

**MARKET DOMINANT PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2024 (Jan. 1, 2024-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,759,972	1,715,321	44,651	2.6	2,628,954	2,781,621	(152,667)	(5.5)	75,426	81,516	(6,090)	(7.5)
Single-Piece Cards	41,309	44,200	(2,890)	(6.5)	76,294	91,399	(15,105)	(16.5)	495	594	(99)	(16.7)
Total Single-Piece Letters and Cards	1,801,281	1,759,521	41,761	2.4	2,705,248	2,873,020	(167,772)	(5.8)	75,921	82,110	(6,189)	(7.5)
Presort Letters	4,113,465	3,892,386	221,079	5.7	8,121,104	8,230,091	(108,987)	(1.3)	483,016	477,819	5,197	1.1
Presort Cards	220,459	207,045	13,414	6.5	617,524	585,221	32,302	5.5	5,053	4,786	267	5.6
Total Presort Letters and Cards	4,333,924	4,099,431	234,493	5.7	8,738,628	8,815,312	(76,685)	(0.9)	488,069	482,605	5,464	1.1
Flats	427,405	423,438	3,967	0.9	233,747	250,467	(16,720)	(6.7)	49,124	52,745	(3,621)	(6.9)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	45,460	45,138	322	0.7	23,048	24,878	(1,830)	(7.4)	1,236	1,322	(86)	(6.5)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	13,583	13,061	522	4.0	16,930	17,263	(334)	(1.9)	1,617	1,629	(12)	(0.7)
First-Class Mail Fees	27,613	27,829	(217)	(0.8)	-	-	-	-	-	-	-	-
Total First-Class Mail	6,649,266	6,368,419	280,847	4.4	11,717,600	11,980,941	(263,341)	(2.2)	615,967	620,411	(4,444)	(0.7)
<b>USPS Marketing Mail:</b>												
High Density Letters	176,118	191,453	(15,335)	(8.0)	719,810	853,043	(133,233)	(15.6)	23,943	28,863	(4,920)	(17.0)
Saturation Letters	108,025	99,217	8,808	8.9	602,932	559,461	43,471	7.8	19,267	26,205	(6,938)	(26.5)
High Density Flats & Parcels	88,765	78,452	10,313	13.1	334,889	307,504	27,385	8.9	46,659	55,210	(8,551)	(15.5)
Saturation Flats & Parcels	318,907	334,825	(15,918)	(4.8)	1,701,897	1,773,467	(71,570)	(4.0)	200,940	229,606	(28,666)	(12.5)
Carrier Route	310,884	284,237	26,647	9.4	850,920	846,226	4,694	0.6	162,274	180,356	(18,082)	(10.0)
Letters	2,334,906	2,271,391	63,515	2.8	8,996,979	9,101,252	(104,273)	(1.1)	430,054	429,822	232	0.1
Flats	279,285	285,891	(6,606)	(2.3)	458,041	514,680	(56,639)	(11.0)	112,644	128,654	(16,011)	(12.4)
Parcels	18,331	16,247	2,084	12.8	5,158	6,862	(1,705)	(24.8)	2,476	3,359	(883)	(26.3)
Every Door Direct Mail Retail	30,059	26,522	3,537	13.3	148,861	140,664	8,198	5.8	18,882	17,842	1,040	5.8
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	5,571	7,161	(1,590)	(22.2)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	3,670,851	3,595,398	75,453	2.1	13,819,487	14,103,160	(283,673)	(2.0)	1,017,139	1,099,918	(82,778)	(7.5)
<b>Periodicals Mail:</b>												
In-County	17,538	14,492	3,046	21.0	120,276	111,872	8,405	7.5	24,207	22,369	1,838	8.2
Outside County	202,195	209,695	(7,500)	(3.6)	550,973	625,343	(74,371)	(11.9)	165,189	189,832	(24,643)	(13.0)
Periodicals Mail Fees	1,738	1,157	581	50.3	-	-	-	-	-	-	-	-
Total Periodicals Mail	221,471	225,343	(3,872)	(1.7)	671,249	737,215	(65,966)	(8.9)	189,396	212,201	(22,805)	(10.7)
<b>Package Services Mail:</b>												
Alaska Bypass	10,500	9,780	720	7.4	321	316	5	1.7	21,650	21,278	371	1.7
Bound Printed Matter Flats	31,993	26,388	5,605	21.2	35,218	27,801	7,418	26.7	48,083	35,444	12,638	35.7
Bound Printed Matter Parcels	81,192	85,556	(4,364)	(5.1)	55,144	61,089	(5,945)	(9.7)	119,714	134,050	(14,336)	(10.7)
Media and Library Mail	108,206	109,973	(1,767)	(1.6)	21,194	24,073	(2,879)	(12.0)	42,818	47,842	(5,025)	(10.5)
Package Services Mail Fees	317	238	79	33.2	-	-	-	-	-	-	-	-
Total Package Services Mail	232,208	231,935	272	0.1	111,877	113,278	(1,401)	(1.2)	232,264	238,615	(6,351)	(2.7)

