

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR FISCAL YEAR 2009
FISCAL YEAR 2009 (Oct. 1, 2008-Sep. 30, 2009) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2008
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2009	FY 2008	Change FY 2009 over FY 2008		FY 2009	FY 2008	Change FY 2009 over FY 2008		FY 2009	FY 2008	Change FY 2009 over FY 2008	
			Amount	Percent			Amount	Percent			Amount	Percent
First-Class Mail:												
Single-Piece Letters	13,298,977	14,353,524	(1,054,547)	(7.3)	30,016,465	33,509,710	(3,493,245)	(10.4)	912,864	1,000,329	(87,465)	(8.7)
Single-Piece Cards	454,534	500,490	(45,956)	(9.2)	1,616,755	1,845,860	(229,105)	(12.4)	10,348	11,830	(1,482)	(12.5)
Total Single-Piece Letters and Cards	13,753,511	14,854,014	(1,100,503)	(7.4)	31,633,220	35,355,570	(3,722,350)	(10.5)	923,212	1,012,159	(88,947)	(8.8)
Presort Letters	15,616,345	16,327,804	(711,460)	(4.4)	44,807,701	48,379,874	(3,572,173)	(7.4)	1,874,581	2,174,874	(300,293)	(13.8)
Presort Cards	666,224	732,237	(66,013)	(9.0)	3,126,016	3,555,997	(429,981)	(12.1)	25,335	28,969	(3,634)	(12.5)
Total Presort Letters and Cards	16,282,569	17,060,041	(777,472)	(4.6)	47,933,717	51,935,871	(4,002,154)	(7.7)	1,899,916	2,203,843	(303,927)	(13.8)
Flats	3,539,892	4,056,250	(516,358)	(12.7)	2,864,496	3,379,740	(515,245)	(15.2)	597,233	693,504	(96,271)	(13.9)
Parcels	1,113,758	1,120,766	(7,008)	(0.6)	580,826	605,522	(24,696)	(4.1)	189,711	195,047	(5,336)	(2.7)
Domestic Negotiated Serv. Agreement Mail	98,554	0	-	-	301,476	0	-	-	12,337	0	-	-
Outbound First-Class Mail International	756,357	746,934	9,423	1.3	456,449	420,034	36,415	8.7	55,791	60,544	(4,752)	(7.8)
Inbound Intl. Letter-Post Single-Piece & NSA Mail	161,354	155,782	5,572	3.6	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
First-Class Mail Fees	166,761	185,533	(18,772)	(10.1)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	0	0	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	35,872,756	38,179,320	(2,306,564)	(6.0)	83,770,183	91,696,737	(7,926,554)	(8.6)	3,678,201	4,165,097	(486,896)	(11.7)
Standard Mail:												
High Density and Saturation Letters	681,946	734,197	(52,251)	(7.1)	5,085,391	5,598,913	(513,522)	(9.2)	228,548	250,004	(21,456)	(8.6)
High Density and Saturation Flats & Parcels	1,971,816	2,158,255	(186,439)	(8.6)	12,356,828	13,584,059	(1,227,231)	(9.0)	2,174,819	2,533,242	(358,423)	(14.1)
Carrier Route	2,271,929	2,731,128	(459,199)	(16.8)	9,856,763	12,070,176	(2,213,413)	(18.3)	1,993,435	2,500,770	(507,335)	(20.3)
Letters	8,773,592	10,555,142	(1,781,550)	(16.9)	46,559,408	57,086,421	(10,527,013)	(18.4)	2,585,932	2,859,999	(274,066)	(9.6)
Flats	2,865,807	3,663,748	(797,941)	(21.8)	7,793,175	10,010,857	(2,217,682)	(22.2)	1,963,766	2,541,284	(577,518)	(22.7)
Not Flat-Machinables and Parcels	631,898	647,383	(15,485)	(2.4)	679,041	733,729	(54,687)	(7.5)	305,920	331,886	(25,967)	(7.8)
Domestic Negotiated Serv. Agreement Mail	78,319	0	-	-	374,955	0	-	-	37,023	0	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	374	0	-	-	649	0	-	-	160	0	-	-
Standard Mail Fees	88,419	96,439	(8,020)	(8.3)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	17,364,099	20,586,292	(3,222,193)	(15.7)	82,706,211	99,084,155	(16,377,944)	(16.5)	9,289,602	11,017,185	(1,727,583)	(15.7)
Periodicals Mail:												
In-County	90,616	89,119	1,497	1.7	859,268	830,887	28,381	3.4	267,226	279,193	(11,967)	(4.3)
Outside County	1,932,085	2,187,871	(255,786)	(11.7)	7,094,447	7,774,339	(679,893)	(8.7)	2,765,136	3,397,716	(632,580)	(18.6)
Periodicals Mail Fees	15,443	17,867	(2,424)	(13.6)	-	-	-	-	-	-	-	-
Total Periodicals Mail	2,038,144	2,294,857	(256,713)	(11.2)	7,953,715	8,605,227	(651,512)	(7.6)	3,032,362	3,676,909	(644,547)	(17.5)
Package Services Mail:												
Single-Piece Parcel Post	699,269	718,091	(18,822)	(2.6)	80,716	89,536	(8,820)	(9.9)	444,397	470,859	(26,462)	(5.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)	12,880	12,435	445	3.6	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	74	0	-	-	32	0	-	-	92	0	-	-
Bound Printed Matter Flats	206,445	261,937	(55,491)	(21.2)	238,799	289,623	(50,824)	(17.5)	332,351	402,869	(70,519)	(17.5)
Bound Printed Matter Parcels	362,608	429,930	(67,322)	(15.7)	270,623	308,561	(37,938)	(12.3)	780,716	926,808	(146,092)	(15.8)
Media and Library Mail	397,398	418,873	(21,475)	(5.1)	140,139	158,505	(18,366)	(11.6)	314,553	354,743	(40,189)	(11.3)
Package Services Mail Fees	3,977	4,229	(252)	(6.0)	-	-	-	-	-	-	-	-
Total Package Services Mail	1,682,651	1,845,495	(162,843)	(8.8)	730,309	846,225	(115,916)	(13.7)	1,872,110	2,155,280	(283,170)	(13.1)

