

United States Postal Service®
Quarterly Performance for USPS Marketing Mail®
Service Variance

Quarter IV
FY2020

Overview

Beginning FY2019 Q1, service performance for USPS Marketing Mail® Letters and non-Saturation flats is measured through the USPS® internal measurement system. The system uses documented arrival time at a designated postal facility to start the clock, and an Intelligent Mail® barcode (IMB®) scan by postal personnel at delivery for randomly selected delivery points to stop the clock. Mail piece tracking from IMB® in-process scans is used in conjunction with the sampling data to extrapolate results for the entire volume of measurement eligible Full Service Intelligent Mail. The transit time from the start-the-clock through final automated processing is the Processing Duration leg, and the transit time from final automated processing until delivery is the Last Mile. Total transit time was calculated for the mail and compared with the appropriate service standard for the product to determine the service performance.

Scores prior to FY2019 Q1 were calculated and compiled by an independent external contractor. The system used for this reporting was called the Intelligent Mail® Accuracy and Performance System (iMAPS). The external contractor determined service performance based on the elapsed time between the start-the-clock event recorded by U.S. Postal Service® and the stop-the-clock event recorded by anonymous households and small businesses that report delivery information directly to the contractor. The service measure consisted of two parts: (1) how long mail pieces take to get through processing, and (2) how long mail takes from the last processing scan to delivery. The second portion was used as a delivery factor differential to determine the percent of all USPS Marketing Mail® delivered on the last processing date versus the percent delivered after the last processing date. Service performance was measured by comparing the transit time to USPS® service standards to determine the percent of mail delivered on time.

The service performance measure for Destination Delivery Unit (DDU) Entry Saturation flats involves the identification of major weekly Saturation mailings within delivery units. Delivery of these mailings is captured with a scan made by carriers at the completion of delivery of all pieces on the route. Service performance is measured by comparing the delivery date to the end date of the mailer requested in-home window to determine the percent delivered on time.

The service performance measurement system for Every Door Direct Mail – Retail® (EDDM Retail®) uses the documented arrival time of a mailing at a retail unit to start the clock, using the point-of-sale scan when mail is handed to U.S. Postal Service®, and an Intelligent Mail® parcel barcode (IMpb®) scan by a USPS® carrier to stop the clock. The delivery of bundles of EDDM Retail® pieces is captured with a scan made by carriers at the delivery unit upon distribution for delivery. Service performance is measured by comparing the total transit time of mail piece bundles to the service standard to determine the percent delivered on time.

Results for DDU Entry Saturation flats and EDDM Retail® are combined with other Destination Entry Standard Mail in the Destination Entry scores in this report.

The service performance measure for USPS Marketing Mail® Parcels with USPS Tracking® serves as a proxy for measuring service performance for USPS Marketing Mail® Parcels.

Limitations

Due to limited automated processing for USPS Marketing Mail® Flats, the service performance results may not be representative of all USPS Marketing Mail® Flats performance. While Destination Delivery Unit (DDU) entered Saturation Flats and EDDM Retail® Flats have been included this quarter, significant gaps in the coverage of non-Saturation/non-EDDM Retail® DDU Entry mail still remain and are excluded from measurement. Results for USPS Marketing Mail® Parcels, which represent less than 0.1 percent of all USPS Marketing Mail®, are not included in the overall USPS Marketing Mail® results.

Performance Highlights

National Destination Entry mail achieved 88.5 percent on time in FY2020 Quarter 4, which is 6.1 points lower than the same period last year. For Destination Entry mail, 98.5 percent was delivered within service standard plus three days. The Alaska Performance Cluster led the nation in Destination Entry performance with 97.7 percent on time. Twenty-three out of 67 districts achieved an on-time performance at or above the performance target of 91.8 for Destination Entry mail.

