

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,525,806	1,559,225	(33,420)	(2.1)	2,153,794	2,393,421	(239,627)	(10.0)	64,501	68,527	(4,025)	(5.9)
Single-Piece Cards	47,398	41,229	6,168	15.0	82,650	79,165	3,485	4.4	554	514	40	7.8
Total Single-Piece Letters and Cards	1,573,204	1,600,455	(27,251)	(1.7)	2,236,444	2,472,586	(236,142)	(9.6)	65,055	69,041	(3,985)	(5.8)
Presort Letters	3,877,861	3,658,682	219,179	6.0	7,206,569	7,298,486	(91,917)	(1.3)	422,687	428,154	(5,467)	(1.3)
Presort Cards	217,689	203,816	13,874	6.8	576,151	563,743	12,408	2.2	4,714	4,611	103	2.2
Total Presort Letters and Cards	4,095,551	3,862,498	233,053	6.0	7,782,720	7,862,229	(79,509)	(1.0)	427,401	432,765	(5,364)	(1.2)
Flats	466,700	417,627	49,073	11.8	201,544	219,412	(17,868)	(8.1)	55,341	55,999	(658)	(1.2)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	31,920	31,475	445	1.4	15,902	16,420	(519)	(3.2)	804	861	(57)	(6.6)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	10,107	10,384	(277)	(2.7)	13,534	14,492	(958)	(6.6)	1,208	1,420	(212)	(14.9)
First-Class Mail Fees	21,181	21,438	(257)	(1.2)	-	-	-	-	-	-	-	-
Total First-Class Mail	6,198,663	5,943,876	254,786	4.3	10,250,144	10,585,138	(334,995)	(3.2)	549,809	560,085	(10,276)	(1.8)
USPS Marketing Mail:												
High Density Letters	220,064	171,170	48,893	28.6	917,147	704,860	212,287	30.1	30,323	24,344	5,979	24.6
Saturation Letters	110,627	100,999	9,628	9.5	618,594	553,841	64,752	11.7	20,250	27,014	(6,764)	(25.0)
High Density Flats & Parcels	129,282	105,025	24,258	23.1	427,665	349,703	77,962	22.3	76,895	81,866	(4,971)	(6.1)
Saturation Flats & Parcels	321,822	315,623	6,199	2.0	1,645,915	1,678,326	(32,411)	(1.9)	196,441	208,810	(12,369)	(5.9)
Carrier Route	341,656	304,165	37,491	12.3	855,953	830,668	25,286	3.0	169,957	188,457	(18,500)	(9.8)
Letters	2,578,395	2,370,831	207,565	8.8	9,596,263	9,073,223	523,040	5.8	452,020	423,097	28,923	6.8
Flats	308,636	299,766	8,870	3.0	472,263	524,962	(52,699)	(10.0)	121,460	134,750	(13,290)	(9.9)
Parcels	13,105	14,284	(1,179)	(8.3)	3,527	5,078	(1,551)	(30.6)	1,431	2,270	(839)	(36.9)
Every Door Direct Mail Retail	30,121	26,541	3,580	13.5	136,788	134,571	2,217	1.6	17,350	17,069	281	1.6
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	3,859	3,886	(27)	(0.7)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	4,057,568	3,712,290	345,278	9.3	14,674,115	13,855,233	818,882	5.9	1,086,128	1,107,677	(21,549)	(1.9)
Periodicals Mail:												
In-County	19,433	16,079	3,354	20.9	121,680	113,631	8,049	7.1	25,713	23,971	1,742	7.3
Outside County	204,005	208,517	(4,512)	(2.2)	516,589	574,574	(57,985)	(10.1)	158,043	180,152	(22,109)	(12.3)
Periodicals Mail Fees	691	700	(9)	(1.3)	-	-	-	-	-	-	-	-
Total Periodicals Mail	224,129	225,296	(1,166)	(0.5)	638,269	688,205	(49,936)	(7.3)	183,755	204,123	(20,368)	(10.0)
Package Services Mail:												
Alaska Bypass	9,084	10,211	(1,127)	(11.0)	267	313	(46)	(14.7)	17,974	21,104	(3,130)	(14.8)
Bound Printed Matter Flats	23,486	26,883	(3,397)	(12.6)	25,553	28,417	(2,864)	(10.1)	39,031	43,127	(4,096)	(9.5)
Bound Printed Matter Parcels	90,990	86,408	4,582	5.3	60,056	59,037	1,019	1.7	129,558	128,473	1,084	0.8
Media and Library Mail	102,224	104,969	(2,746)	(2.6)	17,766	21,012	(3,245)	(15.4)	39,753	44,667	(4,914)	(11.0)
Package Services Mail Fees	396	210	186	88.4	-	-	-	-	-	-	-	-
Total Package Services Mail	226,180	228,681	(2,501)	(1.1)	103,642	108,779	(5,137)	(4.7)	226,316	237,372	(11,055)	(4.7)

