

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,633,944	1,658,571	(24,626)	(1.5)	2,411,511	2,627,561	(216,050)	(8.2)	69,385	78,589	(9,205)	(11.7)
Single-Piece Cards	40,514	40,431	83	0.2	73,717	81,631	(7,914)	(9.7)	482	527	(46)	(8.6)
Total Single-Piece Letters and Cards	1,674,458	1,699,002	(24,544)	(1.4)	2,485,227	2,709,192	(223,965)	(8.3)	69,866	79,117	(9,250)	(11.7)
Presort Letters	3,633,537	3,504,811	128,726	3.7	7,205,667	7,368,772	(163,105)	(2.2)	422,154	434,338	(12,184)	(2.8)
Presort Cards	206,850	195,336	11,514	5.9	586,901	546,794	40,107	7.3	4,802	4,472	330	7.4
Total Presort Letters and Cards	3,840,387	3,700,147	140,240	3.8	7,792,568	7,915,566	(122,998)	(1.6)	426,956	438,810	(11,854)	(2.7)
Flats	400,361	391,844	8,517	2.2	207,722	231,209	(23,487)	(10.2)	47,795	47,990	(195)	(0.4)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	34,265	35,699	(1,434)	(4.0)	17,333	19,064	(1,730)	(9.1)	913	1,025	(112)	(11.0)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	10,122	11,484	(1,362)	(11.9)	13,583	15,360	(1,777)	(11.6)	1,292	1,531	(239)	(15.6)
First-Class Mail Fees	24,480	23,968	512	2.1	-	-	-	-	-	-	-	-
Total First-Class Mail	5,984,073	5,862,144	121,929	2.1	10,516,434	10,890,391	(373,958)	(3.4)	546,823	568,473	(21,650)	(3.8)
USPS Marketing Mail:												
High Density Letters	177,308	165,004	12,305	7.5	737,063	726,205	10,858	1.5	23,281	24,197	(916)	(3.8)
Saturation Letters	113,331	105,375	7,956	7.6	647,476	585,249	62,226	10.6	21,580	27,594	(6,014)	(21.8)
High Density Flats & Parcels	71,370	84,325	(12,954)	(15.4)	270,954	327,046	(56,092)	(17.2)	40,704	56,588	(15,884)	(28.1)
Saturation Flats & Parcels	314,219	331,915	(17,696)	(5.3)	1,662,206	1,748,742	(86,536)	(4.9)	203,528	228,845	(25,317)	(11.1)
Carrier Route	254,110	242,852	11,259	4.6	694,554	728,138	(33,584)	(4.6)	135,899	149,074	(13,175)	(8.8)
Letters	2,324,275	2,215,532	108,743	4.9	8,905,655	8,800,976	104,679	1.2	416,742	409,618	7,124	1.7
Flats	256,596	261,933	(5,338)	(2.0)	422,286	474,881	(52,595)	(11.1)	104,835	120,113	(15,278)	(12.7)
Parcels	14,971	13,904	1,067	7.7	3,955	6,020	(2,064)	(34.3)	1,783	2,631	(849)	(32.3)
Every Door Direct Mail Retail	32,266	28,513	3,753	13.2	158,947	150,861	8,086	5.4	20,161	19,135	1,026	5.4
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	4,477	5,386	(909)	(16.9)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	3,562,923	3,454,738	108,185	3.1	13,503,096	13,548,118	(45,023)	(0.3)	968,513	1,037,796	(69,283)	(6.7)
Periodicals Mail:												
In-County	18,287	15,078	3,209	21.3	122,219	114,983	7,236	6.3	26,355	24,352	2,003	8.2
Outside County	209,399	215,623	(6,223)	(2.9)	584,907	651,892	(66,985)	(10.3)	174,216	197,537	(23,321)	(11.8)
Periodicals Mail Fees	611	1,602	(991)	(61.9)	-	-	-	-	-	-	-	-
Total Periodicals Mail	228,297	232,303	(4,005)	(1.7)	707,127	766,875	(59,749)	(7.8)	200,571	221,889	(21,319)	(9.6)
Package Services Mail:												
Alaska Bypass	9,006	9,045	(39)	(0.4)	275	289	(14)	(4.8)	18,569	19,506	(937)	(4.8)
Bound Printed Matter Flats	25,827	25,618	209	0.8	28,021	27,373	648	2.4	37,210	33,493	3,717	11.1
Bound Printed Matter Parcels	67,058	62,313	4,745	7.6	46,293	44,156	2,137	4.8	94,739	90,717	4,022	4.4
Media and Library Mail	99,426	101,214	(1,788)	(1.8)	19,138	21,772	(2,634)	(12.1)	39,727	45,136	(5,409)	(12.0)
Package Services Mail Fees	352	222	130	58.4	-	-	-	-	-	-	-	-
Total Package Services Mail	201,670	198,412	3,258	1.6	93,728	93,591	137	0.1	190,244	188,852	1,393	0.7

