

**MARKET DOMINANT PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2019 (Jan. 1, 2019-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2019	FY 2018	FY 2019 over FY 2018	Percent	FY 2019	FY 2018	FY 2019 over FY 2018	Percent	FY 2019	FY 2018	FY 2019 over FY 2018	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,014,984	2,093,625	(78,641)	(3.8)	3,918,177	4,216,948	(298,772)	(7.1)	112,728	123,251	(10,523)	(8.5)
Single-Piece Cards	48,301	53,876	(5,575)	(10.3)	134,272	151,126	(16,853)	(11.2)	864	971	(107)	(11.0)
Total Single-Piece Letters and Cards	2,063,285	2,147,502	(84,217)	(3.9)	4,052,449	4,368,074	(315,625)	(7.2)	113,592	124,223	(10,630)	(8.6)
Presort Letters	3,640,577	3,687,276	(46,699)	(1.3)	9,358,999	9,566,899	(207,899)	(2.2)	541,035	550,615	(9,579)	(1.7)
Presort Cards	129,040	131,091	(2,051)	(1.6)	494,184	502,436	(8,252)	(1.6)	4,037	4,104	(67)	(1.6)
Total Presort Letters and Cards	3,769,617	3,818,367	(48,750)	(1.3)	9,853,183	10,069,334	(216,151)	(2.1)	545,073	554,719	(9,647)	(1.7)
Flats	425,800	496,803	(71,003)	(14.3)	331,795	357,523	(25,728)	(7.2)	68,749	73,067	(4,317)	(5.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Outbound First-Class Mail International	41,580	45,639	(4,059)	(8.9)	27,618	29,929	(2,311)	(7.7)	1,465	1,690	(224)	(13.3)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	210,518	218,729	(8,212)	(3.8)	144,067	164,214	(20,147)	(12.3)	56,706	60,376	(3,670)	(6.1)
First-Class Mail Fees	28,328	31,428	(3,100)	(9.9)	-	-	-	-	-	-	-	-
Total First-Class Mail	6,539,127	6,758,468	(219,340)	(3.2)	14,409,112	14,989,074	(579,962)	(3.9)	785,585	814,074	(28,489)	(3.5)
<b>USPS Marketing Mail:</b>												
High Density and Saturation Letters	293,338	284,794	8,544	3.0	1,772,125	1,790,833	(18,708)	(1.0)	70,612	72,424	(1,812)	(2.5)
High Density and Saturation Flats & Parcels	477,506	483,842	(6,336)	(1.3)	2,694,262	2,783,611	(89,349)	(3.2)	468,817	509,469	(40,652)	(8.0)
Carrier Route	364,031	432,099	(68,068)	(15.8)	1,352,544	1,618,911	(266,367)	(16.5)	301,697	362,620	(60,924)	(16.8)
Letters	2,279,664	2,337,730	(58,065)	(2.5)	10,766,037	11,250,915	(484,878)	(4.3)	532,403	556,390	(23,987)	(4.3)
Flats	379,213	407,267	(28,054)	(6.9)	898,391	978,130	(79,739)	(8.2)	232,075	256,250	(24,175)	(9.4)
Parcels	11,972	10,358	1,613	15.6	9,012	8,561	451	5.3	3,677	3,344	333	10.0
Every Door Direct Mail Retail	29,509	32,342	(2,833)	(8.8)	159,955	181,918	(21,963)	(12.1)	20,289	23,074	(2,786)	(12.1)
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
USPS Marketing Mail Fees	9,516	10,288	(771)	(7.5)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	3,844,750	3,998,720	(153,971)	(3.9)	17,652,326	18,612,879	(960,552)	(5.2)	1,629,569	1,783,571	(154,002)	(8.6)
<b>Periodicals Mail:</b>												
In-County	12,806	13,210	(404)	(3.1)	118,532	124,066	(5,534)	(4.5)	28,050	30,077	(2,027)	(6.7)
Outside County	283,945	289,355	(5,410)	(1.9)	1,044,512	1,060,842	(16,330)	(1.5)	358,497	373,696	(15,199)	(4.1)
Periodicals Mail Fees	1,274	1,491	(217)	(14.6)	-	-	-	-	-	-	-	-
