

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---|------------|-----------|--------------------------------|---------|------------|------------|--------------------------------|---------|--------------------|-----------|--------------------------------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 2,060,250 | 2,040,230 | 20,021 | 1.0 | 2,879,105 | 3,114,673 | (235,568) | (7.6) | 85,914 | 90,442 | (4,528) | (5.0) |
| Single-Piece Cards | 57,387 | 48,269 | 9,119 | 18.9 | 99,011 | 91,640 | 7,372 | 8.0 | 656 | 591 | 65 | 11.0 |
| Total Single-Piece Letters and Cards | 2,117,638 | 2,088,498 | 29,139 | 1.4 | 2,978,116 | 3,206,313 | (228,196) | (7.1) | 86,570 | 91,033 | (4,463) | (4.9) |
| Presort Letters | 4,156,095 | 3,923,567 | 232,528 | 5.9 | 7,598,118 | 7,784,565 | (186,447) | (2.4) | 441,518 | 453,141 | (11,623) | (2.6) |
| Presort Cards | 242,636 | 242,002 | 634 | 0.3 | 635,165 | 672,284 | (37,119) | (5.5) | 5,198 | 5,501 | (303) | (5.5) |
| Total Presort Letters and Cards | 4,398,731 | 4,165,569 | 233,163 | 5.6 | 8,233,283 | 8,456,850 | (223,566) | (2.6) | 446,716 | 458,642 | (11,926) | (2.6) |
| Flats | 463,292 | 440,915 | 22,377 | 5.1 | 223,816 | 235,373 | (11,557) | (4.9) | 52,230 | 53,526 | (1,296) | (2.4) |
| Domestic NSA Mail | - | - | - | - | - | - | - | - | - | - | - | - |
| Outbound Single-Piece First-Class Mail Intl | 51,965 | 59,892 | (7,927) | (13.2) | 26,444 | 32,828 | (6,384) | (19.4) | 1,259 | 1,586 | (327) | (20.6) |
| Inbound Intl Letter Post (Letters & Flats) & NSA Mail | 13,265 | 15,102 | (1,837) | (12.2) | 16,842 | 20,877 | (4,035) | (19.3) | 1,512 | 1,863 | (350) | (18.8) |
| First-Class Mail Fees | 25,686 | 25,515 | 171 | 0.7 | - | - | - | - | - | - | - | - |
| Total First-Class Mail | 7,070,577 | 6,795,491 | 275,086 | 4.0 | 11,478,501 | 11,952,240 | (473,738) | (4.0) | 588,286 | 606,649 | (18,363) | (3.0) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 260,534 | 170,527 | 90,006 | 52.8 | 1,148,121 | 699,004 | 449,117 | 64.3 | 35,099 | 23,762 | 11,337 | 47.7 |
| Saturation Letters | 117,938 | 108,314 | 9,625 | 8.9 | 656,485 | 593,855 | 62,630 | 10.5 | 30,205 | 27,760 | 2,445 | 8.8 |
| High Density Flats & Parcels | 180,299 | 112,447 | 67,852 | 60.3 | 654,529 | 428,082 | 226,447 | 52.9 | 65,584 | 72,334 | (6,750) | (9.3) |
| Saturation Flats & Parcels | 315,867 | 325,314 | (9,446) | (2.9) | 1,609,807 | 1,692,764 | (82,956) | (4.9) | 197,160 | 220,915 | (23,755) | (10.8) |
| Carrier Route | 447,589 | 381,692 | 65,898 | 17.3 | 1,119,831 | 1,057,465 | 62,366 | 5.9 | 201,950 | 219,620 | (17,670) | (8.0) |
| Letters | 2,880,051 | 2,666,716 | 213,335 | 8.0 | 10,776,726 | 10,340,908 | 435,818 | 4.2 | 504,830 | 482,873 | 21,957 | 4.5 |
| Flats | 350,765 | 339,952 | 10,814 | 3.2 | 526,855 | 584,058 | (57,202) | (9.8) | 135,207 | 147,505 | (12,298) | (8.3) |
| Parcels | 12,998 | 15,931 | (2,933) | (18.4) | 3,446 | 5,606 | (2,160) | (38.5) | 1,333 | 2,408 | (1,076) | (44.7) |
| Every Door Direct Mail Retail | 30,330 | 27,476 | 2,853 | 10.4 | 136,007 | 138,769 | (2,763) | (2.0) | 17,251 | 17,601 | (350) | (2.0) |
| Domestic NSA Mail | - | - | - | - | - | - | - | - | - | - | - | - |
| USPS Marketing Mail Fees | 5,910 | 6,370 | (460) | (7.2) | - | - | - | - | - | - | - | - |
| Total USPS Marketing Mail | 4,602,282 | 4,154,739 | 447,543 | 10.8 | 16,631,807 | 15,540,510 | 1,091,297 | 7.0 | 1,188,618 | 1,214,779 | (26,160) | (2.2) |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 20,034 | 17,045 | 2,989 | 17.5 | 121,327 | 119,135 | 2,192 | 1.8 | 27,305 | 26,668 | 638 | 2.4 |
| Outside County | 221,529 | 220,514 | 1,015 | 0.5 | 559,345 | 610,317 | (50,971) | (8.4) | 171,440 | 190,670 | (19,230) | (10.1) |
| Periodicals Mail Fees | 56 | 693 | (637) | (91.9) | - | - | - | - | - | - | - | - |
| Total Periodicals Mail | 241,619 | 238,252 | 3,367 | 1.4 | 680,673 | 729,452 | (48,779) | (6.7) | 198,745 | 217,338 | (18,593) | (8.6) |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 9,452 | 9,646 | (194) | (2.0) | 276 | 295 | (19) | (6.5) | 18,601 | 19,888 | (1,288) | (6.5) |
| Bound Printed Matter Flats | 26,667 | 27,905 | (1,238) | (4.4) | 27,861 | 30,185 | (2,323) | (7.7) | 41,054 | 40,750 | 303 | 0.7 |
| Bound Printed Matter Parcels | 92,796 | 88,432 | 4,364 | 4.9 | 61,121 | 62,190 | (1,068) | (1.7) | 127,082 | 128,860 | (1,779) | (1.4) |
| Media and Library Mail | 108,862 | 120,015 | (11,153) | (9.3) | 18,846 | 24,255 | (5,410) | (22.3) | 40,886 | 48,808 | (7,922) | (16.2) |
| Package Services Mail Fees | 306 | 217 | 90 | 41.3 | - | - | - | - | - | - | - | - |
| Total Package Services Mail | 238,084 | 246,215 | (8,131) | (3.3) | 108,104 | 116,925 | (8,821) | (7.5) | 227,622 | 238,307 | (10,685) | (4.5) |

