#### MARKET DOMINANT PRODUCTS

		REVE				PIECES				WEIGHT (F	,	
Service Category	Qua FY 2024	rter 2 FY 2023	Char FY 2024 ove Amount	nge	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent	Qua FY 2024	rter 2 FY 2023	Chan FY 2024 ove Amount	ge
First-Class Mail:												
Single-Piece Letters	1,759,972	1,715,321	44,651	2.6	2,628,954	2,781,621	(152,667)	(5.5)	75,426	81,516	(6,090)	(7.5)
Single-Piece Cards	41,309	44,200	(2,890)	(6.5)	76,294	91,399	(15,105)	(16.5)	495	594	(99)	(16.7)
Total Single-Piece Letters and Cards	1,801,281	1,759,521	41,761	2.4	2,705,248	2,873,020	(167,772)	(5.8)	75,921	82,110	(6,189)	(7.5)
Presort Letters	4,113,465	3,892,386	221,079	5.7	8,121,104	8,230,091	(108,987)	(1.3)	483,016	477,819	5,197	1.1
Presort Cards	220,459	207,045	13,414	6.5	617,524	585,221	32,302	5.5	5,053	4,786	267	5.6
Total Presort Letters and Cards	4,333,924	4,099,431	234,493	5.7	8,738,628	8,815,312	(76,685)	(0.9)	488,069	482,605	5,464	1.1
Flats	427,405	423,438	3,967	0.9	233,747	250,467	(16,720)	(6.7)	49,124	52,745	(3,621)	(6.9)
Domestic NSA Mail	· _	· -	· _	_	´ <u>-</u>	· -		` - '	´ <u>-</u>	´ <u>-</u>	-	`-
Outbound Single-Piece First-Class Mail Intl	45,460	45,138	322	0.7	23,048	24,878	(1,830)	(7.4)	1,236	1,322	(86)	(6.5)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	13,583	13,061	522	4.0	16,930	17,263	(334)	(1.9)	1,617	1,629	(12)	(0.7)
First-Class Mail Fees	27,613	27,829	(217)	(0.8)	-		-	-	-	-	-	-
Total First-Class Mail	6,649,266	6,368,419	280,847	4.4	11,717,600	11,980,941	(263,341)	(2.2)	615,967	620,411	(4,444)	(0.7)
USPS Marketing Mail:												
High Density Letters	176.118	191,453	(15,335)	(8.0)	719.810	853.043	(133,233)	(15.6)	23,943	28,863	(4,920)	(17.0)
Saturation Letters	108,025	99,217	8,808	8.9	602,932	559,461	43,471	7.8	19,267	26,205	(6,938)	(26.5)
High Density Flats & Parcels	88,765	78,452	10,313	13.1	334,889	307,504	27,385	8.9	46,659	55,210	(8,551)	(15.5)
Saturation Flats & Parcels	318,907	334,825	(15,918)	(4.8)	1,701,897	1,773,467	(71,570)	(4.0)	200,940	229,606	(28,666)	(12.5)
Carrier Route	310,884	284,237	26,647	9.4	850,920	846,226	4,694	0.6	162,274	180,356	(18,082)	(10.0)
Letters	2,334,906	2,271,391	63,515	2.8	8,996,979	9,101,252	(104,273)	(1.1)	430,054	429,822	232	0.1
Flats	279,285	285,891	(6,606)	(2.3)	458,041	514,680	(56,639)	(11.0)	112,644	128,654	(16,011)	(12.4)
Parcels	18,331	16,247	2,084	12.8	5,158	6,862	(1,705)	(24.8)	2,476	3,359	(883)	(26.3)
Every Door Direct Mail Retail	30,059	26,522	3,537	13.3	148,861	140,664	8,198	5.8	18,882	17,842	1,040	5.8
Domestic NSA Mail	-		-	-	,	,	-	-		,	-	-
USPS Marketing Mail Fees	5,571	7,161	(1,590)	(22.2)	_	_	_	_	_	_	_	_
Total USPS Marketing Mail	3,670,851	3,595,398	75,453	2.1	13,819,487	14,103,160	(283,673)	(2.0)	1,017,139	1,099,918	(82,778)	(7.5)
Periodicals Mail:												
In-County	17,538	14,492	3,046	21.0	120,276	111,872	8,405	7.5	24,207	22,369	1,838	8.2
Outside County	202,195	209,695	(7,500)	(3.6)	550,973	625,343	(74,371)	(11.9)	165,189	189,832	(24,643)	(13.0)
Periodicals Mail Fees	1,738	1,157	581	50.3	-	-	-	-	-	-	-	-
Total Periodicals Mail	221,471	225,343	(3,872)	(1.7)	671,249	737,215	(65,966)	(8.9)	189,396	212,201	(22,805)	(10.7)
Package Services Mail:												
Alaska Bypass	10,500	9,780	720	7.4	321	316	5	1.7	21,650	21,278	371	1.7
Bound Printed Matter Flats	31,993	26,388	5,605	21.2	35,218	27,801	7,418	26.7	48,083	35,444	12,638	35.7
Bound Printed Matter Parcels	81,192	85,556	(4,364)	(5.1)	55,144	61,089	(5,945)	(9.7)	119,714	134,050	(14,336)	(10.7)
Media and Library Mail	108,206	109,973	(1,767)	(1.6)	21,194	24,073	(2,879)	(12.0)	42,818	47,842	(5,025)	(10.5)
Package Services Mail Fees	317	238	79	33.2	, <u>-</u>	-	-	` - '	, <u> </u>	, <u> </u>	-	` - '
Total Package Services Mail	232,208	231,935	272	0.1	111,877	113,278	(1,401)	(1.2)	232,264	238,615	(6,351)	(2.7)

