777,148	881,556	6.9

		REVENU	IE 6/			PIECES	6/				(Pounds) 6/	
Service Category	Quarte	r 4 YTD FY 2023	Char FY 2024 ove Amount	nge	Quarter FY 2024		Chanç FY 2024 over Amount	je		er 4 YTD FY 2023		ange ver FY 2023 Percent
	=======	=======			=======		=======	======	: =======	=======	=======	=======
Ancillary Services:												
Other Domestic Ancillary Services	24,205	23,314	892	3.8	2,786	2,832	(46)	(1.6)				
International Ancillary Services	26,059	28,892	(2,833)	(9.8)	12,939	14,662	(1,723)	(11.8)				
Total Ancillary Services	50,264	52,205	(1,942)	(3.7)	15,725	17,494	(1,770)	(10.1)				
Special Services:												
Premium Forwarding Service	26,078	25,946	133	0.5	827	862	(34)	(4.0)				
Intl. Money Orders & Money Transfer Service	23	63	(40)	(64.0)	0	1	(1)	(58.4)				
Other Domestic Special Services 3/	1,273,647	1,281,073	(7,427)	(0.6)	60,912	63,476	(2,564)	(4.0)				
Other International Special Services	-	-	- '		-	-	-	-				
Total Special Services	1,299,748	1,307,082	(7,335)	(0.6)	61,739	64,339	(2,600)	(4.0)				
Total Competitive Services	1,350,011	1,359,288	(9,276)	(0.7)	77,464	81,833	(4,369)	(5.3)				
Total Competitive Mail and Services	33,836,123	33,344,407	491,715	1.5								
Other Competitive Revenue	169,343	178,177	(8,834)	(5.0)								
Total Competitive Revenue	34,005,465	33,522,584	482,882	1.4								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES					(Pounds) 6/	
Service Category		ter 4 YTD	 Cha FY 2024 ov	nge		er 4 YTD	Chang FY 2024 over	je		er 4 YTD	 Cha FY 2024 ov	nge
=======================================	FY 2024 FY 2023 Amount Percent		FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent		
	=======	=======	=======	=======	=======	=======	========	======	=======	=======	=======	=======
Total Market Dominant and Competitive												
Total All Mail	75,370,309	73,756,183	1,614,126	2.2	112,488,798	116,173,746	(3,684,948)	(3.2)	21,996,165	21,687,959	308,206	1.4
Total All Services	3,303,362	3,188,229	115,132	3.6								
Total All Mail and Services	78,673,671	76,944,413	1,729,258	2.2								
Total All Other Revenue	1,831,135	2,379,539	(548,403)	(23.0)								
Total All Revenue	80,504,806	79,323,951	1,180,855	1.5								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

- 1/ Not included elsewhere in this report.
- 3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.
- 6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

- 3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.
- 6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.
- Report totals may not sum due to rounding.

TABLE 2-A LETTER MAIL

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE PIECES WEIGHT (Pounds) Change Change Change Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Service Category FY 2024 FY 2023 Percent FY 2024 FY 2023 Amount Percent FY 2024 FY 2023 Amount Percent Amount _____ _____ _____ _____ First-Class Mail: 2,153,794 2,393,421 (10.0)64,501 68,527 (4.025)(5.9)Single-Piece Letters 1,525,806 1,559,225 (33,420)(2.1)(239,627)Single-Piece Cards 6,168 47,398 41,229 15.0 82,650 79,165 3,485 4.4 554 514 40 7.8 Total Single-Piece Letters and Cards 1,573,204 1,600,455 (27, 251)2,236,444 2,472,586 (9.6)65,055 69,041 (3,985)(5.8)(1.7)(236,142)Presort Letters 3,877,861 3,664,234 213,628 5.8 7,206,569 7,298,486 (91,917)(1.3)422,687 428,154 (5,467)(1.3)Presort Cards 204.096 13.593 576.151 563.743 12.408 4.714 2.2 217.689 6.7 22 4.611 103 Total Presort Letters and Cards 4,095,551 3.868.330 227,221 7,782,720 7,862,229 (79,509)(1.0)427,401 432.765 (5,364)(1.2)5.9 138 2,525 (2,386)(94.5)30 1,187 (1,157)(97.4)372 (368)(98.9)Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Outbound First-Class Mail International 0 0 0 0.0 0 0 0 0.0 0 n 0 0.0 Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total First-Class Mail 5,668,893 5,471,309 197,584 3.6 10,019,194 10,336,002 (316,808)(3.1)492,460 502,178 (9,717)(1.9)USPS Marketing Mail: High Density Letters 220,064 171,714 48,349 28.2 917,147 704,860 212,287 30.1 30,323 24,344 5,979 24.6 110,627 101,329 9,298 618,594 553,841 64,752 20,250 27,014 (6,764)Saturation Letters 9.2 11.7 (25.0)High Density Flats & Parcels 1.007 973 34 3.5 3.562 3.854 (293)(7.6)344 312 32 10.4 Saturation Flats & Parcels 9,309 8,367 942 11.3 44,308 42,885 1,424 3.3 1,964 1,921 43 2.2 1,556 (499)(42)Carrier Route 2,055 (24.3)2,920 (1,687)(36.6)101 (29.0)4,607 143 2,578,395 2,377,709 200.686 9,596,263 9,073,223 523.040 452.020 423.097 28.923 Letters 6.8 8 4 5.8 Flats 1,068 1,192 (124)1,386 1,644 (258)(15.7)(19) (14.6)(10.4)113 133 Parcels 0 0 0.0 0 Ω 0 Λ 0 0.0 0 0 0.0 Every Door Direct Mail Retail 0 0 0.0 0 0 0.0 0 0 0 0.0 0 0 Domestic NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 USPS Marketing Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total USPS Marketing Mail 10,384,914 2,922,026 2,663,339 258,687 9.7 11,184,180 799,266 7.7 505,117 476.964 28,153 5.9 Periodicals Mail: In-County 163 158 5 3.2 1,371 1,438 (66)(4.6)71 67 4 6.4 Outside County 596 622 (26)(4.1)1,926 2,143 (217)(10.1)150 174 (24)(14.0)Periodicals Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Periodicals Mail 760 780 (20)(2.6)3,297 3,580 (283)(7.9)222 242 (20)(8.3)Package Services Mail: Alaska Bypass 0 0.0 0 0 0.0 0 0 0 0.0 0 0 0 **Bound Printed Matter Flats** 0.0 0 0.0 0 0 0 0.0 0 0 0 0 0 **Bound Printed Matter Parcels** 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Media and Library Mail 0 0 0.0 Ω 0 0.0 0 0 0.0 0 0 0 Package Services Mail Fees 0 0 0.0 Λ 0 0 0.0 0 0 0.0

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Total Package Services Mail

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT (,	
Service Category	Quart FY 2024		Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Quai FY 2024	rter 4 FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	35,262	49,310	(14,048)	(28.5)	490	736	(246)	(33.4)
Free Mail	0	0	0	0.0	79	187	(108)	(57.9)	3	6	(3)	(55.3)
Total Market Dominant Mail	8,591,679	8,135,428	456,250	5.6	21,242,012	20,773,994	468,019	2.3	998,291	980,125	18,167	1.9
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,591,679	8,135,428	456,250	5.6								
Other Market Dominant Revenue												

5.6

Total Market Dominant Revenue

8,591,679

8,135,428

456,250

		REVEN				PIECES					(Pounds)	
Service Category		arter 4	Cha	===== inge rer FY 2023		arter 4	 Chanı FY 2024 over	ge		arter 4	 Cha FY 2024 ov	inge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================	=======	=======	=======	========	=======	=======	========		========	========	=======	========
									_			(
Total Competitive Mail	268	170	98	57.7	29	28	1	3.1	2	3	(1)	(43.2)

		REVEN				PIECES					(Pounds)	
		rter 4	Cha FY 2024 ov	nge		======== arter 4	Chang FY 2024 over	je		arter 4	 Chai FY 2024 ov	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	268	170	98	57.7	29	28	1	3.1	2	3	(1)	(43.2)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

		REVENU	JE 6/			PIECES	6/			WEIGHT	(Pounds) 6/	
Service Category	Qua	arter 4	Cha FY 2024 ov	•	Qua	======= arter 4	Chang FY 2024 over	,	Qua	arter 4	 Char FY 2024 ove	0
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive Total All Mail	8.591.947	8,135,598	456.349	5.6	21.242.041	20,774,021	468,019	2.3	998,293	980,128	18.165	1.9
Total All Services Total All Mail and Services	0 8,591,947	0 8,135,598	0 456,349	0.0 5.6	21,242,041	20,774,021	0 468,019	0.0	998,293	980,128	0 18,165	0.0 1.9
Total All Other Revenue Total All Revenue	8,591,947	8,135,598	456,349	5.6								

TABLE 2-A LETTER MAIL

MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge	FY 2024	r 4 YTD FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	er 4 YTD FY 2023	Chan FY 2024 ove Amount	ge
First-Class Mail:		-	(405 750)	/	40.004.555		(4.000.050)	(0.0)		000 470	(00 504)	(40.0)
Single-Piece Letters	6,956,967	7,062,727	(105,759)	(1.5)	10,304,575	11,343,433	(1,038,858)	(9.2)	299,608	336,172	(36,564)	(10.9)
Single-Piece Cards	177,440	178,285	(845)	(0.5)	324,213	366,875	(42,662)	(11.6)	2,121	2,374	(253)	(10.7)
Total Single-Piece Letters and Cards	7,134,408	7,241,012	(106,604)	(1.5)	10,628,788	11,710,309	(1,081,520)	(9.2)	301,729	338,546	(36,817)	(10.9)
Presort Letters	15,548,841	14,722,276	826,565	5.6	30,318,710	30,811,256	(492,546)	(1.6)	1,781,046	1,798,112	(17,067)	(0.9)
Presort Cards	887,025	856,709	30,315	3.5	2,452,929	2,437,821	15,108	0.6	20,071	19,941	130	0.7
Total Presort Letters and Cards	16,435,866	15,578,986	856,880	5.5	32,771,639	33,249,078	(477,439)	(1.4)	1,801,117	1,818,054	(16,936)	(0.9)
Flats	7,538	10,610	(3,073)	(29.0)	3,323	5,182	(1,859)	(35.9)	1,049	1,620	(571)	(35.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	23,577,811	22,830,608	747,203	3.3	43,403,751	44,964,568	(1,560,818)	(3.5)	2,103,895	2,158,220	(54,325)	(2.5)
USPS Marketing Mail:												
High Density Letters	744,054	742,318	1,736	0.2	3,073,172	3,343,211	(270,039)	(8.1)	101,727	112,015	(10,288)	(9.2)
Saturation Letters	440,320	402,731	37,588	9.3	2,462,982	2,258,612	204,370	9.0	106,147	107,027	(880)	(8.0)
High Density Flats & Parcels	4,503	5,241	(738)	(14.1)	17,713	22,448	(4,735)	(21.1)	1,632	1,701	(69)	(4.1)
Saturation Flats & Parcels	40,056	37,878	2,178	5.7	200,990	198,422	2,569	1.3	8,580	8,493	87	1.0
Carrier Route	6,551	9,723	(3,173)	(32.6)	13,891	25,244	(11,352)	(45.0)	571	848	(277)	(32.7)
Letters	9,904,524	9,520,939	383,585	4.0	37,840,830	38,126,466	(285,636)	(0.7)	1,781,741	1,779,440	2,301	0.1
Flats	4,750	5,907	(1,157)	(19.6)	6,311	8,813	(2,503)	(28.4)	576	786	(211)	(26.8)
Parcels	0	0) o	0.0	0	0) o	0.0	0	0	` ó	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	11,144,758	10,724,738	420,020	3.9	43,615,888	43,983,215	(367,326)	(0.8)	2,000,972	2,010,310	(9,338)	(0.5)
Periodicals Mail:												
In-County	647	601	46	7.7	5,768	5,572	195	3.5	289	287	2	0.7
Outside County	2,439	2,713	(274)	(10.1)	8,306	9,523	(1,217)	(12.8)	673	805	(132)	(16.4)
Periodicals Mail Fees	0	0	` o´	0.0	0	0) o	0.0	0	0	` o´	0.0
Total Periodicals Mail	3,086	3,314	(228)	(6.9)	14,074	15,096	(1,022)	(6.8)	961	1,091	(130)	(11.9)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
	ŭ	ŭ	·		ŭ	•	ŭ		·	·	·	2.0

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT	` '	
Service Category	Quarter FY 2024		Cha FY 2024 ov Amount	nge	Quarte FY 2024		Chang FY 2024 over Amount	FY 2023 Percent		er 4 YTD FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	293,338	316,137	(22,799)	(7.2)	2,934	3,281	(347)	(10.6)
Free Mail	0	0	0	0.0	590	3,323	(2,733)	(82.2)	18	70	(52)	(74.3)
Total Market Dominant Mail	34,725,655	33,558,660	1,166,995	3.5	87,327,641	89,282,339	(1,954,698)	(2.2)	4,108,781	4,172,973	(64,192)	(1.5)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	34,725,655	33,558,660	1,166,995	3.5								
Other Market Dominant Revenue												

