

MARKET DOMINANT PRODUCTS
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2025 (Oct. 1, 2024-Dec. 31, 2024) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2024
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2025 over FY 2024 Percent
First-Class Mail:												
Single-Piece Letters	2,060,250	2,040,230	20,021	1.0	2,879,105	3,114,673	(235,568)	(7.6)	85,914	90,442	(4,528)	(5.0)
Single-Piece Cards	57,387	48,269	9,119	18.9	99,011	91,640	7,372	8.0	656	591	65	11.0
Total Single-Piece Letters and Cards	2,117,638	2,088,498	29,139	1.4	2,978,116	3,206,313	(228,196)	(7.1)	86,570	91,033	(4,463)	(4.9)
Presort Letters	4,156,095	3,923,567	232,528	5.9	7,598,118	7,784,565	(186,447)	(2.4)	441,518	453,141	(11,623)	(2.6)
Presort Cards	242,636	242,002	634	0.3	635,165	672,284	(37,119)	(5.5)	5,198	5,501	(303)	(5.5)
Total Presort Letters and Cards	4,398,731	4,165,569	233,163	5.6	8,233,283	8,456,850	(223,566)	(2.6)	446,716	458,642	(11,926)	(2.6)
Flats	463,292	440,915	22,377	5.1	223,816	235,373	(11,557)	(4.9)	52,230	53,526	(1,296)	(2.4)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
Outbound Single-Piece First-Class Mail Intl	51,965	59,892	(7,927)	(13.2)	26,444	32,828	(6,384)	(19.4)	1,259	1,586	(327)	(20.6)
Inbound Intl Letter Post (Letters & Flats) & NSA Mail	13,265	15,102	(1,837)	(12.2)	16,842	20,877	(4,035)	(19.3)	1,512	1,863	(350)	(18.8)
First-Class Mail Fees	25,686	25,515	171	0.7	-	-	-	-	-	-	-	-
Total First-Class Mail	7,070,577	6,795,491	275,086	4.0	11,478,501	11,952,240	(473,738)	(4.0)	588,286	606,649	(18,363)	(3.0)
USPS Marketing Mail:												
High Density Letters	260,534	170,527	90,006	52.8	1,148,121	699,004	449,117	64.3	35,099	23,762	11,337	47.7
Saturation Letters	117,938	108,314	9,625	8.9	656,485	593,855	62,630	10.5	30,205	27,760	2,445	8.8
High Density Flats & Parcels	180,299	112,447	67,852	60.3	654,529	428,082	226,447	52.9	65,584	72,334	(6,750)	(9.3)
Saturation Flats & Parcels	315,867	325,314	(9,446)	(2.9)	1,609,807	1,692,764	(82,956)	(4.9)	197,160	220,915	(23,755)	(10.8)
Carrier Route	447,589	381,692	65,898	17.3	1,119,831	1,057,465	62,366	5.9	201,950	219,620	(17,670)	(8.0)
Letters	2,880,051	2,666,716	213,335	8.0	10,776,726	10,340,908	435,818	4.2	504,830	482,873	21,957	4.5
Flats	350,765	339,952	10,814	3.2	526,855	584,058	(57,202)	(9.8)	135,207	147,505	(12,298)	(8.3)
Parcels	12,998	15,931	(2,933)	(18.4)	3,446	5,606	(2,160)	(38.5)	1,333	2,408	(1,076)	(44.7)
Every Door Direct Mail Retail	30,330	27,476	2,853	10.4	136,007	138,769	(2,763)	(2.0)	17,251	17,601	(350)	(2.0)
Domestic NSA Mail	-	-	-	-	-	-	-	-	-	-	-	-
USPS Marketing Mail Fees	5,910	6,370	(460)	(7.2)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	4,602,282	4,154,739	447,543	10.8	16,631,807	15,540,510	1,091,297	7.0	1,188,618	1,214,779	(26,160)	(2.2)
Periodicals Mail:												
In-County	20,034	17,045	2,989	17.5	121,327	119,135	2,192	1.8	27,305	26,668	638	2.4
Outside County	221,529	220,514	1,015	0.5	559,345	610,317	(50,971)	(8.4)	171,440	190,670	(19,230)	(10.1)
Periodicals Mail Fees	56	693	(637)	(91.9)	-	-	-	-	-	-	-	-
Total Periodicals Mail	241,619	238,252	3,367	1.4	680,673	729,452	(48,779)	(6.7)	198,745	217,338	(18,593)	(8.6)
Package Services Mail:												
Alaska Bypass	9,452	9,646	(194)	(2.0)	276	295	(19)	(6.5)	18,601	19,888	(1,288)	(6.5)
Bound Printed Matter Flats	26,667	27,905	(1,238)	(4.4)	27,861	30,185	(2,323)	(7.7)	41,054	40,750	303	0.7
Bound Printed Matter Parcels	92,796	88,432	4,364	4.9	61,121	62,190	(1,068)	(1.7)	127,082	128,860	(1,779)	(1.4)
Media and Library Mail	108,862	120,015	(11,153)	(9.3)	18,846	24,255	(5,410)	(22.3)	40,886	48,808	(7,922)	(16.2)
Package Services Mail Fees	306	217	90	41.3	-	-	-	-	-	-	-	-
Total Package Services Mail	238,084	246,215	(8,131)	(3.3)	108,104	116,925	(8,821)	(7.5)	227,622	238,307	(10,685)	(4.5)