### MARKET DOMINANT PRODUCTS REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 FISCAL YEAR 2024 (Jan. 1, 2024-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023

(Data in Thousands)

		REVEN				PIECES (				WEIGHT (P	,	
Service Category		arter 2 FY 2023	Cha FY 2024 ov Amount	nge er FY 2023 Percent	Quar FY 2024		Chang FY 2024 over Amount	e FY 2023 Percent		rter 2 FY 2023	Char FY 2024 ove Amount	nge
U.S. Postal Service Mail	-	-	-	-	54,931	63,284	(8,353)	(13.2)	15,222	14,314	908	6.3
Free Mail	-	-	-	-	3,519	4,183	(664)	(15.9)	1,720	1,560	160	10.3
Total Market Dominant Mail	10,773,796	10,421,095	352,701	3.4	26,378,664	27,002,061	(623,397)	(2.3)	2,071,707	2,187,018	(115,310)	(5.3)
Ancillary Services:												
Certified Mail	183,227	163,960	19,267	11.8	41,390	39,571	1,818	4.6				
Collect on Delivery	1,307	1,131	175	15.5	74	73	0	0.3				
Delivery Confirmation	286	180	106	58.6	994	694	300	43.2				
Insurance	14,676	17,950	(3,274)	(18.2)	1,348	2,163	(815)	(37.7)				
Registered Mail	4,922	5,244	(322)	(6.1)	190	238	(47)	(19.9)				
Return Receipts	92,911	79,553	13,358	16.8	34,551	29,588	4,963	16.8				
Stamped Envelopes and Cards	3,483	1,789	1,694	94.7	-	-	-	-				
Other Domestic Ancillary Services	22,805	24,354	(1,549)	(6.4)	6,428	7,433	(1,006)	(13.5)				
International Ancillary Services	2,247	2,394	(147)	(6.1)	149	190	(41)	(21.4)				
Other NSA Ancillary Services	1,722	1,248	474	38.0	655	486	169	34.9				
Total Ancilliary Services	327,586	297,804	29,782	10.0	85,779	80,437	5,343	6.6				
Special Services:												
Money Orders	49,885	48,422	1,463	3.0	15,205	16,446	(1,241)	(7.5)				
Post Office Box Service	84,119	78,599	5,520	7.0	5,011	5,088	(78)	(1.5)				
Other Domestic Special Services	35,910	37,020	(1,110)	(3.0)	318	382	(64)	(16.7)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	169,914	164,041	5,873	3.6	20,533	21,916	(1,383)	(6.3)				
Total Market Dominant Services	497,500	461,845	35,655	7.7	106,313	102,353	3,960	3.9		Service Transac U.S. Postal Serv		
Total Market Dominant Mail and Services	11,271,296	10,882,940	388,356	3.6						Quarter 2, FY 20	024 1/	=======
Other Market Dominant Revenue	495,124	562,836	(67,713)	(12.0)						Ancillary Service Other Services		3,010
Total Market Dominant Revenue	11,766,420	11,445,777	320,643	2.8						Total		3,010