3.5

Total Market Dominant Revenue

34,725,655

33,558,660

1,166,995

		REVEN	UE			PIECES	3			WEIGHT	(Pounds)	
	Quar	ter 4 YTD	Cha FY 2024 ov	nge er FY 2023	Quar	ter 4 YTD	Chang FY 2024 over	,	Quarte	er 4 YTD	Chai FY 2024 ove	0
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	661	3,394	(2,734)	(80.5)	71	1,143	(1,072)	(93.8)	5	43	(39)	(89.4)

		REVEN				PIECES					(Pounds)	
		======== er 4 YTD		nge		======== er 4 YTD	Chang FY 2024 over	е		======== er 4 YTD	Char FY 2024 ove	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	661	3.394	(2.734)	(80.5)	71	1.143	(1.072)	(93.8)	5	43	(39)	(89.4)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

		REVENU				PIECES					(Pounds)	
	Quarter		Chai FY 2024 ove	nge		er 4 YTD	Chang FY 2024 over	е		er 4 YTD	Chan FY 2024 ove	ige
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive					======							
Total All Mail	34,726,316	33,562,054	1,164,261	3.5	87,327,713	89,283,482	(1,955,770)	(2.2)	4,108,786	4,173,016	(64,230)	(1.5)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	34,726,316	33,562,054	1,164,261	3.5	87,327,713	89,283,482	(1,955,770)	(2.2)	4,108,786	4,173,016	(64,230)	(1.5)
Total All Other Revenue												
Total All Revenue	34,726,316	33,562,054	1,164,261	3.5								

TABLE 2-B FLAT MAIL

MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (•	
Service Category	Quar	ter 4 FY 2023	Char FY 2024 ove Amount	nge er FY 2023 Percent	Quart FY 2024	ter 4 FY 2023	Change FY 2024 over I Amount	e FY 2023 Percent	Quai FY 2024	rter 4 FY 2023	Chan FY 2024 ove Amount	ge r FY 2023 Percent
	=======================================	=======	=======	=======	=======================================	=======	=======	======	=======		=======	=======
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	466,562	415,180	51,382	12.4	201,514	218,224	(16,711)	(7.7)	55,337	55,627	(290)	(0.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	` ó	0.0	0	0	` o´	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	466,562	415,180	51,382	12.4	201,514	218,224	(16,711)	(7.7)	55,337	55,627	(290)	(0.5)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	128,275	104,335	23,940	22.9	424,104	345,849	78,255	22.6	76,551	81,554	(5,003)	(6.1)
Saturation Flats & Parcels	312,511	307,256	5,255	1.7	1,601,606	1,635,442	(33,835)	(2.1)	194,473	206,889	(12,417)	(6.0)
Carrier Route	340,100	302,792	37,308	12.3	853,033	826,060	26,973	3.3	169,856	188,314	(18,458)	(9.8)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	, o	0.0
Flats	307,534	298,888	8,646	2.9	470,822	523,278	(52,455)	(10.0)	121,345	134,616	(13,271)	(9.9)
Parcels	0	0	0	0.0	0	0) O	0.0	0	0	` o	0.0
Every Door Direct Mail Retail	30,121	26,541	3,580	13.5	136,788	134,571	2,217	1.6	17,350	17,069	281	1.6
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	1,118,541	1,039,812	78,729	7.6	3,486,353	3,465,199	21,154	0.6	579,574	628,442	(48,868)	(7.8)
Periodicals Mail:												
In-County	19,278	15,924	3,354	21.1	120,292	112,180	8,112	7.2	25,634	23,894	1,740	7.3
Outside County	203,621	207,759	(4,138)	(2.0)	514,300	572,003	(57,703)	(10.1)	157,140	179,151	(22,012)	(12.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	222,899	223,683	(784)	(0.4)	634,592	684,183	(49,590)	(7.2)	182,774	203,045	(20,271)	(10.0)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	23,486	26,898	(3,411)	(12.7)	25,553	28,417	(2,864)	(10.1)	39,031	43,127	(4,096)	(9.5)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	5,971	4,715	1,256	26.6	1,196	1,154	42	3.6	1,100	845	256	30.3
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	29,457	31,612	(2,155)	(6.8)	26,749	29,571	(2,822)	(9.5)	40,131	43,972	(3,841)	(8.7)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVENU				PIECES				WEIGHT (,	
Service Category	Quart FY 2024		Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quar FY 2024		Chang FY 2024 over Amount	FY 2023 Percent		rter 4 FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	17,846	11,486	6,360	55.4	2,290	1,516	775	51.1
Free Mail	0	0	0	0.0	1,772	745	1,027	137.8	300	207	93	44.7
Total Market Dominant Mail	1,837,459	1,710,287	127,171	7.4	4,368,826	4,409,409	(40,583)	(0.9)	860,406	932,809	(72,403)	(7.8)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,837,459	1,710,287	127,171	7.4								
Other Market Dominant Revenue												

Total Market Dominant Revenue

1,837,459

1,710,287

127,171

7.4

	REVENU ====================================					PIECES					(Pounds)	
Service Category		arter 4	Cha	===== ange ver FY 2023		arter 4	Chanç FY 2024 over	ge		arter 4	 Char FY 2024 ove	nge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	243,874	236,320	7,554	3.2	39,861	36,938	2,923	7.9	13,677	15,031	(1,355)	(9.0)

		REVENU	JE 			PIECES	; 			WEIGHT	(Pounds)	
			Cha	nge			Chang	e			Char	nge
	Qua	arter 4	FY 2024 ov	er FY 2023	Qua	arter 4	FY 2024 over	FY 2023	Qua	arter 4	FY 2024 ove	er FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	=======	=======							:=======		=======	
Total Competitive Revenue	243.874	236.320	7.554	3.2	39.861	36.938	2.923	7.9	13.677	15.031	(1.355)	(9.0)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

		REVENU				PIECES					(Pounds) 6/	
Service Category		arter 4	Cha FY 2024 ov	nge	Qua	rter 4	Chang FY 2024 over			 urter 4	Char FY 2024 ove	nge
=======================================	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive Total All Mail	2 004 222	4.040.007	424 720		4 400 007	4.440.040	(27.050)		074.000	047.040	(70.757)	(7.0)
Total All Mall Total All Services	2,081,333 0	1,946,607 0	134,726 0	6.9 0.0	4,408,687 0	4,446,346 0	(37,659) 0	(0.8) 0.0	874,082 0	947,840 0	(73,757) 0	(7.8) 0.0
Total All Mail and Services Total All Other Revenue	2,081,333	1,946,607	134,726	6.9	4,408,687	4,446,346	(37,659)	(8.0)	874,082	947,840	(73,757)	(7.8)
Total All Revenue	2,081,333	1,946,607	134,726	6.9								

TABLE 2-B FLAT MAIL

MARKET DOMINANT PRODUCTS

		REVENU			PIECES			WEIGHT (Pounds)				
Service Category	Quarter 4 YTD FY 2024 FY 2023			Change FY 2024 over FY 2023 Amount Percent		r 4 YTD FY 2023	Change FY 2024 over FY 2023 Amount Percent		Quarter 4 YTD FY 2024 FY 2023		Change FY 2024 over FY 2023 Amount Percent	
=======================================		=======		========	========	========	========			========	========	========
First-Class Mail:	_	_	_		_	_	_		_	_	_	
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,725,888	1,664,806	61,082	3.7	874,668	961,753	(87,085)	(9.1)	205,542	221,412	(15,871)	(7.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,725,888	1,664,806	61,082	3.7	874,668	961,753	(87,085)	(9.1)	205,542	221,412	(15,871)	(7.2)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	397.652	443,367	(45,715)	(10.3)	1,443,929	1,782,236	(338,307)	(19.0)	234,969	288,364	(53,394)	(18.5)
Saturation Flats & Parcels	1,240,273	1,293,324	(53,051)	(4.1)	6,501,846	6,883,967	(382,121)	(5.6)	813,249	922,615	(109,366)	(11.9)
Carrier Route	1,282,650	1,327,856	(45,206)	(3.4)	3,445,102	3,999,515	(554,414)	(13.9)	687,198	807,689	(120,491)	(14.9)
Letters	0	0	(10,200)	0.0	0,1.0,102	0	0	0.0	0	0	0	0.0
Flats	1,179,761	1,199,656	(19,896)	(1.7)	1,929,977	2,218,861	(288,884)	(13.0)	485,886	554,459	(68,573)	(12.4)
Parcels	0	0	(10,000)	0.0	0	2,210,001	(200,004)	0.0	0	0	(00,070)	0.0
Every Door Direct Mail Retail	119,923	105,787	14,135	13.4	583,365	555,570	27,794	5.0	73,994	70,468	3,525	5.0
Domestic NSA Mail	113,323	0	14,139	0.0	0	0.00,070	27,754	0.0	75,554	70,400	0,020	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	4,220,258	4,369,991	(149,733)	(3.4)	13,904,219	15,440,150	(1,535,931)	(9.9)	2,295,295	2,643,594	(348,299)	(13.2)
Periodicals Mail:												
In-County	71,655	59,076	12,579	21.3	477,409	446,105	31,304	7.0	102,580	95,574	7,006	7.3
Outside County	833,504	855,036	(21,532)	(2.5)	2,252,875	2,529,637	(276,762)	(10.9)	684,264	782,868	(98,604)	(12.6)
Periodicals Mail Fees	033,304	000,000	(21,332)	0.0	2,232,073	2,329,037	(270,702)	0.0	004,204	702,000	(90,004)	0.0
Total Periodicals Mail	905,159	914,113	(8,953)	(1.0)	2,730,284	2,975,742	(245,458)	(8.2)	786,844	878,442	(91,598)	(10.4)
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	109,213	107,629	1.584	1.5	118,982	114,868	4.114	3.6	165,080	152,276	12,804	8.4
Bound Printed Matter Pracels	103,213	107,029	1,504	0.0	110,902	114,000	4,114	0.0	0	132,270	12,004	0.0
Media and Library Mail	24.900	18,729	6.170	32.9	5,714	4,848	867	17.9	4.293	3.644	649	17.8
Package Services Mail Fees	24,900	16,729	0,170	0.0	5,714	4,646	0	0.0	4,293	3,044	049	0.0
ů .	0	-	ū		ŭ	· ·	-		-	ū	-	
Total Package Services Mail	134,113	126,358	7,754	6.1	124,696	119,716	4,981	4.2	169,373	155,920	13,453	8.6

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

			PIECES			WEIGHT (Pounds)						
Service Category	Quarter FY 2024		Chai FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	je FY 2023 Percent		r 4 YTD FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	55,539	41,515	14,024	33.8	7,050	5,180	1,871	36.1
Free Mail	0	0	0	0.0	7,304	5,871	1,433	24.4	1,281	1,067	215	20.1
Total Market Dominant Mail	6,985,418	7,075,268	(89,850)	(1.3)	17,696,710	19,544,747	(1,848,037)	(9.5)	3,465,386	3,905,615	(440,230)	(11.3)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	6,985,418	7,075,268	(89,850)	(1.3)								
Other Market Dominant Revenue												

Total Market Dominant Revenue

6,985,418

7,075,268

(89,850)

(1.3)

	REVENUE					PIECES	;		WEIGHT (Pounds)				
Service Category		Change					Chan	ge			Change		
	Quart FY 2024	ter 4 YTD FY 2024 over FY 2023 Amount		er FY 2023 Percent	Quart FY 2024	er 4 YTD FY 2023	FY 2024 over Amount	Percent	Quarte FY 2024	er 4 YTD FY 2023	FY 2024 over	er FY 2023 Percent	
=======================================	========	=======	=======	========	========	=======	========		========	=======	=======	=======	
Total Competitive Mail	1,022,310	880,910	141,400	16.1	171,286	124,226	47,060	37.9	58,330	56,337	1,994	3.5	

		REVENUE				PIECES			WEIGHT (Pounds)				
					er 4 YTD	Chang FY 2024 over	je		er 4 YTD	Change FY 2024 over FY 202			
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
	========	=======	=======	=======	=======	=======	=======	=======	:=======	=======	=======	=======	
Total Competitive Revenue	1,022,310	880,910	141,400	16.1	171,286	124,226	47,060	37.9	58,330	56,337	1,994	3.5	

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS

	REVENUE					PIECES	3		WEIGHT (Pounds)			
	Change Quarter 4 YTD FY 2024 over FY			nge				======================================		er 4 YTD	 Char FY 2024 ove	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive Total All Mail	8.007.728	7.956.178	51.550	0.6	17.867.997	19.668.973	(1,800,977)	(9.2)	3.523.716	3,961,952	(438,236)	(11.1)
Total All Services Total All Mail and Services	0 8,007,728	0 7,956,178	0 51,550	0.0 0.6	0 17,867,997	0 19,668,973	0 (1,800,977)	0.0 (9.2)	0 3,523,716	0 3,961,952	0 (438,236)	0.0 (11.1)
Total All Other Revenue Total All Revenue	8,007,728	7,956,178	51,550	0.6								