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(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2009	FY 2008	Change FY 2009 over FY 2008		FY 2009	FY 2008	Change FY 2009 over FY 2008		FY 2009	FY 2008	Change FY 2009 over FY 2008	
			Amount	Percent			Amount	Percent			Amount	Percent
U.S. Postal Service Mail	-	-	-	-	454,865	823,685	(368,820)	(44.8)	126,141	148,948	(22,807)	(15.3)
Free Mail	-	-	-	-	61,958	71,975	(10,017)	(13.9)	30,243	33,307	(3,063)	(9.2)
Total Mailing Services Mail	56,957,650	62,905,964	(5,948,314)	(9.5)	175,677,241	201,128,003	(25,450,762)	(12.7)	18,028,660	21,196,726	(3,168,066)	(14.9)
Ancillary Services:												
Certified Mail	729,813	717,822	11,991	1.7	266,491	268,917	(2,426)	(0.9)				
Collect on Delivery	7,564	8,136	(571)	(7.0)	1,015	1,155	(140)	(12.1)				
Delivery Confirmation	166,105	146,927	19,178	13.1	1,062,932	960,774	102,158	10.6				
Insurance	129,069	144,582	(15,512)	(10.7)	43,767	51,595	(7,828)	(15.2)				
Registered Mail	49,906	56,883	(6,978)	(12.3)	3,182	3,861	(679)	(17.6)				
Return Receipts	543,142	549,572	(6,430)	(1.2)	220,271	230,265	(9,995)	(4.3)				
Stamped Envelopes and Cards	17,222	24,408	(7,186)	(29.4)	-	-	-	-				
Other Domestic Ancillary Services	42,232	37,972	4,260	11.2	18,536	17,170	1,365	8.0				
Outbound International Ancillary Services	16,103	17,265	(1,162)	(6.7)	1,749	1,997	(247)	(12.4)				
Inbound International Ancillary Services	9,581	9,387	194	2.1	31	56	(25)	(43.9)				
Total Ancillary Services	1,710,738	1,712,955	(2,217)	(0.1)	1,617,975	1,535,791	82,184	5.4				
Special Services:												
Money Orders	189,728	204,788	(15,061)	(7.4)	135,039	149,125	(14,085)	(9.4)				
Post Office Box Service 2/	817,075	896,656	(79,581)	(8.9)	-	-	-	-				
Other Domestic Special Services	94,822	0	-	-	0	0	-	-				
Total Additional Special Services	1,101,625	1,101,445	180	0.0	135,039	149,125	(14,085)	(9.4)				
Total Mailing Services Services	2,812,363	2,814,400	(2,036)	(0.1)	1,753,014	1,684,916	68,098	4.0				
Total Mailing Services Mail and Services	59,770,014	65,720,364	(5,950,350)	(9.1)								
Other Mailing Services Revenue	213,791	866,151	(652,360)	(75.3)								
Total Mailing Services Revenue	59,983,804	66,586,515	(6,602,710)	(9.9)								
										Service Transactions U.S. Postal Service Mail FY 2009 3/		
										Ancillary Services	24,000	
										Other Services	5,392	
										Total	29,392	

**TOTAL MAILING AND SHIPPING SERVICES
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR FISCAL YEAR 2009
FISCAL YEAR 2009 (Oct. 1, 2008-Sep. 30, 2009) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2008
(Data in Thousands)**

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	FY 2009	FY 2008	Change FY 2009 over FY 2008		FY 2009	FY 2008	Change FY 2009 over FY 2008		FY 2009	FY 2008	Change FY 2009 over FY 2008	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	65,064,498	71,261,016	(6,196,518)	(8.7)	177,057,802	202,702,926	(25,645,124)	(12.7)	20,802,057	24,237,366	(3,435,309)	(14.2)
Total All Services	2,837,933	2,841,053	(3,120)	(0.1)	1,755,616	1,688,018	67,598	4.0				
Total All Mail and Services	67,902,431	74,102,069	(6,199,638)	(8.4)								
Total All Other Revenue	213,791	866,151	(652,360)	(75.3)								
Total All Revenue	68,116,221	74,968,220	(6,851,999)	(9.1)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ The FY 2008 value for Post Office Box Service also includes Caller Services volume and revenue which is now contained under Other Domestic Special Services. These were indistinguishable in FY 2008.

2/ Other revenues were reduced by \$655.3 million in Quarter 4 to reflect the estimated stamp sales (primarily of Forever Stamps) that have not yet been used for postage.

3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: MAILING AND SHIPPING SERVICES SECTIONS

When interpreting RPW percentage changes, users must factor in the number and composition of business days in the relevant time periods.

The day effect for mail revenue for this time period is: 0.3%

The day effect for mail volume for this time period is: 0.3%