

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR FULL YEAR
FISCAL YEAR 2024 (Oct. 1, 2023-Sep. 30, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2023
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Full Year		Change		Full Year		Change		Full Year		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
First-Class Mail:												
Single-Piece Letters	6,985,830	7,088,842	(103,013)	(1.5)	10,346,119	11,392,726	(1,046,607)	(9.2)	300,994	337,837	(36,843)	(10.9)
Single-Piece Cards	178,309	179,101	(791)	(0.4)	325,862	368,668	(42,807)	(11.6)	2,132	2,385	(254)	(10.6)
Total Single-Piece Letters and Cards	7,164,139	7,267,943	(103,804)	(1.4)	10,671,981	11,761,395	(1,089,414)	(9.3)	303,126	340,222	(37,097)	(10.9)
Presort Letters	15,543,122	14,699,591	843,531	5.7	30,307,352	30,811,256	(503,904)	(1.6)	1,780,383	1,798,112	(17,730)	(1.0)
Presort Cards	886,593	855,650	30,943	3.6	2,451,732	2,437,821	13,910	0.6	20,062	19,941	120	0.6
Total Presort Letters and Cards	16,429,715	15,555,241	874,474	5.6	32,759,084	33,249,078	(489,994)	(1.5)	1,800,444	1,818,054	(17,609)	(1.0)
Flats	1,721,598	1,661,217	60,381	3.6	881,390	971,193	(89,803)	(9.2)	201,720	212,795	(11,075)	(5.2)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	171,528	179,111	(7,583)	(4.2)	89,129	99,028	(9,899)	(10.0)	4,539	5,150	(611)	(11.9)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	49,670	52,260	(2,591)	(5.0)	65,530	71,726	(6,196)	(8.6)	6,031	6,793	(762)	(11.2)
First-Class Mail Fees	98,696	99,500	(804)	(0.8)	-	-	-	-	-	-	-	-
Total First-Class Mail	25,635,346	24,815,272	820,074	3.3	44,467,113	46,152,419	(1,685,306)	(3.7)	2,315,861	2,383,013	(67,152)	(2.8)
USPS Marketing Mail:												
High Density Letters	743,129	739,833	3,296	0.4	3,069,543	3,343,211	(273,668)	(8.2)	100,973	112,015	(11,042)	(9.9)
Saturation Letters	439,570	401,392	38,178	9.5	2,460,648	2,258,612	202,036	8.9	80,451	107,027	(26,575)	(24.8)
High Density Flats & Parcels	401,224	447,221	(45,996)	(10.3)	1,459,552	1,804,684	(345,132)	(19.1)	236,243	290,064	(53,821)	(18.6)
Saturation Flats & Parcels	1,285,824	1,331,203	(45,378)	(3.4)	6,739,189	7,082,389	(343,200)	(4.8)	825,239	931,108	(105,869)	(11.4)
Carrier Route	1,286,620	1,334,403	(47,783)	(3.6)	3,454,272	4,024,763	(570,490)	(14.2)	686,795	808,538	(121,743)	(15.1)
Letters	9,893,232	9,493,449	399,783	4.2	37,804,077	38,126,466	(322,388)	(0.8)	1,780,204	1,779,440	764	0.0
Flats	1,183,350	1,204,305	(20,955)	(1.7)	1,935,109	2,227,825	(292,716)	(13.1)	486,056	555,251	(69,195)	(12.5)
Parcels	62,311	58,735	3,576	6.1	18,231	25,411	(7,180)	(28.3)	8,098	11,583	(3,485)	(30.1)
Every Door Direct Mail Retail	119,923	105,787	14,135	13.4	583,365	555,570	27,794	5.0	73,994	70,468	3,525	5.0
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	20,315	23,468	(3,154)	(13.4)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	15,435,499	15,139,796	295,703	2.0	57,523,986	59,448,929	(1,924,943)	(3.2)	4,278,054	4,665,494	(387,440)	(8.3)
Periodicals Mail:												
In-County	72,303	59,684	12,619	21.1	483,556	451,825	31,730	7.0	102,995	95,953	7,042	7.3
Outside County	836,114	858,220	(22,106)	(2.6)	2,264,350	2,541,109	(276,759)	(10.9)	688,618	787,253	(98,635)	(12.5)
Periodicals Mail Fees	3,735	4,770	(1,035)	(21.7)	-	-	-	-	-	-	-	-
Total Periodicals Mail	912,152	922,675	(10,523)	(1.1)	2,747,906	2,992,935	(245,029)	(8.2)	791,613	883,205	(91,592)	(10.4)
Package Services Mail:												
Alaska Bypass	38,235	39,064	(829)	(2.1)	1,159	1,253	(94)	(7.5)	78,081	84,422	(6,341)	(7.5)
Bound Printed Matter Flats	109,283	107,564	1,719	1.6	119,055	114,868	4,187	3.6	165,178	152,276	12,902	8.5
Bound Printed Matter Parcels	327,850	317,026	10,824	3.4	223,843	226,433	(2,591)	(1.1)	472,900	483,228	(10,329)	(2.1)
Media and Library Mail	424,511	428,750	(4,239)	(1.0)	81,333	92,199	(10,866)	(11.8)	168,629	188,373	(19,744)	(10.5)
Package Services Mail Fees	1,321	915	406	44.3	-	-	-	-	-	-	-	-
Total Package Services Mail	901,201	893,320	7,881	0.9	425,389	434,753	(9,363)	(2.2)	884,788	908,299	(23,511)	(2.6)

