

**MARKET DOMINANT PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,695,912	1,755,027	(59,115)	(3.4)	2,340,983	2,621,797	(280,814)	(10.7)	68,747	75,189	(6,441)	(8.6)
Single-Piece Cards	39,270	41,198	(1,928)	(4.7)	67,801	76,091	(8,291)	(10.9)	464	494	(30)	(6.1)
Total Single-Piece Letters and Cards	1,735,183	1,796,225	(61,043)	(3.4)	2,408,784	2,697,888	(289,104)	(10.7)	69,211	75,683	(6,472)	(8.6)
Presort Letters	4,208,074	4,114,178	93,896	2.3	7,797,061	8,122,506	(325,445)	(4.0)	453,346	483,099	(29,752)	(6.2)
Presort Cards	213,415	220,506	(7,091)	(3.2)	562,308	617,655	(55,347)	(9.0)	4,601	5,054	(454)	(9.0)
Total Presort Letters and Cards	4,421,489	4,334,684	86,805	2.0	8,359,369	8,740,161	(380,792)	(4.4)	457,947	488,153	(30,206)	(6.2)
Flats	470,877	426,095	44,782	10.5	222,454	233,138	(10,684)	(4.6)	53,274	48,986	4,288	8.8
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	36,263	45,468	(9,206)	(20.2)	17,655	23,053	(5,398)	(23.4)	921	1,237	(315)	(25.5)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	13,440	12,308	1,132	9.2	16,848	16,038	810	5.1	1,381	1,471	(90)	(6.1)
First-Class Mail Fees	25,046	26,998	(1,952)	(7.2)	-	-	-	-	-	-	-	-
Total First-Class Mail	6,702,297	6,641,779	60,518	0.9	11,025,109	11,710,278	(685,169)	(5.9)	582,735	615,529	(32,794)	(5.3)
<b>USPS Marketing Mail:</b>												
High Density Letters	186,478	176,157	10,321	5.9	733,506	719,968	13,538	1.9	24,271	24,149	122	0.5
Saturation Letters	110,557	108,052	2,504	2.3	598,598	603,084	(4,487)	(0.7)	27,403	27,629	(226)	(0.8)
High Density Flats & Parcels	48,699	88,784	(40,084)	(45.1)	172,077	334,958	(162,881)	(48.6)	29,480	46,671	(17,191)	(36.8)
Saturation Flats & Parcels	305,687	318,980	(13,293)	(4.2)	1,573,320	1,702,259	(128,939)	(7.6)	173,144	201,009	(27,865)	(13.9)
Carrier Route	237,156	310,952	(73,796)	(23.7)	585,136	851,103	(265,967)	(31.2)	130,582	162,310	(31,728)	(19.5)
Letters	2,421,149	2,335,404	85,745	3.7	8,847,031	8,998,961	(151,930)	(1.7)	419,416	430,149	(10,733)	(2.5)
Flats	257,886	279,362	(21,477)	(7.7)	381,586	458,168	(76,583)	(16.7)	98,479	112,680	(14,201)	(12.6)
Parcels	12,012	18,335	(6,323)	(34.5)	3,028	5,159	(2,131)	(41.3)	1,333	2,448	(1,115)	(45.6)
Every Door Direct Mail Retail	31,056	30,059	997	3.3	139,264	148,861	(9,597)	(6.4)	17,664	18,882	(1,217)	(6.4)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	4,772	5,395	(623)	(11.5)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	3,615,452	3,671,481	(56,029)	(1.5)	13,033,545	13,822,522	(788,977)	(5.7)	921,771	1,025,925	(104,154)	(10.2)
<b>Periodicals Mail:</b>												
In-County	18,085	17,539	547	3.1	111,772	120,283	(8,511)	(7.1)	22,438	24,208	(1,770)	(7.3)
Outside County	195,840	202,194	(6,354)	(3.1)	489,100	550,973	(61,872)	(11.2)	143,927	165,189	(21,261)	(12.9)
Periodicals Mail Fees	51	59	(8)	(12.9)	-	-	-	-	-	-	-	-
Total Periodicals Mail	213,976	219,791	(5,815)	(2.6)	600,872	671,255	(70,383)	(10.5)	166,366	189,397	(23,031)	(12.2)
<b>Package Services Mail:</b>												
Alaska Bypass	8,778	10,500	(1,722)	(16.4)	256	321	(65)	(20.2)	17,275	21,650	(4,374)	(20.2)
Bound Printed Matter Flats	31,231	31,999	(768)	(2.4)	33,065	35,226	(2,161)	(6.1)	53,394	48,093	5,301	11.0
Bound Printed Matter Parcels	100,652	81,207	19,445	23.9	57,487	55,156	2,331	4.2	123,148	119,740	3,407	2.8
Media and Library Mail	96,935	108,203	(11,268)	(10.4)	16,744	21,194	(4,451)	(21.0)	36,855	42,813	(5,958)	(13.9)
Package Services Mail Fees	302	152	150	99.0	-	-	-	-	-	-	-	-
Total Package Services Mail	237,898	232,060	5,837	2.5	107,551	111,897	(4,346)	(3.9)	230,672	232,295	(1,624)	(0.7)



**COMPETITIVE PRODUCTS**  
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**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Priority Mail Express:												
Total Priority Mail Express	153,528	161,528	(8,000)	(5.0)	4,993	5,320	(327)	(6.1)	5,080	5,287	(208)	(3.9)
USPS Ground Advantage:												
Total USPS Ground Advantage	3,788,412	3,094,582	693,830	22.4	680,935	555,440	125,496	22.6	790,648	670,225	120,423	18.0
Priority Mail:												
Total Priority Mail	1,409,395	1,782,693	(373,298)	(20.9)	130,760	175,189	(44,429)	(25.4)	321,868	437,551	(115,683)	(26.4)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	2,167,088	2,427,031	(259,943)	(10.7)	669,869	861,987	(192,119)	(22.3)	1,590,977	1,939,684	(348,707)	(18.0)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
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**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024	Percent	FY 2025	FY 2024	FY 2025 over FY 2024	Percent	FY 2025	FY 2024	FY 2025 over FY 2024	Percent
International Mail:												
Outbound Priority Mail International	47,221	50,251	(3,030)	(6.0)	585	642	(57)	(8.9)	3,330	3,865	(535)	(13.8)
Outbound International Expedited Services	10,192	11,510	(1,318)	(11.4)	105	120	(15)	(12.7)	404	467	(64)	(13.6)
Other Outbound International Mail	82,370	101,477	(19,107)	(18.8)	11,658	13,345	(1,687)	(12.6)	6,460	9,083	(2,623)	(28.9)
Inbound International	137,635	128,923	8,712	6.8	20,795	20,041	754	3.8	33,811	33,953	(142)	(0.4)
International Mail Fees	1	2	(1)	(61.9)	-	-	-	-	-	-	-	-
Total International Mail	277,418	292,162	(14,744)	(5.0)	33,143	34,148	(1,006)	(2.9)	44,006	47,369	(3,363)	(7.1)
Total Competitive Mail	7,795,841	7,757,996	37,844	0.5	1,519,699	1,632,084	(112,384)	(6.9)	2,752,578	3,100,116	(347,538)	(11.2)



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	18,565,464	18,523,107	42,356	0.2	26,344,671	28,005,634	(1,660,962)	(5.9)	4,670,303	5,179,883	(509,579)	(9.8)
Total All Services	829,776	833,947	(4,172)	(0.5)	117,372	129,254	(11,883)	(9.2)				
Total All Mail and Services	19,395,239	19,357,055	38,184	0.2								
Total All Other Revenue	506,900	593,248	(86,348)	(14.6)								
Total All Revenue	19,902,140	19,950,303	(48,163)	(0.2)								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