Total Periodicals Mail	298,024	304,055	(6,031)	(2.0)	1,163,044	1,184,908	(21,864)	(1.8)	386,547	403,772	(17,226)	(4.3)
<b>Package Services Mail:</b>												
Alaska Bypass	7,746	7,659	87	1.1	311	313	(2)	(0.7)	20,919	21,056	(136)	(0.6)
Bound Printed Matter Flats	46,948	48,049	(1,100)	(2.3)	59,645	61,179	(1,534)	(2.5)	103,383	102,581	802	0.8
Bound Printed Matter Parcels	86,378	81,913	4,465	5.5	78,735	75,229	3,506	4.7	165,379	165,456	(77)	(0.0)
Media and Library Mail	69,968	69,025	943	1.4	19,933	19,980	(47)	(0.2)	41,612	43,677	(2,065)	(4.7)
Package Services Mail Fees	231	249	(18)	(7.1)	-	-	-	-	-	-	-	-
Total Package Services Mail	211,272	206,895	4,377	2.1	158,623	156,700	1,923	1.2	331,293	332,770	(1,477)	(0.4)

**MARKET DOMINANT PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2019 (Jan. 1, 2019-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2019	FY 2018	FY 2019 over FY 2018	Percent	FY 2019	FY 2018	FY 2019 over FY 2018	Percent	FY 2019	FY 2018	FY 2019 over FY 2018	Percent
U.S. Postal Service Mail	-	-	-	-	62,842	60,566	2,276	3.8	24,926	30,164	(5,238)	(17.4)
Free Mail	-	-	-	-	7,583	10,991	(3,409)	(31.0)	2,794	3,352	(558)	(16.7)
Total Market Dominant Mail	10,893,173	11,268,139	(374,965)	(3.3)	33,453,530	35,015,118	(1,561,588)	(4.5)	3,160,715	3,367,704	(206,989)	(6.1)
Ancillary Services:												
Certified Mail	158,898	171,589	(12,691)	(7.4)	45,525	49,965	(4,439)	(8.9)				
Collect on Delivery	1,048	966	82	8.5	92	86	6	7.0				
Delivery Confirmation	194	246	(53)	(21.3)	1,278,006	1,276,089	1,917	0.2				
Insurance	19,165	19,472	(307)	(1.6)	3,503	3,659	(156)	(4.3)				
Registered Mail	6,053	7,274	(1,221)	(16.8)	367	459	(92)	(20.1)				
Return Receipts	78,478	84,573	(6,096)	(7.2)	34,345	36,851	(2,506)	(6.8)				
Stamped Envelopes and Cards	2,068	3,080	(1,012)	(32.8)	-	-	-	-				
Other Domestic Ancillary Services	18,226	19,148	(922)	(4.8)	5,960	6,531	(571)	(8.7)				
International Ancillary Services	14,885	13,043	1,842	14.1	7,220	6,340	880	13.9				
Other NSA Ancillary Services	660	0	-	-	291	0	-	-				
Total Ancillary Services	299,675	319,392	(19,717)	(6.2)	1,375,308	1,379,979	(4,671)	(0.3)				
Special Services:												
Money Orders	37,801	37,576	225	0.6	20,664	21,518	(854)	(4.0)				
Post Office Box Service	69,645	70,625	(979)	(1.4)	5,669	5,749	(80)	(1.4)				
Other Domestic Special Services	27,121	26,641	481	1.8	255	267	(12)	(4.4)				
Other International Special Services	0	0	-	-	0	0	-	-				
Total Additional Special Services	134,567	134,841	(274)	(0.2)	26,588	27,534	(946)	(3.4)				
Total Market Dominant Services	434,243	454,233	(19,991)	(4.4)	1,401,897	1,407,513	(5,616)	(0.4)				
Total Market Dominant Mail and Services	11,327,416	11,722,372	(394,956)	(3.4)								
Other Market Dominant Revenue	400,413	193,637	206,776	106.8								
Total Market Dominant Revenue	11,727,829	11,916,009	(188,180)	(1.6)								
									Service Transactions			
									U.S. Postal Service Mail			
									Quarter 2, FY 2019 1/			