**MARKET DOMINANT PRODUCTS**  
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**FISCAL YEAR 2024 (Jan. 1, 2024-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
U.S. Postal Service Mail	-	-	-	-	54,931	63,284	(8,353)	(13.2)	15,222	14,314	908	6.3
Free Mail	-	-	-	-	3,519	4,183	(664)	(15.9)	1,720	1,560	160	10.3
Total Market Dominant Mail	10,773,796	10,421,095	352,701	3.4	26,378,664	27,002,061	(623,397)	(2.3)	2,071,707	2,187,018	(115,310)	(5.3)
Ancillary Services:												
Certified Mail	183,227	163,960	19,267	11.8	41,390	39,571	1,818	4.6				
Collect on Delivery	1,307	1,131	175	15.5	74	73	0	0.3				
Delivery Confirmation	286	180	106	58.6	994	694	300	43.2				
Insurance	14,676	17,950	(3,274)	(18.2)	1,348	2,163	(815)	(37.7)				
Registered Mail	4,922	5,244	(322)	(6.1)	190	238	(47)	(19.9)				
Return Receipts	92,911	79,553	13,358	16.8	34,551	29,588	4,963	16.8				
Stamped Envelopes and Cards	3,483	1,789	1,694	94.7	-	-	-	-				
Other Domestic Ancillary Services	22,805	24,354	(1,549)	(6.4)	6,428	7,433	(1,006)	(13.5)				
International Ancillary Services	2,247	2,394	(147)	(6.1)	149	190	(41)	(21.4)				
Other NSA Ancillary Services	1,722	1,248	474	38.0	655	486	169	34.9				
Total Ancillary Services	327,586	297,804	29,782	10.0	85,779	80,437	5,343	6.6				
Special Services:												
Money Orders	49,885	48,422	1,463	3.0	15,205	16,446	(1,241)	(7.5)				
Post Office Box Service	84,119	78,599	5,520	7.0	5,011	5,088	(78)	(1.5)				
Other Domestic Special Services	35,910	37,020	(1,110)	(3.0)	318	382	(64)	(16.7)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	169,914	164,041	5,873	3.6	20,533	21,916	(1,383)	(6.3)				
Total Market Dominant Services	497,500	461,845	35,655	7.7	106,313	102,353	3,960	3.9				
Total Market Dominant Mail and Services	11,271,296	10,882,940	388,356	3.6								
Other Market Dominant Revenue	495,124	562,836	(67,713)	(12.0)								
Total Market Dominant Revenue	11,766,420	11,445,777	320,643	2.8								
										Service Transactions U.S. Postal Service Mail Quarter 2, FY 2024 1/		
											Ancillary Services	3,010
											Other Services	-
											Total	3,010

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2024 (Jan. 1, 2024-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Priority Mail Express: Total Priority Mail Express	161,604	174,719	(13,115)	(7.5)	5,322	5,856	(534)	(9.1)	5,318	5,844	(527)	(9.0)
First-Class Package Service: Total First-Class Package Service	0	1,848,722	(1,848,722)	(100.0)	0	433,598	(433,598)	(100.0)	0	168,605	(168,605)	(100.0)
Retail Ground Mail: Total Retail Ground	0	134,071	(134,071)	(100.0)	0	7,044	(7,044)	(100.0)	0	31,661	(31,661)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	3,087,148	0	-	-	554,242	0	-	-	668,633	0	-	-
Priority Mail: Total Priority Mail	1,782,577	2,702,892	(920,315)	(34.0)	175,177	261,190	(86,013)	(32.9)	437,969	691,414	(253,445)	(36.7)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	2,428,947	2,513,565	(84,618)	(3.4)	862,400	860,922	1,478	0.2	1,940,622	2,020,112	(79,490)	(3.9)

**COMPETITIVE PRODUCTS**  
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(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023	Percent	FY 2024	FY 2023	FY 2024 over FY 2023	Percent	FY 2024	FY 2023	FY 2024 over FY 2023	Percent
		Amount					Amount				Amount	
International Mail:												
Outbound Priority Mail International	50,251	58,493	(8,242)	(14.1)	642	786	(144)	(18.3)	3,865	4,852	(987)	(20.3)
Outbound International Expedited Services	11,510	14,261	(2,752)	(19.3)	120	152	(32)	(21.0)	467	669	(202)	(30.1)
Other Outbound International Mail	101,477	121,306	(19,829)	(16.3)	13,345	16,158	(2,813)	(17.4)	9,083	11,666	(2,583)	(22.1)
Inbound International	134,904	137,922	(3,018)	(2.2)	20,809	22,279	(1,470)	(6.6)	35,305	34,983	322	0.9
International Mail Fees	2	1	1	107.1	-	-	-	-	-	-	-	-
Total International Mail	298,144	331,983	(33,839)	(10.2)	34,916	39,374	(4,459)	(11.3)	48,721	52,171	(3,450)	(6.6)
Total Competitive Mail	7,758,419	7,705,952	52,466	0.7	1,632,057	1,607,984	24,073	1.5	3,101,262	2,969,807	131,455	4.4