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**MARKET DOMINANT PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,756,162	3,795,257	(39,094)	(1.0)	5,220,088	5,736,470	(516,382)	(9.0)	154,661	165,631	(10,969)	(6.6)
Single-Piece Cards	96,658	89,467	7,191	8.0	166,812	167,731	(919)	(0.5)	1,119	1,085	35	3.2
Total Single-Piece Letters and Cards	3,852,820	3,884,724	(31,904)	(0.8)	5,386,900	5,904,201	(517,301)	(8.8)	155,781	166,715	(10,935)	(6.6)
Presort Letters	8,364,170	8,037,745	326,424	4.1	15,395,179	15,907,071	(511,892)	(3.2)	894,864	936,240	(41,376)	(4.4)
Presort Cards	456,051	462,508	(6,457)	(1.4)	1,197,473	1,289,939	(92,466)	(7.2)	9,799	10,556	(757)	(7.2)
Total Presort Letters and Cards	8,820,221	8,500,253	319,967	3.8	16,592,652	17,197,010	(604,358)	(3.5)	904,663	946,795	(42,132)	(4.5)
Flats	934,169	867,010	67,159	7.7	446,270	468,511	(22,241)	(4.7)	105,504	102,511	2,992	2.9
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	88,227	105,360	(17,133)	(16.3)	44,098	55,880	(11,782)	(21.1)	2,180	2,822	(642)	(22.8)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	26,705	27,409	(705)	(2.6)	33,689	36,915	(3,225)	(8.7)	2,894	3,334	(440)	(13.2)
First-Class Mail Fees	50,732	52,513	(1,781)	(3.4)	-	-	-	-	-	-	-	-
Total First-Class Mail	13,772,874	13,437,270	335,604	2.5	22,503,610	23,662,518	(1,158,907)	(4.9)	1,171,021	1,222,178	(51,157)	(4.2)
<b>USPS Marketing Mail:</b>												
High Density Letters	447,011	346,684	100,327	28.9	1,881,628	1,418,972	462,655	32.6	59,370	47,911	11,459	23.9
Saturation Letters	228,495	216,366	12,129	5.6	1,255,082	1,196,939	58,143	4.9	57,608	55,389	2,219	4.0
High Density Flats & Parcels	228,998	201,230	27,768	13.8	826,606	763,040	63,566	8.3	95,064	119,005	(23,941)	(20.1)
Saturation Flats & Parcels	621,555	644,294	(22,739)	(3.5)	3,183,127	3,395,023	(211,895)	(6.2)	370,304	421,924	(51,620)	(12.2)
Carrier Route	684,746	692,643	(7,898)	(1.1)	1,704,967	1,908,568	(203,601)	(10.7)	332,532	381,929	(49,397)	(12.9)
Letters	5,301,200	5,002,121	299,079	6.0	19,623,757	19,339,869	283,888	1.5	924,246	913,022	11,224	1.2
Flats	608,651	619,314	(10,663)	(1.7)	908,441	1,042,226	(133,785)	(12.8)	233,686	260,185	(26,499)	(10.2)
Parcels	25,010	34,266	(9,256)	(27.0)	6,474	10,765	(4,291)	(39.9)	2,665	4,856	(2,191)	(45.1)
Every Door Direct Mail Retail	61,385	57,535	3,850	6.7	275,271	287,631	(12,360)	(4.3)	34,915	36,483	(1,568)	(4.3)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	10,682	11,765	(1,083)	(9.2)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	8,217,734	7,826,219	391,514	5.0	29,665,353	29,363,032	302,320	1.0	2,110,390	2,240,704	(130,314)	(5.8)
<b>Periodicals Mail:</b>												
In-County	38,119	34,584	3,536	10.2	233,099	239,418	(6,319)	(2.6)	49,744	50,876	(1,132)	(2.2)
Outside County	417,369	422,708	(5,339)	(1.3)	1,048,446	1,161,289	(112,844)	(9.7)	315,367	355,859	(40,492)	(11.4)
Periodicals Mail Fees	107	752	(645)	(85.8)	-	-	-	-	-	-	-	-
Total Periodicals Mail	455,596	458,044	(2,448)	(0.5)	1,281,545	1,400,707	(119,163)	(8.5)	365,111	406,734	(41,624)	(10.2)
<b>Package Services Mail:</b>												
Alaska Bypass	18,230	20,146	(1,916)	(9.5)	532	616	(84)	(13.6)	35,876	41,538	(5,662)	(13.6)
Bound Printed Matter Flats	57,898	59,904	(2,006)	(3.3)	60,926	65,411	(4,485)	(6.9)	94,448	88,843	5,604	6.3
Bound Printed Matter Parcels	193,449	169,639	23,809	14.0	118,608	117,346	1,262	1.1	250,229	248,601	1,629	0.7
Media and Library Mail	205,797	228,218	(22,421)	(9.8)	35,589	45,450	(9,860)	(21.7)	77,741	91,620	(13,880)	(15.1)
Package Services Mail Fees	608	368	240	65.1	-	-	-	-	-	-	-	-
Total Package Services Mail	475,981	478,275	(2,294)	(0.5)	215,655	228,822	(13,167)	(5.8)	458,294	470,602	(12,308)	(2.6)



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	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Priority Mail Express:												
Total Priority Mail Express	310,301	332,006	(21,706)	(6.5)	9,837	10,936	(1,100)	(10.1)	10,499	11,339	(840)	(7.4)
USPS Ground Advantage:												
Total USPS Ground Advantage	8,023,007	6,427,490	1,595,518	24.8	1,394,317	1,169,681	224,636	19.2	1,704,431	1,302,009	402,422	30.9
Priority Mail:												
Total Priority Mail	3,143,983	4,097,781	(953,799)	(23.3)	284,576	404,725	(120,148)	(29.7)	710,568	1,045,853	(335,285)	(32.1)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	5,140,909	5,425,549	(284,640)	(5.2)	1,700,521	1,923,277	(222,756)	(11.6)	4,093,906	4,471,598	(377,692)	(8.4)

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	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024	Percent	FY 2025	FY 2024	FY 2025 over FY 2024	Percent	FY 2025	FY 2024	FY 2025 over FY 2024	Percent
International Mail:												
Outbound Priority Mail International	105,455	117,808	(12,353)	(10.5)	1,262	1,501	(239)	(15.9)	7,703	9,429	(1,727)	(18.3)
Outbound International Expedited Services	22,058	25,314	(3,256)	(12.9)	224	262	(38)	(14.5)	973	1,146	(173)	(15.1)
Other Outbound International Mail	168,066	221,552	(53,486)	(24.1)	22,094	27,814	(5,719)	(20.6)	13,237	20,398	(7,160)	(35.1)
Inbound International	291,607	272,894	18,713	6.9	45,019	42,717	2,302	5.4	74,706	74,775	(69)	(0.1)
International Mail Fees	1	3	(2)	(65.0)	-	-	-	-	-	-	-	-
Total International Mail	587,186	637,571	(50,384)	(7.9)	68,599	72,294	(3,695)	(5.1)	96,619	105,748	(9,129)	(8.6)
Total Competitive Mail	17,205,386	16,920,397	284,989	1.7	3,457,850	3,580,913	(123,063)	(3.4)	6,616,023	6,936,547	(320,524)	(4.6)



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	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	40,127,571	39,120,205	1,007,365	2.6	57,359,780	58,478,664	(1,118,885)	(1.9)	10,754,400	11,309,960	(555,560)	(4.9)
Total All Services	1,671,942	1,659,989	11,953	0.7								
Total All Mail and Services	41,799,513	40,780,194	1,019,318	2.5								
Total All Other Revenue	853,351	1,036,308	(182,957)	(17.7)								
Total All Revenue	42,652,864	41,816,503	836,361	2.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