MARKET DOMINANT PRODUCTS
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FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|--|-------------------|-------------------|--------------------------------|---------------------------------|-------------------|-------------------|--------------------------------|---------------------------------|---------------------------------|------------------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| U.S. Postal Service Mail | - | - | - | - | 172,970 | 181,157 | (8,187) | (4.5) | 15,659 | 15,337 | 323 | 2.1 |
| Free Mail | - | - | - | - | 4,903 | 3,917 | 985 | 25.2 | 1,722 | 1,238 | 484 | 39.1 |
| Total Market Dominant Mail | 12,152,562 | 11,434,698 | 717,864 | 6.3 | 29,076,958 | 28,524,201 | 552,757 | 1.9 | 2,220,653 | 2,293,647 | (72,994) | (3.2) |
| Ancillary Services: | | | | | | | | | | | | |
| Certified Mail | 187,531 | 148,796 | 38,734 | 26.0 | 38,303 | 33,982 | 4,321 | 12.7 | | | | |
| Collect on Delivery | 1,299 | 1,215 | 85 | 7.0 | 64 | 70 | (6) | (8.0) | | | | |
| USPS Tracking | 246 | 275 | (28) | (10.3) | 770 | 981 | (211) | (21.5) | | | | |
| Insurance | 13,106 | 15,743 | (2,637) | (16.8) | 1,431 | 1,631 | (200) | (12.3) | | | | |
| Registered Mail | 4,056 | 4,888 | (832) | (17.0) | 128 | 195 | (67) | (34.6) | | | | |
| Return Receipts | 76,623 | 100,135 | (23,512) | (23.5) | 24,551 | 39,886 | (15,335) | (38.4) | | | | |
| Stamped Envelopes and Cards | 4,211 | 3,032 | 1,179 | 38.9 | - | - | - | - | | | | |
| Other Domestic Ancillary Services | 25,547 | 22,171 | 3,377 | 15.2 | 6,188 | 6,383 | (195) | (3.1) | | | | |
| International Ancillary Services | 2,156 | 2,156 | 0 | 0.0 | 153 | 161 | (8) | (5.1) | | | | |
| Other NSA Ancillary Services | 1,929 | 1,537 | 392 | 25.5 | 686 | 597 | 88 | 14.8 | | | | |
| Total Ancillary Services | 316,705 | 299,947 | 16,758 | 5.6 | 72,273 | 83,887 | (11,614) | (13.8) | | | | |
| Special Services: | | | | | | | | | | | | |
| Money Orders | 50,136 | 48,018 | 2,119 | 4.4 | 13,499 | 14,597 | (1,099) | (7.5) | | | | |
| Post Office Box Service | 85,160 | 84,096 | 1,064 | 1.3 | 4,926 | 5,026 | (100) | (2.0) | | | | |
| Other Domestic Special Services | 51,559 | 44,612 | 6,947 | 15.6 | 299 | 346 | (48) | (13.7) | | | | |
| Other International Special Services | 0 | 0 | - | - | 0 | 0 | - | - | | | | |
| Total Additional Special Services | 186,855 | 176,725 | 10,130 | 5.7 | 18,723 | 19,969 | (1,246) | (6.2) | | | | |
| Total Market Dominant Services | 503,559 | 476,672 | 26,887 | 5.6 | 90,996 | 103,857 | (12,860) | (12.4) | | | | |
| Total Market Dominant Mail and Services | 12,656,121 | 11,911,369 | 744,752 | 6.3 | | | | | | | | |
| Other Market Dominant Revenue | 359,221 | 443,113 | (83,892) | (18.9) | | | | | | | | |
| Total Market Dominant Revenue | 13,015,342 | 12,354,483 | 660,859 | 5.3 | | | | | | | | |
| | | | | | | | | | Service Transactions | | | |
| | | | | | | | | | U.S. Postal Service Mail | | | |
| | | | | | | | | | Quarter 1, FY 2025 1/ | | | |
| | | | | | | | | | ===== | | | |
| | | | | | | | | | Ancillary Services | | 3,227 | |
| | | | | | | | | | Other Services | | - | |
| | | | | | | | | | Total | | 3,227 | |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|--|------------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|--------------------|-----------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Priority Mail Express: | | | | | | | | | | | | |
| Total Priority Mail Express | 156,773 | 170,479 | (13,706) | (8.0) | 4,844 | 5,617 | (773) | (13.8) | 5,420 | 6,052 | (632) | (10.5) |
| USPS Ground Advantage: | | | | | | | | | | | | |
| Total USPS Ground Advantage | 4,234,595 | 3,332,907 | 901,688 | 27.1 | 713,382 | 614,242 | 99,140 | 16.1 | 913,782 | 631,783 | 281,999 | 44.6 |
| Priority Mail: | | | | | | | | | | | | |
| Total Priority Mail | 1,734,588 | 2,315,088 | (580,500) | (25.1) | 153,816 | 229,535 | (75,719) | (33.0) | 388,700 | 608,303 | (219,602) | (36.1) |
| Parcel Select & Parcel Return Service Mail: | | | | | | | | | | | | |
| Total Parcel Select & Parcel Return Service Mail | 2,973,821 | 2,998,518 | (24,697) | (0.8) | 1,030,652 | 1,061,290 | (30,638) | (2.9) | 2,502,929 | 2,531,914 | (28,985) | (1.1) |