									Ancillary Services		5,748	
									Other Services		200	
									Total		5,948	

**COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2019 (Jan. 1, 2019-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	FY 2018 Percent	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	FY 2018 Percent	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	FY 2018 Percent
Priority Mail Express:												
Total Priority Mail Express Mail	173,399	188,772	(15,374)	(8.1)	6,375	6,970	(595)	(8.5)	6,751	7,556	(805)	(10.7)
First-Class Package Service:												
Total First Class Package Service	1,087,260	928,673	158,587	17.1	341,370	301,942	39,428	13.1	127,538	118,572	8,966	7.6
USPS Retail Ground Mail:												
Total USPS Retail Ground	60,365	66,783	(6,418)	(9.6)	2,718	3,395	(677)	(19.9)	18,482	21,913	(3,431)	(15.7)
Priority Mail:												
Total Priority Mail	2,286,669	2,233,525	53,143	2.4	264,613	263,948	665	0.3	683,175	675,223	7,952	1.2
Parcel Select Mail:												
Total Parcel Select Mail	1,552,293	1,494,042	58,250	3.9	670,315	698,830	(28,515)	(4.1)	1,569,016	1,612,612	(43,595)	(2.7)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	53,119	55,253	(2,134)	(3.9)	19,463	22,320	(2,856)	(12.8)	51,830	58,826	(6,996)	(11.9)
International Mail:												
Outbound Priority Mail International	78,241	94,947	(16,706)	(17.6)	1,272	1,596	(324)	(20.3)	8,207	10,484	(2,276)	(21.7)
Outbound International Expedited Services	22,271	26,348	(4,077)	(15.5)	263	317	(55)	(17.3)	1,455	1,802	(347)	(19.3)
Other Outbound International Mail	161,946	203,122	(41,176)	(20.3)	37,278	42,739	(5,461)	(12.8)	19,160	22,410	(3,250)	(14.5)
Inbound International	61,445	59,094	2,351	4.0	3,476	3,771	(294)	(7.8)	25,260	26,117	(858)	(3.3)
International Mail Fees	2	1	0	37.3	-	-	-	-	-	-	-	-
Total International Mail	323,904	383,512	(59,608)	(15.5)	42,289	48,423	(6,134)	(12.7)	54,082	60,813	(6,731)	(11.1)
Total Competitive Mail	5,537,008	5,350,562	186,446	3.5	1,347,144	1,345,829	1,315	0.1	2,510,875	2,555,514	(44,640)	(1.7)



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2019 (Jan. 1, 2019-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2019	FY 2018	FY 2019 over FY 2018	Percent	FY 2019	FY 2018	FY 2019 over FY 2018	Percent	FY 2019	FY 2018	FY 2019 over FY 2018	Percent
Total Market Dominant and Competitive												
Total All Mail	16,430,181	16,618,700	(188,519)	(1.1)	34,800,674	36,360,947	(1,560,273)	(4.3)	5,671,589	5,923,218	(251,629)	(4.2)
Total All Services	657,445	669,919	(12,473)	(1.9)	1,427,622	1,434,491	(6,869)	(0.5)				
Total All Mail and Services	17,087,627	17,288,619	(200,992)	(1.2)								
Total All Other Revenue	446,503	240,961	205,542	85.3								
Total All Revenue	17,534,130	17,529,580	4,550	0.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

