

## **Thomas J. Marshall**

**General Counsel and Executive Vice President**

Thomas J. Marshall was named general counsel and executive vice president in May 2013. He is a member of the Executive Leadership Team, serves as counsel to the Board of Governors, and is a member of Investment Review, Sarbanes-Oxley Compliance, Disclosure, and Executive Cyber-Risk committees.

Marshall is charged with helping the Postal Service in all aspects of its business, including its rationalization plans, price setting, product development, and other major business and strategic initiatives. He manages a complex legal department with branch offices in 15 major metropolitan areas nationwide.



Marshall's scope of responsibility encompasses procurement and property law, corporate and postal business law, employment and labor law, and legal strategy and policy. The Law Department participates in litigation in the federal appellate and district courts and before regulatory and administrative tribunals, and assists Postal Service clients with labor negotiations, legislative and international matters and matters concerning freedom of information and privacy. The General Counsel's office also addresses legal issues involving intellectual property, consumer protection, revenue protection, and the environment.

During his tenure as the General Counsel, Marshall and his team developed and implemented the litigation and appellate strategy to successfully obtain the exigent price surcharge which resulted in significant revenue for the Postal Service. The Law Department also formulated the legal strategy that enabled the Postal Service to continue to operate, and to adjust prices and change products, after it lost a statutory quorum of the Board of Governors, and ultimately all of the Presidentially-appointed, Senate-confirmed Governors.

Previously, Marshall served as deputy general counsel for headquarters operations, and in that role, oversaw the legal teams that advocated for the Postal Service on several high-profile issues, including the two USPS plans to implement five-day delivery, the Network Rationalization Plan and the Post Plan. Earlier in his career, Marshall was responsible for defending the Postal Service's interests in a wide range of legal cases.

Marshall joined the Postal Service in 1995 as an attorney with the Eastern Area Law Office in Philadelphia, PA, and was promoted to positions of increasing responsibility, including deputy managing counsel in St. Louis, MO; managing counsel, Capital Metro Law Office; and managing counsel of the Civil Practice Section. Before joining the Postal Service, Marshall was a commercial litigator with the international law firm of Reed Smith Shaw & McClay and with the Resolution Trust Corporation.

Marshall is a cum laude graduate of Villanova University, and the University of Pennsylvania Law School. He also completed the Advanced Management Program at Harvard Business School.