**TABLE 2-A  
LETTER MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,695,912	1,755,027	(59,115)	(3.4)	2,340,983	2,621,797	(280,814)	(10.7)	68,747	75,189	(6,441)	(8.6)
Single-Piece Cards	39,270	41,198	(1,928)	(4.7)	67,801	76,091	(8,291)	(10.9)	464	494	(30)	(6.1)
Total Single-Piece Letters and Cards	1,735,183	1,796,225	(61,043)	(3.4)	2,408,784	2,697,888	(289,104)	(10.7)	69,211	75,683	(6,472)	(8.6)
Presort Letters	4,208,074	4,114,178	93,896	2.3	7,797,061	8,122,506	(325,445)	(4.0)	453,346	483,099	(29,752)	(6.2)
Presort Cards	213,415	220,506	(7,091)	(3.2)	562,308	617,655	(55,347)	(9.0)	4,601	5,054	(454)	(9.0)
Total Presort Letters and Cards	4,421,489	4,334,684	86,805	2.0	8,359,369	8,740,161	(380,792)	(4.4)	457,947	488,153	(30,206)	(6.2)
Flats	12	2,379	(2,367)	(99.5)	3	1,070	(1,067)	(99.8)	0	360	(359)	(99.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,156,684	6,133,289	23,395	0.4	10,768,155	11,439,119	(670,964)	(5.9)	527,159	564,195	(37,037)	(6.6)
<b>USPS Marketing Mail:</b>												
High Density Letters	186,478	176,157	10,321	5.9	733,506	719,968	13,538	1.9	24,271	24,149	122	0.5
Saturation Letters	110,557	108,052	2,504	2.3	598,598	603,084	(4,487)	(0.7)	27,403	27,629	(226)	(0.8)
High Density Flats & Parcels	662	1,131	(469)	(41.5)	2,274	4,967	(2,694)	(54.2)	201	431	(230)	(53.4)
Saturation Flats & Parcels	8,149	10,031	(1,882)	(18.8)	38,766	52,484	(13,717)	(26.1)	1,595	2,217	(622)	(28.1)
Carrier Route	1,557	1,672	(115)	(6.9)	2,888	3,543	(655)	(18.5)	135	117	18	15.4
Letters	2,421,149	2,335,404	85,745	3.7	8,847,031	8,998,961	(151,930)	(1.7)	419,416	430,149	(10,733)	(2.5)
Flats	816	949	(134)	(14.1)	1,025	1,150	(125)	(10.9)	96	126	(30)	(23.8)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	2,729,368	2,633,397	95,971	3.6	10,224,088	10,384,156	(160,069)	(1.5)	473,116	484,817	(11,701)	(2.4)
<b>Periodicals Mail:</b>												
In-County	149	168	(18)	(11.0)	1,093	1,488	(395)	(26.5)	61	71	(10)	(13.9)
Outside County	524	617	(92)	(15.0)	1,629	2,087	(459)	(22.0)	126	169	(43)	(25.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	674	785	(111)	(14.1)	2,722	3,575	(853)	(23.9)	188	241	(53)	(22.1)
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Total Package Services Mail	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Mail	195	94	101	107.2	20	8	12	144.0	1	0	1	300.9

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Revenue	195	94	101	107.2	20	8	12	144.0	1	0	1	300.9



**TABLE 2-A  
LETTER MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,756,162	3,795,257	(39,094)	(1.0)	5,220,088	5,736,470	(516,382)	(9.0)	154,661	165,631	(10,969)	(6.6)
Single-Piece Cards	96,658	89,467	7,191	8.0	166,812	167,731	(919)	(0.5)	1,119	1,085	35	3.2
Total Single-Piece Letters and Cards	3,852,820	3,884,724	(31,903)	(0.8)	5,386,900	5,904,201	(517,301)	(8.8)	155,781	166,715	(10,935)	(6.6)
Presort Letters	8,364,170	8,037,745	326,424	4.1	15,395,179	15,907,071	(511,892)	(3.2)	894,864	936,240	(41,376)	(4.4)
Presort Cards	456,051	462,508	(6,457)	(1.4)	1,197,473	1,289,939	(92,466)	(7.2)	9,799	10,556	(757)	(7.2)
Total Presort Letters and Cards	8,820,221	8,500,253	319,967	3.8	16,592,652	17,197,010	(604,358)	(3.5)	904,663	946,795	(42,132)	(4.5)
Flats	18	5,125	(5,107)	(99.7)	4	2,281	(2,277)	(99.8)	1	720	(720)	(99.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	12,673,058	12,390,102	282,956	2.3	21,979,556	23,103,493	(1,123,937)	(4.9)	1,060,444	1,114,231	(53,787)	(4.8)
<b>USPS Marketing Mail:</b>												
High Density Letters	447,011	346,684	100,327	28.9	1,881,628	1,418,972	462,655	32.6	59,370	47,911	11,459	23.9
Saturation Letters	228,495	216,366	12,129	5.6	1,255,082	1,196,939	58,143	4.9	57,608	55,389	2,219	4.0
High Density Flats & Parcels	1,692	2,091	(399)	(19.1)	5,766	8,676	(2,910)	(33.5)	434	677	(244)	(36.0)
Saturation Flats & Parcels	18,913	20,000	(1,088)	(5.4)	93,611	103,625	(10,014)	(9.7)	3,925	4,289	(365)	(8.5)
Carrier Route	3,580	3,465	115	3.3	6,860	7,714	(854)	(11.1)	260	304	(44)	(14.6)
Letters	5,301,200	5,002,121	299,079	6.0	19,623,757	19,339,869	283,888	1.5	924,246	913,022	11,224	1.2
Flats	2,265	2,596	(331)	(12.7)	2,768	3,507	(739)	(21.1)	264	304	(40)	(13.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	6,003,156	5,593,322	409,834	7.3	22,869,472	22,079,303	790,169	3.6	1,046,107	1,021,897	24,210	2.4
<b>Periodicals Mail:</b>												
In-County	297	326	(29)	(9.0)	2,171	2,970	(799)	(26.9)	122	144	(22)	(15.2)
Outside County	1,116	1,242	(125)	(10.1)	3,514	4,264	(750)	(17.6)	277	346	(69)	(19.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,413	1,568	(155)	(9.9)	5,685	7,234	(1,549)	(21.4)	400	490	(90)	(18.4)
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Total Package Services Mail	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Mail	428	207	221	106.5	46	22	24	106.5	3	1	2	131.9

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	428	207	221	106.5	46	22	24	106.5	3	1	2	131.9

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Market Dominant and Competitive												
Total All Mail	18,678,056	17,985,199	692,857	3.9	45,046,457	45,392,582	(346,125)	(0.8)	2,109,600	2,138,415	(28,815)	(1.3)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	18,678,056	17,985,199	692,857	3.9	45,046,457	45,392,582	(346,125)	(0.8)	2,109,600	2,138,415	(28,815)	(1.3)
Total All Other Revenue												
Total All Revenue	18,678,056	17,985,199	692,857	3.9								

**TABLE 2-B  
FLAT MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	470,865	423,716	47,149	11.1	222,451	232,069	(9,617)	(4.1)	53,274	48,626	4,647	9.6
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	470,865	423,716	47,149	11.1	222,451	232,069	(9,617)	(4.1)	53,274	48,626	4,647	9.6
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	48,037	87,653	(39,616)	(45.2)	169,803	329,991	(160,188)	(48.5)	29,279	46,240	(16,961)	(36.7)
Saturation Flats & Parcels	297,538	308,942	(11,404)	(3.7)	1,534,554	1,649,759	(115,205)	(7.0)	171,549	198,781	(27,233)	(13.7)
Carrier Route	235,599	309,274	(73,675)	(23.8)	582,248	847,551	(265,303)	(31.3)	130,447	162,192	(31,744)	(19.6)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	257,027	278,266	(21,239)	(7.6)	380,491	456,779	(76,288)	(16.7)	98,381	112,550	(14,169)	(12.6)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	31,056	30,059	997	3.3	139,264	148,861	(9,597)	(6.4)	17,664	18,882	(1,217)	(6.4)
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	869,256	1,014,194	(144,938)	(14.3)	2,806,359	3,432,941	(626,582)	(18.3)	447,320	538,645	(91,324)	(17.0)
<b>Periodicals Mail:</b>												
In-County	17,942	17,371	572	3.3	110,676	118,762	(8,086)	(6.8)	22,376	24,124	(1,748)	(7.2)
Outside County	195,244	201,445	(6,201)	(3.1)	487,141	548,499	(61,359)	(11.2)	143,110	164,216	(21,106)	(12.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	213,186	218,816	(5,629)	(2.6)	597,817	667,261	(69,444)	(10.4)	165,486	188,340	(22,854)	(12.1)
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	31,231	31,999	(768)	(2.4)	33,065	35,226	(2,161)	(6.1)	53,394	48,093	5,301	11.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	6,573	6,937	(364)	(5.2)	1,385	1,639	(254)	(15.5)	989	1,233	(244)	(19.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	37,804	38,935	(1,132)	(2.9)	34,450	36,865	(2,415)	(6.6)	54,382	49,326	5,057	10.3