TABLE 2-C PARCEL MAIL

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE PIECES WEIGHT (Pounds) _____ _____ Change Change Change FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 Service Category FY 2024 FY 2023 Percent FY 2024 FY 2023 FY 2024 FY 2023 Amount Percent Amount Amount Percent _____ ======== ____ First-Class Mail: Single-Piece Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Single-Piece Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Single-Piece Letters and Cards 0 0 0 0 0 0.0 0 0 0 0.0 0 0.0 Presort Letters 0 0 0 0 0.0 0 0 0 0.0 0 0 0.0 Presort Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Presort Letters and Cards Λ 0 0 0.0 Λ 0 0 0.0 0 0 0 0.0 (0) (0) (100.0)Flats 0 (1) (100.0)Λ Λ (100.0)Λ 0 Domestic Negotiated Serv. Agreement Mail O 0 0 0 0 0.0 0 0 0 0.0 0 0.0 Outbound First-Class Mail International O 0 0 0.0 O 0 0 0.0 0 0 Ω 0.0 Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total First-Class Mail 0 (1) (100.0)0 0 (0) (100.0)0 0 (0)(100.0)USPS Marketing Mail: High Density Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Saturation Letters 0 0 0.0 0 0 0.0 0 0 0.0 0 0 0 High Density Flats & Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Saturation Flats & Parcels 2 0 2 0.0 0 0.0 5 0 5 0.0 Carrier Route 0 0 (0)(90.3)0 (1) (90.5)0 (1) (86.4)Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 54 34 24 11 44.0 40 14 Flats 35.1 0 63.2 5,078 2,270 13,105 14,284 (1,179)(8.3)3,527 1,431 (839)Parcels (1,551)(30.6)(36.9)Every Door Direct Mail Retail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Domestic NSA Mail 0.0 0 0.0 0 0 0 0 0 0 0.0 0 0 USPS Marketing Mail Fees Λ 0 0 0.0 n 0 0 0.0 0 0 0 0.0 Total USPS Marketing Mail 13.142 14.308 (1,166)(8.2)3.582 5,119 (1,537)(30.0)1,437 2.271 (834)(36.7)Periodicals Mail: In-County 4 4 (0) (2.4)17 14 3 23.4 7 10 (3) (30.1)Outside County 514 555 (41) (7.3)363 429 (15.4)827 (66)753 (73)(8.9)Periodicals Mail Fees 0 0 0.0 0 0 0.0 0 0 0 0.0 Total Periodicals Mail 518 559 (41)(7.3)379 442 (63)(14.2)760 836 (76)(9.1)Package Services Mail: Alaska Bypass 9,084 10,211 (1,127)(11.0)267 313 (46)(14.7)17,974 21,104 (3,130)(14.8)**Bound Printed Matter Flats** 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 **Bound Printed Matter Parcels** 4.582 90.990 86.408 5.3 60.056 59.037 1.019 1.7 129.558 128.473 1.084 0.8 Media and Library Mail (11.8)96,198 100.243 (4,045)(4.0)16.571 19,858 (3,287)(16.6)38,653 43.822 (5,169)Package Services Mail Fees 0 0 0 0.0 Λ 0 0 0.0 0 0 0 0.0 Total Package Services Mail (590)193,400 196,272 196,862 (0.3)76,894 79,208 (2,314)(2.9)186,185 (7,215)(3.7)

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

			PIECES			WEIGHT (Pounds)						
Service Category	Quar FY 2024		Chai FY 2024 ove Amount	nge er FY 2023 Percent	Quai FY 2024	rter 4 FY 2023	Chang FY 2024 over Amount	FY 2023 Percent		e=====================================	Char FY 2024 ove Amount	nge
U.S. Postal Service Mail	0	0	0	0.0	2,105	2,016	88	4.4	11,955	10,790	1,164	10.8
Free Mail	0	0	0	0.0	1,006	1,229	(224)	(18.2)	565	1,043	(478)	(45.8)
Total Market Dominant Mail	209,932	211,730	(1,798)	(0.8)	83,965	88,015	(4,049)	(4.6)	200,903	208,341	(7,438)	(3.6)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	209,932	211,730	(1,798)	(0.8)								
Other Market Dominant Revenue												

Total Market Dominant Revenue

209,932

211,730

(1,798)

(8.0)

		REVENUE				PIECES			WEIGHT (Pounds)			
Service Category	Qu	Change					arter 4		inge			
	FY 2024	FY 2023	FY 2024 ov Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	7,078,822	6,951,557	127,265	1.8	1,609,266	1,581,799	27,467	1.7	3,302,962	3,169,257	133,705	4.2

		REVEN	JE			PIECES	;		WEIGHT (Pounds)			
	Change Quarter 4 FY 2024 over FY 2023			Our	ortor 4	Chang		Our	arter 4	Cha FY 2024 ov	•	
Service Category	FY 2024	FY 2023			FY 2024				FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	7 078 822	6 951 557	127 265	1.8	1 609 266	1 581 799	27 467	1 7	3 302 962	3 169 257	133 705	4 2

		REVENUE 6/				PIECES					(Pounds) 6/	
Service Category	Quar		Cha	Change FY 2024 over FY 2023		arter 4	Chang FY 2024 over	je		arter 4	Chan FY 2024 ove	nge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	=======================================	=======	=======	========	=======	=======	========	======	. ======	=======	=======	=======
Total All Mail	7,288,754	7,163,287	125,467	1.8	1,693,231	1,669,813	23,417	1.4	3,503,865	3,377,598	126,267	3.7
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services Total All Other Revenue	7,288,754	7,163,287	125,467	1.8	1,693,231	1,669,813	23,417	1.4	3,503,865	3,377,598	126,267	3.7
Total All Revenue	7,288,754	7,163,287	125,467	1.8								

TABLE 2-C PARCEL MAIL

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE PIECES WEIGHT (Pounds) _____ _____ Change Change Change Quarter 4 YTD Quarter 4 YTD Quarter 4 YTD FY 2024 over FY 2023 FY 2024 over FY 2023 FY 2024 over FY 2023 Service Category FY 2024 FY 2023 Percent FY 2024 FY 2023 FY 2024 FY 2023 Amount Percent Amount Amount Percent _____ _____ First-Class Mail: Single-Piece Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Single-Piece Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Single-Piece Letters and Cards 0 0 0 0 0 0.0 0 0 0 0.0 0 0.0 Presort Letters 0 0 0 0 0.0 0 0 0 0.0 0 0 0.0 Presort Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Presort Letters and Cards Λ 0 0 0.0 Λ 0 0 0.0 Λ 0 0 0.0 Flats 151 (151)35 (35)(4) (100.0)0 (100.0)Λ (100.0)Λ 4 Domestic Negotiated Serv. Agreement Mail O 0 0 0 0 0.0 0 0 0 0.0 0 0.0 Outbound First-Class Mail International O 0 0 0.0 O 0 0 0.0 0 0 Ω 0.0 Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 0 0 Λ 0.0 0 0 0 0.0 0 0 0 0.0 Total First-Class Mail 0 151 (151)(100.0)0 35 (35)(100.0)0 4 (4) (100.0)USPS Marketing Mail: High Density Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Saturation Letters 0 0 0.0 0 0 0.0 0 0 0.0 0 0 0 High Density Flats & Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Saturation Flats & Parcels 37 0 37 0.0 77 0 77 0.0 53 0 53 0.0 Carrier Route 7 2 5 277.0 12 4 8 214.8 3 2 167.2 Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 272 Flats 81 191 236.8 445 150 295 2 196.9 8 6 42.5 (3,444)62,350 58,735 3,614 18,246 25,411 8,138 Parcels 6.2 (7,165)(28.2)11,583 (29.7)Every Door Direct Mail Retail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Domestic NSA Mail 0.0 0 0.0 0 0 0 0 0 0 0.0 0 0 USPS Marketing Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total USPS Marketing Mail 62.664 58,818 3.847 6.5 18.779 25,564 (6,785)(26.5)8.202 11.589 (3,388)(29.2)Periodicals Mail: In-County 35 36 (1) (3.9)141 148 (7) (4.6)74 92 (17)(19.0)(345) Outside County 2.336 (172)(7.4)1,949 3,181 3.581 (400)2.164 1,604 (17.7)(11.2)Periodicals Mail Fees 0 0 0.0 0 0.0 0 0 0.0 Total Periodicals Mail 2,198 2,372 (174)(7.3)1,745 2,097 (352)(16.8)3,255 3,672 (417)(11.4)Package Services Mail: Alaska Bypass 38,235 39,064 (829)(2.1)1,159 1,253 (94)(7.5)78,081 84,422 (6,341)(7.5)**Bound Printed Matter Flats** 0 0 0 0.0 0 0 0.0 0 0 0.0 0 **Bound Printed Matter Parcels** 10.654 223.690 472.888 483.228 (10,341)327.678 317.024 3.4 226,433 (2.743)(1.2)(2.1)Media and Library Mail (10,596)(17,743)(9.6)404,849 408.333 (3,484)(0.9)76.644 87.240 (12.1)166,815 184.558 Package Services Mail Fees 0 0 0 0.0 Λ 0 0 0.0 0 0 0.0 Total Package Services Mail 764,420 6,342 717,783 752,208 (4.6)770,762 8.0 301,493 314,926 (13,432)(4.3)(34,425)

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

	REVENUE					PIECES				WEIGHT (,	
Service Category	Quarter FY 2024		Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 4 YTD FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	9,215	11,600	(2,385)	(20.6)	50,072	53,711	(3,639)	(6.8)
Free Mail	0	0	0	0.0	5,788	10,186	(4,398)	(43.2)	4,315	6,253	(1,938)	(31.0)
Total Market Dominant Mail	835,625	825,761	9,864	1.2	337,021	364,408	(27,387)	(7.5)	783,627	827,437	(43,809)	(5.3)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services												
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	835,625	825,761	9,864	1.2								
Other Market Dominant Revenue												

Total Market Dominant Revenue

835,625

825,761

9,864

1.2

		REVENUE				PIECES					(Pounds)	
Service Category		Change Quarter 4 YTD FY 2024 over FY 2023				Change Quarter 4 YTD FY 2024 over FY 2023				er 4 YTD	 Cha FY 2024 ov	nge
	FY 2024 F		Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
		=======										
Total Competitive Mail	29.371.449	29,371,449 28,845,394 526,055 1.8			6.613.971	6.452.673	161.298	2.5	13.377.353	12.489.307	888.047	7.1

	REVENUE					PIECES					(Pounds)	
	Change Quarter 4 YTD FY 2024 over FY 2023				Change Quarter 4 YTD FY 2024 over FY 2023					er 4 YTD	Cha FY 2024 ov	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	29,371,449	28,845,394	526,055	1.8	6,613,971	6,452,673	161,298	2.5	13,377,353	12,489,307	888,047	7.1

	REVENUE					PIECES					(Pounds)	
		er 4 YTD	Cha	Change FY 2024 over FY 2023		======= er 4 YTD	Chanç FY 2024 ovei	ge		er 4 YTD	Char FY 2024 ove	inge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive							400.044					
Total All Mail Total All Services	30,207,074	29,671,155	535,919 0	1.8 0.0	6,950,992	6,817,081 0	133,911	2.0 0.0	14,160,981	13,316,744	844,237 0	6.3 0.0
Total All Mail and Services Total All Other Revenue	30,207,074	29,671,155	535,919	1.8	6,950,992	6,817,081	133,911	2.0	14,160,981	13,316,744	844,237	6.3
Total All Revenue	30,207,074	29,671,155	535,919	1.8								