			NUE 6/			PIECES (				WEIGHT (	,	
Service Category		rter 2 FY 2023	Chai FY 2024 ove Amount	nge		rter 2 FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent		rter 2 FY 2023	Chan FY 2024 ove Amount	ge
Priority Mail Express: Total Priority Mail Express	161,604	174,719	(13,115)	(7.5)	5,322	5,856	(534)	(9.1)	5,318	5,844	(527)	(9.0)
First-Class Package Service: Total First-Class Package Service	0	1,848,722	(1,848,722)	(100.0)	0	433,598	(433,598)	(100.0)	0	168,605	(168,605)	(100.0)
Retail Ground Mail: Total Retail Ground	0	134,071	(134,071)	(100.0)	0	7,044	(7,044)	(100.0)	0	31,661	(31,661)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	3,087,148	0	-	-	554,242	0	-	-	668,633	0	-	-
Priority Mail: Total Priority Mail	1,782,577	2,702,892	(920,315)	(34.0)	175,177	261,190	(86,013)	(32.9)	437,969	691,414	(253,445)	(36.7)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	2,428,947	2,513,565	(84,618)	(3.4)	862,400	860,922	1,478	0.2	1,940,622	2,020,112	(79,490)	(3.9)

	REVENUE 6/				PIECES 6/					WEIGHT (I		
		 arter 2	Cha FY 2024 ov	nge		 rter 2	Chang FY 2024 over	e		rter 2	Chan FY 2024 ove	ge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	=======	=======	=======	=======	=======	=======	=======		=======	=======	=======	=======
International Mail:												
Outbound Priority Mail International	50,251	58,493	(8,242)	(14.1)	642	786	(144)	(18.3)	3,865	4,852	(987)	(20.3)
Outbound International Expedited Services	11,510	14,261	(2,752)	(19.3)	120	152	(32)	(21.0)	467	669	(202)	(30.1)
Other Outbound International Mail	101,477	121,306	(19,829)	(16.3)	13,345	16,158	(2,813)	(17.4)	9,083	11,666	(2,583)	(22.1)
Inbound International	134,904	137,922	(3,018)	(2.2)	20,809	22,279	(1,470)	(6.6)	35,305	34,983	322	0.9
International Mail Fees	2	1	1	107.1	-	-	- '	- 1	-	-	-	-
Total International Mail	298,144	331,983	(33,839)	(10.2)	34,916	39,374	(4,459)	(11.3)	48,721	52,171	(3,450)	(6.6)
Total Competitive Mail	7,758,419	7,705,952	52,466	0.7	1,632,057	1,607,984	24,073	1.5	3,101,262	2,969,807	131,455	4.4

		REVEN	NUE 6/			PIECES 6	6/			WEIGHT (F	Pounds) 6/	
Service Category	Qua FY 2024	rter 2 FY 2023	Chai FY 2024 ove Amount	er FY 2023 Percent	Quar FY 2024	ter 2 FY 2023	Chang FY 2024 over Amount ======	FY 2023 Percent	Qua FY 2024	========= arter 2 FY 2023 ========	Cha FY 2024 ov Amount ======	er FY 2023 Percent =======
Ancillary Services: Other Domestic Ancillary Services International Ancillary Services Total Ancilliary Services	6,415 6,924 13,339	6,031 7,614 13,645	384 (691) (306)	6.4 (9.1) (2.2)	732 3,360 4,092	735 3,723 4,458	(3) (363) (366)	(0.4) (9.8) (8.2)				
Special Services: Premium Forwarding Service Intl. Money Orders & Money Transfer Service Other Domestic Special Services Other International Special Services Total Special Services	6,500 6 314,857 - 321,363	6,595 17 314,713 - 321,325	(95) (11) 144 - 38	(1.4) (65.6) 0.0 - 0.0	204 0 18,954 - 19,158	216 0 19,990 - 20,205	(12) (0) (1,036) - (1,048)	(5.4) (51.6) (5.2) - (5.2)				
Total Competitive Services  Total Competitive Mail and Services	334,702 8,093,121	334,970 8,040,923	(268) 52,198	(0.1) 0.6	23,250	24,664	(1,414)	(5.7)				
Other Competitive Revenue  Total Competitive Revenue	90,763 8,183,883	93,503 8,134,425	(2,740) 49,458	(2.9) 0.6								

# TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 FISCAL YEAR 2024 (Jan. 1, 2024-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

		REVEN				PIECES				WEIGHT (	Pounds) 6/	
Service Category	Quarter 2		Cha FY 2024 ov	nge	Qua	arter 2	Chang FY 2024 over			ırter 2	Chai FY 2024 ove	nge
=======================================	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
	=======	=======	=======	=======	=======	=======	=======	======	=======	=======	=======	=======
Total Market Dominant and Competitive												
Total All Mail	18,532,215	18,127,048	405,167	2.2	28,010,720	28,610,045	(599,325)	(2.1)	5,172,970	5,156,825	16,145	0.3
Total All Services	832,202	796,815	35,387	4.4	129,563	127,017	2,546	2.0				
Total All Mail and Services	19,364,417	18,923,863	440,554	2.3								
Total All Other Revenue	585,886	656,339	(70,453)	(10.7)								
Total All Revenue	19,950,303	19,580,202	370,101	1.9								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures.	This allows for a direct comparison of the years (independent of methodological
changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.	

#### RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

<sup>1/</sup> Not included elsewhere in this report.

<sup>-</sup> Report totals may not sum due to rounding.

<sup>6/</sup> The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

<sup>-</sup> Report totals may not sum due to rounding.

#### MARKET DOMINANT PRODUCTS

	REVENUE 6/				PIECES 6/					WEIGHT (F	ounds) 6/	
Service Category		er 2 YTD FY 2023	Chai FY 2024 ov Amount	nge	Quarter FY 2024	2 YTD FY 2023	Chang FY 2024 over Amount	e FY 2023 Percent	Quarte FY 2024	r 2 YTD FY 2023	Chan FY 2024 ove Amount	ge
	=======	=======	=======	=======	=======	=======	=======	=======	=======	=======	=======	=======
First-Class Mail:												
Single-Piece Letters	3,826,079	3,871,046	(44,967)	(1.2)	5,780,814	6,371,744	(590,930)	(9.3)	167,108	190,721	(23,613)	(12.4)
Single-Piece Cards	90,398	97,440	(7,042)	(7.2)	169,495	207,872	(38,377)	(18.5)	1,096	1,344	(248)	(18.5)
Total Single-Piece Letters and Cards	3,916,477	3,968,487	(52,009)	(1.3)	5,950,310	6,579,616	(629,307)	(9.6)	168,204	192,065	(23,861)	(12.4)
Presort Letters	8,031,725	7,536,098	495,626	6.6	15,895,116	16,143,999	(248,883)	(1.5)	935,542	935,621	(79)	(0.0)
Presort Cards	462,053	456,498	5,555	1.2	1,288,679	1,327,284	(38,605)	(2.9)	10,545	10,858	(313)	(2.9)
Total Presort Letters and Cards	8,493,778	7,992,596	501,182	6.3	17,183,795	17,471,283	(287,487)	(1.6)	946,087	946,479	(392)	(0.0)
Flats	854,537	851,747	2,790	0.3	472,124	520,572	(48,448)	(9.3)	98,584	108,805	(10,221)	(9.4)
Domestic NSA Mail	-	-	2,700	-	172,121	020,012	(10,110)	(0.0)	-	-	(10,221)	(0.1)
Outbound Single-Piece First-Class Mail Intl	105,343	111.937	(6,594)	(5.9)	55,893	63,544	(7,651)	(12.0)	2,823	3,264	(442)	(13.5)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	29,440	30,392	(952)	(3.1)	38,413	41,874	(3,461)	(8.3)	3,531	3,842	(311)	(8.1)