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Mail	300,887	259,639	41,248	15.9	50,307	42,892	7,415	17.3	17,435	15,081	2,354	15.6

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Competitive Revenue	300,887	259,639	41,248	15.9	50,307	42,892	7,415	17.3	17,435	15,081	2,354	15.6

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Market Dominant and Competitive												
Total All Mail	1,891,998	1,955,299	(63,301)	(3.2)	3,724,326	4,424,987	(700,661)	(15.8)	739,835	841,586	(101,751)	(12.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,891,998	1,955,299	(63,301)	(3.2)	3,724,326	4,424,987	(700,661)	(15.8)	739,835	841,586	(101,751)	(12.1)
Total All Other Revenue												
Total All Revenue	1,891,998	1,955,299	(63,301)	(3.2)								

**TABLE 2-B  
FLAT MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	934,152	861,828	72,323	8.4	446,266	466,216	(19,950)	(4.3)	105,503	101,790	3,713	3.6
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	934,152	861,828	72,323	8.4	446,266	466,216	(19,950)	(4.3)	105,503	101,790	3,713	3.6
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	227,306	199,140	28,166	14.1	820,839	754,364	66,476	8.8	94,630	118,328	(23,698)	(20.0)
Saturation Flats & Parcels	602,642	624,279	(21,637)	(3.5)	3,089,517	3,291,365	(201,849)	(6.1)	366,379	417,614	(51,235)	(12.3)
Carrier Route	681,166	689,173	(8,007)	(1.2)	1,698,107	1,900,844	(202,737)	(10.7)	332,272	381,624	(49,352)	(12.9)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	606,282	616,548	(10,266)	(1.7)	905,509	1,038,440	(132,931)	(12.8)	233,417	259,876	(26,459)	(10.2)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	61,385	57,535	3,850	6.7	275,271	287,631	(12,360)	(4.3)	34,915	36,483	(1,568)	(4.3)
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	2,178,781	2,186,675	(7,894)	(0.4)	6,789,243	7,272,644	(483,401)	(6.6)	1,061,613	1,213,923	(152,310)	(12.5)
<b>Periodicals Mail:</b>												
In-County	37,833	34,250	3,584	10.5	230,890	236,358	(5,468)	(2.3)	49,599	50,683	(1,084)	(2.1)
Outside County	416,502	421,202	(4,700)	(1.1)	1,044,210	1,156,200	(111,990)	(9.7)	313,639	353,855	(40,216)	(11.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	454,336	455,452	(1,117)	(0.2)	1,275,100	1,392,558	(117,458)	(8.4)	363,238	404,538	(41,300)	(10.2)
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	57,898	59,904	(2,006)	(3.3)	60,926	65,411	(4,485)	(6.9)	94,448	88,843	5,604	6.3
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	12,880	13,041	(160)	(1.2)	2,742	3,132	(389)	(12.4)	1,871	2,162	(291)	(13.5)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Total Package Services Mail	70,778	72,944	(2,167)	(3.0)	63,668	68,542	(4,874)	(7.1)	96,319	91,006	5,314	5.8



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Mail	575,453	508,357	67,096	13.2	95,712	87,232	8,480	9.7	32,216	29,494	2,722	9.2

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	575,453	508,357	67,096	13.2	95,712	87,232	8,480	9.7	32,216	29,494	2,722	9.2



**TABLE 2-C  
PARCEL MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	7	(7)	(100.0)	0	17	(17)	(100.0)	0	10	(10)	(100.0)
Carrier Route	0	5	(5)	(100.0)	0	9	(9)	(100.0)	0	1	(1)	(100.0)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	44	147	(103)	(70.3)	70	240	(169)	(70.7)	2	4	(2)	(50.0)
Parcels	12,012	18,335	(6,323)	(34.5)	3,028	5,159	(2,131)	(41.3)	1,333	2,448	(1,115)	(45.6)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	12,056	18,495	(6,439)	(34.8)	3,098	5,424	(2,326)	(42.9)	1,335	2,463	(1,129)	(45.8)
<b>Periodicals Mail:</b>												
In-County	1	7	(6)	(85.1)	2	33	(31)	(93.6)	1	13	(12)	(94.9)
Outside County	477	528	(52)	(9.8)	331	386	(55)	(14.3)	691	803	(112)	(13.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	478	535	(58)	(10.8)	333	419	(86)	(20.5)	692	816	(124)	(15.2)
<b>Package Services Mail:</b>												
Alaska Bypass	8,778	10,500	(1,722)	(16.4)	256	321	(65)	(20.2)	17,275	21,650	(4,374)	(20.2)
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	100,652	81,207	19,445	23.9	57,487	55,156	2,331	4.2	123,148	119,740	3,407	2.8
Media and Library Mail	90,352	101,223	(10,871)	(10.7)	15,359	19,556	(4,197)	(21.5)	35,866	41,580	(5,714)	(13.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	199,782	192,930	6,852	3.6	73,102	75,033	(1,931)	(2.6)	176,289	182,970	(6,681)	(3.7)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Mail	7,006,623	6,981,642	24,981	0.4	1,431,237	1,549,716	(118,479)	(7.6)	2,686,057	3,032,378	(346,321)	(11.4)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Revenue	7,006,623	6,981,642	24,981	0.4	1,431,237	1,549,716	(118,479)	(7.6)	2,686,057	3,032,378	(346,321)	(11.4)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Market Dominant and Competitive												
Total All Mail	7,218,939	7,193,601	25,337	0.4	1,510,917	1,634,997	(124,080)	(7.6)	2,878,042	3,233,033	(354,991)	(11.0)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	7,218,939	7,193,601	25,337	0.4	1,510,917	1,634,997	(124,080)	(7.6)	2,878,042	3,233,033	(354,991)	(11.0)
Total All Other Revenue												
Total All Revenue	7,218,939	7,193,601	25,337	0.4								