TABLE 3-A STAMPED MAIL

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE PIECES WEIGHT (Pounds) Change Change Change Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Service Category FY 2024 FY 2023 Amount Percent FY 2024 FY 2023 Amount Percent FY 2024 FY 2023 Amount Percent _____ ======== _____ _____ First-Class Mail: 785,313 (55,788)(186,874) 28,430 30,917 (2,487)Single-Piece Letters 841,101 (6.6)1,144,130 1,331,004 (14.0)(8.0)Single-Piece Cards 29,169 20,278 43.8 8,891 50,520 38,571 11,949 31.0 316 241 75 31.0 Total Single-Piece Letters and Cards 814,482 861,380 (46,897)1,369,574 (174,925) 28,746 31,158 (5.4)1,194,649 (12.8)(2,413)(7.7)Presort Letters 41,572 35,644 5,928 16.6 73,445 68,284 5,161 4,676 4,342 334 7.7 7.6 Presort Cards 670 (312)(31.8)(35.8)(5) (26.4)981 1.702 2.653 (951)14 19 Total Presort Letters and Cards 42.241 36,625 5,616 15.3 75,147 70.937 4.210 4.361 329 5.9 4.690 7.6 23,956 22,613 1,343 5.9 7,074 11,970 (4,896)(40.9)5,250 2,250 3,000 133.3 Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 0 0 0.0 0 0 0.0 Outbound First-Class Mail International 0 0 0 0.0 0 0 0 0.0 0 n 0 0.0 Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 0 0 0.0 0 0 0 0.0 0 0 0.0 Total First-Class Mail 880,680 920,619 (39,939)(4.3)1,276,871 1,452,482 (175,611) (12.1)38,686 37,769 917 2.4 USPS Marketing Mail: **High Density Letters** 3,879 3,504 375 10.7 14,768 13,861 907 6.5 483 475 8 1.6 4,554 1,605 7,262 805 458 347 Saturation Letters 2,950 54.4 22,834 15,572 46.6 75.8 High Density Flats & Parcels 94 514 (420)(81.7)345 2.034 (1,689)(83.0)9 42 (33)(77.6)Saturation Flats & Parcels 555 677 (123)2,528 3,291 (762) (23.2)68 73 (5) (6.4)(18.1)371 (648) (37.2)201 (89) Carrier Route 534 (163)(30.5)1,092 1,739 290 (30.8)160,998 186.276 25.278 854.429 786.251 68,178 44.265 40,077 4.187 Letters 15.7 8.7 10.4 Flats 6,705 1,074 12,441 14,170 (1,730)(12.2)3,005 2,837 167 5.9 7,779 16.0 21 28 (25.5)(18.8)(0) Parcels (7) 8 (2) (1.7)Every Door Direct Mail Retail 0 0 0.0 0 0 0 0 0 0 0.0 0 0.0 Domestic NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 USPS Marketing Mail Fees 36 3 33 947.0 0 0 0 0.0 0 0 0 0.0 Total USPS Marketing Mail 836,927 203,566 175,913 27,653 15.7 908,444 71,517 8.5 48,836 44.254 4,583 10.4 Periodicals Mail: In-County 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Outside County 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Periodicals Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Periodicals Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Package Services Mail: Alaska Bypass 0 0 0 0 0 0.0 0 0 0.0 0 0.0 0 **Bound Printed Matter Flats** 0 0.0 0 0 0.0 0 0 0.0 0 0 0 0 0 **Bound Printed Matter Parcels** 0 0 0 0.0 0 0 0 0.0 0 0 0.0 Media and Library Mail 415 226 189 83.9 82 57 25 43.8 107 49 58 118.4 Package Services Mail Fees Λ Λ Ω 0.0 Λ Ω 0 0.0 Λ Λ 0 0.0 Total Package Services Mail 415 226 189 83.9 82 57 25 43.8 107 49 58 118.4

MARKET DOMINANT PRODUCTS

	REVENUE					PIECES				WEIGHT (
Service Category	Quar FY 2024	er 4 FY 2023	Char FY 2024 ove Amount	nge er FY 2023 Percent	Quar FY 2024	ter 4 FY 2023	Chang FY 2024 over Amount	je FY 2023 Percent	Qua FY 2024	rter 4 FY 2023	Chan FY 2024 ove Amount	ge r FY 2023 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,084,661	1,096,758	(12,097)	(1.1)	2,185,397	2,289,465	(104,069)	(4.5)	87,629	82,072	5,557	6.8
Ancillary Services:												
Certified Mail	6,396	4,847	1,549	32.0								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	0	0	0	0.0								
Insurance	75	2	73	3,476.9								
Registered Mail	78	82	(4)	(5.2)								
Return Receipts	1,184	954	230	24.1								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	7	1	5	408.8								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancillary Services	7,740	5,887	1,853	31.5								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	7,740	5,887	1,853	31.5								
Total Market Dominant Mail and Services	1,092,401	1,102,644	(10,243)	(0.9)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,092,401	1,102,644	(10,243)	(0.9)								

		REVENUE				PIECES				WEIGHT (Pounds)			
		Quarter 4			Qu	arter 4	Chang FY 2024 over	,	Qua	arter 4		nge er FY 2023	
Service Category	ce Category FY 2024 FY 2023 Amount Perc		Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent		
Total Competitive Mail	13,498	15,532	(2,034)	(13.1)	2,038	2,322	(284)	(12.2)	1,821	1,785	37	2.1	

		REVENUE				PIECES			WEIGHT (Pounds)			
		Change Quarter 4 FY 2024 over FY 2023				arter 4	je FY 2023		arter 4		nge	
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	=======	=======			=======	=======	=======	=======			=======	=======
Total Competitive Revenue	13,498	15,532	(2,034)	(13.1)	2,038	2,322	(284)	(12.2)	1,821	1,785	37	2.1

		REVENUE 6/				PIECES				`	(Pounds) 6/	
Service Category	Quart		Char FY 2024 ove	nge		rter 4	Chang FY 2024 over	е		 rter 4	Chan FY 2024 ove	nge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	=======================================	=======	=======	========	=======	========	========			========	=======	=======
Total All Mail	1,098,159	1,112,289	(14,130)	(1.3)	2,187,434	2,291,787	(104,353)	(4.6)	89,450	83,856	5,594	6.7
Total All Services	7,740	5,887	1,853	31.5	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,105,900	1,118,176	(12,277)	(1.1)	2,187,434	2,291,787	(104,353)	(4.6)	89,450	83,856	5,594	6.7
Total All Other Revenue												
Total All Revenue	1,105,900	1,118,176	(12,277)	(1.1)								

TABLE 3-A STAMPED MAIL

MARKET DOMINANT PRODUCTS

Change C	
First-Class Mail: Single-Piece Letters 3,948,675 4,006,885 (58,210) (1.5) 5,974,572 6,540,493 (565,922) (8.7) 148,726 163,554 (14,828) Single-Piece Cards 113,074 97,439 15,634 16.0 205,264 198,865 6,399 3.2 1,283 1,243 40 Total Single-Piece Letters and Cards 4,061,748 4,104,324 (42,576) (1.0) 6,179,836 6,739,358 (559,522) (8.3) 150,009 164,796 (14,828) Presort Letters 176,369 162,447 13,922 8.6 328,574 327,998 576 0.2 21,031 21,590 (559) Presort Cards 3,003 4,901 (1,898) (38.7) 8,008 13,578 (5,570) (41.0) 66 95 (30) Total Presort Letters and Cards 179,373 167,348 12,024 7.2 336,582 341,576 (4,994) (1.5) 21,096 21,685 (589) Flats 103,080 108,791 (5,711) (5.2) 52,439 59,227 (6,789) (11.5) 13,875 11,543 2,333	9
Single-Piece Letters 3,948,675 4,006,885 (58,210) (1.5) 5,974,572 6,540,493 (565,922) (8.7) 148,726 163,554 (14,828) Single-Piece Cards 113,074 97,439 15,634 16.0 205,264 198,865 6,399 3.2 1,283 1,243 40 Total Single-Piece Letters and Cards 4,061,748 4,104,324 (42,576) (1.0) 6,179,836 6,739,358 (559,522) (8.3) 150,009 164,796 (14,788) Presort Letters 176,369 162,447 13,922 8.6 328,574 327,998 576 0.2 21,031 21,590 (59) Presort Cards 3,003 4,901 (1,898) (38.7) 8,008 13,578 (5,570) (41.0) 66 95 (30) Total Presort Letters and Cards 179,373 167,348 12,024 7.2 336,582 341,576 (4,994) (1.5) 21,096 21,685 (589) Flats 103,080 108,791	
Single-Piece Cards 113,074 97,439 15,634 16.0 205,264 198,865 6,399 3.2 1,283 1,243 40 Total Single-Piece Letters and Cards 4,061,748 4,104,324 (42,576) (1.0) 6,179,836 6,739,358 (559,522) (8.3) 150,009 164,796 (14,788) Presort Letters 176,369 162,447 13,922 8.6 328,574 327,998 576 0.2 21,031 21,590 (559) Presort Cards 3,003 4,901 (1,898) (38.7) 8,008 13,578 (5,570) (41.0) 66 95 (30) Total Presort Letters and Cards 179,373 167,348 12,024 7.2 336,582 341,576 (4,994) (1.5) 21,096 21,685 (589) Flats 103,080 108,791 (5,711) (5.2) 52,439 59,227 (6,789) (11.5) 13,875 11,543 2,333	(0.1)
Total Single-Piece Letters and Cards 4,061,748 4,104,324 (42,576) (1.0) 6,179,836 6,739,358 (559,522) (8.3) 150,009 164,796 (14,788) Presort Letters 176,369 162,447 13,922 8.6 328,574 327,998 576 0.2 21,031 21,590 (559) Presort Cards 3,003 4,901 (1,898) (38.7) 8,008 13,578 (5,570) (41.0) 66 95 (30) Total Presort Letters and Cards 179,373 167,348 12,024 7.2 336,582 341,576 (4,994) (1.5) 21,096 21,685 (589) Flats 103,080 108,791 (5,711) (5.2) 52,439 59,227 (6,789) (11.5) 13,875 11,543 2,333	(9.1)
Presort Letters 176,369 162,447 13,922 8.6 328,574 327,998 576 0.2 21,031 21,590 (559) Presort Cards 3,003 4,901 (1,898) (38.7) 8,008 13,578 (5,570) (41.0) 66 95 (30) Total Presort Letters and Cards 179,373 167,348 12,024 7.2 336,582 341,576 (4,994) (1.5) 21,096 21,685 (589) Flats 103,080 108,791 (5,711) (5.2) 52,439 59,227 (6,789) (11.5) 13,875 11,543 2,333	3.2
Presort Cards 3,003 4,901 (1,898) (38.7) 8,008 13,578 (5,570) (41.0) 66 95 (30) Total Presort Letters and Cards 179,373 167,348 12,024 7.2 336,582 341,576 (4,994) (1.5) 21,096 21,685 (589) Flats 103,080 108,791 (5,711) (5.2) 52,439 59,227 (6,789) (11.5) 13,875 11,543 2,333	(9.0)
Total Presort Letters and Cards 179,373 167,348 12,024 7.2 336,582 341,576 (4,994) (1.5) 21,096 21,685 (589) Flats 103,080 108,791 (5,711) (5.2) 52,439 59,227 (6,789) (11.5) 13,875 11,543 2,333	(2.6)
Flats 103,080 108,791 (5,711) (5.2) 52,439 59,227 (6,789) (11.5) 13,875 11,543 2,333	(31.2)
	(2.7)
Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 0 0 0 0 0 0.0 0 0 0 0 0 0	20.2
· · · · · · · · · · · · · · · · · · ·	0.0
Outbound First-Class Mail International 0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 0 0.0 0 0 0 0 0.0 0 0 0 0 0 0 0 0	0.0
First-Class Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0 0 0 0 0 0	0.0
Total First-Class Mail 4,344,201 4,380,463 (36,262) (0.8) 6,568,856 7,140,161 (571,305) (8.0) 184,980 198,024 (13,044)	(6.6)
USPS Marketing Mail:	
High Density Letters 13,802 14,724 (922) (6.3) 53,757 63,344 (9,588) (15.1) 1,681 2,043 (362)	(17.7)
Saturation Letters 12,950 8,843 4,107 46.5 67,553 49,334 18,219 36.9 2,138 1,462 677	46.3
High Density Flats & Parcels 1,235 3,292 (2,057) (62.5) 4,760 13,417 (8,657) (64.5) 107 324 (217)	(66.9)
Saturation Flats & Parcels 4,171 4,346 (175) (4.0) 19,858 21,466 (1,607) (7.5) 456 504 (47)	(9.4)
Carrier Route 1,752 1,821 (69) (3.8) 4,969 5,882 (913) (15.5) 1,017 706 311	44.0
Letters 712,085 628,420 83,665 13.3 3,438,501 3,269,365 169,136 5.2 177,013 167,279 9,734	5.8
Flats 24,123 20,544 3,579 17.4 44,225 45,896 (1,671) (3.6) 8,763 9,115 (352)	(3.9)
Parcels 150 124 25 20.5 44 40 4 10.3 8 6 1	22.4
Every Door Direct Mail Retail 0 0 0 0.0 0 0 0 0 0.0 0 0 0 0 0 0 0 0	0.0
Domestic NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0 0 0 0	0.0
USPS Marketing Mail Fees 73 77 (4) (5.2) 0 0 0 0.0 0 0 0 0	0.0
Total USPS Marketing Mail 770,341 682,191 88,150 12.9 3,633,666 3,468,742 164,924 4.8 191,184 181,440 9,744	5.4
Periodicals Mail:	
In-County 0 0 0 0.0 0 0 0.0 0 0 0 0 0 0 0	0.0
Outside County 0 0 0 0.0 0 0 0 0.0 0 0 0 0 0 0	0.0
Periodicals Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0 0 0 0 0	0.0
Total Periodicals Mail 0 0 0 0.0 0 0 0 0 0 0 0 0 0 0 0 0	0.0
Package Services Mail:	
Alaska Bypass 0 0 0 0.0 0 0 0 0.0 0 0 0 0 0 0 0 0	0.0
Bound Printed Matter Flats 0 0 0 0.0 0 0 0 0 0.0 0 0 0 0 0 0	0.0
Bound Printed Matter Parcels 0 0 0 0.0 0 0 0 0 0.0 0 0 0 0 0 0	0.0
Media and Library Mail 1,672 1,128 544 48.2 363 270 93 34.6 466 372 94	25.3
Package Services Mail Fees 0 0 0 0.0 0 0 0 0 0 0 0 0 0 0 0 0	0.0
Total Package Services Mail 1,672 1,128 544 48.2 363 270 93 34.6 466 372 94	25.3