First-Class Mail Fees	53,036	54,094	(1,059)	(2.0)	30,413	41,074	(3,401)	(0.3)	3,331	3,042	(311)	(0.1)
Total First-Class Mail	,	13,009,253	. , ,	3.4	23,700,535	24,676,889	(976,354)	(4.0)	1,219,229	1 054 455	(2E 226)	(2.8)
Total First-Class Mail	13,452,611	13,009,253	443,358	3.4	23,700,535	24,070,009	(976,354)	(4.0)	1,219,229	1,254,455	(35,226)	(2.0)
USPS Marketing Mail:												
High Density Letters	345,757	403,659	(57,902)	(14.3)	1,415,333	1,912,146	(496,813)	(26.0)	47,369	63,475	(16,105)	(25.4)
Saturation Letters	215,612	195,018	20,594	10.6	1,194,578	1,119,521	75,057	6.7	38,621	52,418	(13,797)	(26.3)
High Density Flats & Parcels	200,572	257,871	(57,300)	(22.2)	760,933	1,127,934	(367,002)	(32.5)	118,644	151,611	(32,967)	(21.7)
Saturation Flats & Parcels	649,784	683,664	(33,881)	(5.0)	3,431,068	3,655,320	(224,253)	(6.1)	425,270	493,453	(68,183)	(13.8)
Carrier Route	690,854	787,387	(96,533)	(12.3)	1,903,765	2,465,957	(562,192)	(22.8)	380,938	471,007	(90,068)	(19.1)
Letters	4.990.562	4.907.086	83,476	` 1.7 <sup>′</sup>	19,302,159	20.252.267	(950,108)	(4.7)	911,441	946,724	(35,283)	(3.7)
Flats	618,119	642,606	(24,487)	(3.8)	1,040,560	1,227,981	(187,421)	(15.3)	259,761	300,388	(40,627)	(13.5)
Parcels	34,235	30,547	3,688	12.1	10,749	14,313	(3,564)	(24.9)	4,884	6,681	(1,797)	(26.9)
Every Door Direct Mail Retail	57,535	50,734	6,801	13.4	287,631	270,138	17,492	6.5	36,483	34,264	2,219	6.5
Domestic NSA Mail	-	-	-	-			,.02	-	-		_,	-
USPS Marketing Mail Fees	11,979	14,196	(2,217)	(15.6)	_	_	_	_	_	_	_	_
Total USPS Marketing Mail	7,815,008	7,972,768	(157,760)	(2.0)	29,346,776	32,045,578	(2,698,803)	(8.4)	2,223,413	2,520,021	(296,608)	(11.8)
Periodicals Mail:	0.4.500	00.500		24.0	222.252	000 044	10.115		50.000	47.000		
In-County	34,583	28,528	6,055	21.2	239,656	223,211	16,445	7.4	50,928	47,630	3,298	6.9
Outside County	422,709	434,080	(11,371)	(2.6)	1,162,854	1,314,643	(151,789)	(11.5)	356,359	409,563	(53,204)	(13.0)
Periodicals Mail Fees	2,433	2,468	(35)	(1.4)	-	-	-	-	-	-	-	-
Total Periodicals Mail	459,725	465,076	(5,351)	(1.2)	1,402,510	1,537,854	(135,344)	(8.8)	407,287	457,193	(49,906)	(10.9)
Package Services Mail:												
Alaska Bypass	20,146	19,808	338	1.7	616	650	(34)	(5.2)	41,538	43,812	(2,274)	(5.2)
Bound Printed Matter Flats	59,970	55,064	4.907	8.9	65.481	59,077	6,403	10.8	88,938	75,656	13,282	17.6
Bound Printed Matter Parcels	169,801	168,305	1,496	0.9	117,493	123,240	(5,747)	(4.7)	248,603	264,038	(15,435)	(5.8)
Media and Library Mail	222,861	222,567	294	0.1	44,429	49,415	(4,987)	(10.1)	89,149	98,570	(9,421)	(9.6)
Package Services Mail Fees	573	483	90	18.6	- 1,120	-	(1,007)	(10.1)	-	-	(0, 121)	(3.0)
Total Package Services Mail	473,351	466,227	7,124	1.5	228,019	232,383	(4,364)	(1.9)	468,228	482,076	(13,848)	(2.9)
Total Fackage Services Iviali	413,331	400,227	1,124	1.3	220,019	232,363	(4,304)	(1.9)	400,220	402,070	(13,046)	(2.9)