**TABLE 2-C  
PARCEL MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	57	(57)	(100.0)	0	14	(14)	(100.0)	0	1	(1)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	0	57	(57)	(100.0)	0	14	(14)	(100.0)	0	1	(1)	(100.0)
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	15	(15)	(100.0)	0	32	(32)	(100.0)	0	21	(21)	(100.0)
Carrier Route	0	5	(5)	(100.0)	0	9	(9)	(100.0)	0	1	(1)	(100.0)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	104	170	(66)	(38.9)	164	279	(116)	(41.4)	5	5	(0)	(7.7)
Parcels	25,010	34,266	(9,256)	(27.0)	6,474	10,765	(4,291)	(39.9)	2,665	4,856	(2,191)	(45.1)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	25,114	34,457	(9,343)	(27.1)	6,637	11,085	(4,448)	(40.1)	2,670	4,883	(2,213)	(45.3)
<b>Periodicals Mail:</b>												
In-County	11	22	(10)	(47.9)	38	91	(52)	(57.8)	23	49	(26)	(53.3)
Outside County	1,018	1,111	(93)	(8.4)	722	825	(104)	(12.6)	1,450	1,658	(207)	(12.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,029	1,133	(104)	(9.1)	760	916	(156)	(17.0)	1,473	1,707	(233)	(13.7)
<b>Package Services Mail:</b>												
Alaska Bypass	18,230	20,146	(1,916)	(9.5)	532	616	(84)	(13.6)	35,876	41,538	(5,662)	(13.6)
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	193,449	169,639	23,809	14.0	118,608	117,346	1,262	1.1	250,229	248,601	1,629	0.7
Media and Library Mail	192,893	215,113	(22,220)	(10.3)	32,847	42,318	(9,471)	(22.4)	75,869	89,458	(13,589)	(15.2)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Total Package Services Mail	404,571	404,898	(326)	(0.1)	151,987	160,280	(8,293)	(5.2)	361,974	379,596	(17,622)	(4.6)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Mail	15,608,699	15,305,164	303,535	2.0	3,283,656	3,410,428	(126,772)	(3.7)	6,476,686	6,789,964	(313,278)	(4.6)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	15,608,699	15,305,164	303,535	2.0	3,283,656	3,410,428	(126,772)	(3.7)	6,476,686	6,789,964	(313,278)	(4.6)



**TABLE 3-A  
STAMPED MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	907,942	958,287	(50,345)	(5.3)	1,275,469	1,455,321	(179,852)	(12.4)	30,776	35,407	(4,631)	(13.1)
Single-Piece Cards	19,490	21,317	(1,827)	(8.6)	33,454	39,410	(5,956)	(15.1)	209	246	(37)	(15.1)
Total Single-Piece Letters and Cards	927,431	979,604	(52,173)	(5.3)	1,308,923	1,494,731	(185,808)	(12.4)	30,985	35,653	(4,668)	(13.1)
Presort Letters	38,766	43,584	(4,818)	(11.1)	67,292	82,116	(14,824)	(18.1)	4,290	5,237	(947)	(18.1)
Presort Cards	562	608	(46)	(7.6)	1,426	1,644	(218)	(13.2)	12	13	(2)	(13.2)
Total Presort Letters and Cards	39,328	44,192	(4,864)	(11.0)	68,718	83,759	(15,042)	(18.0)	4,302	5,251	(949)	(18.1)
Flats	1,379	24,445	(23,066)	(94.4)	834	14,094	(13,260)	(94.1)	132	2,516	(2,383)	(94.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	968,138	1,048,241	(80,103)	(7.6)	1,378,475	1,592,585	(214,110)	(13.4)	35,419	43,420	(8,001)	(18.4)
<b>USPS Marketing Mail:</b>												
High Density Letters	3,198	3,834	(636)	(16.6)	12,223	14,965	(2,741)	(18.3)	352	467	(115)	(24.7)
Saturation Letters	5,717	3,381	2,335	69.1	29,127	17,977	11,150	62.0	882	534	349	65.4
High Density Flats & Parcels	54	384	(330)	(86.0)	184	1,489	(1,304)	(87.6)	5	32	(27)	(84.1)
Saturation Flats & Parcels	488	1,297	(809)	(62.4)	2,190	6,200	(4,010)	(64.7)	77	135	(58)	(43.0)
Carrier Route	202	339	(137)	(40.5)	497	885	(388)	(43.8)	21	35	(14)	(40.2)
Letters	150,776	162,081	(11,304)	(7.0)	718,576	779,745	(61,169)	(7.8)	37,996	40,391	(2,396)	(5.9)
Flats	4,259	4,474	(215)	(4.8)	6,741	8,119	(1,378)	(17.0)	1,268	1,309	(41)	(3.1)
Parcels	34	40	(6)	(14.2)	9	10	(0)	(0.7)	2	3	(0)	(17.3)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	5	13	(8)	(61.5)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	164,733	175,844	(11,111)	(6.3)	769,549	829,390	(59,841)	(7.2)	40,603	42,905	(2,302)	(5.4)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	251	481	(230)	(47.8)	50	104	(54)	(52.3)	62	137	(75)	(54.8)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	251	481	(230)	(47.8)	50	104	(54)	(52.3)	62	137	(75)	(54.8)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Mail	36,747	18,456	18,291	99.1	4,407	2,584	1,823	70.5	6,307	2,234	4,072	182.2

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
Total Competitive Revenue	36,747	18,456	18,291	99.1	4,407	2,584	1,823	70.5	6,307	2,234	4,072	182.2



**TABLE 3-A  
STAMPED MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,220,200	2,262,777	(42,577)	(1.9)	3,149,054	3,480,980	(331,926)	(9.5)	79,816	87,999	(8,182)	(9.3)
Single-Piece Cards	54,315	54,024	291	0.5	93,835	101,046	(7,211)	(7.1)	586	632	(45)	(7.1)
Total Single-Piece Letters and Cards	2,274,516	2,316,801	(42,286)	(1.8)	3,242,889	3,582,026	(339,137)	(9.5)	80,403	88,630	(8,227)	(9.3)
Presort Letters	90,765	94,378	(3,612)	(3.8)	157,988	179,164	(21,176)	(11.8)	10,114	11,466	(1,352)	(11.8)
Presort Cards	2,056	1,559	497	31.9	5,201	4,200	1,000	23.8	43	34	8	23.9
Total Presort Letters and Cards	92,822	95,937	(3,115)	(3.2)	163,189	183,365	(20,176)	(11.0)	10,157	11,501	(1,344)	(11.7)
Flats	3,569	50,532	(46,963)	(92.9)	2,159	28,112	(25,953)	(92.3)	363	5,189	(4,826)	(93.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,370,906	2,463,270	(92,364)	(3.7)	3,408,237	3,793,503	(385,266)	(10.2)	90,923	105,320	(14,397)	(13.7)
<b>USPS Marketing Mail:</b>												
High Density Letters	5,877	6,794	(917)	(13.5)	22,426	26,604	(4,178)	(15.7)	661	821	(161)	(19.6)
Saturation Letters	9,978	5,901	4,077	69.1	51,263	31,455	19,808	63.0	1,519	925	595	64.3
High Density Flats & Parcels	77	771	(694)	(90.0)	267	3,011	(2,744)	(91.1)	7	67	(60)	(88.9)
Saturation Flats & Parcels	582	2,437	(1,855)	(76.1)	2,654	11,724	(9,070)	(77.4)	90	268	(178)	(66.2)
Carrier Route	436	750	(314)	(41.9)	1,031	2,057	(1,026)	(49.9)	128	142	(14)	(10.0)
Letters	341,429	359,290	(17,861)	(5.0)	1,670,884	1,792,438	(121,554)	(6.8)	87,108	92,120	(5,012)	(5.4)
Flats	9,082	9,967	(884)	(8.9)	14,448	18,700	(4,252)	(22.7)	2,847	3,376	(529)	(15.7)
Parcels	74	78	(3)	(4.4)	20	21	(0)	(1.9)	4	4	(0)	(5.9)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	12	33	(21)	(63.5)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	367,549	386,021	(18,472)	(4.8)	1,762,992	1,886,009	(123,017)	(6.5)	92,364	97,723	(5,359)	(5.5)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	492	881	(389)	(44.1)	101	196	(95)	(48.4)	100	278	(177)	(63.8)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	492	881	(389)	(44.1)	101	196	(95)	(48.4)	100	278	(177)	(63.8)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Competitive Mail	55,959	67,980	(12,020)	(17.7)	7,163	7,947	(784)	(9.9)	8,169	9,344	(1,176)	(12.6)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	55,959	67,980	(12,020)	(17.7)	7,163	7,947	(784)	(9.9)	8,169	9,344	(1,176)	(12.6)