COMPETITIVE PRODUCTS
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FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---|------------|-----------|----------------------|---------|-----------|-----------|----------------------|---------|--------------------|-----------|----------------------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 | Percent |
| International Mail: | | | | | | | | | | | | |
| Outbound Priority Mail International | 58,234 | 67,557 | (9,323) | (13.8) | 677 | 859 | (182) | (21.2) | 4,372 | 5,564 | (1,192) | (21.4) |
| Outbound International Expedited Services | 11,866 | 13,804 | (1,938) | (14.0) | 119 | 142 | (23) | (16.0) | 569 | 678 | (110) | (16.2) |
| Other Outbound International Mail | 85,697 | 120,076 | (34,379) | (28.6) | 10,436 | 14,469 | (4,033) | (27.9) | 6,777 | 11,314 | (4,537) | (40.1) |
| Inbound International | 153,972 | 143,971 | 10,001 | 6.9 | 24,224 | 22,676 | 1,548 | 6.8 | 40,895 | 40,822 | 73 | 0.2 |
| International Mail Fees | 0 | 1 | (1) | (70.4) | - | - | - | - | - | - | - | - |
| Total International Mail | 309,768 | 345,409 | (35,640) | (10.3) | 35,457 | 38,146 | (2,689) | (7.0) | 52,613 | 58,379 | (5,766) | (9.9) |
| Total Competitive Mail | 9,409,545 | 9,162,401 | 247,145 | 2.7 | 1,938,150 | 1,948,829 | (10,679) | (0.5) | 3,863,445 | 3,836,431 | 27,013 | 0.7 |

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|------------|----------|---------|------------|------------|----------|---------|--------------------|-----------|----------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | Amount | Percent | FY 2025 | FY 2024 | Amount | Percent | FY 2025 | FY 2024 | Amount | Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 21,562,107 | 20,597,098 | 965,009 | 4.7 | 31,015,108 | 30,473,031 | 542,077 | 1.8 | 6,084,097 | 6,130,078 | (45,981) | (0.8) |
| Total All Services | 842,166 | 826,041 | 16,125 | 2.0 | 114,960 | 129,308 | (14,348) | (11.1) | | | | |
| Total All Mail and Services | 22,404,274 | 21,423,140 | 981,134 | 4.6 | | | | | | | | |
| Total All Other Revenue | 346,451 | 443,060 | (96,610) | (21.8) | | | | | | | | |
| Total All Revenue | 22,750,724 | 21,866,200 | 884,524 | 4.0 | | | | | | | | |

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

**TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|-----------|--------------------------------|---------------------------------|------------|------------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 2,060,250 | 2,040,230 | 20,021 | 1.0 | 2,879,105 | 3,114,673 | (235,568) | (7.6) | 85,914 | 90,442 | (4,528) | (5.0) |
| Single-Piece Cards | 57,387 | 48,269 | 9,119 | 18.9 | 99,011 | 91,640 | 7,372 | 8.0 | 656 | 591 | 65 | 11.0 |
| Total Single-Piece Letters and Cards | 2,117,638 | 2,088,498 | 29,139 | 1.4 | 2,978,116 | 3,206,313 | (228,196) | (7.1) | 86,570 | 91,033 | (4,463) | (4.9) |
| Presort Letters | 4,156,095 | 3,923,567 | 232,528 | 5.9 | 7,598,118 | 7,784,565 | (186,447) | (2.4) | 441,518 | 453,141 | (11,623) | (2.6) |
| Presort Cards | 242,636 | 242,002 | 634 | 0.3 | 635,165 | 672,284 | (37,119) | (5.5) | 5,198 | 5,501 | (303) | (5.5) |
| Total Presort Letters and Cards | 4,398,731 | 4,165,569 | 233,163 | 5.6 | 8,233,283 | 8,456,850 | (223,566) | (2.6) | 446,716 | 458,642 | (11,926) | (2.6) |
| Flats | 5 | 2,746 | (2,740) | (99.8) | 1 | 1,212 | (1,210) | (99.9) | 0 | 361 | (361) | (100.0) |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 6,516,374 | 6,256,813 | 259,561 | 4.1 | 11,211,401 | 11,664,374 | (452,973) | (3.9) | 533,286 | 550,036 | (16,750) | (3.0) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 260,534 | 170,527 | 90,006 | 52.8 | 1,148,121 | 699,004 | 449,117 | 64.3 | 35,099 | 23,762 | 11,337 | 47.7 |
| Saturation Letters | 117,938 | 108,314 | 9,625 | 8.9 | 656,485 | 593,855 | 62,630 | 10.5 | 30,205 | 27,760 | 2,445 | 8.8 |
| High Density Flats & Parcels | 1,030 | 960 | 70 | 7.3 | 3,493 | 3,709 | (216) | (5.8) | 233 | 246 | (14) | (5.5) |
| Saturation Flats & Parcels | 10,763 | 9,969 | 794 | 8.0 | 54,845 | 51,142 | 3,703 | 7.2 | 2,330 | 2,072 | 258 | 12.4 |
| Carrier Route | 2,022 | 1,792 | 230 | 12.8 | 3,972 | 4,172 | (199) | (4.8) | 125 | 188 | (62) | (33.2) |
| Letters | 2,880,051 | 2,666,716 | 213,335 | 8.0 | 10,776,726 | 10,340,908 | 435,818 | 4.2 | 504,830 | 482,873 | 21,957 | 4.5 |
| Flats | 1,450 | 1,646 | (197) | (12.0) | 1,743 | 2,357 | (614) | (26.1) | 169 | 179 | (10) | (5.6) |
| Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Every Door Direct Mail Retail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 3,273,788 | 2,959,925 | 313,863 | 10.6 | 12,645,384 | 11,695,146 | 950,238 | 8.1 | 572,990 | 537,080 | 35,911 | 6.7 |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 147 | 158 | (11) | (6.9) | 1,078 | 1,482 | (404) | (27.3) | 61 | 73 | (12) | (16.4) |
| Outside County | 592 | 625 | (33) | (5.2) | 1,885 | 2,177 | (291) | (13.4) | 151 | 177 | (25) | (14.3) |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 740 | 783 | (44) | (5.6) | 2,963 | 3,658 | (695) | (19.0) | 212 | 249 | (37) | (14.9) |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Media and Library Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Package Services Mail Fees | 0 | 0 | (0) | (100.0) | 0 | 0 | (0) | (100.0) | 0 | 0 | (0) | (100.0) |
| Total Package Services Mail | 0 | 0 | (0) | (100.0) | 0 | 0 | (0) | (100.0) | 0 | 0 | (0) | (100.0) |

COMPETITIVE PRODUCTS
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FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 233 | 113 | 120 | 105.9 | 26 | 14 | 12 | 84.2 | 2 | 1 | 1 | 64.7 |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 233 | 113 | 120 | 105.9 | 26 | 14 | 12 | 84.2 | 2 | 1 | 1 | 64.7 |

**TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|-----------|----------|---------|-----------|-----------|----------|---------|-----------------|---------|----------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | Amount | Percent | FY 2025 | FY 2024 | Amount | Percent | FY 2025 | FY 2024 | Amount | Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Single-Piece Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Single-Piece Letters and Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Presort Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Presort Letters and Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Flats | 463,287 | 438,113 | 25,174 | 5.7 | 223,815 | 234,148 | (10,333) | (4.4) | 52,229 | 53,164 | (935) | (1.8) |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 463,287 | 438,113 | 25,174 | 5.7 | 223,815 | 234,148 | (10,333) | (4.4) | 52,229 | 53,164 | (935) | (1.8) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Saturation Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| High Density Flats & Parcels | 179,269 | 111,487 | 67,782 | 60.8 | 651,036 | 424,373 | 226,663 | 53.4 | 65,351 | 72,088 | (6,736) | (9.3) |
| Saturation Flats & Parcels | 305,104 | 315,337 | (10,233) | (3.2) | 1,554,963 | 1,641,607 | (86,644) | (5.3) | 194,830 | 218,832 | (24,002) | (11.0) |
| Carrier Route | 445,567 | 379,899 | 65,668 | 17.3 | 1,115,859 | 1,053,293 | 62,566 | 5.9 | 201,825 | 219,432 | (17,607) | (8.0) |
| Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Flats | 349,255 | 338,282 | 10,973 | 3.2 | 525,019 | 581,661 | (56,642) | (9.7) | 135,035 | 147,325 | (12,290) | (8.3) |
| Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Every Door Direct Mail Retail | 30,330 | 27,476 | 2,853 | 10.4 | 136,007 | 138,769 | (2,763) | (2.0) | 17,251 | 17,601 | (350) | (2.0) |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 1,309,525 | 1,172,481 | 137,044 | 11.7 | 3,982,884 | 3,839,703 | 143,181 | 3.7 | 614,293 | 675,279 | (60,986) | (9.0) |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 19,891 | 16,879 | 3,012 | 17.8 | 120,214 | 117,596 | 2,618 | 2.2 | 27,223 | 26,559 | 663 | 2.5 |
| Outside County | 221,258 | 219,757 | 1,501 | 0.7 | 557,069 | 607,701 | (50,632) | (8.3) | 170,529 | 189,639 | (19,110) | (10.1) |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 241,149 | 236,637 | 4,513 | 1.9 | 677,283 | 725,297 | (48,014) | (6.6) | 197,752 | 216,198 | (18,446) | (8.5) |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Flats | 26,667 | 27,905 | (1,238) | (4.4) | 27,861 | 30,185 | (2,323) | (7.7) | 41,054 | 40,750 | 303 | 0.7 |
| Bound Printed Matter Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Media and Library Mail | 6,307 | 6,104 | 203 | 3.3 | 1,357 | 1,493 | (136) | (9.1) | 883 | 930 | (47) | (5.0) |
| Package Services Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Package Services Mail | 32,974 | 34,009 | (1,035) | (3.0) | 29,218 | 31,678 | (2,459) | (7.8) | 41,937 | 41,680 | 257 | 0.6 |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 277,815 | 248,718 | 29,097 | 11.7 | 41,569 | 44,340 | (2,771) | (6.2) | 13,142 | 14,413 | (1,271) | (8.8) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 277,815 | 248,718 | 29,097 | 11.7 | 41,569 | 44,340 | (2,771) | (6.2) | 13,142 | 14,413 | (1,271) | (8.8) |

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|-----------|--------------------------------|---------|-----------|-----------|--------------------------------|---------|--------------------|-----------|--------------------------------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 2,324,749 | 2,129,957 | 194,792 | 9.1 | 4,980,042 | 4,893,971 | 86,072 | 1.8 | 923,071 | 1,003,256 | (80,185) | (8.0) |
| Total All Services | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total All Mail and Services | 2,324,749 | 2,129,957 | 194,792 | 9.1 | 4,980,042 | 4,893,971 | 86,072 | 1.8 | 923,071 | 1,003,256 | (80,185) | (8.0) |
| Total All Other Revenue | | | | | | | | | | | | |
| Total All Revenue | 2,324,749 | 2,129,957 | 194,792 | 9.1 | | | | | | | | |

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Single-Piece Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Single-Piece Letters and Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Presort Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Presort Letters and Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Flats | 0 | 57 | (57) | (100.0) | 0 | 14 | (14) | (100.0) | 0 | 1 | (1) | (100.0) |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 0 | 57 | (57) | (100.0) | 0 | 14 | (14) | (100.0) | 0 | 1 | (1) | (100.0) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Saturation Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| High Density Flats & Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Saturation Flats & Parcels | 0 | 8 | (8) | (100.0) | 0 | 15 | (15) | (100.0) | 0 | 10 | (10) | (100.0) |
| Carrier Route Letters | 0 | 0 | (0) | (100.0) | 0 | 0 | (0) | (100.0) | 0 | 0 | (0) | (100.0) |
| Flats | 60 | 23 | 37 | 158.5 | 94 | 40 | 54 | 136.3 | 3 | 1 | 2 | 124.9 |
| Parcels | 12,998 | 15,931 | (2,933) | (18.4) | 3,446 | 5,606 | (2,160) | (38.5) | 1,333 | 2,408 | (1,076) | (44.7) |
| Every Door Direct Mail Retail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 13,058 | 15,962 | (2,904) | (18.2) | 3,540 | 5,661 | (2,122) | (37.5) | 1,335 | 2,420 | (1,085) | (44.8) |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 10 | 15 | (4) | (30.3) | 36 | 58 | (22) | (37.6) | 22 | 36 | (14) | (38.3) |
| Outside County | 541 | 583 | (41) | (7.1) | 391 | 439 | (48) | (11.0) | 759 | 855 | (96) | (11.2) |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 552 | 597 | (46) | (7.7) | 427 | 497 | (70) | (14.1) | 781 | 891 | (109) | (12.3) |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 9,452 | 9,646 | (194) | (2.0) | 276 | 295 | (19) | (6.5) | 18,601 | 19,888 | (1,288) | (6.5) |
| Bound Printed Matter Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Parcels | 92,796 | 88,432 | 4,364 | 4.9 | 61,121 | 62,190 | (1,068) | (1.7) | 127,082 | 128,860 | (1,779) | (1.4) |
| Media and Library Mail | 102,541 | 113,890 | (11,349) | (10.0) | 17,489 | 22,762 | (5,274) | (23.2) | 40,003 | 47,878 | (7,875) | (16.4) |
| Package Services Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Package Services Mail | 204,789 | 211,968 | (7,179) | (3.4) | 78,886 | 85,247 | (6,362) | (7.5) | 185,685 | 196,627 | (10,941) | (5.6) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------------|-----------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 8,598,827 | 8,323,523 | 275,305 | 3.3 | 1,856,255 | 1,860,712 | (4,458) | (0.2) | 3,792,269 | 3,757,586 | 34,682 | 0.9 |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------------|-----------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 8,598,827 | 8,323,523 | 275,305 | 3.3 | 1,856,255 | 1,860,712 | (4,458) | (0.2) | 3,792,269 | 3,757,586 | 34,682 | 0.9 |