#### MARKET DOMINANT PRODUCTS

	REVENUE 6/				PIECES 6/					WEIGHT (F	,	
Service Category		er 2 YTD FY 2023	Chai FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024		Chang FY 2024 over Amount	je FY 2023 Percent		r 2 YTD FY 2023	Chan FY 2024 ove Amount	ge
U.S. Postal Service Mail	-	-	-	-	244,990	243,644	1,346	0.6	31,700	34,928	(3,228)	(9.2)
Free Mail	-	-	-	-	7,590	13,631	(6,041)	(44.3)	3,011	4,554	(1,543)	(33.9)
Total Market Dominant Mail	22,200,695	21,913,324	287,371	1.3	54,930,421	58,749,980	(3,819,559)	(6.5)	4,352,867	4,753,227	(400,360)	(8.4)
Ancillary Services: Certified Mail	335.464	322.734	12.731	3.9	76.158	79,039	(2,881)	(3.6)				
Collect on Delivery	2,522	2,211	310	14.0	143	147	(4)	(2.4)				
Delivery Confirmation	561	309	252	81.4	1,975	1,189	786	66.1				
Insurance	30,449	37,648	(7,199)	(19.1)	2,984	4,730	(1,747)	(36.9)				
Registered Mail	9,820	10.471	(650)	(6.2)	386	489	(103)	(21.0)				
Return Receipts	193,785	152,861	40,924	26.8	74,646	57,403	17,243	30.0				
Stamped Envelopes and Cards	5,090	3,382	1,708	50.5	-	-		-				
Other Domestic Ancillary Services	45,290	50,901	(5,611)	(11.0)	12,902	15,841	(2,939)	(18.6)				
International Ancillary Services	4,403	4,171	232	5.6	311	346	(35)	(10.2)				
Other NSA Ancillary Services	3,259	2,188	1,071	48.9	1,253	824	428	52.0				
Total Ancilliary Services	630,643	586,876	43,767	7.5	170,758	160,008	10,750	6.7				
Special Services:												
Money Orders	97,902	89,694	8,208	9.2	29,802	31,987	(2,185)	(6.8)				
Post Office Box Service 3/	168,215	158,890	9,324	5.9	5,011	5,088	(78)	(1.5)				
Other Domestic Special Services	80,522	78,037	2,485	3.2	664	890	(225)	(25.3)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	346,639	326,622	20,017	6.1	35,477	37,965	(2,488)	(6.6)				
Total Market Dominant Services	977,282	913,499	63,783	7.0	206,235	197,973	8,262	4.2		Service Transac U.S. Postal Serv		
Total Market Dominant Mail and Services	23,177,977	22,826,823	351,155	1.5						Quarter 2 YTD,	FY 2024 1/	
Other Market Dominant Revenue	938,242	1,092,771	(154,529)	(14.1)						Ancillary Service Other Services		5,355 -
Total Market Dominant Revenue	24,116,219	23,919,593	196,626	0.8						Total		5,355

			NUE 6/			PIECES 6				WEIGHT (I	•	
Service Category		r 2 YTD FY 2023	Chai FY 2024 ove Amount	nge er FY 2023 Percent	Quarter FY 2024 ======		Chang FY 2024 over Amount	e FY 2023 Percent		r 2 YTD FY 2023	Chan FY 2024 ove Amount	ige
Priority Mail Express: Total Priority Mail Express	330,647	355,068	(24,421)	(6.9)	10,896	11,777	(881)	(7.5)	11,350	12,410	(1,060)	(8.5)
First-Class Package Service: Total First-Class Package Service	0	3,945,078	(3,945,078)	(100.0)	0	919,975	(919,975)	(100.0)	0	359,464	(359,464)	(100.0)
Retail Ground Mail: Total Retail Ground	0	320,491	(320,491)	(100.0)	0	16,929	(16,929)	(100.0)	0	74,727	(74,727)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	6,415,158	0	-	-	1,167,984	0	-	-	1,301,109	0	-	-
Priority Mail: Total Priority Mail	4,103,366	5,954,148	(1,850,782)	(31.1)	405,405	564,641	(159,236)	(28.2)	1,045,877	1,509,352	(463,474)	(30.7)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	5,433,520	5,390,677	42,843	0.8	1,925,960	1,865,739	60,221	3.2	4,477,523	4,384,922	92,601	2.1