**TABLE 3-B  
METERED MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	671,086	673,210	(2,124)	(0.3)	905,954	985,233	(79,279)	(8.0)	30,097	32,634	(2,538)	(7.8)
Single-Piece Cards	10,560	10,865	(306)	(2.8)	17,850	19,559	(1,708)	(8.7)	112	122	(11)	(8.7)
Total Single-Piece Letters and Cards	681,646	684,075	(2,429)	(0.4)	923,804	1,004,791	(80,987)	(8.1)	30,208	32,757	(2,548)	(7.8)
Presort Letters	588,620	651,130	(62,510)	(9.6)	1,052,539	1,258,835	(206,296)	(16.4)	64,125	76,758	(12,633)	(16.5)
Presort Cards	599	657	(58)	(8.9)	1,521	1,802	(281)	(15.6)	12	15	(2)	(15.8)
Total Presort Letters and Cards	589,219	651,787	(62,569)	(9.6)	1,054,060	1,260,636	(206,577)	(16.4)	64,137	76,772	(12,635)	(16.5)
Flats	57,958	216,726	(158,768)	(73.3)	30,125	118,913	(88,789)	(74.7)	7,987	21,709	(13,722)	(63.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,328,823	1,552,589	(223,766)	(14.4)	2,007,988	2,384,341	(376,353)	(15.8)	102,333	131,238	(28,905)	(22.0)
<b>USPS Marketing Mail:</b>												
High Density Letters	421	191	231	121.0	1,434	729	705	96.8	62	32	30	92.8
Saturation Letters	4	4	1	13.3	21	21	(0)	(1.3)	1	1	0	69.4
High Density Flats & Parcels	1	19	(19)	(95.6)	2	70	(68)	(97.1)	0	4	(4)	(99.2)
Saturation Flats & Parcels	3	7	(4)	(56.1)	15	35	(21)	(58.7)	2	2	1	53.8
Carrier Route	0	13	(13)	(100.0)	0	34	(34)	(100.0)	0	1	(1)	(100.0)
Letters	33,861	37,497	(3,636)	(9.7)	149,273	179,041	(29,768)	(16.6)	7,812	9,425	(1,613)	(17.1)
Flats	703	1,284	(580)	(45.2)	845	1,779	(934)	(52.5)	174	281	(107)	(38.1)
Parcels	11	13	(1)	(11.5)	2	3	(1)	(17.2)	0	1	(1)	(72.8)
Every Door Direct Mail Retail	31,056	0	31,056	0.0	139,264	0	139,264	0.0	17,664	0	17,664	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	4	2	2	74.9	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	66,065	39,030	27,035	69.3	290,856	181,713	109,144	60.1	25,716	9,747	15,969	163.8
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	66,676	74,005	(7,329)	(9.9)	11,620	14,576	(2,957)	(20.3)	25,054	29,130	(4,076)	(14.0)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	66,676	74,005	(7,329)	(9.9)	11,620	14,576	(2,957)	(20.3)	25,054	29,130	(4,076)	(14.0)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Mail	2,545,567	2,556,505	(10,938)	(0.4)	390,231	402,259	(12,028)	(3.0)	536,724	571,554	(34,829)	(6.1)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Revenue	2,545,567	2,556,505	(10,938)	(0.4)	390,231	402,259	(12,028)	(3.0)	536,724	571,554	(34,829)	(6.1)



**TABLE 3-B  
METERED MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,293,487	1,291,788	1,699	0.1	1,741,754	1,899,985	(158,231)	(8.3)	58,500	63,396	(4,897)	(7.7)
Single-Piece Cards	20,759	17,798	2,961	16.6	34,687	32,597	2,090	6.4	217	204	13	6.4
Total Single-Piece Letters and Cards	1,314,246	1,309,586	4,660	0.4	1,776,441	1,932,583	(156,141)	(8.1)	58,716	63,600	(4,884)	(7.7)
Presort Letters	1,169,209	1,289,921	(120,713)	(9.4)	2,091,704	2,511,612	(419,908)	(16.7)	126,949	152,783	(25,834)	(16.9)
Presort Cards	1,417	1,189	228	19.1	3,602	3,256	346	10.6	29	26	3	10.5
Total Presort Letters and Cards	1,170,625	1,291,110	(120,485)	(9.3)	2,095,307	2,514,868	(419,561)	(16.7)	126,978	152,809	(25,831)	(16.9)
Flats	117,330	437,892	(320,562)	(73.2)	61,612	232,801	(171,189)	(73.5)	16,026	46,521	(30,495)	(65.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,602,201	3,038,588	(436,386)	(14.4)	3,933,360	4,680,252	(746,892)	(16.0)	201,721	262,930	(61,209)	(23.3)
<b>USPS Marketing Mail:</b>												
High Density Letters	673	357	316	88.5	2,267	1,370	896	65.4	92	59	34	57.0
Saturation Letters	8	8	(0)	(1.5)	41	49	(8)	(16.3)	2	2	0	15.6
High Density Flats & Parcels	1	27	(26)	(96.8)	2	94	(92)	(97.8)	0	5	(5)	(99.4)
Saturation Flats & Parcels	6	10	(4)	(40.8)	30	53	(23)	(43.4)	3	4	(1)	(32.9)
Carrier Route	0	21	(21)	(100.0)	0	55	(55)	(100.0)	0	2	(2)	(100.0)
Letters	66,056	76,363	(10,307)	(13.5)	298,959	379,398	(80,439)	(21.2)	15,581	20,255	(4,674)	(23.1)
Flats	1,878	2,930	(1,052)	(35.9)	2,406	4,396	(1,990)	(45.3)	447	774	(327)	(42.3)
Parcels	41	33	7	22.2	10	9	1	6.6	1	2	(0)	(22.8)
Every Door Direct Mail Retail	61,385	0	61,385	0.0	275,271	0	275,271	0.0	34,915	0	34,915	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	4	2	2	66.4	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	130,053	79,752	50,301	63.1	578,985	385,424	193,561	50.2	51,041	21,102	29,939	141.9
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	140,532	156,553	(16,022)	(10.2)	24,493	31,292	(6,799)	(21.7)	52,660	62,542	(9,882)	(15.8)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	140,532	156,553	(16,022)	(10.2)	24,493	31,292	(6,799)	(21.7)	52,660	62,542	(9,882)	(15.8)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Mail	5,506,403	5,415,185	91,218	1.7	836,192	852,822	(16,630)	(2.0)	1,167,216	1,199,098	(31,882)	(2.7)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	5,506,403	5,415,185	91,218	1.7	836,192	852,822	(16,630)	(2.0)	1,167,216	1,199,098	(31,882)	(2.7)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Market Dominant and Competitive												
Total All Mail	8,379,188	8,690,078	(310,889)	(3.6)	5,373,029	5,949,803	(576,774)	(9.7)	1,472,637	1,545,682	(73,045)	(4.7)
Total All Services	385,571	399,938	(14,367)	(3.6)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,764,759	9,090,015	(325,256)	(3.6)	5,373,029	5,949,803	(576,774)	(9.7)	1,472,637	1,545,682	(73,045)	(4.7)
Total All Other Revenue												
Total All Revenue	8,764,759	9,090,015	(325,256)	(3.6)								

**TABLE 3-D**  
**PVI MAIL**  
**MARKET DOMINANT PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	7,824	7,952	(127)	(1.6)	9,330	9,945	(615)	(6.2)	511	554	(43)	(7.8)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	7,824	7,952	(127)	(1.6)	9,330	9,945	(615)	(6.2)	511	554	(43)	(7.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	14	31,045	(31,031)	(100.0)	5	14,521	(14,516)	(100.0)	1	3,360	(3,359)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,838	38,997	(31,158)	(79.9)	9,335	24,466	(15,131)	(61.8)	512	3,914	(3,402)	(86.9)
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	15,676	16,862	(1,185)	(7.0)	2,549	3,049	(499)	(16.4)	6,432	7,436	(1,005)	(13.5)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	15,676	16,862	(1,185)	(7.0)	2,549	3,049	(499)	(16.4)	6,432	7,436	(1,005)	(13.5)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Mail	550,647	605,681	(55,034)	(9.1)	42,396	48,836	(6,441)	(13.2)	91,344	106,091	(14,747)	(13.9)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Competitive Revenue	550,647	605,681	(55,034)	(9.1)	42,396	48,836	(6,441)	(13.2)	91,344	106,091	(14,747)	(13.9)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Market Dominant and Competitive												
Total All Mail	574,162	661,540	(87,378)	(13.2)	54,280	76,351	(22,071)	(28.9)	98,288	117,441	(19,153)	(16.3)
Total All Services	70,697	71,050	(353)	(0.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	644,859	732,590	(87,731)	(12.0)	54,280	76,351	(22,071)	(28.9)	98,288	117,441	(19,153)	(16.3)
Total All Other Revenue												
Total All Revenue	644,859	732,590	(87,731)	(12.0)								