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	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent	FY 2025	FY 2024	FY 2025 over FY 2024 Amount	FY 2024 Percent
Priority Mail Express:												
Total Priority Mail Express	156,773	170,479	(13,706)	(8.0)	4,844	5,617	(773)	(13.8)	5,420	6,052	(632)	(10.5)
USPS Ground Advantage:												
Total USPS Ground Advantage	4,234,595	3,332,907	901,688	27.1	713,382	614,242	99,140	16.1	913,782	631,783	281,999	44.6
Priority Mail:												
Total Priority Mail	1,734,588	2,315,088	(580,500)	(25.1)	153,816	229,535	(75,719)	(33.0)	388,700	608,303	(219,602)	(36.1)
Parcel Select & Parcel Return Service Mail:												
Total Parcel Select & Parcel Return Service Mail	2,973,821	2,998,518	(24,697)	(0.8)	1,030,652	1,061,290	(30,638)	(2.9)	2,502,929	2,531,914	(28,985)	(1.1)

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International Mail:												
Outbound Priority Mail International	58,234	67,557	(9,323)	(13.8)	677	859	(182)	(21.2)	4,372	5,564	(1,192)	(21.4)
Outbound International Expedited Services	11,866	13,804	(1,938)	(14.0)	119	142	(23)	(16.0)	569	678	(110)	(16.2)
Other Outbound International Mail	85,697	120,076	(34,379)	(28.6)	10,436	14,469	(4,033)	(27.9)	6,777	11,314	(4,537)	(40.1)
Inbound International	153,972	143,971	10,001	6.9	24,224	22,676	1,548	6.8	40,895	40,822	73	0.2
International Mail Fees	0	1	(1)	(70.4)	-	-	-	-	-	-	-	-
Total International Mail	309,768	345,409	(35,640)	(10.3)	35,457	38,146	(2,689)	(7.0)	52,613	58,379	(5,766)	(9.9)
Total Competitive Mail	9,409,545	9,162,401	247,145	2.7	1,938,150	1,948,829	(10,679)	(0.5)	3,863,445	3,836,431	27,013	0.7

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
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Total Market Dominant and Competitive												
Total All Mail	21,562,107	20,597,098	965,009	4.7	31,015,108	30,473,031	542,077	1.8	6,084,097	6,130,078	(45,981)	(0.8)
Total All Services	842,166	826,041	16,125	2.0	114,960	129,308	(14,348)	(11.1)				
Total All Mail and Services	22,404,274	21,423,140	981,134	4.6								
Total All Other Revenue	346,451	443,060	(96,610)	(21.8)								
Total All Revenue	22,750,724	21,866,200	884,524	4.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

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