		REVEN				PIECES 6				WEIGHT (F		
		======= er 2 YTD	Chai FY 2024 ove	nge	Quarte		Chang FY 2024 over	e		r 2 YTD	Chan FY 2024 ove	ge
Service Category	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
		=======			=======		=======			=======		=======
International Mail:												
Outbound Priority Mail International	117,832	132,508	(14,676)	(11.1)	1,502	1,786	(284)	(15.9)	9,431	11,416	(1,985)	(17.4)
Outbound International Expedited Services	25,314	34,220	(8,906)	(26.0)	262	362	(100)	(27.5)	1,146	1,877	(731)	(38.9)
Other Outbound International Mail	221,520	250,540	(29,020)	(11.6)	27,813	31,810	(3,997)	(12.6)	20,395	24,413	(4,018)	(16.5)
Inbound International	285,460	281,132	4,328	1.5	43,400	47,300	(3,899)	(8.2)	76,472	77,715	(1,243)	(1.6)
International Mail Fees	3	2	1	38.8	-	-	-	-	-	-	-	-
Total International Mail	650,129	698,402	(48,273)	(6.9)	72,977	81,257	(8,280)	(10.2)	107,444	115,420	(7,976)	(6.9)
Total Competitive Mail	16,932,820	16,663,864	268,956	1.6	3,583,221	3,460,318	122,903	3.6	6,943,304	6,456,295	487,009	7.5

		REVENUE 6/				PIECES 6/					Pounds) 6/	
Service Category		er 2 YTD FY 2023			Quarter FY 2024	2 YTD FY 2023	Chang FY 2024 over Amount			======= er 2 YTD FY 2023		ange ver FY 2023 Percent
	========	========	=======	========	=======	=======	=======	======	========	=======	=======	=======
Ancillary Services:												
Other Domestic Ancillary Services	12,546	11,465	1,081	9.4	1,445	1,415	30	2.1				
International Ancillary Services	13,328	15,517	(2,189)	(14.1)	6,827	8,021	(1,194)	(14.9)				
Total Ancilliary Services	25,873	26,982	(1,108)	(4.1)	8,272	9,435	(1,163)	(12.3)				
Special Services:												
Premium Forwarding Service	15,870	15,746	124	0.8	516	540	(24)	(4.5)				
Intl. Money Orders & Money Transfer Service	15	43	(28)	(65.7)	0	1	(0)	(57.3)				
Other Domestic Special Services 3/	642,013	638,546	3,467	0.5	39,882	42,169	(2,288)	(5.4)				
Other International Special Services	-	-	-	-	-	_	-	-				
Total Special Services	657,898	654,336	3,562	0.5	40,398	42,710	(2,313)	(5.4)				
Total Competitive Services	683,771	681,317	2,454	0.4	48,670	52,146	(3,476)	(6.7)				
Total Competitive Mail and Services	17,616,592	17,345,182	271,410	1.6								
Other Competitive Revenue	83,692	77,492	6,200	8.0								
Total Competitive Revenue	17,700,284	17,422,673	277,610	1.6								

# TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD FISCAL YEAR 2024 (Oct. 1, 2023-Mar. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023 (Data in Thousands)

	REVENUE 6/				PIECES 6/			WEIGHT (Pounds) 6/				
Service Category		er 2 YTD	Change FY 2024 over FY 2023		Change  Quarter 2 YTD  FY 2024 over FY 2023			Quarter 2 YTD				
=======================================	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive	=======	=======	=======	=======	=======	=======	=======	======	=======	=======	=======	=======
Total All Mail Total All Services	39,133,515 1,661,053	38,577,188 1,594,816	556,327 66,237	1.4 4.2	58,513,642	62,210,298	(3,696,656)	(5.9)	11,296,171	11,209,522	86,649	0.8
Total All Mail and Services Total All Other Revenue	40,794,569 1,021,934	40,172,004 1,170,262	622,565 (148,328)	1.5 (12.7)								
Total All Revenue	41,816,503	41,342,266	474,236	1.1								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

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- 3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.
- 6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

- 3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.
- 6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.