**MARKET DOMINANT PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2019 (Oct. 1, 2018-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2019	FY 2018	Amount	Percent	FY 2019	FY 2018	Amount	Percent	FY 2019	FY 2018	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	4,480,033	4,572,816	(92,782)	(2.0)	8,802,502	9,245,517	(443,015)	(4.8)	257,674	275,234	(17,560)	(6.4)
Single-Piece Cards	107,571	115,686	(8,115)	(7.0)	298,618	326,824	(28,206)	(8.6)	1,916	2,098	(182)	(8.7)
Total Single-Piece Letters and Cards	4,587,604	4,688,502	(100,898)	(2.2)	9,101,119	9,572,341	(471,221)	(4.9)	259,590	277,332	(17,742)	(6.4)
Presort Letters	7,108,516	7,154,175	(45,660)	(0.6)	18,333,331	18,666,000	(332,670)	(1.8)	1,056,533	1,077,016	(20,483)	(1.9)
Presort Cards	261,147	285,611	(24,464)	(8.6)	1,000,006	1,102,555	(102,549)	(9.3)	8,169	9,009	(840)	(9.3)
Total Presort Letters and Cards	7,369,663	7,439,787	(70,124)	(0.9)	19,333,337	19,768,555	(435,218)	(2.2)	1,064,702	1,086,025	(21,323)	(2.0)
Flats	914,913	1,005,631	(90,718)	(9.0)	692,698	731,324	(38,626)	(5.3)	140,968	148,229	(7,260)	(4.9)
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	105,579	119,673	(14,095)	(11.8)	73,539	80,351	(6,813)	(8.5)	3,658	4,257	(599)	(14.1)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	439,206	439,494	(288)	(0.1)	311,161	339,307	(28,146)	(8.3)	125,562	130,728	(5,167)	(4.0)
First-Class Mail Fees	56,009	60,657	(4,648)	(7.7)	-	-	-	-	-	-	-	-
Total First-Class Mail	13,472,973	13,753,743	(280,770)	(2.0)	29,511,854	30,491,878	(980,024)	(3.2)	1,594,480	1,646,571	(52,091)	(3.2)
<b>USPS Marketing Mail:</b>												
High Density and Saturation Letters	607,099	590,576	16,523	2.8	3,746,495	3,751,579	(5,084)	(0.1)	148,371	149,475	(1,103)	(0.7)
High Density and Saturation Flats & Parcels	1,059,012	1,005,463	53,549	5.3	6,047,044	5,758,286	288,758	5.0	1,038,569	1,079,972	(41,402)	(3.8)
Carrier Route	977,159	1,006,846	(29,687)	(2.9)	3,752,018	3,852,670	(100,652)	(2.6)	746,593	858,564	(111,971)	(13.0)
Letters	4,937,265	4,870,139	67,127	1.4	23,734,238	23,728,606	5,632	0.0	1,163,485	1,187,320	(23,835)	(2.0)
Flats	837,092	862,232	(25,139)	(2.9)	2,075,826	2,127,813	(51,987)	(2.4)	512,903	551,339	(38,436)	(7.0)
Parcels	25,326	22,493	2,833	12.6	19,641	18,992	649	3.4	7,521	7,016	505	7.2
Every Door Direct Mail Retail	60,122	64,054	(3,932)	(6.1)	331,936	361,079	(29,143)	(8.1)	42,103	45,799	(3,697)	(8.1)
Domestic Negotiated Serv. Agreement Mail	0	15,024	(15,024)	(100.0)	0	68,445	(68,445)	(100.0)	0	14,508	(14,508)	(100.0)
USPS Marketing Mail Fees	19,468	20,987	(1,519)	(7.2)	-	-	-	-	-	-	-	-
Total USPS Marketing Mail	8,522,545	8,457,813	64,732	0.8	39,707,199	39,667,471	39,728	0.1	3,659,546	3,893,992	(234,446)	(6.0)
<b>Periodicals Mail:</b>												
In-County	27,408	27,615	(207)	(0.7)	246,173	252,686	(6,513)	(2.6)	64,042	67,097	(3,054)	(4.6)
Outside County	577,660	609,429	(31,769)	(5.2)	2,114,929	2,246,701	(131,772)	(5.9)	741,676	809,715	(68,039)	(8.4)
Periodicals Mail Fees	3,613	3,582	31	0.9	-	-	-	-	-	-	-	-
Total Periodicals Mail	608,681	640,626	(31,945)	(5.0)	2,361,102	2,499,387	(138,285)	(5.5)	805,718	876,812	(71,094)	(8.1)
<b>Package Services Mail:</b>												