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FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
U.S. Postal Service Mail	-	-	-	-	55,213	62,812	(7,600)	(12.1)	14,735	13,042	1,694	13.0
Free Mail	-	-	-	-	2,856	2,161	695	32.1	868	1,257	(389)	(30.9)
Total Market Dominant Mail	10,706,540	10,110,143	596,396	5.9	25,724,239	25,302,329	421,910	1.7	2,061,612	2,123,555	(61,943)	(2.9)
Ancillary Services:												
Certified Mail	191,473	155,826	35,647	22.9	39,682	35,623	4,059	11.4				
Collect on Delivery	1,507	1,038	468	45.1	85	60	24	40.3				
USPS Tracking	241	275	(34)	(12.2)	765	989	(224)	(22.7)				
Insurance	12,558	15,073	(2,515)	(16.7)	1,211	1,408	(197)	(14.0)				
Registered Mail	4,995	5,258	(263)	(5.0)	162	207	(46)	(22.2)				
Return Receipts	78,227	70,861	7,365	10.4	25,173	26,581	(1,408)	(5.3)				
Stamped Envelopes and Cards	3,658	3,191	467	14.6	-	-	-	-				
Other Domestic Ancillary Services	20,010	22,060	(2,050)	(9.3)	5,318	6,367	(1,049)	(16.5)				
International Ancillary Services	2,433	2,358	75	3.2	161	199	(37)	(18.8)				
Other NSA Ancillary Services	1,876	1,419	458	32.3	707	554	153	27.6				
Total Ancillary Services	316,978	277,360	39,619	14.3	73,264	71,989	1,275	1.8				
Special Services:												
Money Orders	49,511	48,445	1,066	2.2	13,915	15,198	(1,284)	(8.4)				
Post Office Box Service	83,612	81,107	2,505	3.1	4,963	5,053	(91)	(1.8)				
Other Domestic Special Services	48,335	44,793	3,543	7.9	324	393	(70)	(17.7)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	181,459	174,345	7,114	4.1	19,201	20,645	(1,444)	(7.0)				
Total Market Dominant Services	498,437	451,705	46,732	10.3	92,465	92,633	(168)	(0.2)				
Total Market Dominant Mail and Services	11,204,977	10,561,848	643,129	6.1								
Other Market Dominant Revenue	308,057	451,008	(142,951)	(31.7)								
Total Market Dominant Revenue	11,513,034	11,012,856	500,178	4.5								
										Service Transactions		
										U.S. Postal Service Mail		
										Quarter 4, FY 2024 1/		
										Ancillary Services		3,316
										Other Services		-
										Total		3,316

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
FISCAL YEAR 2024 (Jul. 1, 2024-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

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	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Priority Mail Express:												
Total Priority Mail Express	150,629	171,207	(20,577)	(12.0)	4,916	5,852	(936)	(16.0)	5,075	5,608	(533)	(9.5)
First-Class Package Service:												
Total First-Class Package Service	0	137,341	(137,341)	(100.0)	0	31,765	(31,765)	(100.0)	0	12,882	(12,882)	(100.0)
Retail Ground Mail:												
Total Retail Ground	0	9,354	(9,354)	(100.0)	0	466	(466)	(100.0)	0	2,240	(2,240)	(100.0)
USPS Ground Advantage:												
Total USPS Ground Advantage	3,337,729	2,310,491	1,027,238	44.5	588,995	447,443	141,551	31.6	734,700	382,096	352,605	92.3
Priority Mail:												
Total Priority Mail	1,442,325	2,278,530	(836,205)	(36.7)	139,206	235,362	(96,156)	(40.9)	336,882	614,209	(277,327)	(45.2)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	2,600,724	2,506,158	94,566	3.8	920,954	903,728	17,226	1.9	2,245,059	2,172,864	72,194	3.3

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(Data in Thousands)