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|-----------|--------------------------------|---------|-----------|-----------|--------------------------------|---------|--------------------|-----------|--------------------------------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 8,817,226 | 8,552,107 | 265,119 | 3.1 | 1,941,814 | 1,956,102 | (14,288) | (0.7) | 3,991,661 | 3,970,427 | 21,234 | 0.5 |
| Total All Services | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total All Mail and Services | 8,817,226 | 8,552,107 | 265,119 | 3.1 | 1,941,814 | 1,956,102 | (14,288) | (0.7) | 3,991,661 | 3,970,427 | 21,234 | 0.5 |
| Total All Other Revenue | | | | | | | | | | | | |
| Total All Revenue | 8,817,226 | 8,552,107 | 265,119 | 3.1 | | | | | | | | |

**TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 1,312,259 | 1,304,490 | 7,769 | 0.6 | 1,873,585 | 2,025,659 | (152,074) | (7.5) | 49,040 | 52,592 | (3,551) | (6.8) |
| Single-Piece Cards | 34,826 | 32,707 | 2,118 | 6.5 | 60,381 | 61,636 | (1,254) | (2.0) | 377 | 385 | (8) | (2.0) |
| Total Single-Piece Letters and Cards | 1,347,084 | 1,337,197 | 9,887 | 0.7 | 1,933,966 | 2,087,295 | (153,329) | (7.3) | 49,418 | 52,977 | (3,559) | (6.7) |
| Presort Letters | 52,000 | 50,794 | 1,205 | 2.4 | 90,697 | 97,048 | (6,352) | (6.5) | 5,824 | 6,229 | (405) | (6.5) |
| Presort Cards | 1,494 | 951 | 543 | 57.1 | 3,775 | 2,557 | 1,218 | 47.6 | 31 | 21 | 10 | 47.9 |
| Total Presort Letters and Cards | 53,494 | 51,745 | 1,749 | 3.4 | 94,471 | 99,605 | (5,134) | (5.2) | 5,855 | 6,250 | (395) | (6.3) |
| Flats | 2,190 | 26,087 | (23,897) | (91.6) | 1,325 | 14,018 | (12,693) | (90.5) | 231 | 2,674 | (2,443) | (91.4) |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 1,402,768 | 1,415,029 | (12,261) | (0.9) | 2,029,762 | 2,200,918 | (171,156) | (7.8) | 55,503 | 61,900 | (6,397) | (10.3) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 2,679 | 2,960 | (281) | (9.5) | 10,202 | 11,639 | (1,437) | (12.3) | 309 | 354 | (45) | (12.8) |
| Saturation Letters | 4,262 | 2,520 | 1,742 | 69.1 | 22,135 | 13,478 | 8,657 | 64.2 | 637 | 391 | 246 | 62.8 |
| High Density Flats & Parcels | 24 | 387 | (364) | (93.9) | 83 | 1,523 | (1,440) | (94.6) | 2 | 35 | (33) | (93.4) |
| Saturation Flats & Parcels | 94 | 1,140 | (1,046) | (91.7) | 464 | 5,524 | (5,060) | (91.6) | 14 | 133 | (120) | (89.8) |
| Carrier Route | 234 | 411 | (177) | (43.0) | 533 | 1,172 | (638) | (54.5) | 107 | 108 | (0) | (0.3) |
| Letters | 190,652 | 197,209 | (6,556) | (3.3) | 952,308 | 1,012,693 | (60,385) | (6.0) | 49,112 | 51,728 | (2,616) | (5.1) |
| Flats | 4,824 | 5,492 | (669) | (12.2) | 7,707 | 10,580 | (2,873) | (27.2) | 1,579 | 2,067 | (488) | (23.6) |
| Parcels | 40 | 38 | 2 | 5.8 | 11 | 11 | (0) | (2.8) | 1 | 1 | 0 | 18.4 |
| Every Door Direct Mail Retail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 7 | 20 | (13) | (64.8) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 202,816 | 210,177 | (7,361) | (3.5) | 993,443 | 1,056,620 | (63,176) | (6.0) | 51,761 | 54,818 | (3,056) | (5.6) |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outside County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Media and Library Mail | 241 | 400 | (159) | (39.7) | 51 | 91 | (40) | (43.9) | 38 | 140 | (102) | (72.7) |
| Package Services Mail Fees | 0 | 0 | (0) | (100.0) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Package Services Mail | 241 | 400 | (159) | (39.7) | 51 | 91 | (40) | (43.9) | 38 | 140 | (102) | (72.7) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 19,212 | 49,523 | (30,311) | (61.2) | 2,756 | 5,362 | (2,607) | (48.6) | 1,862 | 7,110 | (5,248) | (73.8) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 19,212 | 49,523 | (30,311) | (61.2) | 2,756 | 5,362 | (2,607) | (48.6) | 1,862 | 7,110 | (5,248) | (73.8) |

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|--------------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 1,625,038 | 1,675,130 | (50,092) | (3.0) | 3,026,066 | 3,262,992 | (236,925) | (7.3) | 109,167 | 123,968 | (14,801) | (11.9) |
| Total All Services | 5,506 | 5,463 | 43 | 0.8 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total All Mail and Services | 1,630,543 | 1,680,593 | (50,049) | (3.0) | 3,026,066 | 3,262,992 | (236,925) | (7.3) | 109,167 | 123,968 | (14,801) | (11.9) |
| Total All Other Revenue | | | | | | | | | | | | |
| Total All Revenue | 1,630,543 | 1,680,593 | (50,049) | (3.0) | | | | | | | | |