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	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	FY 2024 over FY 2023 Percent
Priority Mail Express: Total Priority Mail Express	640,535	713,930	(73,395)	(10.3)	21,006	24,032	(3,026)	(12.6)	21,483	23,994	(2,511)	(10.5)
First-Class Package Service: Total First Class Package Service	0	5,845,111	(5,845,111)	(100.0)	0	1,363,406	(1,363,406)	(100.0)	0	533,584	(533,584)	(100.0)
Retail Ground Mail: Total Retail Ground	0	449,104	(449,104)	(100.0)	0	23,447	(23,447)	(100.0)	0	106,019	(106,019)	(100.0)
USPS Ground Advantage: Total USPS Ground Advantage	12,874,033	2,310,491	10,563,542	457.2	2,313,277	447,443	1,865,833	417.0	2,723,934	382,096	2,341,838	612.9
Priority Mail: Total Priority Mail	7,112,581	10,803,859	(3,691,279)	(34.2)	698,931	1,057,716	(358,786)	(33.9)	1,755,584	2,798,806	(1,043,222)	(37.3)
Parcel Select & Parcel Return Service Mail: Total Parcel Select & Parcel Return Service Mail	10,669,138	10,560,699	108,439	1.0	3,775,331	3,683,944	91,387	2.5	8,962,654	8,718,862	243,793	2.8

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International Mail:												
Outbound Priority Mail International	209,102	235,840	(26,738)	(11.3)	2,660	3,154	(494)	(15.7)	16,354	19,982	(3,629)	(18.2)
Outbound International Expedited Services	47,550	59,575	(12,025)	(20.2)	493	630	(137)	(21.8)	2,031	3,013	(982)	(32.6)
Other Outbound International Mail	400,124	468,513	(68,388)	(14.6)	50,245	59,837	(9,591)	(16.0)	35,989	45,593	(9,604)	(21.1)
Inbound International	533,044	537,995	(4,951)	(0.9)	80,950	86,797	(5,847)	(6.7)	140,674	145,198	(4,525)	(3.1)
International Mail Fees	5	4	1	30.5	-	-	-	-	-	-	-	-
Total International Mail	1,189,825	1,301,926	(112,101)	(8.6)	134,348	150,418	(16,070)	(10.7)	195,048	213,787	(18,739)	(8.8)
Total Competitive Mail	32,486,111	31,985,120	500,991	1.6	6,942,892	6,750,408	192,485	2.9	13,658,704	12,777,148	881,556	6.9

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
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	Full Year		Change		Full Year		Change		Full Year		Change	
	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent	FY 2024	FY 2023	FY 2024 over FY 2023 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	75,370,309	73,756,183	1,614,126	2.2	112,488,798	116,173,746	(3,684,948)	(3.2)	21,996,165	21,687,959	308,206	1.4
Total All Services	3,303,362	3,188,229	115,132	3.6	463,399	463,086	313	0.1				
Total All Mail and Services	78,673,671	76,944,413	1,729,258	2.2								
Total All Other Revenue	1,831,135	2,379,539	(548,403)	(23.0)								
Total All Revenue	80,504,806	79,323,951	1,180,855	1.5								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

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