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	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
International Mail:												
Outbound Priority Mail International	46,077	50,770	(4,693)	(9.2)	582	672	(90)	(13.3)	3,475	4,197	(722)	(17.2)
Outbound International Expedited Services	11,130	12,461	(1,330)	(10.7)	116	132	(17)	(12.6)	444	552	(108)	(19.5)
Other Outbound International Mail	87,764	105,267	(17,503)	(16.6)	10,765	13,526	(2,761)	(20.4)	7,595	10,121	(2,526)	(25.0)
Inbound International	128,254	129,373	(1,118)	(0.9)	19,374	19,244	130	0.7	32,161	34,442	(2,281)	(6.6)
International Mail Fees	1	1	(0)	(31.2)	-	-	-	-	-	-	-	-
Total International Mail	273,226	297,871	(24,645)	(8.3)	30,837	33,575	(2,738)	(8.2)	43,675	49,312	(5,636)	(11.4)
Total Competitive Mail	7,804,632	7,710,952	93,681	1.2	1,684,908	1,658,191	26,717	1.6	3,365,391	3,239,211	126,179	3.9

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4
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(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4		Change		Quarter 4		Change		Quarter 4		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Total Market Dominant and Competitive												
Total All Mail	18,511,172	17,821,095	690,077	3.9	27,409,147	26,960,520	448,628	1.7	5,427,003	5,362,766	64,236	1.2
Total All Services	829,568	790,550	39,018	4.9	113,790	115,100	(1,310)	(1.1)				
Total All Mail and Services	19,340,740	18,611,645	729,095	3.9								
Total All Other Revenue	346,662	498,136	(151,474)	(30.4)								
Total All Revenue	19,687,402	19,109,781	577,622	3.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
First-Class Mail:												
Single-Piece Letters	6,985,830	7,088,842	(103,013)	(1.5)	10,346,119	11,392,726	(1,046,607)	(9.2)	300,994	337,837	(36,843)	(10.9)
Single-Piece Cards	178,309	179,101	(791)	(0.4)	325,862	368,668	(42,807)	(11.6)	2,132	2,385	(254)	(10.6)
Total Single-Piece Letters and Cards	7,164,139	7,267,943	(103,804)	(1.4)	10,671,981	11,761,395	(1,089,414)	(9.3)	303,126	340,222	(37,097)	(10.9)
Presort Letters	15,543,122	14,699,591	843,531	5.7	30,307,352	30,811,256	(503,904)	(1.6)	1,780,383	1,798,112	(17,730)	(1.0)
Presort Cards	886,593	855,650	30,943	3.6	2,451,732	2,437,821	13,910	0.6	20,062	19,941	120	0.6
Total Presort Letters and Cards	16,429,715	15,555,241	874,474	5.6	32,759,084	33,249,078	(489,994)	(1.5)	1,800,444	1,818,054	(17,609)	(1.0)
Flats	1,721,598	1,661,217	60,381	3.6	881,390	971,193	(89,803)	(9.2)	201,720	212,795	(11,075)	(5.2)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	171,528	179,111	(7,583)	(4.2)	89,129	99,028	(9,899)	(10.0)	4,539	5,150	(611)	(11.9)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	49,670	52,260	(2,591)	(5.0)	65,530	71,726	(6,196)	(8.6)	6,031	6,793	(762)	(11.2)
First-Class Mail Fees	98,696	99,500	(804)	(0.8)	-	-	-	-	-	-	-	-
Total First-Class Mail	25,635,346	24,815,272	820,074	3.3	44,467,113	46,152,419	(1,685,306)	(3.7)	2,315,861	2,383,013	(67,152)	(2.8)
USPS Marketing Mail:												
High Density Letters	743,129	739,833	3,296	0.4	3,069,543	3,343,211	(273,668)	(8.2)	100,973	112,015	(11,042)	(9.9)
Saturation Letters	439,570	401,392	38,178	9.5	2,460,648	2,258,612	202,036	8.9	80,451	107,027	(26,575)	(24.8)
High Density Flats & Parcels	401,224	447,221	(45,996)	(10.3)	1,459,552	1,804,684	(345,132)	(19.1)	236,243	290,064	(53,821)	(18.6)
Saturation Flats & Parcels	1,285,824	1,331,203	(45,378)	(3.4)	6,739,189	7,082,389	(343,200)	(4.8)	825,239	931,108	(105,869)	(11.4)
Carrier Route	1,286,620	1,334,403	(47,783)	(3.6)	3,454,272	4,024,763	(570,490)	(14.2)	686,795	808,538	(121,743)	(15.1)
Letters	9,893,232	9,493,449	399,783	4.2	37,804,077	38,126,466	(322,388)	(0.8)	1,780,204	1,779,440	764	0.0
Flats	1,183,350	1,204,305	(20,955)	(1.7)	1,935,109	2,227,825	(292,716)	(13.1)	486,056	555,251	(69,195)	(12.5)
Parcels	62,311	58,735	3,576	6.1	18,231	25,411	(7,180)	(28.3)	8,098	11,583	(3,485)	(30.1)
Every Door Direct Mail Retail	119,923	105,787	14,135	13.4	583,365	555,570	27,794	5.0	73,994	70,468	3,525	5.0
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	20,315	23,468	(3,154)	(13.4)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	15,435,499	15,139,796	295,703	2.0	57,523,986	59,448,929	(1,924,943)	(3.2)	4,278,054	4,665,494	(387,440)	(8.3)
Periodicals Mail:												
In-County	72,303	59,684	12,619	21.1	483,556	451,825	31,730	7.0	102,995	95,953	7,042	7.3
Outside County	836,114	858,220	(22,106)	(2.6)	2,264,350	2,541,109	(276,759)	(10.9)	688,618	787,253	(98,635)	(12.5)
Periodicals Mail Fees	3,735	4,770	(1,035)	(21.7)	-	-	-	-	-	-	-	-
Total Periodicals Mail	912,152	922,675	(10,523)	(1.1)	2,747,906	2,992,935	(245,029)	(8.2)	791,613	883,205	(91,592)	(10.4)
Package Services Mail:												
Alaska Bypass	38,235	39,064	(829)	(2.1)	1,159	1,253	(94)	(7.5)	78,081	84,422	(6,341)	(7.5)
Bound Printed Matter Flats	109,283	107,564	1,719	1.6	119,055	114,868	4,187	3.6	165,178	152,276	12,902	8.5
Bound Printed Matter Parcels	327,850	317,026	10,824	3.4	223,843	226,433	(2,591)	(1.1)	472,900	483,228	(10,329)	(2.1)
Media and Library Mail	424,511	428,750	(4,239)	(1.0)	81,333	92,199	(10,866)	(11.8)	168,629	188,373	(19,744)	(10.5)
Package Services Mail Fees	1,321	915	406	44.3	-	-	-	-	-	-	-	-
Total Package Services Mail	901,201	893,320	7,881	0.9	425,389	434,753	(9,363)	(2.2)	884,788	908,299	(23,511)	(2.6)