**TABLE 3-B
METERED/ONLINE POSTAGE MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 622,401 | 618,577 | 3,823 | 0.6 | 835,800 | 914,753 | (78,952) | (8.6) | 28,403 | 30,762 | (2,359) | (7.7) |
| Single-Piece Cards | 10,199 | 6,933 | 3,266 | 47.1 | 16,837 | 13,039 | 3,798 | 29.1 | 105 | 81 | 24 | 29.1 |
| Total Single-Piece Letters and Cards | 632,600 | 625,510 | 7,090 | 1.1 | 852,637 | 927,791 | (75,154) | (8.1) | 28,508 | 30,843 | (2,335) | (7.6) |
| Presort Letters | 580,589 | 638,791 | (58,202) | (9.1) | 1,039,165 | 1,252,777 | (213,612) | (17.1) | 62,824 | 76,025 | (13,201) | (17.4) |
| Presort Cards | 818 | 532 | 286 | 53.8 | 2,081 | 1,454 | 627 | 43.1 | 17 | 12 | 5 | 43.2 |
| Total Presort Letters and Cards | 581,407 | 639,323 | (57,916) | (9.1) | 1,041,247 | 1,254,231 | (212,985) | (17.0) | 62,841 | 76,037 | (13,196) | (17.4) |
| Flats | 59,372 | 221,165 | (161,793) | (73.2) | 31,488 | 113,888 | (82,400) | (72.4) | 8,039 | 24,811 | (16,773) | (67.6) |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 1,273,379 | 1,485,999 | (212,620) | (14.3) | 1,925,372 | 2,295,911 | (370,539) | (16.1) | 99,388 | 131,692 | (32,304) | (24.5) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 252 | 167 | 86 | 51.3 | 832 | 641 | 191 | 29.8 | 30 | 27 | 4 | 13.7 |
| Saturation Letters | 4 | 4 | (1) | (14.6) | 20 | 28 | (8) | (27.6) | 1 | 1 | (0) | (25.0) |
| High Density Flats & Parcels | 0 | 7 | (7) | (100.0) | 0 | 24 | (24) | (100.0) | 0 | 1 | (1) | (100.0) |
| Saturation Flats & Parcels | 3 | 3 | 0 | 4.2 | 16 | 18 | (2) | (13.0) | 0 | 2 | (2) | (90.3) |
| Carrier Route | 0 | 8 | (8) | (100.0) | 0 | 21 | (21) | (100.0) | 0 | 1 | (1) | (100.0) |
| Letters | 32,196 | 38,867 | (6,671) | (17.2) | 149,686 | 200,357 | (50,671) | (25.3) | 7,769 | 10,830 | (3,061) | (28.3) |
| Flats | 1,175 | 1,646 | (472) | (28.6) | 1,561 | 2,616 | (1,056) | (40.3) | 273 | 493 | (220) | (44.6) |
| Parcels | 29 | 20 | 9 | 43.4 | 7 | 6 | 1 | 18.7 | 1 | 1 | 0 | 45.4 |
| Every Door Direct Mail Retail | 30,330 | 0 | 30,330 | 0.0 | 136,007 | 0 | 136,007 | 0.0 | 17,251 | 0 | 17,251 | 0.0 |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 0 | 0 | (0) | (100.0) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 63,988 | 40,723 | 23,265 | 57.1 | 288,129 | 203,712 | 84,417 | 41.4 | 25,325 | 11,355 | 13,970 | 123.0 |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outside County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Media and Library Mail | 73,856 | 82,548 | (8,692) | (10.5) | 12,873 | 16,715 | (3,843) | (23.0) | 27,606 | 33,413 | (5,807) | (17.4) |
| Package Services Mail Fees | 0 | 0 | (0) | (100.0) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Package Services Mail | 73,856 | 82,548 | (8,692) | (10.5) | 12,873 | 16,715 | (3,843) | (23.0) | 27,606 | 33,413 | (5,807) | (17.4) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 2,960,836 | 2,858,680 | 102,156 | 3.6 | 445,961 | 450,563 | (4,602) | (1.0) | 630,492 | 627,545 | 2,947 | 0.5 |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 2,960,836 | 2,858,680 | 102,156 | 3.6 | 445,961 | 450,563 | (4,602) | (1.0) | 630,492 | 627,545 | 2,947 | 0.5 |

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|--------------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 4,372,058 | 4,467,949 | (95,890) | (2.1) | 2,672,334 | 2,966,915 | (294,581) | (9.9) | 782,811 | 804,014 | (21,203) | (2.6) |
| Total All Services | 188,769 | 201,240 | (12,471) | (6.2) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total All Mail and Services | 4,560,827 | 4,669,189 | (108,361) | (2.3) | 2,672,334 | 2,966,915 | (294,581) | (9.9) | 782,811 | 804,014 | (21,203) | (2.6) |
| Total All Other Revenue | | | | | | | | | | | | |
| Total All Revenue | 4,560,827 | 4,669,189 | (108,361) | (2.3) | | | | | | | | |

**TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 7,337 | 9,506 | (2,169) | (22.8) | 8,288 | 12,245 | (3,957) | (32.3) | 465 | 713 | (248) | (34.8) |
| Single-Piece Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Single-Piece Letters and Cards | 7,337 | 9,506 | (2,169) | (22.8) | 8,288 | 12,245 | (3,957) | (32.3) | 465 | 713 | (248) | (34.8) |
| Presort Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Presort Letters and Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Flats | 0 | 23,470 | (23,470) | (100.0) | 0 | 11,132 | (11,132) | (100.0) | 0 | 2,625 | (2,625) | (100.0) |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 7,337 | 32,975 | (25,638) | (77.7) | 8,288 | 23,377 | (15,089) | (64.5) | 465 | 3,337 | (2,873) | (86.1) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Saturation Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| High Density Flats & Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Saturation Flats & Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Carrier Route | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Every Door Direct Mail Retail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outside County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Media and Library Mail | 17,563 | 17,971 | (408) | (2.3) | 2,867 | 3,357 | (491) | (14.6) | 7,141 | 8,064 | (923) | (11.4) |
| Package Services Mail Fees | 0 | 0 | (0) | (100.0) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Package Services Mail | 17,563 | 17,971 | (408) | (2.3) | 2,867 | 3,357 | (491) | (14.6) | 7,141 | 8,064 | (923) | (11.4) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 751,313 | 758,131 | (6,818) | (0.9) | 53,360 | 59,250 | (5,890) | (9.9) | 133,378 | 148,317 | (14,938) | (10.1) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 751,313 | 758,131 | (6,818) | (0.9) | 53,360 | 59,250 | (5,890) | (9.9) | 133,378 | 148,317 | (14,938) | (10.1) |