End-To-End Entry national performance was 66.7 percent on time, which is 5.5 points lower than the same period last year. In FY2020 Quarter 4, 88.4 percent of End-To-End Entry USPS Marketing Mail® was delivered within the service standard plus three days. The Alaska District had the highest End-To-End Entry score with 88.6 percent on time.

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District	Destination Entry			End-To-End		
	Percent Within +1-Day	Percent Within +2-Days	Percent Within +3-Days	Percent Within +1-Day	Percent Within +2-Days	Percent Within +3-Days
Capital Metro Area	93.6	96.8	98.1	74.6	81.8	86.5
Atlanta	92.7	96.4	97.9	51.7	63.5	72.4
Baltimore	85.8	92.1	95.0	68.0	77.0	82.6
Capital	94.6	97.4	98.5	81.1	86.7	90.3
Greater South Carolina	95.9	98.3	99.0	81.9	87.7	91.1
Greensboro	94.8	97.5	98.6	85.9	90.9	93.8
Mid-Carolinas	95.7	97.7	98.7	83.2	88.4	91.6
Northern Virginia	97.3	98.5	99.1	76.0	82.2	86.2
Richmond	93.1	96.4	97.8	74.4	81.8	86.3
Eastern Area	95.4	97.7	98.6	76.5	83.2	87.6
Appalachian	97.9	99.0	99.3	81.0	86.9	90.6
Central Pennsylvania	95.3	97.7	98.6	65.9	75.6	82.9
Kentuckiana	96.6	98.3	99.0	76.2	82.0	86.2
Northern Ohio	93.6	97.2	98.5	81.0	87.8	91.3
Ohio Valley	93.7	96.7	98.0	81.2	86.2	89.5
Philadelphia Metro	95.2	97.2	98.1	65.8	74.9	81.4
South Jersey	97.2	98.4	99.0	76.0	83.4	88.4
Tennessee	94.7	97.0	98.1	65.7	73.5	79.0
Western New York	94.4	97.3	98.4	83.3	89.1	92.6
Western Pennsylvania	98.5	99.3	99.6	90.1	93.7	95.7
Great Lakes Area	92.3	95.6	97.1	71.8	79.0	83.8
Central Illinois	92.2	95.1	96.6	70.9	78.8	84.1
Chicago	90.2	93.8	95.5	63.6	72.8	79.0
Detroit	85.0	90.5	93.5	64.2	71.1	76.5
Gateway	93.8	97.2	98.5	77.0	83.7	88.0
Greater Indiana	95.3	97.5	98.4	73.1	79.6	84.1
Greater Michigan	94.4	96.8	98.0	69.9	75.9	80.1
Lakeland	95.4	97.8	98.7	73.5	81.3	86.4
Northeast Area	95.7	97.7	98.5	77.6	84.8	89.3
Albany	97.0	98.8	99.3	83.3	89.5	92.7
Caribbean	91.6	94.6	95.6	73.3	81.7	87.0
Connecticut Valley	94.8	97.5	98.7	77.9	84.6	89.0
Greater Boston	96.2	98.2	98.9	79.8	86.6	90.9
Long Island	97.3	98.6	99.1	69.7	78.2	84.3
New York	95.5	97.0	97.8	81.7	87.4	91.0
Northern New England	96.7	98.1	98.8	84.4	89.4	92.5
Northern New Jersey	95.9	97.6	98.4	71.7	80.9	86.7
Triboro	92.6	95.2	96.6	73.6	81.6	86.5
Westchester	95.0	97.4	98.3	74.4	82.5	87.5
Pacific Area	96.7	98.3	99.0	79.0	85.1	89.0
Bay-Valley	96.5	98.4	99.2	78.5	86.1	90.8
Honolulu	94.7	96.9	98.7	71.9	80.7	86.4
Los Angeles	93.8	96.6	97.9	78.1	84.5	88.2
Sacramento	95.5	97.5	98.5	76.4	83.0	87.7
San Diego	97.6	98.8	99.3	80.0	85.3	88.8
San Francisco	96.9	98.5	99.2	82.7	88.7	92.0
Santa Ana	98.2	99.3	99.6	80.8	86.0	89.2
Sierra Coastal	97.9	99.0	99.3	84.1	88.4	91.2