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	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	367,658	374,650	(6,991)	(1.9)	61,470	63,274	(1,803)	(2.8)
Free Mail	-	-	-	-	13,853	19,653	(5,800)	(29.5)	5,675	7,526	(1,850)	(24.6)
Total Market Dominant Mail	42,884,198	41,771,064	1,113,134	2.7	105,545,905	109,423,338	(3,877,433)	(3.5)	8,337,461	8,910,811	(573,350)	(6.4)
Ancillary Services:												
Certified Mail	712,775	650,206	62,569	9.6	157,441	155,559	1,882	1.2				
Collect on Delivery	5,401	4,417	984	22.3	305	283	22	7.9				
USPS Tracking	1,100	895	206	23.0	3,768	3,371	396	11.8				
Insurance	56,468	68,858	(12,390)	(18.0)	5,409	7,957	(2,548)	(32.0)				
Registered Mail	19,573	21,019	(1,445)	(6.9)	722	930	(209)	(22.4)				
Return Receipts	345,907	296,357	49,550	16.7	125,759	111,375	14,384	12.9				
Stamped Envelopes and Cards	12,093	9,514	2,579	27.1	-	-	-	-				
Other Domestic Ancillary Services	87,694	95,383	(7,689)	(8.1)	24,504	28,979	(4,475)	(15.4)				
International Ancillary Services	9,108	8,768	340	3.9	630	733	(103)	(14.0)				
Other NSA Ancillary Services	6,825	5,048	1,777	35.2	2,605	1,944	660	34.0				
Total Ancillary Services	1,256,945	1,160,464	96,481	8.3	321,143	311,132	10,011	3.2				
Special Services:												
Money Orders	197,171	186,415	10,756	5.8	58,494	63,338	(4,844)	(7.6)				
Post Office Box Service 3/	335,550	321,605	13,945	4.3	4,963	5,053	(91)	(1.8)				
Other Domestic Special Services	163,685	160,458	3,227	2.0	1,335	1,731	(396)	(22.9)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	696,405	668,477	27,928	4.2	64,792	70,121	(5,330)	(7.6)				
Total Market Dominant Services	1,953,350	1,828,942	124,408	6.8	385,935	381,253	4,682	1.2				
Total Market Dominant Mail and Services	44,837,548	43,600,005	1,237,543	2.8								
Other Market Dominant Revenue	1,661,792	2,201,362	(539,570)	(24.5)								
Total Market Dominant Revenue	46,499,340	45,801,367	697,973	1.5								
										Service Transactions		
										U.S. Postal Service Mail		
										Quarter 4 YTD, FY 2024 1/		
										Ancillary Services		11,861
										Other Services		-
										Total		11,861