MARKET DOMINANT PRODUCTS

	REVENUE					PIECES				WEIGHT (,	
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Quarter FY 2024	4 YTD FY 2023	Chang FY 2024 over Amount	е
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	141	(141)	(100.0)	0	5	(5)	(100.0)
Total Market Dominant Mail	5,116,214	5,063,782	52,432	1.0	10,202,886	10,609,315	(406,429)	(3.8)	376,630	379,841	(3,211)	(0.8)
Ancillary Services:												
Certified Mail	21,806	24,323	(2,517)	(10.3)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	0	0	0	0.0								
Insurance	173	980	(807)	(82.4)								
Registered Mail	147	197	(50)	(25.4)								
Return Receipts	4,015	5,660	(1,646)	(29.1)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	192	134	58	43.1								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancillary Services	26,332	31,294	(4,962)	(15.9)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	26,332	31,294	(4,962)	(15.9)								
Total Market Dominant Mail and Services	5,142,546	5,095,076	47,470	0.9								
Other Market Dominant Revenue												
Total Market Dominant Revenue	5,142,546	5,095,076	47,470	0.9								

	REVENUE					PIECES			WEIGHT (Pounds)			
Service Category	Change Quarter 4 YTD FY 2024 over FY 2023					ter 4 YTD	Chan FY 2024 ove	ge		er 4 YTD		inge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	94,091	68,480	25,611	37.4	11,941	11,016	925	8.4	12,323	8,725	3,598	41.2

		REVENU				PIECES					(Pounds)	
	Change Quarter 4 YTD FY 2024 over FY 2023				er 4 YTD	Chang FY 2024 over	,		er 4 YTD	Char FY 2024 ove	nge	
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	=======	=======	=======	========	=======	=======	========	======	. =======	=======	=======	=======
Total Competitive Revenue	94 091	68 480	25 611	37 4	11 941	11 016	925	8.4	12 323	8 725	3 598	41.2

Comiting Columns		REVEN				PIECES					(Pounds)	
		ter 4 YTD	 Cha FY 2024 ov	nge		======= er 4 YTD	 Chang FY 2024 over	je		er 4 YTD		====== ange ver FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
=======================================												
Total Market Dominant and Competitive												
Total All Mail	5,210,305	5,132,262	78,043	1.5	10,214,826	10,620,331	(405,505)	(3.8)	388,953	388,566	387	0.1
Total All Services	26,332	31,294	(4,962)	(15.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	5,236,637	5,163,556	73,081	1.4	10,214,826	10,620,331	(405,505)	(3.8)	388,953	388,566	387	0.1
Total All Other Revenue							, , ,	, ,				
Total All Revenue	5 236 637	5 163 556	73 081	1.4								

TABLE 3-B METERED MAIL

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE PIECES WEIGHT (Pounds) _____ _____ Change Change Change FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 Service Category FY 2024 FY 2024 FY 2023 FY 2024 FY 2023 Percent FY 2023 Amount Percent Amount Percent Amount _____ ======== _____ _____ _____ First-Class Mail: 27.684 Single-Piece Letters 591.933 610.380 (18,447)(3.0)801.834 900.182 (98,349)(10.9)30.747 (3.063)(10.0)Single-Piece Cards (7,108)8,677 11,560 (2,882)(24.9)14,936 22.043 (32.2)93 138 (44)(32.2)Total Single-Piece Letters and Cards 600,611 621,940 (21,329)816,769 922,225 (105,456)27,777 30,885 (3,108)(10.1)(3.4)(11.4)(174,697) 64,593 Presort Letters 586,189 627,488 (41,299)(6.6)1,236,807 75,403 1,062,110 (14.1)(10,811)(14.3)Presort Cards 661 646 15 2.3 1,683 1,743 (60)(3.4)14 17 (3)(18.9)Total Presort Letters and Cards 586,850 628,134 (41,284)(6.6)1,063,793 1,238,550 (174,756)(14.1)64,606 75,420 (10,814)(14.3)Flats 90,296 196,916 (106,620)(54.1)25,824 109,865 (84,041)(76.5)11,193 20,876 (9,684)(46.4)Domestic Negotiated Serv. Agreement Mail 0.0 0 n 0 n 0 0 0.0 0 n Ω 0.0 Outbound First-Class Mail International O 0 0.0 0 0 n 0.0 0 0 0 0.0 0 Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 0 0 Λ 0.0 Λ Λ 0 0.0 0 0 0 0.0 Total First-Class Mail 1.277.756 1,446,990 (169, 234)(11.7)1,906,387 2.270.641 (364.254) (16.0)103.576 127.182 (23,606)(18.6)USPS Marketing Mail: High Density Letters 455 327 127 38.8 1,494 1,262 233 18.4 54 51 3 6.9 Saturation Letters 18.2 28 28 (0) (0.3)(0) (26.9)6 5 1 High Density Flats & Parcels 0 4 (4) (100.0)0 13 (13)(100.0)0 0 (0)(100.0)Saturation Flats & Parcels 8 4 98.5 74 29 45 153.3 (0)(23.1)Carrier Route 13 (12)(89.3)2 35 (32)(93.3)0 (1) (93.9)Letters 37.636 37.472 163 0.4 176.629 183.697 (7,069)(3.8)9.460 9.730 (270)(2.8)1,569 1,488 81 521 73 Flats 5.4 2,386 2,513 (127)(5.1)448 16.3 32.8 27.1 Parcels 11 9 3 2 3 (0) (16.0)0 0 0 Every Door Direct Mail Retail 30,121 0 30,121 0.0 136,788 0 136,788 0.0 17,350 0 17,350 0.0 Domestic NSA Mail 0.0 0.0 0 0.0 0 0 0 0 0 0 0 0 USPS Marketing Mail Fees 5 5 755.4 0 0 0 0.0 0 0 0 0.0 Total USPS Marketing Mail 69.813 39 323 30,490 77.5 317.403 187.579 129.823 69.2 27.388 10.233 17,155 167.6 Periodicals Mail: In-County 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Outside County 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Periodicals Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Periodicals Mail 0 0 0 0.0 0 0 0.0 0 0 0 0.0 Package Services Mail: Alaska Bypass 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 **Bound Printed Matter Flats** 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 **Bound Printed Matter Parcels** 0 0 0 0 0.0 0 0 0 0.0 0 0 0.0 Media and Library Mail 71.623 (1,982)(3,108)(10.5)69.641 (2.8)12.261 14.536 (2,275)(15.6)26.481 29.589 Package Services Mail Fees 35 0 35 0.0 0 0 Ω 0.0 0 Ω 0 0.0 Total Package Services Mail 69,676 71,623 (3,108)(1,947)(2.7)12,261 14,536 (2,275)(15.6)26,481 29,589 (10.5)

MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (•	
Service Category	Quart FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quar FY 2024		Chanç FY 2024 over Amount	je FY 2023 Percent		rter 4 FY 2023	Chan FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,417,245	1,557,935	(140,690)	(9.0)	2,236,051	2,472,755	(236,705)	(9.6)	157,445	167,004	(9,559)	(5.7)
Ancillary Services:												
Certified Mail	105,917	102,891	3,026	2.9								
Collect on Delivery	834	603	231	38.3								
USPS Tracking	241	0	241	0.0								
Insurance	4,966	5,927	(961)	(16.2)								
Registered Mail	592	618	(26)	(4.1)								
Return Receipts	58,237	19,210	39,027	203.2								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	12,771	17,748	(4,976)	(28.0)								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	479	130	349	269.1								
Total Ancillary Services	184,038	147,126	36,912	25.1								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	184,038	147,126	36,912	25.1								
Total Market Dominant Mail and Services	1,601,283	1,705,061	(103,778)	(6.1)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,601,283	1,705,061	(103,778)	(6.1)								

		REVEN				PIECES					(Pounds)	
		======== arter 4	Cha FY 2024 ov	nge		======== arter 4	Chanç FY 2024 over	ge		arter 4	 Chai FY 2024 ove	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	2,500,317	2,480,421	19,896	0.8	389,769	390,635	(866)	(0.2)	558,675	523,738	34,936	6.7

		REVEN	JE 			PIECES	; 			WEIGHT	(Pounds)	
			Cha	nge			Chang	e			Chai	nge
	Qua	rter 4	FY 2024 ov	er FY 2023	Qua	arter 4	FY 2024 over	FY 2023	Qua	arter 4	FY 2024 ove	er FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	=======		========						:=======			
Total Competitive Revenue	2.500.317	2.480.421	19.896	0.8	389.769	390.635	(866)	(0.2)	558.675	523.738	34.936	6.7

		REVENU				PIECES					(Pounds) 6/	
Service Category		arter 4	 Cha FY 2024 ov	nge		arter 4	Chang FY 2024 over	е		arter 4	Char FY 2024 ove	nge
=======================================	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	========	========	========	========	=======	=======	========	=======		========	========	========
Total Market Dominant and Competitive												
Total All Mail	3,917,562	4,038,356	(120,794)	(3.0)	2,625,820	2,863,391	(237,571)	(8.3)	716,120	690,742	25,377	3.7
Total All Services	184,038	147,126	36,912	25.1	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services Total All Other Revenue	4,101,600	4,185,482	(83,882)	(2.0)	2,625,820	2,863,391	(237,571)	(8.3)	716,120	690,742	25,377	3.7
Total All Revenue	4,101,600	4,185,482	(83,882)	(2.0)								

TABLE 3-B METERED MAIL

MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge	Quarter FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 4 YTD FY 2023	Chan FY 2024 ove Amount	ge
First-Class Mail:	0.407.700	0.504.050	(07.070)	(2.7)	0.500.400	4.077.500	(407.000)	(44.0)	404.000	400.004	(47.505)	(40.0)
Single-Piece Letters	2,497,782	2,594,859	(97,076)	(3.7)	3,590,496	4,077,522	(487,026)	(11.9)	121,286	138,821	(17,535)	(12.6)
Single-Piece Cards	26,935	44,208	(17,272)	(39.1)	48,363	90,178	(41,815)	(46.4)	302	564	(261)	(46.4)
Total Single-Piece Letters and Cards	2,524,718	2,639,066	(114,349)	(4.3)	3,638,859	4,167,700	(528,841)	(12.7)	121,588	139,384	(17,796)	(12.8)
Presort Letters	2,453,278	2,496,777	(43,500)	(1.7)	4,687,150	5,173,129	(485,979)	(9.4)	285,112	313,390	(28,277)	(9.0)
Presort Cards	2,543	2,309	234	10.1	6,837	6,450	387	6.0	55	67	(12)	(17.6)
Total Presort Letters and Cards	2,455,820	2,499,086	(43,266)	(1.7)	4,693,987	5,179,580	(485,592)	(9.4)	285,168	313,457	(28,289)	(9.0)
Flats	707,714	831,636	(123,921)	(14.9)	358,239	491,752	(133,513)	(27.2)	74,739	92,412	(17,673)	(19.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	5,688,252	5,969,788	(281,536)	(4.7)	8,691,086	9,839,032	(1,147,946)	(11.7)	481,496	545,254	(63,758)	(11.7)
USPS Marketing Mail:												
High Density Letters	1,162	1,479	(317)	(21.4)	4,112	6,124	(2,012)	(32.9)	158	237	(79)	(33.5)
Saturation Letters	20	57	(36)	(64.4)	107	337	(231)	(68.4)	3	13	(9)	(74.3)
High Density Flats & Parcels	27	26	1	5.8	96	95	1	1.6	5	7	(1)	(20.3)
Saturation Flats & Parcels	25	8	17	226.8	163	52	111	213.2	6	2	4	282.0
Carrier Route	34	39	(5)	(11.7)	97	104	(7)	(6.9)	7	6	1	15.8
Letters	150,513	148,190	2,322	1.6	723,887	760,020	(36,133)	(4.8)	38,415	41,165	(2,750)	(6.7)
Flats	6,107	4,512	1,595	35.3	9,076	7,917	1,159	14.6	1,665	1,569	96	6.1
Parcels	77	48	29	60.6	18	18	0	2.1	3	2	1	47.5
Every Door Direct Mail Retail	62,387	0	62,387	0.0	295,734	0	295,734	0.0	37,511	0	37,511	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	16	70	(54)	(76.8)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	220,368	154,427	65,941	42.7	1,033,291	774,667	258,624	33.4	77,773	43,000	34,773	80.9
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	295,363	289,357	6,006	2.1	57,061	62,658	(5,597)	(8.9)	115,948	126,313	(10,365)	(8.2)
Package Services Mail Fees	35	0	35	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	295,399	289,357	6,041	2.1	57,061	62,658	(5,597)	(8.9)	115,948	126,313	(10,365)	(8.2)

MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT	,	
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	FY 2023 Percent	Quarte FY 2024	r 4 YTD FY 2023	Chanç FY 2024 over Amount	je
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	13	0	13	0.0	9	0	9	0.0
Total Market Dominant Mail	6,204,019	6,413,573	(209,554)	(3.3)	9,781,452	10,676,357	(894,906)	(8.4)	675,226	714,566	(39,340)	(5.5)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Total Ancillary Services	399,456 2,399 1,100 21,090 2,131 266,543 0 64,866 0 1,661 759,248	411,807 2,286 0 26,239 2,590 105,263 0 72,619 0 547 621,351	(12,351) 113 1,100 (5,149) (459) 161,281 0 (7,753) 0 1,115 137,897	(3.0) 4.9 0.0 (19.6) (17.7) 153.2 0.0 (10.7) 0.0 203.9 22.2								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services Total Market Dominant Mail and Services	0 0 0 0 0 759,248 6,963,266	0 0 0 0 0 0 621,351 7,034,923	0 0 0 0 0 137,897 (71,657)	0.0 0.0 0.0 0.0 0.0 22.2 (1.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	6,963,266	7,034,923	(71,657)	(1.0)								

		REVEN				PIECES					(Pounds)	
		======= er 4 YTD	Cha FY 2024 ov	nge		======= er 4 YTD	Chang FY 2024 over	ge		er 4 YTD	Char FY 2024 ove	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	10,453,534	10,548,971	(95,437)	(0.9)	1,642,938	1,645,270	(2,332)	(0.1)	2,334,381	2,125,402	208,979	9.8

		REVEN	JE			PIECES	;			WEIGHT	(Pounds)	
		r 4 YTD				======== er 4 YTD	Chang FY 2024 over	e	Quarte	er 4 YTD	 Cha FY 2024 ov	
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	10,453,534 10,548,971 (95,437) (0.9)			1,642,938	1,645,270	(2,332)	(0.1)	2,334,381	2,125,402	208,979	9.8	

		REVENU	JE			PIECES	3			WEIGHT	(Pounds)	
		======================================	 Cha FY 2024 ov	nge		======== er 4 YTD	Chang FY 2024 over	е		er 4 YTD	 Chai FY 2024 ove	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	=======	=======	========	========	========	=======	========	=======	: =======	=======	=======	=======
Total All Mail	16,657,553	16,962,544	(304,991)	(1.8)	11,424,390	12,321,627	(897,238)	(7.3)	3,009,607	2,839,968	169,639	6.0
Total All Services	759,248	621,351	137,897	22.2	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	17,416,801	17,583,895	(167,094)	(1.0)	11,424,390	12,321,627	(897,238)	(7.3)	3,009,607	2,839,968	169,639	6.0
Total All Other Revenue												
Total All Revenue	17,416,801	17,583,895	(167,094)	(1.0)								

TABLE 3-D PVI MAIL

MARKET DOMINANT PRODUCTS

		REVENU				PIECES				WEIGHT (
Service Category	Quar FY 2024		Char FY 2024 ove Amount	nge	Quarte FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 4 FY 2023	Chan FY 2024 ove Amount	ge
First Oleve Mell												
First-Class Mail:	2.745	0.000	(0.055)	(40.0)	4.000	0.540	(4.070)	(50.4)	222	457	(005)	(40.0)
Single-Piece Letters	3,745 0	6,600	(2,855)	(43.3)	4,268 0	8,546	(4,278)	(50.1)	232	457	(225)	(49.3)
Single-Piece Cards	O .	0	0	0.0	•	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	3,745	6,600	(2,855)	(43.3)	4,268 0	8,546 0	(4,278)	(50.1)	232	457 0	(225)	(49.3)
Presort Letters	0	0	•	0.0	•	ŭ	0	0.0	•	ū	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	20,955	(20,955)	(100.0)	0	9,986	(9,986)	(100.0)	0	2,308	(2,308)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,745	27,555	(23,810)	(86.4)	4,268	18,532	(14,264)	(77.0)	232	2,765	(2,534)	(91.6)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	Ö	0.0
Media and Library Mail	17,011	17,397	(386)	(2.2)	2,681	3,110	(429)	(13.8)	7,732	8,589	(858)	(10.0)
Package Services Mail Fees	0	0	(300)	0.0	2,001	0,110	0	0.0	0	0,505	0	0.0
Total Package Services Mail	17,011	17,397	(386)	(2.2)	2,681	3,110	(429)	(13.8)	7,732	8,589	(858)	(10.0)
Total Tackage oct vices iviali	17,011	17,007	(500)	(2.2)	2,001	5,110	(723)	(13.0)	1,132	0,505	(000)	(10.0)

MARKET DOMINANT PRODUCTS

			PIECES			WEIGHT (Pounds)						
Service Category	Quart FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quar FY 2024		Chang FY 2024 over Amount	je FY 2023 Percent		rter 4 FY 2023	Chanç FY 2024 over Amount	je
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	20,756	44,952	(24,196)	(53.8)	6,949	21,642	(14,693)	(67.9)	7,963	11,355	(3,391)	(29.9)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services	35,502 88 0 6,738 4,165 13,437 0 2,286 0 0 62,216	33,550 93 0 8,261 4,502 12,583 0 2,136 0 0 61,125	1,952 (5) 0 (1,523) (337) 854 0 150 0 0	5.8 (5.7) 0.0 (18.4) (7.5) 6.8 0.0 7.0 0.0 0.0								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services Total Market Dominant Mail and Services Other Market Dominant Revenue	0 0 0 0 0 0 62,216 82,972	0 0 0 0 0 0 61,125	0 0 0 0 0 1,090 (23,106)	0.0 0.0 0.0 0.0 0.0 1.8 (21.8)								
Total Market Dominant Revenue	82,972	106,077	(23,106)	(21.8)								

		REVENUE				PIECES			WEIGHT (Pounds)				
	Change Quarter 4 FY 2024 over FY 2023					arter 4	Chang FY 2024 over	ge		arter 4	Change FY 2024 over FY 2023		
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Mail	509,329	527,803	(18,474)	(3.5)	40,097	43,263	(3,165)	(7.3)	90,587	98,376	(7,788)	(7.9)	

		REVEN	JE 			PIECES	; 		WEIGHT (Pounds)				
			Cha	nge			Chang	==== e			Char	nge	
	Qua	rter 4	FY 2024 ov	er FY 2023	Qua	FY 2024 over	FY 2024 over FY 2023		Quarter 4		er FY 2023		
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
	=======								:=======		=======		
Total Competitive Revenue	509.330	527.804	(18.474)	(3.5)	40.097	43.263	(3.165)	(7.3)	90.587	98.376	(7.788)	(7.9)	

	REVENUE 6/					PIECES			WEIGHT (Pounds) 6/				
Service Category				Change		======== arter 4	Chang FY 2024 over	nge		arter 4	Chan FY 2024 ove	nge	
=======================================	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Market Dominant and Competitive	=======	=======	=======	=======	=======	=======	=======		:: =======	=======	=======	=======	
Total All Mail	530,085	572,755	(42,670)	(7.5)	47,046	64,904	(17,859)	(27.5)	98,550	109,730	(11,180)	(10.2)	
Total All Services	62,216	61,125	1,090	1.8	0	0	0	0.0	0	0	0	0.0	
Total All Mail and Services Total All Other Revenue	592,301	633,881	(41,580)	(6.6)	47,046	64,904	(17,859)	(27.5)	98,550	109,730	(11,180)	(10.2)	
Total All Revenue	592,301	633,881	(41,580)	(6.6)									

TABLE 3-D PVI MAIL

MARKET DOMINANT PRODUCTS

	REVENUE					PIECES			WEIGHT (Pounds)			
Service Category	Quarter 4 YTD FY 2024 FY 2023		Char FY 2024 ove	Change FY 2024 over FY 2023 Amount Percent		r 4 YTD FY 2023	Chang FY 2024 over Amount	je	Quarte	r 4 YTD FY 2023	Change FY 2024 over FY 2023 Amount Percent	
======================================		=======		========	FY 2024	========	========		========			========
First-Class Mail:												
Single-Piece Letters	34,407	30,351	4,056	13.4	43,691	40,432	3,259	8.1	2,453	2,222	232	10.4
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	34,407	30,351	4,056	13.4	43,691	40,432	3,259	8.1	2,453	2,222	232	10.4
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	80,735	99,700	(18,965)	(19.0)	38,128	49,536	(11,408)	(23.0)	8,800	11,440	(2,640)	(23.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	115,142	130,050	(14,908)	(11.5)	81,819	89,968	(8,150)	(9.1)	11,253	13,662	(2,409)	(17.6)
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	67,675	68,573	(898)	(1.3)	11,812	13,440	(1,628)	(12.1)	30,725	34,199	(3,474)	(10.2)
Package Services Mail Fees	0	0	` o´	0.0	0	0) o	0.0	0	0) o	0.0
Total Package Services Mail	67,675	68,573	(898)	(1.3)	11,812	13,440	(1,628)	(12.1)	30,725	34,199	(3,474)	(10.2)

MARKET DOMINANT PRODUCTS

			PIECES			WEIGHT (Pounds)						
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	FY 2023 Percent		r 4 YTD FY 2023	Chano FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	182,817	198,623	(15,806)	(8.0)	93,631	103,408	(9,777)	(9.5)	41,978	47,861	(5,883)	(12.3)
Ancillary Services:												
Certified Mail	156,869	148,060	8,809	5.9								
Collect on Delivery	413	508	(95)	(18.8)								
USPS Tracking	0	0	0	0.0								
Insurance	31,783	37,548	(5,765)	(15.4)								
Registered Mail	16,928	17,864	(936)	(5.2)								
Return Receipts	56,213	53,652	2,561	4.8								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	9,452	9,275	177	1.9								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancillary Services	271,658	266,907	4,751	1.8								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	271,658	266,907	4,751	1.8								
Total Market Dominant Mail and Services	454,475	465,530	(11,055)	(2.4)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	454,475	465,530	(11,055)	(2.4)								

		REVENUE				PIECES			WEIGHT (Pounds)				
	======================================					======= er 4 YTD	Chang FY 2024 over	ge	Quarte	er 4 YTD	Chai FY 2024 ove	nge	
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Mail	2,389,175	2,572,569	(183,394)	(7.1)	189,535	204,475	(14,940)	(7.3)	432,798	469,260	(36,462)	(7.8)	

		REVEN				PIECES			WEIGHT (Pounds)				
		======================================				======== er 4 YTD	Chang FY 2024 over	е		er 4 YTD	Change FY 2024 over FY 2023		
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Revenue	2 389 178	2 572 573	(183 395)	(7.1)	189.535	204 475	(14 940)	(7.3)	432 798	469 260	(36 462)	(7.8)	

		REVENUE				PIECES	3		WEIGHT (Pounds)				
	=========			=====	========				========			=======	
			Cha	nge			Chang	je			Chai	nge	
	Quarter 4 YTD			er FY 2023	Quarter 4 YTD		FY 2024 over FY 2023		Quarter 4 YTD		FY 2024 over FY 2023		
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
	========				=======		========				========		
Total Market Dominant and Competitive													
Total All Mail	2,571,992	2,771,192	(199,200)	(7.2)	283,166	307,883	(24,717)	(8.0)	474,777	517,121	(42,345)	(8.2)	
Total All Services	271,658	266,907	4,751	1.8	0	0	0	0.0	0	0	0	0.0	
Total All Mail and Services	2,843,650	3,038,099	(194,449)	(6.4)	283,166	307,883	(24,717)	(8.0)	474,777	517,121	(42,345)	(8.2)	
Total All Other Revenue													
Total All Revenue	2.843.650	3.038.099	(194.449)	(6.4)									