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|---------|--------------------------------|---------|-----------|---------|--------------------------------|---------|--------------------|---------|--------------------------------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 776,213 | 809,077 | (32,864) | (4.1) | 64,514 | 85,984 | (21,470) | (25.0) | 140,984 | 159,718 | (18,734) | (11.7) |
| Total All Services | 59,559 | 61,202 | (1,643) | (2.7) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total All Mail and Services | 835,773 | 870,280 | (34,507) | (4.0) | 64,514 | 85,984 | (21,470) | (25.0) | 140,984 | 159,718 | (18,734) | (11.7) |
| Total All Other Revenue | | | | | | | | | | | | |
| Total All Revenue | 835,773 | 870,280 | (34,507) | (4.0) | | | | | | | | |

**TABLE 3-E
PERMIT MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|-----------|--------------------------------|---------------------------------|------------|------------|--------------------------------|---------------------------------|-----------------|-----------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 116,846 | 102,129 | 14,717 | 14.4 | 160,000 | 155,066 | 4,934 | 3.2 | 7,950 | 6,177 | 1,773 | 28.7 |
| Single-Piece Cards | 12,286 | 8,586 | 3,700 | 43.1 | 21,662 | 16,887 | 4,775 | 28.3 | 172 | 124 | 49 | 39.3 |
| Total Single-Piece Letters and Cards | 129,132 | 110,715 | 18,417 | 16.6 | 181,662 | 171,952 | 9,709 | 5.6 | 8,122 | 6,300 | 1,822 | 28.9 |
| Presort Letters | 3,523,507 | 3,233,982 | 289,525 | 9.0 | 6,468,256 | 6,434,739 | 33,516 | 0.5 | 372,870 | 370,886 | 1,983 | 0.5 |
| Presort Cards | 240,324 | 240,519 | (195) | (0.1) | 629,309 | 668,273 | (38,964) | (5.8) | 5,150 | 5,469 | (318) | (5.8) |
| Total Presort Letters and Cards | 3,763,831 | 3,474,501 | 289,330 | 8.3 | 7,097,565 | 7,103,013 | (5,448) | (0.1) | 378,020 | 376,355 | 1,665 | 0.4 |
| Flats | 401,725 | 169,897 | 231,828 | 136.5 | 191,002 | 96,186 | 94,816 | 98.6 | 43,960 | 23,393 | 20,567 | 87.9 |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 12,360 | 11,426 | 934 | 8.2 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 4,307,048 | 3,766,538 | 540,510 | 14.4 | 7,470,229 | 7,371,151 | 99,077 | 1.3 | 430,102 | 406,048 | 24,054 | 5.9 |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 257,603 | 167,401 | 90,202 | 53.9 | 1,137,086 | 686,724 | 450,363 | 65.6 | 34,759 | 23,381 | 11,378 | 48.7 |
| Saturation Letters | 113,673 | 105,789 | 7,884 | 7.5 | 634,329 | 580,348 | 53,980 | 9.3 | 29,568 | 27,368 | 2,200 | 8.0 |
| High Density Flats & Parcels | 180,275 | 112,052 | 68,223 | 60.9 | 654,446 | 426,535 | 227,911 | 53.4 | 65,582 | 72,298 | (6,717) | (9.3) |
| Saturation Flats & Parcels | 315,771 | 324,171 | (8,401) | (2.6) | 1,609,328 | 1,687,222 | (77,894) | (4.6) | 197,146 | 220,779 | (23,633) | (10.7) |
| Carrier Route | 447,355 | 381,273 | 66,083 | 17.3 | 1,119,298 | 1,056,272 | 63,026 | 6.0 | 201,843 | 219,512 | (17,669) | (8.0) |
| Letters | 2,657,203 | 2,430,641 | 226,562 | 9.3 | 9,674,733 | 9,127,859 | 546,874 | 6.0 | 447,948 | 420,314 | 27,634 | 6.6 |
| Flats | 344,767 | 332,813 | 11,954 | 3.6 | 517,587 | 570,861 | (53,274) | (9.3) | 133,355 | 144,946 | (11,591) | (8.0) |
| Parcels | 12,928 | 15,873 | (2,944) | (18.6) | 3,428 | 5,588 | (2,161) | (38.7) | 1,330 | 2,406 | (1,076) | (44.7) |
| Every Door Direct Mail Retail | 0 | 27,476 | (27,476) | (100.0) | 0 | 138,769 | (138,769) | (100.0) | 0 | 17,601 | (17,601) | (100.0) |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 898 | 694 | 204 | 29.4 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 4,330,472 | 3,898,182 | 432,289 | 11.1 | 15,350,235 | 14,280,179 | 1,070,056 | 7.5 | 1,111,532 | 1,148,606 | (37,074) | (3.2) |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 20,049 | 17,052 | 2,996 | 17.6 | 121,327 | 119,135 | 2,192 | 1.8 | 27,305 | 26,668 | 638 | 2.4 |
| Outside County | 222,392 | 220,965 | 1,427 | 0.6 | 559,345 | 610,317 | (50,971) | (8.4) | 171,440 | 190,670 | (19,230) | (10.1) |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 242,441 | 238,017 | 4,423 | 1.9 | 680,673 | 729,452 | (48,779) | (6.7) | 198,745 | 217,338 | (18,593) | (8.6) |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 9,452 | 9,646 | (194) | (2.0) | 276 | 295 | (19) | (6.5) | 18,601 | 19,888 | (1,288) | (6.5) |
| Bound Printed Matter Flats | 26,667 | 27,905 | (1,238) | (4.4) | 27,861 | 30,185 | (2,323) | (7.7) | 41,054 | 40,750 | 303 | 0.7 |
| Bound Printed Matter Parcels | 92,796 | 88,432 | 4,364 | 4.9 | 61,121 | 62,190 | (1,068) | (1.7) | 127,082 | 128,860 | (1,779) | (1.4) |
| Media and Library Mail | 17,178 | 18,960 | (1,782) | (9.4) | 3,053 | 4,062 | (1,009) | (24.8) | 6,099 | 7,178 | (1,079) | (15.0) |
| Package Services Mail Fees | 0 | 0 | (0) | (100.0) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Package Services Mail | 146,094 | 144,943 | 1,150 | 0.8 | 92,311 | 96,732 | (4,420) | (4.6) | 192,835 | 196,677 | (3,842) | (2.0) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------------|-----------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 5,222,568 | 4,990,790 | 231,778 | 4.6 | 1,395,627 | 1,389,698 | 5,929 | 0.4 | 3,039,431 | 2,988,905 | 50,526 | 1.7 |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------|-----------|--------------------------------|---------------------------------|-----------------|-----------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 5,222,568 | 4,990,790 | 231,778 | 4.6 | 1,395,627 | 1,389,698 | 5,929 | 0.4 | 3,039,431 | 2,988,905 | 50,526 | 1.7 |