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Priority Mail Express:												
Total Priority Mail Express	640,535	713,930	(73,395)	(10.3)	21,006	24,032	(3,026)	(12.6)	21,483	23,994	(2,511)	(10.5)
First-Class Package Service:												
Total First-Class Package Service	0	5,845,111	(5,845,111)	(100.0)	0	1,363,406	(1,363,406)	(100.0)	0	533,584	(533,584)	(100.0)
Retail Ground Mail:												
Total Retail Ground	0	449,104	(449,104)	(100.0)	0	23,447	(23,447)	(100.0)	0	106,019	(106,019)	(100.0)
USPS Ground Advantage:												
Total USPS Ground Advantage	12,874,033	2,310,491	10,563,542	457.2	2,313,277	447,443	1,865,833	417.0	2,723,934	382,096	2,341,838	612.9
Priority Mail:												
Total Priority Mail	7,112,581	10,803,859	(3,691,279)	(34.2)	698,931	1,057,716	(358,786)	(33.9)	1,755,584	2,798,806	(1,043,222)	(37.3)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	10,669,138	10,560,699	108,439	1.0	3,775,331	3,683,944	91,387	2.5	8,962,654	8,718,862	243,793	2.8

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
International Mail:												
Outbound Priority Mail International	209,102	235,840	(26,738)	(11.3)	2,660	3,154	(494)	(15.7)	16,354	19,982	(3,629)	(18.2)
Outbound International Expedited Services	47,550	59,575	(12,025)	(20.2)	493	630	(137)	(21.8)	2,031	3,013	(982)	(32.6)
Other Outbound International Mail	400,124	468,513	(68,388)	(14.6)	50,245	59,837	(9,591)	(16.0)	35,989	45,593	(9,604)	(21.1)
Inbound International	533,044	537,995	(4,951)	(0.9)	80,950	86,797	(5,847)	(6.7)	140,674	145,198	(4,525)	(3.1)
International Mail Fees	5	4	1	30.5	-	-	-	-	-	-	-	-
Total International Mail	1,189,825	1,301,926	(112,101)	(8.6)	134,348	150,418	(16,070)	(10.7)	195,048	213,787	(18,739)	(8.8)
Total Competitive Mail	32,486,111	31,985,120	500,991	1.6	6,942,892	6,750,408	192,485	2.9	13,658,704	12,777,148	881,556	6.9

COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent	FY 2024	FY 2023	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	24,205	23,314	892	3.8	2,786	2,832	(46)	(1.6)				
International Ancillary Services	26,059	28,892	(2,833)	(9.8)	12,939	14,662	(1,723)	(11.8)				
Total Ancillary Services	50,264	52,205	(1,942)	(3.7)	15,725	17,494	(1,770)	(10.1)				
Special Services:												
Premium Forwarding Service	26,078	25,946	133	0.5	827	862	(34)	(4.0)				
Intl. Money Orders & Money Transfer Service	23	63	(40)	(64.0)	0	1	(1)	(58.4)				
Other Domestic Special Services 3/	1,273,647	1,281,073	(7,427)	(0.6)	60,912	63,476	(2,564)	(4.0)				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	1,299,748	1,307,082	(7,335)	(0.6)	61,739	64,339	(2,600)	(4.0)				
Total Competitive Services	1,350,011	1,359,288	(9,276)	(0.7)	77,464	81,833	(4,369)	(5.3)				
Total Competitive Mail and Services	33,836,123	33,344,407	491,715	1.5								
Other Competitive Revenue	169,343	178,177	(8,834)	(5.0)								
Total Competitive Revenue	34,005,465	33,522,584	482,882	1.4								

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 4 YTD		Change		Quarter 4 YTD		Change		Quarter 4 YTD		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	75,370,309	73,756,183	1,614,126	2.2	112,488,798	116,173,746	(3,684,948)	(3.2)	21,996,165	21,687,959	308,206	1.4
Total All Services	3,303,362	3,188,229	115,132	3.6								
Total All Mail and Services	78,673,671	76,944,413	1,729,258	2.2								
Total All Other Revenue	1,831,135	2,379,539	(548,403)	(23.0)								
Total All Revenue	80,504,806	79,323,951	1,180,855	1.5								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.