TABLE 3-E PERMIT IMPRINT MAIL

MARKET DOMINANT PRODUCTS

REVENUE. PIECES. AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE

PIECES WEIGHT (Pounds) ______ ______ _____ Change Change Change FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 Service Category FY 2024 FY 2024 FY 2023 Percent FY 2023 Amount Percent FY 2024 FY 2023 Amount Percent Amount _____ ======== _____ ____ _____ First-Class Mail: (4.6)Single-Piece Letters 104,107 99.578 4.528 4.5 144.384 151.339 (6.955)7.009 6.337 673 10.6 Single-Piece Cards 9,520 9.356 164 1.8 17.142 18.486 (1,345)(7.3)145 135 10 7.2 683 Total Single-Piece Letters and Cards 113,626 108,935 4,692 4.3 169,825 (8,300)7,154 6,471 10.5 161,526 (4.9)248.999 Presort Letters 3,001,101 5,993,395 77,619 353,418 348.409 5.010 3,250,101 8.3 6,071,014 1.3 1.4 Presort Cards 216,359 202,469 13,890 6.9 572,766 559,347 13,419 2.4 4,687 4,575 112 2.4 Total Presort Letters and Cards 3,466,460 3,203,570 262,890 8.2 6,643,780 6,552,742 91,037 1.4 358,105 352,984 5,121 1.5 93.3 27.4 Flats 352,310 176,677 175,633 99.4 168,615 87,237 81,378 38,894 30,528 8,367 Domestic Negotiated Serv. Agreement Mail 0.0 Ω 0 n 0 n 0 0 0.0 0 n 0.0 Outbound First-Class Mail International O 0 0 0.0 O 0 n 0.0 0 0 0 0.0 Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 Λ 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 10,781 11,253 (472)(4.2)Λ Λ 0 0.0 Λ 0 0 0.0 Total First-Class Mail 3.943.177 3.500.435 442.742 12.6 6.973.920 6.809.805 164.116 2.4 404.153 389.983 14.170 3.6 USPS Marketing Mail: High Density Letters 215,730 167,883 47,847 28.5 900.884 689.737 211.147 30.6 29.787 23.818 5.968 25.1 Saturation Letters 106.067 98.374 7.693 7.8 595.732 538.241 57.491 10.7 19.444 26.555 (7.111)(26.8)High Density Flats & Parcels 129,188 104,791 24,397 23.3 427,320 347,657 79,664 22.9 76,885 81,823 (4,937)(6.0)Saturation Flats & Parcels 321,259 314,942 6,318 2.0 1,643,313 1,675,006 (31,693)(1.9)196.373 208,737 (12,364)(5.9)Carrier Route 341.283 304.300 36.983 12.2 854.860 828.894 25.966 3.1 169.756 188.165 (18.409)(9.8)8.565.206 Letters 2.354.483 2.179.238 175.245 8.0 8.103.275 461.930 5.7 398.295 373.290 25.005 6.7 299,288 291,911 457,437 (50,842)117,934 (13,530)Flats 7,377 2.5 508,279 (10.0)131,464 (10.3)(37.0)3,518 5,067 (1,550)(30.6)1,430 2,269 (839)Parcels 13,073 14,247 (1,174)(8.2)Every Door Direct Mail Retail (26,541)(17,069)0 26,541 (100.0)0 134,571 (134,571)(100.0)0 17,069 (100.0)Domestic NSA Mail 0 0.0 0.0 0 0.0 0 0 0 0 0 0 0 USPS Marketing Mail Fees 424 411 13 3.1 0 0 Ω 0.0 0 Λ 0 0.0 Total USPS Marketing Mail 3.780.796 3.502.638 278.158 7.9 13,448,269 12,830,727 617.542 4.8 1.009.904 1.053.190 (43,286)(4.1)Periodicals Mail: In-County 19.446 16,087 3,359 20.9 121,680 113,631 8.049 7.1 25.713 23.971 1,742 7.3 Outside County 204,731 (57.985)158.043 180.152 208.935 (4,204)(2.0)516.589 574,574 (10.1)(22,109)(12.3)Periodicals Mail Fees 0 0.0 0 0.0 0 0.0 Total Periodicals Mail 224,177 225,022 (845)(0.4)638,269 688,205 (49,936)(7.3)183,755 204,123 (20,368)(10.0)Package Services Mail: Alaska Bypass 9,084 10,211 (1,127)(11.0)267 313 (46)(14.7)17,974 21,104 (3,130)(14.8)**Bound Printed Matter Flats** 23,486 26,898 (3,411)(12.7)25,553 28,417 (2.864)(10.1)39,031 43,127 (4.096)(9.5)**Bound Printed Matter Parcels** 128.473 0.8 90.990 86.408 4.582 5.3 60.056 59.037 1.019 1.7 129.558 1.084 (15.4)Media and Library Mail 15,067 15.603 (537)(3.4)2.736 3.282 (545)(16.6)5.420 6.409 (989)Package Services Mail Fees 36 34 2 5.4 n 0 Ω 0.0 0 Λ Λ 0.0 Total Package Services Mail (491)88,612 191,983 199,113 138,664 139,154 (0.4)91,049 (2,437)(2.7)(7,130)(3.6)

		REVENU				PIECES				WEIGHT (,	
Service Category	Quar FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent		rter 4 FY 2023	Chang FY 2024 over Amount	je
U.S. Postal Service Mail	0	0	0	0.0	77	89	(12)	(13.8)	310	354	(44)	(12.6)
Free Mail	0	0	0	0.0	4	11	(6)	(58.7)	3	7	(3)	(48.9)
Total Market Dominant Mail	8,086,813	7,367,250	719,564	9.8	21,149,152	20,419,885	729,266	3.6	1,790,108	1,846,770	(56,662)	(3.1)
Ancillary Services:												
Certified Mail	43,083	16,483	26,600	161.4								
Collect on Delivery	585	343	242	70.7								
USPS Tracking	0	275	(275)	(100.0)								
Insurance	158	134	24	18.1								
Registered Mail	145	53	93	175.2								
Return Receipts	5,235	3,735	1,500	40.2								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	4,946	2,387	2,559	107.2								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	1,398	1,289	109	8.5								
Total Ancillary Services	55,551	24,699	30,851	124.9								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	55,551	24,699	30,851	124.9								
Total Market Dominant Mail and Services	8,142,364	7,391,949	750,415	10.2								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,142,364	7,391,949	750,415	10.2								

		REVEN				PIECES					(Pounds)	
		======= arter 4	Cha FY 2024 ov	nge		======= arter 4	Chanç FY 2024 over	ge		arter 4	 Cha FY 2024 ov	nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	4.361.785	785 4.225,722 136,063 3.2				1.182.220	34.799	2.9	2.665.111	2.559.454	105.656	4.1

		REVENU				PIECES	; 			WEIGHT	(Pounds)	
	Quar		Change FY 2024 over FY 2023			rter 4	Chang FY 2024 over		Qua	arter 4	Cha FY 2024 ov	•
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	4,361,785	4,225,722	136,063	3.2	1,217,019	1,182,220	34,799	2.9	2,665,111	2,559,454	105,656	4.1

		REVENU				PIECES					(Pounds) 6/	
Service Category		rter 4		nge		rter 4	Chang FY 2024 over	ge		arter 4		nge
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive Total All Mail	12.448.598	11.592.971	855.627	7.4	22.366.170	21.602.105	764.065	3.5	4.455.219	4.406.224	48.995	1.1
Total All Services	55,551	24,699	30,851	124.9	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services Total All Other Revenue	12,504,149	11,617,671	886,478	7.6	22,366,170	21,602,105	764,065	3.5	4,455,219	4,406,224	48,995	1.1
Total All Revenue	12,504,149	11,617,671	886,478	7.6								

TABLE 3-E PERMIT IMPRINT MAIL

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE

PIECES WEIGHT (Pounds) ______ _____ _____ Change Change Change Quarter 4 YTD FY 2024 over FY 2023 FY 2024 over FY 2023 Quarter 4 YTD FY 2024 over FY 2023 Quarter 4 YTD Service Category FY 2024 FY 2023 FY 2024 FY 2023 FY 2024 FY 2023 Percent Amount Percent Amount Percent Amount _____ _____ _____ _____ _____ First-Class Mail: Single-Piece Letters 418.331 424.213 (5.883)(1.4)614.846 675.241 (60.395)(8.9)25.442 31.258 (5.815)(18.6)Single-Piece Cards 37,249 36,455 794 2.2 70.365 77,481 (7,116)(9.2)535 566 (31)(5.4)752,722 Total Single-Piece Letters and Cards 455,580 460,668 (5.088)685,211 (9.0)25,977 31,823 (5.846)(18.4)(1.1)(67,511)Presort Letters 12,919,194 12,063,052 856,143 25,302,986 1,474,903 11.770 7.1 25,310,129 (7,143)(0.0)1,463,133 0.8 Presort Cards 881,479 849,500 31,979 3.8 2,438,084 2,417,793 20.291 0.8 19,950 19.779 172 0.9 Total Presort Letters and Cards 13,800,673 12,912,551 888,122 6.9 27,741,070 27,727,922 13,148 0.0 1,494,853 1,482,911 11,942 0.8 63,458 Flats 840,423 632,918 207,504 32.8 428,445 364,987 17.4 109,064 107,388 1,676 1.6 Domestic Negotiated Serv. Agreement Mail 0 n 0 0.0 n 0 0 0.0 0 n 0 0.0 Outbound First-Class Mail International O 0 0 0.0 n 0 n 0.0 0 0 0 0.0 Inbound Intl. Letter-Post Single-Piece & NSA Mail 0 0 Λ 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 45,814 45,974 (160)(0.3)Λ Λ 0 0.0 Λ 0 0 0.0 Total First-Class Mail 15.142.490 14.052.112 1,090,378 7.8 28.854.725 28.845.631 9.095 0.0 1.629.894 1.622.122 7.772 0.5 USPS Marketing Mail: High Density Letters 729,090 726.115 2.975 0.4 3.015.303 3,273,742 (258,440)(7.9)99.888 109.735 (9,847)(9.0)Saturation Letters 427.350 393.832 33.518 8.5 2.395.323 2.208.941 186.381 8.4 104.005 105.552 (1.547)(1.5)High Density Flats & Parcels 400,617 445,290 (44,674)(10.0)1,456,786 1,791,172 (334,387)(18.7)236,488 289,734 (53,245)(18.4)Saturation Flats & Parcels 1,276,093 1,326,849 (50,756)(3.8)6,682,892 7,060,871 (377,979)(5.4)821.419 930.602 (109, 183)(11.7)Carrier Route 1.286.597 1.335.722 (49.124)(3.7)3.453.939 4.018.777 (564.838)(14.1)686.748 807.826 (121,078)(15.0)Letters 9.041.927 8.744.329 297.598 3.4 33,678,442 34.097.081 (418.639)(1.2)1.566.312 1.570.996 (4,683)(0.3)(2.2)(290,580)(68,525)(12.6)Flats 1,154,288 1,180,588 (26,300)1,883,432 2,174,012 (13.4)476,041 544,567 (7,169)58,563 3,560 18,183 25,353 (28.3)8,127 (3,447)Parcels 62,123 6.1 11,574 (29.8)36,483 Every Door Direct Mail Retail (48, 252)70,468 (33,985)57,535 105,787 (45.6)287,631 555,570 (267,940)(48.2)(48.2)Domestic NSA Mail 0.0 0.0 0 0 Ω 0.0 0 0 0 0 0 0 USPS Marketing Mail Fees 2,140 3,606 (1,466)(40.7)0 0 0 0.0 0 Λ 0 0.0 Total USPS Marketing Mail 14.437.760 14,320,681 117.079 0.8 52,871,930 55,205,520 (2,333,590)(4.2)4,035,512 4,441,054 (405,542)(9.1)Periodicals Mail: In-County 72,337 59.714 12.623 21.1 483,318 451,825 31,492 7.0 102.943 95.953 6,991 7.3 Outside County 838.106 2,262,785 (278.324)860.085 (21,978)(2.6)2,541,109 (11.0)688.117 787.253 (99, 135)(12.6)Periodicals Mail Fees 0 0.0 0 0 0.0 0 0.0 Total Periodicals Mail 910,444 919,799 (9,355)(1.0)2,746,103 2,992,935 (246,832)(8.2)791,061 883,205 (92,145)(10.4)Package Services Mail: Alaska Bypass 38,235 39,064 (829)(2.1)1,159 1,253 (94)(7.5)78,081 84,422 (6,341)(7.5)**Bound Printed Matter Flats** 109,213 107,629 1,584 1.5 118,982 114,868 4,114 3.6 165,080 152,276 12,804 8.4 **Bound Printed Matter Parcels** 3.4 472.888 483.228 327.678 317.024 10.654 223.690 226.433 (2.743)(1.2)(10.341)(2.1)(2,654)Media and Library Mail 64.561 67.806 (3.245)(4.8)13.018 15.671 (16.9)23.814 27.247 (3,433)(12.6)Package Services Mail Fees 36 94 (57)(61.2)0 0 Ω 0.0 0 Λ Λ 0.0 Total Package Services Mail 356,848 358,225 747,173 539,724 531,616 8,108 1.5 (1,376)(0.4)739,862 (7,311)(1.0)