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Priority Mail Express:												
Total Priority Mail Express	159,258	187,656	(28,397)	(15.1)	5,194	6,404	(1,209)	(18.9)	5,058	5,976	(918)	(15.4)
First-Class Package Service:												
Total First-Class Package Service	0	1,762,691	(1,762,691)	(100.0)	0	411,666	(411,666)	(100.0)	0	161,237	(161,237)	(100.0)
Retail Ground Mail:												
Total Retail Ground	0	119,259	(119,259)	(100.0)	0	6,052	(6,052)	(100.0)	0	29,052	(29,052)	(100.0)
USPS Ground Advantage:												
Total USPS Ground Advantage	3,121,147	0	-	-	556,299	0	-	-	688,124	0	-	-
Priority Mail:												
Total Priority Mail	1,566,889	2,571,181	(1,004,292)	(39.1)	154,320	257,713	(103,394)	(40.1)	372,825	675,246	(302,421)	(44.8)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	2,634,894	2,663,863	(28,969)	(1.1)	928,417	914,477	13,940	1.5	2,240,072	2,161,075	78,997	3.7

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
International Mail:												
Outbound Priority Mail International	45,192	52,562	(7,370)	(14.0)	575	696	(120)	(17.3)	3,448	4,370	(922)	(21.1)
Outbound International Expedited Services	11,105	12,894	(1,789)	(13.9)	115	136	(21)	(15.3)	442	585	(143)	(24.5)
Other Outbound International Mail	90,841	112,706	(21,865)	(19.4)	11,667	14,500	(2,834)	(19.5)	7,999	11,059	(3,060)	(27.7)
Inbound International	119,330	127,491	(8,160)	(6.4)	18,175	20,253	(2,078)	(10.3)	32,041	33,041	(1,001)	(3.0)
International Mail Fees	1	1	1	72.5	-	-	-	-	-	-	-	-
Total International Mail	266,470	305,653	(39,184)	(12.8)	30,533	35,586	(5,053)	(14.2)	43,929	49,055	(5,126)	(10.5)
Total Competitive Mail	7,748,659	7,610,304	138,355	1.8	1,674,763	1,631,899	42,864	2.6	3,350,009	3,081,642	268,367	8.7