**TABLE 3-D**  
**PVI MAIL**  
**MARKET DOMINANT PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	15,162	17,457	(2,296)	(13.2)	17,617	22,190	(4,572)	(20.6)	976	1,267	(291)	(23.0)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	15,162	17,457	(2,296)	(13.2)	17,617	22,190	(4,572)	(20.6)	976	1,267	(291)	(23.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	14	54,515	(54,501)	(100.0)	5	25,653	(25,648)	(100.0)	1	5,985	(5,983)	(100.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	15,176	71,972	(56,797)	(78.9)	17,622	47,843	(30,221)	(63.2)	977	7,251	(6,274)	(86.5)
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	33,240	34,833	(1,593)	(4.6)	5,416	6,406	(990)	(15.5)	13,573	15,500	(1,928)	(12.4)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	33,240	34,833	(1,593)	(4.6)	5,416	6,406	(990)	(15.5)	13,573	15,500	(1,928)	(12.4)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Competitive Mail	1,301,960	1,363,812	(61,852)	(4.5)	95,756	108,086	(12,330)	(11.4)	224,722	254,407	(29,685)	(11.7)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	1,301,960	1,363,812	(61,852)	(4.5)	95,756	108,086	(12,330)	(11.4)	224,722	254,407	(29,685)	(11.7)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,350,375	1,470,617	(120,242)	(8.2)	118,794	162,334	(43,541)	(26.8)	239,272	277,159	(37,887)	(13.7)
Total All Services	130,257	132,253	(1,996)	(1.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,480,632	1,602,869	(122,237)	(7.6)	118,794	162,334	(43,541)	(26.8)	239,272	277,159	(37,887)	(13.7)
Total All Other Revenue												
Total All Revenue	1,480,632	1,602,869	(122,237)	(7.6)								

**TABLE 3-E  
PERMIT IMPRINT MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	107,195	113,343	(6,148)	(5.4)	148,201	168,950	(20,748)	(12.3)	7,293	6,516	776	11.9
Single-Piece Cards	9,196	8,957	238	2.7	16,457	17,077	(620)	(3.6)	143	125	18	14.3
Total Single-Piece Letters and Cards	116,391	122,301	(5,910)	(4.8)	164,658	186,027	(21,369)	(11.5)	7,435	6,641	794	12.0
Presort Letters	3,580,688	3,419,464	161,224	4.7	6,677,230	6,781,555	(104,325)	(1.5)	384,931	401,104	(16,173)	(4.0)
Presort Cards	212,254	219,241	(6,987)	(3.2)	559,361	614,210	(54,849)	(8.9)	4,577	5,026	(449)	(8.9)
Total Presort Letters and Cards	3,792,943	3,638,705	154,237	4.2	7,236,591	7,395,765	(159,174)	(2.2)	389,508	406,130	(16,622)	(4.1)
Flats	411,513	153,329	258,185	168.4	191,488	85,325	106,164	124.4	45,153	21,353	23,800	111.5
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	10,096	12,579	(2,484)	(19.7)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,330,943	3,926,914	404,028	10.3	7,592,738	7,667,117	(74,379)	(1.0)	442,096	434,124	7,972	1.8
<b>USPS Marketing Mail:</b>												
High Density Letters	182,858	172,132	10,726	6.2	719,849	704,274	15,574	2.2	23,857	23,650	208	0.9
Saturation Letters	104,836	104,667	169	0.2	569,450	585,086	(15,637)	(2.7)	26,519	27,095	(575)	(2.1)
High Density Flats & Parcels	48,645	88,381	(39,736)	(45.0)	171,890	333,399	(161,509)	(48.4)	29,474	46,634	(17,160)	(36.8)
Saturation Flats & Parcels	305,196	317,675	(12,480)	(3.9)	1,571,116	1,696,024	(124,908)	(7.4)	173,064	200,872	(27,808)	(13.8)
Carrier Route	236,954	310,600	(73,645)	(23.7)	584,639	850,184	(265,546)	(31.2)	130,561	162,273	(31,712)	(19.5)
Letters	2,236,512	2,135,827	100,685	4.7	7,979,182	8,040,174	(60,992)	(0.8)	373,609	380,333	(6,724)	(1.8)
Flats	252,924	273,604	(20,681)	(7.6)	374,000	448,270	(74,270)	(16.6)	97,037	111,090	(14,053)	(12.6)
Parcels	11,967	18,283	(6,316)	(34.5)	3,016	5,146	(2,130)	(41.4)	1,330	2,444	(1,114)	(45.6)
Every Door Direct Mail Retail	0	30,059	(30,059)	(100.0)	0	148,861	(148,861)	(100.0)	0	18,882	(18,882)	(100.0)
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	310	543	(233)	(42.9)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	3,380,201	3,451,770	(71,569)	(2.1)	11,973,140	12,811,420	(838,280)	(6.5)	855,453	973,273	(117,820)	(12.1)
<b>Periodicals Mail:</b>												
In-County	18,093	17,545	548	3.1	111,772	120,283	(8,511)	(7.1)	22,438	24,208	(1,770)	(7.3)
Outside County	196,245	202,590	(6,346)	(3.1)	489,100	550,973	(61,872)	(11.2)	143,927	165,189	(21,261)	(12.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	214,338	220,136	(5,798)	(2.6)	600,872	671,255	(70,383)	(10.5)	166,366	189,397	(23,031)	(12.2)
<b>Package Services Mail:</b>												
Alaska Bypass	8,778	10,500	(1,722)	(16.4)	256	321	(65)	(20.2)	17,275	21,650	(4,374)	(20.2)
Bound Printed Matter Flats	31,231	31,999	(768)	(2.4)	33,065	35,226	(2,161)	(6.1)	53,394	48,093	5,301	11.0
Bound Printed Matter Parcels	100,652	81,207	19,445	23.9	57,487	55,156	2,331	4.2	123,148	119,740	3,407	2.8
Media and Library Mail	14,317	16,606	(2,289)	(13.8)	2,524	3,422	(898)	(26.2)	5,306	6,042	(736)	(12.2)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	154,978	140,312	14,666	10.5	93,332	94,125	(794)	(0.8)	199,123	195,525	3,598	1.8



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Competitive Mail	4,238,344	4,130,181	108,164	2.6	1,044,411	1,138,537	(94,126)	(8.3)	2,068,845	2,367,120	(298,276)	(12.6)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
Total Competitive Revenue	4,238,344	4,130,181	108,164	2.6	1,044,411	1,138,537	(94,126)	(8.3)	2,068,845	2,367,120	(298,276)	(12.6)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	12,318,804	11,869,313	449,491	3.8	21,304,554	22,382,538	(1,077,984)	(4.8)	3,732,292	4,159,760	(427,468)	(10.3)
Total All Services	49,505	43,511	5,993	13.8	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	12,368,309	11,912,825	455,484	3.8	21,304,554	22,382,538	(1,077,984)	(4.8)	3,732,292	4,159,760	(427,468)	(10.3)
Total All Other Revenue												
Total All Revenue	12,368,309	11,912,825	455,484	3.8								