		REVENU				PIECES				WEIGHT (,	
Service Category	Quarter FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent		r 4 YTD FY 2023	Chang FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	330	424	(94)	(22.2)	1,330	1,629	(298)	(18.3)
Free Mail	0	0	0	0.0	32	37	(4)	(12.1)	25	25	(0)	(0.7)
Total Market Dominant Mail	31,030,417	29,824,207	1,206,209	4.0	84,829,969	87,402,771	(2,572,802)	(2.9)	7,197,685	7,695,209	(497,524)	(6.5)
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services	129,066 2,589 0 644 306 17,737 0 12,829 0 5,162 168,332	66,697 1,623 895 715 350 15,799 0 13,544 0 4,501 104,123	62,369 966 (895) (70) (45) 1,938 0 (715) 0 660 64,209	93.5 59.5 (100.0) (9.9) (12.7) 12.3 0.0 (5.3) 0.0 14.7 61.7								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services	0 0 0 0 0 168,332	0 0 0 0 0 0	0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0								
Total Market Dominant Mail and Services	31,198,748	29,928,330	1,270,418	4.2								
Other Market Dominant Revenue												
Total Market Dominant Revenue	31,198,748	29,928,330	1,270,418	4.2								

		REVEN				PIECES				WEIGHT	,	
		======= er 4 YTD	Cha FY 2024 ov	nge		======= er 4 YTD	Chang FY 2024 over	je		er 4 YTD	Chai FY 2024 ove	nge
Service Category FY 2024		FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	17.726.675	16.851.565	875.111	5.2	4.939.842	4.716.110	223.732	4.7	10.654.342	9.940.086	714.256	7.2

		REVEN				PIECES					(Pounds)	
		er 4 YTD	 Cha FY 2024 ov	nge		======= er 4 YTD	Chanç FY 2024 over	ge		er 4 YTD	Cha FY 2024 ov	nge
Service Category	• •		Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Revenue	17,726,675				4,939,842	4,716,110	223,732	4.7	10,654,342	9,940,086	714,256	7.2

		REVENU	JE			PIECES	;			WEIGHT	(Pounds)	
	Quarter		 Cha FY 2024 ov	nge		======== er 4 YTD	Chang FY 2024 over	e		er 4 YTD		nge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive									. =======			
Total All Mail	48,757,092	46,675,772	2,081,320	4.5	89,769,811	92,118,881	(2,349,070)	(2.6)	17,852,026	17,635,295	216,731	1.2
Total All Services	168,332	104,123	64,209	61.7	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	48,925,424	46,779,895	2,145,529	4.6	89,769,811	92,118,881	(2,349,070)	(2.6)	17,852,026	17,635,295	216,731	1.2
Total All Other Revenue												
Total All Revenue	48,925,424	46,779,895	2,145,529	4.6								

TABLE 3-F OTHER MAIL

MARKET DOMINANT PRODUCTS

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

REVENUE PIECES WEIGHT (Pounds) _____ _____ Change Change Change FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 FY 2024 over FY 2023 Quarter 4 Service Category FY 2024 FY 2023 FY 2024 FY 2023 FY 2024 FY 2023 Percent Amount Percent Amount Percent Amount _____ ======== ____ ======== First-Class Mail: Single-Piece Letters 40,709 1,565 39.143 2500.5 59.179 2,351 56.829 2417.7 1.147 69 1.078 1,564.6 Single-Piece Cards 31 35 (4) (11.7)53 65 (12)(18.6)0 0 (0)(18.6)Total Single-Piece Letters and Cards 40,740 39,139 56,817 2352.6 69 1,600 2445.4 59,232 2,415 1,147 1,078 1,555.4 Presort Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Presort Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Presort Letters and Cards 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 138 (406)30 37 (33)Flats 544 (74.6)353 (322)(91.4)(88.8)Domestic Negotiated Serv. Agreement Mail 0 0 0 0.0 0 Ω 0 0.0 0 0 0 0.0 Outbound First-Class Mail International O 0 0 0.0 O n 0.0 0 0 0 0.0 0 Inbound Intl. Letter-Post Single-Piece & NSA Mail Λ 0 0 0.0 0 0 0 0.0 0 0 0 0.0 First-Class Mail Fees 4 12 (8) (67.9)0 0 0 0.0 0 0 0 0.0 Total First-Class Mail 40.882 2.157 38.725 1795.7 59.262 2.768 56.494 2040.9 1.151 106 1.045 984.5 USPS Marketing Mail: High Density Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Saturation Letters 0 0 0.0 0 0 0.0 0 0 0.0 0 0 0 High Density Flats & Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Saturation Flats & Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Carrier Route 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Letters 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Flats 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Parcels 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Every Door Direct Mail Retail 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 0.0 Domestic NSA Mail 0 0.0 0.0 0 0 0 0 0 0 0 0 USPS Marketing Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total USPS Marketing Mail O 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Periodicals Mail: 0 In-County 0 0 0 0.0 0 0 0 0.0 0 0 0.0 Outside County 0.0 0 0 0 0.0 0 0 0 0.0 0 0 0 Periodicals Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Periodicals Mail 0 0 0 0.0 0 0 0.0 0 0 0 0.0 Package Services Mail: Alaska Bypass 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 **Bound Printed Matter Flats** 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 **Bound Printed Matter Parcels** 0 0 0 0 0.0 0 0 0 0.0 0 0 0.0 Media and Library Mail 35 109 27 (21)(17)(56.4)(74)(68.1)6 (77.6)13 31 Package Services Mail Fees 0 0 0 0.0 0 0 0 0.0 0 0 0 0.0 Total Package Services Mail 35 109 (74)27 (21)(77.6)13 31 (17)(56.4)(68.1)6

		REVENU				PIECES				WEIGHT (,	
Service Category	Quar FY 2024		Char FY 2024 ove Amount	nge er FY 2023 Percent	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent		rter 4 FY 2023	Chang FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	55,136	62,723	(7,587)	(12.1)	14,425	12,687	1,738	13.7
Free Mail	0	0	0	0.0	2,852	2,151	701	32.6	865	1,250	(385)	(30.8)
Total Market Dominant Mail	40,916	2,265	38,651	1706.4	117,256	67,669	49,587	73.3	16,455	14,074	2,380	16.9
Ancillary Services: Certified Mail Collect on Delivery USPS Tracking Insurance Registered Mail Return Receipts Stamped Envelopes and Cards Other Domestic Ancillary Services International Ancillary Services Other NSA Ancillary Services Total Ancillary Services	573 0 0 0 15 134 0 0 0	279 0 0 1 11 94 0 0 0 386	294 0 0 (1) 3 39 0 (0) 0 0 335	105.2 0.0 0.0 (100.0) 29.4 41.5 0.0 (100.0) 0.0 86.8								
Special Services: Money Orders Post Office Box Service Other Domestic Special Services Other International Special Services Total Additional Special Services Total Market Dominant Services Total Market Dominant Mail and Services Other Market Dominant Revenue	0 0 0 0 0 722 41,638	0 0 0 0 0 386 2,652	0 0 0 0 0 335 38,987	0.0 0.0 0.0 0.0 0.0 0.0 86.8								
Total Market Dominant Revenue	41,638	2,652	38,987	1470.3								

		REVEN				PIECES					(Pounds)	
		.=====================================		ange		arter 4	Chan FY 2024 ove	ge		arter 4	 Chai FY 2024 ove	nge
Service Category	rvice Category FY 2024 FY 2023 Amount			Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Competitive Mail	2,612	3,078	(466)	(15.2)	233	325	(92)	(28.4)	447	939	(492)	(52.4)

		REVEN				PIECES					(Pounds)	
	Change Quarter 4 FY 2024 over FY 2023				arter 4	Chang FY 2024 over	je		arter 4	Chan FY 2024 ove	nge	
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	========	=======	=======	=======	=======	========	========		: =======	========	=======	=======
Total Competitive Revenue	2,612	3,078	(466)	(15.2)	233	325	(92)	(28.4)	447	939	(492)	(52.4)

		REVENU				PIECES	6/			`	(Pounds) 6/	
Service Category		rter 4	Cha FY 2024 ov	3 -	Qua	arter 4	Chang FY 2024 over	, -		arter 4	Char FY 2024 ove	3
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	=======	=======	=======	=======	=======	=======	=======		========	=======	=======	=======
Total All Mail	43,528	5,343	38,185	714.6	117,489	67,994	49,495	72.8	16,902	15,013	1,888	12.6
Total All Services	722	386	335	86.8	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services Total All Other Revenue	44,250	5,730	38,520	672.3	117,489	67,994	49,495	72.8	16,902	15,013	1,888	12.6
Total All Revenue	44,250	5,730	38,520	672.3								

TABLE 3-F OTHER MAIL

MARKET DOMINANT PRODUCTS

Service Category		REVENU			PIECES			WEIGHT (Pounds)				
	Quarter 4 YTD FY 2024 FY 2023		Change FY 2024 over FY 2023 Amount Percent		Quarter 4 YTD FY 2024 FY 2023		Change FY 2024 over FY 2023 Amount Percent		Quarter 4 YTD FY 2024 FY 2023		Change FY 2024 over FY 2023 Amount Percent	
=======================================	=======================================	=======	========	=======	=======	=======	========	======	========	========	=======	========
Fi . O												
First-Class Mail:			= 4 0 = 0		00.074	0 7 4 5	74.000	7000	. =0.4	0.40	4 000	400.0
Single-Piece Letters	57,772	6,419	51,353	800.0	80,971	9,745	71,226	730.9	1,701	319	1,382	433.3
Single-Piece Cards	182	184	(1)	(0.6)	221	351	(130)	(37.0)	1	2	(1)	(37.0)
Total Single-Piece Letters and Cards	57,955	6,603	51,352	777.7	81,192	10,097	71,096	704.2	1,702	321	1,381	430.1
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,474	2,523	(1,049)	(41.6)	740	1,467	(727)	(49.6)	113	254	(141)	(55.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	33	115	(82)	(71.3)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	59,461	9,241	50,220	543.4	81,932	11,564	70,368	608.5	1,815	575	1,240	215.7
USPS Marketing Mail:												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	477	198	279	141.0	105	49	56	114.5	154	71	84	118.2
Package Services Mail Fees	4//	190	2/9	0.0	0	49	0	0.0	0	0	04	0.0
	477	198	279		105	49	56			71	84	
Total Package Services Mail	4//	198	279	141.0	105	49	56	114.5	154	71	84	118.2

	REVENUE					PIECES		WEIGHT (Pounds)				
Service Category	Quarter FY 2024		Y 2023 Amount Per		Quarter FY 2024			e FY 2023 Percent	Quarter 4 YTD FY 2024 FY 2023		Chang FY 2024 over Amount	ge
U.S. Postal Service Mail	0	0	0	0.0	357,762	368,828	(11,066)	(3.0)	58,726	60,543	(1,817)	(3.0)
Free Mail	0	0	0	0.0	13,637	19,203	(5,566)	(29.0)	5,580	7,359	(1,779)	(24.2)
Total Market Dominant Mail	59,938	9,439	50,499	535.0	453,435	399,643	53,792	13.5	66,275	68,548	(2,273)	(3.3)
Ancillary Services: Certified Mail	1,679	1,545	134	8.7								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	0	0	0	0.0								
Insurance	0	129	(129)	(100.0)								
Registered Mail	50	26	` 24 [′]	93.6								
Return Receipts	564	671	(107)	(16.0)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	0	23	(23)	(100.0)								
International Ancillary Services	0	0	0	0.0								
Other NSA Ancillary Services	0	0	0	0.0								
Total Ancillary Services	2,293	2,393	(101)	(4.2)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	2,293	2,393	(101)	(4.2)								
Total Market Dominant Mail and Services	62,231	11,832	50,399	425.9								
Other Market Dominant Revenue												
Total Market Dominant Revenue	62,231	11,832	50,399	425.9								

		REVENUE				PIECES			WEIGHT (Pounds)				
		ter 4 YTD		======== er 4 YTD	Chang FY 2024 over	ge		======== er 4 YTD	Change FY 2024 over FY 2023				
Service Category	FY 2024	FY 2023	FY 2024 ov Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Mail	10.160	10.681	(521)	(4.9)	1.073	1.171	(98)	(8.4)	1.845	2.213	(369)	(16.7)	

	REVENUE					PIECES			WEIGHT (Pounds)				
						Change 4 YTD FY 2024 over FY 2023			er 4 YTD	Char FY 2024 ove			
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	
Total Competitive Revenue	10 160	10 681	(521)	(4.9)	1 073	1 171	(98)	(8.4)	1 845	2 213	(369)	(16.7)	

		REVEN		PIECES	6		WEIGHT (Pounds)					
	Quarter 4 YTD FY 2			======== Change FY 2024 over FY 2023		Quarter 4 YTD		======================================		Quarter 4 YTD		====== nge er FY 2023
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	=======	=======			========	========	========					
Total All Mail	70,099	20,120	49,979	248.4	454,508	400,814	53,694	13.4	68,120	70,761	(2,641)	(3.7)
Total All Services	2,293	2,393	(101)	(4.2)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	72,391	22,513	49,878	221.5	454,508	400,814	53,694	13.4	68,120	70,761	(2,641)	(3.7)
Total All Other Revenue												
Total All Revenue	72,391	22,513	49,878	221.5								