Alaska Bypass	16,047	15,533	514	3.3	649	638	11	1.7	43,679	42,928	752	1.8
Bound Printed Matter Flats	99,742	100,622	(880)	(0.9)	133,204	134,473	(1,269)	(0.9)	222,570	220,494	2,075	0.9
Bound Printed Matter Parcels	172,018	171,805	214	0.1	158,034	161,608	(3,575)	(2.2)	329,583	353,458	(23,875)	(6.8)
Media and Library Mail	141,997	141,143	853	0.6	40,659	40,763	(104)	(0.3)	87,098	91,693	(4,595)	(5.0)
Package Services Mail Fees	660	527	133	25.2	-	-	-	-	-	-	-	-
Total Package Services Mail	430,465	429,631	834	0.2	332,545	337,482	(4,937)	(1.5)	682,930	708,573	(25,643)	(3.6)

**MARKET DOMINANT PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2019 (Oct. 1, 2018-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	FY 2019 over FY 2018 Percent	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	FY 2019 over FY 2018 Percent	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	FY 2019 over FY 2018 Percent
U.S. Postal Service Mail	-	-	-	-	144,046	141,172	2,874	2.0	54,343	59,690	(5,347)	(9.0)
Free Mail	-	-	-	-	16,730	22,337	(5,607)	(25.1)	6,143	7,531	(1,387)	(18.4)
<b>Total Market Dominant Mail</b>	<b>23,034,664</b>	<b>23,281,813</b>	<b>(247,149)</b>	<b>(1.1)</b>	<b>72,073,475</b>	<b>73,159,726</b>	<b>(1,086,251)</b>	<b>(1.5)</b>	<b>6,803,160</b>	<b>7,193,168</b>	<b>(390,008)</b>	<b>(5.4)</b>
Ancillary Services:												
Certified Mail	323,988	329,911	(5,923)	(1.8)	93,311	97,129	(3,819)	(3.9)				
Collect on Delivery	2,045	1,947	98	5.0	181	178	3	1.8				
Delivery Confirmation	405	565	(161)	(28.4)	2,894,030	2,793,214	100,816	3.6				
Insurance	41,998	42,669	(671)	(1.6)	8,060	8,415	(355)	(4.2)				
Registered Mail	12,839	15,187	(2,348)	(15.5)	787	950	(163)	(17.2)				
Return Receipts	154,723	161,759	(7,036)	(4.3)	68,467	70,806	(2,340)	(3.3)				
Stamped Envelopes and Cards	4,145	6,049	(1,903)	(31.5)	-	-	-	-				
Other Domestic Ancillary Services	38,549	36,860	1,689	4.6	12,752	12,821	(68)	(0.5)				
International Ancillary Services	29,500	22,715	6,785	29.9	14,938	13,190	1,748	13.3				
Other NSA Ancillary Services	886	0	-	-	395	0	-	-				
<b>Total Ancillary Services</b>	<b>609,078</b>	<b>617,662</b>	<b>(8,584)</b>	<b>(1.4)</b>	<b>3,092,921</b>	<b>2,996,703</b>	<b>96,217</b>	<b>3.2</b>				
Special Services:												
Money Orders	74,079	72,000	2,079	2.9	40,672	41,833	(1,161)	(2.8)				
Post Office Box Service 3/	144,021	141,409	2,612	1.8	5,669	5,749	(80)	(1.4)				
Other Domestic Special Services	51,486	51,096	390	0.8	572	571	1	0.2				
Other International Special Services	0	0	-	-	0	0	-	-				
<b>Total Additional Special Services</b>	<b>269,586</b>	<b>264,505</b>	<b>5,081</b>	<b>1.9</b>	<b>46,913</b>	<b>48,153</b>	<b>(1,240)</b>	<b>(2.6)</b>				
<b>Total Market Dominant Services</b>	<b>878,664</b>	<b>882,167</b>	<b>(3,503)</b>	<b>(0.4)</b>	<b>3,139,834</b>	<b>3,044,856</b>	<b>94,977</b>	<b>3.1</b>				
<b>Total Market Dominant Mail and Services</b>	<b>23,913,328</b>	<b>24,163,980</b>	<b>(250,652)</b>	<b>(1.0)</b>								
Other Market Dominant Revenue	661,515	505,598	155,917	30.8								