**TABLE 3-E  
PERMIT IMPRINT MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	224,041	215,472	8,569	4.0	308,201	324,015	(15,815)	(4.9)	15,242	12,693	2,550	20.1
Single-Piece Cards	21,482	17,544	3,938	22.4	38,119	33,964	4,155	12.2	315	249	66	26.7
Total Single-Piece Letters and Cards	245,523	233,016	12,507	5.4	346,320	357,980	(11,659)	(3.3)	15,557	12,941	2,616	20.2
Presort Letters	7,104,196	6,653,447	450,749	6.8	13,145,486	13,216,295	(70,809)	(0.5)	757,801	771,990	(14,189)	(1.8)
Presort Cards	452,578	459,760	(7,182)	(1.6)	1,188,670	1,282,483	(93,813)	(7.3)	9,727	10,495	(768)	(7.3)
Total Presort Letters and Cards	7,556,774	7,113,207	443,567	6.2	14,334,157	14,498,778	(164,621)	(1.1)	767,528	782,485	(14,957)	(1.9)
Flats	813,238	323,225	490,013	151.6	382,490	181,511	200,979	110.7	89,113	44,746	44,367	99.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	22,456	24,005	(1,549)	(6.5)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	8,637,991	7,693,453	944,538	12.3	15,062,967	15,038,268	24,699	0.2	872,198	840,172	32,026	3.8
<b>USPS Marketing Mail:</b>												
High Density Letters	440,461	339,533	100,928	29.7	1,856,935	1,390,998	465,937	33.5	58,617	47,031	11,586	24.6
Saturation Letters	218,509	210,456	8,052	3.8	1,203,778	1,165,435	38,344	3.3	56,087	54,463	1,624	3.0
High Density Flats & Parcels	228,920	200,433	28,487	14.2	826,336	759,934	66,402	8.7	95,056	118,933	(23,876)	(20.1)
Saturation Flats & Parcels	620,967	641,847	(20,880)	(3.3)	3,180,444	3,383,246	(202,802)	(6.0)	370,210	421,652	(51,441)	(12.2)
Carrier Route	684,310	691,872	(7,563)	(1.1)	1,703,936	1,906,456	(202,520)	(10.6)	332,404	381,785	(49,381)	(12.9)
Letters	4,893,715	4,566,468	327,247	7.2	17,653,914	17,168,033	485,882	2.8	821,557	800,647	20,910	2.6
Flats	597,690	606,417	(8,727)	(1.4)	891,587	1,019,131	(127,544)	(12.5)	230,392	256,036	(25,643)	(10.0)
Parcels	24,895	34,155	(9,260)	(27.1)	6,444	10,735	(4,291)	(40.0)	2,660	4,850	(2,190)	(45.2)
Every Door Direct Mail Retail	0	57,535	(57,535)	(100.0)	0	287,631	(287,631)	(100.0)	0	36,483	(36,483)	(100.0)
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	1,207	1,236	(29)	(2.3)	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	7,710,673	7,349,953	360,721	4.9	27,323,375	27,091,599	231,777	0.9	1,966,984	2,121,879	(154,894)	(7.3)
<b>Periodicals Mail:</b>												
In-County	38,142	34,598	3,544	10.2	233,099	239,418	(6,319)	(2.6)	49,744	50,876	(1,132)	(2.2)
Outside County	418,637	423,555	(4,919)	(1.2)	1,048,446	1,161,289	(112,844)	(9.7)	315,367	355,859	(40,492)	(11.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	456,778	458,153	(1,375)	(0.3)	1,281,545	1,400,707	(119,163)	(8.5)	365,111	406,734	(41,624)	(10.2)
<b>Package Services Mail:</b>												
Alaska Bypass	18,230	20,146	(1,916)	(9.5)	532	616	(84)	(13.6)	35,876	41,538	(5,662)	(13.6)
Bound Printed Matter Flats	57,898	59,904	(2,006)	(3.3)	60,926	65,411	(4,485)	(6.9)	94,448	88,843	5,604	6.3
Bound Printed Matter Parcels	193,449	169,639	23,809	14.0	118,608	117,346	1,262	1.1	250,229	248,601	1,629	0.7
Media and Library Mail	31,495	35,566	(4,071)	(11.4)	5,577	7,485	(1,907)	(25.5)	11,405	13,220	(1,815)	(13.7)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	301,072	285,255	15,817	5.5	185,643	190,857	(5,214)	(2.7)	391,958	392,202	(244)	(0.1)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Competitive Mail	9,460,913	9,120,971	339,941	3.7	2,440,037	2,528,235	(88,198)	(3.5)	5,108,276	5,356,026	(247,750)	(4.6)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	9,460,913	9,120,971	339,941	3.7	2,440,037	2,528,235	(88,198)	(3.5)	5,108,276	5,356,026	(247,750)	(4.6)



**TABLE 3-F  
OTHER MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,865	2,235	(370)	(16.6)	2,029	2,349	(320)	(13.6)	71	77	(6)	(8.1)
Single-Piece Cards	26	59	(34)	(56.8)	39	45	(6)	(13.0)	0	0	(0)	(13.0)
Total Single-Piece Letters and Cards	1,890	2,294	(404)	(17.6)	2,068	2,394	(326)	(13.6)	71	77	(6)	(8.1)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	12	550	(537)	(97.8)	3	285	(283)	(99.1)	0	48	(47)	(99.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	2	9	(7)	(77.6)	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,905	2,853	(948)	(33.2)	2,071	2,679	(608)	(22.7)	72	125	(54)	(42.9)
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4	205	(201)	(97.9)	1	43	(42)	(98.2)	1	67	(66)	(98.5)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	4	205	(201)	(97.9)	1	43	(42)	(98.2)	1	67	(66)	(98.5)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Total Competitive Mail	1,420	3,169	(1,749)	(55.2)	119	399	(281)	(70.3)	273	460	(187)	(40.6)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2025 (Jan. 1, 2025-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
Total Competitive Revenue	1,420	3,169	(1,749)	(55.2)	119	399	(281)	(70.3)	273	460	(187)	(40.6)



**TABLE 3-F  
OTHER MAIL  
MARKET DOMINANT PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,272	7,763	(4,490)	(57.8)	3,462	9,300	(5,838)	(62.8)	127	277	(149)	(54.0)
Single-Piece Cards	102	101	1	1.0	171	124	47	37.8	1	1	0	37.8
Total Single-Piece Letters and Cards	3,374	7,864	(4,489)	(57.1)	3,632	9,423	(5,791)	(61.5)	128	277	(149)	(53.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	18	846	(829)	(97.9)	4	434	(430)	(99.1)	1	71	(70)	(99.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	30	15	15	99.2	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,422	8,725	(5,303)	(60.8)	3,636	9,857	(6,221)	(63.1)	129	348	(219)	(62.9)
<b>USPS Marketing Mail:</b>												
High Density Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
USPS Marketing Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total USPS Marketing Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	14	320	(306)	(95.6)	3	72	(69)	(96.0)	3	80	(77)	(96.5)
Package Services Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	14	320	(306)	(95.6)	3	72	(69)	(96.0)	3	80	(77)	(96.5)



**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Mail	2,998	4,627	(1,629)	(35.2)	266	593	(327)	(55.1)	523	584	(62)	(10.5)

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Competitive Revenue	2,998	4,627	(1,629)	(35.2)	266	593	(327)	(55.1)	523	584	(62)	(10.5)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2025 (Oct. 1, 2024-Mar. 31, 2025) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent	FY 2025	FY 2024	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	6,434	13,672	(7,238)	(52.9)	239,475	252,995	(13,520)	(5.3)	33,538	33,569	(32)	(0.1)
Total All Services	885	1,231	(346)	(28.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	7,319	14,903	(7,584)	(50.9)	239,475	252,995	(13,520)	(5.3)	33,538	33,569	(32)	(0.1)
Total All Other Revenue												
Total All Revenue	7,319	14,903	(7,584)	(50.9)								