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2024 (Apr. 1, 2024-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	17,725,621	17,357,900	367,721	2.1	26,566,008	27,002,928	(436,920)	(1.6)	5,272,990	5,115,670	157,320	3.1
Total All Services	812,740	802,863	9,877	1.2	120,004	124,267	(4,264)	(3.4)				
Total All Mail and Services	18,538,362	18,160,763	377,598	2.1								
Total All Other Revenue	462,539	711,141	(248,601)	(35.0)								
Total All Revenue	19,000,901	18,871,904	128,997	0.7								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,460,024	5,529,617	(69,593)	(1.3)	8,192,325	8,999,305	(806,980)	(9.0)	236,493	269,310	(32,817)	(12.2)
Single-Piece Cards	130,912	137,871	(6,960)	(5.0)	243,212	289,503	(46,291)	(16.0)	1,578	1,871	(294)	(15.7)
Total Single-Piece Letters and Cards	5,590,935	5,667,488	(76,553)	(1.4)	8,435,537	9,288,809	(853,272)	(9.2)	238,070	271,181	(33,111)	(12.2)
Presort Letters	11,665,261	11,040,909	624,352	5.7	23,100,783	23,512,771	(411,988)	(1.8)	1,357,696	1,369,958	(12,263)	(0.9)
Presort Cards	668,904	651,834	17,070	2.6	1,875,580	1,874,078	1,502	0.1	15,347	15,330	17	0.1
Total Presort Letters and Cards	12,334,165	11,692,743	641,422	5.5	24,976,363	25,386,849	(410,486)	(1.6)	1,373,043	1,385,289	(12,246)	(0.9)
Flats	1,254,898	1,243,590	11,307	0.9	679,846	751,781	(71,935)	(9.6)	146,379	156,796	(10,416)	(6.6)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	139,608	147,636	(8,028)	(5.4)	73,227	82,608	(9,381)	(11.4)	3,735	4,289	(554)	(12.9)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	39,563	41,877	(2,314)	(5.5)	51,996	57,234	(5,238)	(9.2)	4,823	5,373	(550)	(10.2)
First-Class Mail Fees	77,515	78,062	(547)	(0.7)	-	-	-	-	-	-	-	-
Total First-Class Mail	19,436,683	18,871,396	565,287	3.0	34,216,969	35,567,281	(1,350,312)	(3.8)	1,766,051	1,822,928	(56,876)	(3.1)
USPS Marketing Mail:												
High Density Letters	523,065	568,663	(45,598)	(8.0)	2,152,396	2,638,351	(485,955)	(18.4)	70,650	87,671	(17,021)	(19.4)
Saturation Letters	328,943	300,393	28,550	9.5	1,842,054	1,704,771	137,283	8.1	60,201	80,013	(19,811)	(24.8)
High Density Flats & Parcels	271,942	342,196	(70,254)	(20.5)	1,031,887	1,454,981	(423,093)	(29.1)	159,348	208,199	(48,850)	(23.5)
Saturation Flats & Parcels	964,002	1,015,579	(51,577)	(5.1)	5,093,274	5,404,062	(310,789)	(5.8)	628,798	722,298	(93,500)	(12.9)
Carrier Route	944,964	1,030,238	(85,274)	(8.3)	2,598,319	3,194,095	(595,776)	(18.7)	516,838	620,081	(103,243)	(16.6)
Letters	7,314,837	7,122,618	192,219	2.7	28,207,814	29,053,242	(845,428)	(2.9)	1,328,183	1,356,342	(28,159)	(2.1)
Flats	874,714	904,539	(29,825)	(3.3)	1,462,846	1,702,862	(240,017)	(14.1)	364,596	420,501	(55,905)	(13.3)
Parcels	49,206	44,451	4,755	10.7	14,704	20,333	(5,628)	(27.7)	6,667	9,313	(2,646)	(28.4)
Every Door Direct Mail Retail	89,801	79,246	10,555	13.3	446,577	420,999	25,578	6.1	56,644	53,399	3,244	6.1
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	16,456	19,582	(3,126)	(16.0)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	11,377,931	11,427,507	(49,575)	(0.4)	42,849,871	45,593,697	(2,743,825)	(6.0)	3,191,925	3,557,817	(365,891)	(10.3)
Periodicals Mail:												
In-County	52,870	43,605	9,265	21.2	361,875	338,194	23,681	7.0	77,283	71,982	5,301	7.4
Outside County	632,108	649,703	(17,595)	(2.7)	1,747,761	1,966,535	(218,774)	(11.1)	530,575	607,100	(76,526)	(12.6)
Periodicals Mail Fees	3,044	4,070	(1,026)	(25.2)	-	-	-	-	-	-	-	-
Total Periodicals Mail	688,023	697,379	(9,356)	(1.3)	2,109,637	2,304,729	(195,093)	(8.5)	607,857	679,082	(71,225)	(10.5)
Package Services Mail:												
Alaska Bypass	29,152	28,853	299	1.0	892	940	(48)	(5.1)	60,106	63,318	(3,211)	(5.1)
Bound Printed Matter Flats	85,797	80,681	5,116	6.3	93,502	86,451	7,052	8.2	126,148	109,149	16,999	15.6
Bound Printed Matter Parcels	236,860	230,618	6,242	2.7	163,786	167,396	(3,610)	(2.2)	343,342	354,755	(11,413)	(3.2)
Media and Library Mail	322,287	323,781	(1,494)	(0.5)	63,567	71,187	(7,621)	(10.7)	128,876	143,706	(14,830)	(10.3)
Package Services Mail Fees	925	705	220	31.2	-	-	-	-	-	-	-	-
Total Package Services Mail	675,021	664,639	10,382	1.6	321,747	325,974	(4,226)	(1.3)	658,472	670,928	(12,455)	(1.9)