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2024 (Jan. 1, 2024-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023  
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	18,532,215	18,127,048	405,167	2.2	28,010,720	28,610,045	(599,325)	(2.1)	5,172,970	5,156,825	16,145	0.3
Total All Services	832,202	796,815	35,387	4.4	129,563	127,017	2,546	2.0				
Total All Mail and Services	19,364,417	18,923,863	440,554	2.3								
Total All Other Revenue	585,886	656,339	(70,453)	(10.7)								
Total All Revenue	19,950,303	19,580,202	370,101	1.9								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

**MARKET DOMINANT PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2024 (Oct. 1, 2023-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,826,079	3,871,046	(44,967)	(1.2)	5,780,814	6,371,744	(590,930)	(9.3)	167,108	190,721	(23,613)	(12.4)
Single-Piece Cards	90,398	97,440	(7,042)	(7.2)	169,495	207,872	(38,377)	(18.5)	1,096	1,344	(248)	(18.5)
Total Single-Piece Letters and Cards	3,916,477	3,968,487	(52,009)	(1.3)	5,950,310	6,579,616	(629,307)	(9.6)	168,204	192,065	(23,861)	(12.4)
Presort Letters	8,031,725	7,536,098	495,626	6.6	15,895,116	16,143,999	(248,883)	(1.5)	935,542	935,621	(79)	(0.0)
Presort Cards	462,053	456,498	5,555	1.2	1,288,679	1,327,284	(38,605)	(2.9)	10,545	10,858	(313)	(2.9)
Total Presort Letters and Cards	8,493,778	7,992,596	501,182	6.3	17,183,795	17,471,283	(287,487)	(1.6)	946,087	946,479	(392)	(0.0)
Flats	854,537	851,747	2,790	0.3	472,124	520,572	(48,448)	(9.3)	98,584	108,805	(10,221)	(9.4)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	105,343	111,937	(6,594)	(5.9)	55,893	63,544	(7,651)	(12.0)	2,823	3,264	(442)	(13.5)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	29,440	30,392	(952)	(3.1)	38,413	41,874	(3,461)	(8.3)	3,531	3,842	(311)	(8.1)
First-Class Mail Fees	53,036	54,094	(1,059)	(2.0)	-	-	-	-	-	-	-	-
Total First-Class Mail	13,452,611	13,009,253	443,358	3.4	23,700,535	24,676,889	(976,354)	(4.0)	1,219,229	1,254,455	(35,226)	(2.8)
<b>USPS Marketing Mail:</b>												
High Density Letters	345,757	403,659	(57,902)	(14.3)	1,415,333	1,912,146	(496,813)	(26.0)	47,369	63,475	(16,105)	(25.4)
Saturation Letters	215,612	195,018	20,594	10.6	1,194,578	1,119,521	75,057	6.7	38,621	52,418	(13,797)	(26.3)
High Density Flats & Parcels	200,572	257,871	(57,300)	(22.2)	760,933	1,127,934	(367,002)	(32.5)	118,644	151,611	(32,967)	(21.7)
Saturation Flats & Parcels	649,784	683,664	(33,881)	(5.0)	3,431,068	3,655,320	(224,253)	(6.1)	425,270	493,453	(68,183)	(13.8)
Carrier Route	690,854	787,387	(96,533)	(12.3)	1,903,765	2,465,957	(562,192)	(22.8)	380,938	471,007	(90,068)	(19.1)
Letters	4,990,562	4,907,086	83,476	1.7	19,302,159	20,252,267	(950,108)	(4.7)	911,441	946,724	(35,283)	(3.7)
Flats	618,119	642,606	(24,487)	(3.8)	1,040,560	1,227,981	(187,421)	(15.3)	259,761	300,388	(40,627)	(13.5)
Parcels	34,235	30,547	3,688	12.1	10,749	14,313	(3,564)	(24.9)	4,884	6,681	(1,797)	(26.9)
Every Door Direct Mail Retail	57,535	50,734	6,801	13.4	287,631	270,138	17,492	6.5	36,483	34,264	2,219	6.5
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	11,979	14,196	(2,217)	(15.6)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	7,815,008	7,972,768	(157,760)	(2.0)	29,346,776	32,045,578	(2,698,803)	(8.4)	2,223,413	2,520,021	(296,608)	(11.8)
<b>Periodicals Mail:</b>												
In-County	34,583	28,528	6,055	21.2	239,656	223,211	16,445	7.4	50,928	47,630	3,298	6.9
Outside County	422,709	434,080	(11,371)	(2.6)	1,162,854	1,314,643	(151,789)	(11.5)	356,359	409,563	(53,204)	(13.0)
Periodicals Mail Fees	2,433	2,468	(35)	(1.4)	-	-	-	-	-	-	-	-
Total Periodicals Mail	459,725	465,076	(5,351)	(1.2)	1,402,510	1,537,854	(135,344)	(8.8)	407,287	457,193	(49,906)	(10.9)
<b>Package Services Mail:</b>												
Alaska Bypass	20,146	19,808	338	1.7	616	650	(34)	(5.2)	41,538	43,812	(2,274)	(5.2)
Bound Printed Matter Flats	59,970	55,064	4,907	8.9	65,481	59,077	6,403	10.8	88,938	75,656	13,282	17.6
Bound Printed Matter Parcels	169,801	168,305	1,496	0.9	117,493	123,240	(5,747)	(4.7)	248,603	264,038	(15,435)	(5.8)
Media and Library Mail	222,861	222,567	294	0.1	44,429	49,415	(4,987)	(10.1)	89,149	98,570	(9,421)	(9.6)
Package Services Mail Fees	573	483	90	18.6	-	-	-	-	-	-	-	-
Total Package Services Mail	473,351	466,227	7,124	1.5	228,019	232,383	(4,364)	(1.9)	468,228	482,076	(13,848)	(2.9)