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|------------|--------------------------------|---------|------------|------------|--------------------------------|---------|--------------------|-----------|--------------------------------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 14,248,622 | 13,038,471 | 1,210,151 | 9.3 | 24,989,156 | 23,867,313 | 1,121,843 | 4.7 | 4,972,912 | 4,957,882 | 15,030 | 0.3 |
| Total All Services | 53,305 | 25,587 | 27,718 | 108.3 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total All Mail and Services | 14,301,928 | 13,064,058 | 1,237,869 | 9.5 | 24,989,156 | 23,867,313 | 1,121,843 | 4.7 | 4,972,912 | 4,957,882 | 15,030 | 0.3 |
| Total All Other Revenue | | | | | | | | | | | | |
| Total All Revenue | 14,301,928 | 13,064,058 | 1,237,869 | 9.5 | | | | | | | | |

**TABLE 3-F
OTHER MAIL
MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)**

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| First-Class Mail: | | | | | | | | | | | | |
| Single-Piece Letters | 1,407 | 5,528 | (4,120) | (74.5) | 1,433 | 6,951 | (5,518) | (79.4) | 56 | 199 | (143) | (71.7) |
| Single-Piece Cards | 77 | 42 | 35 | 82.3 | 131 | 79 | 53 | 67.0 | 1 | 0 | 0 | 67.0 |
| Total Single-Piece Letters and Cards | 1,484 | 5,570 | (4,086) | (73.4) | 1,564 | 7,029 | (5,465) | (77.7) | 57 | 200 | (143) | (71.4) |
| Presort Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Presort Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Presort Letters and Cards | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Flats | 5 | 297 | (291) | (98.2) | 1 | 148 | (147) | (99.2) | 0 | 23 | (23) | (99.4) |
| Domestic Negotiated Serv. Agreement Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outbound First-Class Mail International | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Inbound Intl. Letter-Post Single-Piece & NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| First-Class Mail Fees | 27 | 6 | 22 | 397.1 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total First-Class Mail | 1,517 | 5,872 | (4,355) | (74.2) | 1,565 | 7,178 | (5,612) | (78.2) | 57 | 223 | (165) | (74.2) |
| USPS Marketing Mail: | | | | | | | | | | | | |
| High Density Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Saturation Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| High Density Flats & Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Saturation Flats & Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Carrier Route | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Letters | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Every Door Direct Mail Retail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Domestic NSA Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| USPS Marketing Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total USPS Marketing Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Periodicals Mail: | | | | | | | | | | | | |
| In-County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Outside County | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Periodicals Mail Fees | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Periodicals Mail | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Package Services Mail: | | | | | | | | | | | | |
| Alaska Bypass | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Flats | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Bound Printed Matter Parcels | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Media and Library Mail | 10 | 115 | (105) | (91.5) | 2 | 29 | (27) | (92.8) | 2 | 13 | (11) | (86.1) |
| Package Services Mail Fees | 0 | 0 | (0) | (100.0) | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total Package Services Mail | 10 | 115 | (105) | (91.5) | 2 | 29 | (27) | (92.8) | 2 | 13 | (11) | (86.1) |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Mail | 1,578 | 1,458 | 120 | 8.2 | 147 | 194 | (46) | (24.0) | 249 | 124 | 125 | 100.8 |

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE | | | | PIECES | | | | WEIGHT (Pounds) | | | |
|---------------------------|-----------|---------|--------------------------------|---------------------------------|-----------|---------|--------------------------------|---------------------------------|-----------------|---------|--------------------------------|---------------------------------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | FY 2025 over FY 2024 Percent |
| Total Competitive Revenue | 1,578 | 1,458 | 120 | 8.2 | 147 | 194 | (46) | (24.0) | 249 | 124 | 125 | 100.8 |

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

| Service Category | REVENUE 6/ | | | | PIECES 6/ | | | | WEIGHT (Pounds) 6/ | | | |
|---------------------------------------|------------|---------|--------------------------------|---------|-----------|---------|--------------------------------|---------|--------------------|---------|--------------------------------|---------|
| | Quarter 1 | | Change | | Quarter 1 | | Change | | Quarter 1 | | Change | |
| | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent | FY 2025 | FY 2024 | FY 2025 over FY 2024 Amount | Percent |
| Total Market Dominant and Competitive | | | | | | | | | | | | |
| Total All Mail | 3,105 | 7,445 | (4,340) | (58.3) | 179,453 | 192,360 | (12,908) | (6.7) | 17,420 | 16,617 | 803 | 4.8 |
| Total All Services | 641 | 507 | 133 | 26.3 | 0 | 0 | 0 | 0.0 | 0 | 0 | 0 | 0.0 |
| Total All Mail and Services | 3,746 | 7,952 | (4,207) | (52.9) | 179,453 | 192,360 | (12,908) | (6.7) | 17,420 | 16,617 | 803 | 4.8 |
| Total All Other Revenue | | | | | | | | | | | | |
| Total All Revenue | 3,746 | 7,952 | (4,207) | (52.9) | | | | | | | | |