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express	489,905	542,723	(52,818)	(9.7)	16,091	18,181	(2,090)	(11.5)	16,409	18,386	(1,978)	(10.8)
First-Class Package Service:												
Total First-Class Package Service	0	5,707,770	(5,707,770)	(100.0)	0	1,331,641	(1,331,641)	(100.0)	0	520,701	(520,701)	(100.0)
Retail Ground Mail:												
Total Retail Ground	0	439,750	(439,750)	(100.0)	0	22,982	(22,982)	(100.0)	0	103,779	(103,779)	(100.0)
USPS Ground Advantage:												
Total USPS Ground Advantage	9,536,304	0	-	-	1,724,282	0	-	-	1,989,234	0	-	-
Priority Mail:												
Total Priority Mail	5,670,256	8,525,329	(2,855,073)	(33.5)	559,724	822,354	(262,630)	(31.9)	1,418,702	2,184,598	(765,895)	(35.1)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	8,068,414	8,054,541	13,873	0.2	2,854,377	2,780,216	74,161	2.7	6,717,595	6,545,997	171,598	2.6

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
International Mail:												
Outbound Priority Mail International	163,025	185,070	(22,045)	(11.9)	2,077	2,482	(405)	(16.3)	12,879	15,786	(2,907)	(18.4)
Outbound International Expedited Services	36,419	47,114	(10,695)	(22.7)	377	498	(120)	(24.2)	1,587	2,461	(874)	(35.5)
Other Outbound International Mail	312,361	363,246	(50,885)	(14.0)	39,480	46,310	(6,830)	(14.7)	28,394	35,472	(7,078)	(20.0)
Inbound International	404,790	408,622	(3,832)	(0.9)	61,576	67,553	(5,977)	(8.8)	108,512	110,756	(2,244)	(2.0)
International Mail Fees	4	3	1	47.3	-	-	-	-	-	-	-	-
Total International Mail	916,599	1,004,055	(87,456)	(8.7)	103,510	116,843	(13,333)	(11.4)	151,373	164,476	(13,103)	(8.0)
Total Competitive Mail	24,681,479	24,274,168	407,311	1.7	5,257,984	5,092,217	165,767	3.3	10,293,313	9,537,937	755,376	7.9

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Jun. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	56,859,137	55,935,088	924,049	1.7	85,079,650	89,213,226	(4,133,576)	(4.6)	16,569,162	16,325,192	243,969	1.5
Total All Services	2,473,793	2,397,679	76,114	3.2								
Total All Mail and Services	59,332,930	58,332,767	1,000,163	1.7								
Total All Other Revenue	1,484,473	1,881,403	(396,930)	(21.1)								
Total All Revenue	60,817,403	60,214,170	603,233	1.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.