**COMPETITIVE PRODUCTS**  
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**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Priority Mail Express: Total Priority Mail Express	330,647	355,068	(24,421)	(6.9)	10,896	11,777	(881)	(7.5)	11,350	12,410	(1,060)	(8.5)
First-Class Package Service: Total First-Class Package Service	0	3,945,078	(3,945,078)	(100.0)	0	919,975	(919,975)	(100.0)	0	359,464	(359,464)	(100.0)
Retail Ground Mail: Total Retail Ground	0	320,491	(320,491)	(100.0)	0	16,929	(16,929)	(100.0)	0	74,727	(74,727)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	6,415,158	0	-	-	1,167,984	0	-	-	1,301,109	0	-	-
Priority Mail: Total Priority Mail	4,103,366	5,954,148	(1,850,782)	(31.1)	405,405	564,641	(159,236)	(28.2)	1,045,877	1,509,352	(463,474)	(30.7)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	5,433,520	5,390,677	42,843	0.8	1,925,960	1,865,739	60,221	3.2	4,477,523	4,384,922	92,601	2.1

**COMPETITIVE PRODUCTS**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2024 (Oct. 1, 2023-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023	Percent	FY 2024	FY 2023	FY 2024 over FY 2023	Percent	FY 2024	FY 2023	FY 2024 over FY 2023	Percent
International Mail:												
Outbound Priority Mail International	117,832	132,508	(14,676)	(11.1)	1,502	1,786	(284)	(15.9)	9,431	11,416	(1,985)	(17.4)
Outbound International Expedited Services	25,314	34,220	(8,906)	(26.0)	262	362	(100)	(27.5)	1,146	1,877	(731)	(38.9)
Other Outbound International Mail	221,520	250,540	(29,020)	(11.6)	27,813	31,810	(3,997)	(12.6)	20,395	24,413	(4,018)	(16.5)
Inbound International	285,460	281,132	4,328	1.5	43,400	47,300	(3,899)	(8.2)	76,472	77,715	(1,243)	(1.6)
International Mail Fees	3	2	1	38.8	-	-	-	-	-	-	-	-
Total International Mail	650,129	698,402	(48,273)	(6.9)	72,977	81,257	(8,280)	(10.2)	107,444	115,420	(7,976)	(6.9)
Total Competitive Mail	16,932,820	16,663,864	268,956	1.6	3,583,221	3,460,318	122,903	3.6	6,943,304	6,456,295	487,009	7.5



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2024 (Oct. 1, 2023-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023  
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	39,133,515	38,577,188	556,327	1.4	58,513,642	62,210,298	(3,696,656)	(5.9)	11,296,171	11,209,522	86,649	0.8
Total All Services	1,661,053	1,594,816	66,237	4.2								
Total All Mail and Services	40,794,569	40,172,004	622,565	1.5								
Total All Other Revenue	1,021,934	1,170,262	(148,328)	(12.7)								
Total All Revenue	41,816,503	41,342,266	474,236	1.1								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

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