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	Percent Within +1-Day	Percent Within +2-Days	Percent Within +3-Days	Percent Within +1-Day	Percent Within +2-Days	Percent Within +3-Days
Southern Area	95.2	97.6	98.6	78.6	84.8	88.9
Alabama	95.3	97.5	98.5	70.1	77.8	83.0
Arkansas	96.1	97.7	98.5	64.2	71.7	77.3
Dallas	94.5	97.0	98.1	81.3	87.3	90.9
Fort Worth	94.5	96.9	98.1	75.1	81.5	86.1
Gulf Atlantic	95.8	98.0	98.8	78.0	84.1	88.2
Houston	96.4	98.4	99.1	88.2	92.4	94.8
Louisiana	91.0	94.8	96.6	63.8	71.4	77.1
Mississippi	94.0	96.4	97.5	69.4	75.7	80.5
Oklahoma	97.6	99.0	99.4	82.0	87.7	91.2
Rio Grande	95.4	98.0	98.9	82.2	88.6	91.9
South Florida	94.1	97.2	98.4	79.4	85.8	90.1
Suncoast	96.3	98.5	99.2	77.7	84.6	89.4
Western Area	97.9	99.0	99.4	82.1	88.0	91.6
Alaska	98.2	98.5	98.8	92.2	94.8	96.4
Arizona	98.1	99.0	99.4	79.2	85.3	89.8
Central Plains	98.5	99.2	99.5	81.9	88.0	91.5
Colorado/Wyoming	97.2	98.7	99.2	79.2	86.3	90.2
Dakotas	98.3	99.2	99.5	80.6	87.0	90.8
Hawkeye	98.6	99.4	99.6	87.3	92.0	94.5
Mid-America	96.5	98.6	99.2	77.9	85.3	89.5
Nevada-Sierra	98.2	99.0	99.4	83.1	89.1	92.4
Northland	97.9	99.0	99.4	81.2	87.3	91.1
Portland	98.4	99.1	99.5	82.3	88.3	92.2
Salt Lake City	98.4	99.1	99.5	80.4	86.7	90.5
Seattle	97.9	99.1	99.5	87.1	92.1	94.6
Nation FY2020 Q4	95.4	97.6	98.5	77.7	84.2	88.4
Nation FY2019 Q4 (SPLY)	98.0	99.0	99.4	84.3	90.9	94.6
Nation FY2009 Annual	93.4	96.4	98.0	78.1	85.1	90.0
Nation FY2010 Annual	92.3	96.0	97.8	68.8	75.8	80.7
Nation FY2011 Annual	86.5	93.2	96.2	53.9	67.1	77.1
Nation FY2012 Annual	92.2	96.0	97.7	70.0	79.7	86.3
Nation FY2013 Annual	96.3	98.4	99.2	77.2	86.3	91.7
Nation FY2014 Annual	96.7	98.6	99.3	77.8	86.6	91.9
Nation FY2015 Annual	96.3	98.4	99.1	74.7	84.0	90.0
Nation FY2016 Annual	97.4	98.8	99.3	79.3	87.0	91.6
Nation FY2017 Annual	97.9	99.0	99.4	82.0	88.9	92.9
Nation FY2018 Annual	97.3	98.8	99.3	79.8	87.5	92.1
Nation FY2019 Annual	97.1	98.6	99.1	79.3	87.1	91.7
Nation FY2020 Annual	96.5	98.1	98.8	80.3	86.7	90.7
Nation FY2020 Q1	97.1	98.5	99.1	80.1	87.6	92.1
Nation FY2020 Q2	97.8	98.9	99.4	84.6	90.3	93.7
Nation FY2020 Q3	96.0	97.4	98.1	79.4	85.1	88.8