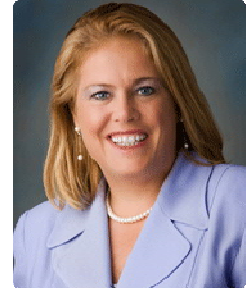


## **Sharon D. Owens**

**Vice President, Pricing and Costing**

Sharon D. Owens was named vice president of Pricing and Costing, effective January 23, 2016. Owens reports to the chief financial officer and executive vice president and oversees programs to strengthen the mailing experience for commercial customers and tailor services for individual markets. She also has oversight of the postal regulatory reporting function, which includes compiling and delivering detailed information on postal programs and services to multiple stakeholders.



Since this position combines the pricing and regulatory reporting and cost analysis organizations, Owens will be able to maximize Postal Service organizational effectiveness by leveraging collaborations between the postal pricing and costing teams. Additionally, the combination will help the Postal Service to operate more efficiently, drive revenue and better position the Postal Service for success in a complex regulatory environment.

A 20-year Postal Service employee, Owens previously served as Northern Virginia District Manager. Her other assignments included manager of Industry Engagement and Outreach, manager of Ground Products and manager of Finance.

Owens earned a bachelor's degree in mathematics and a master's degree in operations research from the College of William and Mary.

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