<b>Total Market Dominant Revenue</b>	<b>24,574,843</b>	<b>24,669,578</b>	<b>(94,735)</b>	<b>(0.4)</b>								

Service Transactions  
U.S. Postal Service Mail  
YTD, FY 2019 1/  
=====

Ancillary Services 11,170  
Other Services 440  
**Total 11,610**

**COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2019 (Oct. 1, 2018-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	Percent	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	Percent	FY 2019	FY 2018	FY 2019 over FY 2018 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express Mail	360,171	386,957	(26,786)	(6.9)	13,237	14,426	(1,189)	(8.2)	14,783	16,601	(1,818)	(11.0)
First-Class Package Service:												
Total First Class Package Service	2,253,002	1,914,692	338,310	17.7	723,766	633,968	89,798	14.2	275,475	252,507	22,968	9.1
USPS Retail Ground Mail:												
Total USPS Retail Ground	144,860	175,481	(30,621)	(17.4)	6,633	8,762	(2,129)	(24.3)	45,585	57,821	(12,236)	(21.2)
Priority Mail:												
Total Priority Mail	4,984,970	4,765,241	219,729	4.6	574,595	559,711	14,884	2.7	1,503,974	1,426,220	77,754	5.5
Parcel Select Mail:												
Total Parcel Select Mail	3,584,819	3,326,209	258,611	7.8	1,580,850	1,573,629	7,220	0.5	3,871,168	3,694,853	176,315	4.8
Parcel Return Service Mail:												
Total Parcel Return Service Mail	113,560	109,532	4,028	3.7	42,647	43,817	(1,170)	(2.7)	115,315	120,898	(5,583)	(4.6)
International Mail:												
Outbound Priority Mail International	188,035	217,145	(29,111)	(13.4)	3,074	3,668	(594)	(16.2)	20,343	24,816	(4,473)	(18.0)
Outbound International Expedited Services	50,067	58,288	(8,221)	(14.1)	588	701	(113)	(16.2)	3,517	4,267	(751)	(17.6)
Other Outbound International Mail	355,821	444,932	(89,111)	(20.0)	77,239	89,493	(12,254)	(13.7)	41,234	48,472	(7,238)	(14.9)
Inbound International	133,133	127,780	5,353	4.2	7,748	8,202	(454)	(5.5)	57,439	58,479	(1,040)	(1.8)
International Mail Fees	3	21	(17)	(83.5)	-	-	-	-	-	-	-	-
Total International Mail	727,060	848,166	(121,106)	(14.3)	88,649	102,064	(13,415)	(13.1)	122,532	136,034	(13,502)	(9.9)
Total Competitive Mail	12,168,443	11,526,277	642,166	5.6	3,030,376	2,936,377	93,999	3.2	5,948,832	5,704,934	243,899	4.3





**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2019 (Oct. 1, 2018-Mar. 31, 2019) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2018**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2019	FY 2018	Amount	Percent	FY 2019	FY 2018	Amount	Percent	FY 2019	FY 2018	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	35,203,107	34,808,090	395,016	1.1	75,103,851	76,096,103	(992,251)	(1.3)	12,751,992	12,898,102	(146,110)	(1.1)
Total All Services	1,335,921	1,326,300	9,621	0.7	3,187,950	3,094,816	93,135	3.0				
Total All Mail and Services	36,539,027	36,134,390	404,637	1.1								
Total All Other Revenue	745,867	581,329	164,538	28.3								
Total All Revenue	37,284,894	36,715,719	569,176	1.6								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.